

Alditalk

Kai-Ingo Voigt,Oana Buliga,Kathrin Michl

Surfen per Mobilfunk mit Windows 7 Björn Walter, 2011

Business Model Pioneers Kai-Ingo Voigt,Oana Buliga,Kathrin Michl,2016-07-28 Business model innovations are conceived and implemented by a special type of entrepreneur: business model pioneers. This book presents 14 compelling case studies of business model pioneers and their companies, who have successfully introduced new business ideas to the market. The examples range from industries such as retail, media and entertainment to services and industrial projects. For each example, the book provides information on the market environment at the time of launch and illustrates the driving forces behind these business models. Moreover, current market developments are highlighted and linked to the evolution of the business models. Lastly, the authors present the profile of a typical business model pioneer.

Electronic Evidence in Civil and Commercial Dispute Resolution Quynh Anh Tran, 2022-12-07 This book provides a deeper understanding of electronic evidence and its use in civil and commercial dispute resolution. The explosive growth of information technology has had major impacts on the development of the economy, society and also on the improvement of legal proceedings with the use of modern technology in all areas of criminal and civil procedures. This book focuses on the current provisions of UNCITRAL, the European Union, Germany and Vietnam concerning electronic evidence in civil and commercial dispute resolution. It analyses the notion and the basic aspects of evidence and electronic evidence and explores the process of finding electronic evidence. Further, it discusses how the effectiveness of finding electronic evidence can be reconciled with a respect for fundamental rights, in particular with personal privacy and personal data protection. The book subsequently addresses the authentication and admissibility of electronic evidence; the evaluation of electronic evidence and the burden of proof; and the challenges of using electronic evidence in civil and commercial dispute resolution. Finally, it puts forward proposals for promoting the use of electronic evidence in these contexts. As the book focuses on the current texts of UNCITRAL and the civil procedure legislation of the European Union, Germany and Vietnam, it relies on a comparative method which deals with the most significant provisions of the above legislation.

Commodity Marketing Margit Enke, Anja Geigenmüller, Alexander Leischnig, 2022-04-22 Commoditization is a major challenge for companies in a wide range of industries, and commodity marketing has become a priority for many top managers. This book tackles the key issues associated with the marketing of commodities and the processes of commoditization and de-commoditization. It summarizes the state of the art on commodity marketing, providing an overview of current debates. It also offers managerial insights, case studies, and guidance to help manage and market commodity goods and services.

Talk Triggers Jay Baer,Daniel Lemin,2018-10-02 **Talk Triggers** is the definitive, practical guide on how to use bold operational differentiators to create customer conversations, written by best-selling authors and marketing experts Jay Baer and Daniel Lemin. Word of mouth is directly responsible for 19% of all purchases, and influences as much as 90%. Every human on earth relies on word of mouth to make buying decisions. Yet even today, fewer than 1% of companies have an actual strategy for generating these crucial customer conversations. **Talk Triggers** provides that strategy in a compelling, relevant, timely book that can be put into practice immediately, by any business. The key to activating customer chatter is the realization that same is lame. Nobody says let me tell you about this perfectly adequate experience I had last night. The strategic, operational differentiator is what gives customers something to tell a story about. Companies (including the 30+ profiled in **Talk Triggers**) must dare to be different and exceed expectations in one or more palpable ways. That's when word of mouth becomes involuntary: the customers of these businesses simply MUST tell someone else. **Talk Triggers** contains: Proprietary research into why and how customers talk More than 30 detailed case studies of extraordinary results from Doubletree Hotels by Hilton and their warm cookie upon arrival, The Cheesecake Factory and their giant menu, Five Guys Burgers and their extra fries in the bag, Penn & Teller and their nightly meet and greet sessions, and a host of delightful small businesses The 4-5-6 learning system (the 4 requirements for a differentiator to be a talk trigger; the 5 types of talk triggers; and the 6-step process for creating talk triggers) Surprises in the text that are (of course) word of mouth propellants Consumers are wired to discuss what is different, and ignore what is average. **Talk Triggers** not only dares the reader to differentiate, it includes the precise formula for doing it. Combining compelling stories, inspirational examples, and practical how-to, **Talk Triggers** is the first indispensable book about word of mouth. It's a book that will create conversation about the power of conversation.

Немецкий язык. Карманный самоучитель Екатерина Найманова, 2022-07-06 Карманный самоучитель немецкого языка – это курс, состоящий из книги и бесплатного мобильного приложения. Он адресован тем, кто хочет освоить немецкий с нуля и научиться общаться в повседневных ситуациях: в отеле, в кафе или ресторане, в общественном транспорте. Пособие включает базовый фонетический курс, живые диалоги, доступные объяснения грамматики, упражнения с ключами, а также много полезной путешественнику страноведческой информации. В бесплатном мобильном приложении вы найдете диалоги, озвученные носителями языка, и упражнения на понимание устной речи.

Werde- und Konsumentenpsychologie Georg Felser, 2023-12-30 Wie funktioniert Werbung? Wie werden Kaufentscheidungen beeinflusst? Wie manipulierbar sind wir als Konsumentinnen und Konsumenten? Welche Methoden im Marketing funktionieren und warum? Das Buch „Werde- und Konsumentenpsychologie“ gibt Antworten auf diese Fragen. Mit der fünften Auflage des seit Jahren erfolgreichen und prüfungsrelevanten Lehrbuchklassikers halten Sie die psychologischen Grundlagen des Neuromarketings und der Verhaltensökonomie in Ihren Händen. Wussten Sie, dass ein nicht geringer Teil unseres Konsumverhaltens durch automatische, unbewusste und »implizite« Prozesse gesteuert wird? In diesem leicht verständlichen und gleichzeitig wissenschaftlich anspruchsvollen Buch erfahren Sie, welche Rolle diesen Prozessen tatsächlich zukommt. Diese Neuauflage wurde um eine Vielzahl aktueller Forschungsergebnisse sowie neuer Textabschnitte und Kapitel wie z.B. zum digitalen Marketing, Werbung über Influencer, die Bedeutung von Kundenrezensionen, die Folgen des E-Commerce, Online- und Versandhandel und „innovative“ Werbeformen wie z.B. Ambient Marketing oder Native Advertising erweitert.

Der Rechnungsschock: Hinweispflichten im Bürgerlichen Recht und ihre Grenzen Eckart Bueren, 2018-05-18 Die rasche allgegenwärtige Verfügbarkeit von Mobilfunk und immer schnellerem stationärem wie mobilem Internet begünstigt Situationen, in denen Nutzer Technik oder Tarife nicht wie gedacht beherrschen und in der Folge einen `Rechnungsschock` erleiden. Eckart Bueren systematisiert zunächst das reichhaltige Fallrecht und erörtert die Reaktion der Rechtsordnung im Regulierungs- und Zivilrecht. Darauf aufbauend untersucht er den Ansatz der deutschen Zivilgerichte und die sachgerechte Zuweisung der Nutzungsrisiken kritisch im Lichte von Rechtsdogmatik, Rechtsvergleichung und Rechtsökonomie. Abschliessend zeigt er alternative zivilrechtliche Lösungswege auf. Die bei der Untersuchung bedeutsamen Fragen führen zugleich zu grundlegenden Problemstellungen des allgemeinen Bürgerlichen Rechts und des Schuldrechts, die bisher nur spärlich ausgeleuchtet sind.

Strategisches Kündigungsverhalten Stephan Naß, 2012-04-06 Die Neukundenakquisition und das Kundenbindungsmanagement sind in zahlreichen Branchen von Prämien zur Gewinnung von neuen bzw. Bindung von bestehenden Kunden geprägt. Immer mehr Kunden nutzen mittlerweile das Instrument Kündigung, um bessere Vertragskonditionen und Prämien verhandeln zu können. Stephan Naß untersucht die Existenz eines strategischen Kündigungsverhaltens sowie dessen Einfluss auf die tatsächliche Kundenabwanderung. Darüber hinaus entwickelt er ein Modell, mit dessen Hilfe auf der Basis von unternehmensintern verfügbaren Daten ermittelt werden kann, ob ein Kündiger strategisch handelt, oder tatsächlich eine Abwanderung plant.

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The Technology, Business, and Economics of Streaming Video Eli Noam, 2021-01-29 Along with its interrelated companion volume, *The Content, Impact, and Regulation of Streaming Video*, this book covers the next generation of TV—streaming online video, with details about its present and a broad perspective on the future. It reviews the new technical elements that are emerging, both in hardware and software, their long-term trend, and the implications. It discusses the emerging ‘media cloud’ of video and infrastructure platforms, and the organizational form of such TV.

Stay and Fight Madeline ffitch, 2019-07-09 Like Bastard Out of Carolina, ffitch's electrifying debut novel is a paean to independence and a protest against the materialism of our age. —O: The Oprah Magazine Delightfully raucous. —Sam Sacks, The Wall Street Journal Helen arrives in Appalachian Ohio full of love and her boyfriend’s ideas for living off the land. Too soon, with winter coming, he calls it quits. Helped by Rudy—her government-questioning, wisdom-spouting, seasonal-affective-disordered boss—and a neighbor couple, Helen makes it to spring. Those neighbors, Karen and Lily, are awaiting the arrival of their first child, a boy, which means their time at the Women’s Land Trust must end. So Helen invites the new family to throw in with her—they’ll split the work and the food, build a house, and make a life that sustains them, if barely, for years. Then young Perley decides he wants to go to school. And Rudy sets up a fruit-tree nursery on the pipeline easement edging their land. The outside world is brought clamoring into their makeshift family. Set in a region known for its independent spirit, Stay and Fight shakes up what it means to be a family, to live well, to make peace with nature and make deals with the system. It is a protest novel that challenges our notions of effective action. It is a family novel that refuses to limit the term. And it is a marvel of storytelling that both breaks with tradition and celebrates it. Best of all, it is full of flawed, cantankerous, flesh-and-blood characters who remind us that conflict isn’t the end of love, but the real beginning. Absorbingly spun, perfectly voiced, and disruptively political, Madeline ffitch’s Stay and Fight forces us to reimagine an Appalachia—and an America—we think we know. And it takes us, laughing and fighting, into a new understanding of what it means to love and to be free.

Asylum for Sale Siobhán McGuirk, Adrienne Pine, 2020-11-01 This explosive new volume brings together a lively cast of academics, activists, journalists, artists, and people directly impacted by asylum regimes to explain how current practices of asylum align with the neoliberal moment and to present their transformative visions for alternative systems and processes. Through essays, artworks, photographs, infographics, and illustrations, *Asylum for Sale: Profit and Protest in the Migration Industry* regards the global asylum regime as an industry characterized by profit-making activity: brokers who facilitate border crossings for a fee; contractors and firms that erect walls, fences, and watchtowers while lobbying governments for bigger “security” budgets; corporations running private detention centers and “managing” deportations; private lawyers charging exorbitant fees; “expert” witnesses; and NGO staff establishing careers while placing asylum seekers into new regimes of monitored vulnerability. *Asylum for Sale* challenges readers to move beyond questions of legal, moral, and humanitarian obligations that dominate popular debates regarding asylum seekers. Digging deeper, the authors focus on processes and actors often overlooked in mainstream analyses and on the trends increasingly rendering asylum available only to people with financial and cultural capital. Probing every aspect of the asylum process from crossings to aftermaths, the book provides an in-depth exploration of complex, international networks, policies, and norms that impact people seeking asylum around the world. In highlighting protest as well as profit, *Asylum for Sale* presents both critical analyses and proposed solutions for resisting and reshaping current and emerging immigration norms.

Identity-Based Brand Management Christoph Burmann, Nicola-Maria Riley, Tilo Halaszovich, Michael Schade, Kristina Klein, Rico Piehler, 2023-03-13 This textbook provides a comprehensive overview of identity-based brand management based on current research. The authors focus on the design of the brand identity, which covers the internal perspective of brand management, and the resulting external brand image perceived by consumers and other audiences. The book covers topics such as brand positioning, the design of the brand architecture and brand elements, the management of brand touchpoints and the customer journey, as well as multi-sensory brand management and brand management in a digital environment. Further topics covered are international brand management, brand management in the retail sector, in social media and on digital brand platforms (electronic marketplaces). Numerous practical examples illustrate the applicability of the concept of identity-based brand management. The authors show that the concept of identity-based brand management is a valuable management model to make brands successful. In the 2nd edition, all chapters were fundamentally revised and up-to-date practical examples as well as latest research findings were added. Additional material is available via an app: Download the Springer Nature Flashcards App and use exclusive content to test your knowledge.

Future Telco Peter Krüssel, 2018-07-23 This book examines the extensive changes in markets, technologies and value chains that telecommunication companies are currently confronted with. It analyzes the crossroads they have reached and the choices that now need to be made – to be a bit pipe or a trendsetter of digitalization. Based on an analysis of the key challenges for telcos, the book derives future market scenarios and puts forward recommendations for how they can successfully position themselves. It proposes a framework based on seven “levers,” which addresses concrete measures in each step of the value chain, ranging from technology, IT and processes, to innovation, marketing and sales issues. The book discusses the current challenges and provides both general recommendations and concrete solutions. Respected experts illustrate innovative strategic and technical trends and provide insights gained in real-life transformation projects. Recent developments in the areas of regulation, product development, competition between over-the-top (OTT) providers and telcos, as well as technical innovations like 5G, SDN/NFV, LEO satellites and MEC are discussed. Accordingly, practitioners, managers and researchers alike will benefit from the book’s wealth of examples and up-to-date insights.

Windows Vista für Experten Günter Born, 2009

Clever Geld sparen Michael Schuller, 2021-10-21 Wie Du bis zu 10.000 € pro Jahr sparen kannst und das... ... ohne einen übermäßigen Verzicht und ohne einer Reduzierung Deiner Lebensqualität, sondern durch das Anwenden cleverer Tricks im Alltag! - Dir fällt es schwer den kompletten Überblick und vollumfängliche Kontrolle über deine Finanzen zu behalten? - Von Deinem aktuellen Einkommen bleibt am Ende des Monats einfach nicht genug übrig, um Geld zu sparen? - Du möchtest für deine Altersvorsorge Geld ansparen und Vermögen aufzubauen, doch hast bisher nicht den richtigen Weg dafür gefunden? - Du wünschst Dir endlich finanzielle Freiheit, um ohne Geldsorgen zu leben und sich mehr Luxus leisten zu können? Oder sogar eine Frührente anzustreben? Dann möchte ich Dich gerne mit diesem Buch unterstützen, sodass Du clever Geld sparen lernst! Ich kann Dir versichern: - Mit der richtigen Herangehensweise und den richtigen Tipps ist Sparen sehr einfach und macht sogar jede Menge Spaß! - Dein Lebensstandard bzw. Deine Lebensqualität werden mit den richtigen Tipps nicht darunter leiden. - Und egal wo Du gerade finanziell stehst, mit dem Wissen und den Tipps, die ich Dir in dem Buch vermittele, wirst Du jede Menge Geld sparen können, damit Du mehr Geld bei gleichbleibendem Einkommen hast! Das erwartet Dich in meinem Ratgeber: - Über 101 Spartipps, die einfach, bequem und alltagsnah gehalten sind. So wirst Du mit kleinen Änderungen sehr viel Geld sparen können! - Hilfsmittel, die das Sparen für Dich zum Kinderspiel machen werden. - Alltagsnahe Beispiele und Spartricks aus den folgenden Bereichen: Mobilität, Verwaltung/Finanzen, Wohnen, Konsum und Urlaub. Somit wirst Du auf jeden Fall eine Vielzahl an Stellschrauben finden, um Geld zu sparen! - Zusätzlich findest Du im Buch exklusive Links über die Du bei vielen Onlineshops und Dienstleistern einen zusätzlichen Rabatt auf deinen Einkauf erhältst! - Als Bonuskapitel erwarten Dich 3 von mir empfohlene Wege, um Dein gespartes Geld sicher anzulegen. So wirst Du Deinem finanziellen Ziel und/oder Traum weitaus schneller näher kommen!

Android Smartphones und Tablets für Senioren für Dummies Sandra Weber, 2022-06-15 Sie besitzen ein neues Smartphone oder ein neues Tablet und wissen nicht so recht, wie Sie damit starten sollen? Oder wollen Sie einfach die Möglichkeiten Ihres Geräts besser nutzen? Dann hilft Ihnen dieses Buch. Sandra Weber erklärt Ihnen, wie Sie Ihr Gerät einrichten, Telefon, WhatsApp und Co. nutzen, weitere Apps und Anwendungen finden und wie so Ihr Smartphone auch Ihre Fitness unterstützt. Außerdem berät Sie die Autorin, wie Sie sicher im Internet unterwegs sind. Mit diesem übersichtlichen Buch in Großdruck werden Sie noch mehr Freude an Ihrem Android-Gerät haben.

Mobile Medien - Mobiles Leben Thomas Christian Bächle, Caja Thimm, 2014 Mobile Medien verändern unser Leben grundlegend - sie lassen uns soziale Beziehungen anders erleben oder Orte neu wahrnehmen. Sie transformieren gleichzeitig die Rhythmen und Rituale unseres zunehmend mediatisierten Alltags. Die ubiquitäre Nutzung von mobilen Medien birgt dabei sowohl erhebliche infrastrukturelle, soziale und wirtschaftliche Chancen

als auch vielfältige Risiken. Vertreterinnen und Vertreter der Geographie, der Informatik, der Medienwissenschaft und der Soziologie bieten in diesem Band einen Blick darauf, wie mobiles Leben transdisziplinär perspektiviert werden kann. 0.

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