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Knowledge Management for Competitive Advantage During Economic Crisis Ordoñez de Pablos, Patricia, 2014-09-30 Strategy management has always been a crucial business aspect that a company must understand to remain successful in the business world. However, there are a number of different approaches that a company can employ in order to differentiate themselves from the competition. Knowledge Management for Competitive Advantage During Economic Crisis brings together the various approaches that affect the superiority of a company's organizational performance and the gains they can make over their competitors. By focusing on concepts such as organizational learning and intellectual capital, this book is an indispensable reference source for researchers, practitioners, graduate students, and business managers interested in understanding what approaches are necessary to ensure superior organizational performance.

Strategic Value Proposition Innovation Management in Software Startups for Sustained Competitive Advantage Varun Gupta, 2022-11-18 This book aims to increase the success rates of startups by focusing on value proposition innovation, which is propelled by the involvement of potential consumers as well as other resources such as freelancers and strategic relationships with academia. The author shows how startups who are resource constrained can invest efforts exploring the potential market of their products. The author also explores how global markets can be beneficial for a startup's success, while showing the workarounds in hard-to-access markets. The book investigates gaining knowledge shared by freelancers, customers, and academia, whose involvement can be crucial in supporting value proposition innovation activities such as ideas generation, implementation, and commercialization. Combined, the author leads readers to discover their ability to foster value proposition innovations that result into long term competitive advantage in a highly fluctuating business environment.

Leadership, Teamwork, and Trust Watts S. Humphrey, James W. Over, 2010-12-30 Every business is a software business, and every business can profit from improved software processes Leadership, Teamwork, and Trust discusses the critical importance of knowledge work to the success of modern organizations. It explains concrete and necessary steps for reshaping the way in which software development, specifically, is conducted. A sequel to Humphrey's influential Winning with Software, this book presents new and copious data to reinforce his widely adopted methods for transforming knowledge work into a significant and sustainable competitive advantage, thereby realizing remarkable returns. Humphrey addresses here the broader business community—executives and senior managers who must recognize that today, every business is a software business.

Sustaining Competitive Advantage via Business Intelligence, Knowledge Management, and System Dynamics, 2015-10-07 Volume 22 includes two main chapters in both Part A and B. It appears in two parts because all chapters offer great depth in coverage of core issues senior executives must address for long-term survival of the firm: business intelligence, knowledge management, and understanding of the systems dynamics of interfirm behavior.

Green Computing Strategies for Competitive Advantage and Business Sustainability Khosrow-Pour, Mehdi,2018-02-02 In the age of corporate responsibility, green technology and sustainability continue to grip the consciousness of businesses. However, the development of appropriate business-driven green computing applications requires an awareness of the best practices of the green agenda. Green Computing Strategies for Competitive Advantage and Business Sustainability provides emerging research on maintaining an eco-friendly environment regarding cloud computing and promoting reusability. While highlighting competitive advantages, power consumption, and project evaluation, readers will learn about various techniques for reducing energy consumption in cloud performance and information technology systems. This book is a vital resource for academics, researchers, students, professionals, and managers interested in novel trends in green computing applications and technology.

Measurement Model for Competitive Advantage of Product Rita Ambarwati,

Handbook of Research on Strategic Innovation Management for Improved Competitive Advantage Jamil, George Leal, Pinto Ferreira, João José, Pinto, Maria Manuela, Magalhães Pessoa, Cláudio Roberto, Xavier, Alexandra, 2018-04-13 Innovation is a vital process for any business to remain competitive in this age. This progress must be coherently and optimally managed, allowing for successful improvement and future growth. The Handbook of Research on Strategic Innovation Management for Improved Competitive Advantage provides emerging research on the use of information and knowledge to promote development in various business agencies. While covering topics such as design thinking, financial analysis, and policy planning, this publication explores the wide and complex relationships that constitute strategic innovation management principals and processes. This publication is an important resource for students, professors, researchers, managers, and entrepreneurs seeking current research on the methods and tools regarding information and knowledge management for business advancement.

Developing the Competitive Advantage of Indigenous Construction Firms Matthew Kwaw Somiah, Clinton Ohis Aigbavboa, Wellington D. Thwala, 2021-07-21 This book takes a pragmatic approach to develop the competitive advantage of indigenous construction firms in the Global South, using Ghana as a case study. It provides readers with two major practical insights. The first focuses on the theoretical underpinning of firms' competitive advantage and develops a competitive advantage model for indigenous construction firms. This competitive advantage conceptual framework aids in explaining the main and sub-attributes underpinning the competitive advantage of indigenous construction firms as well as providing the basis for assessing a firm's competitiveness. Secondly, it highlights and addresses theoretical gaps in existing competitive advantage studies deemed essential for indigenous construction firms. Finally, a detailed two-stage Delphi study in the Ghanaian construction industry is presented as a case study. The book is therefore of interest to researchers in construction management, strategic management, civil engineering, business administration, marketing, entrepreneurial and economic studies. It is an essential manual for owners and managers of construction businesses. It is also useful for government departments and non-governmental agencies seeking innovative ways to develop the capacity of indigenous firms and/or contractors to make them more responsive to competitive bidding scenarios, delivery of projects, and satisfying the needs of the industry's stakeholders.

Business and Competitive Analysis Craig S. Fleisher, Babette E. Bensoussan, 2007-02-27 The Definitive How-To Guide for Business and Competitive Analysis Transform raw data into compelling, actionable business recommendations Answer the questions executives ask—"What?" "So What?" and "Now What?" Today's 24 most valuable techniques: how to choose them, how to use them For everyone who performs analysis: managers, consultants, functional specialists, and strategists A completely new book by the authors of the popular Strategic and Competitive Analysis Business success begins with deep clarity about your competition and your business environment. But, even as data gathering has improved dramatically, few business professionals know the state-of-the-art techniques for analyzing their

data. Now there's a comprehensive, immensely practical guide to today's best tools and techniques for answering tough questions and making actionable recommendations. Business and Competitive Analysis begins with end-to-end guidance on the analysis process, including defining problems, avoiding analytical pitfalls, choosing tools, and communicating results. Next, the authors offer detailed guides on 24 of today's most valuable analysis models: techniques that have never been brought together in one book before. They offer in-depth, step-by-step guidance for using every technique—along with realistic assessments of strengths, weaknesses, feasibility, and business value.

Industrial Strength Software Lawrence H. Putnam, Ware Myers, 1997 This book presents the value information you need for ensuring the effective management of projects, the attainment of reliable products, and the continuing improvement of the software process. With this book, the software development executive will be able to overcome the chaos associated with the lack of a managed, defined, planned, and disciplined process for developing software.

10th International Symposium on Software Metrics ,2004 Annotation METRICS explores the latest studies in software measurement, empirical software engineering, and software quality. It focuses on the practice of software measurement, and on the use of data to understand, evaluate and model software engineering phenomena.

Firm Competitive Advantage Through Relationship Management Bartosz Deszczyński,2021-03-25 Relationship management (RM) is an essential part of business, but its success as a business model can be hard to measure, with some firms embracing a model that is truly relationship-orientated, while others claim to be relationship-orientated but in fact prefer transactional short-term gain. This open access book aims to develop a mid-range theory of relationship management, examining truly relationship-orientated firms to discover not only what qualities these firms have that make them successful at the RM model, but also what benefits this model has for the firm. It addresses questions like how RM-mature companies achieve and sustain competitive advantage, and what determines the scale and scope of these firms, illustrating with case studies. This book will be of interest to scholars studying leadership and strategy, especially those interested in relationship management, business ethics and corporate social responsibility. It will also be of interest to professionals looking to develop their understanding of relationship management.

Advanced Introduction to Sustainable Competitive Advantage in Sales Lawrence B. Chonko, 2021-05-28 This unique Advanced Introduction offers an insight into how sales leaders seek and maintain a sustainable competitive advantage for both organizations and customers. Lawrence B. Chonko explores how sales leaders take professional selling to the next level by focusing on serving the customer. Discussing the key skills of sales leaders technological proficiency, managing change, and harnessing and using knowledge - Chonko analyzes how sales leaders are distinguished from other sales professionals.

Emerging Information Technologies for Competitive Advantage and Economic Development Information Resources Management Association. International Conference,1992-01-01 Keeping up with constant changes and innovations puts a lot of pressure on information providers and users to continuously upgrade their knowledge and skill. This change means being flexible enough to recognize that the knowledge you receive today must be constantly updated. This book will provide readers with the latest research findings and managerial experiences on a variety of technological innovations of IT.

An Assessment of the National Institute of Standards and Technology Measurement and Standards Laboratories National Research Council, Division on Engineering and Physical Sciences, Board on Assessment of NIST Programs, 2002-10-26 This assessment of the technical quality and relevance of the programs of the Measurement and Standards Laboratories of the National Institute of Standards and Technology is the work of the 165 members of the National Research Council's (NRC's) Board on Assessment of NIST Programs and its panels. These individuals were chosen by the NRC for their technical expertise, their practical experience in running research programs, and their knowledge of industry's needs in basic measurements and standards. This assessment addresses the following: The technical merit of the laboratory programs relative to the state of the art worldwide; The effectiveness with which the laboratory programs are carried out and the results disseminated to their customers; The relevance of the laboratory programs to the needs of their customers; and The ability of the laboratories' facilities, equipment, and human resources to enable the laboratories to fulfill their mission and meet their customers' needs.

Fair Value Measurement Mark L. Zyla,2020-01-02 Get up to date on the latest FASB, SEC, and AICPA guidelines and best practices Fair Value Measurement provides hands-on guidance and the latest best practices for measuring fair value in financial reporting. The Financial Accounting Standards Board (FASB), the U.S. Securities and Exchange Commission (SEC), and the American Institute of CPAs (AICPA) have all updated their guidelines for practitioners, and this book details the changes from a practical perspective. This new third edition includes a discussion on Private Company Council accounting alternatives for business combinations and impairment testing, with a detailed example of the Market Participant Acquisition Premium (MPAP), including European and Asian examples and expanded discussion of IFRS. Fair value measurement guidelines continue to evolve, and this comprehensive reference provides a valuable, up-to-date resource for preparers, auditors, and valuation specialists. Adopt the best practices for implementing the FASB's Topic 820 Learn the latest reporting requirements for fair value measurements Understand accounting alternatives for business combinations Examine the details of MPAP in Europe and Asia Applying fair value measurements to financial statements requires a move away from rules-based standards and toward application of professional judgment. This controversial shift has led to a reliance on valuation specialists, who face their own challenges in applying Topic 820 amidst an economic downturn and recovery, leading to an ever evolving set of best practices. Practitioners must stay up to date, and be aware of the changes as they occur. Fair Value Measurement provides the most recent information and a practical approach to this area of financial reporting.

Product-Focused Software Process Improvement Michael Felderer, Daniel Méndez Fernández, Burak Turhan, Marcos Kalinowski, Federica Sarro, Dietmar Winkler, 2017-11-10 This book constitutes the refereed proceedings of the 18th International Conference on Product-Focused Software Process Improvement, PROFES 2017, held in Innsbruck, Austria, in November/December 2017. The 17 revised full papers presented together with 10 short papers, 21 workshop papers. 3 posters and tool demonstrations papers, and 4 tutorials were carefully reviewed and selected from 72 submissions. The papers are organized in topical sections on: Agile software Development; Data science and analytics; Software engineering processes and frameworks; Industry relevant qualitative research; User and value centric approaches; Software startups; Serum; Software testing.

Accelerating Digital Transformation Jan Bosch, Jan Carlson, Helena Holmström Olsson, Kristian Sandahl, Miroslaw

Staron, 2022-11-20 This book celebrates the 10-year anniversary of Software Center (a collaboration between 18 European companies and five Swedish universities) by presenting some of the most impactful and relevant journal or conference papers that researchers in the center have published over the last decade. The book is organized around the five themes around which research in Software Center is organized, i.e. Continuous Delivery, Continuous Architecture, Metrics, Customer Data and Ecosystems Driven Development, and AI Engineering. The focus of the Continuous Delivery theme is to help companies to continuously build high quality products with the right degree of automation. The Continuous Architecture theme addresses challenges that arise when balancing the need for architectural quality and more agile ways of working with shorter development cycles. The Metrics theme studies and provides insight to understand, monitor and improve software processes, products and organizations. The fourth theme, Customer Data and Ecosystem Driven Development, helps companies make sense of the vast amounts of data that are continuously collected from products in the field. Eventually, the theme of AI Engineering addresses the challenge that many companies struggle with in terms of deploying machine- and deep-learning models in industrial contexts with production quality. Each theme has its own part in the book and each part has an introduction chapter and then a carefully selected reprint of the most important papers from that theme. This book mainly aims at researchers and advanced professionals in the areas of software engineering who would like to get an overview about the achievement made in various topics relevant for industrial large-scale software development and management — and to see how research benefits from a close cooperation between industry and academia.

Building Sustainable Competitive Advantage Dhirendra Kumar,2016-03-03 In Building Sustainable Competitive Advantage Dhirendra Kumar shows how the Enterprise Excellence (EE) philosophy is a holistic approach for leading an enterprise to total excellence. It does this by focussing on achieving sustainable significant growth in revenue and profitability, reducing the business cycle time, strategically managing the enterprise risk and focusing on the needs of the customer. There may be various organizations within an enterprise but they must all focus on meeting or exceeding customer needs. Therefore, EE is an integrated approach affecting every employee, every functional area and strategy within the organization. Enterprise risk must be identified, assessed and prioritized; developing a growth strategy proposal which leadership has to execute in order to achieve goals. As business leaders spearhead the efforts, they must minimize, monitor and control the probability and/or impact of unfortunate events and maximize the realization of opportunities. The achievements in Enterprise Excellence can range from greater cost efficiencies, improved market perceptions, fundamental changes to markets, to new product and service offerings. There may also be significant upgrades in skills, technology, and business strategies. The scope of Enterprise Excellence can also range from operations activities, to business functions, to overall organization and to the enterprise as a whole. Building Sustainable Competitive Advantage is a comprehensive reference book for practising professionals, teaching faculty, and students alike.

Proven Strategies in Competitive Intelligence Society of Competitive Intelligence Professionals,2002-03-14 Tested-in-the-trenches competitive intelligence techniques used at today's top companies This book brings together the best thinking and practices in competitive intelligence (CI) currently being used at many of today's most successful companies. Featuring contributions from leading industry executives, it covers CI strategies across a wide range of business functions, including marketing and sales, market research and forecasting, product development, and teams. The only book on the subject offering a comprehensive view of CI, from the CEO down to the tactical CI team Numerous case studies vividly illustrating cutting-edge CI techniques in action

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