

NETFLIX, INC.

KATY BIRCHALL

¶ NETFLIX NATIONS RAMON LOBATO, 2019-01-08 HOW STREAMING SERVICES AND INTERNET DISTRIBUTION HAVE TRANSFORMED GLOBAL TELEVISION CULTURE. TELEVISION, ONCE A BROADCAST MEDIUM, NOW ALSO TRAVELS THROUGH OUR TELEPHONE LINES, FIBER OPTIC CABLES, AND WIRELESS NETWORKS. IT IS DELIVERED TO VIEWERS VIA APPS, SCREENS LARGE AND SMALL, AND MEDIA PLAYERS OF ALL KINDS. IN THIS UNFAMILIAR ENVIRONMENT, NEW GLOBAL GIANTS OF TELEVISION DISTRIBUTION ARE EMERGING--INCLUDING NETFLIX, THE WORLD'S LARGEST SUBSCRIPTION VIDEO-ON-DEMAND SERVICE. COMBINING MEDIA INDUSTRY ANALYSIS WITH CULTURAL THEORY, RAMON LOBATO EXPLORES THE POLITICAL AND POLICY TENSIONS AT THE HEART OF THE DIGITAL DISTRIBUTION REVOLUTION, TRACING THEIR LONGER HISTORY THROUGH OUR EVOLVING UNDERSTANDING OF MEDIA GLOBALIZATION. NETFLIX NATIONS CONSIDERS THE WAYS THAT SUBSCRIPTION VIDEO-ON-DEMAND SERVICES, BUT MOST OF ALL NETFLIX, HAVE IRREVOCABLY CHANGED THE CIRCULATION OF MEDIA CONTENT. IT TELLS THE STORY OF HOW A GLOBAL VIDEO PORTAL INTERACTS WITH NATIONAL AUDIENCES, MARKETS, AND INSTITUTIONS, AND WHAT THIS MEANS FOR HOW WE UNDERSTAND GLOBAL MEDIA IN THE INTERNET AGE. NETFLIX NATIONS ADDRESSES A FUNDAMENTAL TENSION IN THE DIGITAL MEDIA LANDSCAPE - THE CLASH BETWEEN THE INTERNET'S CAPACITY FOR GLOBAL DISTRIBUTION AND THE TERRITORIAL NATURE OF MEDIA TRADE, TASTE, AND REGULATION. THE BOOK ALSO EXPLORES THE FAILURES AND FRICTIONS OF VIDEO-ON-DEMAND AS EXPERIENCED BY AUDIENCES. THE ACTUAL EXPERIENCE OF USING VIDEO PLATFORMS IS FULL OF SUBTLE REMINDERS OF MARKET BOUNDARIES AND EXCLUSIONS: PLATFORMS ARE GEO-BLOCKED FOR OUT-OF-REGION USERS (THIS VIDEO IS NOT AVAILABLE IN YOUR REGION); CATALOGS SHRINK AND EXPAND FROM COUNTRY TO COUNTRY; PRICES APPEAR IN DIFFERENT CURRENCIES; AND SUBTITLES AND CAPTIONS ARE NOT AVAILABLE IN LOCAL LANGUAGES. THESE CONDITIONS OFFER RICH INSIGHT FOR UNDERSTANDING THE ACTUAL GEOGRAPHIES OF DIGITAL MEDIA DISTRIBUTION. CONTRARY TO POPULAR BELIEF, THE STORY OF NETFLIX IS NOT JUST AN AMERICAN ONE. FROM ARGENTINA TO AUSTRALIA, NETFLIX'S ASCENSION FROM A SILICON VALLEY START-UP TO AN INTERNATIONAL TELEVISION SERVICE HAS TRANSFORMED MEDIA CONSUMPTION ON A GLOBAL SCALE. NETFLIX NATIONS WILL HELP READERS MAKE SENSE OF A COMPLEX, EVER-SHIFTING STREAMING MEDIA ENVIRONMENT.

¶ NETFLIX, INC ALAN NATHAN HOFFMAN, 2013 IN 2011 NETFLIX WAS THE WORLD'S LARGEST ONLINE MOVIE RENTAL SERVICE. ITS SUBSCRIBERS PAID TO HAVE DVDs DELIVERED TO THEIR HOMES THROUGH THE U.S. MAIL, OR TO ACCESS AND WATCH UNLIMITED TV SHOWS AND MOVIES STREAMED OVER THE INTERNET TO THEIR TVs, MOBILE DEVICES, OR COMPUTERS. THE COMPANY WAS FOUNDED BY MARC RANDOLPH AND REED HASTINGS IN AUGUST, 1997 IN SCOTTS VALLEY, CALIFORNIA,

AFTER THEY HAD LEFT PURE SOFTWARE. HASTINGS WAS INSPIRED TO START NETFLIX AFTER BEING CHARGED \$40 FOR AN OVERDUE VIDEO. INITIALLY, NETFLIX PROVIDED MOVIES AT \$6 PER RENTAL, BUT MOVED TO A MONTHLY SUBSCRIPTION RATE IN 1999, DROPPING THE SINGLE-RENTAL MODEL SOON AFTER. FROM THEN ON, THE COMPANY BUILT ITS REPUTATION ON THE BUSINESS MODEL OF FLAT FEE UNLIMITED RENTALS PER MONTH WITHOUT ANY LATE FEES, OR SHIPPING AND HANDLING FEES.

📖 NETFLIX® AURELIA JACKSON, 2014-11-17 TODAY, WHEN YOU WANT TO WATCH A MOVIE OR TELEVISION SHOW, THERE'S A GOOD CHANCE YOU MAY CHOOSE TO WATCH IT USING NETFLIX, ONE OF THE MOST POPULAR VIDEO SERVICES ON THE INTERNET. WITH THOUSANDS OF MOVIES AND TV SHOWS, NETFLIX HAS CHANGED THE WAY WE WATCH OUR FAVORITE ENTERTAINMENT. YOU MAY USE NETFLIX EVERY DAY—BUT DO YOU KNOW THE STORY OF THE MAN BEHIND THE COMPANY'S SUCCESS? NETFLIX WAS ONCE ONLY AN IDEA IN THE MIND OF REED HASTINGS, A BUSINESSMAN WHO HAS DONE AMAZING THINGS SINCE STARTING THE ONLINE MOVIE AND TV COMPANY. DISCOVER HOW REED WAS ABLE TO MAKE NETFLIX A SUCCESS AROUND THE WORLD—AND FIND OUT WHAT HE HAS PLANNED NEXT TO KEEP THE COMPANY ON TOP.

📖 NETFLIX: THE COMPANY AND ITS FOUNDERS MARCIA AMIDON LUSTED, 2012-09-01 THIS TITLE EXAMINES THE REMARKABLE LIVES OF REED HASTINGS AND MARC RANDOLPH AND THEIR WORK BUILDING THE GROUNDBREAKING COMPANY NETFLIX. READERS WILL LEARN ABOUT EACH FOUNDER'S BACKGROUND AND EDUCATION, AS WELL AS HIS EARLY CAREER. ALSO COVERED IS A LOOK AT HOW NETFLIX OPERATES, ISSUES THE COMPANY FACES, ITS SUCCESSES, AND ITS IMPACT ON SOCIETY. COLOR PHOTOS AND INFORMATIVE SIDEBARS ACCOMPANY EASY-TO-READ, COMPELLING TEXT. FEATURES INCLUDE A TIMELINE, FACTS, ADDITIONAL RESOURCES, WEB SITES, A GLOSSARY, A BIBLIOGRAPHY, AND AN INDEX. ALIGNED TO COMMON CORE STANDARDS AND CORRELATED TO STATE STANDARDS. ESSENTIAL LIBRARY IS AN IMPRINT OF ABDO PUBLISHING, A DIVISION OF ABDO.

📖 THE AGE OF NETFLIX CORY BARKER, MYC WIATROWSKI, 2017-09-12 IN 2016, NETFLIX--WITH AN ALREADY ENORMOUS FOOTPRINT IN THE UNITED STATES--EXPANDED ITS ONLINE STREAMING VIDEO SERVICE TO 130 NEW COUNTRIES, ADDING MORE THAN 12 MILLION SUBSCRIBERS IN NINE MONTHS AND BRINGING ITS TOTAL TO 87 MILLION. THE EFFECTIVENESS OF NETFLIX'S CONTENT MANAGEMENT LIES IN ITS ABILITY TO APPEAL TO A VASTLY DISPARATE GLOBAL VIEWERSHIP WITHOUT A UNIFIED CACHE OF CONTENT. INSTEAD, THE COMPANY INVESTS IN BUYING OR DEVELOPING MYRIAD PROGRAMMING AND USES SOPHISTICATED ALGORITHMS TO NARROWCAST TO MICRO-TARGETED AUDIENCE GROUPS. IN THIS COLLECTION OF NEW ESSAYS, CONTRIBUTORS EXPLORE HOW NETFLIX HAS BECOME A CULTURAL INSTITUTION AND TRANSFORMED THE WAY WE CONSUME POPULAR MEDIA.

¶ **THE NETFLIX EFFECT** KEVIN McDONALD, DANIEL SMITH-ROWSEY, 2018-02-22 NETFLIX IS THE DEFINITIVE MEDIA COMPANY OF THE 21ST CENTURY. IT WAS AMONG THE FIRST TO PARLAY NEW INTERNET TECHNOLOGIES INTO A SUCCESSFUL BUSINESS MODEL, AND IN THE PROCESS IT CHANGED HOW CONSUMERS ACCESS FILM AND TELEVISION. IT IS NOW ONE OF THE LEADING PROVIDERS OF DIGITALLY DELIVERED MEDIA CONTENT AND IS CONTINUALLY EXPANDING ACCESS ACROSS A HOST OF PLATFORMS AND MOBILE DEVICES. DESPITE ITS TRANSFORMATIVE ROLE, HOWEVER, NETFLIX HAS DRAWN VERY LITTLE CRITICAL ATTENTION- FAR LESS THAN COMPETITORS SUCH AS YOUTUBE, APPLE, AMAZON, COMCAST, AND HBO. THIS COLLECTION ADDRESSES THIS GAP, AS THE ESSAYS ARE DESIGNED TO CRITICALLY EXPLORE THE BREADTH AND DIVERSITY OF NETFLIX'S EFFECT FROM A VARIETY OF DIFFERENT SCHOLARLY PERSPECTIVES, A NECESSARY APPROACH CONSIDERING THE HYBRID NATURE OF NETFLIX, ITS INEXTRICABLE LINKS TO NEW MODELS OF MEDIA PRODUCTION, DISTRIBUTION, VIEWER ENGAGEMENT AND CONSUMER BEHAVIOR, ITS RELATIONSHIP TO EXISTING MEDIA CONGLOMERATES AND CONSUMER ELECTRONICS, ITS CAPABILITIES AS A WEB-BASED SERVICE PROVIDER AND DATA NETWORK, AND ITS RELIANCE ON A BROADER TECHNOLOGICAL INFRASTRUCTURE.

¶ **A STRATEGIC ANALYSIS OF NETFLIX INC.** DANIEL GUNTHER, FAHAD GALIB ANI, BENJAMIN WANG, 2017-03-15 PROJECT REPORT FROM THE YEAR 2016 IN THE SUBJECT BUSINESS ECONOMICS - OPERATIONS RESEARCH, GRADE: 1.7, UNIVERSITY OF APPLIED SCIENCES BERLIN, COURSE: M.A INTERNATIONAL BUSINESS, LANGUAGE: ENGLISH, ABSTRACT: NETFLIX IS ONE OF THE MOST SUCCESSFUL DOTCOM VENTURES AND ARE THE MARKET LEADER AND PIONEER AS THE PROVIDER OF FILM AND TELEVISION STREAMING WORLDWIDE. FOUNDED IN THE UNITED STATES IN 1998 AS A DVD-BY-MAIL SERVICE, ITS GROWING SUCCESS EFFECTIVELY LEAD TO THE DEMISE AND BANKRUPTCY OF BLOCKBUSTER IN 2010. NETFLIX REPORTS AROUND 46 MILLION SUBSCRIBERS IN THE U.S. AND OVER 81 MILLION SUBSCRIBERS GLOBALLY SPANNING OVER 190 COUNTRIES. THIS PAPER AIMS TO DECONSTRUCT AND FURTHER ANALYSES THE STRATEGY AND ITS EFFECTIVENESS OF NETFLIX. AS THE PAPER OUTLINES EACH STRATEGY, IT WILL ALSO CRITIC ITS DECISION AND RE-EVALUATE ITS STRATEGY TO CONTINUE EXPANSION IN THE GLOBAL MARKET ESPECIALLY INDIA AND CHINA AS WELL AS OFFER COUNTERS PROPOSALS ON EACH STRATEGY. DUE TO LOW BARRIERS AND EASY OF ENTRY, NETFLIX'S FOCUS SHOULD BE TARGETED PRIMARILY TOWARDS ITS EXTERNAL ENVIRONMENT ESPECIALLY ITS INDUSTRY RIVALS AND THE DIRECT AND INDIRECT THREATS THEY POSE E.G. APPLE TV WHICH IS SET TO LAUNCH SOON AS WELL AS ALLIANCES THAT HAVE BEGUN FORMING WITH EXISTING STREAMING SERVICES. FURTHER, NETFLIX SHOULD STRIVE TO DIVERSIFY IN ORDER TO REDUCE RISK AND MAINTAIN IF NOT INNOVATE ITS CORE COMPETENCIES IMPROVING THEIR 'ORIGINAL' CONTENT. BUSINESS LEVEL STRATEGIES SUCH AS AGREEMENTS WITH ABC FOR EXAMPLE TO EARN RIGHTS TO PRODUCING

MARVEL CONTENT ARE A GOOD EXAMPLE OF SUCCESSFUL PARTNERSHIPS. THE INTRODUCTION OF ANNE SWEENEY ONTO THE BOARD WAS A POSITIVE MOVE IN THIS DIRECTION. AS COMPETITION BETWEEN STREAMING SERVICES INCREASE, NETFLIX WILL HAVE TO GIVE UP THE ADVANTAGES AS NEW MARKET ENTRANT. RIVAL COMPANIES INCREASINGLY HAVE MORE BIDDING POWER, THUS NETFLIX SHOULD STRIVE TO INVEST MORE TIME AND RESOURCES IN CORPORATE LEVEL STRATEGIES SUCH AS EXPANDING TO LIVE STREAMING SUCH AS SPORT. FURTHER

📄 **NETFLIX**, INC DOUGLAS ALLEN, JOHN VICENTE, JAMES S. O'Rourke, 2012 AFTER TEN YEARS OF METEORIC RISES IN REVENUE AND SUBSCRIPTION CUSTOMERS, A SERIES OF COMMUNICATION BLUNDERS HAS PUT NETFLIX IN A PERILOUS POSITION. NETFLIX HAS MISHANDLED KEY COMMUNICATIONS REGARDING ACCOUNT AND FEE CHANGES AFFECTING ITS CUSTOMERS. IN THREE MONTHS, NETFLIX HAS SINCE SEEN ITS COMPANY'S STOCK PRICE PLUMMET MORE THAN 60 PERCENT.

📄 **No RULES RULES** REED HASTINGS, ERIN MEYER, 2020-09-08 THE NEW YORK TIMES BESTSELLER SHORTLISTED FOR THE 2020 FINANCIAL TIMES & MCKINSEY BUSINESS BOOK OF THE YEAR NETFLIX COFOUNDER REED HASTINGS REVEALS FOR THE FIRST TIME THE UNORTHODOX CULTURE BEHIND ONE OF THE WORLD'S MOST INNOVATIVE, IMAGINATIVE, AND SUCCESSFUL COMPANIES THERE HAS NEVER BEFORE BEEN A COMPANY LIKE NETFLIX. IT HAS LED NOTHING SHORT OF A REVOLUTION IN THE ENTERTAINMENT INDUSTRIES, GENERATING BILLIONS OF DOLLARS IN ANNUAL REVENUE WHILE CAPTURING THE IMAGINATIONS OF HUNDREDS OF MILLIONS OF PEOPLE IN OVER 190 COUNTRIES. BUT TO REACH THESE GREAT HEIGHTS, NETFLIX, WHICH LAUNCHED IN 1998 AS AN ONLINE DVD RENTAL SERVICE, HAS HAD TO REINVENT ITSELF OVER AND OVER AGAIN. THIS TYPE OF UNPRECEDENTED FLEXIBILITY WOULD HAVE BEEN IMPOSSIBLE WITHOUT THE COUNTERINTUITIVE AND RADICAL MANAGEMENT PRINCIPLES THAT COFOUNDER REED HASTINGS ESTABLISHED FROM THE VERY BEGINNING. HASTINGS REJECTED THE CONVENTIONAL WISDOM UNDER WHICH OTHER COMPANIES OPERATE AND DEFIED TRADITION TO INSTEAD BUILD A CULTURE FOCUSED ON FREEDOM AND RESPONSIBILITY, ONE THAT HAS ALLOWED NETFLIX TO ADAPT AND INNOVATE AS THE NEEDS OF ITS MEMBERS AND THE WORLD HAVE SIMULTANEOUSLY TRANSFORMED. HASTINGS SET NEW STANDARDS, VALUING PEOPLE OVER PROCESS, EMPHASIZING INNOVATION OVER EFFICIENCY, AND GIVING EMPLOYEES CONTEXT, NOT CONTROLS. AT NETFLIX, THERE ARE NO VACATION OR EXPENSE POLICIES. AT NETFLIX, ADEQUATE PERFORMANCE GETS A GENEROUS SEVERANCE, AND HARD WORK IS IRRELEVANT. AT NETFLIX, YOU DON'T TRY TO PLEASE YOUR BOSS, YOU GIVE CANDID FEEDBACK INSTEAD. AT NETFLIX, EMPLOYEES DON'T NEED APPROVAL, AND THE COMPANY PAYS TOP OF MARKET. WHEN HASTINGS AND HIS TEAM FIRST DEVISED THESE UNORTHODOX PRINCIPLES, THE IMPLICATIONS WERE UNKNOWN AND UNTESTED. BUT IN JUST A SHORT PERIOD, THEIR METHODS LED TO

UNPARALLELED SPEED AND BOLDNESS, AS NETFLIX QUICKLY BECAME ONE OF THE MOST LOVED BRANDS IN THE WORLD. HERE FOR THE FIRST TIME, HASTINGS AND ERIN MEYER, BESTSELLING AUTHOR OF THE CULTURE MAP AND ONE OF THE WORLD'S MOST INFLUENTIAL BUSINESS THINKERS, DIVE DEEP INTO THE CONTROVERSIAL IDEOLOGIES AT THE HEART OF THE NETFLIX PSYCHE, WHICH HAVE GENERATED RESULTS THAT ARE THE ENVY OF THE BUSINESS WORLD. DRAWING ON HUNDREDS OF INTERVIEWS WITH CURRENT AND PAST NETFLIX EMPLOYEES FROM AROUND THE GLOBE AND NEVER-BEFORE-TOLD STORIES OF TRIAL AND ERROR FROM HASTINGS'S OWN CAREER, NO RULES RULES IS THE FASCINATING AND UNTOLD ACCOUNT OF THE PHILOSOPHY BEHIND ONE OF THE WORLD'S MOST INNOVATIVE, IMAGINATIVE, AND SUCCESSFUL COMPANIES.

📖 REED HASTINGS AND NETFLIX CORINNE GRINAPOL, 2013-07-15 NETFLIX STARTED OUT AS A SMALL COMPANY, BUT MILLIONS OF SUSCRIBERS LATER IT TOOK DOWN BLOCKBUSTER, WITH ONLY A MODERN APPROACH TO VIDEO RENTAL. THE STORY OF NETFLIX IS INTERESTING, AS IS THE STORY OF ITS FOUNDER, REED HASTINGS. THIS VOLUME IS A MUST-READ FOR ANY FUTURE INTERNET ENTREPRENEUR, DETAILING THE RISE OF THE COMPANY AND THE MANY SPEED BUMPS IT ENCOUNTERED ALONG THE WAY.

📖 NETFLIX: THE COMPANY AND ITS FOUNDERS MARCIA AMIDON LUSTED, 2012-08-01 THIS TITLE EXAMINES THE REMARKABLE LIVES OF REED HASTINGS AND MARC RANDOLPH AND THEIR WORK BUILDING THE GROUNDBREAKING COMPANY NETFLIX. READERS WILL LEARN ABOUT EACH FOUNDER'S BACKGROUND AND EDUCATION, AS WELL AS HIS EARLY CAREER. ALSO COVERED IS A LOOK AT HOW NETFLIX OPERATES, ISSUES THE COMPANY FACES, ITS SUCCESSES, AND ITS IMPACT ON SOCIETY. COLOR PHOTOS AND INFORMATIVE SIDEBARS ACCOMPANY EASY-TO-READ, COMPELLING TEXT. FEATURES INCLUDE A TIMELINE, FACTS, ADDITIONAL RESOURCES, WEB SITES, A GLOSSARY, A BIBLIOGRAPHY, AND AN INDEX. ALIGNED TO COMMON CORE STANDARDS AND CORRELATED TO STATE STANDARDS. ESSENTIAL LIBRARY IS AN IMPRINT OF ABDO PUBLISHING, A DIVISION OF ABDO.

📖 A COMPANION TO TELEVISION JANET WASKO, 2009-12-21 A COMPANION TO TELEVISION IS A MAGISTERIAL COLLECTION OF 31 ORIGINAL ESSAYS THAT CHARTER THE FIELD OF TELEVISION STUDIES OVER THE PAST CENTURY EXPLORES A DIVERSE RANGE OF TOPICS AND THEORIES THAT HAVE LED TO TELEVISION'S CURRENT INCARNATION, AND PREDICT ITS LIKELY FUTURE COVERS TECHNOLOGY AND AESTHETICS, TELEVISION'S RELATIONSHIP TO THE STATE, TELEVISUAL COMMERCE; TEXTS, REPRESENTATION, GENRE, INTERNATIONALISM, AND AUDIENCE RECEPTION AND EFFECTS ESSAYS ARE BY AN INTERNATIONAL GROUP OF FIRST-RATE SCHOLARS FOR INFORMATION, NEWS, AND CONTENT FROM BLACKWELL'S REFERENCE PUBLISHING PROGRAM PLEASE VISIT WWW.BLACKWELLPUBLISHING.COM/REFERENCE/

📖 **STRATEGIC MANAGEMENT** FRANK T. ROTHARMEL, 2012-02 COMBINING QUALITY AND USER-FRIENDLINESS WITH RIGOR AND RELEVANCE, FRANK T. ROTHARMEL SYNTHESIZES THEORY, EMPIRICAL RESEARCH, AND PRACTICAL APPLICATIONS IN A BREAKTHROUGH NEW TEXT DESIGNED TO PREPARE STUDENTS FOR THE TYPES OF CHALLENGES THEY WILL FACE AS MANAGERS IN THE GLOBALIZED AND TURBULENT BUSINESS ENVIRONMENT OF THE 21ST CENTURY. THIS NEW TEXTBOOK, WRITTEN WITH A SINGLE, STRONG VOICE, WEAVES TOGETHER CLASSIC AND CUTTING-EDGE THEORY WITH IN-CHAPTER CASES AND STRATEGY HIGHLIGHTS, TO TEACH STUDENTS HOW COMPANIES GAIN AND SUSTAIN COMPETITIVE ADVANTAGE.

ONEBOOK...ONEVOICE...ONEVISION

📖 **ORANGE IS THE NEW BLACK** PIPER KERMAN, 2011-03-08 #1 NEW YORK TIMES BESTSELLER • NOW A NETFLIX ORIGINAL SERIES WITH A CAREER, A BOYFRIEND, AND A LOVING FAMILY, PIPER KERMAN BARELY RESEMBLES THE RECKLESS YOUNG WOMAN WHO DELIVERED A SUITCASE OF DRUG MONEY TEN YEARS BEFORE. BUT THAT PAST HAS CAUGHT UP WITH HER. CONVICTED AND SENTENCED TO FIFTEEN MONTHS AT THE INFAMOUS FEDERAL CORRECTIONAL FACILITY IN DANBURY, CONNECTICUT, THE WELL-HEELED SMITH COLLEGE ALUMNA IS NOW INMATE #11187-424—ONE OF THE MILLIONS OF PEOPLE WHO DISAPPEAR “DOWN THE RABBIT HOLE” OF THE AMERICAN PENAL SYSTEM. FROM HER FIRST STRIP SEARCH TO HER FINAL RELEASE, KERMAN LEARNS TO NAVIGATE THIS STRANGE WORLD WITH ITS STRICTLY ENFORCED CODES OF BEHAVIOR AND ARBITRARY RULES. SHE MEETS WOMEN FROM ALL WALKS OF LIFE, WHO SURPRISE HER WITH SMALL TOKENS OF GENEROSITY, HARD WORDS OF WISDOM, AND SIMPLE ACTS OF ACCEPTANCE. HEARTBREAKING, HILARIOUS, AND AT TIMES ENRAGING, KERMAN’S STORY OFFERS A RARE LOOK INTO THE LIVES OF WOMEN IN PRISON—WHY IT IS WE LOCK SO MANY AWAY AND WHAT HAPPENS TO THEM WHEN THEY’RE THERE. PRAISE FOR ORANGE IS THE NEW BLACK “FASCINATING . . . THE TRUE SUBJECT OF THIS UNFORGETTABLE BOOK IS FEMALE BONDING AND THE TIES THAT EVEN BARS CAN’T UNBIND.”—PEOPLE (FOUR STARS) “I LOVED THIS BOOK. IT’S A STORY RICH WITH HUMOR, PATHOS, AND REDEMPTION. WHAT I DID NOT EXPECT FROM THIS MEMOIR WAS THE AFFECTION, COMPASSION, AND EVEN REVERENCE THAT PIPER KERMAN DEMONSTRATES FOR ALL THE WOMEN SHE ENCOUNTERED WHILE SHE WAS LOCKED AWAY IN JAIL. I WILL NEVER FORGET IT.”—ELIZABETH GILBERT, AUTHOR OF EAT, PRAY, LOVE “THIS BOOK IS IMPOSSIBLE TO PUT DOWN BECAUSE [KERMAN] COULD BE YOU. OR YOUR BEST FRIEND. OR YOUR DAUGHTER.”—LOS ANGELES TIMES “MOVING . . . TRANSCENDS THE MEMOIR GENRE’S USUAL SELF-CENTEREDNESS TO EXPLORE HOW HUMAN BEINGS CAN ALWAYS SURPRISE YOU.”—USA TODAY “IT’S A COMPELLING AWAKENING, AND A HARROWING ONE—BOTH FOR THE READER AND FOR KERMAN.”—NEWSWEEK

📖 **THE MAKING OF THE UMBRELLA ACADEMY** NETFLIX, GERARD WAY, GABRIEL BA, 2020-07-14 GO BEHIND THE SCENES OF THE UMBRELLA ACADEMY, ONE OF NETFLIX'S MOST WATCHED SHOWS NOW ON SEASON 3! DIVE INTO THE DEVELOPMENT AND PRODUCTION OF THE FIRST SEASON OF THE NETFLIX ORIGINAL SERIES, THE UMBRELLA ACADEMY, WITH A COLLECTION THAT FEATURES HUNDREDS OF BEHIND-THE-SCENES IMAGES AND EXCLUSIVE COMMENTARY FROM THE CREATIVE TEAM. DISCOVER HOW NETFLIX'S LIVE-ACTION ADAPTION SUCCESSFULLY TRANSLATED GERARD WAY AND GABRIEL BA'S ORIGINAL VISION FOR THEIR COMIC TO THE SMALL SCREEN. WHETHER YOU'RE A DIEHARD ALUMNI OF THE COMICS OR A FRESHMAN TO THE NETFLIX SERIES, THIS FANTASTIC TOME IS ONE THAT WILL NOT WANT TO MISS THIS VIVIDLY DESIGNED HARDCOVER VOLUME EXPOSING THE IDIOSYNCRATIC WIT AND DYSFUNCTIONAL DYNAMISM OF NETFLIX'S FAMILY OF SUPERHEROIC SAVANTS.

📖 **SEX EDUCATION: THE ROAD TRIP** KATY BIRCHALL, 2021-09-28 THE ONLY OFFICIAL SEX EDUCATION NOVEL. WHEN THE SCREEN BINGE IS OVER, RETURN TO THE WORLD OF MOORDALE WITH A BRAND-NEW STORY FEATURING THE SHOW'S MOST POPULAR CHARACTERS. MAEVE GETS AN UNEXPECTED CALL FROM HER BROTHER SEAN. IT'S NO SURPRISE TO HER THAT HE IS IN TROUBLE AGAIN. BUT SHE'S THE ONLY FAMILY HE'S GOT, SO SHE MUST SADDLE UP AND RIDE TO THE RESCUE. OR AT LEAST, SCROUNGE A LIFT FROM AIMEE AND DRIVE THERE. . . . OTIS AND ERIC INSIST THEY CAN HELP, AND MAEVE'S MISSION BECOMES A SUMMER HOLIDAY ROAD TRIP. SEAN'S BEEN PARTYING WITH A GROUP OF DECADENT RICH KIDS WHO HAVE NO ACCUSED HIM OF A CRIME. THE EVIDENCE AGAINST HIM IS PRETTY DAMNING. TRYING TO CLEAR HIS NAME, MAEVE AND FRIENDS INTEGRATE THEMSELVES INTO THE RICH KIDS' CIRCLE--IT'S TIME TO GO UNDERCOVER. THANKS TO ERIC'S DANCE FLOOR MOVES, AIMEE'S EASY CHARM, AND OTIS'S ABILITY TO OFFER GOOD ADVICE, THEY GET TO KNOW THE GROUP. AND THEY SOON DISCOVER THAT SEAN IS NOT THE ONLY ONE WITH A MOTIVE FOR GETTING EVEN WITH BEAUTIFUL PARTY GIRL TABITHA. THIS STANDALONE YA/CROSSOVER STORY HAS EVERYTHING FANS LOVE ABOUT THE SHOW: FAVORITE CHARACTERS WITH REAL EMOTIONAL DEPTH, NO-HOLDS-BARRED HONESTY ABOUT TEENAGE RELATIONSHIPS, BRILLIANT HUMOR, AND A GREAT NEW STORYLINE, PLUS A COMPELLING WHODUNIT AT ITS HEART.

📖 **YOU LOVE ME** CAROLINE KEPNES, 2021-08-27 DER NEUE ROMAN VON DER AUTORIN DES SERIENHITS YOU AUF NETFLIX JOE GOLDBERG HAT ZWEI DINGE SATT: GROßSTADTE UND DIE LIEBE. UM BEIDEM ZU ENTFLIEHEN, ZIEHT ER SICH AUF EINE IDYLLISCHE INSEL IM PAZIFISCHEN NORDWESTEN ZURÜCK. HIER KANN ER EINS MIT DER NATUR SEIN - UND ENDLICH WIEDER DURCHATMEN. DOCH ALS ER EINEN JOB IN DER STÄDTLICHEN BIBLIOTHEK ANNIMMT, TRIFFT ER SIE: MARY KAY DIMARCO. FEST ENTSCHLOSSEN, DIE FEHLER SEINER VERGANGENHEIT NICHT ZU WIEDERHOLEN, VERSUCHT JOE, MARY KAY AUF DIE ALTMODISCHE

ART ZU EROBERN - UND ER KANN NUR FÜR SIE HOFFEN, DASS SIE AUCH BEREIT IST, SICH EROBERN ZU LASSEN ... CAROLINE KEPNES
ERSCHAFFT KOMPLEXE CHARAKTERE, DIE UNS DAZU ZWINGEN, UNS MIT UNSEREN EIGENEN FEHLERN UND WIDERSPRÜCHEN
AUSEINANDERZUSETZEN. JOE IST ZURÜCK - UND MIT IHM ALL DIE GRÜNDE, WARUM WIR ES LIEBEN, IHN ZU HASSEN. NICOLA
YOON BAND 3 DER SPIEGEL-BESTSELLER-REIHE

📖 *INSIDE BRIDGERTON* SHONDA RHIMES, BETSY BEERS, 2022-10-25 THE STUNNING, FULL-COLOR, BEHIND-THE-SCENES LOOK
AT SHONDALAND'S HIT SERIES ON NETFLIX. INSIDE BRIDGERTON IS THE INTIMATE BEHIND-THE-SCENES STORY OF THE HIT
SHONDALAND SERIES ON NETFLIX. SHONDALAND EXECUTIVE PRODUCERS SHONDA RHIMES AND BETSY BEERS OFFER EXCLUSIVE
INSIGHTS, AND INTRODUCE YOU TO THE SERIES WRITERS, PRODUCERS, DIRECTORS, CAST, CREW, AND TALENTED CREATIVES WHO
BROUGHT JULIA QUINN'S BELOVED NOVELS TO THE SCREEN. FULL-COLOR AND BEAUTIFULLY DESIGNED, INSIDE BRIDGERTON IS THE
OFFICIAL BOOK ABOUT THE SHOW, AND INCLUDES NEVER-BEFORE-SEEN PHOTOGRAPHS, FIRSTHAND ACCOUNTS ON CASTING,
INSIGHT INTO THE DECISIONS BEHIND THE COSTUMES AND SETS, DIRECTORS' ACCOUNTS ON FILMING YOUR FAVORITE SCENES, AND
MORE FROM THE CREATIVE MINDS THAT LAUNCHED A CULTURAL PHENOMENON. FROM THE INTRODUCTION TO INSIDE BRIDGERTON:
SHONDA: SHALL WE TAKE EVERYONE BACK TO THE BEGINNING? NOT TO THE 1800s, BUT TO 2017 AND THAT HOTEL ROOM
WHERE I WAS SICK, AND NEEDED SOMETHING TO READ, AND THERE HAPPENED TO BE A COPY OF *THE DUKE & I* BY JULIA QUINN,
THE FIRST OF THE BRIDGERTON NOVELS. I'M NOT SOMEONE WHO WAS INTO ROMANCE NOVELS—I REALLY DIDN'T EVEN KNOW
MUCH ABOUT THE GENRE. BUT I PICKED IT UP, COULDN'T PUT IT DOWN, AND THEN IMMEDIATELY GOT MY HANDS ON THE REST OF
THEM BECAUSE THEY WERE A FABULOUS READ. AND THEN I PASSED THEM TO YOU. BETSY: I THOUGHT YOU MIGHT HAVE HIT
YOUR HEAD IN THE HOTEL ROOM WHEN YOU HAD THE FLU. ROMANCE NOVELS? BUT YOU INSISTED THAT THEY WOULD BE A
FABULOUS SHOW AND YOU HAVE EXCELLENT TASTE. I WAS DEEPLY SKEPTICAL BECAUSE I HADN'T READ A ROMANCE NOVEL SINCE
I WAS A TEEN—I'D CERTAINLY NEVER READ A PERIOD ROMANCE NOVEL. SHONDA: TOTALLY—YOU READ THE ONES OF THE
1980s, WHEN EVERYONE WORE HUGE SHOULDER PADS AND DIAMONDS. BETSY: RIGHT. SO THERE'S SOME CONTINUITY HERE
BECAUSE THESE GUYS WERE WEARING DIAMONDS, TOO. SHONDA: FAIR—BUT AS FAR AS A PERIOD ROMANCE, I MEAN, IF IT
WASN'T JANE AUSTEN, I DIDN'T REALLY KNOW ABOUT IT. I'M NOT GOING TO DISS JANE AUSTEN BECAUSE I'M NOT AN IDIOT...
BETSY: SHE MIGHT GET UPSET. SHONDA: SHE MIGHT ROLL OVER IN HER GRAVE. BUT JULIA QUINN'S NOVELS WERE JUST SO
MUCH JUICIER THAN AUSTEN, AND THEY'RE WRITTEN BY SOMEONE WHO WAS FAR LESS CONFINED AND LESS PROPER. AFTER ALL,
JULIA IS A MODERN WOMAN, NOT STUCK IN THE CONSTRAINTS OF THE AGE. BETSY: WITHOUT A DOUBT. AND I NEVER KNEW

THAT THE TON EXISTED: AUSTEN WROTE ABOUT A PASTORAL SOCIETY WHERE EVERYONE IS IN RELATIVELY DRAB CLOTHES AND SPENT A LOT OF TIME IN CHAPELS AND CHURCHES. SHONDA: TOTALLY. AND THEY RECYCLED THEIR DRESSES MORE. BETSY: MEANWHILE, THIS WAS AN AMAZING WORLD OF LUXURY AND EXCESS. AND SHE HAD THIS CRAZY DEVICE OF A GOSSIP COLUMNIST, PULLING THE STRINGS, WHICH WAS SUCH A COOL CONCEPT. JULIA QUINN CREATED AN ENTIRELY NEW, GLAMOROUS, BRIGHT WORLD THAT YOU HAD ACTUALLY NEVER SEEN BEFORE.

📖 **HAPPY SNIFFSMAS! (NETFLIX: GO, DOG. GO!)** GOLDEN BOOKS, 2021-10-12 AN ALL-NEW CHRISTMAS BOARD BOOK BASED ON THE NEW NETFLIX GO, DOG. GO! ANIMATED SERIES! BOYS AND GIRLS AGES 0 TO 3 WILL BE DOGGONE EXCITED TO READ ABOUT TAG, SCOOCCH, AND ALL THEIR FURRY FRIENDS FROM THE NETFLIX GO, DOG. GO! ANIMATED SERIES AS THEY CELEBRATE THE HOLIDAYS IN THIS PAW-SITIVELY FESTIVE CHRISTMAS BOARD BOOK WITH STURDY PAGES! GO, DOG. GO! IS A NETFLIX ANIMATED SERIES FOR PRESCHOOLERS ABOUT A 6-YEAR-OLD DOG AND HER ADVENTURES IN A JOYFUL, FUN-LOVING COMMUNITY OF DOGS ON THE GO!

📖 **THAT WILL NEVER WORK** MARC RANDOLPH, 2019-09-17 IN THE TRADITION OF PHIL KNIGHT'S SHOE DOG COMES THE INCREDIBLE UNTOLD STORY OF HOW NETFLIX WENT FROM CONCEPT TO COMPANY—ALL REVEALED BY CO-FOUNDER AND FIRST CEO MARC RANDOLPH. ONCE UPON A TIME, BRICK-AND-MORTAR VIDEO STORES WERE KING. LATE FEES WERE UBIQUITOUS, VIDEO-STREAMING UNHEARD OF, AND WIDESPREAD DVD ADOPTION SEEMED ABOUT AS IMMINENT AS FLYING CARS. INDEED, THESE WERE THE WIDELY ACCEPTED LAWS OF THE LAND IN 1997, WHEN MARC RANDOLPH HAD AN IDEA. IT WAS A SIMPLE THOUGHT—LEVERAGING THE INTERNET TO RENT MOVIES—AND WAS JUST ONE OF MANY MORE AND FAR WORSE PROPOSALS, LIKE PERSONALIZED BASEBALL BATS AND A SHAMPOO DELIVERY SERVICE, THAT RANDOLPH WOULD PITCH TO HIS BUSINESS PARTNER, REED HASTINGS, ON THEIR COMMUTE TO WORK EACH MORNING. BUT HASTINGS WAS INTRIGUED, AND THE PAIR—WITH HASTINGS AS THE PRIMARY INVESTOR AND RANDOLPH AS THE CEO—FOUNDED A COMPANY. NOW WITH OVER 150 MILLION SUBSCRIBERS, NETFLIX'S TRIUMPH FEELS INEVITABLE, BUT THE TWENTY FIRST CENTURY'S MOST DISRUPTIVE START UP BEGAN WITH FEW BELIEVERS AND CALAMITY AT EVERY TURN. FROM HAVING TO PITCH HIS OWN MOTHER ON BEING AN EARLY INVESTOR, TO THE MOTEL CONFERENCE ROOM THAT SERVED AS A FIRST OFFICE, TO SERVER CRASHES ON LAUNCH DAY, TO THE NOW-INFAMOUS MEETING WHEN NETFLIX BRASS PITCHED BLOCKBUSTER TO ACQUIRE THEM, MARC RANDOLPH'S TRANSFORMATIONAL JOURNEY EXEMPLIFIES HOW ANYONE WITH GRIT, GUT INSTINCTS, AND DETERMINATION CAN CHANGE THE WORLD—EVEN WITH AN IDEA THAT MANY THINK WILL NEVER WORK. WHAT EMERGES, THOUGH, ISN'T JUST THE INSIDE STORY OF ONE OF THE WORLD'S MOST

ICONIC COMPANIES. FULL OF COUNTER-INTUITIVE CONCEPTS AND WRITTEN IN BINGE-WORTHY PROSE, IT ANSWERS SOME OF OUR MOST FUNDAMENTAL QUESTIONS ABOUT TAKING THAT LEAP OF FAITH IN BUSINESS OR IN LIFE: HOW DO YOU BEGIN? HOW DO YOU WEATHER DISAPPOINTMENT AND FAILURE? HOW DO YOU DEAL WITH SUCCESS? WHAT EVEN IS SUCCESS? FROM IDEA GENERATION TO TEAM BUILDING TO KNOWING WHEN IT'S TIME TO LET GO, THAT WILL NEVER WORK IS NOT ONLY THE ULTIMATE FOLLOW-YOUR-DREAMS PARABLE, BUT ALSO ONE OF THE MOST DRAMATIC AND INSIGHTFUL ENTREPRENEURIAL STORIES OF OUR TIME.

EMBARK ON A BREATHTAKING JOURNEY THROUGH NATURE AND ADVENTURE WITH IS MESMERIZING EBOOK, NATUREIS ADVENTURE: **NETFLIX, INC.** . THIS IMMERSIVE EXPERIENCE, AVAILABLE FOR DOWNLOAD IN A PDF FORMAT (PDF SIZE: *), TRANSPORTS YOU TO THE HEART OF NATURAL MARVELS AND THRILLING ESCAPADES. DOWNLOAD NOW AND LET THE ADVENTURE BEGIN!

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DOCUMENTS. IN CONCLUSION, NETFLIX, INC. BOOKS AND MANUALS FOR DOWNLOAD HAVE TRANSFORMED THE WAY WE ACCESS INFORMATION. THEY PROVIDE A COST-EFFECTIVE AND CONVENIENT MEANS OF ACQUIRING KNOWLEDGE, OFFERING THE ABILITY TO ACCESS A VAST LIBRARY OF RESOURCES AT OUR FINGERTIPS. WITH PLATFORMS LIKE PROJECT GUTENBERG, OPEN LIBRARY, AND VARIOUS DIGITAL LIBRARIES OFFERED BY EDUCATIONAL INSTITUTIONS, WE HAVE ACCESS TO AN EVER-EXPANDING COLLECTION OF BOOKS AND MANUALS. WHETHER FOR EDUCATIONAL, PROFESSIONAL, OR PERSONAL PURPOSES, THESE DIGITAL RESOURCES SERVE AS VALUABLE TOOLS FOR CONTINUOUS LEARNING AND SELF-IMPROVEMENT. SO WHY NOT TAKE ADVANTAGE OF THE VAST WORLD OF NETFLIX, INC. BOOKS AND MANUALS FOR DOWNLOAD AND EMBARK ON YOUR JOURNEY OF KNOWLEDGE?

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