

# Gurus

Vishal Mangalwadi

The Sales Gurus Andrew Clancy, Soundview Executive Book Summaries Eds., 2010-08-05 Since 1978, Soundview Executive Book Summaries has offered its subscribers condensed versions of the best business books published each year. Focused, insightful, and practical, Soundview's summaries have been acclaimed as the definitive selection service for the sophisticated business book reader. Now Soundview is bringing together summaries of eighteen classic and contemporary sales books, including seven never-before-published summaries. Here, in one easy-to-digest volume, is just about everything you ever wanted to know about sales. The summarized titles cover every aspect of superior salesmanship from some of the most acclaimed and legendary sales gurus. For instance: Brian Tracy gives new and experienced salespeople additional ways to improve their numbers in *Be A Sales Superstar*. Tom Hopkins provides advice and encouragement to transform the average salesperson into a champion in *How to Master the Art of Selling*. Chet Holmes presents his twelve key strategies for doubling sales in any company in *The Ultimate Sales Machine*. Zig Ziglar bridges the past and present of sales strategy in *Ziglar on Selling*. John Maxwell explains *The Winning Attitude*. Marc Miller helps sales professionals eliminate the adversarial stigma in *A Seat at the Table*. The collective wisdom contained in *The Sales Guru* can help any salesperson on his or her journey to becoming a sales guru.

*History of Sikh Gurus Retold: 1606-1708 C.E* Surjit Singh Gandhi, 2007 The Impulse Behind The Study In Hand Was The Longing To Find Adequate Answers To Certain Vital Questions What Exactly Does Sikhism Stand For? Why Was It Originated And Developed By Guru Nanak And His Nine Successors? How Did It Strike Roots Among People? What Institutions And Structures The Gurus Evolved To Highlight And Escalate It? What Type Of Praxis Of Man And Society Gurus Visualized? How Was It Different From Contemporary Religious Systems Islam, Hinduism, Sahajyana, Buddhism, Nathism, Bhakti System Etc.? Was It A Synthesis Of Different Traits Of Different Religions? Was It A Syncretism Of Hindu And Muslim Cultures Or Was It An Independent System? Did Sikhism Purport To Design To Raise Itself On Premises Different From The Ones Which Formed The Foundations Of Hindu Or Other Societies? Was It Merely Reformist Movement Aiming At Certain Targets Within Time And Space Or A Distinct Spirito-Social Process To Urge The People To March Towards Integrated Development Both At Micro And Macro Levels? What Was The True Nature Of Supreme Reality As Conceived By The Gurus? How Is This Related With The Universe Including Man And How Does It Permeate, Pervade And Operate The Whole Universe? What Type Of Society Conforms To God S Will And How Was Its Consummation Possible? Which Models Of Polity And Social Edifice Were Recommended By The Gurus? Is Sikhism A Life-Affirming Dispensation Or Life-Negating Philosophy? Why Was Structural Bonding Of Religion And Politics Effected And Institutionalised? What Is The Place Of Sikhism In The Comity Of Religions And How It Is Relevant To Challenges Of The Present-Day World? Such Questions And A Lot More Being Vital And Crucial For The Understanding Of The Role Of Gurus And Their Dispensation, Have Been Fully Taken Cognizance Of In The Present Study.

**The Graceful Guru** Karen Pechilis, 2004 A distinctive aspect of Hindu devotion is the veneration of a human guru, who is not only an exemplar and a teacher but is also understood to be an embodiment of the divine. Historically, the role of guru in the public domain has been exclusive to men. The new visibility of female gurus in India and the U.S. today, and indeed across the globe, has inspired this first-ever scholarly study of the origins, variety, and worldwide popularity of Hindu female gurus. In the Introduction, Karen Pechilis examines the historical emergence of Hindu female gurus with reference to the Hindu philosophy of the self, women spiritual exemplars as wives and saints, Tantric worship of the Goddess, and the internationalization of gurus in the U.S. in the twentieth century. Nine essays profile specific female gurus, presenting biographies of these remarkable women while highlighting overarching issues and themes concerning women's status as religious leaders; these themes are nuanced in the afterword to the volume. The essays explore how Hindu female gurus embody grace in both senses--as a feminine ideal and an attribute of the divine--and argue that their status as leaders is grounded in their negotiation of these two types of grace. This book provides biographical profiles of the following female gurus plus sensitive scholarly analysis of their spiritual paths: Ammachi, Anandamayi Ma, Gauri Ma, Gurumayi, Jayashri Ma, Karunamayi Ma, Ma Jaya Sati Bhagavati, Mother Meera, Shree Maa and Sita Devi.

**Gurus in America** Thomas A. Forsthoefel, Cynthia Ann Humes, 2012-02-01 *Gurus in America* provides an excellent introduction to the guru phenomenon in the United States, with in-depth analyses of nine important Hindu gurus—Adi Da, Ammachi, Mayi Chidvilasananda, Gurani Anjali, Maharishi Mahesh Yogi, Osho, Ramana Maharshi, Sai Baba, and Swami Bhaktivedanta. All of these gurus have attracted significant followings in the U.S. and nearly all have lived here for considerable periods of time. The book's contributors discuss the characteristics of each guru's teachings, the history of each movement, and the particular construction of Hinduism each guru offers. Contributors also address the religious and cultural interaction, translation, and transplantation that occurs when gurus offer their teachings in America. This is a fascinating guide that will elucidate an important element in America's diverse and ever-changing spiritual landscape.

Feet Of Clay Anthony Storr,2015-05-19 How do gurus get their power? Gurus are extraordinary individuals who attract fanatical followers and wield incredible and at times destructive control over them. In this remarkable study, Anthony Storr, the acclaimed author of *Solitude and Music* and *the Mind*, examines why we are so enthralled with these dogmatic figures who satisfy our need for certainty. Taking as his examples such diverse figures as Jesus, Sigmund Freud, Ignatius Loyola, and David Koresh, Storr traces the typical patterns—often involving psychotic illness—that shape the guru’s development, and reveals how certain gurus become monsters while others become spiritual beacons.

Teachings of the Sikh Gurus C. Shackle,Arvind-pal Singh Mandair,2005 *Teachings of the Sikh Gurus: Selections from the Scriptures* presents a brand new selection of key highlights from the Guru Granth Sahib and Dasam Granth, translated into modern English by two leading experts.

**Political Philosophy of the Sikh Gurus** Kanwarjit Singh,1989 The Sikhs And Their Polity Have Attracted Good Deal Of Attention As A Result Of Recent Developments In Panjab And Some Of The Basic Formulations Are Being Questioned. In A Period Of Turmoil Both The Rulers And The Ruled Seem To Have Forgotten Their Duties. The Author, Who Has Based His Work On Original Sources Such As The Adi Granth, The Dasam Granth, Varan Bhai Gurdas And Other Contemporary Sources, Has Develooped Answers To Some Of The Problems Relating To Sikh Polity By Quoting The Authority Of The Sikh Gurus Themselves.The Major Focus Of The Present Work Is On The Political Philosophy Of The Sikh Gurus As Conceived By Guru Nanak And Developed By The Successive Gurus. The Author Asserts That Guru Nanak Clearly Understood The Political Milieu And Reacted To The Politics Of Oppression Whether It Was From The Ruling Elite Or Vested Priestly Interests. The Guru Had Clearly Laid The Foundation Of A Viable Political Alternative By Giving A Distinct Political Ideology And Creating A Model Society, In Which There Were Neither The Suppressors Nor The Suppressed. In The Present Context It Will Be Relevant To Point Out That While The Sikh Gurus Clearly Condemned Political Oppression They Also Emphasised The Use Of Moral Force As A Major Weapon To Fight Political Opponents. Paradoxical As It May Sound, Guru Gobind Singh Suggested A Code Of Ethics Even In The Conduct Of Wars.

*The Guru Chronicles* ,2011 Anyone on the spiritual path knows it's rare that the illumined lives of yogis and gurus are laid before us. We have but a handful: Autobiography of a Yogi; Milarepa: Tibet's Great Yogi; Ramakrishna and His Disciples and a few of others. Now comes an amazing book, *The Guru Chronicles*, filled with the magical and highly mystical stories of Satguru Sivaya Subramuniyaswami, his Sri Lankan guru Siva Yogaswami and five preceding masters, who all held truth in the palm of their hand and inspired slumbering souls to Know thy Self.

**Gurus of Modern Yoga** Mark Singleton,Ellen Goldberg,2014 *Gurus of Modern Yoga* explores the contributions that individual gurus have made to the formation of the practices and discourses of yoga in today's world.

Tricks of the Doom Programming Gurus Steve Benner,1995 This all-inclusive source for creating WAD, PWAD, and other files for use with DOOM covers the most popular utilities available. It also serves as a tutorial for creating a new world to play in DOOM. The CD contains all the utilities and programs necessary to customize and create new worlds for DOOM.

**The World of Gurus** Vishal Mangalwadi,1999

*The Guru Book* Bilal Ahmed,

**The Marketing Gurus** Chris Murray,2006 Soundview is bringing together summaries of seventeen essential marketing classics in a single volume that includes one all-new, previously unpublished summary. The *Marketing Gurus* distills thousands of pages of powerful insights into less than three hundred, making it an ideal resource for busy professionals, business students, and anyone curious about how marketing has evolved.--  
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*Lifestyle Gurus* Stephanie A. Baker,Chris Rojek,2020-01-16 The rise of blogs and social media provide a public platform for people to share information online. This trend has facilitated an industry of self-appointed ‘lifestyle gurus’ who have become instrumental in the management of intimacy and social relations. Advice on health, wealth creation, relationships and well-being is rising to challenge the authority of experts and professionals. Pitched as ‘authentic’, ‘accessible’ and ‘outside of the system’, this information has produced an unprecedented sense of empowerment and sharing. However, new problems have arisen in its wake. In *Lifestyle Gurus*, Baker and Rojek explore how authority and influence are achieved online. They trace the rise of lifestyle influencers in the digital age, relating this development to the erosion of trust in the expert-professional power bloc. The moral contradictions of lifestyle websites are richly explored, demonstrating how these technologies encourage a preoccupation with the very commercial and corporate hierarchies they seek to challenge. A timely account of how lifestyle issues are being packaged and transacted in a wired-up world, this book is important reading for students and scholars of media, communication, sociology and related disciplines.

History of Sikh Gurus Retold: 1469-1606 C.E Surjit Singh Gandhi, 2007 The Impulse Behind The Study In Hand Was The Longing To Find Adequate Answers To Certain Vital Questions What Exactly Does Sikhism Stand For? Why Was It Originated And Developed By Guru Nanak And His Nine Successors? How Did It Strike Roots Among People? What Institutions And Structures The Gurus Evolved To Highlight And Escalate It? What Type Of Praxis Of Man And Society Gurus Visualized? How Was It Different From Contemporary Religious Systems Islam, Hinduism, Sahajyana, Buddhism, Nathism, Bhakti System Etc.? Was It A Synthesis Of Different Traits Of Different Religions? Was It A Syncretism Of Hindu And Muslim Cultures Or Was It An Independent System? Did Sikhism Purport To Design To Raise Itself On Premises Different From The Ones Which Formed The Foundations Of Hindu Or Other Societies? Was It Merely Reformist Movement Aiming At Certain Targets Within Time And Space Or A Distinct Spirito-Social Process To Urge The People To March Towards Integrated Development Both At Micro And Macro Levels? What Was The True Nature Of Supreme Reality As Conceived By The Gurus? How Is This Related With The Universe Including Man And How Does It Permeate, Pervade And Operate The Whole Universe? What Type Of Society Conforms To God S Will And How Was Its Consummation Possible? Which Models Of Polity And Social Edifice Were Recommended By The Gurus? Is Sikhism A Life-Affirming Dispensation Or Life-Negating Philosophy? Why Was Structural Bonding Of Religion And Politics Effectuated And Institutionalised? What Is The Place Of Sikhism In The Comity Of Religions And How It Is Relevant To Challenges Of The Present-Day World? Such Questions And A Lot More Being Vital And Crucial For The Understanding Of The Role Of Gurus And Their Dispensation, Have Been Fully Taken Cognizance Of In The Present Study.

The Sikh Religion Max Macauliffe, 1909

*Gurus of Modern Yoga* Mark Singleton, Ellen Goldberg, 2013-11-06 Within most pre-modern, Indian traditions of yoga, the role of the guru is absolutely central. Indeed, it was often understood that yoga would simply not work without the grace of the guru. The modern period saw the dawn of new, democratic, scientific modes of yoga practice and teaching. While teachings and gurus have always adapted to the times and circumstances, the sheer pace of cultural change ushered in by modernity has led to some unprecedented innovations in the way gurus present themselves and their teachings, and the way they are received by their students. *Gurus of Modern Yoga* explores the contributions of individual gurus to the formation of the practices and discourses of yoga today. The focus is not limited to India, but also extends to the teachings of yoga gurus in the modern, transnational world, and within the Hindu diaspora. Each section deals with a different aspect of the guru within modern yoga. Included are extensive considerations of the transnational tantric guru; the teachings of modern yoga's best-known guru, T. Krishnamacharya, and those of his principal disciples; the place of technology, business and politics in the work of global yoga gurus; and the role of science and medicine. As a whole, the book represents an extensive and diverse picture of the place of the guru, both past and present, in contemporary yoga practice.

*Teachings of the Sikh Gurus* Christopher Shackle, Arvind Mandair, 2013-07-04 Recognized masterpieces of Indian literature, the Guru Granth Sahib and the Dasam Granth are fundamental to the Sikh religion, not only in the physical layout of temples and in ceremonies of worship, but as infallible reference texts offering counsel and instruction. *Teachings of the Sikh Gurus* presents a brand new selection of key passages from these sacred scriptures, translated into modern English by leading experts, Christopher Shackle and Arvind-pal Singh Mandair. Including six longer compositions and many shorter hymns thematically organised by topics such as Time and Impermanence, Self and Mind, Authority, and Ethics, the book's accessible and carefully chosen extracts distil the essence of Sikhism's remarkable textual and intellectual legacy, depicting how its message of universal tolerance suits the contemporary world. The detailed introduction and notes to the translations aid readers' comprehension of the hymns' form and content, as well as providing some historical context, making it an ideal introduction to Sikh literature.

*Ten Sikh Gurus* Ashish Dhyani, 2021-11-22 This book aims to provide a comprehensive understanding of Sikhism, delving into the sacrificial lives of the Sikh Gurus and their profound philosophy. The unwavering dedication and devotion of the Gurus to the service of humanity have set a remarkable precedent in the annals of human history. Sikhism is renowned for its emphasis on sacrifice and its teachings, which are dedicated to the welfare of all humankind. Although Sikhism is a relatively young religion, it holds a special place as a path that leads individuals to discover the divine within themselves while serving humanity selflessly. Of notable significance is the holy book of the Sikhs, the Adi Granth Sahib Ji, which stands out by incorporating hymns and prayers from spiritual leaders of diverse faiths. It provides a platform for unity and inclusivity, embracing the wisdom of various spiritual traditions. This book serves as a valuable resource for gaining insights into Sikhism and the lives of the ten Gurus. It caters to both newcomers seeking knowledge about Sikhism and young readers embarking on their learning journey. I trust that this book will prove instrumental in deepening understanding and fostering appreciation for the rich heritage of Sikhism.

*Ten Gurus and Their Teachings* Chhajju Singh, 1903

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