My Copywriter 15

Roy Furr

Your First \$5000 Month Joanna Wiebe, 2023-06-28 What if your copywriting side hustle could be more than a side hustle? What if freelance copywriting could be your main source of income, allowing you to guit that 9-5 and live life on your own terms? That's the goal of Your First \$5000 Month. But this isn't just a guide to making money. It's a guide to building a sustainable and fulfilling career as a freelance copywriter. In Your First \$5000 Month, Joanna Wiebe, the founder and CEO of Copyhackers, reveals the secrets to unlocking the freedom and flexibility that come with running your own copywriting business. Packed with invaluable advice, actionable strategies and real-life anecdotes from copywriters that have already hit that coveted \$5K month milestone, this book is for ambitious freelance copywriters. Your First \$5000 Month is perfect for you if at least FOUR of the following are true for you: • You seek the freedom of a freelance lifestyle • You're already making some money as a freelance writer • You want to attract higher-paying clients • You aspire to make a significant income as a copywriter • You're prepared to embark on a journey of personal growth • You dream of transforming your passion for writing into a lucrative career Hop off the side gig train and step into a copywriting career that knows no bounds. Your First \$5000 Month is your all-access pass to help you become a \$5K freelance copywriter.

How to Write Copy That Sells Ray Edwards,2016-02-16 Communicate with potential customers—and persuade them to buy: "The best copywriting teacher I know." —Michael Hyatt, New York Times-bestselling author of Your Best Year Ever This book is for everyone who needs to write copy that sells—including copywriters, freelancers, and entrepreneurs. Writing copy that sells without seeming "salesy" can be tough, but is an essential skill. How to Write Copy That Sells offers tips for crafting powerful, effective headlines and bullet points, reveals the secrets of product launch copy, and supplies specific copywriting techniques for: email marketing websites social media direct mail traditional media ads, and more "Ray invites you into his inner sanctum where he opens his real-life copywriting toolkit . . . Get this book!" —Judith Sherven, PhD, and Jim Sniechowski, PhD, bestselling authors of The Heart of Marketing

Words that Sell Richard Bayan,1987 A thesaurus that works as hard as you do . . . you'll wonder how you ever managed without it. -- Advertising Age Listing more than 2,500 high-powered words, phrases, and slogans, Words That Sell is the ultimate reference for anyone who needs instant access to the key words that make the difference in selling. Arranged by category for handy reference, it covers everything from snappy transitions to knocking the competition, from grabbers to clinchers. There are 62 ways to say exciting alone; 57 variations on reliable! Whether you are selling ideas or widgets, Words That Sell guarantees the expert sales professional an expanded, rejuvenated repertoire and the novice a feeling of confidence. Features: Cross-referencing of word categories to stimulate creative thinking Advice on targeting words to your specific market Tips on word usage A thorough index A concise copywriting primer A special section on selling yourself The first real improvement to the thesaurus since Roget, Words That Sell is an indispensable guide to helping you find great words fast.

Habits of the \$5000 Freelance Copywriter Joanna Wiebe,2023-08-22 Without solid habits, you're left with a fly-by-the-seat-of-your-pants approach to building your freelance copywriting business. Yes, it's tempting. And it may even seem easier - in the short term. But an unpredictable approach is the fast track to an unpredictable grind. And that's not the kind of freelancing life you signed up for. You want consistent \$5K months and a freelance business you actually enjoy. Which means you need to focus on your habits. And that's why Joanna Wiebe isn't just showing you how to build a \$5K freelance writing business. She's also walking you through exercises that will help you develop the habits of \$5K earners. And she should know! She's coached 100s of freelance copywriters - and taught 1000s more - as the founder of Copyhackers and the original conversion copywriter. Habits of the \$5K Freelance Copywriter Workbook is perfect for you if even TWO of the following are true for you: • You often wonder how freelance copywriters keep a steady stream of clients. • You're not sure when to work on your business versus in your business. • You keep promising to create processes for your business. But you never do. • You're feeling guilty because you've been sacrificing family time, exercise and non-work activities to spend more hours on your business. • You see \$5000 months as the next step in your business growth. Better habits mean better business. And the seven habits in this workbook will help you connect the dots between what you consistently do and the outcomes your business consistently sees. Discover: • The daily habit that helps freelancers attract goodfit clients, partnerships and collaborations (jump to page 6) • The profit-limiting tasks you must eliminate so you can work efficiently (that's Habit #2) • The one task you need to add to your calendar each week (on page 35) • The overlooked but profitable way to build a business that continues to yield fruit years from now (Habit #4) • The unexpected enemyturned-friend of successful freelance copywriters (on page 64) • The anti-business habit that's good for your business • What successful business owners do that amateurs don't (Habit #7) The perfect companion as you grow your freelancing business! Get Habits of the \$5K Freelance Copywriter Workbook before the price changes.

The Six-Figure Freelance Copywriter Joanna Wiebe, This is a different kind of book about freelance writing. The Six-Figure Freelance Copywriter gives you a rare glimpse into how top-earning freelancers crossed the \$100,000 threshold. Each six-figure story is unique. And each will fuel your drive, demonstrate that there are many routes to a rewarding, sixfigure freelance writing career...and it's closer than you think. Here are just a few of the stories you'll find in The Six-Figure Freelance Copywriter: • How one freelancer went from a layoff to six figures...using Fiverr (check out chapter 9 for Anita Alvarez's story) • Why being lazy works for copywriter and best-selling author, Laura Belgray • One freelancer's inside story of working for big-name brands • What a \$100K project proposal looks like (Prerna Malik shares in chapter 2) • The one networking tactic Tarzan Kay swears by (and insists you try at your next conference or event) • How one freelancer doubled his copywriting rates with one pricing shift (flip to Andrew Yedlin's chapter to see how he did it) ...and so many more. When you need motivation and a nudge to consistently reach new milestones in your freelance writing business, use the stories in The Six-Figure Freelance Copywriter as your evergreen source of inspiration. About Joanna Wiebe Joanna Wiebe is the creator of Copyhackers and the original conversion copywriter. For over 15 years, companies like BT, Canva, Intuit and MetaLab have trusted Joanna to help them find and spread their message. She's trained teams at Shopify, Thinkific and AWS. And she's served as an expert lecturer with Think with Google as well as a top-rated speaker at conferences like Mozcon, Business of Software and CXL Live. www.copyhackers.com

Your First \$1000 Joanna Wiebe,2022-12-01 You can make an extra \$1000 a month with a copywriting side hustle. Did you know that copywriters are among the highest-paid professionals in the world? Some direct-response copywriters have bought vacation homes with the pay from a single sales letter. And with the massive migration of businesses to the online world, the need is greater than ever to hire freelancers who can write emails, ads, websites and sales pages. Which means NOW is the perfect time to get paid to write. What could earning an extra \$1000 a month with copywriting mean? • Catching up on bills • Replenishing your savings account • Making a sizable monthly payment on your student loans • Taking a family vacation this year • Getting that new computer you've had your eye on • Saying "Yes" to your kids' new activity... and all the equipment they need for it Joanna Wiebe, founder of Copyhackers, shows you exactly how to make money online from home with one of the highest-paying side hustles out there: freelance copywriting. In the first few chapters, Joanna takes you step-by-step through the exact actions you can take to make

\$1000 a month on the side (in just 5 hours a week). And what to do to get your first paying side gig in the next 7 days. There's no need to go through expensive training or buy tricky software. If you have a Google Doc... you can earn. Your First \$1000 is perfect for you if even TWO of the following are true for you:
You want a creative side hustle that's in demand
You like writing
You seek the freedom of a freelance lifestyle
You've just quit your job... or you really want to
You're a seasonal worker with gaps in your calendar
You see \$1000 as a tiny first step toward great wealth In the first book of The Rich Writer Series, you get actionable client-getting techniques, real-life examples and checklists. Lots of checklists. You'll also hear stories from freelance copywriters who have used these tactics to make consistent cash with copywriting. Plus, discover: • What client-getting tactic you have to act on to secure a project today (check out chapter 1) • The one thing to include in an email that instantly grabs the attention of potential clients (see chapter 6) • And the must-haves, nice-to-haves and don't-needs so you don't waste time (or money) getting to your first \$1000 (go to chapter 12) It all starts with Your First \$1000. So, pick up your copy today.

What Is Copywriting? Max Wilson, 2021-11-24 A copywriter is a person who writes the words that appear on the label and the product packaging. In other words, they are in charge of making sure the words of the label and the marketing message are consistent with each other. A good copywriter is someone who can guickly and easily express the message of a product. What is this copywriting book? It will dive you into the process that is involved in writing a book. Also, explore the writing of an outline and then how to turn that outline into the book. There's a lot of talk about copywriting and how it's important for anyone who wants to make a career out of writing. But few people go into any in-depth details about it. Copywriting is a vital part of any marketer's arsenal. What you will learn are: Find out how to write amazing copy! If you want to understand copywriting or write a better copy, this is the book for you. It covers everything you need to know about writing for SEO and social media marketing. It will show you how to write better content and create more engaging copy. And teach you copywriting secrets that will expand your reach and your profits! Many people are deciding to capitalize on copywriting as a profession, but why? It's because of the benefits of writing copy for marketing purposes that many people don't realize. I know because I've been involved in the field for years, and I've seen firsthand how copywriting can benefit your business. You have probably heard the term copywriting several times in your life and maybe even used it. But what does it mean? And why should you pay attention to them? The answer to these questions is simple -copywriting is arguably the most important factor in your quest for success online. It is not only about writing blog posts and articles. It's about writing speeches, sales pitches, press releases, help pages, and anything else you want to put your brand name on.

The Adweek Copywriting Handbook Joseph Sugarman,2012-06-19 Great copy is the heart and soul of the advertising business. In this practical guide, legendary copywriter Joe Sugarman provides proven guidelines and expert advice on what it takes to write copy that will entice, motivate, and move customers to buy. For anyone who wants to break into the business, this is the ultimate companion resource for unlimited success.

From Reads to Leads Kateryna Abrosymova,2021-05-15 Content has a clear role in the marketing process. It must aid the customer journey by moving readers from one stage of awareness to the next until they become leads. In other words, content develops leads. If your content is going to fulfill its duty—to turn readers into leads—people need to actually read it. So how can you write content that people will read? From Reads To Leads teaches 11 principles that define how a content writer writes every draft. Applying these principles to your writing will help you grab the right person's attention, get your message across, and move your reader down the marketing funnel. The book comes with 40 writing exercises to each chapter to help you learn and practice several writing rules that will help you focus on

writing content that makes readers act instead of writing content that sits on a server and gathers dust. You'll discover: How to understand what your readers need and how to write content that appeals to them How to get the desired response from your readers and move them down the marketing funnel How to figure out and communicate your key message and how to use it to take readers to the next stage of their journey How to creatively turn your content into a story with a three-act structure How to write an outline that focuses your writing and kills your procrastination What makes writing clear and simple How to express your brand's personality and make your writing recognizable What makes content readable, and how to get your readers to stay with you till the end The writer's role in the content writing process, and how you should approach content collaborations How you should react when your work is ripped to shreds From Reads to Leads is a true roadmap to succeeding with content for copywriters, content writers, marketing managers, and entrepreneurs curious why they're not making as many leads with their content as they know they should. Website: https://www.readstoleads.com/

<u>The Copywriter's Guide to Getting Paid</u> Roy Furr,2015-07-25 Here's How to Land Awesome Clients and Earn a Great Living as a Copywriter... So, you bought some copywriting books or programs, but you're still not making the money you want as a copywriter? Then this is the book you need. Get an insider's perspective on what it takes to get started and get paid as a copywriter. In these pages, you'll discover... How to get your first copywriting client... What type of copywriting work pays best... The best way to get started, even with zero experience... How to promote yourself and attract great clients... Why some copywriters get rich, while others struggle... And a whole lot more - including a proven irresistible offer template for getting your first paying project. If you want to turn your copywriting skills into cash in your pocket, you'll find what you're looking for in this quick read.

Start Your Own Freelance Writing Business and More: Copywriter, Proofreader, Copyeditor, Journalist George Sheldon,Entrepreneur Press,2008-03-05 Your Talent. Your Terms. Your Own Freelance Writing Business Are you ready to free yourself from commuter traffic, office hours and boring writing projects? Then it's time to take your writing career into your own hands-and start your professional freelance writing business! One of the fastest and least expensive homebased businesses to start, the business of freelance writing lets you turn your writing talent into professional independence-set your own hours, choose your own projects and take charge of your income! This complete guide arms you with all you need to know to not only start your freelance writing business but to make sure it's a success. Learn how to: Start your business instantly and for little money Operate your business using freelance business basics and rules Choose your writing niche Use your writing expertise to advertise and find clients Increase your income by improving your writing skills and expanding your client base Start your freelance writing business today-and begin earning income tomorrow!

The Copywriter's Handbook Robert W. Bly,2020-04-07 The classic guide to copywriting, now in an entirely updated fourth edition This is a book for everyone who writes or approves copy: copywriters, multichannel marketers, creative directors, freelance writers, marketing managers . . . even small business owners and information marketers. It reveals dozens of copywriting techniques that can help you write both print and online ads, emails, and websites that are clear, persuasive, and get more attention—and sell more products. Among the tips revealed: *8 headlines that work--and how to use them *The 5-step "Motivating Sequence" for generating more sales and profits * 10 tips for boosting landing page conversion rates *15 techniques to ensure your emails get high open and click-through rates * How to create powerful "lead magnets" that double response rates *The "4 S" formula for making your copy clear, concise, and compelling This thoroughly revised fourth edition includes all new essential information for mastering copywriting in

the digital age, including advice on content marketing, online videos, and high-conversion landing pages, as well as entirely updated resources. Now more indispensable than ever, The Copywriter's Handbook remains the ultimate guide for people who write or work with copy.

How to Make Your Advertising Make Money John Caples, 2012-06 How to Make Your Advertising Make Money by John Caples In this remarkable reference, John Caples, a man who has won countless awards and made millions of dollars for some of the largest companies in the United States, draws upon more than 50 years of experience to show you how to write advertising copy that sells anything and everything... write headlines that command instant attention...save thousands of dollars in expenses each year...and much more. Containing hundreds of true stories, checklists, and guidelines, this sourcebook is for every copywriter, creative director, and business executive who wants to learn how to write copy that sells-from the master who most say did it better than anyone. You'll get: 1. Secrets of Successful Advertising 2. Twelve Ways to Find Advertising Ideas 3. Three Famous Case Histories 4. How to Get Ideas from Brainstorming 5. 303 Words and Phrases that Sell 6. How to Write Sentences that Sell 7. Sales Appeals that Last Forever 8. How to Write Headlines that Make Money 9. How to Use Stories to Sell Products 10. Tips on Copywriting 11. How Editorial Style Ads Can Bring Increased Sales 12. How to Write Sales Letters that Make Money 13. How Direct Response Can Help Advertisers Make Money 14. Ways to Improve Your Copy 15. How to Write Radio Commercials that Get Action 16. How to Apply Mail Order Know-How in Writing TV Commercials 17. Summing Up My Success Secrets I Have Learned in 50 Years Meet the Author John Caples was Vice President of BBDO, Inc. when he retired after 40 years of service with the nation's third largest advertising agency. The creator of such classic ads as They Laughed When I Sat Down at the Piano and They Grinned When the Waiter Spoke to Me in French, and a member of the Copywriters's Halls of Fame, Mr. Caples built a nationwide reputation for his research and scientific methods of testing advertising effectiveness.

How to Write Web Copy and Social Media Content Paul Lima, 2014-08-25 How to Write Web Copy and Social Media Content: Spruce up Your Website Copy, Blog Posts and Social Media Content is more than an online writing book. While writing for online media is the focus, the book takes writers through the important writing process--showing them how to think before they write. Then it demonstrates how to apply this process to website copy, including structuring copy on websites, blog posts and social media such as Twitter, Facebook and LinkedIn. This book is for those who want to make their website and blog copy sparkle and boost the effectiveness of their social media content. The book is based on business-writing and online and social media copywriting courses that the author teaches for University of Toronto continuing education students and for corporate clients. In short, How to Write Web Copy and Social Media Content will help you organize your thoughts before you write, become a more effective and efficient online writer, make your points in a concise and easy to read/scan manner, achieve your purpose and obtain feedback (if so desired). This book is all about communicating more effectively online so your readers understand why you are writing and what action, if any (remember, a click is an action), you need them to take. It is filled with samples, examples and exercises to get you writing for various online media.

Scientific advertising Claude C. Hopkins,2022-09-06 The time has come when advertising has in some hands reached the status of a science. It is based on fixed principles and is reasonably exact. The causes and effects have been analyzed until they are well understood. The correct methods of procedure have been proved and established. We know what is most effective, and we act on basic laws. Advertising, once a gamble, has thus become, under able direction, one of the safest business ventures. Certainly, no other enterprise with comparable possibilities need involve so little risk. Therefore, this book

deals, not with theories and opinions, but with well-proved principles and facts. It is written as a text book for students and a safe guide for advertisers. Every statement has been weighed. The book is confined to established fundamentals. If we enter any realms of uncertainty we shall carefully denote them. The present status of advertising is due to many reasons. Much national advertising has long been handled by large organizations known as advertising agencies. Some of these agencies, in their hundreds of campaigns, have tested and compared the thousands of plans and ideas. The results have been watched and recorded, so no lessons have been lost. Such agencies employ a high grade of talent. None but able and experienced men can meet the requirements in national advertising. Working in cooperation, learning from each other and from each new undertaking, some of these men develop into masters. Individuals may come and go, but they leave their records and ideas behind them. These become a part of the organization's equipment, and a guide to all who follow. Thus, in the course of decades, such agencies become storehouses of advertising experiences, proved principles, and methods. The larger agencies also come into intimate contact with experts in every department of business. Their clients are usually dominating concerns. So they see the results of countless methods and polices. They become a clearing house for everything pertaining to merchandising. Nearly every selling question which arises in business is accurately answered by many experiences. Under these conditions, where they long exist, advertising and merchandising become exact sciences. Every course is charted. The compass of accurate knowledge directs the shortest, safest, cheapest course to any destination. We learn the principles and prove them by repeated tests. This is done through keyed advertising, by traced returns, largely by the use of coupons. We compare one way with many others, backward and forward, and record the results. When one method invariably proves best, that method becomes a fixed principle.

<u>Copywriting Strategies</u> Nicki Krawczyk,2022-01-18 Master the strategies for successful copywriting Messaging is the single most important factor in the success of any business or endeavor. This invaluable book will teach you strategies for identifying your target consumer, creating a strong message, and writing powerful copy that connects your message with your audience. What sets this copywriter's handbook apart from other copywriting books: Copywriting 101--Learn the essentials for crafting persuasive copy, including the Ten Commandments of copywriting, common misconceptions, and writing in the digital age. Fundamental strategies--Put principles into practice with strategy sessions, real-life examples of great copywriting, and a call to action that challenges you to use what you've learned. But wait, there's more--Build on your new copywriting skills with specific tips to create marketing communications for your branding, websites, emails, digital ads, social posts, and more. Discover how to reach your audience through persuasive copywriting using the lessons and examples found in this strategic copywriter's guide.

The Creative Copywriter's Checklist Norah Deay,2019-09-25 A copywriter is anyone who is paid to write copy, whether it's for adverts, articles, websites or more. It's a job that will allow you to work from anywhere, flex your writing muscles and generally live the writer's life. Which is all every writer wants to do. These checklists won't teach you how to write but they will make the process a whole lot easier. Here's what you getChecklist 1: Creative Copywriting - How to Get StartedChecklist 2: Copywriting Hacks for Appealing ContentChecklist 3: Copywriting ResearchChecklist 4: Copywriting Tools and ResourcesChecklist 5: Copywriting Techniques Taken from PsychologyChecklist 6: How to Craft a Headline For Maximum ConversionsChecklist 7: Copywriting for Web PagesChecklist 8: Essential Copy Elements Every Sales Page Should Have Checklist 9: Copywriting for Sales VideosChecklist 10: Tips for Ads CopywritingChecklist 11: Social Media CopywritingChecklist 12: Direct Response CopywritingChecklist 13: Email CopywritingChecklist 14: Copywriting for NewslettersChecklist 15: How to get Paid for your Skills as a CopywriterChecklist 16:

Copywriting Grammar ToolsChecklist 17: SEO Copywriting ChecklistChecklist 18: Copywriting Questions You Must Ask YourselfYou can use the Notes pages to put what you learn into practice.

Copywriting Is... Andrew Boulton ,Giles Edwards,2021-03-29 Copywriting is easy. Copywriting is hard. It's frustrating, rewarding, draining, thrilling and, in almost every way, a lot of fun. It's also the job Andrew Boulton has been doing, writing about, and teaching others to do, for more than 10 years. Now, he's gathered up all the experiences, observations, lessons, fleeting successes and crushing failures he's accumulated in that time to help copywriters, new and old, come to terms with the baffling life of an alphabet wrangler.

Getting Everything You Can Out of All You've Got Jay Abraham,2001-10-12 Abraham--trusted advisor to America's top corporations--has written his first major book for anyone seeking fresh ideas on supercharging personal or business success.

The Anti-Marketing Manifesto Michelle Lopez Boggs, 2020-09-29 DO YOU WANT TO BUILD A SUSTAINABLE, ETHICAL, AND PROFITABLE BUSINESS WITHOUT FEELING LIKE A SELLOUT? Are you willing to be your true self in business and accept the consequences—and rewards—of doing so? People are sick to death of being targeted, manipulated, and conned into sales that don't enrich their lives. Humanity deserves better than predatory marketing. Customers want to do business with real people, not fakes. They want the truth—your truth—not your BS. In today's age of increasing transparency, you have to look inside and get 100% real with yourself. With her sharp, expressive writing style, veteran anti-marketer Michelle Lopez Boggs walks you through her unique philosophy for selling without being a sellout. In this book you'll discover: • Why customers are done with predatory marketing and why you should use the MEI principle—Motivate, Educate, and Inspire— as the foundation for all your content and communication • How being your true self (flaws, emotions, quirks, and all) is the most valuable currency and the most satisfying path to profits • How to infuse your unique voice, personality, talents, and perspectives into every facet of your business from your packaging and email newsletter to your funnel) and how critical this is for growth • The profit-butchering enemy of your attention-and what to focus on instead • Why you should keep the three ride-or-die essentials on your desk (and learn to say "f*ck everything else") Part sales and marketing, part self-development, and packed with examples and research, The Anti-Marketing Manifesto will guide you to big profits by bringing your best to the people you're here to serve.

The Top Books of the Year My Copywriter 15 The year 2023 has witnessed a remarkable surge in literary brilliance, with numerous engrossing novels captivating the hearts of readers worldwide. Lets delve into the realm of popular books, exploring the engaging narratives that have enthralled audiences this year. The Must-Read : Colleen Hoovers "It Ends with Us" This poignant tale of love, loss, and resilience has captivated readers with its raw and emotional exploration of domestic abuse. Hoover skillfully weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can prevail. My Copywriter 15 : Taylor Jenkins Reids "The Seven Husbands of Evelyn Hugo" This intriguing historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reids absorbing storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Discover the Magic : Delia Owens "Where the Crawdads Sing" This mesmerizing coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens weaves a tale of resilience, survival, and the transformative power of nature, captivating readers with its evocative

prose and mesmerizing setting. These top-selling novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of engaging stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he guickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a guiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a brilliant and suspenseful novel that will keep you guessing until the very end. The novel is a cautionary tale about the dangers of obsession and the power of evil.

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My Copywriter 15 Introduction

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