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Texas Real Estate Agency Donna K. Peeples, Minor Peeples, 2003-09-15

Establishing and Operating a Real Estate and Insurance Brokerage Business... Warren Fayette Hickernell, 1946

The Residential Real Estate Brokerage Industry , 1984

The Abc Book of Buying and Selling Real Estate Thaddeus Faulknor, 2015-02-28 I hope this little handbook will be helpful to everyone: (1) the tenant (2) buyers, (3) sellers, and (4) investors. It was written specifically for those who want to learn more about the real estate industry without the knowledge of how or where to start. Some are even in but are afraid of taking further steps. They are so afraid; they stay on safe grounds by doing nothing. My book addresses buyers and sellers alike. If you are buying for the first time or if you are a second-time buyer, I can't stress enough to remind you that each transaction is different and may have different levels of involvement.

Buyer Agency Gail G. Lyons, Donald L. Harlan, 1997 This text explores the latest buyer brokerage trends to help agents stay competitive in today's fast paced real estate industry. Buyer Agency features dozens of hands on, practical ideas on the compensation controversy, including commission splits, retainer fees, and other payment alternatives. (230 pages, 1997 copyright)

Broker to Broker Robert Freedman, 2005-11-07 Praise for Realtor? Magazine's BROKER to BROKER By providing best practice management tips with thought-provoking ideas, Broker to Broker offers invaluable guidance on virtually every aspect of our dynamic industry. The book's easy-to-read format, with in-depth supporting material available online, is an innovative approach to helping the country's brokers and managers find effective solutions to today's challenges. --Ron Peltier, President and CEO, Home Services of America, Inc., Minneapolis, Minnesota This compilation of the latest Realtor? Magazine articles on real estate brokerage management could be of help to brokers and managers looking for practical ideas to boost their operations. The book quotes extensively from veteran brokers and managers who are trying new ways to build sales and tackle problems. Within the book's range of articles could be helpful ideas for you. --J. Lennox Scott, Chairman and CEO, John L. Scott Real Estate, Seattle, Washington The editors did their homework. The pace of change in our business is a constant challenge. Even if you don't want to lead the charge in industry change, brokers would do well to study the innovative concepts (such as the employee-agent model) illustrated here. This section on operations is particularly useful for brokers of a multi-office/multi-region operation. --Steve Brown, ABR?, CRB, Vice President and General Manager, Crye-Leike, Realtors?, Memphis, Tennessee The editors of Realtor? Magazine do a fantastic job of keeping Realtors? on top of all real estate concerns. No issue is more timely or essential to building good business than brokerage practices. --Blanche Evans, Publisher, Agent News, and Editor, Realty Times, Dallas, Texas

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Real Estate and Taxes! Vernon Hoven,1998

Washington Real Estate Practices Kathryn Haupt,Megan Dorsey,2006-02

New York Real Estate for Brokers Marcia Darvin Spada,1996

Buying and Selling Real Estate by Owner Everett L. Gracey,1998 This work is absolutely essential for anyone who wants to know how to sell his/her home without a real estate agent or what to look for in purchasing a home.

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American Law of Real Estate Agency William Slee Walker,1922

Agency Relationships in Real Estate John W. Reilly,1994 This new edition of *Agency Relationships in Real Estate* is another 'John Reilly classic.' Always on the leading edge concerning agency issues, this new edition should be required reading for anyone operating a real estate business or instructing others in real estate agency relationships.

California Real Estate Practice Robert J. Bond,1981

Florida Real Estate Pre-License Course for Sales Associates Cutting Edge Real Estate Academy,2012-12-29 The course materials are designed to encompass 63 hours of study including 20 primary subject areas combined with end-of-chapter exams, practice exams and an official end-of course exam which is posted with the Florida Real Estate Commission. Each chapter begins with clearly identifiable learning objectives indicated in bullet format. Special attention should be governed towards accomplishing each objective to assure successful completion of the course.

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