

30 Seconds Pitch

Mary Morrissey

All Work, No Pay Lauren Berger, 2012-01-03 Land Killer Internships—and Make the Most of Them! These days, a college resume without internship experience is considered “naked.” Indeed, statistics show that internship experience leads to more job offers with higher salaries—and in this tough economy, college grads need all the help they can get. Enter Lauren Berger, internships expert and CEO of Intern Queen, Inc., whose comprehensive guide reveals insider secrets to scoring the perfect internship, building invaluable connections, boosting transferable skills, and ultimately moving toward your dream career. She’ll show you how to: Discover the best internship opportunities, from big companies to virtual internships Write effective resumes and cover letters Nail phone, Skype, and in-person interviews Know your rights as an intern Use social networking to your advantage Network like a pro Impress your boss Get solid letters of recommendation Turn internships into job opportunities With exercises, examples, and a go-getter attitude, this next-generation internship manual provides all the cutting-edge information students and recent grads will need to get a competitive edge in the job market. So what are you waiting for?

30 Second Success Laura Templeton, 2020-01-15 After observing numerous successful, confident business owners fumble their way through introducing themselves, Laura Templeton decided she needed to do something about it. She believes no one should ever have to struggle to express who they are and how they serve their clients, and she set out to share her 30 Second Success formula.

Give Your Elevator Speech a Lift! Lorraine Howell, 2006-07 Whether you're at a business event or a social function, what's the most common question asked by someone you've just met? 'What do you do?' In *Give Your Elevator Speech a Lift!*, media specialist Lorraine Howell guides you step by step through her unique process for creating a winning elevator speech. By using Lorraine's method, you can explain what you do in thirty seconds or less, as well as determine your listener's need and interest, making your elevator speech one of your most compelling--and time-efficient-- marketing tools for generating new business.--

How to Get Your Point Across in 30 Seconds Or Less Milo O. Frank, 1987 Learn how to get your listener's attention, keep her interest, and make your point—all in thirty seconds! Milo Frank, America's foremost business communications consultant, shows you how to focus your objectives, utilize the “hook” technique, use the secrets of TV and advertising writers, tell terrific anecdotes that make your point, shine in meetings and question-and-answer sessions, and more! These proven techniques give you the edge that successful people share—the art of communicating quickly, precisely, and powerfully!

Pitch Anything: An Innovative Method for Presenting, Persuading, and Winning the Deal Oren Klaff, 2011-02-18 Gold Medal Winner--Tops Sales World's Best Sales and Marketing Book “Fast, fun and immensely practical.” —JOE SULLIVAN, Founder, Flextronics “Move over Neil Strauss and game theory. Pitch Anything reveals the next big thing in social dynamics: game for business.” —JOSH WHITFORD, Founder, Echelon Media “What do supermodels and venture capitalists have in common? They hear hundreds of pitches a year. Pitch Anything makes sure you get the nod (or wink) you deserve.” —RALPH CRAM, Investor “Pitch Anything offers a new method that will differentiate you from the rest of the pack.” —JASON JONES, Senior Vice President, Jones Lang LaSalle “If you want to pitch a product, raise money, or close a deal, read Pitch Anything and put its principles to work.” —STEVEN WALDMAN, Principal and Founder, Spectrum Capital “Pitch Anything opened my eyes to what I had been missing in my presentations and business interactions.” —LOUIE UCCIFERRI, President, Regent Capital Group “I use Oren's unique strategies to sell deals, raise money, and handle tough situations.” —TAYLOR GARRETT,

Vice President, White Cap “A counter-intuitive method that works.” —JAY GOYAL, CEO, SumOpti About the Book: When it comes to delivering a pitch, Oren Klaff has unparalleled credentials. Over the past 13 years, he has used his one-of-a-kind method to raise more than \$400 million—and now, for the first time, he describes his formula to help you deliver a winning pitch in any business situation. Whether you’re selling ideas to investors, pitching a client for new business, or even negotiating for a higher salary, *Pitch Anything* will transform the way you position your ideas. According to Klaff, creating and presenting a great pitch isn’t an art—it’s a simple science. Applying the latest findings in the field of neuroeconomics, while sharing eye-opening stories of his method in action, Klaff describes how the brain makes decisions and responds to pitches. With this information, you’ll remain in complete control of every stage of the pitch process. *Pitch Anything* introduces the exclusive STRONG method of pitching, which can be put to use immediately: Setting the Frame Telling the Story Revealing the Intrigue Offering the Prize Nailing the Hookpoint Getting a Decision One truly great pitch can improve your career, make you a lot of money—and even change your life. Success is dependent on the method you use, not how hard you try. “Better method, more money,” Klaff says. “Much better method, much more money.” Klaff is the best in the business because his method is much better than anyone else’s. And now it’s yours. Apply the tactics and strategies outlined in *Pitch Anything* to engage and persuade your audience—and you’ll have more funding and support than you ever thought possible.

Speaking PowerPoint Bruce R. Gabrielle, 2010 You use PowerPoint at work to create strategic plans, executive briefings, research reports and other boardroom-style slides. But could your slides be clearer, more convincing and built in half the time? You bet! Learn a new method for business managers who want to use PowerPoint at work to drive strategy. The Mindworks Presentation Method is based on 40 years of research in brain science, instructional design and information design and will help you to eliminate time wasters and complete PowerPoint decks three times faster, to enhance your credibility by creating visually pleasing slides using simple graphic design rules, to make complex slides easier to understand and avoid Death by PowerPoint forever, to make audiences more likely to agree with you by applying the proven principles of master persuaders.

The 3-Minute Rule Brant Pinvidic, 2019-10-29 Want to deliver a pitch or presentation that grabs your audience’s ever-shrinking attention span? Ditch the colorful slides and catchy language. And follow one simple rule: Convey only what needs to be said, clearly and concisely, in three minutes or less. That’s the 3-Minute Rule. Hollywood producer and pitch master Brant Pinvidic has sold more than three hundred TV shows and movies, run a TV network, and helmed one of the largest production companies in the world with smash hits like *The Biggest Loser* and *Bar Rescue*. In his nearly twenty years of experience, he’s developed a simple, straightforward system that’s helped hundreds—from Fortune 100 CEOs to PTA presidents—use top-level Hollywood storytelling techniques to simplify their messages and say less to get more. Pinvidic proves that anyone can deliver a great pitch, for any idea, in any situation, so your audience not only remembers your message but can pass it on to their friends and colleagues. You’ll see how his methods work in a wide range of situations—from presenting investment opportunities in a biotech startup to pitching sponsorship deals for major sports stadiums, and more. Now it’s your turn. The 3-Minute Rule will equip you with an easy, foolproof method to boil down any idea to its essential elements and structure it for maximum impact. Simplify. Say less. Get More.

Pitch to Profits Dawnna C. St Louis, 2011-09-09 The most popular question asked at a network meeting is: What do you do? How many times have you asked this question to an attendee and found yourself held hostage in the corner for 10 minutes of babbling? How many times have you found yourself doing

the babbling? At most network meetings attendees are asked to stand up and give a 30 Second Pitch. This simple task strikes fear in the hearts of many. They feel pressure to perform without the skills to make it happen. In 30 Seconds you are either getting business or losing it. There is NO IN BETWEEN! Pitch to Profits turns you into a pitching pro and transforms your audience of window shoppers, business card collectors, and browsers into buyers. This book will give you more confidence and creativity topped off by amazing delivery. Isn't it time to turn your PITCH to PROFITS!

Enoch's Device Joseph Finley,2022-11-30 A medieval monk discovers an ominous warning hidden in the illuminations of a religious tome. The cryptic prophecy speaks of Enoch's device, an angelic weapon that can prevent the apocalypse. But a heretic-hunting bishop has arrived at the monastery. And he will do anything to make sure the device is never found.

Perfect Pitch Jon Steel,2006-10-30 A professional “pitching coach” for one of the world’s largest marketing conglomerates, Jon Steel shares his secrets and explains how you can create presentations and pitches that win hearts, minds, and new business. He identifies the dos and don’ts and uses real-world examples to prove his points. If you make pitches for new business, this is the perfect book for you.

Elevator Pitch Linwood Barclay,2019-09-17 ****INSTANT NATIONAL BESTSELLER**** The #1 bestselling Linwood Barclay returns with an edge-of-your-seat thriller that does for elevators what Psycho did for showers and Jaws did for the beach—a heart-pounding tale of terror and menace that will make you think twice the next time you hit Up. It all begins on a Monday, when four people board an elevator in a Manhattan office tower. Each presses a button for their floor, but the elevator proceeds, nonstop, to the top. Once there it pauses for a few seconds, but the doors don't open. Instead, the elevator begins to descend floor-by-floor. Then it plummets. Right to the bottom of the shaft. It appears to be a random accident. . . . But on Tuesday, it happens again, in a different Manhattan skyscraper. And then Wednesday brings yet another tragic high-rise catastrophe. In only three days, one of the most vertical cities in the world—and the nation's capital of media, finance and entertainment--is plunged into chaos. Clearly, this is anything but random. This is a cold, calculated bid to terrorize the city. And it's succeeding. Fearing for their lives, thousands of men and women working in offices across the city refuse to leave their homes. Commerce has slowed to a trickle. Emergency calls to the top floors of apartment towers go unanswered. Who is behind this? Why are they doing it? Are these deadly acts of sabotage somehow connected to a fingerless body found on the High Line? Two seasoned New York detectives and a straight-shooting journalist race against time to uncover the truth before the city's newest, and tallest, residential tower has its ribbon-cutting on Friday night. With each diabolical twist, Linwood Barclay ratchets up the tension, building to a shattering finale. Elevator Pitch is a riveting tale of psychological suspense that is all too plausible . . . and will chill you to the bone.

Face-to-face Communications for Clarity and Impact Harvard Business Review,2004 With tips on eye contact, asserting oneself in uncomfortable situations, speaking directly, and giving constructive criticism, this is the essential guide to using the spoken word more effectively. Fast and actionable tools and strategies for improving critical management skills—culled from Harvard Business School Publishing’s respected newsletters Harvard Management Update and Harvard Management Communication Letter

Moms Don't Have Time To Zibby Owens,2021-02-16 JOIN AWARD-WINNING PODCASTER ZIBBY OWENS OF MOMS DON'T HAVE TIME TO READ BOOKS ON A JOURNEY FILLED WITH FOOD, EXERCISE, SEX, BOOKS, AND MORE. It's impossible to ignore how life has changed since

COVID-19 spread across the world. People from all over quarantined and did their best to keep on going during the pandemic. Zibby Owens, host of the award-winning podcast *Moms Don't Have Time to Read Books* and a mother of four herself, wanted to do something to help people carry on and to give them something to focus on other than the horrors of their news feeds. So she launched an online magazine called *We Found Time*. Authors who had been on her podcast wrote original, brilliant essays for busy readers. Zibby organized these profound pieces into themes inspired by five things moms don't have time to do: eat, read, work out, breathe, and have sex. Now compiled as an anthology named *Moms Don't Have Time To*, these beautiful, original essays by dozens of bestselling and acclaimed authors speak to the ever-increasing demands on our time, especially during the quarantine, in a unique, literary way. Actress Evangeline Lilly writes about the importance and impact of film. Bestselling author Rene Denfeld focuses on her relationship with food after growing up homeless. Screenwriter and author Lea Carpenter and Suzanne Falter, author, speaker, and podcast host, focus on loss. New York Times bestselling authors Chris Bohjalian and Gretchen Rubin write about the importance of reading. Others write about working out, love and sex, eating and cooking, and more. Join Zibby on her journey through the winding road of quarantine and perhaps you, too, will find time.

Positive Intelligence Shirzad Chamine, 2012 Chamine exposes how your mind is sabotaging you and keeping you from achieving your true potential. He shows you how to take concrete steps to unleash the vast, untapped powers of your mind.

The Answer John Assaraf, Murray Smith, 2008-05-20 A key team member behind *The Secret* and his business partner offer the specific tools and mental strategies to help readers leap ahead in any career or business venture and achieve major financial success. In this visionary work, New York Times bestselling author John Assaraf and business guru Murray Smith reinvent the business book for the twenty-first century. Two of the most successful entrepreneurs in the world, they combine forces to bring their special insights and techniques together in a revolutionary guide for success in the modern business environment. Assaraf and Smith know how to minimize risk and maximize success, and *The Answer* provides a framework for sharing their wisdom, experience, and skills with the millions of people who want to accomplish their own dreams in life. Using cutting-edge research into brain science and quantum physics, they show how readers can actually rewire their brains for success and create the kind of extraordinary lives they want. By teaching readers how to attract and use newly discovered uncommon senses to achieve business success, the authors demonstrate the beliefs, habits, thoughts, and actions that they have used to build eighteen multimillion-dollar companies. Any reader who follows this step-by-step process to build his or her career will experience an enormous life transformation and reach an exceptional level of living.

I Don't Have Enough Faith to Be an Atheist Norman L. Geisler, Frank Turek, 2021-05-17 To some, the concept of having faith in a higher power or a set of religious beliefs is nonsensical. Indeed, many view religion in general, and Christianity in particular, as unfounded and unreasonable. Norman Geisler and Frank Turek argue, however, that Christianity is not only more reasonable than all other belief systems, but is indeed more rational than unbelief itself. With conviction and clear thinking, Geisler and Turek guide readers through some of the traditional, tested arguments for the existence of a creator God. They move into an examination of the source of morality and the reliability of the New Testament accounts concerning Jesus. The final section of the book deals with a detailed investigation of the claims of Christ. This volume will be an interesting read for those skeptical about Christianity, as well as a helpful resource for Christians seeking to articulate a more sophisticated defense of their faith.

Small Message, Big Impact Terri L. Sjodin, 2013-06-06 In *Small Message, Big Impact*, Terri Sjodin teaches you how to make a lasting impression on absolutely anyone - fast. You're at the airport, burning time by checking your email. Then you spot the CEO of a company you've wanted to connect with for ages. He's waiting for his flight. Your flight! Should you walk over? What will you say? We've all been there. An opportunity presents itself and you have one chance to share your message. The clock is ticking. And in this age of information overload, no skill is more essential than being able to connect with others quickly, whether in a meeting or in front of thousands of people. Acclaimed speaker and consultant Terri Sjodin defines an 'elevator speech' as a brief presentation that introduces a product, service, or idea. Its purpose isn't to say everything about your topic - just to intrigue and inspire the listener to want to hear more. Sjodin offers her time-tested strategies and advice, including worksheets, sample elevator speeches, evaluation forms, and much more. This internationally bestselling book is an entertaining, practical guide to making your message concise, compelling, and effective. Whatever your goal, you will learn to craft a fresh, brief, convincing message that generates tangible results. 'I'm always thinking about how to make the message smaller so the impact will be bigger. Terri Sjodin has codified the science of getting this right' Linda Kaplan Thaler, best-selling coauthor of *The Power of Small and Bang!* Terri L. Sjodin is the principal and founder of Sjodin Communications, a public speaking, sales training, and consulting firm. For more than twenty years she has served as a speaker and consultant for Fortune 500 companies, industry associations, academic conferences, CEOs, and members of Congress. She lives in Newport Beach, California.

The New Elevator Pitch Chris Westfall, 2012 The elevator platform has been replaced with the social platform, so whether someone tweets it or tells it, their story has to be authentic and powerful, or it's lost in the noise. Getting clear on the story is the first step to creating the kinds of connections that matter. The new elevator pitch.

Goodbye Glossophobia Esther Stanhope, 2019-09-24

Brave Thinking Mary Morrissey, 2015-01-20 *BRAVE THINKING* is the culmination of more than 40 years of study, and 30 years of teaching this technology of transformation. People struggle with relationships. They struggle with money. They struggle with health. I've been coaching first as a minister, then for the last decade as a trainer outside the church world. But teaching, studying, and working in this laboratory called life. I've been both a student, and I've been a trainer in this laboratory, helping people unlock what it is they would love to have, be, do, give in their life. And helping them understand their capacity to do this. To use brave thinking and tap into the field of infinite possibility, potentiality, and work with a particular dream vision for their lives, so they can begin to see the pattern. Because once you see the pattern of how thoughts become things and how you can take what looks like very little and translate it into something much more – it's as different as moving from simple addition to squaring in math. When you are working with simple addition, the only way to get to 25 is you must amass 25 ones. When you learn to multiply you find that you only need two 5's to get to that same result. It takes way less effort and you have way more results. And when you move up the ladder of awareness a little bit further, you see you only need one 5. *Brave Thinking* will help people recognize that they have everything they need to live a life they love living, and a life that really has meaning and purpose and substance and significance. And I know how to do that. I know how to help them. *BRAVE THINKING* provides the code to a very different kind of thinking. Either one opens the doors to a potential that is something we are in love with, or something we fear. The purpose of this book is to provide very concrete direct clear

simple understandings. Such as the world was flat or other kinds of commonplace thinking and help them recognize how much of that has governed their lives or the lives of people they know. It will show examples of people who dared to think beyond the boundaries of ordinary thinking and who dared to learn a new system of thinking. Rather than being condition based in a way of living life, they began to live a life that is vision-driven. And they came from a vision rather than living from circumstance. Most people think that when the circumstances change, “then I can make a new decision, “then I can have something” “then I can be something,” “then I can do something.” What if it’s just the opposite? When you watch your television, and there are other common examples we’ll use, when you turn on a TV, the picture you are seeing comes from the frequency that your tuner is tuned to. And when you go to a movie theater, the dancing images on the screen are simply reflections of the light passing through the film that’s held before the projector.

Immerse yourself in heartwarming tales of love and emotion with Crafted by is touching creation, **30 Seconds Pitch** . This emotionally charged ebook, available for download in a PDF format (PDF Size: *), is a celebration of love in all its forms. Download now and let the warmth of these stories envelop your heart.

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