

Business Change Software 20

Carsten Linz,Günter Müller-Stewens,Alexander Zimmermann

Radical Business Model Transformation Carsten Linz,Günter Müller-Stewens,Alexander Zimmermann,2020-10-03 How can organizations complete a major business model transformation and how can leaders successfully guide their business through this radical shift? As markets are constantly transformed by new technologies and disruptor competitors, once successful business models designed to function in a different time now struggle as the mainstream changes. This book is the guide for organizations looking to turn downward trends into upward momentum and gain an edge on the competition. Now in its second edition, this book offers practical advice on how to understand the fit of an existing business model and reconstruct it with a forward-thinking approach. New illustrative case studies of global organizations which have boldly transformed offer examples for change, including SAP, Netflix and Daimler. Business transformation is presented as a leadership challenge and methods to realize and implement opportunities for innovation company-wide are discussed in detail. Radical Business Model Transformation is essential reading for business leaders, transformation experts and MBA students interested in ensuring that their business model is future-proof and can withstand the new proliferation of innovations set to transform the business landscape.

Software Business Noel Carroll,Anh Nguyen-Duc,Xiaofeng Wang,Viktoria Stray,2022-10-28 This book constitutes the refereed proceedings of the 13th International Conference on Software Business, ICSOB 2022, which was held during November 8-11, 2022 in Bolzano, Italy. The special theme of ICSOB 2022 was “Software for Digital Transformation”. The 19 full papers together with 6 short papers presented were carefully reviewed and selected from 53 submissions. The conference is covering different aspects of Digital Transformation, Software Startups, Software Ecosystems, Software Processes, Platform Economy, Software Sustainability, and People and Process Analytics.

There's No Such Thing as an IT Project Bob Lewis,Dave Kaiser,2019-09-24 Learn how to stop pouring vast sums of money into technology projects that don't have a lasting impact by closing the communication gap between IT and leadership. Too many businesses miss opportunity after opportunity to design, plan, and achieve intentional business change. Why? Because they charter projects focused on delivering software products: IT projects. But as this groundbreaking book points out, there's no such thing as an IT project—or at least there shouldn't be. It's always about intentional business change, or what's the point? It's time to stop providing simplistic, one-dimensional, all-you-gotta-do panaceas. When the only constant in business is change, truly useful IT has to help you change instead of build solutions that are obsolete even before they are completed. IT consultant Bob Lewis, author of the bestselling Bare Bones Project Management, has joined forces with seasoned CIO Dave Kaiser to give you the tools you need. It's a multidimensional, relentlessly practical guide. Condensed to handbook length and seasoned with Lewis's trademark sardonic humor, it's an enjoyable and digestible read as well. Lewis and Kaiser take you step by step through the process of building a collaboration between IT and the rest of the business that really works. Insisting on intentional business change takes patience, communication, and courage, but it has a huge payoff. More to the point, insist on anything else and every penny you spend will be a wasted dime and a waste of time.

Software Requirements Essentials Karl Wiegers,Candase Hokanson,2023-03-16 20 Best Practices for Developing and Managing Requirements on Any Project Software Requirements Essentials presents 20 core practices for successful requirements planning, elicitation, analysis, specification, validation, and management. Leading requirements experts Karl Wiegers and Candase Hokanson focus on the practices most likely to deliver superior value for both traditional and agile projects, in any application domain. These core practices help teams understand business problems, engage the right participants, articulate better solutions, improve communication, implement the most valuable functionality in the right sequence, and adapt to change and growth. Concise and tightly focused, this book offers just enough pragmatic how-to detail for you to apply the core practices with confidence, whether you're a business analyst, requirements engineer, product manager, product owner, or developer. Using it, your entire team can build a shared understanding of key concepts, terminology, techniques, and rationales--and work together more effectively on every project. Learn how to: Clarify problems, define business objectives, and set solution boundaries Identify stakeholders and decision makers Explore user tasks, events, and responses Assess data concepts and relationships Elicit and evaluate quality attributes Analyze requirements and requirement sets, create models and prototypes, and set priorities Specify requirements in a consistent, structured, and well-documented fashion Review, test, and manage change to requirements I once read the ten best-selling requirements engineering books of the prior ten years. This one book succinctly presents more useful information than those ten books combined. --Mike Cohn, author of User Stories Applied and co-founder, Scrum Alliance Diamonds come about when a huge amount of carbon atoms are compressed. Karl and Candase have done something very similar: they have compressed their vast requirements knowledge into 20 gems they call 'core practices.' These practices are potent stuff, and I recommend that they become part of everyone's requirements arsenal. --James Robertson, author of Mastering the Requirements Process and Business Analysis Agility Long story short: if you are going to read only one requirements book, this is it. Software Requirements Essentials distills the wealth of information found in Software Requirements and many other texts down to twenty of the most important requirements activities that apply on nearly all projects. Today's busy BA simply doesn't have the time to read a lengthy instructive guide front-to-back. But they should find the time to read this book. --From the Foreword by Joy Beatty, C00, ArgonDigital Software Requirements Essentials will be a high-value addition to your business analysis library. Anyone looking to improve their business analysis practices will find great practical advice they'll be able to apply immediately. --Laura Paton, Principal Consultant, BA Academy, Inc. Register your book for convenient access to downloads, updates, and/or corrections as they become available. See inside book for details.

Digital Transformation Lynda J. Roth,2020-12-16 Digital Technologies are impacting society in the 21st century the same way the industrial technologies impacted society in the 20th century. They are dramatically changing consumer behavior and expectations which is resulting in traditional industries being disrupted, traditional businesses being displaced and new industries being created. Executives of traditional companies must transform their business models to survive in the digital economy. In this book author Lynda J Roth - describes how technology has been transforming society over the past 200 years and why the current digital technologies are so disruptive - explains the digital technologies that are fueling the digital economy with stories of successful business applications - describes the 7 key mistakes business executives are making in their digital transformation - details the 5 key steps to a successful transformation from a traditional 20th

century business to a thriving 21st century digital business.

Software Change Management Donald J. Reifer, 2011-12-22 Why is it so difficult to change organizations? What does it really take to make "process improvement" yield measurable results? For more than 30 years, Donald Rieffer has been guiding software teams through the technical, organizational, and people issues that must be managed in order to make meaningful process changes—and better products. This practical guide draws from his extensive experience, featuring 11 case studies spanning the public and private sectors and even academia. Each case study illuminates the original conditions; describes options and recommendations; details reactions, outcomes, and lessons learned; and provides essential references and resources. Eleven case studies provide insightful, empirical data from real-world organizations. Provides a broad view across organizational settings and factors, such as personnel, and technical environments, including cloud, Agile, and open source options. Illuminates the hard-won lessons, tradeoffs, and impacts—with advice on how to engineer successful, sustainable changes yourself.

The Business of Changing the World Marc Benioff, Carlye Adler, 2007 Publisher description

Survey of Current Business, 2001

The Business Value of Agile Software Methods David F. Rico, Hasan H. Sayani, Saya Sone, 2009-10-15 Whether to continue using traditional cost and benefit analysis methods such as systems and software engineering standards or to use a relatively new family of software development processes known as Agile methods is one of most prevalent questions within the information technology field today. Since each family of methods has its strengths and weaknesses, the question being raised by a growing number of executives and practitioners is: Which family of methods provides the greater business value and return on investment (ROI)? Whereas traditional methods have been in use for many decades, Agile methods are still a new phenomenon and, until now, very little literature has existed on how to quantify the business value of Agile methods in economic terms, such as ROI and net present value (NPV). Using cost of quality, total cost of ownership, and total life cycle cost parameters, *The Business Value of Agile Software Methods* offers a comprehensive methodology and introduces the industry's initial top-down parametric models for quantifying the costs and benefits of using Agile methods to create innovative software products. Based on real-world data, it illustrates the first simple-to-use parametric models of Real Options for estimating the business value of Agile methods since the inception of the Nobel prize winning Black-Scholes formulas. Numerous examples on how to estimate the costs, benefits, ROI, NPV, and real options of the major types of Agile methods such as Scrum, Extreme Programming and Crystal Methods are also included. In addition, this reference provides the first comprehensive compilation of cost and benefit data on Agile methods from an analysis of hundreds of research studies. *The Business Value of Agile Software Methods* shatters key myths and misconceptions surrounding the modern-day phenomenon of Agile methods for creating innovative software products. It provides a complete business value comparison between traditional and Agile methods. The keys to maximizing the business value of any method are low costs and high benefits and the business value of Agile methods, when compared to traditional methods, proves to be very impressive. Agile methods are a new model of project management that can be used to improve the success, business value, and ROI of high-risk and highly complex IT projects in today's dynamic, turbulent, and highly uncertain marketplace. If you are an executive, manager, scholar, student, consultant or practitioner currently on the fence, you need to read this book!

Software Process Modeling Silvia T. Acuna, Natalia Juristo, 2006-01-27 This book brings together experts to discuss relevant results in software process modeling, and expresses their personal view of this field. It is designed for a professional audience of researchers and practitioners in industry, and graduate-level students.

There's No Such Thing As an IT Project Bob Lewis and Dave Kaiser, 2019-09-24 Learn how to stop pouring vast sums of money into technology projects that don't have a lasting impact by closing the communication gap between IT and leadership. Too many businesses miss opportunity after opportunity to design, plan, and achieve intentional business change. Why? Because they charter projects focused on delivering software products: IT projects. But as this groundbreaking book points out, there's no such thing as an IT project—or at least there shouldn't be. It's always about intentional business change, or what's the point? It's time to stop providing simplistic, one-dimensional, all-you-gotta-do panaceas. When the only constant in business is change, truly useful IT has to help you change instead of build solutions that are obsolete even before they are completed. IT consultant Bob Lewis, author of the bestselling *Bare Bones Project Management*, has joined forces with seasoned CIO Dave Kaiser to give you the tools you need. It's a multidimensional, relentlessly practical guide. Condensed to handbook length and seasoned with Lewis's trademark sardonic humor, it's an enjoyable and digestible read as well. Lewis and Kaiser take you step by step through the process of building a collaboration between IT and the rest of the business that really works. Insisting on intentional business change takes patience, communication, and courage, but it has a huge payoff. More to the point, insist on anything else and every penny you spend will be a wasted dime and a waste of time.

High Performance Through Business Process Management Mathias Kirchmer, 2017-03-09 This management book presents value-driven business process management as a successful discipline to turn strategy into people- and technology-based execution, quickly and at minimal risk. It shows how to achieve high performance successfully in a digital business environment. Static business models do not keep pace with the dynamic changes in our digital world. Organizations need a management approach that fits this environment and capitalizes on its opportunities while minimizing the related risks. They need to execute their business strategy fast and reliably. In effect, they have to know how and when to modify or enhance their business processes, which processes are the best candidates for intervention, and how to move rapidly from strategy to execution. This means organizations need to establish business process management as a real management discipline. The importance of process innovation, digital technology and people aspects, process governance, internationalization, emerging processes and the unique situation in mid-market organizations are some of the key topics discussed in this book. It ends with a comprehensive case study and a discussion about what process engineers can learn from jazz musicians.

Improving Business Process Performance Joseph Raynus, 2016-04-19 The managerial practices that successfully drove industry for decades have become insufficient to support the rapidly changing business landscape. Companies around the world are being challenged to improve performance, reshape operations, and adapt swiftly to new opportunities. With an abundance of improvement methodologies and frame

Site Reliability Engineering Niall Richard Murphy,Betsy Beyer,Chris Jones,Jennifer Petoff,2016-03-23 The overwhelming majority of a software system's lifespan is spent in use, not in design or implementation. So, why does conventional wisdom insist that software engineers focus primarily on the design and development of large-scale computing systems? In this collection of essays and articles, key members of Google's Site Reliability Team explain how and why their commitment to the entire lifecycle has enabled the company to successfully build, deploy, monitor, and maintain some of the largest software systems in the world. You'll learn the principles and practices that enable Google engineers to make systems more scalable, reliable, and efficient—lessons directly applicable to your organization. This book is divided into four sections: Introduction—Learn what site reliability engineering is and why it differs from conventional IT industry practices Principles—Examine the patterns, behaviors, and areas of concern that influence the work of a site reliability engineer (SRE) Practices—Understand the theory and practice of an SRE's day-to-day work: building and operating large distributed computing systems Management—Explore Google's best practices for training, communication, and meetings that your organization can use

The Innovator's Imperative Stephen J Andriole,Thomas Cox,Kaung M. Khin,2017-10-17 The pace of technological change is accelerating, hyper competition is growing, opportunities for business model disruption are exploding, and comprehensive cloud delivery is readily available. These factors challenge every aspect of business technology strategy. The Innovator's Imperative: Rapid Technology Adoption for Digital Transformation prepares twenty-first century businesses leaders for competing and leading in this disruptive digital environment. Five years of research conducted by the authors suggests that leading companies have all but abandoned the requirements analysis and modeling best practices of the twentieth century. Accordingly, the authors put forth the innovator's imperative that contends: All companies wanting to be competitive should adopt emerging and disruptive technologies as quickly as possible, and in many cases, immediately. Technology is driving business strategy, and companies are rethinking their technology strategy, especially the governance that determines how and why technology investments are made. Based on their research the authors have developed a five-step framework for digital transformation: Model and simulate Identify high-leverage opportunities Prioritize transformational targets Identify digital opportunities Find courageous leaders The book explains each of these steps to guide business leaders in architecting digital transformation projects according to their organization's market positions, budgets, objectives, and corporate culture. Hyper-competitive, disruptive companies are jumping across technology adoption phases without regard to any phasing whatsoever. Companies focused on digital transformation often adopt emerging technologies immediately. They have become early adopters of technologies that can impact existing—and create whole new—business models and processes. This book examines this jump into new technologies, processes, and business models to prepare twenty-first century business leaders to make that leap.

The Economics of Iterative Software Development Walker Royce,Kurt Bittner,Mike Perrow,2009-03-23 Results-Based Software Management: Achieve Better Outcomes with Finite Resources Effective software development is no longer merely an IT concern: today, it is crucial to the entire enterprise. However, most businesspeople are not ready to make informed decisions about software initiatives. The Economics of Iterative Software Development: Steering Toward Better Business Results will prepare them. Drawing on decades of software development and business experience, the authors demonstrate how to utilize practical, economics-based techniques to plan and manage software projects for maximum return on technology investments. The authors begin by dispelling widespread myths about software costs, explaining why traditional, "engineering-based" software management introduces unacceptable inefficiencies in today's development environments. Next, they show business and technical managers how to combine the principles of economics and iterative development to achieve optimal results with limited resources. Using their techniques, readers will learn how to build systems that enable maximum business innovation and process improvement—and implement software processes that allow them to do so consistently. Highlights include How to repeatedly quantify the value a project is delivering and quickly adjust course as needed How to reduce software project size, complexity, and other "project killers" How to identify and eliminate software development processes that don't work How to improve development processes, reduce rework, mitigate risk, and identify inefficiencies How to create more proficient teams by improving individual skills, team interactions, and organizational capability Where to use integrated, automated tools to improve effectiveness What to measure, and when: specific metrics for project inception, elaboration, construction, and transition The Economics of Iterative Software Development: Steering Toward Better Business Results will help both business and technical managers make better decisions throughout the software development process—and it will help team and project leaders keep any project or initiative on track, so they can deliver more value faster.

Modern Business Management Doug Dockery,Laureen Knudsen,2017-11-30 Transform your entire organization, not just a part of it. Take a modern look now that the world is focusing on business agility rather than thinking about team-level or even scaled Agile. Many people and businesses believe that "doing Agile" will solve all their business and organizational problems. The truth is that "doing Agile", especially team-level agility, is not the same as being an agile organization. Authors Doug Dockery and Laureen Knudsen share their years of experience in transforming corporations and organizations to successfully compete and win in today's fast-paced markets. Using proven techniques and stories of actual experiences in a multitude of organizations, Doug and Laureen relate what it takes to successfully transform your organization, as well as how to tell if your transformation is working. Modern Business Management details what you need to know to transform your business to deliver value and thrive. Coverage includes: What Agile means to an executive and the benefits you should be seeing The top failure modes and why so many transformations fail A framework for success, including an operational framework and a transformation framework How big data internal to a company is needed to successfully run a world-wide corporation today The definition of a modern business and what it looks like What You'll learn Understand why businesses are not getting the benefits out of their current Agile transformation Follow the process that organizations need to go through to succeed See how C-level executives can benefit from Agile practices Know how to succeed where others are failing Discover how to keep up with a constantly disrupted and ever-changing market Who This Book Is For Management and executives in corporations from the director level to the C-level

Agile Development and Business Goals Bill Holtsnider,Tom Wheeler,George Stragand,Joe Gee,2010-07-15 Agile Development and Business Goals: The Six-Week Solution is a guide for the software development process, which can be challenging, difficult, and time-consuming. This process, called the "Agile process, is unique, and it

features several aspects that distinguish it from the classical methods of software development. The book offers readers information about the design, implementation, and management of the different methods of creating world-class software. The book discusses the various reasons that the development of software is a difficult process, and it addresses how software development sometimes fails and why it seldom aligns with business needs. It further examines the risk associated with software creation and the different ways to mitigate them. This book is relevant to software development managers responsible for creating quality software products, and managing software development teams. Explains how to employ automation in your development process to improve your company's profitability Introduces a compensation structure that incents your technical talent to deliver measurable results on a predictable basis Provides real-world solutions – questions to ask when hiring or which build server software to consider, for example – instead of theoretical discussions

Building the Agile Business through Digital Transformation Neil Perkin, Peter Abraham, 2021-06-03 How can businesses transform to achieve competitive advantage in a digital-enabled world? How can managers and leaders create a culture that supports lasting change through these transformations? Building the Agile Business through Digital Transformation is an in-depth guide for all those needing to better understand, implement and lead digital transformation in the workplace. It sets aside traditional thinking and outdated strategies to explain what steps need to be taken for an organization to become truly agile, embed innovation and develop talent to succeed. This majorly revised second edition of Building the Agile Business through Digital Transformation contains new material on the culture and mindset challenges of shifting at scale from linear to agile working, and using data effectively in organizational decision-making. Full of practical advice, examples and real-life insights from organizations at the leading edge of digital transformation including Airbnb, Amazon and Google, this book is an essential guide to driving success by becoming an agile and digital native business.

Digital @ Scale Anand Swaminathan, Jürgen Meffert, 2017-06-26 A blueprint for reinventing the core of your business Value in the next phase of the digital era will go to those companies that don't just try digital but also scale it. Digital@Scale examines what it takes for companies to break through the gravitational pull of their legacy organizations and capture the full value of digital. Digging into more than fifty detailed case studies and years of McKinsey experience and data, the authors, along with a group of expert contributors, show how companies can move beyond incremental change to transform the business where the greatest value is generated—at its core. The authors provide practical insights into the three pillars of digital transformations that successfully scale: reinventing the business model, building out a business architecture from the customer back into the organization, and establishing an 'amoeba' IT and organizational foundation that learns and evolves. This is the ideal guide for all leaders who recognize the power and promise of a digital transformation.

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