

WHAKdotCOM

M. el-Nawawy, Sahar M. Khamis

Summary: DotCom Secrets BusinessNews Publishing,2016-07-20 The must-read summary of Russell Brunson's book: DotCom Secrets: The Underground Playbook for Growing Your Company Online. This complete summary of the ideas from Russell Brunson's book DotCom Secrets shows the importance of building a good sales funnel for your online business. This is what will drive traffic to your website and then push them through to make a purchase. The funnel is made up of various different strategies; a traffic strategy, a product strategy and a communication strategy. By fine-tuning these strategies you will create a funnel that leads customers from when they arrive at your website to profit for your business. This summary tells you exactly how to create this profit-boosting funnel by taking you through each step of the process with clear diagrams and concise explanations. Added-value of this summary: • Save time • Understand key concepts • Expand your knowledge To learn more, read DotCom Secrets and learn how to boost profits for your online business.

Dotcom Secrets Russell Brunson,2020-04-07 Master the science of funnel building to grow your company online with sales funnels in this updated edition from the \$100M entrepreneur and co-founder of the software company ClickFunnels. DotCom Secrets is not just another how-to book on internet marketing. This book is not about getting more traffic to your website--yet the secrets you'll learn will help you to get exponentially more traffic than ever before. This book is not about increasing your conversions--yet these secrets will increase your conversions more than any headline tweak or split test you could ever hope to make. Low traffic or low conversion rates are symptoms of a much greater problem that's a little harder to see (that's the bad news), but a lot easier to fix (that's the good news). What most businesses really have is a funnel problem. Your funnel is the online process that you take your potential customers through to turn them into actual customers. Everyone has a funnel (even if they don't realize it), and yours is either bringing more customers to you, or repelling them. In this updated edition, Russell Brunson, CEO and co-founder of the multimillion-dollar software company ClickFunnels, reveals his greatest secrets to generating leads and selling products and services after running tens of thousands of his own split tests. Stop repelling potential customers. Implement these processes, funnels, frameworks, and scripts now so you can fix your funnel, turn it into the most profitable member of your team, and grow your company online.

How to Dotcom Robert McGarvey,2000 Shows would-be Internet entrepreneurs how to create a successful business in cyberspace, and offers advice on topics from site building and funding to marketing and sales.

Expert Secrets Russell Brunson,2022-08-09 Master the art of what to say in your funnels to convert your online visitors into lifelong customers in this updated edition from the \$100M entrepreneur and co-founder of the software company ClickFunnels. Your business is a calling. You've been called to serve a group of people with the products, services, and offers that you've created. The impact that the right message can have on someone at the right time in their life is immeasurable. Your message could help to save marriages, repair families, change someone's health, grow a company, or more. . . . But only if you know how to get it into the hands of the people whose lives you have been called to change. By positioning yourself as an expert and telling your story in a way that gets people to move, you will be able to guide people through your value ladder, offer solutions to their problems, and give them the results they are looking for. This is how you change the lives of your customers, and this is how you grow your company. In this updated edition of Expert Secrets, Russell Brunson, CEO and co-founder of the multimillion-dollar software company ClickFunnels, gives you the step-by-step strategies you need to turn your expertise into a carefully crafted sales message that will attract your dream customers. Don't hide inside your business. Implement these story selling techniques now so you can find your voice and gain the confidence to become a leader, build a movement of people whose lives you can change, and make this calling a career.

Dot.con John Cassidy,2003 This is a sceptical history of the internet/stock market boom. John Cassidy argues that what we have just witnessed

wasn't simply a stock market bubble; it was a social and cultural phenomenon driven by broad historical forces. Cassidy explains how these forces combined to produce the buying hysteria that drove the prices of loss-making companies into the stratosphere. Much has been made of Alan Greenspan's phrase irrational exuberance, but Cassidy shows that there was nothing irrational about what happened. The people involved - fund managers, stock analysts, journalists and pundits - were simply acting in their own self-interest.

Dot-Com Design Megan Saphar Ankerson, 2018-07-24 From dial-up to wi-fi, an engaging cultural history of the commercial web industry In the 1990s, the World Wide Web helped transform the Internet from the domain of computer scientists to a playground for mass audiences. As URLs leapt off computer screens and onto cereal boxes, billboards, and film trailers, the web changed the way many Americans experienced media, socialized, and interacted with brands. Businesses rushed online to set up corporate home pages and as a result, a new cultural industry was born: web design. For today's internet users who are more familiar sharing social media posts than collecting hotlists of cool sites, the early web may seem primitive, clunky, and graphically inferior. After the dot-com bubble burst in 2000, this pre-crash era was dubbed Web 1.0, a retronym meant to distinguish the early web from the social, user-centered, and participatory values that were embodied in the internet industry's resurgence as Web 2.0 in the 21st century. Tracking shifts in the rules of good web design, Ankerson reimagines speculation and design as a series of contests and collaborations to conceive the boundaries of a new digitally networked future. What was it like to go online and surf the Web in the 1990s? How and why did the look and feel of the web change over time? How do new design paradigms like user-experience design (UX) gain traction? Bringing together media studies, internet studies, and design theory, Dot-com Design traces the shifts in, and struggles over, the web's production, aesthetics, and design to provide a comprehensive look at the evolution of the web industry and into the vast internet we browse today.

Crime Dot Com Geoff White, 2020-09-12 From Anonymous to the Dark Web, a dizzying account of hacking—past, present, and future. “Brilliantly researched and written.”—Jon Snow, Channel 4 News “A comprehensive and intelligible account of the elusive world of hacking and cybercrime over the last two decades. . . . Lively, insightful, and, often, alarming.”—Ewen MacAskill, Guardian On May 4, 2000, an email that read “kindly check the attached LOVELETTER” was sent from a computer in the Philippines. Attached was a virus, the Love Bug, and within days it had been circulated across the globe, paralyzing banks, broadcasters, and businesses in its wake, and extending as far as the UK Parliament and, reportedly, the Pentagon. The outbreak presaged a new era of online mayhem: the age of Crime Dot Com. In this book, investigative journalist Geoff White charts the astonishing development of hacking, from its conception in the United States’ hippy tech community in the 1970s, through its childhood among the ruins of the Eastern Bloc, to its coming of age as one of the most dangerous and pervasive threats to our connected world. He takes us inside the workings of real-life cybercrimes, drawing on interviews with those behind the most devastating hacks and revealing how the tactics employed by high-tech crooks to make millions are being harnessed by nation states to target voters, cripple power networks, and even prepare for cyber-war. From Anonymous to the Dark Web, Ashley Madison to election rigging, Crime Dot Com is a thrilling, dizzying, and terrifying account of hacking, past and present, what the future has in store, and how we might protect ourselves from it.

Origins of the Crash Roger Lowenstein, 2004-12-28 With his singular gift for turning complex financial events into eminently readable stories, Roger Lowenstein lays bare the labyrinthine events of the manic and tumultuous 1990s. In an enthralling narrative, he ties together all of the characters of the dot-com bubble and offers a unique portrait of the culture of the era. Just as John Kenneth Galbraith’s *The Great Crash* was a defining text of the Great Depression, Lowenstein’s *Origins of the Crash* is destined to be the book that will frame our understanding of the 1990s.

The Secret Life of Kim Dotcom David Fisher, 2013

Dot.Bomb J. David Kuo, 2009-10-31 In the tradition of *Liar's Poker* and *Barbarians at the Gate*, dot.bomb is a gripping insider's account of e-

business gone berserk--the unforgettable story of the rise and crash of a major Internet startup.

Boom and Bust William Quinn, John D. Turner, 2020-08-06 Why do stock and housing markets sometimes experience amazing booms followed by massive busts and why is this happening more and more frequently? In order to answer these questions, William Quinn and John D. Turner take us on a riveting ride through the history of financial bubbles, visiting, among other places, Paris and London in 1720, Latin America in the 1820s, Melbourne in the 1880s, New York in the 1920s, Tokyo in the 1980s, Silicon Valley in the 1990s and Shanghai in the 2000s. As they do so, they help us understand why bubbles happen, and why some have catastrophic economic, social and political consequences whilst others have actually benefited society. They reveal that bubbles start when investors and speculators react to new technology or political initiatives, showing that our ability to predict future bubbles will ultimately come down to being able to predict these sparks.

F'd Companies Philip J. Kaplan, 2002-04-09 Not long ago, the world was awash with venture capital in search of the next Yahoo! or Amazon.com. No product, no experience, no technology, no business plan -- no problem. You could still get \$40 million from investors to start up your dot-com. And you could get people to work around the clock for stock options and the promise of millions. Then, around April 2000, it all came crashing down. Smart investors, esteemed analysts, and the business press found themselves asking: Who knew people wouldn't rush out to trade in their U.S. dollars for a virtual currency called Flooz? Who knew people wouldn't blow all their Flooz on a used car from the guys at iMotors.com? And who needed a used car from iMotors.com when they could just sit at home and have 40-lb. bags of dog food delivered to them by a sock puppet? F'd Companies captures the waste, greed, and human stupidity of more than 100 dot-com companies. Written in Philip J. Kaplan's popular, cynical style, these profiles are filled with colorful anecdotes, factoids, and information unavailable anywhere else. Together they form a gleeful encyclopedia of how not to run a business. They also capture a truly remarkable period of history. F'd Companies is required reading for everyone involved in the new economy -- assuming your severance check can cover the cost.

Islam Dot Com M. el-Nawawy, Sahar M. Khamis, 2009-06-22 This book analyzes the discourses and deliberations in the discussion forums of three of the most visited Islamic websites and investigates the extent to which they have provided a venue for Muslims to freely engage in discussion among themselves and with non-Muslims about political, economic, religious and social issues.

Expert Secrets Russell Brunson, 2017-03 Expert Secrets helps people find their message and then create a mass movement of people who will pay them for that advice.

Summary of Dotcom Secrets Alexander Cooper, 2021-10-16 Summary of Dotcom Secrets When you create and manage your posts, ask yourself how you want other people to see you. But stay true to who you are. Find a balance between those two and create the best version of yourself, which will make other people in your industry curious as to who you are and how they can network with you. Keep all your social media profiles (as well as your website) consistent. If a user goes on your Facebook and sees you as one type of person, and then goes on your Twitter profile, and sees someone completely different, that will just lead to confusion. It is okay to adapt to the different platforms, as long as you don't lose the essence of who you are in the process. This consistency also applies to the visuals you use, which should have the same design basis throughout your digital presence; and the usernames you go for, which, in a perfect world, would be the same on every platform. However, that is virtually impossible nowadays because so many people are online and so many user handles are already taken. Still, try your best to keep them similar. Share your posts from one platform on other platforms. For example, whenever you post a video on YouTube, make a post about it on Twitter. That way, a Twitter follower of yours can also become a YouTube subscriber and your subscriber count... To be continued... Here is a Preview of What You Will Get: □ A Full Book Summary □ An Analysis □ Fun quizzes □ Quiz Answers □ Etc. Get a copy of this summary and learn about the book.

Web 1.0 Dotcom Era Defined Mr David Murray-Hundley,2023-09-25 David Murray-Hundley, known as The Grumpy Entrepreneur, provides a meticulously detailed account of the Dotcom Era, portraying a pivotal period marked by ingenuity, ambition, and the unbridled growth of the Internet. This book serves as an invaluable historical repository, replete with nuanced insights from someone who not only witnessed but also actively participated in the transformative Dotcom boom of the late '90s. Embark on a scholarly exploration into the inception and flourishing of groundbreaking companies such as Commerce One, led by Mark Hoffman, and Oracle, under the steadfast leadership of Larry Ellison. This book sheds light on both monumental and obscure entities like BVR LLC and Intelysis, recounting their endeavors to shape the Internet's burgeoning landscape. The book meticulously chronicles varied chapters such as Reality Distortion: The Most Outlandish Predictions and Domain Drama: Tales of Squatters, Thieves, and Million-Dollar Names. These chapters delve deep into the peculiar and bold phenomena characteristic of the era. They reflect the ambitious spirit and eclectic environment, from lavish launch parties to the advent of iconic plushie mascots, emblematic of the tech boom's softer, more playful side. Beyond the well-known sagas of Napster and Sean Parker, this book brings forth the untold stories of the overlooked heroes and the lesser-known innovators of the time. It uncovers the origins of companies like RealPlayer and highlights the emergence of startup culture—complete with its signature ping pong tables and ever-present array of free snacks, revealing the evolution of these now commonplace trends. Through Murray-Hundley's insightful reflections, the book delves into the Dotcom Era's profound implications on contemporary tech giants and the progressive transition from Web 1.0 to Web 2.0. It offers readers an in-depth understanding of a time when the world was just beginning to realize the Internet's infinite potentials. This comprehensive narrative is a convergence of humor, historical analysis, and enlightening revelations. It stands as a crucial read for historians, tech enthusiasts, and business scholars eager to comprehend the multifaceted Dotcom Era through the discerning perspective of a seasoned industry veteran.

Dot-com to Dot-bomb Tapan Munroe,2004 The collapse of the dot-com bubble has had profound impact not only on investors who lost trillions but also on the thousands of workers who lost their jobs as their companies disappeared. It was one of the factors that triggered the recession of 2001 from which we have yet to fully recover. This book is about understanding the dot-com bubble as well as the subsequent recovery of Internet-related businesses that appears to have started in 2003. Section 1, the Prologue, provides an overview of what happened and why it happened. Section 2, Perspectives, is a chronological compilation of columns written by Tapan Munroe for the Contra Costa Times (a Knight Ridder newspaper) between June 1999 and March 2004 tracing the anatomy of the rise and fall of Internet-related businesses. Section 3, Epilogue, has two chapters, Lessons Learned and Resurgence. The former summarizes the lessons learned from the eighteen articles in section two. The latter deals with the revival of the dot-com industry as web-savvy businesses show the way to greater productivity and sustainable profitability.

Traffic Secrets Russell Brunson,2023-07-25 Master the evergreen traffic strategies to fill your website and funnels with your dream customers in this timeless book from the \$100M entrepreneur and co-founder of the software company ClickFunnels. The biggest problem that most entrepreneurs have isn't creating an amazing product or service; it's getting their future customers to discover that they even exist. Every year, tens of thousands of businesses start and fail because the entrepreneurs don't understand this one essential skill: the art and science of getting traffic (or people) to find you. And that is a tragedy. Traffic Secrets was written to help you get your message out to the world about your products and services. I strongly believe that entrepreneurs are the only people on earth who can actually change the world. It won't happen in government, and I don't think it will happen in schools. It'll happen because of entrepreneurs like you, who are crazy enough to build products and services that will actually change the world. It'll happen because we are crazy enough to risk everything to try and make that dream become a reality. To all the entrepreneurs who fail in their first year of business, what a tragedy it is when the one thing they risked everything for never fully gets to see the

light of day. Waiting for people to come to you is not a strategy. Understanding exactly WHO your dream customer is, discovering where they're congregating, and throwing out the hooks that will grab their attention to pull them into your funnels (where you can tell them a story and make them an offer) is the strategy. That's the big secret. Traffic is just people. This book will help you find YOUR people, so you can focus on changing their world with the products and services that you sell.

A History of the Internet and the Digital Future Johnny Ryan, 2010-09-15 A History of the Internet and the Digital Future tells the story of the development of the Internet from the 1950s to the present and examines how the balance of power has shifted between the individual and the state in the areas of censorship, copyright infringement, intellectual freedom, and terrorism and warfare. Johnny Ryan explains how the Internet has revolutionized political campaigns; how the development of the World Wide Web enfranchised a new online population of assertive, niche consumers; and how the dot-com bust taught smarter firms to capitalize on the power of digital artisans. From the government-controlled systems of the Cold War to today's move towards cloud computing, user-driven content, and the new global commons, this book reveals the trends that are shaping the businesses, politics, and media of the digital future.

Totally Wired Andrew Smith, 2019-03-12 "The Social Network meets Hammer of the Gods" in this story of a 1990s web titan who made a fortune and lost it all—and what happened afterward (The Independent). One day in February 2001, Josh Harris woke to certain knowledge that he was about to lose everything. The man Time magazine called "The Warhol of the Web" was reduced to a helpless spectator as his fortune dwindled from 85 million dollars to nothing, all in the space of a week. Harris had been a maverick genius preternaturally adapted to the new online world. He founded New York's first dotcom, Pseudo.com, and paved the way for a cadre of twentysomethings to follow, riding a wave of tech euphoria to unimagined wealth and fame for five years—before the great dotcom crash, in which Web 1.0 was wiped from the face of the earth. Long before then, though, Harris's view of the web had darkened, and he began a series of lurid social experiments aimed at illustrating his worst fear: that the internet would soon alter the very fabric of society—cognitive, social, political, and otherwise. In *Totally Wired*, journalist Andrew Smith seeks to unravel the opaque and mysterious episodes of the early dotcom craze, in which the seeds of our current reality were sown. Drawing on in-depth interviews with Harris and those who worked alongside him in downtown Manhattan's "Silicon Alley," the tale moves from a compound in Ethiopia through New York, San Francisco, Las Vegas, London, and Salt Lake City, Utah; from the dawn of the web to the present, taking in the rise of alternative facts, troll society, and the unexpected origins of the net itself, as our world has grown uncannily to resemble the one Harris predicted—and urged us to evade. "Raucous, whimsical, sad and very funny...a fascinating account of what could have been, what briefly was, what almost lasted." —TheWall Street Journal "Told with verve and style...A valuable history." —Kirkus Reviews "A brilliant exploration of madness and genius in the early days of the web." —The Guardian "Dark and compelling." —Daily Mail "This is a book whose time has come." —Sunday Times

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