Public Relations

W. Timothy Coombs, Sherry J. Holladay

Introduction to Strategic Public Relations Janis Teruggi Page, Lawrence J. Parnell, 2017-11-30 Winner of the 2019 Textbook & Academic Authors Association's The Most Promising New Textbook Award How can public relations play a more active role in the betterment of society? Introduction to Strategic Public Relations: Digital, Global, and Socially Responsible Communication prepares you for success in today's fast-changing PR environment. Recognizing that developments in technology, business, and culture require a fresh approach, Janis T. Page and Lawrence Parnell have written a practical introductory text that aligns these shifts with the body of knowledge from which the discipline of public relations was built. Because the practice of public relations is rooted in credibility, the authors believe that you must become ethical and socially responsible communicators more concerned with building trust and respect with diverse communities than with creating throwaway content. The authors balance this approach with a focus on communication theory, history, process, and practice and on understanding how these apply to strategic public relations planning, as well as on learning how to create a believable and persuasive message. Key Features Chapter-opening Scenarios capture your attention by discussing current PR challenges—such as the Wells Fargo cross-selling, VW emissions cover-up, and P&G's "Like a Girl" campaign—and thus frame the chapter content and encourage active reading. At the end of the chapter, you explore various aspects of socially responsible communication to "solve" the PR challenge. Socially Responsible Case Studies in each chapter illustrate the key responsibilities of a modern public relations professional such as media relations, crisis communications, employee communications, applied communications research, and corporate and government-specific communications. Each case features problem-solving questions to encourage critical thinking. Social Responsibility in Action boxes feature short, specific social responsibility cases—such as Universals' #NoFoodWasted, Nespresso in South Sudan, and Merck's collaboration with AIDS activists—to highlight best practices and effective tactics, showing the link between sound public relations strategy and meaningful social responsibility programs. Insight boxes spark classroom discussion on particularly important or unique topics in each chapter. Personality Profile boxes will inspire you with stories from PR veterans and rising stars such as the U.S. CEO of Burson-Marstellor, the Chief Communication Officer of the United Nations Foundation, and the Executive VP at HavasPR.

Public Relations Edward L. Bernays,2013-07-29 Public relations as described in this volume is, among other things, society's solution to problems of maladjustment that plague an overcomplex world. All of us, individuals or organizations, depend for survival and growth on adjustment to our publics. Publicist Edward L. Bernays offers here the kind of advice individuals and a variety of organizations sought from him on a professional basis during more than four decades. With such knowledge, every intelligent person can carry on his or her activities more effectively. This book provides know-why as well know-how. Bernays explains the underlying philosophy of public relations and the PR methods and practices to be applied in specific cases. He presents broad approaches and solutions as they were successfully carried out in his long professional career. Public relations is not publicity, press agentry, promotion, advertising, or a bag of tricks, but a continuing process of social integration. It is a field of adjusting private and public interest. Everyone engaged in any public activity, and every student of human behavior and society, will find in this book a challenge and opportunity to further both the public interest and their own interest.

Today's Public Relations Robert L. Heath, W. Timothy Coombs, 2006 'Today's Public Relations' works to redefine the teaching of public relations by discussing it's connection to mass communication, but also linking it to it's rhetorical heritage.

An Overview of the Public Relations Function Shannon A. Bowen, 2010-04-15 This book provides an executive overview of the field of public relations with a focus on what managers need to know to master the function quickly and effectively. The authors bring to bear on the topic of public relations management our research and academic knowledge in the areas of business management and strategy, mass communication, marketing,

public relations, organizational communication, journalism, ethics, and public opinion along with years of professional experience in managing public relations.

Essentials of Public Relations Management Edward J. Lordan, 2003 Provides an overview of the practical application of public relations, discussing client relationship, personnel, research, crisis communication, finance, technology, legal issues, and ethics.

Public Relations Ethics Marlene S. Neill, Amy Oliver Barnes, 2017-12-05 Many senior public relations executives consider ethics counsel to be one of their core responsibilities. Raising ethical concerns to more senior leaders can be quite intimidating as "speaking truth to power" can have serious consequences for someone's career, so senior public relations executives have mastered the art of using less confrontational strategies. This book ranks and describes these various strategies with specific examples of how public relations executives have used them. The insights are based on nearly 150 in-depth interviews as well as survey research. Learn about the process of gaining influence and the mistakes to avoid when navigating internal politics. Many of the lessons are applicable to public relations counsel generally.

<u>Public Relations For Dummies</u> Eric Yaverbaum, Ilise Benun, 2011-03-03 Proven techniques that maximize media exposure for your business A seasoned PR pro shows you how to get people talking When it comes to public relations, nothing beats good word of mouth. Want to get customers talking? This friendly guide combines the best practical tools with insight and flair to provide guidance on every aspect of PR, so you can launch a full-throttle campaign that'll generate buzz -- and build your bottom line. Discover how to * Map a winning PR strategy * Grab attention with press releases, interviews, and events * Cultivate good media relations * Get print, TV, radio, and Internet coverage * Manage a PR crisis

Marketing Public Relations Rene A. Henry, 2000

Ethics in Public Relations Patricia Houlihan Parsons, Patricia J. Parsons, 2004 Praise and Reviews This book on ethics is long overdue. Thoughtful yet thoroughly practical, it will help public relations professionals tussling with ethical dilemmas. The ethical decision-making models will be especially useful. Mike Granatt, FIPR, Partner, Luther Pendragon; former Director General of the Government Information and Communications Service (GICS), Canada Ethical questions and dilemmas are inherent to public relations, and ensuring that practitioners operate ethically is fundamental to the professionalism and credibility of the field. Ethics in Public Relations gives readers the tools and knowledge to enable them to make defensible decisions, and outlines the important ethical concerns in public relations and corporate communications. Written in a practical and approachable style, this is not another 'tome' on ethical theory but rather a clear insight into the personal and professional issues that affect public relations practitioners. It examines how an individual's sense of morality has an impact on decision-making and ethical business behaviour. Overall, the purpose of Ethics in Public Relations is threefold:to provide a framework for understanding important ethical issues in public relations and corporate communications now and in the future to help develop an attitude that supports the concept that ethics are key to professionalism and credibility in the fieldto assist in everyday ethical decision-makingWritten by a leading academic in the field, this practical and engaging title is a must-have for any public relations practitioner or student who wants a framework that relates underlying ethical theories to everyday issues.

Straight Talk About Public Relations Robert Wynne,2017-06-13 Straight Talk About Public Relations is for those who want to learn the essentials of PR, including how to write a compelling press release, successfully pitch the media, write an editorial that wows, create a persuasive social media campaign, engage audiences with powerful content marketing, and measure PR success. Robert Wynne uses wit, humor, and, yes, straight talk to help readers learn the art of public relations. Public relations is the persuasion business. It's about convincing the media, potential customers, the public – someone – to do something the reader wants – write about their firm or client, purchase their service or product, support their ideas. The book is perfect for entrepreneurs, small business owners, students, and those new to the PR business. It differs dramatically from the competition in

that it separates fact from fiction, reality from fantasy. Readers will learn that there are no easy solutions and quick results (in spite of what many authors say). Persuading people to buy products or services or support causes is difficult. But there are tactics that work, and readers will find them in this book. They'll learn: What PR really is . . . and isn't, why it works, and why advertising doesn't Proven techniques for performing the essential PR functions needed to effectively promote products, services, and causes Where the media get their stories as well as secrets about how to reach and influence them Why most social media is a waste of time, but how some social media strategies for PR really work How to use self-published posts, articles, videos, and other forms of content marketing to support their PR efforts Why the five best PR campaigns of all time succeeded Techniques to gauge the impact of their PR efforts Bottom line: readers will learn that how well they write and deliver their messages are the keys to PR success. And this book will offer them those keys – the essential tools they need to know and will soon be able to master.

The Public Relations Handbook Robert L. Dilenschneider, 2022-02-15 To be a successful public relations professional, it's no longer enough to be great at writing press releases and establishing media contacts. You must also expertly navigate the digital world and be prepared to dovetail your skills with those of other professionals. The Public Relations Handbook is a comprehensive and invaluable guide for public relations practitioners in the 2020s and beyond, covering the multitude of skills needed in the current environment, including: Supporting a company's marketing and sales Leveraging social media Managing government relations Working with the media effectively Communicating with the investment community Supporting top management in the event of a crisis or scandal Positively positioning the company's commitment to environmental, social, and governance issues The Public Relations Handbook has been an indispensable guide for public relations professionals since the first edition was published in 1967. This new fifth edition explains how to navigate a far more complex and constantly changing digital world while facing new challenges in financial, economic, political, public health, and societal issues. Editor Robert L. Dilenschneider is a communications executive who has called on leading practitioners in the field to address the specific skill sets, strategies, and execution that public relations practitioners need today. The scope of public relations is always expanding. Today's professionals must be prepared to deal with a wide variety of people, issues, and topics. The Public Relations Handbook will help all practitioners in the field advance their personal growth, success and careers.

Introduction to Public Relations Janis Teruggi Page, Lawrence J. Parnell, 2020-09-11 Introduction to Public Relations: Strategic, Digital, and Socially Responsible Communication presents a comprehensive introduction to the field of public relations (PR) with a focus on new media and social responsibility. Recognizing that the shifts in technology, business, and culture require a fresh approach, authors Janis Teruggi Page and Lawrence J. Parnell show students how today's PR professionals create persuasive messages with modern technologies while working in line with the industry's foundations. The authors balance this approach with a focus on understanding communication theory, history, process, and practice, and how all these concepts can be applied to strategic PR planning. The Second Edition features new and refreshed content throughout, including cases, chapter-opening scenarios, and profiles of both young and senior practitioners with tips and career guidance for student success. Included with this title: The password-protected Instructor Resource Site (formally known as SAGE Edge) offers access to all text-specific resources, including a test bank and editable, chapter-specific PowerPoint® slides.

Public Relations History Cayce Myers, 2020-07-29 This book presents a unique overview of public relations history, tracing the development of the profession and its practices in a variety of sectors, ranging from politics, education, social movements, and corporate communication to entertainment. Author Cayce Myers examines the institutional pressures, including financial, legal, and ethical considerations, that have shaped public relations and have led to the parameters in which the practice is executed today, exploring the role that underrepresented groups and sectors (both in the U.S. and internationally) played in its formation. The book presents the diversity and nuance of public relations practice while also

providing a cohesive narrative that engages readers in the complex development of this influential profession. Public Relations History is an excellent resource for upper-level undergraduate and graduate courses covering public relations theory, management, and administration; mass communication history; and media history.

It's Not Just PR W. Timothy Coombs, Sherry J. Holladay, 2013-07-08 In the second edition of their award-winning book, W. Timothy Coombs and Sherry J. Holladay provide a broad and thorough look at the field of public relations in the world today and assess its positive and negative impact on society's values, knowledge, and perceptions. Uses a range of global, contemporary examples, from multi-national corporations through to the non-profit sector Updated to include discussion of new issues, such as the role and limitations of social media; the emergence of Issues Management; how private politics is shaping corporate behavior; and the rise of global activism and the complications of working in a global world Covers the search within the profession for a definition of PR, including the Melbourne Mandate and Barcelona Principles Balanced, well organized, and clearly written by two leading scholars

The Fundamentals of Public Relations Joseph Harasta, 2018-11-15 The Fundamentals of Public Relations: What it is and How to Do it Well provides students with a comprehensive understanding of the essentials of public relations and teaches them how to apply and practice them successfully. The text emphasizes how to conduct public relations and initiate successful public relations tactics. After a brief introduction to the discipline, the book presents students with public relations research and the legal implications of publ

Public Relations Theory II Carl H. Botan, Vincent Hazleton, 2010-08-27 Working from the position that public relations is a theoretically grounded and research based discipline with the potential to bring numerous areas of applied communication together, the authors have developed this volume to open up the public relations field to a variety of theories.

Public Relations: The Basics Ron Smith,2013-08-15 Public Relations: The Basics is a highly readable introduction to one of the most exciting and fast-paced media industries. Both the practice and profession of public relations are explored and the focus is on those issues which will be most relevant to those new to the field: The four key phases of public relations campaigns: research, strategy, tactics and evaluation. History and evolution of public relations. Basic concepts of the profession: ethics, professionalism and theoretical underpinnings. Contemporary international case studies are woven throughout the text ensuring that the book is relevant to a global audience. It also features a glossary and an appendix on first steps towards a career in public relations making this the book the ideal starting point for anyone new to the study of public relations.

The Public Relations Handbook Alison Theaker, 2004-08-02 In this updated edition of the successful Public Relations Handbook, a detailed introduction to the theories and practices of the public relations industry is given. Broad in scope, it; traces the history and development of public relations, explores ethical issues which affect the industry, examines its relationships with politics, lobbying organisations and journalism, assesses its professionalism and regulation, and advises on training and entry into the profession. It includes: interviews with press officers and PR agents about their working practices case studies, examples, press releases and illustrations from a range of campaigns including Railtrack, Marks and Spencer, Guinness and the Metropolitan Police specialist chapters on financial public relations, global PR, business ethics, on-line promotion and the challenges of new technology over twenty illustrations from recent PR campaigns. In this revised and updated practical text, Alison Theaker successfully combines theoretical and organisational frameworks for studying public relations with examples of how the industry works in practice.

<u>Public Relations Campaigns</u> Regina M. Luttrell, Luke W. Capizzo, 2018-02-20 Using a hands-on approach, this text provides an introduction to the process of creating effective PR campaigns, with real examples and contemporary case studies to help the reader develop practical skills.

The Public Relations Practitioner's Playbook M. Larry Litwin, 2009 The Public Relations Practitioner's Playbook is how-to and hands-on. Theory is

woven into thousands of proven techniques, tips, tactics, tools and strategies spread over nearly 600 pages. Explanations, examples and anecdotes are in a language that should appeal to experienced practitioners, college students and organization volunteers who assist with public relations and publicity. The PR Practitioner's Playbook - an anatomy of the public relations profession - relies on my experience as a reporter, editor, public relations counselor, and strategic advisor and evaluator. It demonstrates that successful writers practice their craft with poise and eloquence. It is an extension of the author's classroom, which many students call, Litwin's laboratory for practical knowledge. As former KYW Newsradio colleague Kim Glovas observed, Larry's voice is the voice of this book. Among those considered mentors - and contributors to this book - are Nick George, former managing editor at ABC Radio News, ABC sportscaster Howard Cosell, KYW Newsradio anchor Bill Bransome, print journalist extraordinaire Everett S. Landers and legendary broadcast journalist Edward R. Murrow. They spent countless hours helping the author hone his skills and encouraging me to be an open, honest, thorough and valid (relevant) communicator. They stressed tangible tools, and such attributes as knowledge, loyalty, judgment, trust, credibility, ethics and integrity. The Public Relations Practitioner's Playbook serves as a basic or supplemental text in introduction to public relations and graduate overview courses. It offers a refreshing, down-to-earth approach to which many students are just not accustomed. Strategic advisors refer to it as a potpourri of proven public relations techniques. The companion CD-Rom contains, among its many tactics, three PowerPoints(r) that summarize the 17 chapter

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