

Free Sales Copy Generator

Maria Veloso

How to Write Copy That Sells Ray Edwards, 2016-02-16 Communicate with potential customers—and persuade them to buy: “The best copywriting teacher I know.” —Michael Hyatt, New York Times–bestselling author of *Your Best Year Ever* This book is for everyone who needs to write copy that sells—including copywriters, freelancers, and entrepreneurs. Writing copy that sells without seeming “salesy” can be tough, but is an essential skill. *How to Write Copy That Sells* offers tips for crafting powerful, effective headlines and bullet points, reveals the secrets of product launch copy, and supplies specific copywriting techniques for: email marketing websites social media direct mail traditional media ads, and more “Ray invites you into his inner sanctum where he opens his real-life copywriting toolkit . . . Get this book!” —Judith Sherven, PhD, and Jim Sniechowski, PhD, bestselling authors of *The Heart of Marketing*

Web Sales Copy Secrets John Hawkins, 2019-02-15 Writing Sales Copy - Make Your Product's Benefits Sparkle! If you can't write a sales letter, you can't sell your products. It's a fact. That's why this report is here to walk you through our proven template piece by piece, step by step so that you can emulate it to your hearts content. Where do you start in a sales letter? How do you create an attractive headline? How do you connect to...

The Ultimate Copywriting Guide for Beginners to Advanced Neil Hoechlin, 2018-04-24 YOU CAN LAUGH AT MONEY WORRIES --- IF YOU ACQUIRE THE COPYWRITING TECHNIQUES FROM THIS BOOK This copywriting book contains all the essential elements that must exist in an effective sales letter, to pull in money or get the call to action you want from the prospects. This could be to subscribe to your list, share your content, or even buy it now! This book is targetted for beginning copywriting students and the entrepreneur or business owners who want to get better results through effective copywriting skills and best practices. Especially now that marketing happens a lot in social media, email, our websites--writing effective copy is a MUST to thrive! An effective sales-letter that gets the result is just ticking checkboxes in the prospect's mind. If you know what these psychological triggers are, and how to trigger them? Then you can expect to get consistently powerful results, every time! Heres a preview of what you'll learn in this book: Website Product Copywriting Blog Posts Copywriting The 4Us Formula The Aida Formula Landing Page Copywriting What Makes A Good Landing Page? Call-To-Action Copy Email Marketing Crafting An Effective Email Marketing Copy Sales Letter Sales Page Copywriting Keep It Laid-Back Valuing Your Customers And Your Product And Services Show Through In A Hundred Subtle Ways Understanding Your Prospects The Ideal Customer Their Pains And Struggles The Sales Letter Structure Headline Essentials Types Of Headlines Bullets Subheadings/Sub-Headline Some Common Ways To Create An Engaging Subheading Usp Versus Esp Usp Or Unique Selling Proposition Crafting A Value Proposition Establishing Your Areas Of Difference Story Driven Copywriting Help The Reader Picture And Feel Call To Action (Cta) Managing Objections Reviews The Guarantee Faqs Postscripts (P.S) Great Reasons Why You Should Buy Subheadings Ad Errors Price Order Options Legibility More Information Free-Items Copywriting Mistakes To Avoid Trying To Sell Before First Giving Value Sounding Too Formal Wasting Your Reader's Time Make A Claim Without Proof Attempting To Sell To Everyone Do Not Begin At The Start Be Flexible Leave Out

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Million Dollar Copywriting Secrets Noah Daniels, 2014-07-28 On the Internet copy is still king. There is just no way around it, if you want to build traffic, improve your search engine rankings and increase your sales you need great sales copy. Unfortunately, with Internet copywriters you usually get what you pay for ... which means most marketers face a difficult decision. - You can pay a fortune for great copywriting that produces results, a.k.a. profits ... unfortunately most of those profits will have to be given back to pay the copywriter. - Or you can use inexpensive copywriters who simply lack the skills to generate the profits you need to truly succeed online and begin to live the wealthy lifestyle you've always dreamed about living. It's your basic no-win situation ... and it alone has crushed the dreams of many, many hard-working Internet marketers. What if I told you that there was a way for you to write the great copy you so desperately need ... yourself? That's right, even if you flunked high school English class ... even if you currently have trouble stringing together two coherent sentences ... you can learn to write great sales copy! All you have to do is learn what the pros do and copy it ... all you have to do is learn a few simple secrets that the pros use to turn average copy into sales-generating super copy. In the "Million Dollar Copywriting Secrets" you'll learn: - How to craft killer sales copy that will have your prospects lining up and begging you to sell them your product or service! - How to write attention-grabbing headlines that'll suck readers into your copy like a 10-ton magnet attracts paperclips! - Magic words you can use in headlines to send reader curiosity soaring through the roof – use these words and prospects will have no choice, they will have to read your letter! - The four principle elements of a successful headline and how to ensure yours has all four! - How to write copy that grabs your readers' attention and doesn't let go until they have ordered! - A powerful persuasion technique you can use to dramatically increase the effectiveness of your copy! - The proper way to use testimonials to strengthen your copy – you may be very surprised by what you learn here as well as by how many marketers are currently doing this all wrong! - How to make an offer your readers can't refuse! - How create a sense of urgency that'll have your prospects pulling out there credit cards and ordering before they even realize what's going on! - The one thing you should never, ever do in sales copy – do this and you are doomed to fail, I repeat, doomed to fail! - What element all Internet sales letters must have to be successful – you'd be amazed at how many marketers and even professional copywriters leave this out ... put it in your letter and watch your profits skyrocket! - The nine basics of all great sales letters – just follow these simple steps to create your own sales-generating letters ... you are sure to be amazed at how easy it is to do! ... and much more!

The AXIOMS of Copywriting Robert W. Bly, 2021-12-21 Laws are broken. Rules get bent. AXIOMS [ak-see-uhms] –noun 1. statements or propositions that are regarded as being established, accepted, or self-evidently true 2. the sublime and intrinsic facts of a subject that form the foundational underpinnings upon which one can build unbounded and limitless success. The AXIOMS of Copywriting are – Offer > Brand Long Copy Works More Research = Better Copy More Experiences = Better Copy Effectiveness = 1/# People Discover the 5 universal elements of

persuasion that form the foundation of writing advertising and marketing copy that sells. In this book, we delve into the 5 most important fundamentals of persuasion in print broadcast and on-screen. We call them AXIOMS because they are universal and work virtually all the time. More and more copywriters today do not know the proven rules and principles of persuasion. Why this refusal to adhere to first principles? Many copywriters don't understand the fundamentals of sales writing. Some copywriters look down upon the time-tested rules as old-fashioned, out-of-touch, or even antiquated. Others are more concerned with winning creative awards and filling their portfolios with snazzy ads rather than effective ads that send sales through the roof. What you'll learn in this book

How to generate 10X more sales for your ad dollars. Page 3. The 6 characteristics of winning offers. Page 4. Using offers that support the brand. Page 6. 10 questions to ask before testing your offer. Page 11. Gevalia Coffee's amazing offer. Page 13. What should your ad sell-the product or the offer?Page 19. 79 tested offers. Page 20. What works best-long copy or short copy? Page 28. How research can help you write kick-butt copy. Page 37. 7 ways to prove claims in your copy. Page 46. The 4-step discovery process for copywriting. Page 50. 11 ways to use life experience to make your copy stronger. Page 67. The best process for copy reviews. Page 71. The 25-50-25 rule for making edits. Page 77.

The Art of the Click Glenn Fisher,2018-10-01 Every business making sales online is engaged in a battle to get customers to click. More clicks equals more sales equals a more successful business. How do you write copy that will encourage more people to buy from you? How do you persuade customers over the line to make that final buying decision? What is The Art of the Click? The answer lies in the power of direct-response copywriting. In this entertaining and highly readable guide, copywriting expert Glenn Fisher boils down over a decade of experience to present a huge array of techniques, tactics and industry secrets to improve your copywriting, get more clicks... and ultimately, get more sales. You will discover: - The single thing every great writer must do if they want to improve. - How anyone can learn to write a headline that will stop all potential customers in their tracks. - Where to find inspiration and how to feed ideas. - How you can get a customer physically nodding along with every word you write. - How to avoid waffle and make your copy more succinct. - How you can write irresistible offers than no one can refuse. - And much more! Pick up The Art of the Click now to improve your copywriting. You'll soon be wondering how you ever made a sale without it...

Copywriting Secrets Jim Edwards,2023-06-06 What if you could sell anything to anyone? Nobody is born knowing how to sell. But the truth is, you can learn how to sell more . . . a LOT more . . . when you discover the right words that make people buy. Copywriting is selling. Whether online, offline, in video, direct mail, on Facebook, or from the stage, copywriting is how you put words together that make people click, call, or pull out their wallets and buy from you. Whether you're a coach, author, funnel hacker, e-commerce seller, or real estate agent, your ability to create sales copy that drives people to buy determines your paycheck, your lifestyle, and your family's future. In the fast-paced, attention-starved, social media-driven world of business today, two facts about your ability to create sales messages (copywriting) stand out: Fact #1: Great Copywriting = Incredible lifestyle, plenty of money,

and freedom! Fact #2: Poor Copywriting = Struggle forever and die poor! Putting The Right Words On Paper And Online Is The Single Most Profitable Skill Everyone Can Learn. This book teaches you street-smart copywriting, which means this book teaches you how to get results today. (Because we all need to make more sales today . . . not tomorrow, not next week!) If you've tried to write ads, emails, and sales letters for your business before and failed, this book is for you. If you need to make more sales -- no matter what you sell or who you sell it to -- this book is for you. Bottom Line: If you want to make a lot more money, have a lot more time off, and enjoy a lot more freedom, this book is for you . . . especially if you're not making as many sales as you want to right now.

Love-Based Copywriting System Michele PW (Pariza Wacek), 2015-10-31 Voted one of Small Business Forum's top 3 books every entrepreneur should read in 2015. If you're sick and tired of feeling like you need to use sales-y, slimy, inauthentic strategies to market your business, then today may be your lucky day. Yes, you ABSOLUTELY can sell more with love, and this book shows you how! In Michele's first book, Love-Based Copywriting Method, she explains why traditional marketing and copy sells with fear (which is why it feels so awful) and how you can sell and market your business with love instead. In this book, Love-Based Copywriting System, Michele rolls up her sleeves and walks you through her exact, proven system that she has used over the years to help her clients sell nearly \$50 Million worth of products and services using love. You'll discover exercises, examples, templates and more -- in fact, it's designed to be a copywriting course in a book. You'll get detailed, step-by-step teachings of everything from headlines to features and benefits to presenting your offer and more, so if you follow along and complete the exercises, by the end of the book, you've got your copy created. Also as a bonus, it includes a free workbook! Love-Based Copywriting System is a part of the Love-Based Business series, which is an award-winning series that has been featured on numerous media outlets, including CBS and NPR. I wish I had Michele's books when I started my first business! The heart, soul and wisdom she shares - along with a deep practical, tactical understanding of how 'Love Based' copywriting really works - is a rare and unique gift that any entrepreneur needs to succeed. Too many of today's marketing tactics feel inauthentic and manipulative. Michele, and her books provide another, much more aligned and authentic way to communicate your message, and your value, in a way that feels GREAT for everyone involved and produces results for you, and your clients. Christine Kloser, award-winning author If you not only want to love your copy and marketing but have your ideal clients love your copy and marketing, Michele's philosophy and system is just what the doctor ordered! Lisa Sasevich, best-selling author of Boost Your Sales: How to Use Irresistible Offers... Without Being Salesy As a heart-centered visionary who cares deeply about the people I'm here to serve, I know that marketing from a place of love is essential. Michele PW is the perfect guide & mentor to allow us all to fully embrace our heart while enrolling people. Amy Ahlers, Wake-Up Call Coach & Bestselling Author What readers are saying about the Love-Based Copy books: Love-Based Copywriting offers an alternative to the kind of fear-based marketing that often feels so icky for both those creating it and those on the receiving end. T.L. Cooper The message is excellent and will be a book I'll recommend to all my clients. Goodreads reader Very impressed with this book. Filled with golden nuggets, it

provides an excellent process for doing what the cover says: Writing heart centered copy. Jessi Lohman I work in marketing and most of what I do involves copywriting. This method really helped me lose the generic message and become more specific. The writing exercises are helpful. Can't wait to read the rest of the series! Goodreads reader Best copy about writing copy I have read. Christopher Sherrod

How to Write Copy That Sells Vladimir Malyuga, 2019-02-06 Attention of Businessmen, Entrepreneurs, and Copywriters! As Easily and it is Simple to Write Text That Sells Without Necessity to Apply in Advertising Agencies These Are Techniques Written and Tested by Me and Examples for Creating Selling Texts ● Stop sweating for weeks on texts that don't sell ● Stop wasting money on ads that don't grab the attention of your targeted audience My experience and practice since 2010 in creating sales texts guarantee customers complete satisfaction in increasing sales of goods and services Take All Methodologies and Examples in My Book How to Write Copy That Sells The Guide to Copywriting Secrets for Businessmen, Entrepreneurs and Copywriters Table of contents Part 1. How to create a resume copywriter Part 2. How to write the text About the Company Part 3. Accepting Copywriting Problem + Desired Solution Part 4. 18 Ways to kill advertising text Part 5. 99 Marketing ideas for copywriting Part 6. Commercial suggestion Part 6.1. The formula for writing the heading Part 6.2. Offer Part 6.3. Deadline Part 6.4. Call to action Part 7. Conclusion ● Do you want to learn how to write texts that sell? ● Do you want to increase the sales of goods and services? ● Take all the techniques and examples in my book How to Write Copy That Sells Applying my methodologies and examples your sales will grow on 200%-300% Imagine the envious glances and shouts of your competitors! Discover the Secrets of Writing a Marketing Text for Yourself! Click the ORDER button at the Top of this Page ! Get Your Book Right Now Avail My by Methodologies and Examples and Already in a Week will Get Explosion of Sales! *** Buy the Paperback version of this book, and Kindle eBook version for FREE ***

Web Copy That Sells Maria Veloso, 2013 With the rise of social networks, Twitterized attention spans, and new forms of video content, the techniques that worked in crafting attention-grabbing, clickable, and actionable online copy a few years ago are simply not as effective today. Thoroughly revised, the third edition of Web Copy That Sells gives readers proven methods for achieving phenomenal success with their online sales and marketing efforts. They will learn to: * Use psychological tactics that compel Web surfers to buy * Create effective, highly-targeted Facebook ads * Test copy to maximize response * Write online marketing video scripts that sell * Craft compelling copy for interactive advertising banners * Produce high-converting video sales letters * And more Proven and practical, Web Copy That Sells shows how to quickly turn lackluster sites into perpetual money machines, streamline key messages down to irresistible cyber bites...and ensure that Web copy, e-mail, and marketing communications pack a fast, powerful-and sales generating-punch.

Copywriting Essential Skills: Be a Good Sales Copywriter Shu Chen Hou, Are you tired of lackluster sales copy that just doesn't convert? Do you struggle to find the right words to persuade your audience to take action? It's time to master the essential skills of copywriting and become a good sales copywriter. With Copywriting Essential Skills, you'll learn the art of selling with words. You'll discover the secrets to crafting compelling copy that

grabs your audience's attention and convinces them to take the desired action. Whether you're writing sales pages, email campaigns, or social media posts, these skills will set you apart from the competition and help you achieve greater success. Our program is designed to give you the tools and techniques you need to succeed in today's competitive marketplace. You'll learn how to identify your target audience, write effective headlines, and use persuasive language that resonates with your readers. Plus, you'll receive personalized feedback and support from experienced copywriters to help you refine your skills and take your writing to the next level. Don't miss out on this opportunity to become a good sales copywriter. Sign up for Copywriting Essential Skills today and start seeing results in your sales and conversions.

Advertising Headlines That Make You Rich David Garfinkel, 2018-10-02 From the legendary copywriting coach: Templates and examples of headlines you can use today to persuade customers—and massively boost profits. The headline makes the difference when it comes to advertising—whether it's a website, postcard, sales letter, print ad, or direct mail solicitation. Veteran marketers and entrepreneurs know a powerful headline is the most important factor for putting more money in your pocket and attracting, persuading, and retaining your most loyal, valuable customers. Scientific tests have proven it over and over: Just by changing a headline, you can increase an ad's profitability by two, three, even five times. Finally, here is the world's #1 resource for quickly and easily creating powerful advertising headlines that are a perfect fit for your business—the kind of headlines that produce record-breaking sales results! Copywriting expert David Garfinkel, who mentors other copywriters for \$15,000 and up, offers you one of his most prized possessions: his carefully chosen, market-tested set of advertising headline templates that truly can make you rich! “David Garfinkel is the best copywriter I know.” —Jay Conrad Levinson, bestselling author of the Guerrilla Marketing series

The 16-Word Sales Letter(tm) Evaldo Albuquerque, 2019-08-08 The 16-Word Sales Letter(tm) is a copy system that has generated over \$120 million dollars for Agora Financial in the last two years alone. It's a simple formula that could help you generate millions in online sales... No matter how competitive your niche is....No matter what kind of product or service you're selling...And no matter your level of experience. That's because it can not only help you identify a new big idea for your market, but also help you structure your sales message for maximum emotional impact. If you're a copywriter, marketer or entrepreneur, you're about to discover a secret that could help you dominate your market, crush your competitors, and potentially add millions to your business and personal bank accounts. Advanced Praise for The 16-Word Sales Letter(tm) This is the book I've been waiting for. For years, I've been asking myself: How can a guy whose native language is not even English be one of the best U.S. copywriters in history? Now I have the answer... nicely reduced to a simple, understandable formula. And the best thing is that it's a usable formula. Anyone seriously interested in copywriting should discover Evaldo's secret. - -Bill Bonner, Founder of Agora. It's not often that I come upon a copywriting strategy that feels new to me. And even less frequently do I encounter one that is both new and exciting. Evaldo Albuquerque's 16 Word Sales Letter(tm) is such a strategy. I'm going to recommend this as a must-read to all my copywriting proteges. - -Mark

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Guerrilla Publishing Derek Murphy, 2017-01-24 TRAIN THE INTERNET TO SELL BOOKS FOR YOU Book marketing doesn't need to be an exhausting hamster wheel of promotion and publicity. Put your book sales on autopilot... so you can focus on writing your next bestseller. FAST AND EFFECTIVE BOOK MARKETING This book is a crash course on some of the more creative book marketing strategies I've discovered in my first year of publishing fiction. It will provide simple, actionable, measurable steps to publishing a high quality book quickly, doing only as much marketing as is necessary to launch your book like a rock star, and keep it selling enough to support you while you write another. I only mention the things I actually use, that I know work, and ignore options that don't get results. We'll discuss paid advertising, release strategies, pricing and pre-orders, book giveaways, how to target your audience, viral exposure and press coverage, marketing hacks, and how to reach your first \$1000 on Kindle. LAUNCH BIG EVEN IF YOU'RE STARTING SMALL Guerrilla is a style of warfare intended to surprise and harass enemies. It can also mean using unconventional and usually inexpensive means to generate interest or raise concern among the public. That's basically how I'll use it: book marketing strategies from the trenches to help you win the publishing war. However, instead of surprise and harass I will focus on surprise and delight. First you need to show up and get in front of the right people. Then you need to surprise and delight them. You need to be remarkable enough to be noticed. Few authors are using these strategies (yet) so it's relatively easy to outrank

your competition, get more visibility and reach new readers.

Write to Sell : The Ultimate Guide to Copywriting Andy Maslen, 2019-07-15 How do you persuade someone to buy from you just by writing to them? What does effective copywriting look like – and sound like? Write to Sell has the answers! Read this book and you'll learn: The confidence and skills to write better copy New ways to gain readers' attention, respect and trust Hints and tips on turning selling skills into copywriting skills Simple techniques to improve the readability of your copy The impact of design and layout on copywriting The meaning of good written English – the rules you must follow, the rules you can safely ignore

How to Write the Perfect Sales Page (Even If You're Not a Copywriter): The 12-Step Sales Page Template Nathan Fraser, 2019-03-20 Stop wasting money, sending traffic to a webpage that doesn't convert. Stop paying expensive copywriters who may or may not have any idea what they're doing. Stop staring at a blank screen, frustrated and clueless when it comes to writing your own sales page. In the past, these were your only options. All of that's about to change. My name's Nathan Fraser and I'm a direct response copywriter. That means I write sales letters and advertisements with a focus on persuading people to buy. As more and more business moves to the internet, it means I'm also writing a lot more sales pages. Over the years, I've developed a formula for laying out sales pages that seems to work every time. The 12-Step Sales Page Template is that formula. I've used this template to bring in hundreds of thousands of dollars in sales for myself and my clients. It's worked for selling software, services, products, online courses and anything else you can imagine. I've taken lessons passed on from the masters of copywriting and applied it to how things get sold on the internet; namely, sales pages. This easy-to-follow guide breaks down how a sales page should function, step-by-step. In it, you'll discover: - How to grab attention with your headlines - How to keep people reading with your hooks- Why orange tennis balls are easier to sell than green ones (and how to use that information to make more sales of your own)- 10 different ways to write bullets that people can't ignore- Where the exact perfect place to put your Buy Now button is- A list of deal-killing words you never want to include on your sales page- 3 ways to increase the perceived value of your offer by adding a little bit of scarcity- How to make complete strangers feel comfortable with handing you their money- And a whole lot more This is the guide I wish I'd had when I first started selling things on the internet. If you've got an online business or an online store, this template will help you start pulling in more sales. Read it. Implement it. Start living the life of an online entrepreneur, today.

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the result is just ticking checkboxes in the prospect's mind. If you know what these psychological triggers are, and how to trigger them? Then you can expect to get consistently powerful results, every time! Heres a preview of what you'll learn in this book: Website Product Copywriting Blog Posts Copywriting The 4Us Formula The Aida Formula Landing Page Copywriting What Makes A Good Landing Page? Call-To-Action Copy Email Marketing Crafting An Effective Email Marketing Copy Sales Letter Sales Page Copywriting Keep It Laid-Back Valuing Your Customers And Your Product And Services Show Through In A Hundred Subtle Ways Understanding Your Prospects The Ideal Customer Their Pains And Struggles The Sales Letter Structure Headline Essentials Types Of Headlines Bullets Subheadings/Sub-Headline Some Common Ways To Create An Engaging Subheading Usp Versus Esp Usp Or Unique Selling Proposition Crafting A Value Proposition Establishing Your Areas Of Difference Story Driven Copywriting Help The Reader Picture And Feel Call To Action (Cta) Managing Objections Reviews The Guarantee Faqs Postscripts (P.S) Great Reasons Why You Should Buy Subheadings Ad Errors Price Order Options Legibility More Information Free-Items Copywriting Mistakes To Avoid Trying To Sell Before First Giving Value Sounding Too Formal Wasting Your Reader's Time Make A Claim Without Proof Attempting To Sell To Everyone Do Not Begin At The Start Be Flexible Leave Out Needless Words Discuss Your Prospects' Issues Swipe Files The Better Letter Checklist: Finishing Up Get your copy now! tags: website copywriting template, gary halbert copywriting, copywriting books pdf, copywriting, copywriting books, amazon copywriting service, copywriting course online, copywriting advertising, learning copywriting, copywriting ogilvy, copywriting handbook, website copywriting services, copywriting that sells, the adweek copywriting handbook:, copywriting short course, copywriting for dummies, copywriting business, copywriting formula, copywriting guide, copywriting workbook, copywriting services, web copywriting, copywriting software, social media copywriting course, start copywriting, copywriting headlines e emails que vendem, copywriting secrets, seo copywriting 2017, professional copywriting course, landing page copywriting, website copywriting rates, copywriting academy, copywriting real estate, copywriting jobs, copywriting companies, masters of copywriting, master copywriting, online copywriting agency, medical copywriter, brochure copywriter, healthcare copywriter, copywriting charges, copywriting fees, financial copywriter

Meatier Marketing Copy Marcia Yudkin, 2010-09-15 Unleash the Power of Words to Sell It's easier to attract potential customers and persuade them to buy when you understand your audience and respect the nuances of language. Discover how to select tone, details, imagery, numbers, facts, verb tenses, punctuation, pronouns and more to create rapport and inspire an opt-in, an inquiry or a sale. Whether you're an aspiring copywriter, a write-it-yourself business owner or a product manager hunting for a competitive edge, you'll want to devour veteran wordsmith Marcia Yudkin's advice on strategies that sell. Vivid examples and vignettes from research studies illustrate her tips. Marcia Yudkin is the author of 6 Steps to Free Publicity, now in its third edition, and 11 other books. There are few genuine thought leaders in the field of copywriting. Marcia Yudkin is one of them. The strategies she presents in Meatier Marketing Copy are all easy to understand and implement, yet profoundly insightful. If you want to write marketing copy that sizzles and sells, this book is a must-read. -

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Love-Based Copywriting Method Michele PW (Pariza Wacek), 2015-10-31 The book that started a movement! Do you hate the way sales and marketing copy makes you feel? Sales-y? Inauthentic? Hype-y? Just plain icky? You're not alone ... and there's a reason you feel that way. It's because traditional sales and marketing copy (also known as direct response copy) sells by tapping into fear. But you don't have to use fear – you can sell and market your business using love instead. And when you do that, you stop manipulating and twisting arms to get buyers, and instead start attracting, inspiring and inviting your ideal clients into your business. Ahhh -- doesn't that sound wonderful? In this book, love-based copywriting and marketing expert Michele PW (Pariza Wacek) teaches you the philosophy and the foundational principles behind selling with love versus fear – the same proven principles she's used to help her clients sell nearly \$50 Million worth of products and services over eight years. Plus, she includes dozens of exercises so you too can easily implement love-based copy into your own business. Whether you're a seasoned entrepreneur or business owner or just starting out, you'll discover valuable tips and strategies around selling and marketing with love. And not only will you feel great about it, so will your ideal clients. Love-Based Copywriting Method is a part of the Love-Based Business series, which is an award-winning series that has been featured on numerous media outlets, including CBS and NPR. You may also want to check out Love-Based Copywriting System, the second book in the Love-Based Business series, which walks you through step-by-step exactly how to write copy that sells with love. I wish I had Michele's books when I started my first business! The heart, soul and wisdom she shares - along with a deep practical, tactical understanding of how 'Love Based' copywriting really works - is a rare and unique gift that any entrepreneur needs to succeed. Too many of today's marketing tactics feel inauthentic and manipulative. Michele, and her books provide another, much more aligned and authentic way to communicate your message, and your value, in a way that feels GREAT for everyone involved and produces results for you, and your clients. Christine Kloser, award-winning author If you not only want to love your copy and marketing but have your ideal clients love your copy and marketing, Michele's philosophy and system is just what the doctor ordered! Lisa Sasevich, best-selling author of Boost Your Sales: How to Use Irresistible Offers... Without Being Salesy As a heart-centered visionary who cares deeply about the people I'm here to serve, I know that marketing from a place of love is essential. Michele PW is the perfect guide & mentor to allow us all to fully embrace our heart while enrolling people. Amy Ahlers, Wake-Up Call Coach & Bestselling Author What readers are saying about the Love-Based Copy books: Love-Based Copywriting offers an alternative to the kind of fear-based marketing that often feels so icky for both those creating it and those on the receiving end. T.L. Cooper The message is excellent and will be a book I'll recommend to all my clients.

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