

Boston Consulting Group Strategy Mba 30

Colin Barrow

The Boston Consulting Group on Strategy Carl W. Stern, Michael S. Deimler, 2012-06-14 A collection of the best thinking from one of the most innovative management consulting firms in the world For more than forty years, The Boston Consulting Group has been shaping strategic thinking in business. The Boston Consulting Group on Strategy offers a broad and up-to-date selection of the firm's best ideas on strategy with fresh ideas, insights, and practical lessons for managers, executives, and entrepreneurs in every industry. Here's a sampling of the provocative thinking you'll find inside: You have to be the scientist of your own life and be astonished four times: at what is, what always has been, what once was, and what could be. The majority of products in most companies are cash traps . . . [They] are not only worthless, but a perpetual drain on corporate resources. Use more debt than your competition or get out of the business. When information flows freely, reputation, more than reciprocity, becomes the basis for trust. As a strategic weapon, time is the equivalent of money, productivity, quality, even innovation. When brands become business systems, brand management becomes far too important to leave to the marketing department. The winning organization of the future will look more like a collection of jazz ensembles than a symphony orchestra. Most of our organizations today derive from a model whose original purpose was to control creativity. Rather than being an obstacle, uncertainty is the very engine of transformation in a business, a continuous source of new opportunities. IP assets lack clear property lines. Every bit of intellectual property you can own comes with connections to other valuable innovations.

Perspectives on Strategy from The Boston Consulting Group Carl W. Stern, George Stalk, Jr., 1998-03-09 a collection of the best thinking from one of the most innovative management consulting firms in the world. For the past thirty-five years, The Boston Consulting Group has been shaping the way business is done the world over, and now, Perspectives on Strategy offers a unique opportunity to acquaint readers with a broad selection of the firm's contributions. A compilation of seventy-five of BCG's most influential articles and thought pieces, this book is an indispensable source of fresh ideas, insights, and practical lessons for managers, executives, and entrepreneurs in every industry. Here is a sampling of what's inside: * [Business] competition is a battle royal in which there are many contenders, each of whom must be dealt with individually. Victory, if achieved, is more often won in the mind of a competitor than in the economic arena. * The majority of products in most companies are cash traps. . . . [They] are not only worthless, but a perpetual drain on corporate resources. * Use more debt than your competition or get out of the business. * Displacement of high-cost competitors by lower prices benefits the customer. * As a strategic weapon, time is the equivalent of money, productivity, quality, even innovation. * When brands become business systems, brand management becomes far too important to leave to the marketing department. * The winning organization of the future will look more like a collection of jazz ensembles than a symphony orchestra. * Most of our organizations today derive from a model whose original purpose was to control creativity. * Dumping should be encouraged. It is a gift from the nation that provides the products. * Taxes should be levied when, and only when, individuals disinvest in order to consume. Capital still at work should not be taxed at all. The Boston Consulting Group is an innovator in business strategy worldwide. In fact, BCG and its founder, Bruce D. Henderson, may be best known internationally as the creators and architects of the discipline of business strategy. Innovative business concepts originating at the firm include cash cow, experience curve, segment-of-one(r) marketing, time-based competition, and capabilities-based competition. Now, for the first time, BCG's most influential writings are gathered in a comprehensive collection, offering serious-minded readers access to BCG's thinking on the theory, development, and practice of business strategy. One way BCG shares its insights on strategy is through a series of publications known as Perspectives. Perspectives offer sharply focused views and recommendations on strategic business topics. Distributed to executives worldwide, Perspectives are typically no more than 1,200 words in length. This book brings together many of the most influential Perspectives, as well as several acclaimed articles published in the Harvard Business Review. Both timely and timeless, the seventy-five pieces included here are among the most innovative, controversial, and stimulating to have appeared over the past three decades. An anthology of the most provocative thinking from one of the world's most esteemed management consulting firms, Perspectives on Strategy is essential reading for senior managers, executives, entrepreneurs, and students of strategy and business.

Own the Future Michael S. Deimler, Richard Lesser, David Rhodes, Janmejaya Sinha, 2013-04-15 The world faces social, political, and economic turmoil on an unprecedented scale—along with unsettling levels of turbulence and volatility. Market leadership today is less of a predictor of leadership tomorrow. Therefore, senior executives today must strive to own the future. In *Own the Future*, The Boston Consulting Group, one of the world's most prestigious and innovative management consulting firms, offers a roadmap. Drawing on the firm's experience advising organizations on how to achieve and sustain competitive advantage, this book offers 50 ideas to help readers chart their organization's path to future leadership. The articles are organized along ten attributes critical to success in the current environment—adaptive, global, connected, sustainable, customer-first, fit to win, value-driven, trusted, bold, and inspiring. The future may be unknowable, but The Boston Consulting Group offers insights from its 50 years of practice on how readers can position their organization to win—to change the game and to own the future.

Perspectives on Corporate Strategy Boston Consulting Group, 1968

Strategic Management for MBAs Black and White Patrick Mc Namee,

Strategic Consulting Philippe Chereau, Pierre-Xavier Meschi, 2017-11-06 Whether you are a business leader, internal business partner or external consultant, there are six key strategy missions that you will need to undertake as you deal with the re-positioning and growth issues that all businesses face at one stage or another during their life-cycle: assessing the environment defining a strategic positioning choosing a growth strategy expanding internationally combining strategy, and innovation or (re)designing the business model Meschi and Chereau bridge the gaps between academic theory and real world practice, between strategic analysis and strategic management, and between planning and doing, by providing you with six essential mission briefings to help you deliver the best possible outcome. Each briefing is structured the same way, beginning with an outline of the consulting mission and its content before examining the theoretical background, before setting out a complete and practical methodology to complete the mission along with all the tools you will need along the way.

The Boston Consulting Group on Strategy Carl W. Stern, Michael S. Deimler, 2006

Strategy Consulting Jeroen Kraaijenbrink, 2020-08-27 Strategy consulting is one of the most highly respected and at the same time deeply detested jobs on this planet. Despite all the attention and controversy, though, there is surprisingly little written about it specifically. To address this void, this Element provides a comprehensive overview of this fascinating and emerging profession. Relying on existing research and the author's practical experience, it describes what strategy consulting is, where it comes from, how to effectively practice it and where to take it into the future. Taking the position of the individual strategy consultant, it offers an insightful perspective that is useful for scholars, students, consultants and clients of strategy consulting. In doing so it moves away from the dominant corporate practice of analytical strategy consulting. Instead, it offers an idealized whole-brain and whole-person view on what strategy consulting could and should be like in order to fully live up its promise as a profession contributing to society.

Management Consulting Today and Tomorrow Larry E. Greiner, Flemming Poulfelt, 2010-04-02 This book provides a thorough examination of a variety of specialties within the broad range of management consulting. A book of such scope and depth could only be written by a large number of experts, each from one of the many specialties related to management consulting. Together, all 27 contributors take the reader through an industry that is currently undergoing significant change. While covering all the major practice areas of consulting, the book also offers new insights into change processes and addresses compelling management issues now facing consulting firms.

The 30 Day MBA in Marketing Colin Barrow, 2023-05-03 Discover the teachings and insights from the world's leading marketing courses with The 30 Day MBA in Marketing. From advertising and promotion to buyer

behaviour and budgets, this comprehensive book includes all of the modules you would find at a top business school, allowing you to fill the gaps in your knowledge and develop your creative, analytical and decision-making skills. It also features an array of fascinating case studies from some of the world's most successful businesses, clarifying how these skills drive success. With its comprehensive insights and accessible guidance, The 30 Day MBA in Marketing is essential reading whether you are a professional looking to accelerate your career or a student interested in expanding your knowledge. About the 30 Day MBA Series... MBAs are expensive, demanding and time-consuming. Covering marketing, finance and international business, this internationally bestselling series offers you the same world-class insights and guidance without the costly investment.

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The Imagination Machine Martin Reeves,Jack Fuller,2021-06-08 A guide for mining the imagination to find powerful new ways to succeed. We need imagination now more than ever—to find new opportunities, rethink our businesses, and discover paths to growth. Yet too many companies have lost their ability to imagine. What is this mysterious capacity? How does imagination work? And how can organizations keep it alive and harness it in a systematic way? The Imagination Machine answers these questions and more. Drawing on the experience and insights of CEOs across several industries, as well as lessons from neuroscience, computer science, psychology, and philosophy, Martin Reeves of Boston Consulting Group's Henderson Institute and Jack Fuller, an expert in neuroscience, provide a fascinating look into the mechanics of imagination and lay out a process for creating ideas and bringing them to life: The Seduction: How to open yourself up to surprises The Idea: How to generate new ideas The Collision: How to rethink your idea based on real-world feedback The Epidemic: How to spread an evolving idea to others The New Ordinary: How to turn your novel idea into an accepted reality The Encore: How to repeat the process—again and again. Imagination is one of the least understood but most crucial ingredients of success. It's what makes the difference between an incremental change and the kinds of pivots and paradigm shifts that are essential to transformation—especially during a crisis. The Imagination Machine is the guide you need to demystify and operationalize this powerful human capacity, to inject new life into your company, and to head into unknown territory with the right tools at your disposal.

The 30 Day MBA in International Business Colin Barrow,2016-01-03 As business becomes increasingly reliant on succeeding in export markets, the need for specialist knowledge in international trade is at its highest. With thorough explanations to describe the current international business environment as well as international case studies which include IKEA, Shell, Innocent Drinks, Ford, Match.com and Ryanair, The 30 Day MBA in International Business will boost your knowledge and help you play a more rounded role in shaping the direction of your organization. The 30 Day MBA in International Business covers all the essential elements of international trade and business, including international marketing strategy, managing international organizations and selecting global strategic partners as well as finance, accounting and human resource management. The 30 Day MBA in International Business is packed with links to free resources from the top business schools as well as an online list of sources to keep you informed on all the key business issues. Online supporting resources for this book include a bonus chapter on business communication, self-test question and answers and appendices.

Strategy for the Corporate Level Andrew Campbell,Michael Goold,Marcus Alexander,Jo Whitehead,2014-06-03 A revised edition of the bestselling classic This book covers strategy for organisations that operate more than one business, a situation commonly referred to as group-level or corporate-level strategy. Corporate-level strategy addresses four types of decisions that only corporate-level managers can make: which businesses or markets to enter, how much to invest in each business, how to select and guide the managers of these businesses, and which activities to centralise at the corporate level. This book gives managers and executive students all the tools they need to make and review effective corporate strategy across a range of organisations.

The 30 Day MBA in Business Finance Colin Barrow,2011-08-03 The 30 Day MBA in Business Finance provides a complete 'course' in business finance, covering 13 key topics which fall under three main headings - the Fundamentals of Business Finance, Corporate Capital Structures and Financial Strategies and Special Topics. Learn what they teach you at the world's top accountancy firms and Business Schools and why it matters to you. With guidance on understanding financial reports, assessing the credit worthiness of business partners, determining profitable strategies, raising finance and ensuring proper records, this book contains everything you need to eliminate gaps in your financial knowledge, think like a financial strategist, move out of your disciplinary straight jacket and become a top manager.

Initiating, Managing and Sustaining Strategic Change Magne Y. Ormland,2016-07-27 This book focuses on how managers, faced with environmental discontinuities, should think about initiating, managing and sustaining a strategic change initiative. The ability of an organization to change fast has become a source of competitive advantage. The book provides a model with concrete steps showing how to initiate, manage and sustain strategic change, an extensive literature review and an in depth case study.

Strategy Management Consulting in the U.S.A. A. F. T. Payne,1984

Thinking in New Boxes Luc De Brabandere,Alan Iny,2013-09-10 When BIC, manufacturer of disposable ballpoint pens, wanted to grow, it looked for an idea beyond introducing new sizes and ink colors. Someone suggested lighters. LIGHTERS? With an idea that seemed crazy at first, that bright executive, instead of seeing BIC as a pen company—a business in the PEN “box”—figured out that there was growth to be found in the DISPOSABLE “box.” And he was right. Now there are disposable BIC lighters, razors, even phones. The company opened its door to a host of opportunities. IT INVENTED A NEW BOX. Your business can, too. And simply thinking “out of the box” is not the answer. True ingenuity needs structure, hard analysis, and bold brainstorming. It needs to start THINKING IN NEW BOXES—a revolutionary process for sustainable creativity from two strategic innovation experts from The Boston Consulting Group (BCG). To make sense of the world, we all rely on assumptions, on models—on what Luc de Brabandere and Alan Iny call “boxes.” If we are unaware of our boxes, they can blind us to risks and opportunities. This innovative book challenges everything you thought you knew about business creativity by breaking creativity down into five steps: • Doubt everything. Challenge your current perspectives. • Probe the possible. Explore options around you. • Diverge. Generate many new and exciting ideas, even if they seem absurd. • Converge. Evaluate and select the ideas that will drive breakthrough results. • Reevaluate. Relentlessly. No idea is a good idea forever. And did we mention Reevaluate? Relentlessly. Creativity is paramount if you are to thrive in a time of accelerating change. Replete with practical and potent creativity tools, and featuring fascinating case studies from BIC to Ford to Trader Joe’s, Thinking in New Boxes will help you and your company overcome missed opportunities and stay ahead of the curve. This book isn’t a simpleminded checklist. This is Thinking in New Boxes. And it will be fun. (We promise.) Praise for Thinking in New Boxes “Excellent . . . While focusing on business creativity, the principles in this book apply anywhere change is needed and will be of interest to anyone seeking to reinvent herself.”—Blogcritics “Thinking in New Boxes is a five-step guide that leverages the authors’ deep understanding of human nature to enable readers to overcome their limitations and both imagine and create their own futures. This book is a must-read for people living and working in today’s competitive environment.”—Ray O. Johnson, Ph.D., chief technology officer, Lockheed Martin “Thinking In New Boxes discusses what I believe to be one of the fundamental shifts all companies/brands need to be thinking about: how to think creatively, in order to innovate and differentiate our brands. We need to thrive and lead in a world of accelerating change and this book challenges us to even greater creativity in our thinking. One of the best business books I’ve read in a long

time.”—Jennifer Fox, CEO, Fairmont Hotels & Resorts “As impressive as teaching new tricks to old dogs, Thinking in New Boxes is both inspirational and practical—a comprehensive, step-by-step guide to sharpening one’s wits in order to harness creativity in the workplace.”—Peter Gelb, general manager, Metropolitan Opera

STRATEGIC MANAGEMENT Narayan Changder,2024-01-09 Elevate your strategic leadership with our MCQ guide - Strategic Management Mastery: MCQ Expedition for Business Leadership. Tailored for professionals, students, and business enthusiasts, this comprehensive resource offers a curated collection of multiple-choice questions that delve into the intricacies of strategic management. From understanding strategic planning to mastering competitive analysis, refine your skills and deepen your understanding of the critical elements shaping effective business leadership. Perfect your knowledge of strategic management and prepare confidently for steering organizations toward success. Elevate your leadership acumen and immerse yourself in the key principles of strategic management with Strategic Management Mastery: MCQ Expedition for Business Leadership. Uncover the secrets to achieving excellence in strategic decision-making with precision and depth.

Create Marketplace Disruption Adam Hartung,2010-02-05 Master the #1 Principle for Long-Term Market Dominance! The Phoenix Principle “Create Marketplace Disruption is as thought-provoking as it is entertaining. Adam Hartung offers business managers and leaders new insights to long-term success that apply across markets and industries.” –Steve Burke, President, Comcast Cable Communications, Philadelphia, PA Talking innovation is easier than practicing innovation. Adam offers an excellent approach for corporations to identify how to innovate to gain competitive advantage. A must read.” –Praveen Gupta, Editor-in-Chief, International Journal of Innovation Science and Chairman, Accelper Consulting, Schaumburg, IL Some companies can’t change in response to market disruptions. Those companies die. Other companies do respond...eventually. They survive, but they see their profits squeezed, their growth flattened. Then,there are the long-term winners: companies that create their own disruptions and thrive on change. In Create Marketplace Disruption, Adam Hartung shows how to become one of those rare companies, creating lasting growth and profits. This book reveals why so many companies behave in ways that are utterly incompatible with long-term success...and why even “good to great” companies are struggling for air. You’ll discover how to reposition your organization away from the Flats and Swamps of traditional Defend and Extend Management and back into the Rapids of accelerated growth. Hartung demonstrates how to attack competitors’ Lock-ins, make their Success Formulas obsolete, and create the White Space needed to invent your own new formulas for success. Create Marketplace Disruption shows how disrupting yourself is critical to reaping the benefits of market changes, and part of a process that executives and strategists can reproduce over and over again for improved results. How we got into this mess—and how to get out of it The myth of perpetuity and the dark side of success Reinventing success: no more Defend and Extend Creating your new Success Formulas and keeping them competitively advantaged Why “thinking outside the box” doesn’t work First, get outside the box. Then, think! Maintaining “The Phoenix Principle” for long-term success Practicing Disruption until it comes naturally

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