

# **It Outsourcing 10**

**Erik Beulen, Pieter Ribbers, Jan Roos**

*Successful IT Outsourcing* Elizabeth Sparrow, 2012-12-06 The first book to provide practical guidance on how to get the most from an outsourced IS service and written specifically for IS and IT professionals and not senior business managers.

**Outsourcing Professional Body of Knowledge - OPBOK Version 10** IAOP® (International Association of Outsourcing Professionals), 2014-06-03 Outsourcing is here to stay. It is inextricably linked to the globalization of business. International trade networks continue to connect the world's economies and organizations increasingly turn to partners, often through outsourcing, to help them: - better leverage what they are best at, - gain greater flexibility and reach and - drive down their overall business costs and risks. The Harvard Business Review lists outsourcing as one of the most important new management ideas and practices of this century. This substantial title is the official version of the Outsourcing Professional Body of Knowledge by IAOP (International Association of Outsourcing Professionals), in short: OPBOK. This is the official publication of OPBOK Version 10. This new version has been revised on these points:- New appendix on applicable Rules and Regulations applicable to outsourcing.- New appendices mapping COP Standards to eSCM-SP and eSCM-SP capability models.- New and updated definitions on various forms of outsourcing, graphics, and templates.- More detailed discussions on: various outsourcing geographies, renewing and exiting agreement options, change management, multi-sourcing management and roles of PMO, and other new trends in outsourcing. Also, this Version 10 of OPBOK identifies the best practices of outsourcing professionals around the globe and presents the reader with a complete and practical guide to this emerging, complex discipline. It gives readers full guidance on the critical make or break factors in any outsourcing program:- governance and defining a strategic approach to Outsourcing;- identifying and communicating business requirements;- selecting and qualifying providers;- gaining internal buy-In, creating project teams;- value assessment (value for money and return on investment). This authoritative title provides an invaluable resource for any outsourcing professional: the best practice guidance is complemented by practical checklists and templates. Readers can therefore apply rigorous disciplines to ensure internal and external requirements are fully considered and implemented at each stage of the process. To support the application of OPBOK in organizations, the templates in Appendix A are also available as separate publication: Outsourcing Professional Body of Knowledge: OPBOK Version 10 - Templates (978 94 018 0536 0) It will become a key desktop resource for successful outsourcing professionals who achieve corporate and personal goals in this field.- There is also a template available. This Template is a Word file; to be used with Microsoft Office 2010 and more recent versions.- This template is only available via Van Haren Publishing!- These Templates are additional material to the VHP publication: ISBN 978 94 018 0536 0 Outsourcing Professional Body Of Knowledge - OPBOK Version 10 - Templates

*Shared Services and Outsourcing: A Contemporary Outlook* Julia Kotlarsky, Ilan Oshri, Leslie P. Willcocks, 2016-09-27 This book constitutes the revised selected papers from the 10th Global Sourcing Workshop held in Val d'Isère, France, in February 2016. The 11 papers presented in this volume were carefully reviewed and selected from 47 submissions. The book offers a review of the key topics in outsourcing and offshoring of information technology and business services offering practical frameworks that serve as a tool kit to students and managers. The range of topics covered is wide and diverse, but predominately focused on how to achieve success in shared services and outsourcing. More specifically, the book examines outsourcing decisions and management practices, giving specific attention to shared services that have become one of the dominant sourcing models. The topics discussed combine theoretical and practical insights regarding challenges that industry leaders, policy makers, and professionals face or should be concerned with. Case studies from various organizations, industries and countries such as UK, Italy, The Netherlands, Canada, Australia and Denmark complete the book.

**Managing IT Outsourcing** Erik Beulen, Pieter Ribbers, Jan Roos, 2006-09-27 The business landscape is changing. Outsourcing is now a growing phenomenon in which specific functions are subcontracted to specialist companies, often elsewhere in the world. IT represents a particular case

for outsourcing, both in terms of benefits and potential inter-organizational problems. Deciding whether to keep IT in-house or to whether outsource it is a key management responsibility. Once a decision for outsourcing has been made, relationships with external provider(s) have to be established and managed. This book combines both research and practical examples to explore how this can be done successfully. Uniquely, the book provides a governance model for such partnerships, exploring the risks and responsibilities involved for both parties. Drawing on the theories of interfirm networks and the boundaries of the firm, here, it provides an accessible and cutting-edge perspective. Incorporating industry examples from a global network of companies (including four case specific chapters), this book investigates partnerships in industrial sectors and IT functions. An invaluable resource for those involved in IT and new technology management as well as strategic business management and planning, this book presents all the necessary theory with an indispensable practical perspective.

**Managing the Risks of IT Outsourcing** Ian Tho, 2012-06-14 This book shows IT managers how to identify, mitigate and manage risks in an IT outsourcing exercise. The book explores current trends and highlights key issues and changes that are taking place within outsourcing. Attention is given to identifying the drivers and related risks of outsourcing by examining recently published and existing concepts of IT outsourcing. Founded on academic theory and empirical and quantitative information, this book: \* Incorporates the complete risk identification and mitigation life cycle \* Highlights the concept of core competency \* Looks at motivating factors and working relationships of the buyer and supplier \* Provides background to understand the risks as a result of 'human factors' as defined by the agency theory \* Reviews the areas of risk that influence the decision to outsource the IT function \* Examines the forces that determine the equilibrium in the risk profiles for the buyer and supplier

**Managing the People Side of Change** Gillian Perry, 2017-04-28 There are great benefits to be gained from outsourcing. Many organisations understand the benefits they can achieve from outsourcing but few manage to realise those benefits in full. So often the root cause of that failure is because they have ignored the people factors that can inhibit change and even derail it. In some cases people may not understand the reasons for the outsource programme, in others people may have reasons of their own for not wanting the change to be successful. Whatever the people side of the change is, all these factors can be successfully managed so companies and staff can fully realise the benefits of outsourcing. Having been involved in successfully managing change in IT Outsourcing over the years, I have gained many insights into the people factors in change management and developed effective strategies and tactics that smooth the way to making an outsource programme successful, starting with, but not limited to, ensuring that the staff involved fully buy in to the process. This book is based on the practical steps that I have put in place to ensure success. Every step identified here is practical and effective and though some of them will seem just good common sense, I do know that in many such programmes they are ignored. Reading this book will give readers some new ideas and also provide them with a straightforward reminder of good practice to help them manage change effectively, engaging the staff and producing a common purpose. In less than an hour's reading, this book identifies the issues, explains how they come about and gives solutions that will eliminate or, at least, mitigate the major problems and provide a firm basis for implementing the changes and creating a stronger business by fully realising the benefits of an outsource programme.

**How to Outsource Anything to Anyone** Jim Stephens, 2020-02-07 With the amazing popularity that home businesses have achieved in current times, the concept of outsourcing also has become immensely popular. People who want to take their home businesses in a new direction rely on outsourcing to get capable people to team with. At the same time, even large scale corporations are outsourcing major areas of their work to global professionals. If there weren't some very considerable benefits involved, outsourcing wouldn't have become as popular as it is today. This Book is about how you can outsource your business as well and enhance its productivity several times over.

Managing Risk and Security in Outsourcing IT Services Frank Siepmann, 2013-12-09 With cloud computing quickly becoming a standard in today's IT environments, many security experts are raising concerns regarding security and privacy in outsourced cloud environments-requiring a change in how we evaluate risk and protect information, processes, and people. Managing Risk and Security in Outsourcing IT Services: Onshore, Offshore and

**IT Outsourcing Governance** Stefanie Leimeister, 2010-11-18 Stefanie Leimeister examines different types of IT outsourcing relationships and their characteristics depending on the outsourcing clients' underlying expectations. The author derives actionable advice for applicable strategies and an effective allocation of resources for an outsourcing venture.

**IT Outsourcing: Concepts, Methodologies, Tools, and Applications** St. Amant, Kirk, 2009-07-31 This book covers a wide range of topics involved in the outsourcing of information technology through state-of-the-art collaborations of international field experts--Provided by publisher.

Outsourcing Professional Body of Knowledge – OPBOK Version 10 IAOP® (International Association of Outsourcing Professionals), 2014-06-03 Outsourcing is here to stay. It is inextricably linked to the globalization of business. International trade networks continue to connect the world's economies and organizations increasingly turn to partners, often through outsourcing, to help them:

- better leverage what they are best at,
- gain greater flexibility and reach and
- drive down their overall business costs and risks.

The Harvard Business Review lists outsourcing as one of the most important new management ideas and practices of this century. This substantial title is the official version of the Outsourcing Professional Body of Knowledge by IAOP (International Association of Outsourcing Professionals), in short: OPBOK. This is the official publication of OPBOK Version 10. This new version has been revised on these points:

- New appendix on applicable Rules and Regulations applicable to outsourcing.
- New appendices mapping COP Standards to eSCM-SP and eSCM-SP capability models.
- New and updated definitions on various forms of outsourcing, graphics, and templates.
- More detailed discussions on: various outsourcing geographies, renewing and exiting agreement options, change management, multi-sourcing management and roles of PMO, and other new trends in outsourcing.

Also, this Version 10 of OPBOK identifies the best practices of outsourcing professionals around the globe and presents the reader with a complete and practical guide to this emerging, complex discipline. It gives readers full guidance on the critical 'make or break' factors in any outsourcing program:

- governance and defining a strategic approach to Outsourcing;
- identifying and communicating business requirements;
- selecting and qualifying providers;
- gaining internal buy-In, creating project teams;
- value assessment (value for money and return on investment).

This authoritative title provides an invaluable resource for any outsourcing professional: the best practice guidance is complemented by practical checklists and templates. Readers can therefore apply rigorous disciplines to ensure internal and external requirements are fully considered and implemented at each stage of the process. To support the application of OPBOK in organizations, the templates in Appendix A are also available as separate publication: Outsourcing Professional Body of Knowledge: OPBOK Version 10 – Templates (978 94 018 0536 0) It will become a key desktop resource for successful outsourcing professionals who achieve corporate and personal goals in this field.

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**Offshore Outsourcing of IT Work** M. Lacity, J. Rottman, 2008-02-01 This book considers offshore client/supplier relationships' biggest challenges, including the protection of intellectual property, and managing knowledge transfer and offshore outsourcing at project level. Based on over 150 interviews and case studies, this is an invaluable read for managers and researchers looking to learn from real experiences.

Managing IT Outsourcing Performance Solli-S[ø]ther, Hans, Gottschalk, Petter, 2009-09-30 This book provides a collection of methodologies and tools that can be used in managing relationships

and performance of IT outsourcing--Provided by publisher.

**Global Information Technology Outsourcing** Mary C. Lacity, Leslie P. Willcocks, 2001-02-08  
Global Information Technology Outsourcing In Search of Business Advantage Mary C. Lacity & Leslie P. Willcocks 'Lacity, and Willcocks have shown us again why they are the world's leading IT outsourcing gurus... the most comprehensive work on IT outsourcing to date.' Sara Cullen, National Partner, Australia Business Process Management, Deloitte Touche, Tohmatsu 'a valuable collection... readers will find here advice that premier consultants would deliver for a very large multiple of the price of this book.' Paul A. Strassmann, former CIO of General Foods, Kraft, Xerox and the US Department of Defense '(a). must read for anyone in search of a clear understanding of what information technology outsourcing is all about... absolutely no one should jump into outsourcing prior to taking advantage of the outstanding case studies outlined in this book.' Emmett Paige, President, OAO Corporation 'an excellent guide to successful outsourcing, the best I have read on the topic. It should be mandatory reading for any senior executive.' Gail Burke, Executive Director & CIO, Macquarie Bank, Australia 'crisp and concise. The studies selected for detailed presentation are excellent and the analysis... rings with credibility.' Rob Westcott, Vice President and CIO, General Motors Acceptance Corporation International Operations, UK 'Lacity and Willcocks have... unrivalled access to outsourcing deals across the globe... their new book... is a powerful synthesis of their learning (and) their chapter on risk management is a groundbreaking contribution. A vitally important business guide.' Richard Sykes, Chairman Morgan Chambers plc. - Europe's largest independent consultancy in IT services & business process sourcing 'Lacity and Willcocks tell it like it is and pull no punches... A must read for any organization contemplating outsourcing or trying to fix a broken outsourcing relationship... Planning for outsourcing, negotiating the deal, making the relationship work - it's all here.' Bob Young, Executive Director, South Australian Government Account, EDS (Electronic Data Systems) 'For those of us with a deep knowledge and experience of outsourcing, this book is required reading. For those who are just starting out on the journey, it is essential reading.' Robert White, CEO, Lucidus Management Technologies

**Risks, Relationships and Success Factors in IT Outsourcing** Georg Hodosi, Lazar Rusu, 2019-02-04 This book addresses the buying organizations' perspective on risks, relationships and success factors for accomplishing a successful IT Outsourcing (ITO). Today's landscape in ITO is complex and these perspectives are important in ITO and therefore there is still a need for it to be further explored. Furthermore the studies concerned the risks, relationships and success factors in ITO need to be extended in more large companies from different countries to better understand how we could improve the ITO in these companies. In order to address this issue the authors of this book have performed different studies that span about 10 years concerning the risks, relationships and success factors in ITO in large companies in Sweden. The authors have focused on both theoretical and practical aspects concerning risks, relationships and success factors in ITO and they have used transaction cost theory, agency theory and core competency theory as main theories to support their research. The data concerning this study has been collected at two different times during the last 10 years with about five years' difference between them. In this way the performed research has enabled a comparison of the data collected on two different periods in time including of the related changes. The book will help researchers in ITO as well as practitioners like ITO decision makers in large companies to understand how to mitigate the ITO risks, improve their ITO relationships and identify the ITO success factors.

**Managing Change in IT Outsourcing** Albert Plugge, 2012-11-12 Through case studies this volume provides evidence that a link between sourcing capabilities and organizational structure contributes to a positive sourcing performance. Reveals that providers who are able to adapt to changing client circumstances, whilst establishing a fit, succeed in achieving a sustainable performance.

**Ethics in IT Outsourcing** Tandy Gold, 2016-04-19 In IT divisions and organizations, the need to execute in a competitive and complex technical environment while demonstrating personal integrity can be a significant personal and organizational challenge. Supplying concrete guidelines for those at an ethical crossroads, Ethics in IT Outsourcing explores the complex challenges of aligning IT

outsour

**Managing IT Outsourcing** Erik Beulen, Pieter Ribbers, Jan Roos, 2011 This newly revised edition of Managing IT Outsourcing presents the latest theory, research and practice in this fast-changing field to explore how information outsourcing partnerships can be managed successfully.

*Vested Outsourcing, Second Edition* K. Vitasek, M. Ledyard, 2013-05-13 In her classic book *Vested Outsourcing*, Kate Vitasek identified the top 10 flaws in most outsourced business models and shows organizations how to rethink their outsourcing relationships in a way that will lower costs, improve service, and increase innovation. This revised edition includes updated case studies and a new chapter based on Dell.

10 Key Business Outsourcing Ingredients Marisa Wiman, 2014

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