ObviousIdea

Kevin Duncan

Search of the Obvious Jack Trout, 2008-12-22 This is the first book that states the obvious: Marketing is a mess. Marketing guru Jack Trout intends to make a lot of people, who made the mess, very uncomfortable: Advertisers are criticized as people who look for the creative and edgy, not the obvious. They will not be happy. Marketing people are criticized for getting hopelessly entangled in corporate egos and complicated projects. They will not be happy. Research people are criticized for generating more confusion than clarity. They will not be happy. Some big companies are criticized for their ill-fated marketing programs or lack of proper strategy. They will not be happy. Wall Street is criticized for putting too much emphasis on growth that is unnecessary and can be destructive to a brand. They will just ignore this criticism and continue trying to make as much money as they can. But this is a book not written to make people happy but to explain to marketers what their real problem is. Only then will they begin to look for the obvious solutions that will separate their products from their competitors -- in a way that is equally obvious to customers. All this comes with no jargon, no numbers, no complexity, and a great deal of common sense.

BHE OBVIOUS DIET ED VICTOR, 2011-06-01 AT LAST, A DIET SO OBVIOUS, IT WORKS! LITERARY AGENTS ARE FAMOUS FOR LUNCHING, AND THERE IS NO MORE FAMOUS AGENT THAN ED VICTOR. IF ED CAN LOSE TWENTY POUNDS IN THREE MONTHS WITHOUT CHANGING HIS LIFESTYLE, SO CAN EVERYONE! THE OBVIOUS DIET RECOGNIZES THAT THE RULES YOU MAKE YOURSELF ARE THE RULES YOU ARE MOST LIKELY TO STICK TO. IT SHOWS YOU HOW TO DEVISE AN EATING REGIMEN THAT IS BASED ON AVOIDING YOUR OWN PARTICULAR WEAKNESS, WHETHER THAT IS CARBOHYDRATES, ANIMAL FATS, OR SUGAR. IT WORKS BECAUSE, RATHER THAN IMPOSING A RIGID PLAN FROM ON HIGH, IT ALLOWS YOU TO MIX AND MATCH ELEMENTS FROM DIFFERENT DIETS TO SUIT YOUR OWN LIFESTYLE. IF YOU HAVE TRIED MANY DIETS OVER THE YEARS BUT FOUND THEY DIDN'T WORK, THAN THIS IS THE BOOK FOR YOU. WITH IDEAS AND ADVICE FROM ED VICTOR'S CELEBRITY FRIENDS AND CLIENTS, THE BOOK PROVIDES ANECDOTES AND INSPIRATIONAL TIPS TO HELP YOU STICK TO YOUR PLAN. MEL BROOKS, ANNE BANCROFT, TINA BROWN, SIDNEY SHELDON, ANDREW LLOYD WEBBER, AND MANY MORE CONTRIBUTE THEIR RECIPES AND WORDS OF WISDOM. DIETING HAS NEVER BEEN THIS INTERESTING! MILLIONS OF AMERICANS ARE OVERWEIGHT AND WANT TO DO SOMETHING ABOUT IT. IF A GOURMAND LIKE ED VICTOR CAN DO IT, SO CAN YOU!

POPULAR THESE DAYS-NOT JUST BECAUSE THEY'RE FUN, BUT ALSO BECAUSE THEY STIMULATE THE MIND AND KEEP IT ACTIVE AND HEALTHY. NOW THERE'S A NEW PUZZLE GUIDE GUARANTEED TO HONE YOUR POWERS OF OBSERVATION AND PERCEPTION. PICTURE PUZZLES FOR DUMMIES FEATURES 100 FULL-COLOR PUZZLES THAT USE SIGHT TO ENHANCE YOUR BRAIN CAPACITY AS WELL AS KEEP YOU AMUSED FOR HOURS! THIS PORTABLE GUIDE FEATURES 100 FUN AND CHALLENGING PHOTO PUZZLES INCLUDES SPOT THE CHANGES PUZZLES, CUT-UPS, WHICH ONE OF THESE IS NOT LIKE THE OTHERS, AND A COLLECTION OF BEWILDERING BLACK AND WHITE PUZZLES VISUAL PUZZLES HAVE BEEN PROVEN TO STRENGTHEN MEMORY, ATTENTION SPAN, AND CREATIVITY, AS WELL AS AMPLIFY LOGIC, VOCABULARY, AND DEDUCTION SKILLS. WHETHER YOU'RE COMPLETELY NEW TO PUZZLES OR YOU'RE A PUZZLE FANATIC, PICTURE PUZZLES FOR DUMMIES IS THE PERFECT GUIDE TO KEEP YOU ENTERTAINED.

E The Improv Handbook Tom Salinsky, Deborah Frances-White, 2013-06-13 The most comprehensive, smart, helpful and inspiring guide to improve available today. Applicable to comedians, actors, public speakers and anyone who needs to think on their toes. From The Improv Handbook: The problem for improvisers is anxiety. Faced with a lot of nameless eyes staring at us, and feeling more than anything else like prey, we are likely to want to display very consistent behavior, so that anyone who looks at us, looks away and then looks back sees the same thing. Thus we become boring, we fade into the background, and we cease to be of interest. The Improv Handbook provides everything someone interested in improvisational comedy needs to know, as written by a husband and wife comedy duo with years of experience and teaching in the field. In addition to providing a comprehensive history of improvisational theater as a backdrop, it also looks at modern theories and practices of improvisation on a global scale, including how the form of comedy has evolved differently in different parts of the world, from Europe to the UK to the Chicago scene. The Improv Handbook also contains an essential performance segment that details different formats of improvisation. Chapter topics include Theatresports, Micetro, Gorilla Theatre, and the inventions of Keith Johnstone and Del Close as well as other popular forms of improvise and delves into issues of spontaneity, the fundamentals of story telling, working together, upping the ante, and character development. The book concludes with sections on how to improvise in front of an audience and just as crucially how to attract an audience in the first place.

In See the Obvious Arthur John Birch, 1995 Arthur Birch, esteemed Australian organic chemist, was Professor of Organic Chemistry at Manchester, England, before returning to his home country to help establish the Research School of Chemistry at the Australian National University, Canberra. He is most renowned for inventing and developing the Birch Reduction of aromatic ring systems which has been a mainstay in synthetic organic chemistry. His autobiography is rich in detailing his early schooling in the 1930s in Australia and his studies under Sir Robert Robinson at Oxford and Lord Alexander Tood at Cambridge. Well over 50 photographs enhance this intimate and revealing autobiography, which includes a 50-page collection of philosophies on science, funding, personalities of various famous chemists and personalities of chemistry in different countries, family life, and the nature of research collaborations.
Provide Adams Robert Rawls Updegraff, 1980

Business Leader and Iconoclast Kevin Roberts, 2016-06-21 64 Shots: Leadership in a Crazy World is a compendium of value-accelerators for business and life. It is gathered as a 64 shot method from the astute observations and remarkable life of creative business leader and iconoclast Kevin Roberts. A provocative figure traversing the peaks of global commerce, media and sport, Kevin Roberts - creator of the groundbreaking idea Lovemarks - is recognized as one of today's most uncompromisingly-positive and inspirational leaders. In 64 Shots, Roberts draws on the biggest ideas, toughest experiences and greatest influences of his life to present 16X4 stripped down, straight-forward and instantly-absorbable insights on how to bring order to the chaos of business and life. The punchy insights into winning - hitting readers lightly jab after jab - are an array of one-liners, sound bites, tweets, charts, quotes and historical reference points. They are loaded with Roberts' experience, story, brio, provocation and direction. The language is extreme, brimming with the irrepressible attitude and provocation that fueled Roberts' meteoric career. While there is a sequence, the 64 shots are stand-alone signposts towards living an enterprising and winning life. Anyone can dip into the book anywhere and find value. The writing is accompanied by (not necessarily linked to) a visual order of black-and-white photos of leaders in their cultural fields, some modern, many historical, some famous, and all personal. This eclectic selection of people are both direct and indirect influences to Kevin Roberts' life. They all have an interesting - and some mysterious - connection to concepts of Leadership in a crazy world. Examples are: Mary Quant, Vince Lombardi, Margaret Thatcher, Vivienne Westwood, Twiggy, Tom Peters, Peter Drucker, Martin Luther King, Renzo Rosso, Brigit Bardot, Bob Dylan, Sean Fitzpatrick (a rugby player). The book is high touch and glossy. It feels like Apple, not Shakespeare. 64 Shots - will you take them?

PATENT FUNDAMENTALS FOR SCIENTISTS AND ENGINEERS THOMAS T. GORDON, ARTHUR S. COOKFAIR, VINCENT G. LOTEMPIO, BRENDAN S. LILLIS, 2012-09-27 THE MOST SIGNIFICANT OVERHAUL OF THE U.S. PATENT LAWS IN DECADES OCCURRED WITH THE RECENT PASSAGE OF THE LEAHY-SMITH AMERICA INVENTS ACT (AIA). UNDERSTANDING THE LAW THAT DICTATES WHAT A PATENT IS OBTAINED AND ENFORCED, AND THE RECENT CHANGES THROUGH STATUTE OR CASE LAW LITIGATION PRESENTS UNIQUE CHALLENGES. THIS THIRD EDITION O

Bhortcut John Pollack, 2014-09-11 A presidential speechwriter for Bill Clinton explores the hidden power of analogy to fuel thought, connect ideas, spark innovation, and shape outcomes From the meatpacking plants that inspired Henry Ford's first moving assembly line to the domino theory that led America into Vietnam to the bicycle for the mind that Steve Jobs envisioned as the Macintosh computer, analogies have played a dynamic role in shaping the world around us—and still do today. Analogies are far more complex than their SAT stereotype and lie at the very core of human cognition and creativity. Once we become aware of this, we start seeing them everywhere—in ads, apps, political debates, legal arguments, logos, and euphemisms, to name just a few. At their very best, analogies inspire new ways of thinking, enable invention, and motivate people to action. Unfortunately, not every analogy that rings true is true. That's why, at their worst, analogies can deceive, manipulate, or mislead us into disaster. The challenge? Spotting the difference before it's too late. Rich with engaging stories, surprising examples, and a practical method to evaluate the truth or effectiveness of any analogy. Shortcut will improve critical thinking, enhance creativity, and offer readers a fresh approach to resolving some of today's most intractable challenges.

BCREW Work Break Free John Williams, 2016-08-04 Let John Williams teach you how to get up and running with a money-making idea you love in just 30 days - even if you haven't yet found your killer concept. Drawing on the latest
 methods of famous creatives and billion-dollar startups you'll discover * 3 steps to find a money-making idea to run with * The instant procrastination fix * 11 ways to make money out of any idea * How to make your idea go viral *
 Secrets you can use from multi-million dollar launches Case studies and stories will keep you motivated and simple confidence hacks will help you get yourself out there. You'll get access to the Break Free Toolkit online, connect with
 other readers on social media, and launch your idea in as little as 20 minutes a day. Welcome to the idea age!

Marketing Greatest Hits Kevin Duncan, 2010-09-01 Part of the Greatest Hits series, Marketing Greatest Hits by Kevin Duncan is an essential resource which utilizes a effective dual approach to mastering the best ideas of modern marketing: The first ten chapters give in-depth examination of critical topics, followed by Quick summaries of the most talked about and thought-provoking work from the best business books published, including The Long Tail, Meatball Sundae, Buzz, Affluenza and Blink. The book will help you stay up-to-date on how to navigate the ever-changing landscape of marketing and distills an enormous amount of information on the best ideas and insight into memorable digests which will enable you to finally cross off "must reads" from your business reading list.

If the Richard Dyer Reader , 2023-08-10 Richard Dyer is a foundational figure for the critical study of cinema and popular culture. Across a career spanning five decades, he has made path breaking contributions to our understanding of stardom and celebrity, gay and queer politics and cultural history, film music, race and whiteness and the pleasures of popular entertainment. The Richard Dyer Reader brings together for the first time key writings by this vital and influential

FIGURE. MANY OF WHICH ARE NOT OTHERWISE AVAILABLE. THE ANTHOLOGY GUIDES READERS THROUGH DYER'S PROLIFIC AND RICH OUTPUT THROUGH SIX THEMATIC SELECTIONS OF ESSAYS AND EXTRACTS. EACH CENTRED ON A KEY THEME IN DYER'S WORK: STARDOM AND THE IMAGE: ENTERTAINMENT AND IDEOLOGY: GAY POLITICS AND REPRESENTATION: WHITENESS: THE PLEASURES OF POPULAR ENTERTAINMENT, AND TEXTUAL ANALYSIS. A SEVENTH SECTION COMPRISES A SELECTION OF INTERVIEWS CONDUCTED ACROSS THE SPAN OF HIS CAREER, AS Well as a new interview with editors Glyn Davis and Jaap Kooijman. The book will provide an introduction for those new to Dyer's writings, as well as offering a fresh perspective for readers with a more comprehensive knowledge of his work. THE COLLECTION INCLUDES ARCHIVAL AND RECENT PIECES OF WRITING NEVER PREVIOUSLY ANTHOLOGISED, NEWLY COMMISSIONED ESSAYS, A SUBSTANTIAL INTRODUCTION TO DYER'S LIFE AND WORK AND FRAMING INTRODUCTION TO EACH SECTION. R WTELLECTUAL PROPERTY LAW CORE TEXT IENNIFER DAVIS 2012-05-03 THIS BOOK PROVIDES STUDENTS WITH A BASIC UNDERSTANDING OF INTELLECTUAL PROPERTY LAW. COVERING THE SIX MAIN AREAS OF PATENTS. COPYRIGHT. INDUSTRIAL DESIGNS. CONFIDENTIAL INFORMATION, UNREGISTERED AND REGISTERED TRADEMARKS, IT PLACES INTELLECTUAL PROPERTY IN ITS WIDER CONTEXT.

RATIONALITY AND REALITY COLIN CHEYNE, JOHN WORRALL, 2006-07-25 ALAN MUSGRAVE HAS CONSISTENTLY DEFENDED TWO POSITIONS THAT HE REGARDS AS COMMONSENSICAL: CRITICAL REALISM AND CRITICAL RATIONALISM. IN THIS VOLUME A GROUP OF INTERNATIONALLY-RENOWNED AUTHORS DISCUSS THEMES THAT ARE RELEVANT IN ONE WAY OR ANOTHER TO MUSGRAVE'S WORK. RATHER THAN A STANDARD CELEBRATORY FESTSCHRIFT, THIS BOOK OFFERS A NEW EXAMINATION OF TOPICS OF CURRENT INTEREST IN PHILOSOPHY. THE CONTRIBUTORY ESSAYS ARE FOLLOWED BY RESPONSES FROM ALAN MUSGRAVE HIMSELF.

2009-06-01 How can public officials move large government agencies to produce significant results? In Leadership Counts Robert Behn explains exactly what managers in the inherently political environment OF GOVERNMENT NEED TO DO TO OBTAIN SUCH PERFORMANCE. IN 1983 THE LEADERSHIP OF THE MASSACHUSETTS DEPARTMENT OF PUBLIC WELFARE -CHARLES M. ATKINS, THOMAS P. GLYNN, BARBARA BURKE-TATUM, AND JOLIE BAIN PILLSBURY-SET OUT TO EDUCATE AND TRAIN WELFARE RECIPIENTS, PLACE THEM IN GOOD JOBS, AND MOVE THEM FROM DEPENDENCY TO SELFSUFFICIENCY- FROM THESE EFFORTS TO ACCOMPLISH A SPECIFIC AND IMPORTANT PUBLIC PURPOSE, BEHN EXTRACTS THE FUNDAMENTAL INGREDIENTS OF SUCCESSFUL PUBLIC LEADERSHIP. BEHN'S ANALYSIS SPANS THE SPECTRUM OF MANAGERIAL TASKS-FROM THE ALMOST SPIRITUAL RESPONSIBILITY TO CREATE AND COMMUNICATE A PUBLIC MISSION TO THE SEEMINGLY MUNDANE CHORE OF MOTIVATING SPECIFIC INDIVIDUALS TO ACCOMPLISH SPECIFIC TASKS. HE DESCRIBES HOW TO MANAGE FOR PERFORMANCE, EXAMINES HOW EFFECTIVE LEADERS CAN USE EXTERNAL SUCCESS TO BUILD INTERNAL MORALE, AND ANALYZES THE DILEMMAS OF EVALUATING ONGOING AND EVOLVING PUBLIC POLICIES. HE EXPLAINS IN DETAIL HOW ACCOMPLISHING SPECIFIC PURPOSES REQUIRES MANAGEMENT BY GROPING ALONG. AND HE ANALYZES THREE DIFFERENT METASTRATEGIES FOR GOVERNMENT EXECUTIVES "STRATEGIES THAT EMPHASIZE POLICY, ADMINISTRATION, OR LEADERSHIP, LEADERSHIP COUNTS IS MORE THAN AN INTRIGUING SUCCESS STORY. IT OFFERS SPECIFIC LESSONS THAT THE NOMINAL HEAD OF ANY GOVERNMENT AGENCY CAN EMPLOY TO BECOME THE ORGANIZATION'S TRUE LEADER. THIS INSIGHTFUL BOOK WILL BE OF INTEREST NOT ONLY TO STUDENTS AND TEACHERS OF PUBLIC MANAGEMENT BUT TO LEADERS AT ALL LEVELS OF GOVERNMENT-FROM THE PRINCIPAL OF A SCHOOL TO THE SECRETARY OF DEFENSE.

Reating Improvised Theatre Mark Jane, 2021-08-18 Creating Improvised Theatre: Tools, Techniques, and Theories for Short Form and Narrative Improvisation is a complete guide to improvised theatre for performers and instructors. This BOOK PROVIDES A MODERN VIEW OF IMPROVISED THEATRE BASED ON THE RAPID EVOLUTION OF THIS ART FORM, SHEDDING NEW LIGHT ON CLASSIC THEORIES AS WELL AS DEVELOPING LESSER KNOWN AND EMERGING TECHNIQUES, SUCH AS THE TRANCE MASK. INSTEAD OF SIMPLY REFERENCING CLASSIC THEORIES. THE BOOK REVISITS THEM AND PLACES THEM IN THE CONTEXT OF CONTEMPORARY IMPROVISATION TECHNIQUES. DESIGNED AS A PRACTICAL SUPPORT. THIS GUIDE CONTAINS OVER 130 EXERCISES THAT ALLOW ITS THEORIES TO COME ALIVE IN WORKSHOPS, REHEARSALS, AND PERFORMANCE. THE BOOK IS DIVIDED INTO FOUR SECTIONS: NUTS AND BOLTS: THE FUNDAMENTAL TOOLS OF IMPROVISATION TO EXPLORE HOW TO BE SPONTANEOUSLY CREATIVE, BUILD WITH YOUR PARTNER, AND LEARN FROM MASKS TO DISCOVER YOUR SCENE INSTANT BY INSTANT, SHORT FORM: TECHNIQUES FOR SCENE WORK AND SHORT FORM PERFORMANCE INCLUDING HOW TO GET THE MOST OUT OF A SCENE REMAIN CONNECTED TO THE RELATIONAL STAKES PROVOKE CHANGE (PHYSICAL STATUS AND EMOTIONAL) AND MAINTAIN A PLAYFUL ATTITUDE. NARRATIVE IMPROVISATION: THEORIES TO HELP NAVIGATE LONG FORM NARRATIVE-BASED SHOWS WITH NARRATIVE WAYPOINTS, GENERATE VARIETY, DEVELOP PROTAGONISTS, WORK ON GENRES, AND MANIPULATE CREATIVE TRANSITIONS. THE BITS BOX: ADVICE FOR WARMING-UP BEFORE A REHEARSAL OR A SHOW WITH A COLLECTION OF USEFUL GAMES. WRITTEN TO INSPIRE CREATIVITY AND PROVIDE THE TOOLS TO DEVELOP INNOVATIVE IMPROVISED SHOWS AND EXPERIENCES. CREATING IMPROVISED THEATRE IS AN INVALUABLE SOURCE BOOK FOR ANYONE INTERESTED IN THE ART OF IMPROVISED THEATRE, WHETHER A BEGINNING STUDENT OR EXPERIENCED PERFORMER.

P Advertising & Selling and the Advertising Agency, 1923

P WVENTING THE 20TH CENTURY STEPHEN VAN DULKEN, 2002-05 IT'S THE PERFECT GIFT BOOK FOR EVERY INVENTOR AND TINKER IN YOUR LIFE!REMARKABLE ... GET THE BOOK FOR YOURSELF. IT'LL HOLD YOU FOR MANY HOURS. (WALL STREET JOURNAL) A FASCINATING COMPENDIUM FOR TRIVIA SEEKERS. (PUBLISHERS WEEKLY)>HIGHLY ENTERTAINING ... (BOSTON GLOBE)

Business Playground Dave Stewart, Mark Simmons, 2010-07-13 The Business Playground is the definitive guide to creativity and innovation Written by Musician/Entrepreneur Dave Stewart and Branding Expert Mark Simmons, The Business PLAYGROUND OFFERS A REVEALING LOOK AT WHAT CREATIVITY IS AND HOW TO APPLY IT IN BUSINESS THROUGH AN INSPIRING MIX OF SCIENTIFIC STUDIES, ANECDOTES, HIGH-PROFILE INTERVIEWS, AND THOUGHT-PROVOKING GAMES THAT YOU CAN PLAY ALONE OR WITH YOUR CO-WORKERS. THE BUSINESS PLAYGROUND IS NOT YOUR AVERAGE BUSINESS BOOK. FORMER EURYTHMICS BAND MEMBER DAVE STEWART TURNS ON HIS ROCK AND ROLL CHARM WITH PERSONAL, INSPIRATIONAL STORIES FROM HIS OWN CAREER AS WELL AS INTERVIEWS WITH SUCH INNOVATIVE AND INFLUENTIAL THINKERS AS MICK JAGGER, MICROSOFT'S PAUL ALLEN, AND TWITTER'S EVAN WILLIAMS. THE LEGENDARY SIR RICHARD BRANSON MAKES A GUEST APPEARANCE AS THE AUTHOR OF THE BOOK'S FOREWORD WHERE HE SETS THE TONE FOR THIS QUIRKY, FUN, EMMINENTLY USEFUL GUIDE TO CREATIVE BUSINESS THINKING. WHETHER YOU'RE RUNNING A ONE-MAN SHOW OR HEADING UP A MULTINATIONAL CORPORATION, YOU'LL DISCOVER NEW TECHNIQUES FOR FINDING AND HARNESSING YOUR CREATIVE ABILITIES AND PUTTING THEM TO WORK FOR YOUR BUSINESS IN THIS ENTERTAINING BOOK. THE BUSINESS PLAYGROUND INCLUDES REAL-WORLD EXAMPLES OF INNOVATION IN ACTION, AS WELL AS SUBSTANTIAL AND PRACTICAL TECHNIQUES THAT YOU CAN USE IMMEDIATELY TO AID IN CREATIVE THINKING AND PROBLEM SOLVING. PLAY THE GAMES AT THE END OF EACH CHAPTER AND YOU'LL FARN HOW TO: ASK THE RIGHT QUESTIONS SO YOU CAN FIND THE RIGHT ANSWERS REDISCOVER TRAIN AND UTILIZE YOUR INNATE CREATIVE ABILITIES CONDUCT "THE PERFECT BRAINSTORM"-YES, SUCH A THING REALLY DOES EXIST CREATE A WORK CULTURE THAT'S CONDUCIVE TO CREATIVITY HELP PEOPLE COLLABORATE WITH OTHERS WITHIN AND OUTSIDE OF THE ORGANIZATION KILL IDEAS THAT AREN'T WORKING BEFORE THEY WASTE TOO MUCH TIME AND TOO MANY RESOURCES IN HIS FOREWORD SIR RICHARD BRANSON SAYS. "DAVE AND MARK'S ENTHUSIASM FOR CREATIVITY AND HOW IT CAN BE APPLIED IN BUSINESS LEAPS OFF EVERY PAGE. THE BUSINESS PLAYGROUND WILL BRING OUT THE CREATIVE CHILD INSIDE ALL OF US AND I CAN'T IMAGINE MANY READERS BEING LEFT UNINSPIRED TO TRY IT OUT FOR THEMSELVES. THEIR MIX OF INSIGHTS ABOUT CREATIVITY, REVEALING EXAMPLES, ANECDOTES, INTERVIEWS WITH CREATIVE THINKERS, AND GAMES MAKE FOR AN ENTERTAINING AND INFORMATIVE read. If you get half as much out of this book as I did, you're in for quite a treat." Join in the fun with the Business Playground Facebook community at: www.facebook.com/businessplayground P F** IT - DO WHAT YOU LOVE JOHN C. PARKIN, 2016-05-01 A RECENT GALLUP POLL IN THE US FOUND THAT 70% OF THOSE IN WORK DIDN'T ENJOY THEIR JOB. IN HIS LATEST BOOK, JOHN C. PARKIN BRINGS THE POWER OF SAYING F** K IT TO THE SUBJECT OF DOING WHAT WE LOVE. IN THIS HIGHLY ENTERTAINING AND MOTIVATIONAL BOOK, JOHN SETS OUT TO PROVE THAT WHEN WE DO WHAT WE LOVE, WE'RE ACTUALLY MORE LIKELY TO BE HAPPIER, HEALTHIER, WEALTHIER, AND MORE SUCCESSFUL. HE ADDRESSES THE SIGNIFICANT BLOCKS THAT PEOPLE EXPERIENCE WHEN THEY CONSIDER DOING WHAT THEY LOVE, INCLUDING: DOING WHAT YOU LOVE IS FOR TIME OFF, NOT WORK. DOING WHAT I LOVE WOULD BE SELFISH. I JUST DON'T KNOW WHAT I LOVE AND I COULD NEVER MAKE A LIVING FROM DOING WHAT I LOVE. THROUGH NO-NONSENSE IDEAS, FASCINATING FACTS AND MOTIVATING CALLS TO ACTION, OHN BRINGS US FROM PESSIMISM TO INSPIRATION, SO THAT OUR THOUGHTS BECOME POWERED BY F**K IT, I CAN'T WASTE ANY MORE OF MY LIFE, F**K IT, I WILL FIND A WAY TO MAKE THIS WORK, F**K IT, I WILL DO WHAT I LOVE. F**K IT: DO WHAT YOU LOVE IS NOT JUST A BOOK: IT'S A STEP-BY-STEP MAP TO GET EVERY SINGLE PERSON TO SPEND THEIR PRECIOUS TIME ON THIS PLANET DOING WHAT THEY LOVE.

ObviousIdea: Bestsellers in 2023 The year 2023 has witnessed a remarkable surge in literary brilliance, with numerous compelling novels captivating the hearts of readers worldwide. Let's delve into the realm of popular books, exploring the FASCINATING NARRATIVES THAT HAVE ENTHRALLED AUDIENCES THIS YEAR. OBVIOUSIDEA : COLLEEN HOOVERS "IT ENDS WITH US" THIS TOUCHING TALE OF LOVE, LOSS, AND RESILIENCE HAS GRIPPED READERS WITH ITS RAW AND EMOTIONAL EXPLORATION OF DOMESTIC ABUSE. HOOVER EXPERTLY WEAVES A STORY OF HOPE AND HEALING, REMINDING US THAT EVEN IN THE DARKEST OF TIMES, THE HUMAN SPIRIT CAN PREVAIL. OBVIOUSIDEA : TAYLOR JENKINS REIDS "THE SEVEN HUSBANDS OF EVELYN HUGO" THIS SPELLBINDING HISTORICAL FICTION NOVEL UNRAVELS THE LIFE OF EVELYN HUGO A HOLLYWOOD ICON WHO DEFIES EXPECTATIONS AND SOCIETAL NORMS TO PURSUE HER DREAMS, REIDS CAPTIVATING STORYTELLING AND COMPELLING CHARACTERS TRANSPORT READERS TO A BYGONE ERA. IMMERSING THEM IN A WORLD OF GLAMOUR, AMBITION, AND SELF-DISCOVERY. OBVIOUSIDEA : DELIA OWENS "WHERE THE CRAWDADS SING" THIS CAPTIVATING COMING-OF-AGE STORY FOLLOWS KYA CLARK, A YOUNG WOMAN WHO GROWS UP ALONE IN THE MARSHES OF NORTH CAROLINA. OWENS WEAVES A TALE OF RESILIENCE, SURVIVAL, AND THE TRANSFORMATIVE POWER OF NATURE, CAPTIVATING READERS WITH ITS EVOCATIVE PROSE AND MESMERIZING, SETTING, THESE POPULAR NOVELS REPRESENT JUST A FRACTION OF THE LITERARY TREASURES THAT HAVE EMERGED IN 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of engaging stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at HAMPDEN COLLEGE. RICHARD IS IMMEDIATELY DRAWN TO THE GROUP OF STUDENTS WHO CALL THEMSELVES THE CLASSICS CLUB. THE CLUB IS LED BY HENRY WINTER, A BRILLIANT AND CHARISMATIC YOUNG MAN. HENRY IS OBSESSED WITH GREEK MYTHOLOGY AND PHILOSOPHY. AND HE QUICKLY DRAWS RICHARD INTO HIS WORLD. THE OTHER MEMBERS OF THE CLASSICS CLUB ARE EQUALLY AS FASCINATING. BUNNY CORCORAN IS A WEALTHY AND SPOILED YOUNG MAN WHO IS ALWAYS LOOKING FOR A GOOD TIME. CHARLES TAVIS IS A QUIET AND RESERVED YOUNG MAN WHO IS DEEPLY IN LOVE WITH HENRY. CAMILLA MACAULAY IS A BEAUTIFUL AND INTELLIGENT YOUNG WOMAN WHO IS DRAWN TO THE POWER AND DANGER OF THE CLASSICS CLUB. THE STUDENTS ARE ALL DEEPLY IN LOVE WITH MORROW, AND THEY ARE WILLING TO DO ANYTHING TO PLEASE HIM. MORROW IS A COMPLEX AND MYSTERIOUS FIGURE, AND HE SEEMS TO BE MANIPULATING THE STUDENTS FOR HIS OWN PURPOSES. AS THE STUDENTS BECOME MORE INVOLVED WITH MORROW, THEY BEGIN TO COMMIT INCREASINGLY DANGEROUS ACTS, THE SECRET HISTORY IS A EXCEPTIONAL AND THRILLING NOVEL THAT WILL KEEP YOU WONDERING UNTIL THE VERY END. THE NOVEL IS A CAUTIONARY TALE ABOUT THE DANGERS OF OBSESSION AND THE POWER OF EVIL.

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