BUSINESSDATABASES TOOLS 25

ROSENDO ABELLERA, LAKSHMAN BULUSU

- MICROSOFT ACCESS SMALL BUSINESS SOLUTIONS TERESA HENNIG, TRUITT L. BRADLY, LARRY LINSON, LEIGH PURVIS, BRENT SPAULDING, 2010-02-18 DATABASE MODELS DEVELOPED BY A TEAM OF LEADING MICROSOFT ACCESS MVPS THAT PROVIDE READY-TO-USE SOLUTIONS FOR SALES, MARKETING, CUSTOMER MANAGEMENT AND OTHER KEY BUSINESS ACTIVITIES FOR MOST SMALL BUSINESSES. AS THE MOST POPULAR RELATIONAL DATABASE IN THE WORLD, MICROSOFT ACCESS IS WIDELY USED BY SMALL BUSINESS OWNERS. THIS BOOK RESPONDS TO THE GROWING NEED FOR RESOURCES THAT HELP BUSINESS MANAGERS AND END USERS DESIGN AND BUILD EFFECTIVE ACCESS DATABASE SOLUTIONS FOR SPECIFIC BUSINESS FUNCTIONS. COVERAGE INCLUDES: ELEMENTS OF A MICROSOFT ACCESS DATABASE RELATIONAL DATA MODEL DEALING WITH CUSTOMERS AND CUSTOMER DATA CUSTOMER RELATIONSHIP MANAGEMENT DATABASE SOLUTIONS MARKETING DATABASE SOLUTIONS SALES DATABASE SOLUTIONS PRODUCING AND TRACKING THE GOODS & SERVICES PRODUCTION AND MANUFACTURING DATABASE SOLUTIONS INVENTORY MANAGEMENT DATABASE SOLUTIONS SERVICES DATABASE SOLUTIONS TRACKING AND ANALYZING FINANCIAL DATA 1 ACCOUNTING SYSTEMS: REQUIREMENTS AND DESIGN DATABASE SOLUTIONS ACCOUNTING: BUDGETING, ANALYSIS, AND REPORTING DATABASE SOLUTIONS MANAGING MEMBERSHIPS IMPLEMENTING THE MODELS SQL SERVER AND OTHER EXTERNAL DATA SOURCES WITH THIS VALUABLE GUIDE AND CD-ROM, YOU'LL BE ON YOUR WAY TO IMPLEMENTING DATABASE SOLUTIONS IN NO TIME
- ATABASES FOR SMALL BUSINESS ANNA MANNING, 2015-11-21 THIS BOOK COVERS THE PRACTICAL ASPECTS OF DATABASE DESIGN, DATA CLEANSING, DATA ANALYSIS, AND DATA PROTECTION, AMONG OTHERS. THE FOCUS IS ON WHAT YOU REALLY NEED TO KNOW TO CREATE THE RIGHT DATABASE FOR YOUR SMALL BUSINESS AND TO LEVERAGE IT MOST EFFECTIVELY TO SPUR GROWTH AND REVENUE. DATABASES FOR SMALL BUSINESS IS A PRACTICAL HANDBOOK FOR ENTREPRENEURS, MANAGERS, STAFF, AND PROFESSIONALS IN SMALL ORGANIZATIONS WHO ARE NOT IT SPECIALISTS BUT WHO RECOGNIZE THE NEED TO RAMP UP THEIR SMALL ORGANIZATIONS' USE OF DATA AND TO ROUND OUT THEIR OWN BUSINESS EXPERTISE AND OFFICE SKILLS WITH BASIC DATABASE PROFICIENCY. ANNA MANNING—A DATA SCIENTIST WHO HAS WORKED ON DATABASE DESIGN AND DATA ANALYSIS IN A COMPUTER SCIENCE UNIVERSITY RESEARCH LAB, HER OWN SMALL BUSINESS, AND A NONPROFIT—WALKS YOU THROUGH THE PROGRESSION OF STEPS THAT WILL ENABLE YOU TO EXTRACT ACTIONABLE INTELLIGENCE AND MAXIMUM VALUE FROM YOUR BUSINESS DATA IN TERMS OF MARKETING, SALES, CUSTOMER RELATIONS, DECISION MAKING, AND BUSINESS STRATEGY. DR. MANNING ILLUSTRATES THE STEPS IN THE BOOK WITH FOUR RUNNING CASE STUDIES OF A SMALL ONLINE BUSINESS, AN ENGINEERING STARTUP, A SMALL LEGAL FIRM, AND A NONPROFIT ORGANIZATION. DATABASES FOR SMALL BUSINESS TEACHES NON-TECHIE ENTREPRENEURS AND PROFESSIONALS HOW TO: DESIGN A SMALL BUSINESS DATABASE FROM SCRATCH EXTRACT THE MAXIMUM PROFIT FROM YOUR DATA FOLLOW GUIDANCE ON DATA PROTECTION LAW EFFECTIVELY USE DATA COLLECTION AND DATA CLEANSING TECHNIQUES TRAIN STAFF TO LEVERAGE YOUR DATA
- Business Database Systems Thomas Connolly, Carolyn E. Begg, Richard Holowczak, 2008 Business Database Systems arms you with the knowledge to analyse, design and implement effective, robust and successful databases. This book is ideal for students of Business/Management Information Systems, or Computer Science, who will be expected to take a course in database systems for their degree programme. It is also excellently suited to any practitioner who needs to learn, or refresh their knowledge of, the essentials of database management systems.
- EGINNING POWER BI FOR BUSINESS USERS PAUL D. FULLER, 2023-09-20 DISCOVER THE UTILITY OF YOUR ORGANIZATION'S DATA WITH MICROSOFT POWER BI IN BEGINNING POWER BI FOR BUSINESS USERS: LEARNING TO TURN DATA INTO INSIGHTS, ACCOMPLISHED DATA PROFESSIONAL AND BUSINESS INTELLIGENCE EXPERT PAUL FULLER DELIVERS AN INTUITIVE AND ACCESSIBLE HANDBOOK FOR PROFESSIONALS SEEKING TO USE MICROSOFT'S POWER BI TO ACCESS, ANALYZE, UNDERSTAND, REPORT, AND ACT ON THE DATA AVAILABLE TO THEIR ORGANIZATIONS. IN THE BOOK, YOU'LL DISCOVER POWER BI'S ROBUST FEATURE SET, LEARN TO INGEST AND MODEL DATA, VISUALIZE AND REPORT ON THAT DATA, AND EVEN USE THE DAX SCRIPTING LANGUAGE TO UNLOCK STILL MORE UTILITY FROM MICROSOFT'S POPULAR PROGRAM. BEGINNING WITH GENERAL PRINCIPLES GEARED TO READERS WITH NO OR LITTLE EXPERIENCE WITH REPORTING OR DATA ANALYTICS TOOLS, THE AUTHOR WALKS YOU THROUGH HOW TO MANIPULATE COMMON, PUBLICLY AVAILABLE DATA SOURCES—INCLUDING EXCEL FILES AND RELATIONAL DATABASES. YOU'LL ALSO LEARN TO: USE THE INCLUDED AND TESTED SAMPLE CODE TO WORK THROUGH THE HELPFUL EXAMPLES INCLUDED BY THE AUTHOR CONDUCT DATA ORCHESTRATION AND VISUALIZATION TO BETTER UNDERSTAND AND GAIN INSIGHTS FROM YOUR DATA AN ESSENTIAL RESOURCE FOR BUSINESS ANALYSTS AND EXCEL POWER USERS REACHING THE LIMITS OF THAT PROGRAM'S CAPABILITIES, BEGINNING POWER BI FOR BUSINESS USERS WILL ALSO BENEFIT DATA ANALYSTS WHO SEEK TO PREPARE REPORTS FOR THEIR ORGANIZATIONS USING MICROSOFT'S FLEXIBLE AND INTUITIVE SOFTWARE.
- PART 1 ORACLE BASICS: DATABASE & TOOLS MALCOLM COXALL, 2013-05-01 THIS IS PART 1 OF A SERIES OF QUICK LEARNING GUIDES FOR ORACLE PROFESSIONALS. PART 1 INTRODUCES COMPLETELY NEW ENTRANTS TO THE ORACLE ENVIRONMENT ABOUT RELATIONAL PRINCIPLES AND HISTORY, THE BACKGROUND OF ORACLE, ORACLE PRODUCTS, ORACLE DATABASE ARCHITECTURE, INSTALLATION, ORACLE AND 3RD PARTY DATABASE TOOLS AND IT PROVIDES A GLOSSARY OF BASIC ORACLE TERMINOLOGY AND WHAT IT MEANS.
- Paracle Essentials Rick Greenwald, Robert Stackowiak, Jonathan Stern, 2013-09-06 Written by Oracle insiders, this indispensable guide distills an enormous amount of information about the Oracle Database into one compact volume. Ideal for novice and experienced DBAs, developers, managers, and users, Oracle Essentials walks you through technologies and features in Oracle's product line, including its architecture, data

STRUCTURES, NETWORKING, CONCURRENCY, AND TUNING. COMPLETE WITH ILLUSTRATIONS AND HELPFUL HINTS, THIS FIFTH EDITION PROVIDES A VALUABLE ONE-STOP OVERVIEW OF ORACLE DATABASE 12C, INCLUDING AN INTRODUCTION TO ORACLE AND CLOUD COMPUTING. ORACLE ESSENTIALS PROVIDES THE CONCEPTUAL BACKGROUND YOU NEED TO UNDERSTAND HOW ORACLE TRULY WORKS. TOPICS INCLUDE: A COMPLETE OVERVIEW OF ORACLE DATABASES AND DATA STORES, AND FUSION MIDDLEWARE PRODUCTS AND FEATURES CORE CONCEPTS AND STRUCTURES IN ORACLE'S ARCHITECTURE, INCLUDING PLUGGABLE DATABASES ORACLE OBJECTS AND THE VARIOUS DATATYPES ORACLE SUPPORTS SYSTEM AND DATABASE MANAGEMENT, INCLUDING ORACLE ENTERPRISE MANAGER 12C SECURITY OPTIONS, BASIC AUDITING CAPABILITIES, AND OPTIONS FOR MEETING COMPLIANCE NEEDS PERFORMANCE CHARACTERISTICS OF DISK, MEMORY, AND CPU TUNING BASIC PRINCIPLES OF MULTIUSER CONCURRENCY ORACLE'S ONLINE TRANSACTION PROCESSING (OLTP) DATA WAREHOUSES, BIG DATA, AND ORACLE'S BUSINESS INTELLIGENCE TOOLS BACKUP AND RECOVERY, AND HIGH AVAILABILITY AND FAILOVER SOLUTIONS P GETTING STARTED WITH BUSINESS ANALYTICS DAVID ROI HARDOON, GALIT SHMUELI, 2013-03-26 ASSUMING NO PRIOR KNOWLEDGE OR TECHNICAL SKILLS, GETTING STARTED WITH BUSINESS ANALYTICS: INSIGHTFUL DECISION-MAKING EXPLORES THE CONTENTS, CAPABILITIES, AND APPLICATIONS OF BUSINESS ANALYTICS. IT BRIDGES THE WORLDS OF BUSINESS AND STATISTICS AND DESCRIBES BUSINESS ANALYTICS FROM A NON-COMMERCIAL STANDPOINT. THE AUTHORS DEMYSTIFY THE MAIN CONCEPTS P ORACLE DATA WAREHOUSING AND BUSINESS INTELLIGENCE SOLUTIONS ROBERT STACKOWIAK, JOSEPH RAYMAN, RICK GREENWALD, 2007-01-06 UP-TO-DATE, COMPREHENSIVE COVERAGE OF THE ORACLE DATABASE AND BUSINESS INTELLIGENCE TOOLS WRITTEN BY A TEAM OF ORACLE INSIDERS, THIS AUTHORITATIVE BOOK PROVIDES YOU WITH THE MOST CURRENT COVERAGE OF THE ORACLE DATA WAREHOUSING PLATFORM AS WELL AS THE FULL SUITE OF BUSINESS INTELLIGENCE TOOLS. YOU'LL LEARN HOW TO LEVERAGE ORACLE FEATURES AND HOW THOSE FEATURES CAN BE USED TO PROVIDE SOLUTIONS TO A VARIETY OF NEEDS AND DEMANDS. PLUS, YOU'LL GET VALUABLE TIPS AND INSIGHT BASED ON THE AUTHORS' REAL-WORLD EXPERIENCES AND THEIR OWN IMPLEMENTATIONS. A VOID MANY COMMON PITFALLS WHILE LEARNING BEST PRACTICES FOR: LEVERAGING ORACLE TECHNOLOGIES TO DESIGN, BUILD, AND MANAGE DATA WAREHOUSES INTEGRATING SPECIFIC DATABASE AND BUSINESS INTELLIGENCE SOLUTIONS FROM OTHER VENDORS USING THE NEW SUITE OF ORACLE BUSINESS INTELLIGENCE TOOLS TO ANALYZE DATA FOR MARKETING, SALES, AND MORE HANDLING TYPICAL DATA WAREHOUSE PERFORMANCE CHALLENGES Uncovering initiatives by your business community, security business sponsorship, project staffing, and managing

Dusiness Database Technology Shouhong Wang, Hai Wang, 2013-10 Business Database Technology PROVIDES ESSENTIAL KNOWLEDGE OF RELATIONAL DATABASE DESIGN, IMPLEMENTATION, AND APPLICATIONS, WHILE PROVIDING A GOOD BALANCE BETWEEN THE CORE CONCEPTS AND SECONDARY CONCEPTS. IT IS INTENDED FOR FOUR-YEAR COLLEGE/UNIVERSITY BUSINESS STUDENTS WHO STUDY DATABASE TECHNOLOGY AND DATA RESOURCE MANAGEMENT. STUDENTS WILL LEARN DATA STRUCTURE TECHNIQUES FOR DATABASES, DATA MODELS, RELATIONAL DATABASE, NORMALIZATION AND LOGICAL DATABASE DESIGN, SQL, PHYSICAL DATABASE DESIGN, DATABASE ADMINISTRATION, DATABASE IN COMPUTER NETWORKS, AND DATA WAREHOUSE. THE BOOK HIGHLIGHTS THE MOST IMPORTANT CONCEPTS OF DATABASE DEVELOPMENT, SUCH AS FAULTLESS ENTITY-RELATIONSHIPS DIAGRAMS AND NORMALIZATION PROCESS. TO MAINTAIN A WELL-ROUNDED APPROACH TO THE TOPICS, BOTH FUNDAMENTAL KNOWLEDGE ABOUT DATABASE TECHNOLOGY AND HANDS-ON MATERIAL ARE PRESENTED. SUCCINCT TUTORIALS FOR PROFESSIONAL DATABASE DEVELOPMENT PROJECTS AND OLAP ARE ALSO INCLUDED. 2 DATA WAREHOUSING PAUL WESTERMAN, 2001 WHAT IS DATA WAREHOUSING? -- PROJECT PLANNING -- BUSINESS EXPLORATION -- BUSINESS CASE STUDY AND ROL ANALYSIS -- ORGANIZATIONAL INTEGRATION -- TECHNOLOGY -- DATABASE MAINTENANCE -- TECHNICAL CONSTRUCTION OF THE WAL-MART DATA WAREHOUSE -- POSTIMPLEMENTATION OF THE WAL-MART DATA WAREHOUSE -- STORE OPERATIONS SAMPLE ANALYSES -- MERCHANDISING SAMPLE ANALYSES. Recess 2007 Bible Michael R. Groh, Joseph C. Stockman, Gavin Powell, Cary N. Prague, Michael R. Irwin, Jennifer REARDON, 2011-06-15 I RECOMMEND THIS BOOK FOR ANYONE WHO WANTS A STRONG FOUNDATION IN ACCESS. —JEFF LENAMON, CIBC WORLD MARKETS UPDATED EDITION WITH EXCITING NEW ACCESS 2007 FEATURES! HARNESS THE POWER OF ACCESS 2007 WITH THE EXPERT GUIDANCE IN THIS COMPREHENSIVE REFERENCE. BEGINNERS WILL APPRECIATE THE THOROUGH ATTENTION TO DATABASE FUNDAMENTALS AND TERMINOLOGY. EXPERIENCED USERS CAN JUMP RIGHT INTO ACCESS 2007 ENHANCEMENTS LIKE THE ALL-NEW USER INTERFACE AND WIDER USE OF XML AND WEB SERVICES. EACH OF THE BOOK'S SIX PARTS THOROUGHLY FOCUSES ON KEY ELEMENTS IN A LOGICAL SEQUENCE, SO YOU HAVE WHAT YOU NEED, WHEN YOU NEED IT. DESIGNED AS BOTH A REFERENCE AND A TUTORIAL, ACCESS 2007 BIBLE IS A POWERFUL TOOL FOR DEVELOPERS NEEDING TO MAKE THE MOST OF THE NEW FEATURES IN ACCESS 2007. BUILD ACCESS TABLES USING GOOD RELATIONAL DATABASE TECHNIQUES CONSTRUCT EFFICIENT DATABASES USING A FIVE-STEP DESIGN METHOD DESIGN EFFICIENT DATA-ENTRY AND DATA DISPLAY FORMS UTILIZE THE IMPROVED ACCESS REPORT DESIGNER USE VISUAL BASIC(R) FOR APPLICATIONS AND THE VBA EDITOR TO AUTOMATE APPLICATIONS BUILD AND CUSTOMIZE ACCESS 2007 RIBBONS SEAMLESSLY EXCHANGE ACCESS DATA WITH SHAREPOINT(R) EMPLOY ADVANCED TECHNIQUES SUCH AS THE WINDOWS(R) API AND OBJECT-ORIENTED PROGRAMMING ADD SECURITY AND USE DATA REPLICATION IN YOUR ACCESS APPLICATIONS WHAT'S ON THE CD-ROM? FOLLOW THE EXAMPLES IN THE BOOK CHAPTER BY CHAPTER USING THE BONUS MATERIALS ON THE CD-ROM. YOU'LL FIND SEPARATE MICROSOFT ACCESS DATABASE FILES FOR EACH CHAPTER AND OTHER WORKING FILES, INCLUDING ALL THE EXAMPLES AND DATABASES USED IN THE BOOK, INCLUDING DATABASE FILES, IMAGES, DATA FILES IN VARIOUS FORMATS, AND ICON FILES USED IN THE BOOK'S EXAMPLES A COMPLETE SAMPLE APPLICATION FILE, INCLUDING QUERIES, REPORTS, OBJECTS, AND MODULES, THAT YOU CAN USE AS A REFERENCE SEE THE CD-ROM APPENDIX FOR DETAILS AND COMPLETE SYSTEM REQUIREMENTS. NOTE: CD-

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ROM/DVD AND OTHER SUPPLEMENTARY MATERIALS ARE NOT INCLUDED AS PART OF EBOOK FILE.

[7] THE MICROSOFT DATA WAREHOUSE TOOLKIT JOY MUNDY, WARREN THORNTHWAITE, 2011-03-08 BEST PRACTICES AND INVALUABLE ADVICE FROM WORLD-RENOWNED DATA WAREHOUSE EXPERTS IN THIS BOOK, LEADING DATA WAREHOUSE EXPERTS FROM THE KIMBALL GROUP SHARE BEST PRACTICES FOR USING THE UPCOMING "BUSINESS INTELLIGENCE RELEASE" OF SQL SERVER, REFERRED TO AS SQL SERVER 2008 R2. IN THIS NEW EDITION, THE AUTHORS EXPLAIN HOW SQL SERVER 2008 R2. PROVIDES A COLLECTION OF POWERFUL NEW TOOLS THAT EXTEND THE POWER OF ITS BI TOOLSET TO EXCEL AND SHAREPOINT USERS AND THEY SHOW HOW TO USE SQL SERVER TO BUILD A SUCCESSFUL DATA WAREHOUSE THAT SUPPORTS THE BUSINESS INTELLIGENCE REQUIREMENTS THAT ARE COMMON TO MOST ORGANIZATIONS. COVERING THE COMPLETE SUITE OF DATA WAREHOUSING AND BI TOOLS THAT ARE PART OF SQL SERVER 2008 R2, AS WELL AS MICROSOFT OFFICE, THE AUTHORS WALK YOU THROUGH A FULL PROJECT LIFECYCLE, INCLUDING DESIGN, DEVELOPMENT, DEPLOYMENT AND MAINTENANCE. FEATURES MORE THAN 50 PERCENT NEW AND REVISED MATERIAL THAT COVERS THE RICH NEW FEATURE SET OF THE SQL SERVER 2008 R2 RELEASE, AS WELL AS THE OFFICE 2010 RELEASE INCLUDES BRAND NEW CONTENT THAT FOCUSES ON POWERPIVOT FOR EXCEL AND SHAREPOINT, MASTER DATA SERVICES, AND DISCUSSES UPDATED CAPABILITIES OF SQL SERVER ANALYSIS, INTEGRATION, AND REPORTING SERVICES SHARES DETAILED CASE EXAMPLES THAT CLEARLY ILLUSTRATE HOW TO BEST APPLY THE TECHNIQUES DESCRIBED IN THE BOOK THE ACCOMPANYING WEB SITE CONTAINS ALL CODE SAMPLES AS WELL AS THE SAMPLE DATABASE USED THROUGHOUT THE CASE STUDIES THE MICROSOFT DATA WAREHOUSE TOOLKIT, SECOND EDITION PROVIDES YOU WITH THE KNOWLEDGE OF HOW AND WHEN TO USE BI TOOLS SUCH AS ANALYSIS SERVICES AND INTEGRATION SERVICES TO ACCOMPLISH YOUR MOST ESSENTIAL DATA WAREHOUSING TASKS.

PTIMAL DATABASE MARKETING RONALD G DROZDENKO, PERRY D DRAKE, 2002-03-26 CHECK OUT THE SUPPLEMENTAL WEBSITE! WWW.DRAKEDIRECT.COM/OPTIMALDM/ DESTINED TO BE THE DEFINITIVE GUIDE TO DATABASE MARKETING APPLICATIONS, ANALYTICAL STRATEGIES AND TEST DESIGN. - BRIAN KURTZ, EXECUTIVE VICE PRESIDENT, BOARDROOM INC., 2000 DMA LIST LEADER OF THE YEAR AND DMA CIRCULATION HALL OF FAME INDUCTEE THIS BOOK IS WELL WRITTEN WITH INTERESTING EXAMPLES AND CASE STUDIES THAT BOTH ILLUSTRATE COMPLEX TECHNIQUES AND TIE THE CHAPTERS TOGETHER. THE LEVEL OF DETAIL AND TREATMENT OF STATISTICAL TOOLS AND METHODS PROVIDES BOTH UNDERSTANDING AND ENOUGH DETAIL TO BEGIN TO USE THEM IMMEDIATELY TO TARGET MARKETING EFFORTS EFFICIENTLY AND EFFECTIVELY. IT IS PERFECT FOR A COURSE IN DATABASE MARKETING OR AS A HANDY REFERENCE FOR THOSE IN THE INDUSTRY. - C. SAMUEL CRAIG, NEW YORK University, Stern School of Business This book should be studied by all who aspire to have a career in direct MARKETING. IT PROVIDES A THOROUGH OVERVIEW OF ALL ESSENTIAL ASPECTS OF USING CUSTOMER DATABASES TO IMPROVE DIRECT MARKETING RESULTS. THE MATERIAL IS PRESENTED IN A STYLE THAT RENDERS EVEN THE TECHNICAL SUBJECTS UNDERSTANDABLE TO THE NOVICE DIRECT MARKETER KARI REGAN, VICE PRESIDENT, DATABASE MARKETING SERVICES, THE READER'S DIGEST ASSOCIATION FINALLY, PRACTICAL INFORMATION ON DATABASE MARKETING THAT TACKLES THIS COMPLEX SUBJECT BUT MAKES IT CLEAR ENOUGH FOR THE NOVICE TO UNDERSTAND. THIS BOOK SERVES AS MORE THAN A PRIMER FOR ANY SENIOR MANAGER WHO NEEDS TO KNOW THE WHOLE STORY. AS ONE WHO HAS SPENT OVER 20 YEARS OF HIS CAREER INVOLVED IN PUBLISHING AND DATABASE MARKETING, I HAVE A REAL APPRECIATION FOR HOW DIFFICULT IT IS TO EXPLAIN THE FINER POINTS OF THIS DISCIPLINE, WHILE KEEPING IT UNDERSTANDABLE. THIS BOOK DOES THAT ADMIRABLY. WELL DONE! - PATRICK E. KENNY, EXECUTIVE VICE PRESIDENT, QIOSK.COM THIS BOOK IS ESPECIALLY EFFECTIVE IN DESCRIBING THE BREADTH AND IMPACT OF THE DATABASE MARKETING FIELD. I HIGHLY RECOMMEND THIS BOOK TO ANYONE WHO HAS ANYTHING TO DO WITH DATABASE MARKETING! -- WORKS IN OR WITH THIS DYNAMIC AREA. - NAOMI BERNSTEIN, VICE PRESIDENT, BMG DIRECT RON DROZDENKO AND PERRY DRAKE HAVE WRITTEN A GUIDE TO DATABASE MARKETING THAT IS THOROUGH AND THAT COVERS THE SUBJECT IN CONSIDERABLE DEPTH. IT PRESENTS BOTH THE CONCEPTS UNDERLYING DATABASE MARKETING EFFORTS AND THE ALL-IMPORTANT QUANTITATIVE REASONING BEHIND IT. THE MATERIAL IS ACCESSIBLE TO STUDENTS AND PRACTITIONERS ALIKE AND WILL BE AN IMPORTANT CONTRIBUTION TO IMPROVED UNDERSTANDING OF THIS IMPORTANT MARKETING DISCIPLINE. MARY LOU ROBERTS, BOSTON UNIVERSITY AND AUTHOR OF DIRECT MARKETING MANAGEMENT I THINK IT IS A TERRIFIC DATABASE MARKETING BOOK. IT'S GOT IT ALL IN CLEAR AND LOGICAL STEPS. THE BENEFIT TO THE MARKETING STUDENT AND PROFESSIONAL IS THAT COMPLEX DATABASE CONCEPTS ARE CAREFULLY DEVELOPED AND THOROUGHLY EXPLAINED. THIS BOOK IS A MUST FOR ALL MARKETING MANAGERS IN UNDERSTANDING DATABASE ISSUES TO SUCCESSFULLY MANAGE AND STRUCTURE MARKETING PROGRAMS AND ACHIEVE MAXIMUM RESULTS. - DANTE CIRILLE, DMEF BOARD MEMBER AND RETIRED PRESIDENT, GROLIER DIRECT MARKETING AN EXCELLENT BOOK ON THE PRINCIPLES OF DIRECT MARKETING AND UTILIZATION OF THE CUSTOMER DATABASE TO MAXIMIZE PROFITS, IT IS ONE OF THE BEST DIRECT MARKETING BOOKS I HAVE SEEN IN YEARS IN THAT IT IS BROAD WITH SPECIFIC EXAMPLES. I AM GOING TO REQUIRE NEW HIRES TO READ THIS (BOOK) TO GET A BETTER UNDERSTANDING OF THE TECHNIQUES USED IN DATABASE MARKETING. - PETER MUELLER, ASSISTANT VICE PRESIDENT OF ANALYSIS, SCHOLASTIC, GROLIER DIVISION THIS IS AN AMAZINGLY USEFUL BOOK FOR DIRECT MARKETERS ON HOW TO ORGANIZE AND ANALYZE DATABASE INFORMATION. IT'S FULL OF PRACTICAL EXAMPLES THAT MAKE THE TECHNICAL MATERIAL EASY TO UNDERSTAND AND APPLY BY YOURSELF. I STRONGLY RECOMMEND THIS BOOK TO DIRECT AND INTERACTIVE MARKETERS WHO WANT TO BE ABLE TO PERFORM PROFESSIONAL DATABASE ANALYSES THEMSELVES, OR BE BETTER EQUIPPED TO REVIEW THE WORK OF ANALYSTS. - PIERRE A. PASSAVANT, PROFESSOR OF DIRECT MARKETING, MERCY COLLEGE AND PAST DIRECTOR, CENTER FOR DIRECT MARKETING, NEW YORK UNIVERSITY THE MOST USEFUL DATABASE MARKETING REFERENCE GUIDE PUBLISHED TODAY. THE AUTHORS DO AN EXCELLENT JOB OF LAYING OUT ALL THE STEPS REQUIRED TO PLAN AND IMPLEMENT AN EFFECTIVE DATABASE MARKETING STRATEGY IN A CLEAR AND CONCISE MANNER. A MUST HAVE FOR ACADEMICS, MARKETING MANAGERS AND BUSINESS EXECUTIVES. - DAVE HENEBERRY, DIRECTOR, DIRECT

MARKETING CERTIFICATE PROGRAMS, WESTERN CONNECTICUT STATE UNIVERSITY AND PAST CHAIR, DIRECT MARKETING ASSOCIATION THIS BOOK IS ESSENTIAL FOR ALL DIRECT MARKETERS. IT SERVES AS A GREAT INTRODUCTION TO THE TECHNICAL AND STATISTICAL SIDE OF DATABASE MARKETING. IT PROVIDES THE READER WITH ENOUGH INFORMATION ON DATABASE MARKETING AND STATISTICS TO EFFECTIVELY APPLY THE TECHNIQUES DISCUSSED OR MANAGE OTHERS IN THE ENVIRONMENT -RICHARD HOCHHAUSER, PRESIDENT, HARTE-HANKS DIRECT MARKETING RONALD G. DROZDENKO, Ph.D., IS PROFESSOR AND CHAIR OF THE MARKETING DEPARTMENT, ANCELL SCHOOL OF BUSINESS, WESTERN CONNECTICUT STATE UNIVERSITY. HE IS ALSO THE FOUNDING DIRECTOR OF THE CENTER FOR BUSINESS RESEARCH AT THE ANCELL SCHOOL. HE HAS MORE THAN 25 YEARS OF TEACHING EXPERIENCE. THE COURSES HE TEACHES INCLUDE STRATEGIC MARKETING DATABASES, INTERACTIVE/DIRECT MARKETING MANAGEMENT, PRODUCT MANAGEMENT, MARKETING RESEARCH, AND CONSUMER BEHAVIOR. HE IS COLLABORATING WITH THE DIRECT MARKETING EDUCATION FOUNDATION TO DEVELOP A MODEL CURRICULUM FOR UNIVERSITIES PURSING THE AREA OF INTERACTIVE OR DIRECT MARKETING. WORKING WITH AN ADVISORY BOARD OF INDUSTRY EXPERTS, HE CO-DEVELOPED THE MARKETING DATABASE COURSE IN MODEL CURRICULUM. DR. DROZDENKO HAS CO-DIRECTED MORE THAN 100 PROPRIETARY RESEARCH PROJECTS SINCE 1978 FOR THE MARKETING AND RESEARCH AND DEVELOPMENT OF SEVERAL CORPORATIONS, INCLUDING MAJOR MULTINATIONALS. THESE PROJECTS WERE IN THE AREAS OF STRATEGIC PLANNING, MARKETING RESEARCH, PRODUCT DEVELOPMENT, DIRECT MARKETING, AND MARKETING DATABASE ANALYSIS. HE ALSO HAS PUBLISHED SEVERAL ARTICLES AND BOOK CHAPTERS. HE HOLDS A PH.D. IN EXPERIMENTAL PSYCHOLOGY FROM THE UNIVERSITY OF MISSOURI AND IS A MEMBER OF THE AMERICAN MARKETING ASSOCIATION, THE SOCIETY FOR CONSUMER PSYCHOLOGY, AND THE ACADEMY OF MARKETING SCIENCES. HE IS ALSO THE CO-INVENTOR ON THREE U.S. PATENTS. PERRY D. DRAKE HAS BEEN INVOLVED IN THE DIRECT MARKETING INDUSTRY FOR NEARLY 15 YEARS. HE IS CURRENTLY THE VICE PRESIDENT OF DRAKE DIRECT, A DATABASE MARKETING CONSULTING FIRM SPECIALIZING IN RESPONSE MODELING, CUSTOMER FILE SEGMENTATION, LIFETIME VALUE ANALYSIS, CUSTOMER PROFILING, DATABASE CONSULTING, AND MARKET RESEARCH. PRIOR TO THIS, PERRY WORKED FOR APPROXIMATELY 11 YEARS IN A VARIETY OF QUANTITATIVE ROLES AT THE READER'S DIGEST ASSOCIATION, MOST RECENTLY AS THE DIRECTOR OF MARKETING SERVICES. IN ADDITION TO CONSULTING, PERRY HAS TAUGHT AT NEW YORK UNIVERSITY IN THE DIRECT MARKETING MASTER'S DEGREE PROGRAM SINCE FALL, 1998, CURRENTLY TEACHING STATISTICS FOR DIRECT MARKETERS AND DATABASE MODELING. PERRY WAS THE RECIPIENT OF THE NYU CENTER FOR DIRECT AND INTERACTIVE MARKETING'S 1998-1999 OUTSTANDING MASTER'S FACULTY AWARD. PERRY ALSO LECTURES ON TESTING AND MARKETING FINANCIALS FOR WESTERN CONNECTICUT STATE UNIVERSITY'S INTERACTIVE DIRECT MARKETING CERTIFICATE PROGRAM. ALONG WITH RON, HE IS COLLABORATING WITH THE DIRECT MARKETING EDUCATION FOUNDATION TO DEVELOP A MODEL CURRICULUM FOR UNIVERSITIES PURSUING THE AREA OF INTERACTIVE OR DIRECT MARKETING. PERRY EARNED A MASTERS OF SCIENCE IN APPLIED STATISTICS FROM THE UNIVERSITY OF IOWA AND A BACHELOR OF SCIENCE IN ECONOMICS FROM THE UNIVERSITY OF MISSOURI. THE BOOK EVOLVED FROM AN OUTLINED DEVELOPED BY AN ADVISORY BOARD OF INDUSTRY EXPERTS THAT WAS ESTABLISHED BY THE DIRECT MARKETING EDUCATIONAL FOUNDATION. CONTEMPORARY DIRECT MARKETING AND E-COMMERCE COULD NOT EXIST WITHOUT MARKETING DATABASES. DATABASES ALLOW MARKETERS TO REACH CUSTOMERS AND CULTIVATE RELATIONSHIPS MORE EFFECTIVELY AND EFFICIENTLY. WHILE DATABASES PROVIDE A MEANS TO ESTABLISH AND ENHANCE RELATIONSHIPS, THEY CAN ALSO BE USED INCORRECTLY, INEFFICIENTLY, AND UNETHICALLY. THIS BOOK LOOKS BEYOND THE TEMPTATION OF THE QUICK SALE TO CONSIDER THE LONG-TERM IMPACT OF DATABASE MARKETING TECHNIQUES ON THE ORGANIZATION, CUSTOMERS, PROSPECTIVE CUSTOMERS, AND SOCIETY IN GENERAL. RON DROZDENKO AND PERRY DRAKE HELP THE READER GAIN A THOROUGH UNDERSTANDING OF HOW TO PROPERLY ESTABLISH AND USE DATABASES IN ORDER TO BUILD STRONG RELATIONSHIPS WITH CUSTOMERS. THERE IS NOT ANOTHER BOOK ON THE MARKET TODAY THAT REVEALS THE LEVEL OF DETAIL REGARDING DATABASE MARKETING APPLICATIONS - THE HOW'S, WHY'S AND WHEN'S. FEATURES/BENEFITS: DRAWS ON NUMEROUS EXAMPLES FROM REAL BUSINESSES INCLUDES APPLICATIONS TO ALL DIRECT MARKETING MEDIA INCLUDING THE INTERNET DESCRIBES IN STEP-BY-STEP DETAIL HOW DATABASES ARE DEVELOPED, MAINTAINED, AND MINED CONSIDERS BOTH BUSINESS AND SOCIAL ISSUES OF MARKETING DATABASES CONTAINS A SAMPLE DATABASE ALLOWING THE READER TO APPLY THE MINING TECHNIQUES OFFERS ACCESS TO COMPREHENSIVE PACKAGE OF ACADEMIC SUPPORT MATERIALS

EDUSINESSOBJECTS XI RELEASE 2 FOR DUMMIES DEREX TORRES, STUART MUDIE, JULIE ALBARET, 2011-02-04
BUSINESSOBJECTS MAY SEEM LIKE A DAUNTINGLY COMPLEX TOPIC, BUT BUSINESSOBJECTS XI RELEASE 2 FOR DUMMIES MAKES IS
A SNAP. EVEN IF YOU'RE NEW TO BUSINESS INTELLIGENCE TOOLS, THIS USER-FRIENDLY GUIDE MAKES IT EASY TO ACCESS,
FORMAT AND SHARE DATA, ANALYZE THE INFORMATION THIS DATA CONTAINS, AND MEASURE YOUR ORGANIZATION'S
PERFORMANCE. IN NO TIME, YOU'LL BE FINDING YOUR WAY AROUND UNIVERSES TO SEE HOW EVERYTHING IS SHAPING UP, VIEWING
AND CREATING REPORTS, BUILDING POWERFUL QUERIES ON YOUR ORGANIZATIONS DATABASE, AND MEASURING YOUR COMPANY'S
PERFORMANCE USING BUSINESSOBJECTS XI RELEASE 2. THIS COMPLETELY JARGON-FREE HANDBOOK WILL PUT YOU IN COMPLETE
CONTROL OF THE WAYS AND MEANS OF A TRULY EXCITING AND POWERFUL SUITE OF BUSINESS INTELLIGENCE TOOLS. DISCOVER
HOW TO: MAKE BUSINESS DECISIONS WITH HELP FROM BUSINESSOBJECTS USE BUSINESSOBJECTS XI WIZARDS PERFORM A
SERVER INSTALLATION CREATE AND DEFINE A UNIVERSE SET UP DESKTOP REPORTING CUSTOMIZE AND USE INFOVIEW MEASURE
PERFORMANCE WITH DASHBOARD AND ANALYTICS TAKE ADVANTAGE OF DATA MARTS AND UNDERSTAND HOW THEY FIT INTO
YOUR BUSINESSOBJECTS SYSTEM CREATED BY A TEAM WITH MORE THAN 15 YEARS COMBINED EXPERIENCE WORKING WITH
BUSINESSOBJECTS TOOLS, BUSINESSOBJECTS XI RELEASE 2 FOR DUMMIES COMES COMPLETE WITH SEVERAL SHORT LISTS OF
USEFUL INFORMATION, INCLUDING TIPS ON HOW TO PREPARE FOR A SUCCESSFUL BUSINESSOBJECTS INTEGRATION AND HELPFUL
RESOURCES BEYOND THE PAGES OF THIS BOOK. YOU'LL ALSO FIND AN OVERVIEW OF CRYSTAL REPORTS, BUSINESSOBJECTS'

COMPANION REPORTING TOOL.

- ENATABASE MANAGEMENT FOR BUSINESS LEADERS LARRY RUDDELL, 2018-06-29 DATABASE MANAGEMENT FOR BUSINESS LEADERS GIVES ALL THE TECHNICAL AND MANAGERIAL INSIGHTS YOU NEED TO UNDERSTAND AND USE THE DATA FROM COMMERCIAL APPLICATIONS USED IN YOUR ORGANIZATION AS WELL AS PROVIDING THE TOOLS TO DO IT YOURSELF. THIS BOOK IS FOR BUSINESS LEADERS WHO WANT TO TAKE CONTROL OF THEIR DATA FOR BUSINESS SUCCESS! EACH ASPECT OF THE BOOK GIVES MANAGEMENT TIPS AND LESSONS LEARNED SO THAT THE BUSINESS LEADER WILL AVOID COMMON PITFALLS IN THE DATABASE WORLD. THE CONTENT OF THIS BOOK INCLUDES THREE BASIC ELEMENTS: 1. DATABASE BLUEPRINTA SUGGESTED PLAN FOR FINDING AND/OR DEVELOPING A DATABASE TO CAPTURE, STORE, AND RETRIEVE DATA FOR RUNNING THE BUSINESS (OPERATIONS) AND/OR FOR HELPING THE ORGANIZATION MAKE DECISIONS (DECISION SUPPORT AND ANALYTICS). 2. PARTICULAR TECHNIQUES IN MICROSOFT ACCESS TO USE IN CARRYING OUT THE BLUEPRINT GUIDELINES 3. ORGANIZATIONAL ISSUES THAT A BUSINESS LEADER NEEDS TO BE AWARE OF AND MANAGE.
- PEVOPS, DBAS, AND DBAAS MICHAEL S. CUPPETT, 2016-12-13 LEARN HOW DBAS IN A DEVOPS ENVIRONMENT MANAGE DATA PLATFORMS AND CHANGE REQUESTS TO SUPPORT AND OPTIMIZE CONTINUOUS INTEGRATION, DELIVERY, TESTING, AND DEPLOYMENT IN THE APPLICATION DEVELOPMENT LIFE CYCLE. ON THE DEV SIDE, DBAS EVALUATE CHANGE REQUESTS TO ENSURE COMPLIANCE WITH ORGANIZATIONAL BEST PRACTICES AND GUARD AGAINST DEGRADATION OF DATABASE PERFORMANCE AND THE VALIDITY OF DEPENDENT OBJECTS. ON THE OPS SIDE, DBAS PERFORM RELEASE AND TROUBLESHOOTING ACTIVITIES IN SUPPORT OF THE APPLICATION, MANAGE THE DATA PLATFORM'S ACCESS AND SECURITY, AND MONITOR AND MAINTAIN PERFORMANCE OF THE DATABASES THAT THEY HAVE DESIGNED AND PROVISIONED. DEVOPS, DBAS, AND DBAAS INVESTIGATES THE COMPLEX INTERSECTION BETWEEN DBA FUNCTIONS AND DEVOPS PROCESSES. DEVOPS TEAMS TRADITIONALLY VIEWED DBAS AS PROCESS OUTLIERS WHO DISRUPT AND RETARD SDLC TIMELINES. AT EACH TOUCH POINT, VETERAN DBA MIKE CUPPETT SHOWS HOW DBAS CAN MOST EFFECTIVELY CONTRIBUTE TO DECREASING RELEASE CYCLE TIMES AND IMPROVING PRODUCT RESILIENCY BY APPLYING AUTOMATION, ORCHESTRATION, AND DBAAS SOLUTIONS TO DATABASE ADMINISTRATION IN WAYS THAT DOVETAIL WITH DEVOPS REQUIREMENTS AND METRICS. AT A HIGH LEVEL, CUPPETT DEMONSTRATES THE IMPORTANCE OF LEVELING SILO WALLS IN THE IT SUPPLY CHAIN AND OF MEASURING APPLICATION PERFORMANCE HOLISTICALLY BY REFERENCE TO SATISFACTION OF CUSTOMER REQUIREMENTS AND END-USER EXPERIENCE. AT A TECHNICAL LEVEL, HE DRILLS INTO TOPICS AND CASE STUDIES ON DIAGNOSING AND RESOLVING PROBLEMS COMMONLY ENCOUNTERED BY DBAS AND DEVOPS TEAMS WHEN MESHING DATABASE MANAGEMENT WITH APPLICATION DELIVERY. WHAT YOU WILL LEARN: UNDERSTAND TECHNIQUES AND BEST PRACTICES AT ALL POINTS OF COLLABORATION BETWEEN DBAS AND DEVOPS TEAMS IN PRODUCT DEVELOPMENT USE TOOLS FOR MEASURING DBA INPUTS TO DEVOPS PROCESSES BY USING THE HOLISTIC CRITERIA OF END-USER EXPERIENCE AND BUSINESS REQUIREMENT INTEGRATE OPEN SOURCE DATABASE TECHNOLOGIES WITH DEVOPS KNOW WHEN TO DECOUPLE APPLICATION AND DATABASE LAYERS AND MOVE TO DBAAS MODELS OVERCOME LANGUAGE AND MINDSET BARRIERS BETWEEN DBAS AND DEVOPS TEAMS WHO THIS BOOK IS FOR: DBAS WHO ARE LEANING TOWARD OR ALREADY INVOLVED WITH DEVOPS AND DEVOPS ENGINEERS, TEAM LEADERS, DEVELOPERS AND PRODUCT MANAGERS WHO ARE ALREADY WORKING WITH DBAS OR PLANNING TO INTEGRATE DBAS IN DEVOPS TEAMS. THE SECONDARY READERSHIP IS EXECUTIVES AND MANAGERS IN COMPANIES THAT PRACTICE DEVOPS. P PRACLE BUSINESS INTELLIGENCE AND ESSBASE SOLUTIONS GUIDE ROSENDO ABELLERA, LAKSHMAN BULUSU, 2016-11-30 THIS BOOK HIGHLIGHTS THE PRACTICAL ASPECTS OF USING ORACLE ESSBASE AND ORACLE BUSINESS INTELLIGENCE ENTERPRISE EDITION (OBIEE) AS A COMPREHENSIVE BI SOLUTION. IT EXPLAINS THE KEY STEPS INVOLVED IN ORACLE ESSBASE AND OBIEE IMPLEMENTATIONS. USING CASE STUDIES, THE BOOK COVERS ORACLE ESSBASE FOR ANALYTICAL BI AND DATA INTEGRATION, USING OBIEE FOR OPERATIONAL BI INCLUDING PRESENTATION SERVICES AND BI PUBLISHER FOR REAL-TIME REPORTING SERVICES, SELF-SERVICE BI- IN TERMS OF VLDB, SCALABILITY, HIGH PERFORMANCE, STABILITY, LONG-LASTING AND EASE OF USE THAT SAVES TIME, EFFORT, AND COSTS, WHILE MAXIMIZING ROI.
- ☑ PATABASE TECHNOLOGIES: CONCEPTS, METHODOLOGIES, TOOLS, AND APPLICATIONS ERICKSON, JOHN, 2009-02-28 THIS REFERENCE EXPANDS THE FIELD OF DATABASE TECHNOLOGIES THROUGH FOUR-VOLUMES OF IN-DEPTH, ADVANCED RESEARCH ARTICLES FROM NEARLY 300 OF THE WORLD'S LEADING PROFESSIONALS--PROVIDED BY PUBLISHER.
- PFRICAN DEVELOPMENT INDICATORS, 2005 , 2005-01-01 AFRICAN DEVELOPMENT INDICATORS 2005 PROVIDES THE MOST DETAILED COLLECTION OF DATA ON AFRICA AVAILABLE IN ONE VOLUME. IT CONTAINS MORE THAN 500 MACROECONOMIC, SECTORAL, AND SOCIAL INDICATORS, COVERING OVER 50 AFRICAN COUNTRIES WITH DATA FROM 1965-2003. THE BOOK IS GROUPED INTO 17 CHAPTERS: BACKGROUND DATA; NATIONAL ACCOUNTS; PRICES AND EXCHANGE RATES; MONEY AND BANKING; EXTERNAL SECTOR; EXTERNAL DEBT AND RELATED FLOWS; GOVERNMENT FINANCE; AGRICULTURE; POWER, COMMUNICATIONS, AND TRANSPORTATION; DOING BUSINESS; LABOR FORCE AND EMPLOYMENT; AID FLOWS; SOCIAL INDICATORS; ENVIRONMENTAL INDICATORS; HIPC DEBT INITIATIVE; HOUSEHOLD WELFARE; AND PUBLIC ENTERPRISES. EACH CHAPTER BEGINS WITH A BRIEF INTRODUCTION ON THE NATURE OF THE DATA AND THEIR LIMITATIONS, FOLLOWED BY A SET OF STATISTICAL TABLES, CHARTS, AND TECHNICAL NOTES THAT DEFINE THE INDICATORS AND IDENTIFY THEIR SPECIFIC SOURCE. INCLUDED ARE TABLES ON HIV/AIDS, COMMUNICATIONS AND TRANSPORTATION, AND THE HIPC DEBT INITIATIVE. DESIGNED TO PROVIDE ALL THOSE INTERESTED IN AFRICA WITH A FOCUSED AND CONVENIENT SET OF DATA TO MONITOR DEVELOPMENT PROGRAMS AND AID FLOWS IN THE REGION, THIS IS AN INVALUABLE REFERENCE TOOLS FOR ANALYSTS AND POLICYMAKERS WHO WANT A BETTER UNDERSTANDING OF THE ECONOMIC AND SOCIAL DEVELOPMENTS OCCURRING IN AFRICA.
- ② DATA SCIENCE FOR BUSINESS JOSIAH TEN TIJE, 2014-11-26 INTRODUCTION DATA WAREHOUSING IS A SUCCESS, JUDGING BY ITS 25 YEAR HISTORY OF USE ACROSS ALL INDUSTRIES. BUSINESS INTELLIGENCE MET THE NEEDS IT WAS DESIGNED FOR: TO

GIVE NON-TECHNICAL PEOPLE WITHIN THE ORGANIZATION ACCESS TO IMPORTANT, SHARED DATA. DURING THE SAME PERIOD THAT DATA WAREHOUSING AND BI MATURED, THE AUTOMATION AND INSTRUMENTING OF ALMOST ALL PROCESSES AND ACTIVITIES CHANGED THE DATA LANDSCAPE IN MOST COMPANIES. WHERE THERE WERE ONLY A FEW APPLICATIONS AND MINIMAL MONITORING 25 YEARS AGO, THERE IS UBIQUITOUS COMPUTING AND DATA AVAILABLE ABOUT EVERY ACTIVITY TODAY. DATA WAREHOUSES HAVE NOT BEEN ABLE TO KEEP UP WITH BUSINESS DEMANDS FOR NEW SOURCES OF INFORMATION, NEW TYPES OF DATA, MORE COMPLEX ANALYSIS AND GREATER SPEED. COMPANIES CAN PUT THIS DATA TO USE IN COUNTLESS WAYS, BUT FOR MOST IT REMAINS UNCOLLECTED OR UNUSED, LOCKED AWAY IN SILOS WITHIN IT. THERE HAS BEEN A GRADUAL MATURING OF DATA USE IN ORGANIZATIONS. IN THE EARLY DAYS OF BI IT WAS ENOUGH TO PROVIDE ACCESS TO CORE FINANCIAL AND CUSTOMER TRANSACTIONS. BETTER ACCESS ENABLED PROCESS CHANGES, AND THESE LED TO THE NEED FOR MORE DATA AND MORE VARIED USES OF INFORMATION. THESE CHANGES PUT INCREASING STRAIN ON INFORMATION PROCESSING AND DELIVERY CAPABILITIES THAT WERE DESIGNED UNDER ASSUMPTIONS OF STABILITY AND COMMON USE. MOST COMPANIES NOW HAVE A BACKLOG OF NEW DATA AND ANALYSIS REQUESTS THAT BI GROUPS ARE STRUGGLING TO MEET. BIG DATA IS NOT SIMPLY ABOUT GROWING DATA VOLUMES - IT'S ALSO ABOUT THE FACT THAT THE DATA BEING COLLECTED TODAY IS DIFFERENT IN WAYS THAT MAKE IT UNWIELDY FOR CONVENTIONAL DATABASES AND BI TOOLS. BIG DATA IS ALSO ABOUT NEW TECHNOLOGIES THAT WERE DEVELOPED TO SUPPORT THE STORAGE, RETRIEVAL AND PROCESSING OF THIS NEW DATA. THE TECHNOLOGIES ORIGINATED IN THE WORLD OF WEB APPLICATIONS AND INTERNET-BASED COMPANIES, BUT THEY ARE NOW SPREADING INTO ENTERPRISE APPLICATIONS OF ALL SORTS. NEW TECHNOLOGY COUPLED WITH NEW DATA ENABLES NEW PRACTICES LIKE REAL-TIME MONITORING OF OPERATIONS ACROSS RETAIL CHANNELS, SUPPLY CHAIN PRACTICES AT FINER GRAIN AND FASTER SPEED, AND ANALYSIS OF CUSTOMERS AT THE LEVEL OF INDIVIDUAL ACTIVITIES AND BEHAVIORS. UNTIL RECENTLY, LARGE SCALE DATA COLLECTION AND ANALYSIS CAPABILITIES LIKE THESE WOULD HAVE REQUIRED A WAL-MART SIZED INVESTMENT, LIMITING THEM TO LARGE ORGANIZATIONS. THESE CAPABILITIES ARE NOW AVAILABLE TO ALL, REGARDLESS OF COMPANY SIZE OR BUDGET. THIS IS CREATING A RUSH TO ADOPT BIG DATA TECHNOLOGIES. AS THE USE OF BIG DATA GROWS, THE NEED FOR DATA MANAGEMENT WILL GROW. MANY ORGANIZATIONS ALREADY STRUGGLE TO MANAGE EXISTING DATA. BIG DATA ADDS COMPLEXITY, WHICH WILL ONLY INCREASE THE CHALLENGE. THE COMBINATION OF NEW DATA AND NEW TECHNOLOGY REQUIRES NEW DATA MANAGEMENT CAPABILITIES AND PROCESSES TO CAPTURE THE PROMISED LONG-TERM VALUE. WAL-MART HANDLES MORE THAN A MILLION CUSTOMER TRANSACTIONS EACH HOUR AND IMPORTS THOSE INTO DATABASES ESTIMATED TO CONTAIN MORE THAN 2.5 PETABYTES OF DATA. RADIO FREQUENCY IDENTIFICATION (RFID) SYSTEMS USED BY RETAILERS AND OTHERS CAN GENERATE 100 TO 1,000 TIMES THE DATA OF CONVENTIONAL BAR CODE SYSTEMS. FACEBOOK HANDLES MORE THAN 250 MILLION PHOTO UPLOADS AND THE INTERACTIONS OF 800 MILLION ACTIVE USERS WITH MORE THAN 900 MILLION OBJECTS (PAGES, GROUPS, ETC.) - EACH DAY. MORE THAN 5 BILLION PEOPLE ARE CALLING, TEXTING, TWEETING AND BROWSING ON MOBILE PHONES WORLDWIDE. ORGANIZATIONS ARE INUNDATED WITH DATA - TERABYTES AND PETABYTES OF IT. TO PUT IT IN CONTEXT, 1 TERABYTE CONTAINS 2,000 HOURS OF CD-QUALITY MUSIC AND 10 TERABYTES COULD STORE THE ENTIRE US LIBRARY OF CONGRESS PRINT COLLECTION. EXABYTES, ZETTABYTES AND YOTTABYTES DEFINITELY ARE ON THE HORIZON. DATA IS POURING IN FROM EVERY CONCEIVABLE DIRECTION: FROM OPERATIONAL AND TRANSACTIONAL SYSTEMS, FROM SCANNING AND FACILITIES MANAGEMENT SYSTEMS, FROM INBOUND AND OUTBOUND CUSTOMER CONTACT POINTS, FROM MOBILE MEDIA AND THE WEB.

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