

Funny Ads

Larry Oakner

Humor in the Advertising Business Fred K. Beard, 2008 Beard's *Humor in the Advertising Business* offers a concise yet thorough exploration of how advertising humor works. As one of advertising's most frequently used tactics, humor is an admittedly complicated topic. Supported with dozens of the world's funniest ads, insights from creative strategists and artists, and decades of research, *Humor in the Advertising Business* surveys the whimsical side of modern advertising. Great as a supplemental text in Advertising Principles, Copywriting, and Advertising Strategy courses.

Humor in Advertising Charles S. Gulas, Marc G. Weinberger, 2006

Humor in Advertising Marc G. Weinberger, Charles S. Gulas, Charles R. Taylor, 2021-06-21 Humor has long been one of the most common approaches used in advertising. Whether in a big televised event like the Super Bowl or in new forms of digital advertising, everyone is exposed to funny ads, some of which both entertain the audience and help sell a product. Yet, the use of humor in advertising is complex; clearly not all humorous ads are successful. This comprehensive volume both summarizes the cumulative state of knowledge on humor in advertising and provides new cutting-edge research on key topics such as humor's use in conjunction with emotional and sexual appeals, its use in digital advertising, and issues related to gender and cross-cultural applicability. Special emphasis is placed on defining humorous advertising and types of humor used, as well as outlining what conditions work for advertisers. The chapters examine humor in advertising and add insights on several cutting-edge issues in this stream of research. An overview article summarizing the overall body of literature accumulated over 50 years of research on humorous advertising defines types of humorous appeals. The degree to which humor is effective and the boundary conditions associated with when and how it works best in advertising is discussed. New research articles further contribute to cumulative knowledge by exploring the interaction of humor with other issues and techniques such as whether it travels internationally, gender issues, its use in conjunction with emotional and sexual appeals, and its presence in the digital contexts. The book concludes with an in-depth look at the evolution of humorous appeals over the oldest traditional advertising medium—outdoor advertising. The chapters in this book were originally published in *International Journal of Advertising*.

Funny Business Allen Rosenshine, 2006 A famous ad for Levy's Jewish Rye Bread showed an African-American kid, smiling after biting a deli sandwich obviously made with their product. The headline read: You don't have to be Jewish to love Levy's. And you don't have to be in advertising (or even in business) to love these laugh-out-loud stories, a result of Allen Rosenshine's nearly 45 years in advertising. The moguls he's known—many of America's most recognizable captains of industry—appear in scenes uncustomary to any corporate boardroom. The mobsters he's dealt with come off as characters far more comic than threatening. The megastars he's met, from presidents to pop artists to pro athletes, are captured here as no camera has ever seen them. When these crowds mixed with the madcap world of Madison Avenue, it was never business as usual. *Funny Business* is funny, it's about business, but more than that, it's about being human. It's about all of us—the only creatures on earth that can really laugh, most meaningfully at ourselves.

And Now a Few Laughs from Our Sponsor Larry Oakner, 2002-08-19 Classic radio ad campaigns from the last fifty years, and how they used humor to win over audiences *And Now a Few Laughs from Our Sponsor* offers an in-depth look at some of the most successful and entertaining radio ads from the last half century, presented by advertising veteran Larry Oakner. An accompanying CD-ROM allows readers to listen to the fascinating and funny advertisements that chronicle radio history. Extensive interviews with account executives, clients, producers, and actors offer a unique perspective on the development of humorous radio advertising over the years and what it takes to create a memorable and effective campaign. *And Now a Few Laughs from Our Sponsor* shows advertising professionals how to maximize just sixty seconds of airtime to win customers over and provides original recordings of some of the most fun and enlightening advertising ever produced.

And Now a Few Words From Me Bob Garfield, 2003-02-11 If you crave insight into the wacky, zany, madcap—albeit very serious—business of advertising, this is a great place to begin.—Miami Herald A witty and frank look at the ad biz from one of its most respected voices Advertising has become an endless stream of clichés, cheesy productions, miscast celebrities, and gratuitous sex—and take-no-prisoners Advertising Age columnist Bob Garfield has had enough. In the often hilarious, always dead-on *And Now a Few Words from Me*, Garfield looks at the best and the worst in today's advertising as he tells advertising pros that it's time to swallow their own egos, return clients' rights to the forefront, and—once and for all—eliminate bad advertising from the face of the earth.

Up the Agency Peter Mayle, 1993

Badvertising Jim Morris, 2021-05-01 Jim Morris has been responsible for some of the most memorable ad campaigns in history. He knows best that bad ads don't just create themselves. Part indictment on the advertising industry, part cautionary tale on what not to do with your ads, Jim pulls no punches to better ad people everywhere. “How many ads have you seen that made you question the intelligence of whomever designed it? Probably too many. If every ad person read *Badvertising*, the world would be a more intelligent and prosperous place.” —Jonah Berger, New York Times bestselling author of *Contagious* and *The Catalyst* “Incisive and daring, *Badvertising* is the only book you need to truly understand both the inner workings of America's ad agencies, and the minds of those who never cease to astound us with both their creative genius and profound stupidity. After just one reading, you'll never see advertising the same way again.” —Drew Eric Whitman, bestselling author of *Cashvertising* How can the ad industry even exist when almost all of the products that it produces fall on a continuum from flawed to failed? What is it about this industry and the process of creating, selling, and producing ads that causes so much advertising to be so bad? These are the questions answered in *Badvertising*. A provocative, truth-to-power exposé of ad agencies' flaws, foibles, and failings—and why they matter to the consumer and to those in the business. Morris, an advertising legend known as “Tagline Jim,” surveys myriad advertising “agents of stupidity.” Hilarious, horrifying, and insightful, each chapter is a grenade lobbed into America's ad bunkers. *Badvertising* is a candid, never-seen-before accumulation of real-world don'ts and more don'ts, providing valuable cautionary tales of advertising's stupid side.

Sticking My Ads Out Al Hampel, 2012-02-23 In the first part of this warm and funny memoir Al Hampel relates his life growing up a poor kid in the industrial city of Paterson, New Jersey. He attends the Y camp in nearby Pennsylvania as a charity case wearing hand-me-down donations with labels featuring assorted names he never heard of. Just the beginning of his identity crisis he writes. After high school with WW II in full swing he enlists in the Navy and serves on a repair ship in the Pacific. With benefits from the GI bill Hampel earns a degree in marketing from NYU. Following a series of small time copywriting jobs, Al lands a position in Young&Rubicam, an ad agency he could only dream of joining. Y&R was considered the most creative of all the shops on Madison Avenue. He recounts his rise through the ranks, stepping around and over the very talented copywriters who wrote the award winning advertising that set Y&R apart. Along the way he describes the ads and the work habits that helped him scale the Everest of copy departments to become copy chief. Hampel was a pioneer in the writing of cast or integrated commercials. He would get the scripts of the most popular TV shows weeks in advance and write a minute second ending tailored to the story line of the entire episode. The second ending contained the sponsors commercial. Viewers believed they were seeing a continuation of the show they were watching but instead they were exposed to a commercial seamlessly and entertainingly. Shows that Hampel wrote second endings for included, Jack Benny, Danny Thomas, Andy Griffith, Hogans Heroes, Lucy, Gomer Pyle, Jean Arthur, and Laugh

In. In those years Hampel wrote the endings to more TV shows than any other writer for television. In the course of working on the Lays Potato Chip account Al chose Buddy Hackett to replace Bert Lahr who had been the beloved Lays spokesman before passing away. It was not an easy transition, but Al formed a close and mutually respectful relationship with Hackett that led to the creation of dozens of humorous spots and a profitable alliance for Frito Lay. In some of the funniest anecdotes in the book Hampel tells of his travels with Buddy, the Vegas years and the celebrities he meets along the way. One chapter describes, How Buddy Hackett became the Lays Potato Chip spokesman and how he blew the job. In the 1970s, Al Hampel wrote one line that he will ever be remembered for and that is now quoted in ad agencies the world over, Its Not Creative Unless It Sells. Recently he updated the line in keeping with the surge of Internet advertising. From hits and views you can tell everything but will it sell.

"Hey, Whipple, Squeeze This" Luke Sullivan,1998-03-03 A funny, irreverent overview of the good, the bad, and the ugly in advertising. Luke Sullivan, a copywriter at one of the nation's most prestigious ad agencies, divulges all the secrets to making a great ad. With hysterical examples and anecdotes, he gives tips and pointers on how to create an ad that will go in one ear and stay there.

If You Like Pina Coladas... Al Hoff,1999

Using humour in advertising effectively Nick Birch,2014-03-05 Seminar paper from the year 2011 in the subject Communications - Public Relations, Advertising, Marketing, Social Media, grade: 1.1, , course: Advertising Design Communication, language: English, abstract: Advertising is all about getting attention. One of the best ways of getting attention through advertising is adding humour. When employed correctly, the power of humour is undeniable. Professional Advertising (N/A) believes that '[t]he best ways to get attention with advertising are with strong visuals, sex, powerful headlines, and humour.' From all the types of advertising appeals, such as Emotional, Rational, Sex, Scarcity and Humour, '[h]umour can be an excellent tool to catch the viewer's attention and help in achieving instant recall which can work well for the sale of the product. Humour can be used effectively when it is related to some benefit that the customer can derive without which the joke might overpower the message' (Ashwini, 2009). Humour is most effective when it is used to reinforce an existing message, rather than simply adding to it. Catanescu & Tom (2001) maintain that '[a]s previous research has revealed... [their] study shows that humour is used more frequently in television commercials than print advertisements' and so it is with this acumen that generates the focus on television commercials. What humour achieves exactly can differ from one advertiser to the next, but its primary function seems to be about getting attention, regardless if it is good or bad attention. According to a 1993 Journal of Marketing study that examined multinational effects of humour on advertising, 'humour is more likely to enhance recall, evaluation, and purchase intention when the humorous message coincides with ad objectives, is well-integrated with those objectives, and is viewed as appropriate for the product category. Under such circumstances, humorous advertising is more likely to secure audience attention, increase memorability, overcome sales resistance, and enhance message persuasiveness' (Dubois, 2010).

Do You Compute Ryan Mungia,Steven Heller,2019 Before Alexa and the iPhone, there was the large and unwieldy mainframe computer. In the postwar 1950s, computers were mostly used for aerospace and accounting purposes. To the public at large, they were on a rung that existed somewhere between engineering and science fiction. Magazine ads and marketing brochures were designed to create a fantasy surrounding these machines for prospective clients: Higher profit margins! Creativity unleashed! Total automation! With the invention of the microchip in the 1970s came the PC and video games, which shifted the target of computer advertising from corporations to the individual. By the end of the millennium, the notion of selling tech burst wide open to include robots, cell phones, blogs, online dating services, and much, much more. Do You Compute? is a broad survey featuring the very best of computer advertising in the 20th century. From the Atomic Age to the Y2K bug, this volume presents a connoisseur's selection of graphic gems culled from museums, university archives, and private collections to illustrate the evolution of the computer from its early days as a hulking piece of machinery to its current state as a handheld device. Accompanied by two essays--one by cultural anthropologist Ryan Mungia and the other by graphic design historian Steven Heller--and including five different decade-long timelines that highlight some of the most influential moments in computer history, this fun yet meaningful volume is a unique look at the computer and how it has shaped our world.

The Advertising Handbook Helen Powell,Jonathan Hardy,Sarah Hawkin,Iain Macrury,2013-09-13 This book unravels the how & why of advertising and places the industry in its social, historical & political context. Focusing on key debates, it explores the competitive practices & discourses which govern the industry & those who work in it.

World's Dumbest Signs, Ads, and Newspaper Headlines ,2005 Collection of actual signs, ads, and newspaper headlines that are inadvertently humorous.

Mass Media Advertising Edith Smit,1999 For most consumers, advertising is less important than ad- vertisers might think. Advertising appears to function as something in the background that is hardly noticed, as wallpaper, But mass-mediated advertising should at least function as a reminder when people are making choices. Smit addresses these questions through in-depth interviews, a nation-wide telephone survey with follow-up mail and a face-to-face survey. Edith Smit is associate professor at the Department of Communication at the University of Amsterdam and at the Amsterdam School of Communications Research (ascor). She is also Deputy Director of swocc, the Dutch Foundation for Fundamental Research on Commercial Communication.

The Use and Effect of Humor in Different Advertising Media Marc G. Weinberger,Harlan E. Spotts,Leland Campbell,1994

Up the Agency Peter Mayle,1994-12-15 Before his glorious retreat to Provence, delightfully chronicled in his best-sellers A Year in Provence and Toujours Provence, Peter Mayle made his career in advertising, beginning as a copywriter and finishing thirteen years later as a creative director (I think I was also a vice president, he writes but I never had the cards printed). Up the Agency is his caustic valentine to the culture of Madison Avenue, where the tribal customs and rituals are as wondrous to behold as the sights on any anthropological expedition. Treading fearlessly and wittily where no one without a customized BMW and matching Armani suit has gone before, Mayle dissects this odd and endlessly fascinating industry - where the speed of a new talent's ascent can be matched only by his shocking fall months later. Whether describing the perfect ad man, the frenzy and desperation of putting together a new campaign, or the treachery of the fickle product-buying public, Mayle brings his insightful eye to bear on this very funny business, which brings both pleasure and pain to millions - and millions to a few.

How to Make It as an Advertising Creative Simon Veksner,2010-05-17 This book is aimed at anyone who is considering becoming an advertising creative, is studying to become one or would like to become a better one. Packed with invaluable advice and insights from the author and other industry insiders, the book explains everything you need to know about working as an advertising creative but don't get taught at college. Its engaging, straight-talking text explains the diverse set of skills that you need to make it as an advertising creative above-and-beyond the ability to write good adverts, and demonstrates: how to get the best out of the people you work with; how to present your work to clients; how to manage your career; even how to start your own agency. Getting a job as an advertising creative is not easy. This book teaches you the intangible skills that are essential to get a job, survive, thrive and ultimately make it big in one of the most exciting industries on the planet.

They Call Me Naughty Lola David Rose,2006-11-28 I've divorced better men than you. And worn more expensive shoes than these. So don't think placing this ad is the

biggest comedown I've ever had to make. Sensitive F, 34. Employed in publishing? Me too. Stay the hell away. Man on the inside seeks woman on the outside who likes milling around hospitals guessing the illnesses of out-patients. 30-35. Leeds. They Call Me Naughty Lola is a testament to the creativity and humor that can still be found among men and women longing for love and allergic to the concepts of Internet and speed dating. Here is an irresistible collection of the most brilliant and often absurd personal ads from the world's funniest -- and most erudite -- lonely-hearts column. The ads have been called surreal haikus of the heart, and in an age of false advertising, the men and women who write them are hindered neither by high expectations nor by positivism of any kind. And yet, while hopes of finding a suitable mate remain low, the column has produced a handful of marriages, many friendships, and at least one divorce. Here are the young, old, fat, bald, healthy, ill, rich, and poor hoping that they can find true love, or at the very least, someone to call them Naughty Lola.

Embark on a transformative journey with Explore the World with is captivating work, Discover the Magic in **Funny Ads** . This enlightening ebook, available for download in a convenient PDF format , invites you to explore a world of boundless knowledge. Unleash your intellectual curiosity and discover the power of words as you dive into this riveting creation. Download now and elevate your reading experience to new heights .

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