

Sustainable Competitive Advantage Mba 30

Katie Kross

Competitive Advantage Michael E. Porter, 2008-06-30 Now beyond its eleventh printing and translated into twelve languages, Michael Porter's *The Competitive Advantage of Nations* has changed completely our conception of how prosperity is created and sustained in the modern global economy. Porter's groundbreaking study of international competitiveness has shaped national policy in countries around the world. It has also transformed thinking and action in states, cities, companies, and even entire regions such as Central America. Based on research in ten leading trading nations, *The Competitive Advantage of Nations* offers the first theory of competitiveness based on the causes of the productivity with which companies compete. Porter shows how traditional comparative advantages such as natural resources and pools of labor have been superseded as sources of prosperity, and how broad macroeconomic accounts of competitiveness are insufficient. The book introduces Porter's "diamond," a whole new way to understand the competitive position of a nation (or other locations) in global competition that is now an integral part of international business thinking. Porter's concept of "clusters," or groups of interconnected firms, suppliers, related industries, and institutions that arise in particular locations, has become a new way for companies and governments to think about economies, assess the competitive advantage of locations, and set public policy. Even before publication of the book, Porter's theory had guided national reassessments in New Zealand and elsewhere. His ideas and personal involvement have shaped strategy in countries as diverse as the Netherlands, Portugal, Taiwan, Costa Rica, and India, and regions such as Massachusetts, California, and the Basque country. Hundreds of cluster initiatives have flourished throughout the world. In an era of intensifying global competition, this pathbreaking book on the new wealth of nations has become the standard by which all future work must be measured.

Embedded Sustainability Chris Laszlo, Nadya Zhexembayeva, 2017-09-08 Companies know how to meet the demands of shareholder value: years of managerial excellence testify to this achievement. Many also know how to create stakeholder value – through traditional approaches such as CSR and philanthropy which predictably lead to trade-offs and added costs. What remains elusive is discovering how to meet both shareholder and stakeholder requirements in the core business – without mediocrity and without compromise – creating value for the company that cannot be disentangled from the value it creates for society and the environment. What if sustainability was embedded into the DNA of your organization? How can you incorporate environmental, health and social value into its very core? Many companies, despite their best intentions, bolt on sustainability as an afterthought to their core strategies. They trumpet green initiatives and social philanthropy which lie at the margins of the business, with symbolic wins that inadvertently highlight the unsustainability of the rest of their activities. Today's ecological and social pressures require a different business response – one that existing strategy frameworks fail adequately to address. In *Embedded Sustainability*, authors Chris Laszlo and Nadya Zhexembayeva explain and predict how companies can better leverage global challenges for enduring profit and sustained growth. They introduce the marquis concept of embedded sustainability: the incorporation of environmental, health, and social value into the heartbeat of the product life-cycle with no trade-off in price or quality – no social or green premium. This book helps readers to comprehend and implement the notion of embedded sustainability. At its best, embedded sustainability is invisible, similar to quality. In addition to delivering socially and environmentally conscious products for consumers, it is capable of considerably motivating employees. Most of all, it enables smart companies to create even more value for both their shareholders and stakeholders.

Profession and Purpose Katie Kross, 2017-09-29 Sustainability holds the promise of an exciting new approach to business – one in which business goals are aligned with social and environmental goals. Multinational corporations are recognizing that we live in an increasingly resource-constrained world, and that more accountability for corporate social and environmental impacts will accrue to them. More importantly, forward-thinking executives understand that sustainability can present new opportunities for competitive advantage – whether that is by reducing costs, minimizing risk, appealing to increasingly conscientious customers, or reaching new markets entirely. With the growth of this field comes a host of interesting new career opportunities for MBAs. As companies are grappling with challenges like how to develop social return on investment (SROI) metrics or understand the potential impact of corporate carbon footprints on stock prices, there are new opportunities for the next generation of managers – managers who are not only trained in traditional MBA fundamentals but also grounded in an understanding of the multifaceted social and environmental challenges facing 21st-century global business leaders. Entirely new career paths are opening to MBAs interested in sustainability: sustainable venture capital, green marketing, corporate social responsibility management, carbon credit trading, and sustainability consulting, to name a few. Perhaps even more than corporate executives, MBA students understand this trend. The next generation of managers can see that the future of business will require a new set of skills and responsibilities. Between 2003 and 2008, membership in Net Impact, the global organization for MBAs and business professionals interested in sustainability, increased more than fourfold. By March 2009, over 130 business schools had a Net Impact chapter. Around the world, MBA students realize that a different model will be required for businesses in the coming decades. The career paths that fall under the broad umbrella of sustainability are as diverse as the MBA students themselves. One student may be interested in social entrepreneurship in West Africa, and the next will be seeking advice about clean-tech venture capital careers in Silicon Valley; a third will be interested in greening global supply chains. Corporate social responsibility, sustainable product marketing, microfinance, green real estate development, renewable energy, and other interests all likewise fall under the sustainability umbrella at times. Because of this diversity, it is often hard for business schools' career management centers to address sustainability-related career options in a comprehensive way. Many sustainability-related companies and nonprofits are not accustomed to on-campus recruiting. Others have not historically hired MBAs at all. MBA students and alumni interested in sustainability careers are often left to navigate their own internship and job search paths. And, often, they struggle. *Profession and Purpose* has been written to address this urgent need. Whether you are focused on an off-campus search or participating in the on-campus recruiting process, there are a host of sustainability-specific career resources you should know about. You'll need to be well versed in sustainability news and trends, and network at the right events, conferences, and company presentations. You also need to know about industry- and discipline-specific websites that post sustainability jobs for positions with titles like Corporate Social Responsibility Manager, Socially Responsible Investing Analyst, and Renewable Energy Market Analyst. Through hundreds of conversations with MBA students, professionals, and recruiters, as well as her own personal experience, the author has compiled the key job search resources and tips for MBAs interested in sustainability careers. The book provides ideas for researching companies, making the most of your networking, identifying job and internship openings, and preparing for interviews. No matter what stage of your MBA career search process you're in, this book will help you better understand your career options in the many fields of sustainability, direct you to the best resources and help you to fine-tune your sustainability job search strategy. It's the sustainability career coach MBAs have been waiting for.

The End of Competitive Advantage Rita Gunther McGrath, 2013-05-14 Are you at risk of being trapped in an uncompetitive business? Chances are the strategies that worked well for you even a few years ago no longer deliver the results you need. Dramatic changes in business have unearthed a major gap between traditional approaches to strategy and the way the real world works now. In short, strategy is stuck. Most leaders are using frameworks that were designed for a different era of business and based on a single dominant idea—that the purpose of strategy is to achieve a sustainable competitive advantage. Once the premise on which all strategies were built, this idea is increasingly irrelevant. Now, Columbia Business School professor and globally recognized strategy expert Rita Gunther McGrath argues that it's time to go beyond the very concept of sustainable competitive advantage. Instead, organizations need to forge a new path to winning: capturing opportunities fast, exploiting them decisively, and moving on even before

they are exhausted. She shows how to do this with a new set of practices based on the notion of transient competitive advantage. This book serves as a new playbook for strategy, one based on updated assumptions about how the world works, and shows how some of the world's most successful companies use this method to compete and win today. Filled with compelling examples from "growth outlier" firms such as Fujifilm, Cognizant Technology Solutions, Infosys, Yahoo! Japan, and Atmos Energy, *The End of Competitive Advantage* is your guide to renewed success and profitable growth in an economy increasingly defined by transient advantage.

Mission-based Alignment *Take Your Company To The Top And Keep It There* Robert K. Bennett & William R. Lingar, 2007 In A Capitalist Economy, The Holy Grail Of Business Is A Sustainable Competitive Advantage, Which Is Defined By Michael Porter, A Harvard Business School Professor, As Follows: Sustainable Competitive Advantage (SCA) Exists When A Company Makes Economic Rents, That Is, Their Earnings Exceed Their Costs, Especially Including Cost Of Capital. That Means That Normal Competitive Pressures Are Not Able To Drive Down The Firm's Earnings To The Point Where They Cover All Costs And Just Provide Minimum Sufficient Additional Return To Keep Capital Invested. Most Forms Of Competitive Advantage Cannot Be Sustained For Any Length Of Time Because The Promise Of Economic Rents Drives Competitors To Duplicate The Competitive Advantage Held By Any One Firm. The Key To Sustainable Competitive Advantage Is Differentiation. You Must Offer Your Customer A Difference That Is Both Recognizable By And Valuable To That Customer. However, It Is Not Sufficient To Merely Offer Your Difference In Products Or Services, Because In Today's Environment, Those Differences Will Be Copied By Your Competitors Within One Or Two Years. In Order For Your Competitive Advantage To Be Sustainable, You Must Develop And Maintain A Unique, Customer-Focused, Business Model. Mission-Based Alignment Is A Step-By-Step Process For Developing And Maintaining This Unique And Uncopiable Business Model. Properly Developed And Maintained, This New Business Model Will Lead To Sustainable Competitive Advantage.

Strategic Management and Competitive Advantage Manikant Singh, 2008 Strategic Management and Competitive Advantage provides the most accurate, relevant, and complete presentation of strategic management today. This book is thoroughly updated to include cutting edge research and trends that are shaping business strategy. The editor guides students through the strategic management process using a unique model that blends the classic industrial organisational model with the resource-based view of the firm to explain how firms use the strategic management process to build a sustained competitive advantage. The text includes current and relevant examples to provide context for key concepts, outstanding figures and models to illustrate key points, and other section contains engaging and exemplary cases that cover a broad range of critical issues confronting managers today.

Sustainable Strategic Management Jean Garner Stead, W. Edward Stead, 2017-09-08 "Sustainable strategic management" refers to strategic management policies and processes that seek competitive advantages consistent with a core value of environmental sustainability. This book has been specifically written as a text to augment traditional graduate and undergraduate management courses on strategic management. It fills the need for a strategy text that gives full attention to sustainability and environmental protection. The authors have structured the book to follow the usual order of topics in any standard management text. Sustainable Strategic Management also features an on-going, chapter-by-chapter case study (Eastman Chemical Company) that exemplifies many of the principles of environmentally sound management practices. From creating organizational visions, to formulating goals and strategies, to strategy implementation and evaluation, this book provides readers with new ways of thinking about their organization's role in the greater society and ecosystem. From the Authors' Preface: Ours is the first book to integrate sustainability into strategic management. It covers the full gamut of strategic management concepts and processes that would be expected in any quality strategic management book, and it does so in a way that thoroughly weaves sustainability into each and every one of them. Students using this book understand such things as: why reducing materials and energy intensity is an effective functional level strategy, why socially differentiated products command premium prices, and why a business ecosystem pursuing a vision of social and ecological responsibility can dominate its market. Further, because the book is relatively short, reasonably priced, and very thorough in its coverage of strategic management concepts and ideas, it can be used either as a stand-alone text for graduate and undergraduate strategic management courses, as a supplement to another book, or as one of a group of short texts.

Practical Sustainability Strategies Nikos Avlonas, George P. Nassos, 2013-10-21 Strategies that enable organizations to succeed as businesses and as responsible corporate citizens Based on the authors' many years of research and hands-on experience, this book provides tested and proven practical strategies that make it possible for organizations to develop, maintain, or extend their competitive advantage without causing harm to the environment and society. Moreover, it explains how to set goals and objectives and then monitor, measure, and report on progress towards achieving corporate social responsibility and environmental sustainability. Most importantly, readers will discover that this can all be accomplished while, at the same time, improving bottom-line profitability. Practical Sustainability Strategies: How to Gain a Competitive Advantage is divided into four parts: Part 1, Introduction to Sustainability, underscores the urgency for organizations to adopt and develop sustainable practices Part 2, Sustainable Strategies, details numerous strategies that have been proven to work, including environmental innovation through biomimicry, green buildings, and green chemistry Part 3, Tools and Metrics, offers practical information on implementing strategies and measuring sustainability and reporting, including global standards and guidelines for managing sustainability, life-cycle analysis, carbon and water footprints such as GRI, GHG Protocol, UN Global Compact Part 4, Conclusion, provides an expert forecast of the future of sustainability Case studies based on the authors' research and fieldwork illustrate how leading companies have implemented each of the sustainability strategies discussed in the book. There's also an appendix with additional case studies exploring various aspects of business practices and sustainability. Practical Sustainability Strategies is ideal as a graduate textbook as well as a reference for business managers. All readers will not only gain a greater appreciation for sustainable development, but also the skills needed to integrate sustainability into all aspects of their organization's business practices.

The End of Competitive Advantage Rita Gunther McGrath, 2013-06-04 Argues that sustainable competitive advantage can no longer be the Holy Grail for companies due to a constantly changing environment, and offers a new set of principles for winning in a volatile and uncertain marketplace.

Profession and Purpose Katie Kross, 2017-09-29 Sustainability holds the promise of an exciting new approach to business – one in which business goals are aligned with social and environmental goals. Multinational corporations are recognizing that we live in an increasingly resource-constrained world, and that more accountability for corporate social and environmental impacts will accrue to them. More importantly, forward-thinking executives understand that sustainability can present new opportunities for competitive advantage – whether that is by reducing costs, minimizing risk, appealing to increasingly conscientious customers, or reaching new markets entirely. With the growth of this field comes a host of interesting new career opportunities for MBAs. As companies are grappling with challenges like how to develop social return on investment (SROI) metrics or understand the potential impact of corporate carbon footprints on stock prices, there are new opportunities for the next generation of managers – managers who are not only trained in traditional MBA fundamentals but also grounded in an understanding of the multifaceted social and environmental challenges facing 21st-century global business leaders. Entirely new career paths are opening to MBAs interested in sustainability: sustainable venture capital, green marketing, corporate social responsibility management, carbon credit trading, and sustainability consulting, to name a few. Perhaps even more than corporate executives, MBA students understand this trend. The next generation of managers can see that the future of business will require a new set of skills and responsibilities. Between 2003 and 2008, membership in Net Impact, the global organization for MBAs and business professionals interested in sustainability, increased more than fourfold. By

March 2009, over 130 business schools had a Net Impact chapter. Around the world, MBA students realize that a different model will be required for businesses in the coming decades. The career paths that fall under the broad umbrella of sustainability are as diverse as the MBA students themselves. One student may be interested in social entrepreneurship in West Africa, and the next will be seeking advice about clean-tech venture capital careers in Silicon Valley; a third will be interested in greening global supply chains. Corporate social responsibility, sustainable product marketing, microfinance, green real estate development, renewable energy, and other interests all likewise fall under the sustainability umbrella at times. Because of this diversity, it is often hard for business schools' career management centers to address sustainability-related career options in a comprehensive way. Many sustainability-related companies and nonprofits are not accustomed to on-campus recruiting. Others have not historically hired MBAs at all. MBA students and alumni interested in sustainability careers are often left to navigate their own internship and job search paths. And, often, they struggle. Profession and Purpose has been written to address this urgent need. Whether you are focused on an off-campus search or participating in the on-campus recruiting process, there are a host of sustainability-specific career resources you should know about. You'll need to be well versed in sustainability news and trends, and network at the right events, conferences, and company presentations. You also need to know about industry- and discipline-specific websites that post sustainability jobs for positions with titles like Corporate Social Responsibility Manager, Socially Responsible Investing Analyst, and Renewable Energy Market Analyst. Through hundreds of conversations with MBA students, professionals, and recruiters, as well as her own personal experience, the author has compiled the key job search resources and tips for MBAs interested in sustainability careers. The book provides ideas for researching companies, making the most of your networking, identifying job and internship openings, and preparing for interviews. No matter what stage of your MBA career search process you're in, this book will help you better understand your career options in the many fields of sustainability, direct you to the best resources and help you to fine-tune your sustainability job search strategy. It's the sustainability career coach MBAs have been waiting for.

Managerial Strategies for Business Sustainability During Turbulent Times Leon, Ramona-Diana, 2017-07-12 As the economy fluctuates, so does the need for resilient business practices. If organizations can remain strong and steady during difficult times, they will be more fruitful during successful periods as well. Managerial Strategies for Business Sustainability During Turbulent Times is a crucial resource that discusses successful methods and techniques for building sturdy company practices. Featuring pertinent topics such as sustainable supply chains, knowledge management, information sharing, and performance evaluations, this is an ideal scholarly reference source for CEOs, managers, business students, and researchers that would like to discover more unique and engaging ways to build a strong business foundation.

Sustainable Advantage Ghemawat, 1986-01-01

Strategic Optimization of Medium-Sized Enterprises in the Global Market Vemi?, Milan, 2018-07-13 To maintain a competitive edge against other businesses, companies must ensure the most effective strategies and procedures are in place. This is particularly critical in smaller business environments with fewer resources. Strategic Optimization of Medium-Sized Enterprises in the Global Market is a critical scholarly resource that highlights the optimization of management functions, such as working capital and marketing, and how to implement sustainable business management practices in the global world market. Featuring coverage on a broad range of topics such as social entrepreneurship, marketing optimization, and globalization, this book is geared towards business managers, medium-sized enterprises, policy makers, business professionals, and upper-level students seeking current research on the performances of medium-sized enterprises across the world and their broader supply chain.

Corporate Environmental Strategy and Competitive Advantage Sanjay Sharma, Juan Alberto Aragón Correa, 2005 The first book to gather cutting-edge research on this complex relationship, Corporate Environmental Strategy and Competitive Advantage presents conceptual ideas and empirical findings, as well as a valuable review of extant literature and future directions for researchers. Scholars, consultants and managers from business, the public sector, NGOs, international development institutions, and government working at the interface of business and the natural environment will find this book a necessary addition to their library.--BOOK JACKET.

Enhancing Competitive Advantage With Dynamic Management and Engineering Machado, Carolina, Davim, J. Paulo, 2018-06-15 While many advances have been made in understanding the complexity of manufacturing and production engineering, the social and organizational context remains problematic due to the abstract nature of leadership and diverse personnel. Interdisciplinary perspectives to increase knowledge and understanding of engineering management and related processes are necessary in the industry. Enhancing Competitive Advantage With Dynamic Management and Engineering is an essential reference source containing scholarly research on the relevant theoretical frameworks and the latest empirical research findings of strategic administration in engineering. It also explores how to better merge, interrelationship organizations, management, and employee needs in order to increase efficiency, productivity, and profitability. Featuring coverage on a broad range of topics such as business process orientation, diversity management, and enterprise architecture, this book provides vital research for managers, researchers, engineers, and other professionals within engineering and production management.

Beyond Performance Scott Keller, Colin Price, 2011-06-01 The secret of achieving and sustaining organizational excellence revealed In an ever-changing world where only a third of excellent organizations stay that way over the long term, and where even fewer are able to implement successful change programs, leaders are in need of big ideas and new tools to thrive. In Beyond Performance, McKinsey & Company's Scott Keller and Colin Price give you everything you need to build an organization that can execute in the short run and has the vitality to prosper over the long term. Drawing on the most exhaustive research effort of its kind on organizational effectiveness and change management, Keller and Price put hard science behind their big idea: that the health of an organization is equally as important as its performance. In the book's foreword, management guru Gary Hamel refers to this notion as a new manifesto for thinking about organizations. The authors illustrate why copying management best practices from other companies is more dangerous than helpful Clearly explains how to determine the mutually reinforcing combination of management practices that best fits your organization's context Provides practical tools to achieve superior levels of performance and health through a staged change process: aspire, assess, architect, act, and advance. Among these are new techniques for dealing with those aspects of human behavior that are seemingly irrational (and therefore confound even the smartest leaders), yet entirely predictable Ultimately, building a healthy organization is an intangible asset that competitors copy at their peril and that enables you to skillfully adapt to and shape your environment faster than others—giving you the ultimate competitive advantage.

The Keystone Advantage Marco Iansiti, Roy Levien, 2004-08-25 Leveraging the power of business networks for success. Whether it sells computers, clothing, or cars, your firm's fate is increasingly linked to that of many other firms, all of which must collaborate effectively in order for each to thrive. This phenomenon has changed the basis of competition from battle between firms to battles between networks of firms--and more than ever before, success depends on managing assets your company doesn't own. In The Keystone Advantage, Marco Iansiti and Roy Levien offer a new lens for understanding how these ubiquitous and complex business networks behave and explore the implications for strategy formulation, innovation, and operations management. Iansiti and Levien argue that biological ecosystems provide a powerful analogy to the functioning of business networks. Just as keystone species in nature play central roles in their ecosystems, companies such as Walmart, Microsoft, and Li & Fung deploy keystone strategies to actively shape and regulate the workings of their business ecosystems--dramatically improving their own performance in the process. Iansiti and Levien argue that the best keystones simplify the challenge of connecting a very large and distributed network of companies to their

customers and provide platforms that other firms can leverage to increase productivity, enhance stability, and spur innovation. Drawing from more than ten years of research and practical experience across a range of industries, the authors identify three specific roles that firms play within business ecosystems: keystone, dominator, and niche. The book lays out a framework any firm can use to assess the characteristics of its own ecosystem, reevaluate its technology and operations strategy, and formulate specific tactics for gaining sustainable competitive advantage. Practical and insightful, The Keystone Advantage will help leaders, managers, and policy makers to understand, analyze, and successfully execute strategy in today's networked environments.

The Future of Value Eric Lowitt,2011-08-04 Enhance business performance by using sustainability for competitive advantage The Future of Value reveals what it takes for companies to grow and outperform the competition in today's growth-constrained, sustainability conscious world. The author shows leaders how to use sustainability as a powerful, pragmatic lens to enhance business performance. He also explores how to craft and oversee a portfolio of effective tools, develop competitive strategies, and adjust value chain activities, talent management practices, and corporate policies to help organizations execute powerful sustainability strategies. He provides a systematic, yet instantly familiar, model all companies can use to connect sustainability with their growth and competitive strategies. In this way, the author shows leaders how to shape, color, and own The Future of Value. Outlines the keys to implementing sustainability in organizations to achieve business success today and tomorrow Reveals how to engage stakeholders in day to day sustainability management as a means to shape and fuel efforts to continuously renew their sustainability strategies The author is a 15-year veteran of sustainability and strategy management consulting, having worked with clients in the US, Japan, Australia, and Europe. He has an MBA in Strategic Management from The University of Pennsylvania's Wharton School and writes a regular column for Sustainable Life Media and GreenBiz, two of the world's most heavily trafficked sustainability news and thought leadership portals The author draws useful and accessible conclusions from a rich, diverse set of corporate interviewees. A core part of his research was the selection and interrogation of more than 25 Global Fortune 500 companies' sustainability, strategy, and finance leads.

Management Strategy Alfred Allen Marcus,2005 Management Strategy: Sustaining Competitive Advantage, 1st edition, by Alfred Marcus, is a strategy book which focuses on how making winning moves is dependent upon finding profitable patterns that repeatedly meet customer demands for solutions. Where many strategy books have lost sight of the purpose of strategy and fail to show how decisions actually affect business performance and ultimately, outcomes, Management Strategy focuses on the types of analyses the industry, environment, and a company's internal resources require to make effective strategic moves. In eight chapters, this textbook builds upon the analysis process and demonstrates how strategy impacts an organization's position in comparison to its competitors, both in terms of the cost and quality of its products and the scope of businesses in which it is involved (vertical and horizontal integration), as well as its global versus domestic reach. The outcomes that come from analyzing an organization also determine the extent to which the organization will strive to be an innovator as opposed to being a follower.

Sustainable Value Chris Laszlo,Patrick Cescau,2017-09-08 A small but influential group of mainstream global industry leaders are now reinventing the role of business in society. They are shifting the focus away from minimizing negative impacts to offering new solutions to global problems that the public sector has been unable to tackle alone. In this new competitive environment, societal challenges such as climate change or the alleviation of global poverty are not only risks, but huge business opportunities, not only for niche players, but for mainstream business. These leaders are creating Sustainable Value. They are creating it through the provision of value to both their shareholders and their stakeholders – an ever-growing list of diverse constituents impacted by the social, environmental, and financial performance of global business. In short, they are doing well by doing good. In this outstanding book, Chris Laszlo defines, illustrates, and shows how business can action 'Sustainable Value' in three profoundly different ways. First, a management fable looks at the experiences of a dynamic business leader as she grapples with the new business realities of managing stakeholder, as well as shareholder pressures. Second, with the real thing – inside stories from some of the largest corporations in the world that are successfully integrating sustainability into their core activities, not only from a sense of moral correctness, but because it makes good business sense. And, finally, with frameworks, tools, and methods that will make sustainable value creation concrete for business practitioners everywhere. This book is a masterful synthesis – part novel and part executive briefing – a refreshing kind of prophetic pragmatism, helping leaders anticipate and see the future in the context of the actual. In Sustainable Value Chris Laszlo speaks with resounding clarity to the living challenges, the real dilemmas, and haunting questions of CEOs everywhere.

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Sustainable Competitive Advantage Mba 30 Introduction

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