

SnapTax

Eric Ries

SnapTax, 2004 Provides guides for income tax returns.

The Lean Startup Eric Ries, 2011-09-13 Most startups fail. But many of those failures are preventable. The Lean Startup is a new approach being adopted across the globe, changing the way companies are built and new products are launched. Eric Ries defines a startup as an organization dedicated to creating something new under conditions of extreme uncertainty. This is just as true for one person in a garage or a group of seasoned professionals in a Fortune 500 boardroom. What they have in common is a mission to penetrate that fog of uncertainty to discover a successful path to a sustainable business. The Lean Startup approach fosters companies that are both more capital efficient and that leverage human creativity more effectively. Inspired by lessons from lean manufacturing, it relies on “validated learning,” rapid scientific experimentation, as well as a number of counter-intuitive practices that shorten product development cycles, measure actual progress without resorting to vanity metrics, and learn what customers really want. It enables a company to shift directions with agility, altering plans inch by inch, minute by minute. Rather than wasting time creating elaborate business plans, The Lean Startup offers entrepreneurs—in companies of all sizes—a way to test their vision continuously, to adapt and adjust before it's too late. Ries provides a scientific approach to creating and managing successful startups in a age when companies need to innovate more than ever.

Summary: The Lean Startup BusinessNews Publishing, 2013-02-15 The must-read summary of Eric Reis' book: The Lean Startup: How Today's Entrepreneurs Use Continuous Innovation to Create Radically Successful Businesses This complete summary of the ideas in Eric Reis' book The Lean Startup shows that most startups tend to burn through their resources and then disappear because they never get around to seeing what their potential customers think of what they're developing. With this accessible summary, you will learn how to do just that in a fast and effective way, using the Build-Measure-Learn loop. In the end, you will be able to offer your customers a fully-featured product, which they will love. Added-value of this summary: • Save time • Understand key concepts • Expand your business knowledge To learn more, read The Lean Startup and discover how to focus efficiently on what your customer really want.

Culture in Global Businesses Bharat S. Thakkar, 2020-12-21 This book offers research geared toward understanding culture and its influence on the success of global businesses. Divided into two parts that look at the leveraging culture cultural diversity from an organizational as well as national perspective, the chapters investigate the effects of technology on culture, the role of leadership in corporate culture, and communicating and managing change across cultures. The book emphasizes that embracing cultural and subcultural differences alongside instilling organizational culture are the keys to successful modern business. With contributions from authors from academic as well as professional backgrounds, this book will serve as a valuable resource to researchers interested in cultural studies generally as well as those studying the importance of culture to managing modern organizations.

Summary of The Lean Startup , Summary of The Lean Startup: How Today's Entrepreneurs Use Continuous Innovation to Create Radically Successful Businesses - this method encourages businesses to be more capital efficient while also maximizing human innovation. It is based on validated learning, quick scientific experimentation, and a number of counter-intuitive approaches that shorten product development cycles, assess real progress without relying to vanity indicators, and understand what customers want. It is inspired by lean manufacturing lessons. It allows a corporation to change course quickly, changing goals little by little, moment by moment. A startup is an entity devoted to making something new in the face of severe ambiguity. This is true for a single person in a garage as well as a group of seasoned executives. What they all have in common is a desire to break through the cloud of ambiguity and find a sustainable path to a long-term company. Disclaimer: This is a summary of the book, not the original book, and contains opinions about the book. It is not affiliated in any way with the original author.

The Innovator's Method Nathan Furr, Jeff Dyer, 2014-08-19 Have you ever come up with an idea for a new product or service but didn't take any action because you thought it would be too risky? Or at work, have you had what you thought could be a big idea for your company—perhaps changing the way you develop or distribute a product, provide customer service, or hire and train your employees? If you have, but you haven't known how to take the next step, you need to understand what the authors call the innovator's method—a set of tools emerging from lean start-up, design thinking, and agile software development that are revolutionizing how new ideas are created, refined, and brought to market. To date these tools have helped entrepreneurs, designers, and software developers manage uncertainty—through cheap and rapid experiments that systematically lower failure rates and risk. But many managers and leaders struggle to apply these powerful tools within their organizations, as they often run counter to traditional managerial thinking and practice. Authors Nathan Furr and Jeff Dyer wrote this book to address that very problem. Following the breakout success of *The Innovator's DNA*—which Dyer wrote with Hal Gregersen and bestselling author Clay Christensen to provide a framework for generating ideas—this book shows how to make those ideas actually happen, to commercialize them for success. Based on their research inside corporations and successful start-ups, Furr and Dyer developed the innovator's method, an end-to-end process for creating, refining, and bringing ideas to market. They show when and how to apply the tools of their method, how to adapt them to your business, and how to answer commonly asked questions about the method itself, including: How do we know if this idea is worth pursuing? Have we found the right solution? What is the best business model for this new offering? This book focuses on the “how”—how to test, how to validate, and how to commercialize ideas with the lean, design, and agile techniques successful start-ups use. Whether you're launching a start-up, leading an established one, or simply working to get a new product off the ground in an existing company, this book is for you.

Lean Startup Eric Ries, 2014-10-10 Der Weg zum eigenen Unternehmen ist nie ohne Risiko. Und bis die Firma sich auf dem Markt etabliert hat, dauert es. Wer doch scheitert, verliert in der Regel viel Geld. Genau hier setzt das Konzept von Eric Ries an. Lean Startup heißt seine Methode. Sie ist schnell, ressourcenfreundlich und radikal erfolgsorientiert. Anhand von durchgespielten Szenarien kann man von vornherein die Erfolgsaussichten von Ideen, Produkten und Märkten bestimmen. Und auch während der Gründungsphase wird der Stand der Dinge ständig überprüft. Machen, messen, lernen – so funktioniert der permanente Evaluationsprozess. Das spart enorm Zeit, Geld und Ressourcen und bietet die Möglichkeit, spontan den Kurs zu korrigieren. Das Lean-Startup-Tool hat sich schon zigtausenfach in der Praxis bewährt und setzt sich auch in Deutschland immer stärker durch.

2017 Eric Ries, 2017-10-25 Portfolio 2011 amazon 4.5 — . (Dustin Moskovitz) (Facebook) Google Facebook twitter Portfolio 2011 MVP dropbox google Pivot flickr Twitter

El método Lean Startup Eric Ries, 2012-02 El método Lean Startup supone un nuevo enfoque que se está adoptando en todo el mundo para cambiar la forma en que las empresas crean y lanzan sus productos. Eric Ries define una startup como una organización dedicada a crear algo bajo condiciones de incertidumbre extrema. Esto se cumple tanto para aquellas personas que trabajan en el garaje de su casa como para un grupo de profesionales experimentados de una de las empresas que aparecen en el ranking de la revista Fortune. Lo que todos ellos tienen en común es la misión de traspasar la incertidumbre para encontrar el camino hacia un negocio sostenible. El enfoque que el autor nos muestra en El método Lean Startup hace que las empresas sean más eficientes en el uso del capital y que apoyen de manera más efectiva la creatividad humana. Se trata de poner en marcha diversas prácticas que acortan el ciclo de desarrollo del producto, miden el progreso real sin recurrir a los indicadores vanidosos y ayudan a entender qué es lo que realmente quieren los consumidores. Además, este método permite a la empresa cambiar de dirección con agilidad y alterar los planes minuto a minuto. En lugar de despilfarrar tiempo diseñando elaborados planes de negocio, el método Lean Startup ofrece a los emprendedores de empresas grandes y pequeñas la mejor manera para poner a prueba de forma continua su visión, para adaptarla y ajustarla antes de que sea demasiado tarde.

Partire leggeri Eric Ries, 2023-08-02 La maggior parte dei nuovi business sembra destinata al fallimento. Le cause sono diverse, dall'instabilità dei mercati agli errori di valutazione dei promotori, ma molti insuccessi si possono prevenire. Il metodo Lean Startup, presentato qui dal suo ideatore Eric Ries, introduce un approccio radicale per il lancio di tutte le iniziative innovative - imprese esordienti o progetti nuovi in realtà consolidate - riducendo drasticamente le probabilità di fallire attraverso un processo di ideazione-controllo-modifica continuo, per adattare passo dopo passo il prodotto ai desideri dei clienti e ai riscontri che arrivano rispetto alle decisioni prese. Quali i benefici di un approccio di questo tipo? Più innovazione, meno spese, meno perdite di tempo e maggior probabilità di successo. Un libro per i nuovi imprenditori e innovatori che vogliono partire leggeri e testare la loro visione attraverso la pratica e l'interazione continua con il mercato e le persone.

Humanocracy Gary Hamel, Michele Zanini, 2020-08-18 A Wall Street Journal Bestseller In a world of unrelenting change and unprecedented challenges, we need organizations that are resilient and daring. Unfortunately, most organizations, overburdened by bureaucracy, are sluggish and timid. In the age of upheaval, top-down power structures and rule-choked management systems are a liability. They crush creativity and stifle initiative. As leaders, employees, investors, and citizens, we deserve better. We need organizations that are bold, entrepreneurial, and as nimble as change itself. Hence this book. In Humanocracy, Gary Hamel and Michele Zanini make a passionate, data-driven argument for excising bureaucracy and replacing it with something better. Drawing on more than a decade of research and packed with practical examples, Humanocracy lays out a detailed blueprint for creating organizations that are as inspired and ingenious as the human beings inside them. Critical building blocks include: Motivation: Rallying colleagues to the challenge of busting bureaucracy Models: Leveraging the experience of organizations that have profitably challenged the bureaucratic status quo Mindsets: Escaping the industrial age thinking that frustrates progress Mobilization: Activating a pro-change coalition to hack outmoded management systems and processes Migration: Embedding the principles of humanocracy—ownership, markets, meritocracy, community, openness, experimentation, and paradox—in your organization's DNA If you've finally run out of patience with bureaucratic bullshit . . . If you want to build an organization that can outrun change . . . If you're committed to giving every team member the chance to learn, grow, and contribute . . . then this book's for you. Whatever your role or title, Humanocracy will show you how to launch an unstoppable movement to equip and empower everyone in your organization to be their best and to do their best. The ultimate prize: an organization that's fit for the future and fit for human beings.

The Lean Startup (Republish) Eric Ries, 2018-07-08 Lean Startup bukanlah metode yang menjadikan sistem Anda lebih hemat biaya, melainkan lebih efisien sekaligus (tetap) bermanfaat. Setiap tahunnya, startup-startup baru bermunculan. Produk yang bagus, promosi besar-besaran disertai berbagai ulasan di media massa, serta janji-janji manis bahwa konsumen akan mendapatkan manfaat besar jika menjadi penggunaanya. Namun, tak lama berselang, beberapa di antara startup yang digadang-gadang itu tak lagi terdengar kabarnya. Seperti yang selalu kita dengar, seorang entrepreneur pasti sukses selama memiliki tekad kuat, panjang akal, waktu yang tepat, dan—terutama—produk yang hebat. Kenyataannya, awal yang menjanjikan tak jarang berujung pada kegagalan. Sebagian besar produk baru tidak sukses di pasaran, bahkan pahitnya, tak digunakan oleh siapa pun. Pertanyaan besar pun muncul, strategi manakah yang tidak tepat? Lewat riset ilmiah serta pengalamannya dalam mendirikan dan membesarkan berbagai startup selama bertahun-tahun, Eric Ries mencetuskan metode baru, Lean Startup. Sebuah sistem luar biasa yang membuat para entrepreneur segera mendapatkan jawaban atas pertanyaan: bagaimana kita bisa lebih cepat mengetahui apa saja yang berfungsi dan mana yang harus segera disingkirkan? [Mizan, Bentang Pustaka, Bisnis, Startup, Entrepreneur, Sukses, Motivasi, Inovasi, Dewasa, Indonesia] spesial seri bentang bisnis & startup

Бизнес с нуля Эрик Рис, Мы привыкли считать, что процессы и менеджмент — это что-то скучное и унылое, а стартапы — динамичное и увлекательное, где нет места никаким правилам. Однако верно как раз обратное: создание стартапа должно быть подчинено четкой методике, имеющей строго определенные шаги. Основная идея метода «экономичный стартап», разработанного Эриком Рисом, заключается в быстром тестировании идей новых продуктов на реальных потребителях и постоянной корректировке бизнес-модели, с тем чтобы начинать масштабные вложения только тогда, когда идея подтверждена фактами. Кто уже познакомился с этой книгой, говорит о ней так: если вы предприниматель, срочно бросайте все дела, садитесь и читайте! И пусть вас не смущают слова «бизнес с нуля» в названии. Предприниматели по духу есть в разных компаниях, а уметь постоянно анализировать бизнес-модель и вовремя вносить в нее коррективы нужно любому бизнесу — и малому, и большому.

Inequality in the 21st Century David Grusky, Jasmine Hill, 2018-05-15 This book provides selections from the seminal works of Karl Marx, Max Weber, W.E.B. Du Bois, and Charlotte Perkins Gilman that reveal some of the reasons why class, race, and gender inequalities have proven very adaptive and can flourish even today in the 21st century.

Гуманократия Гэри Хэмел, Микеле Занини, Подробное исследование бюрократии и ее антипода - гуманократии и того, почему компании должны предпочесть второе, если хотят развиваться и успешно функционировать в условиях рыночной экономики.

A startup enxuta Eric Ries, 2012-05-01 Como os empreendedores utilizam a inovação contínua para criar empresas extremamente bem-sucedidas Na vanguarda do empreendedorismo do século 21, Eric Ries criou uma abordagem revolucionária para a administração, que gerou um movimento que está transformando a maneira como os novos produtos são criados, desenvolvidos e lançados. Esses princípios se aplicam a todos aqueles que procuram construir produtos verdadeiramente novos sem desperdício, que podem ser utilizados tanto por startups de empresas de garagem quanto por inovadores presentes nas grandes empresas. Ries, que é empreendedor residente na Harvard Business School, também define desperdício como toda atividade que não contribui para se aprender a respeito dos clientes. Trazendo histórias da vida real e lições aprendidas de algumas das empresas mais dinâmicas da atualidade, o autor descreve um plano para que cada um possa executar os princípios fundamentais da startup enxuta em qualquer projeto.

Leapfrogging Soren Kaplan, 2012-08-06 “Leapfrogging is as much about the secrets of breakthrough leadership as it is about business innovation . . . loaded with fresh ideas and examples.” —Hans Middag, Director, Learning and Development, Randstad In his trailblazing debut, Soren Kaplan gives business leaders the tools to do exactly what they’re taught to avoid: embrace surprise—the new key to business breakthroughs. Instead of fighting against uncertainty, Kaplan reveals how to use it to break down limiting mindsets and barriers to change the game. By

highlighting specific ways to transform both good and bad surprises into unique opportunities, Kaplan encourages leaders to compete by embracing counterintuitive ideas, managing paradoxes, and even welcoming failure. This is the key to “leapfrogging” —creating or doing something radically new or different that produces a significant leap forward. Leapfrogging connects new research, unconventional strategies, and practical tools for navigating the “messy” and elusive process of achieving business breakthroughs. Filled with real-world examples from innovators such as Gatorade, Intuit, Philips, Kimberly-Clark, Colgate-Palmolive, OpenTable, and Etsy, Kaplan shows that any organization or business function can leapfrog. Using his LEAPS process (Listen, Explore, Act, Persist, and Seize), leaders learn to seek out, recognize, and respond to surprising experiences and events as a way to create solutions that leap beyond the current expectations of customers, partners, employees, the market, and the competition. Kaplan’s Leapfrogging is the new handbook for the modern leader. “Superbly crafted, powerful in its simplicity, offering smart, actionable learning . . . Finally, a simple, holistic model that allows for breakthrough thinking and living.” —Mary Beth Robles, Vice President, Colgate-Palmolive “His campaigning for fearless innovation and flexibility is compelling.” —Publishers Weekly

The Decoded Company Leerom Segal, Aaron Goldstein, Jay Goldman, Rahaf Harfoush, 2014-02-20 A powerful guide to building a data-centric corporate culture that unleashes talent and improves engagement Amazon delights customers with recommendations that are spot on. Google amazes us by generating answers before we've even finished asking a question. These companies know who we are and what we want. The key to their magic is Big Data. Personalizing the consumer experience with the collection and analysis of consumer data is widely recognized as one of the biggest business opportunities of the 21st century. But there is a flip side to this that has largely been missed. What if we were able to use data about employees to personalize and customize their experience - to increase their engagement, help them learn faster on the job, and figure out which teams they should be on? In this book, Leerom and his colleagues outline the six principles they've used to decode work and unlock the maximum potential of their talent, and share success stories from other organizations that have embraced this approach. The Decoded Company is an actionable blueprint for any company that wants the best from its people, and isn't afraid of radical approaches to get it. Leerom Segal is the president and CEO of Klick and has been named Entrepreneur of the Year by the Business Development Bank of Canada, won the Young Entrepreneur of the Year award from Ernst and Young, and was named to Profit Magazine's Hall of Fame as the youngest CEO ever to lead a nonprofit company. Aaron Goldstein is the co-founder of Klick and is a Senior Certified Project Manager Professional. Jay Goldman was Head of Marketing at Ryppl, a venture-backed startup acquired by Salesforce in 2012 and now known as Work.com. He is the author of the O'Reilly Facebook Cookbook, and he has been published in the Harvard Business Review. Rahaf Harfoush is the author of several books including Yes We Did. She was a contributor to the best-selling Wikinomics and Grown Up Digital.

Mobile Design Pattern Gallery Theresa Neil, 2014-04-23 When you're under pressure to produce a well-designed, easy-to-navigate mobile app, there's no time to reinvent the wheel—and no need to. This handy reference provides more than 90 mobile app design patterns, illustrated by 1,000 screenshots from current Android, iOS, and Windows Phone apps. Much has changed since this book's first edition. Mobile OSes have become increasingly different, driving their own design conventions and patterns, and many designers have embraced mobile-centric thinking. In this edition, user experience professional Theresa Neil walks product managers, designers, and developers through design patterns in 11 categories: Navigation: get patterns for primary and secondary navigation Forms: break industry-wide habits of bad form design Tables: display only the most important information Search, sort, and filter: make these functions easy to use Tools: create the illusion of direct interaction Charts: learn best practices for basic chart design Tutorials & Invitations: invite users to get started and discover features Social: help users connect and become part of the group Feedback & Accordance: provide users with timely feedback Help: integrate help pages into a smaller form factor Anti-Patterns: what not to do when designing a mobile app

Humanocracia Gary Hamel, Michele Zanini, 2022-06-06 Wall Street Journal Bestseller En un mundo de cambios incesantes y retos nunca vistos, necesitamos organizaciones que sean resilientes y audaces. Por desgracia, la mayoría de las organizaciones, sobrecargadas de burocracia, son lentas y rígidas. En una época de transformaciones, las estructuras de poder descendentes y las normas de los sistemas de gestión son un lastre: limitan la creatividad y frenan la iniciativa. Como líderes, empleados, inversores y ciudadanos que somos, nos merecemos algo mejor. Necesitamos organizaciones que sea audaces, emprendedoras y tan ágiles como el propio cambio. Esta es la razón de este libro. En Humanocracia, Gary Hamel y Michele Zanini ofrecen una apasionada explicación basada en datos de por qué se ha de acabar con la burocracia y sustituirla por algo mejor. Humanocracia, un libro basado en más de una década de investigación y lleno de ejemplos prácticos, expone un plan perfectamente detallado para crear organizaciones que sean tan inspiradoras e ingeniosas como los seres humanos que las componen.

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