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Amy Porterfield, Phyllis Khare, Andrea Vahl

Facebook Marketing For Dummies Diamond, John Haydon, 2018-04-06 Add Facebook to your marketing plan—and watch your sales grow With 2 billion monthly active users across the world, Facebook has evolved into a community of consumers, creating a primary resource for marketers. This presents a demand for knowledge about how to strategically plan, execute, and analyze a successful Facebook marketing campaign. Now, the trusted Facebook Marketing For Dummies has been fully updated to cover the newest tools and features important to marketers and Facebook page owners. If you're a marketer looking to effectively add Facebook to your overall marketing mix, consider this book the mecca of Facebook marketing. Inside, you'll discover the psychology of the Facebook user, establish a social media presence, increase your brand awareness, integrate Facebook marketing with other marketing strategies, learn to target a specific audience, and much more. Develop a desirable community Sell products and services Use Facebook events to drive sales Get new business tips and avoid common mistakes Whether you're a novice or a pro, you're no stranger to the power of Facebook. And this book makes Facebook marketing that much more exciting and easy!

Facebook Marketing All-in-One For Dummies® Amy Porterfield, Phyllis Khare, Andrea Vahl, 2011-07-15 A detailed resource for businesses and individuals seeking to promote goods and services on Facebook Social media is the number one vehicle for online marketing, and Facebook may be the most popular site of all. Facebook marketers must consider content delivery, promotions, etiquette and privacy, creating community, applications, advertisements, the open graph, and much more. Written by social media experts, this all-in-one guide gives marketers and small-business owners all the tools they need to create successful Facebook marketing campaigns. Successful marketing campaigns today require effective use of social media, especially Facebook This guide covers understanding Facebook basics, developing a marketing plan, creating your business Facebook page, engaging your community, working with apps, advertising within Facebook, ways to connect with users, and monitoring and measuring your campaign Expert authors use plenty of examples and case studies to illustrate the techniques and how to use them Everyone with something to market on Facebook can do a better job of it with the advice in Facebook Marketing All-in-One For Dummies.

Facebook Marketing For Dummies John Haydon, Paul Dunay, Richard Krueger, 2012-01-19 Create a successful marketing campaign on Facebook with this updated guide With more than 600 million active users and more than 30 billion pieces of content shared each month, Facebook is an exciting platform with infinite marketing possibilities. This how-to guide breaks it all down for you and shows you ways to reach your customers with effective marketing strategies, tactics, and techniques on Facebook. Packed with new and updated content as well as real-world case studies that provide you with helpful frames of reference, Facebook Marketing For Dummies, 3rd Edition is an essential starting point for developing a successful marketing campaign on Facebook. Boasts new and updated content for developing a successful Facebook marketing campaign Addresses ways to use tools such as events, contests, and polls to promote your page Helps you understand the psychology of the Facebook user Explains how to integrate your Facebook marketing campaign with your other marketing campaigns using plug-ins and widgets Details ways to monitor, measure, and adjust your Facebook marketing campaigns Learn how to reach the Facebook audience you want for your campaign with Facebook Marketing For Dummies, 3rd Edition!

Facebook Marketing All-in-One For Dummies Andrea Vahl, John Haydon, Jan Zimmerman, 2014-08-05 Reach your customers with the latest Facebook marketing strategies Facebook Marketing All-in-One For Dummies, 3rd Edition is a detailed resource for businesses, brands, and people who are interested in promoting themselves, their goods, and their services on Facebook. Fully updated to cover new Facebook features, this new Third Edition includes guidance on Graph Search, the updated News Feed design, cover photo rules, advertising changes, updated mobile apps, and more. Examples and case studies illustrate best practices, and the book provides step-by-step guidance on creating a successful Facebook marketing campaign, from setting up a fan page to analyzing results. Facebook is considered the most fully-engaged social media platform for most marketers. With more than a billion users who comment over 3.2 billion times per day, Facebook provides a ready and willing customer base to businesses savvy enough to take advantage. Facebook Marketing All-in-One For Dummies, 3rd Edition walks you through the creation of a customized fan page, and guides you through interacting with fans and building a community around your brand. The book explains Facebook applications and Facebook advertising, and shows you how to make Facebook come alive. Learn how to claim your presence on Facebook Build pages to engage, retain, and sell to customers Discover advanced Facebook marketing tactics Find out why measuring, monitoring, and analyzing are important Create and curate engaging content, including photos, video, contests, and more, and watch your fan base grow. Social media marketing is a major force in the success of a business, and Facebook is at the forefront of it all. Facebook Marketing All-in-One For Dummies, 3rd Edition provides the guidance and information you need to get in there and claim your space.

Future Law Edwards Lilian Edwards,2020-03-02 How will law, regulation and ethics govern a future of fast-changing technologies? Bringing together cutting-edge authors from academia, legal practice and the technology industry, Future Law explores and leverages the power of human imagination in understanding, critiquing and improving the legal responses to technological change. It focuses on the practical difficulties of applying law, policy and ethical structures to emergent technologies both now and in the future. It covers crucial current issues such as big data ethics, ubiquitous surveillance and the Internet of Things, and disruptive technologies such as autonomous vehicles, DIY genetics and robot agents. By using examples from popular culture such as books, films, TV and Instagram - including 'Black Mirror', 'Disney Princesses', 'Star Wars', 'Doctor Who' and 'Rick and Morty' - it brings hypothetical examples to life. And it asks where law might go next and to regulate new-phase technology such as artificial intelligence, 'smart homes' and automated emotion recognition.

Facebook Marketing and Advertising for Small Business Owners Mark Warner, 2019 Is your business 'The-Freddy-Mercury' a.k.a 'I am the invisible man on Facebook? Even clients with an academic grade in Information Science cannot find you there? Then keep reading... In Dec 2018 there were 1.52 billion people actively using Facebook daily. An increase of 9% since the year before. But the number of ads, messages, and posts are also rising. It becomes harder to reach your customers through all the noise. But you can learn from other successful small businesses and beat your competition with the contents of this book. In 'Facebook Marketing and Advertising for Small Business Owners in 2019' you will discover: The Asian-Spy-Report with in-depth details on how this, now very famous, Korean Fashion Brand realized a 15x ROI using Facebook Ads (page 38)A practical 8 step checklist to set up and manage your Facebook Ads, miss 1 and your Facebook Ad will fail (page 18) The '9-Step-Launch-Control-Strategy' to give your Facebook Strategy a kickstart like a rocket to the moon (page 12)6 Tips to create Engaging Content for higher conversion rates miss a few tips and you are throwing away money (page 28)The Facebook strategies used by a famous car brand to make their model the no. 1 in the segment and how you can leverage their tactics (page 40)12 Tools which will help to push your Facebook Marketing results to the next level (page 30)17 Mindblowing facts and numbers about the Facebook platform, which you can use for your strategic Facebook Marketing Planning (page 34)6 Things people are looking for on Facebook, use this to choose the right type of Ad (page 35) The psychology behind why people buy and how to use this in your Facebook Marketing (page 45 and 113)A step-by-step guide to creating your ideal customer persona for maximum profits, including practical examples (page 49)More than 60 Facebook Marketing Tips for Small Businesses which still pay-off (page 71)Are you making this mistake in your Facebook videos? (page 93)Use the 'Viral-Fact-Checker to increase your visibility on Facebook (page 94)Why, when and how you should set up Facebook Pixels for better ROI (page 102)3 Tips for engaging storytelling through Facebook to further increase the loyalty of your customers for your brand (page 138) The 'Stop-The-Money-Burner-Program' to prevent wasting time and money on Facebook (page 121) And much, much more. As a business owner, your most important job is to run your business. You don't have a lot of time to spend on Facebook. Facebook Marketing and Advertising for Small Business Owners in 2019 is specially written to reduce the time spent by you on Facebook while increasing your visibility, reach and profit. The money spent on Facebook Ads is increasing every year. And let's be honest, the ads aren't becoming cheaper. That's why you will discover the no.1 activity to reduce your reliability on Facebook and get back full ownership and control of your (future) customers. (page 123)It's time to push your business and revenue to the next level by leveraging Facebook. Scroll up and click Add to cart' to get back your time and increase your profits.

Facebook Marketing from A to Z Trung Đức, Instead of spending hundreds of dollars for a seat in crowded Facebook Marketing classes, now you

only have to spend much smaller amount for only a guideline book. 3 minutes to complete a purchase and lots of gaps in your knowledge in Facebook Marketing will be filled forever. What can this book do for you: 1. Make you a Facebook Marketing Expert with knowledge from general to specific. 2. Save you hundreds of dollar hiring agents who might not work effectively. 3. Free you from psychological cost, you can learn anytime, anywhere. 4. Provide you fundamental insight of Social Media. Learning Facebook Marketing from overview to in-depth • If you are willing to spare a day to read the book and practice. • If you are interested in Facebook - the social network. • If you want to promote your products and services on social networks. • If you want to increase sales, efficiency and reduce ad costs. • If you want to gain useful and concise sharing from experts quickly, without much effort in searching. What will this book take from you? • 19.9\$ • 3 mins to read this page • 3 mins to register to buy the book • 3 mins to do bank transfer • DONE! What will this book give you? • General and in-deep understanding of Facebook Marketing. • Instructions on optimizing Facebook Ads • Instructions on conducting market research via Facebook • Instructions on how to measure conversion rate from Social Media • Instructions how to make Facebook Marketing Strategies and Campaigns. • And lots of other useful instructions! This book will show you a promising direction to boost your work and your businesses. Your Ads will be more effective than ever to reach millions of potential customers on Facebook. Individuals You have something to sell and many customers want to know your products and services? This book is definitely for you. You want to take active role in your business and promotion? This book is for you! You want to optimize Marketing campaigns, increase profits and conversion rate? This book is for you. Business owners You are a business owner and you are so tired of the partner who is hired to build your Marketing plans? This book is for you! You want to manage advertising campaigns effectively? This book is for you. You want to lure potential customers? This book is for you! You want to optimize your investment in Ads and Marketing to have much higher effectiveness? This book is for you. Celebrities You are a public figure or you are on your roadway to become famous? You need certain Marketing tactics to communicate with your community? This book is for you! You are a speaker? You are a good writer? You want to share more useful knowledge to you audience? This book is for you. You want to get a sharp weapon to make communications power? This book is for you. YOU WILL GET THE KNOWLEDGE THAT YOU CAN TAKE FROM NOWHERE

How Organizations Develop Activists Hahrie Han,2014 Why are some civic associations better than others at getting--and keeping--people involved in activism? From MoveOn.org to the National Rifle Association, Health Care for America Now to the Sierra Club, membership-based civic associations constantly seek to engage people in civic and political action. What makes some more effective than others? Using in-person observations, surveys, and field experiments, this book compares organizations with strong records of engaging people in health and environmental politics to those with weaker records. To build power, civic associations need quality and quantity (or depth and breadth) of activism. They need lots of people to take action and also a cadre of leaders to develop and execute that activity. Yet, models for how to develop activists and leaders are not necessarily transparent. This book provides these models to help associations build the power they want and support a healthy democracy. In particular, the book examines organizing, mobilizing, and lone wolf models of engagement and shows how highly active associations blend mobilizing and organizing to transform their members' motivations and capacities for involvement. This is not a simple story about the power of offline versus online organizing. Instead, it is a story about how associations can blend both online and offline strategies to build their activist base. In this compelling book, Hahrie Han explains how civic associations can invest in their members and build the capacity they need to inspire action.

Facebook for Seniors Carrie Ewin, Chris Ewin, Cheryl Ewin, 2016-12-15 Facebook is the world's largest internet community. It's used by millions of people like you to connect with family and friends, share photos, and stay in touch. But if you're new to Facebook, getting started can be a little tricky. Based on award-winning computer classes for seniors, the 12 lessons in Facebook for Seniors will show you how to do things like: –Sign up for Facebook and connect with family members and old friends –Instantly share photos and messages –Keep up-to-date with friends and loved ones –Chat about cars, gardening, travel, or anything else that interests you –Play games, and RSVP to parties and other events –Keep your account safe and secure Step-by-step instructions and full-color images make it easy to follow along. Activities throughout help you practice what you've learned, and if you get stuck, just flip to the solutions at the back of the book! Why let the kids have all the fun? Join the party.

Facebook All-in-One For Dummies Jamie Crager, Scott Ayres, Melanie Nelson, Daniel Herndon, Jesse Stay, 2014-04-07 Facebook has more than a billion users worldwide. Whether you enjoy spending time on Facebook every day, use it to advertise and market your product, or develop Facebook apps, this go-to guide has something you need. Its six minibooks cover creating a personal timeline, connecting with others, connecting Facebook to other social media, building a fan page, marketing a business on Facebook, and developing Facebook apps. It's fully updated to cover the latest Facebook changes, including Graph Search, mobile apps, Timeline enhancements, and news feed redesign. This complete guide has been fully updated to cover Facebook's latest changes, including Graph Search, mobile apps for both users and page managers, a redesigned news feed, and enhancements to the timeline. Minibooks cover creating a personal timeline, connecting with others, connecting Facebook to other social media, building a fan page, marketing a business on Facebook, and developing Facebook apps

HOW TO "FAST-FORWARD" CHANGES IN OUR LIVES USING FACEBOOK DONALD A. DAHLIN, D.C., 2014-05-21 Can We Restore American Standards? The truth is - America has been systematically corrupted by several past Governments; there are Valid DVDS by PBS and other sources that you will find in this book to explain how this came about. But, it goes much earlier than that! It goes back into the 1800s when "Thinking men considered ancient beliefs of the Veda, Buddhism, Jesus Christ: saving our souls, and Darwin's Evolution, - trying to confront Reality." Germany: a forerunner in science, had Wilhelm Wundt a psychologist and a leader with a new understanding of the reality of Darwin and evolution declared in a party of interested persons that "Man is only an animal and has no soul that can be demonstrated; the same with God and Religion; both of them are the myths of the old people; man is an evolved chimpanzee and should be treated like an animal with a brain and nervous system, and to be observed for abnormal behavior and treated as such." Russian observers agreed and together with Germany formed the National Education (NEA) of teachers, and the birth of psychiatry. There is more but it is in my book, and the source is a well-distinguished school teacher: Samuel L.Blumenfeld and author of: N.E.A. Trojan Horse in American Education - The First Full-Length Expose of The National Education Association. © 1949-1984. Since then, American psychiatry has invaded our schools, colleges, universities, State and Federal Governments and you will learn how and what they did to our Country. They have sought to destroy - our education, religion, morals, field of medicine, the laws and our courts...and today we have illiteracy, mental illness, drug addiction, adultery, living together without marriage (responsibility), prostitution, mass shootings of family, teachers and friends, and often themselves. And etc. Again, I repeat: Can We Restore American Standards? If I provide you with all the tools or rsources that wlll help you do the job - would you be willing to become a Problem Solver? A person desiring to be a Problem Solver would be dealing with his/her environment with one or more persons and also promoting the IDEA through his/her Facebook connections - so it could become world-wide...perhaps like telepathy. But, read the two pages of the Contents and see for yourself the huge scope of help you will receive for common problems of illiteracy, what causes disease, how to attain optimum health and happiness. The persons you help, your children, and their future generations will all appreciate your help. So will I.

Facebook Marketing and Advertising for Small Business Owners in 2019: Discover How to Optimize the Money You Spend on Facebook and Get Maximum Results Mark Warner, 2019-04 If your clients spend time on Facebook, but the messages from your small business stay invisible for them, then keep on reading. In Dec 2018 there were 1.52 billion people actively using Facebook on daily basis. An increase of 9% since the year before. But the number of ads, messages and posts is also rising. It becomes harder to reach your customers through all the noise. But you can beat out your competitors by using the secret strategies inside the book. In Facebook Marketing and Advertising for Small Business Owners in 2019 you will discover: The Ad-types and targeting used by a now famous Korean Fashion Brand to get a 15 times ROI using Facebook Ads (page 38) The 9 core principles to power Your Facebook Strategy (page 12) A practical 8 step checklist to setup and manage your Facebook Ads, miss 1 and your Facebook Ad will fail (page 18) 6 Tips to create Engaging Content for higher conversion rates, miss a few tips and you are throwing away money (page 28) The Facebook strategies used by a famous car brand to make their model the no. 1 in the segment and how you can leverage their tactics (page 40) 12 Tools which will help to push your Facebook Marketing results to the next level (page 30) 17 Mind blowing facts and numbers about

Facebook platform, which you can use for your strategic Facebook Marketing Planning (page 34) 6 Things people are looking for on Facebook, use this to choose the right type of Ad (page 35) The psychology behind why people buy and how to use this in your Facebook Marketing (page 45 and 113) Step-by-step guide to create your ideal customer persona for maximum profits, including practical examples (page 49) More than 60 Facebook Marketing Tips for Small Businesses which still pay-off (page 71) The essential ingredient for scroll-stopping video content, forget this and your videos will be ignored (page 93) How to make a post that goes viral, backed by numbers and customer psychology (page 94) Why, when and how you should setup Facebook Pixels for better ROI (page 102) 3 Tips for engaging storytelling through Facebook to further increase the loyalty of your customers for your brand (page 138) 5 Tips to prevent wasting time and money on Facebook (page 121) And much, much more. As a business owner your most important job is to run your business. You really don't have a lot of time to spend on Facebook. Facebook Marketing and Advertising for Small Business Owners in 2019 is specially written to reduce the time spent by you on Facebook while increasing your visibility, reach and profit. The money spent on Facebook Ads is increasing every year. And let's be honest, the ads aren't becoming cheaper. That's why you will discover the no.1 activity to reduce your reliability on Facebook and get back full ownership and control of your (future) customers. (page 123) It's time to push your business and revenue to the next level by leveraging Facebook. Scroll up and click Add to cart' to get back your time and increase your profits.

The Socially Savvy Advisor Jennifer Openshaw, 2014-12-03 The social media marketing bible for the financial industry The Socially Savvy Advisor: Compliant Social Media for the Financial Industry is the complete guide to creating an effective social media strategy without breaking the big rules. Written by an industry specialist Jennifer Openshaw, alongside Stuart Fross, Fidelity International's former general counsel, and Amy McIlwain, president of Financial Social Media, this book merges marketing basics with FINRA and SEC guidelines to help readers create an effective social media campaign specifically for the finance and investing world. Contributions from industry leaders at Charles Schwab, Citibank, and others provide inside perspective and experience so readers can tap into a new audience. With a focus on compliance, the book clears common hurdles while dispelling myths and outlining effective methods and techniques. Readers also gain access to a website featuring videos, Q & As, tutorials, Slideshare, and a social media policy template. Social media is one of the hottest topics in finance. From solo practitioners to large asset managers, everyone's consumed by how, when, and where to use this new and powerful medium—but guidance is hard to find. The Socially Savvy Advisor covers the entire issue, from platform, to content, to what not to do. Best practices in using social media for advisors and compliance officers Planning for the regulators, vs. failing to plan Challenges with LinkedIn, Facebook, Twitter and other social platforms Elements of a good social media policy Managing the top issues related to marketing and business development, engagement, and compliance With the right plan and the proper technique, social media marketing can dramatically improve client outreach and retention. The Socially Savvy Advisor provides the expert insight, tools, and guidance that shape a robust, effective strategy.

Samsung Galaxy Tab S For Dummies Dan Gookin,2015-04-28 Explore your Galaxy Tab S with an expert tour guide at your side Samsung Galaxy Tab S For Dummies is a user-friendly guide to getting the most out of your new tablet. You'll discover how different the tablet experience is from the desktop, laptop, or smartphone, and learn how to take advantage of everything your Galaxy Tab S has to offer. This entertaining guide walks you through each feature one by one, helping you learn exactly what your tablet can do for you. With everything from reading to playing games and surfing the Internet, you will learn how to be productive and have fun, too! Navigate your Galaxy Tab S easily, and get acquainted with the keyboard Send e-mail, browse the Web, and tap into social media Make phone calls, take pictures, and hold video chats Play music, movies, games, and more Your Galaxy Tab S has so much to offer — it's not a computer, but it is so much more than a smartphone. Samsung Galaxy Tab S For Dummies is the perfect guide to getting to know your Galaxy S tablet, so settle in and see what your tablet can do.

Suing for Silence Mandi Gray,2024-03-01 Suing for Silence is a groundbreaking examination of how men accused of sexual violence use defamation lawsuits as a weapon to silence those who attempt to hold them accountable. As Mandi Gray demonstrates, Canadian defamation law helps perpetuate the myth that false allegations of sexual violence are common. Gray draws on media reports, courtroom observations, and interviews with silence breakers, activists, and lawyers to examine the societal and individual implications of so-called liar lawsuits. She argues that their purpose is not to achieve justice but to intimidate, silence, and drain the resources of those who speak out against sexual violence and even report their own assaults – and to discourage others from doing the same. This meticulous work reveals the gendered underpinnings of Canadian defamation law, which has long protected men's reputations at the expense of women's sexual autonomy. Sexual violence discourse must have adequate protection if it is to be heard.

Facebook Marketing and Advertising for Small Business Owners Mark Warner, 2019-12-27 Is your business The-Freddy-Mercury a.k.a I am the invisible man'on Facebook? Even clients with an academic grade in Information Science cannot find you there? Then keep reading... In Dec 2018 there were 1.52 billion people actively using Facebook on a daily basis. An increase of 9% since the year before. But the number of ads, messages and posts is also rising. It becomes harder to reach your customers through all the noise. But you can learn from other successful small businesses and beat your competition with the contents of this book. In Facebook Marketing and Advertising for Small Business Owners in 2019 you will discover: The Asian-Spy-Report' with in-depth details on how this, now very famous, Korean Fashion Brand realized a 15x ROI using Facebook Ads (page 38) A practical 8 step checklist to set up and manage your Facebook Ads, miss 1 and your Facebook Ad will fail (page 18) The 9-Step-Launch-Control-Strategy to give your Facebook Strategy a kickstart like a rocket to the moon (page 12) 6 Tips to Create Engaging Content for higher conversion rates, miss a few tips and you are throwing away money (page 28) The Facebook strategies used by a famous car brand to make their model the no. 1 in the segment and how you can leverage their tactics (page 40) 12 Tools which will help to push your Facebook Marketing results to the next level (page 30) 17 Mind-blowing facts and numbers about Facebook platform, which you can use for your strategic Facebook Marketing Planning (page 34) 6 Things people are looking for on Facebook, use this to choose the right type of Ad (page 35) The psychology behind why people buy and how to use this in your Facebook Marketing (page 45 and 113) Step-by-step guide to create your ideal customer persona for maximum profits, including practical examples (page 49) More than 60 Facebook Marketing Tips for Small Businesses which still pay-off (page 71) Are you making this mistake in your Facebook videos? (page 93) Use the Viral-Fact-Checker to increase your visibility on Facebook (page 94) Why, when and how you should set up Facebook Pixels for better ROI (page 102) 3 Tips for engaging storytelling through Facebook to further increase the loyalty of your customers for your brand (page 138) The Stop-The-Money-Burner-Program to prevent wasting time and money on Facebook (page 121) And much, much more. As a business owner your most important job is to run your business. You really don't have a lot of time to spend on Facebook. Facebook Marketing and Advertising for Small Business Owners in 2019 is specially written to reduce the time spent by you on Facebook while increasing your visibility, reach and profit. The money spent on Facebook Ads is increasing every year. And let's be honest, the ads aren't becoming cheaper. That's why you will discover the no.1 activity to reduce your reliance on Facebook and get back full ownership and control of your (future) customers. (page 123) It's time to push your business and revenue to the next level by leveraging Facebook. Scroll up and click Add to Cart' to get back your time and increase your profits.

Killing the Wittigo Suzanne Methot,2023-06-06 An unflinching reimagining of Legacy: Trauma, Story, and Indigenous Healing for young adults Written specifically for young adults, reluctant readers, and literacy learners, Killing the Wittigo explains the traumatic effects of colonization on Indigenous people and communities and how trauma alters an individual's brain, body, and behavior. It explores how learned patterns of behavior — the ways people adapt to trauma to survive — are passed down within family systems, thereby affecting the functioning of entire communities. The book foregrounds Indigenous resilience through song lyrics and as-told-to stories by young people who have started their own journeys of decolonization, healing, and change. It also details the transformative work being done in urban and on-reserve communities through community-led projects and Indigenous-run institutions and community agencies. These stories offer concrete examples of the ways in which Indigenous peoples and communities are capable of healing in small and big ways — and they challenge readers to consider what the dominant society must do to create systemic change. Full of bold graphics and illustration, Killing the Wittigo is a much-needed resource for Indigenous kids and the people who love them and work with them.

Human Geography Erin Hogan Fouberg, Alexander B. Murphy, Harm J. De Blij, 2015

Trino: The Definitive Guide Matt Fuller, Manfred Moser, Martin Traverso, 2022-10-03 Perform fast interactive analytics against different data sources using the Trino high-performance distributed SQL query engine. In the second edition of this practical guide, you'll learn how to conduct analytics on data where it lives, whether it's a data lake using Hive, a modern lakehouse with Iceberg or Delta Lake, a different system like Cassandra, Kafka, or SingleStore, or a relational database like PostgreSQL or Oracle. Analysts, software engineers, and production engineers learn how to manage, use, and even develop with Trino and make it a critical part of their data platform. Authors Matt Fuller, Manfred Moser, and Martin Traverso show you how a single Trino query can combine data from multiple sources to allow for analytics across your entire organization. Explore Trino's use cases, and learn about tools that help you connect to Trino for querying and processing huge amounts of data Learn Trino's internal workings, including how to connect to and query data sources with support for SQL statements, operators, functions, and more Deploy and secure Trino at scale, monitor workloads, tune queries, and connect more applications Learn how other organizations apply Trino successfully

Trampled by Unicorns Maelle Gavet, 2020-10-06 A Wall Street Journal Bestseller An insider's revealing and in-depth examination of Big Tech's failure to keep its foundational promises and the steps the industry can take to course-correct in order to make a positive impact on the world. Trampled by Unicorns: Big Tech's Empathy Problem and How to Fix It explores how technology has progressed humanity's most noble pursuits, while also grappling with the origins of the industry's destructive empathy deficit and the practical measures Big Tech can take to self-regulate and make it right again. Author Maëlle Gavet examines the tendency for many of Big Tech's stars to stray from their user-first ideals and make products that actually profoundly damage their customers and ultimately society. Offering an account of the world of tech startups in the United States and Europe—from Amazon, Google, and Facebook to Twitter, Airbnb, and Uber (to name a few)—Trampled by Unicorns argues that the causes and consequences of Big Tech's failures originate from four main sources: the Valley's cultural insularity, the hyper-growth business model, the sector's stunning lack of diversity, and a dangerous self-sustaining ecosystem. However, the book is not just an account of how an industry came off the rails, but also a passionate call to action on how to get it back on track. Gavet, a leading technology executive and former CEO of Ozon, an executive vice president at Priceline Group, and chief operating officer of Compass, formulates a clear call to action for industry leaders, board members, employees, and consumers/users to drive the change necessary to create better, more sustainable businesses—and the steps Western governments are likely to take should tech leaders fail to do so. Steps that include reformed tax codes, reclassification of platforms as information companies, new labor laws, and algorithmic transparency and oversight. Trampled by Unicorns' exploration of the promise and dangers of technology is perfect for anyone with an interest in entrepreneurship, tech, and global commerce, and a hope of technology's all-empowering prospect. An illuminating book full of insights, Trampled by Unicorns describes a realistic path forward, even as it uncovers and explains the errors of the past. As Gavet puts it, "we don't need less tech, we need more empathetic tech." And how that crucial distinction can be achieved by the tech companies themselves, driving change as governments actively pave the road ahead.

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