Powerful

Philip A. Ochola

Powerful Patty McCord, 2018-01-09 Named by The Washington Post as one of the 11 Leadership Books to Read in 2018 When it comes to recruiting, motivating, and creating great teams, Patty McCord says most companies have it all wrong. McCord helped create the unique and high-performing culture at Netflix, where she was chief talent officer. In her new book, Powerful: Building a Culture of Freedom and Responsibility, she shares what she learned there and elsewhere in Silicon Valley. McCord advocates practicing radical honesty in the workplace, saying good-bye to employees who don't fit the company's emerging needs, and motivating with challenging work, not promises, perks, and bonus plans. McCord argues that the old standbys of corporate HR-annual performance reviews, retention plans, employee empowerment and engagement programs—often end up being a colossal waste of time and resources. Her roadtested advice, offered with humor and irreverence, provides readers a different path for creating a culture of high performance and profitability. Powerful will change how you think about work and the way a business should be run.

A Force More Powerful Peter Ackerman, Jack DuVall, 2015-12-01 This nationally-acclaimed book shows how popular movements used nonviolent action to overthrow dictators, obstruct military invaders and secure human rights in country after country, over the past century. Peter Ackerman and Jack DuVall depict how nonviolent sanctions--such as protests, strikes and boycotts--

separate brutal regimes from their means of control. They tell inside stories--how Danes outmaneuvered the Nazis, Solidarity defeated Polish communism, and mass action removed a Chilean dictator--and also how nonviolent power is changing the world today, from Burma to Serbia.

The Very Little but Very Powerful Book on Closing Jeffrey Gitomer, 2015-12-07 A leading authority on sales and customer service reveals how to close the deal on your terms. This powerful book shows you new perspectives on closing that builds relationships, creates partnerships, and allows you to win your price on your terms. The Very Little But Very Powerful Book on Closing is a great tool to help you ask effective closing questions, create urgency, and find your winning formula. With this book as your guide, you'll master closing the sale in just five steps. • Packed with insights grounded in real world experience from the bestselling author of The Sales Bible and The Little Book of Leadership • Contains essential advice from the leading authority in sales and customer service • Teaches you how to ask the right questions to close the sale

The Most Powerful You Kathy Caprino, 2020-07-28 Kathy Caprino guides women to take the reins in their careers by identifying and overcoming the 7 most damaging power gaps holding them back from the success they want and deserve. The business world has been forever changed by the important progress and contributions that women have made. Yet, with only 38% of manager roles and 22% of C-suite positions being held by women, women continue to struggle to

achieve the reward, respect, and authority they have earned. In these pages, career executive and leadership coach Kathy Caprino helps women conquer the 7 destructive power gaps within the workforce, outline the key steps you can take to access greater positive power, and become the true?author of your life. Through riveting real-life success stories of women overcoming these gaps, and proven strategies and solutions from more than 30 of the nation's top experts in fields that are essential to women's success, the exercises in The Most Powerful You will equip you with the strength to: See yourself more powerfully (Brave Sight) Speak more confidently (Brave Speak) Ask for and receive what you deserve (Brave Ask) Connect to your advantage with influential support (Brave Connection) Challenge and change negative behavior toward you (Brave Challenge) Be of service in more meaningful ways (Brave Service) Heal from past trauma and challenge (Brave Healing) Most importantly, The Most Powerful You will reconnect you to the thrilling dreams you once had for your life and empower you to take the necessary steps to reclaim that dream while making your positive impact in the world.

<u>Powerful People Are Powerful Networkers</u> Peter Biadasz,2006 Powerful People Abraham Lincoln, George Washington, John Fitzgerald Kennedy, Mark Twain, Thomas Edison, Winston Churchill You!! & Powerful Topics Attitude, Encouragement, Excuses, Fear, Goals, Leadership, Mistakes, Opportunity, Passion, Time Management, Vision, Work Ethics Become the powerful person you were meant to be!!! Power Series Books: Powerful People Are Powerful

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Top 100 Power Verbs Michael Lawrence Faulkner, Michelle Faulkner-Lunsford, 2013-06-20 Electrify all your communications... in business and beyond with everyone, everywhere! The top 100 power verbs • express strength, intelligence, and confidence • drive change and motivate action • make you a more powerful, charismatic leader Grab the right verb and use it the right way to: Work any room and become a truly unforgettable networker Write crisp, focused, highly-effective reports, emails, memos, and business plans Present brilliantly, whether you're a president, professor, preacher, or pundit Deepen and strengthen your relationships with every client, customer, and investor Jam-packed with examples drawing on thousands of years of storytelling, literature, and experience Indispensable for everyone who wants

to win!

Absolutely Powerful! Philip A. Ochola,2010-08

You're More Powerful than You Think Eric Liu, 2017-03-28 Is this the America you want? If not, here's how to claim the power to change your country. We are in an age of epic political turbulence in America. Old hierarchies and institutions are collapsing. From the election of Donald Trump to the upending of the major political parties to the spread of grassroots movements like Black Lives Matter and \$15 Now, people across the country and across the political spectrum are reclaiming power. Are you ready for this age of bottom-up citizen power? Do you understand what power truly is, how it flows, who has it, and how you can claim and exercise it? Eric Liu, who has spent a career practicing and teaching civic power, lays out the answers in this incisive, inspiring, and provocative book. Using examples from the left and the right, past and present, he reveals the core laws of power. He shows that all of us can generate power-and then, step by step, he shows us how. The strategies of reform and revolution he lays out will help every reader make sense of our world today. If you want to be more than a spectator in this new era, you need to read this book.

Black Powerful Natasha Marin,2022-04-26 Award-winning viral curator and poet Natasha Marin follows-up her acclaimed Black Imagination with a brilliant new collection of sharply-rendered, breathtaking reflections from more than two dozen Black voices. What does it sound like when you claim

yourself? When do you feel most at home in yourself? What is your relationship to Africa, real or imagined? Black Powerful examines Black Americans' relationship with Africa and intersperses their reflections with Continental Africans' thoughts on Black Folx raised elsewhere in a monumental chorus of authentic joy, tragedy, and imagination. Black Powerful is one sacred act of witnessing.

Love Is Powerful Heather Dean Brewer, 2020-09-08 A little girl carries a big message—and finds it thrillingly amplified by the rallying crowd around her—in an empowering story for the youngest of activists. Mari raised her sign for everyone to see. Even though she was small and the crowd was very big, and she didn't think anyone would hear, she yelled out. Mari is getting ready to make a sign with crayon as the streets below her fill up with people. "What are we making, Mama?" she asks. "A message for the world," Mama says. "How will the whole world hear?" Mari wonders. "They'll hear," says Mama, "because love is powerful." Inspired by a girl who participated in the January 2017 Women's March in New York City, Heather Dean Brewer's simple and uplifting story, delightfully illustrated by LeUyen Pham, is a reminder of what young people can do to promote change and equality at a time when our country is divided by politics, race, gender, and religion.

Positive Words, Powerful Results Hal Urban, 2004-06-02 Although we live in an ocean of words, we rarely acknowledge their power to uplift or put down, to inspire or discourage, to help or hurt. But in this jewel of a book, Hal

Urban -- parent, award-winning teacher, and author of the classic Life's Greatest Lessons -- shows us simple and immediate ways that we can use language to change lives -- both our own and those around us.

Powerful Enough Mariya Berjé,2017-12-29 A powerful reminder of how powerful you are.

Be Powerful Liz Hilliard, 2016-12-05 Change the way you look and feel with Liz Hilliard, creator and owner of Hilliard Studio Method. Hilliard reaches into the souls of her clients with great passion and energy to help them achieve their fitness goals, and her overflowing classes are the fruit of her hard work. . . . 'Be Powerful' is not only the story of how Liz Hilliard came to create her unique, proven, and unparalleled Hilliard Studio Method workout and lifestyle but also how she found the strength to overcome one of her most challenging life events to empower others to find their authentic and most powerful selves.--Jacket.

The Wal-Mart Effect Charles Fishman, 2006 An award-winning journalist breaks through the wall of secrecy to reveal how the world's most powerful company really works and how it is transforming the American economy.

Powerful Book Introductions Kathleen Fay, Chrisie Moritz, Suzanne Whaley, 2023 Through relatable classroom examples and the wisdom of their shared teaching experiences, the authors show you how to: select texts for your small-group lessons specifically based on your students' needs; amplify meaning-making from the first moments of your guided reading book introductions and maintain

this emphasis through discussion; introduce visual and structural information as a way to support your readers in meaning-making.--Publisher's website.

We Are Sew Powerful Jason G Miles, Cinnamon Miles, 2016-11-07 In We Are Sew Powerful Jason and Cinnamon Miles take you on a journey around the world as they meet seamstresses and launch their struggle to help moms and daughters have a better life. From Romania, to Honduras, to Zambia - discover the reason behind their crusade to keep girls in school and mobilize seamstresses around the world to make a difference.

Powerful Learning Linda Darling-Hammond, Brigid Barron, P. David Pearson, Alan H. Schoenfeld, Elizabeth K. Stage, Timothy D. Zimmerman, Gina N. Cervetti, Jennifer L. Tilson, 2015-07-15 In Powerful Learning, Linda Darling-Hammond and animpressive list of co-authors offer a clear, comprehensive, andengaging exploration of the most effective classroom practices. They review, in practical terms, teaching strategies that generate meaningful K-2 student understanding, and occur both within the classroom walls and beyond. The book includes rich stories, as well as online videos of innovative classrooms and schools, that show how students who are taught well are able to think critically, employ flexible problem-solving, and apply learned skills and knowledge to new situations.

<u>Acting with Power</u> Deborah Gruenfeld,2021-04-06 "A refreshing and enlightening new perspective on what it means to be powerful."—Susan Cain, bestselling author of Quiet We all know what it looks like to use power

badly. But how much do we really know about how to use power well? There is so much we get wrong about power: who has it, what it looks like, and the role it plays in our lives. Grounded in over two decades' worth of scientific research and inspired by the popular class of the same name at Stanford's Graduate School of Business, Acting with Power offers a new and eye-opening paradigm that overturns everything we thought we knew about the nature of power. Although we all feel powerless sometimes, we have more power than we tend to believe. Power exists in every relationship, not just at the top of big institutions. It isn't merely a function of status or hierarchy, either. It's about how much we are needed and how well we take care of other people. We often assume that power flows to those with the loudest voice or the most commanding presence. But, in fact, true power is often much quieter and more deferential than we realize. Moreover, it's not just how much power we have but how we use it that determines how powerful we actually are. Actors aren't the only ones who play roles for a living. We all make choices about how to use the power that comes with our given circumstances. We aren't always cast in the roles we desire—or the ones we feel prepared to play. Some of us struggle to step up and be taken more seriously, while others have trouble standing back and ceding the spotlight. In Acting with Power, Deborah Gruenfeld shows how we can get more comfortable with power by adopting an actor's mindset. Because power isn't a personal attribute. It's a part we play in someone else's story.

<u>Powerful Words</u> Clark Gaither, Dr Clark Gaither Dr Gaither, 2015-05-07 Are you ready to give your words the power to change lives? Imagine your communication moving people on a deep, emotional level, and catalyzing them to take action. Imagine delivering your closing line in a talk and bringing the crowd to their feet for a standing ovation. That is the promise of Powerful Words. To help you discover your secret language for personal success and maximizing impact through emotional connections. So dive in and begin your journey to more powerful communication with Powerful Words! Within the pages of this book, I will show you how.

A Hope More Powerful Than the Sea Melissa Fleming, 2017-01-24 Urgently required reading. —People Deeply affecting... Fleming brings a moral urgency to the narrative. —The New Yorker Fleming deftly illustrates the pain of those who choose to leave Syria...and her book is ultimately a story of hope. —Newsweek Adrift in a frigid sea, no land in sight, just debris from the ship's wreckage and floating corpses all around, nineteen-year-old Doaa Al Zamel stays afloat on a small inflatable ring and clutches two little girls—barely toddlers—to her body. The children had been thrust into Doaa's arms by their drowning relatives, all refugees who boarded a dangerously overcrowded ship bound for Italy and a new life. For days as Doaa drifts, she prays for rescue and sings to the babies in her arms. She must stay alive for them. She must not lose hope. A Hope More Powerful Than the Sea chronicles the life of Doaa, a Syrian girl whose life was upended in 2011 by the onset

of her country's brutal civil war. Doaa and her fiance, Bassem, decide to flee to Europe to seek safety and an education, but four days after setting sail on a smuggler's dilapidated fishing vessel along with five hundred other refugees, their boat is struck and begins to sink. This is the moment when Doaa's struggle for survival really begins. This emotionally charged, eye-opening true story that represents the millions of unheard voices of refugees who risk everything in a desperate search for the promise of a safe future. In the midst of the most pressing international humanitarian crisis of our time, Melissa Fleming paints a vivid, unforgettable portrait of the triiumph of the human spirit.

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