

EBay Inc.

Martin Gitlin

The Perfect Store Adam Cohen,2008-12-14 When Pierre Omidyar launched a clunky website from a spare bedroom over Labor Day weekend of 1995, he wanted to see if he could use the Internet to create a perfect market. He never guessed his old-computer parts and Beanie Baby exchange would revolutionize the world of commerce. Now, Adam Cohen, the only journalist ever to get full access to the company, tells the remarkable story of eBay's rise. He describes how eBay built the most passionate community ever to form in cyberspace and forged a business that triumphed over larger, better-funded rivals. And he explores the ever-widening array of enlistees in the eBay revolution, from a stay-at-home mom who had to rent a warehouse for her thriving business selling bubble-wrap on eBay to the young MBA who started eBay Motors (which within months of its launch was on track to sell \$1 billion in cars a year), to collectors nervously bidding thousands of dollars on antique clothing-irons. Adam Cohen's fascinating look inside eBay is essential reading for anyone trying to figure out what's next. If you want to truly understand the Internet economy, The Perfect Store is indispensable.

EBay Secrets Steven Ellis White,2004-03 Do you want to make more money on eBay (or any other Internet auction site)? Or, are you looking for an easy second income? Thousands of new users are joining eBay every day. You can take advantage of this trend and make a lot of money. But before you get started, there are some things you need to know. eBay Secrets will walk you through the steps to getting your Internet auction business rolling. It is packed full of tips and secrets that will help you get more money for your auction listings. eBay Secrets is based on the techniques that Steve White has been teaching students in his exclusive seminars on making money on eBay. Never before have all of Mr. White's powerful money-making secrets been available in book format. Here are just a few of the topics that are covered in the book: The two most important secrets to making money on eBay.? 14 places to find cheap things to sell? 15 techniques to increase the number of bids you get? Three things you should NEVER do in an eBay listing? Ten tricks that will make your listings much more effective? The best starting bid for your items? Why your title is critical? A three-step process to find the perfect title? Four words to include in your titles to get even more money for your items? The best time to list your items? Why you should never use a reserve? The one thing that you should never mention in the description? Which listing options are worth the extra cost? How to avoid paying to have pictures in your listings? The only eight things that you need to get started making money on eBay? Seven ways you can get started with no money? Why user feedback is misleading? How to write a description that gets more bids? Everything you need to know about writing HTML in your listings? What to charge for shipping? A printable checklist so you never forget any steps when creating listings? Four email templates for common situations? What to do if someone doesn't pay? Examples of the best and worst auctions? And much, much more ...

Selling Beyond EBay Greg Holden,2006 This guide provides practical tips for ambitious online sellers who are ready to expand their horizons beyond eBay. Holden presents a general overview of the larger online auction scene and explains how to do things like connect with collectors at specialized sites, open an online storefront, or sell merchandise at trade shows.

EBay, Inc Stephen P. Bradley,Kelley A. Porter,Harvard University. Harvard Business School,1999

eBay: Company and Its Founder Martin Gitlin,2011-01-01 This title examines the remarkable life of Pierre Omidyar and his work building the groundbreaking company eBay. Readers will learn about Omidyar's background and education, as well as his early career. Also covered is a look at how eBay operates and issues the company faces, such as international growth, facing competition, and supporting the community. Color photos, detailed maps, and informative sidebars accompany easy-to-read, compelling text. Features include a timeline, facts, additional resources, web sites, a glossary, a bibliography, and an index. Technology Pioneers is a series in Essential Library, an imprint of ABDO Publishing Company.

Strike It Rich on EBAY Mike Baker,1999-06 Learn how to get an auction up, place it and get maximum exposure everytime on every auction. From starting the auction to sending emails to leaving feedback. This book covers it all.

EBay, Inc. (B) Stephen P. Bradley,Erin E. Sullivan,Harvard University. Harvard Business School,2003

The Seller Ledger Hillary DePiano,2007-03 Set up like a traditional ledger, The Seller Ledger allows sellers to keep track of fees, profits, feedback, addresses, tracking information, shipping and handling costs and much more all in one place. Item information about your sales and auctions is only kept on eBay for 90 days so millions of sellers have found the value of keeping a hard copy of their records to minimize mistakes and for running a more efficient business in the world of internet e-commerce. Whether you are a Power Seller or just someone looking to sell enough to clean out your attic, the value of organizing all your eBay information in one place is immeasurable. Specifically designed for the online marketplace, it also contains the most recent fees for both eBay and PayPal on a handy cheat sheet while including ways to keep track of Non-Paying bidder alerts, returns, and other eBay procedures. With room for over 750 auctions!

The EBay Users Bible Thomas Cook,1999-06

The 100 Best Things I've Sold on EBay Lynn Dralle,2003 An entertaining, touching, and inspiring chronicle of the author's most memorable eBay adventures, this book uses the world of online auctions as the setting for a personal story of friendship, loss, and growth. Lynn Dralle is the granddaughter of Cheryl Leaf, an antiques dealer and larger-than-life personality. Over the years, Lynn came to depend not only on her grandmother's broad knowledge of antiques and her business insights, but also on her wisdom, strength of character, and humor.Near the end of her grandmother's life, Lynn returned home to help run the family antiques store. To boost business, she began buying and selling on eBay. As Lynn weaves memories of her grandmother into stories about the items she has sold on eBay, she creates a book that is partly a memoir of the woman who inspired and brought together her entire family and partly a behind-the-scenes look at what it takes to succeed on eBay. Through it all, Lynn's fresh and enthusiastic voice keeps the tone upbeat. This book appeals to everyone!

Kepas Vs. Ebay Emmanuel Kepas,2009-05-01 On September 21, 2006, while on medical leave, I was wrongfully released from employment. I wasn't the first person terminated by eBay after being victimized by an immediate supervisor and raising an issue of concern to management - while retaining the offending supervisor. This pattern of abuse, in my opinion, began with Meg Whitman the CEO of eBay, Inc. (Stacie Wilson vs. Anita Gaeta & eBay, Complaint included in book.) For several months after being on medical leave from eBay, I was severely disabled. Frequently, I lay in my bed both day and night, with screaming noise in my head from severe Stress Induced Tinnitus; as well as experiencing severe Anxiety, Posttraumatic Stress Disorder and Depression, as medically diagnosed. I was sedated for two months with prescription medicine in an effort to recover from the effects of the trauma that I experienced. In an attempt to alleviate the effects of tinnitus, I maintain white noise background sounds, such as running fans. When in my bedroom, I keep my Sound Soother machine running. I also have worn ear-mounted Sound Generators, as occasion would permit. Sometimes, I experience a degree of relief by activities such as: weightlifting, walking by a busy road, driving with the car windows down or sleeping pills. On July 7, 2006, I sent Meg Whitman a personal FedEx letter as an eWatch (Customer Support Escalations) Manager, requesting her assistance (being unaware of her past grievances,) which eBay's hired attorney Matt Durham reported enraged the CEO. Shortly thereafter I was wrongfully discharged by eBay's hired attorney without eBay being able to identify who ordered the termination of my employment. Emmanuel Kepas had it all: a wonderful wife, six children and a promising career with Morgan Stanley. In the aftermath of 9/11 his division was sold and the employees were laid off. In his spare time, he loved buying products from eBay. He always thought it would be great to work for such an innovative company. So when a former peer offered him the position as the eWatch Manager in July 2003, he enthusiastically accepted the job. In February 2005, despite his solid performance evaluations, Emmanuel Kepas was demoted to the position of analyst (while still maintaining full responsibility for the eWatch team,) and placed under the supervision of a lesser qualified young woman who had just been given a poor annual review and had a history of inappropriate behaviors. His pay grade was reduced, which resulted in smaller

quarterly bonuses, lower pay increases and fewer stock option allocations. Even worse, his manager sexually harassed him. When he refused her advances, she removed eight employees from his supervision. When he began to raise his concerns it wasn't long before his manager attempted to redistribute his stock option allocation to others. Finally, when he asked for a transfer, he was refused. Learn the disturbing details of one man's battle against the Internet Giant eBay. Help Him Win Justice, by learning the true story of a company gone awry in *Kepas vs. eBay*.

Online Auctions at EBay 2000 Dennis L. Prince,1999 Whatever can be sold can be found on eBay, the world's online auction. With thousands of users logging on per day, this site is the third most visited spot on the Internet. Creating plain text or eye-catching HTML auction lists, managing bids and sales, and successful follow up once the sale has been made are all covered in this extensive, user-friendly manual.

I Sold My Soul on eBay Hemant Mehta,2007-04-17 Unique insights from an atheist's Sunday-morning odyssey When Hemant Mehta was a teenager he stopped believing in God, but he never lost his interest in religion. Mehta is "the eBay atheist," the nonbeliever who auctioned off the opportunity for the winning bidder to send him to church. The auction winner was Jim Henderson, a former pastor and author of *Evangelism Without Additives*. Since then, Mehta has visited a variety of church services-posting his insightful critiques on the Internet and spawning a positive, ongoing dialogue between atheists and believers. *I Sold My Soul on eBay* tells how and why Mehta became an atheist and features his latest church critiques, including descriptions of his visits to some of the best-known churches in the country. His observations will surprise and challenge you, revealing how the church comes across to those outside the faith. Who better than a nonbeliever to offer an eye-opening assessment of how the gospel is being presented-and the elements that enhance or detract from the presentation. Mehta announced prior to his churchgoing odyssey that he would watch for any signs of God's existence. After spending Sunday mornings in some of the nation's leading churches, what happened to the man who sold his soul on eBay? Did attending church change his lack of belief? The answers can be found inside.

How to Sell Information Products on Ebay Pro Books,2010-12-04 Why struggle to find thousands of quality leads to sell your info products to when Ebay has tens of millions of customers waiting right now for your product! '→Here's a sample of some of the things you'll learn:How to create hot ebooks in indemand niche markets on EbayEbooks sell well on Ebay, they just don't command a very high price. This also depends on the subject. If the information is specialised and there in no other people selling the product or same sort of product in a specific Ebay category, you could charge anywhere from \$9.95 to \$29.95 for your Ebook. I find \$19.95 works well.How to create high priced info products in CD format on Ebay.A cd full of information and pictures and listings of retirement properties would do very well. All you have to do is find out what people in that age bracket are looking for and create the cd.How to create short reports that take only hours to finish.The downside? You can usually get away with selling these reports for \$9.95 and sometimes \$19.95, and reports also lend themselves to copy cats but creating a hot report is simple. I show you how.How to create high priced dvd's that don't cost you a fortune to create.These products sell extremely well on Ebay, and I mean extremely well. They also sell for a high price. Don't worry, you don't need thousands of dollars in video equipment to get started!I also show you how to sell your products off Ebay as well. You're missing out on extra money if you're not doing thisAnd so much more!

Ebay the Smart Way Joseph T. Sinclair,2007 A guide to the online auction house explains how to navigate the eBay Web site, advertise items, place online bets, evaluate buyers and sellers, offer customer services, and build a profitable e-commerce business.

Ebay Elite: the Perfect EBay Identity Joshua Anderson,2008-12-09 eBay Elite: The Perfect eBay Identity was written to help new and established users to maintain an eBay identity without compromise. There may be times where a user will fall under the scrutiny of eBay or PayPal due to their illegitimate assessment of risk. EBay and PayPal frown upon rapid success of new users. eBay Elite: The Perfect eBay Identity is a guide to help eliminate said risk and ensure success and continuous sales. The information provided in this guide is like nothing that has been provided to the public before and is for educational purposes only.

EBay, Inc. and Half.com, Inc., Petitioners V. MercExchange, L.L.C., Respondent eBay (Firm),2005 The Supreme Court is asked to review a patent infringement case against eBay. The matter under review is whether to allow MercExchange, plaintiff, to obtain a permanent injunction against eBay related to the way it handles fixed-price sales. A federal appeals court ruled in favor of a permanent injunction and awarded damages. This amicus brief supports eBay's petition for a writ of certiorari in the Supreme Court, in order to confirm the applicability of traditional principles of equity to patent law.

EBay Felix Alvaro,2016-06-30 Launch Your Own Profitable eBay Business- Learn Everything You Need to Know to Get Started Today! Improved Edition: June 2017 Do you want to start an eBay business but don't know how? Have you already started but are looking for new ideas and guidance? Do you wish to become a large eBay seller, or simply want to diversify and add to your income? If so, *eBay Sales: Find All You Need To Sell on eBay and Build a Profitable Business from Scratch, Step-By-Step* by Felix Alvaro is the guide for you! It will provide you with the knowledge, direction and tools you require to build a successful online business on one of the World's largest platforms: eBay. Regardless of your previous experience or current location! Be Prepared To Learn The Following: Why becoming a eBay Seller is right for you? How the entire process works and what are the first steps you need to take to get started How to know which products are most profitable and where to source them inexpensively How to Brand & Promote your store effectively for more exposure and higher revenues How to create a high-ranking, eye-catching and lucrative listing How to take your income to the next level with automation and outsourcing And much more! What makes this book unique? The tools, tips and ideas shared in this book will provide you with what you need to build your store the right way. The author has ensured to cover all the important aspects of starting your eBay store, so that you may know what to do in every scenario of your journey and to allow you to have a smoother ride to success. Felix is an Online Marketer and Entrepreneur that through this guide will share not only practical steps, but also ideas, experiences and the mindset you need to get started with eBay on the right foot. What also makes this guide special is the step-by-step approach, which will enable you to digest the information easily and allow you to complete each task at your own pace. Finally, I can promise you that by investing in this book you will avoid a lot of frustration, you will save money and time you would have wasted trying to figure it out yourself. You will also be differentiating yourself from over 90% of new sellers that don't invest time in preparing themselves with the right information, but simply jump in blindly and 'hope' to make money. Don't be average and give yourself this advantage. Learn what works, what doesn't work and be on the right track from the very beginning! Invest in yourself and become a successful eBay seller! I have a lot to share with you inside! Order your copy Now!

Ebay, Inc. and Half.com, Inc., Petitioners V. MercExchange, L.L.C., Respondent eBay (Firm),2005 The matter under review is whether to allow MercExchange to obtain a permanent injunction against eBay related to the way it handles fixed-price sales. A federal appeals court ruled in favor of a permanent injunction and awarded damages. In this brief, amici urge the court to confirm the applicability of traditional principles of equity to patent law and to vacate and remand the case for consideration of those principles.

How to Sell on Ebay for Beginners Money Maker Publishing,2020-12-10 LEARN HOW TO SELL ON EBAY EVEN IF YOU START FROM ZEROThis step-by-step guide will teach you the top secrets you need to know to make a successful Ebay business online. Do you want to know how Ebay works? Do you want to know how to create an Ebay online shop? Do you want to know how to sell your products? If you answered YES to any of the questions, then this is the right book for you. Hello! Welcome to this MONEY MAKER PUBLISHING guide! I am confident that with the knowledge you'll learn here, and a little bit of hard work and self-motivation, you'll be making an income from home sooner than you might think. This beginner's guide contains all the information that you will need about selling on Ebay, and it has been provided in a comprehensive manner for ease of understanding. The instructions provided in this book are detailed and have been given in logical order. THE PERFECT CHOICE FOR YOU! If you're bored of your nine-to-five job and looking for simple ways to make a great living from home, this book is specially designed for you, as well as for others who are looking for an online platform to earn and grow an income fast, and/or who want to take ownership of the future and turn a sustainable profit. We have put together a comprehensive guide for selling things on Ebay. In this book, we will give you amazing information in terms of growing your very own Ebay business. If you are aware of

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