

# **Online Shopping India**

**Richard Seltzer**

The Republic of India Alan Gledhill, 2013

A Study On Consumers Perception About Online Shopping In India Seema Gopichand  
Hariramani,

*Lonely Planet India Phrasebook and Dictionary 2* Lonely Planet, Shahara Ahmed, Quentin Frayne, Jodie Martire, 2014 Over one billion people speaking in 22 official languages - it'd be easy to mistake your Kashmiri from your Konkani, but not with this little beauty in your back pocket. You'll be conversing effortlessly across the whole inspiring land. This phrasebook covers: Assamese, Bengali, Gujarati, Hindi, Kannada, Kashmiri, Konkani, Malayalam, Marathi, Marwari (Rajasthani), Oriya, Punjabi, Tamil, Telugu and Urdu. Covers 15 of the 22 languages Thorough food and culture section Practicalities like transport and accommodation Maps to show you what language is spoken where

**Factors Influencing Customers' Perception towards Online Shopping** Kunal Gaurav, Jhansi V., 2017-10-19 Research Paper (postgraduate) from the year 2017 in the subject Business economics - Marketing, Corporate Communication, CRM, Market Research, Social Media, grade: A, , language: English, abstract: Online shopping is having very bright future. Perception towards online shopping is getting better in India. With the use of internet, consumers can shop anywhere, anything and anytime with easy and safe payment options. Consumers can do comparison shopping between products, as well as, online stores. In present scenario customers are busy that they don't have enough chance and time to go to shopping centers and purchase the things they need, everybody likes to do online shopping. In online, Product assortment is very huge to choose, and make immediate comparison in price, quality, variety, colour and also get product based information like

customer feedback. The main purpose of this paper is to determine the “Factors Influencing Consumer Perception towards Online Shopping”. The objective for this research is to know the customer perception and identify the factors which influence the online customer’s. A quantitative research design which is descriptive and exploratory in nature was selected to gain insights about customer perception towards online shopping. The questionnaire prepared by using Likert’s five-point scale ranging from (1-5) where 1 Means ‘not at all important and 5 Means ‘most important’. The research has taken use of closed ended questions. The data collection was done over a period of 8 weeks this was done by going directly to the respondents or through mails. A total number of respondents taken for this study are 154. The collected data is analyzed in statistical method of factor analysis in the IBM SPSS 20.0 software. The data collected on 30 variables was deducted into five factors in the software and analyzed accordingly. The survey revealed that different customers have different perception towards online shopping; most of them having a very good attitude towards online shopping but there are certain customer who still find difficulties or we can say apart from several benefits has some disadvantage in mind of customer. Customer perception keeps on changing with time to time which is to be taken in the consideration. The most important factors that can be taken into account to understand the Internet shopping (Customer Service, Convenience, Experience, Value added service and Product related information).

**Indian Industries: Application & Analysis** Dr. Dipa Mitra,

*Shop Online* Richard Seltzer, 2018-09-23 Practical advice for online shopping and retailing. Based on the book *Shop Online the Lazy Way* by Richard Seltzer, published in 1999 by Macmillan. Business on the Internet changes quickly. New companies appear, and old ones disappear. Many of the companies names and URLs pointed to no longer exist. But the underlying principles and advice

discussed in this book remain true.

Big Billion Startup: The Untold Flipkart Story Mihir Dalal, 2019-10-06 The definitive account of India's biggest startup that redefined e-commerce, entrepreneurship and the way we shop and live. IIT graduates Sachin Bansal and Binny Bansal founded out of a Bangalore apartment what would become India's biggest e-commerce startup. Established in October 2007, Flipkart began as an online bookstore and soon came to be known for its 'customer obsession'. As the startup's reputation grew, so did its value, with venture capitalists in India and abroad lining up to invest heavily in the company that stood for bold ambition, unabashed consumerism and the virtues of technology. Investigative journalist Mihir Dalal recounts the astounding story of how the Bansals built Flipkart into a multi-billion-dollar powerhouse in the span of a few years and made internet entrepreneurship a desirable occupation. But it is also a story of big money, power and hubris, as both business and interpersonal complexities weakened the founders' control over their creation and forced them to sell out to a retailer whose dominance they had once dreamt of emulating. Flipkart's auction involved some of the corporate world's biggest names, from Jeff Bezos, Satya Nadella, Sundar Pichai to Masayoshi Son and Doug McMillon, an ironic testimony to the strength of what the Bansals had forged. Based on extraordinary research, extensive interviews and deep access to key characters in the Flipkart story, *Big Billion Startup* is the riveting and revealing account of how Sachin and Binny Bansal built and sold India's largest internet company.

*The Shops* India Knight, 2004-08-12 Some people, the author included, love shopping so much that even the weekly trawl round Waitrose is a treat. In this essential guide/memoir, India Knight dissects the singular pleasures afforded by everyone's favourite pastime: from dragging your mother around TopShop aged 14 to feeling your entire life would somehow be perfect if only you bought

that battered leather sofa. Part series of essays, part lists of essential information, you will never wonder about where to get the perfect 2-inches-off-the-waist pants again. The Shops is a book for everyone who's ever had to part with cash, which is to say, a book for everyone.

Techno-Societal 2022 Prashant M. Pawar, Babruvahan P. Ronge, Ranjitsinha R. Gidde, Meenakshi M. Pawar, Nitin D. Misal, Anupama S. Budhewar, Vrunal V. More, P. Venkata Reddy, 2023-12-20 "This two-volume book originates from Techno-Societal 2022, the 4th International Conference on Advanced Technologies for Societal Applications held in Maharashtra, India. The conference brought together faculty members from various engineering colleges and eminent researchers from reputed organizations to solve Indian regional relevant problems. The focus of the Volume-I is on technologies that help develop and improve society, with a particular emphasis on issues such as advanced and sustainable technologies for water, energy, transportation, housing, and sanitation. Additionally, the book covers advances in pharmacy, nutraceuticals, and traditional medicines, as well as chemical and physical processes. The Volume-II covers deployable environment or health care technologies, mechatronics, micro-nano related technologies for bio and societal applications, and advanced assessment of employees and employment sectors. The conference aims to provide a platform for innovators to share their best practices or products developed to solve specific local problems, which in turn may inspire other researchers to solve problems in their own regions. Expert researchers also propose technologies that may find applications in different regions, providing a multidisciplinary platform for researchers from a broad range of disciplines of science, engineering, and technology to report innovations at different levels."

**Perspective Of The Marketing An Inter Disciplinary Approach** Rakesh Ahlawat & Dr. Shiv Jaggarwal, 2023-05-24 Marketing in interdisciplinary approach is wide in range and scope and

having the understanding in this regard will definitely improve the marketing strategies by the organizations. marketing aspects and concepts has changed in different fields like in airline tourism, hospitality and general marketing in recent years after covid. this book will try to address various current and futuristic trends in “perspective of the marketing: an interdisciplinary approach” like tourism-related social media marketing, online shopping and marketing, marketing of tourism services in india, wellness tourism and many more. we are pleased to place this book before the academicians, researchers and industry practitioners with a hope that the readers will enjoy reading this book.

**Failing to Succeed** K. Vaitheeswaran, 2017 In 1999, when hardly anyone in India transacted on the Internet, K. Vaitheeswaran co-founded India's first e-commerce company. Yet, years later, when e-commerce was exploding in India-despite enjoying first-mover advantage-Indiaplaza shut down. What went wrong? Lack of funding? Wrong strategies? Or was it 'something else'? For the first time ever, Vaitheeswaran reveals that it was indeed something else-a set of inexplicable events that destroyed what could have been a profitable business (an extreme rarity among technology start-ups). He bares his extraordinary trials and tribulations while dealing with business failure and the impossible pressures that can threaten entrepreneurs in India. Coming at the back of stories of young start-ups raising billions of dollars in funding and creating unicorns in just a few years, as well as the recent setbacks in the e-commerce industry, *Failing to Succeed* delves deep into the dark side of starting up and its myriad pitfalls. Filled with interesting anecdotes, tongue-in-cheek observations, amazing customer insights, hard-hitting predictions and behind-the-scenes industry happenings, this book is an extraordinary unravelling of the challenges facing technology start-ups in India. It is a must-read for aspiring entrepreneurs, investors, industry professionals or business

school students, and anyone interested in India's start-up ecosystem. A powerful narration, Failing to Succeed is eventually about finding ways to move forward and succeed despite failures...

**E-business Technology and Strategy** Marzia Zaman,Yawei Liang,Sohail M. Siddiqui,Tim Wang,Vincent Liu,Ceecee Lu,2010-09-27 The International Conference on E-business Technology & Strategy (CETS) provides a peer-reviewed forum for researchers from across the globe to share contemporary research on developments in the fields of e-business, information technology and business strategy. It seeks to promote effective and vibrant networking among researchers and practitioners from around the world who are concerned about the effective management of information technology in organizations. This network of researchers views fostering the development of emerging scholars in the information technology and e-business fields as its primary task. Consequently the conference is designed to provide a venue for researchers to get substantive and beneficial feedback on their work. There were 134 contributions submitted to CETS 2010. After in-depth discussions, 29 high-quality contributions were selected for publication in this volume. The authors are from Canada, USA, China, Japan, India and Malaysia. We thank all the authors who submitted papers, the Program Committee members, and the external reviewers. We also thank all the local people who were instrumental in making this edition of CETS another very successful event. In particular, we are very grateful to Ying Xie, who was responsible for the local arrangements. Special gratitude goes to the publishing editor, Leonie Kunz, who managed the complexity of information and communication aspects. Furthermore, we thank the many students who volunteered on the organization team, as well as the IT services of Carleton University.

**National Level Conference on "Indian Start-ups Issues and Challenges" - Post Pandemic Perspective**

Dr.M.Sakthivel,Dr.R.Meenakshidevi,Dr.P.Anbuoli,Dr.R.Sofia,Dr.Niranjani,Dr.R.Venkatesa Narasimma Pandian, The aim of this book is to provide a comprehensive understanding of both the growth drivers as well as the challenges faced by Indian start-ups.

**Global Branding: Breakthroughs in Research and Practice** Management Association, Information Resources,2019-07-05 To survive in today's competitive and globalized business environment, marketing professionals must look to develop innovative methods of reaching their customers and stakeholders. Examining the relationship between culture and marketing can provide companies with the data they need to expand their reach and increase their profits. Global Branding: Breakthroughs in Research and Practice provides international insights into marketing strategies and techniques employed to create and sustain a globally recognized brand. Highlighting a range of pertinent topics such as brand communication, consumer engagement, and product innovation, this publication is an ideal reference source for business executives, marketing professionals, business managers, academicians, and researchers actively involved in the marketing industry.

**101 Essays for IAS/ PCS & other Competitive Exams** Disha Experts, Most of competitive exams test a candidate's writing skills with the inclusion of Descriptive Questions in the form of separate test(s). These tests are mainly aimed at checking how well a student is aware of his/ her surroundings and how well he/ she can express the same. Clarity of thought is what is required to crack these exams. The Descriptive Questions cover Essay Writing, Article Writing, Making Arguments in favour or against and Opinion Expression to evaluate the aspirant's writing ability. 101 Essays by Disha has been designed for the aspirants of UPSC Mains, various State PSCs, and other competitive exams like MBA, Bank PO etc.. The book emphasises on the importance of a cogently written essay and the art of essay writing. The book has a special coverage of India as most of



competitive exams these days ask rather deeply in respect of issues pertaining to their own country. With this approach, 101 Essays aims to provide a complete roadmap for aspirants aiming to maximize their scores in such Descriptive Questions. The book contains 101 essays of varied variety covering topics of Current Affairs, Social Issues, Environment, Politics, Education, Economy, Science & Technology, International Affairs, Personalities, Sports, etc. All the essays in the book provide sufficient information and data thus providing an insight into the crux of the issues stimulating the thinking ability of the students. 101 Essays has been structured such that it incorporates all the latest and important fascinating topics pertaining to India and the world presented in a classical style. Each essay is a model essay both in respect of language and matter and has fast-flowing facts narrated in a simple and lucid language. The book for sure will prove highly beneficial to students in their academic pursuits and to those preparing for various competitive exams.

**Business Cases** Patrick Siegfried, 2014-10-01 These case studies are written from students at the Universities of Applied Sciences Mannheim (No. 1-10) and Offenburg (No. 11-13) as part of the course International Management and International Trade. In these case studies of international companies their development orientation are presented. Subsequently, the market situation, as well as the strengths and weaknesses are presented. In conclusion, the main points are summarized and some working questions can be used for further work.

**THE INDIAN STARTUP REVOLUTION** Uday Shetty, 2023-05-10 Looking to start your own business in India? Look no further than The Indian Startup Revolution: 101 Ideas for Starting and Scaling Indian Businesses. This comprehensive guidebook offers 101 innovative and successful startup ideas that are specifically tailored to the unique needs and opportunities of the Indian market. Whether you're interested in e-commerce, healthcare, education, finance, or any other

industry, you're sure to find a wealth of practical and actionable ideas in these pages. But The Indian Startup Revolution isn't just a list of potential business ventures. It's also a step-by-step guide to building a successful startup, from developing a business plan to securing funding to marketing your product or service to the right audience. With insights from experienced entrepreneurs and industry experts, you'll learn how to navigate the challenges and opportunities of the Indian business landscape and build a thriving company. So if you're ready to take the leap and start your own business, let The Indian Startup Revolution be your guide. With its practical advice and proven strategies, it's the ultimate resource for aspiring Indian entrepreneurs.

**Indian Business Case Studies Volume IV** Priti Pachpande, Sham Bachhav, 2022-06-15 It has been decades since many business schools outside India adopted the case study methodology for teaching almost all branches of management studies. This trend has been seen in India, too, where top management institutes have implemented the case study-based methodology as an important pedagogical tool in business education. The major issue in India, however, is a severe shortage of Indian case studies through which business schools can provide industry insights to students. This volume fills that gap. It has twenty Indian cases related to different aspects of business management. The cases cover some of the prominent disciplines of management like marketing, finance, human resource management, strategy management, operations management, accounting, and mergers and acquisitions. These cases best serve the purpose of adoption of 'case methodology' in classroom teaching or online lecture sessions for the faculty and students of business management.

**E-tailing in India. Customer satisfaction and online consumer buying behaviour** Saumya Mishra, 2022-04-04 Master's Thesis from the year 2022 in the subject Business economics - Offline

Marketing and Online Marketing, grade: A, , course: Master of commerce, language: English, abstract: This study tries to determine reasons for the shift of urban Indian youth shopping orientation from physical stores to online stores and the impact of various factors on customer satisfaction and loyalty. It also compares factors affecting online consumer buying behaviour of differently oriented shoppers and is supposed to identify the usage of mobile shopping application and its attractiveness amongst urban Indian youth. E-tailing in India is growing at a rapid pace and need of study arises for the E-tailers to provide better improved service quality to the customers. As it is a newer concept, customers are still unaware as to what their expectations are- What more they can expect from the E-tailer still depends on the orientation of the shopper. E-tailing industry in India has witnessed many changes in a short span of time along with many opportunities as well as challenges.

**Digital Technologies for Smart Business, Economics and Education** Amina

Omrane, Gouranga Patra, Sumona Datta, 2023-06-06 This book examines the application, challenges and opportunities related to the use of digital technologies in business, economics and education. In this context, the enclosed contributions identify the impact of artificial intelligence, machine learning, internet of things (IOT), computer vision, big data analytics and other advance technology in the area of business, economics and education. The book examines such themes as digital technology for smart business, the progress of the circular economy, the application of IOT in education, the use of drones in agri-business, business forecasting using smart technology, artificial intelligence in healthcare, among others.

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