

ITSjefen

Charles M. Futrell

Skift Hugh Howey, 2016-10-04 Femti år frem i tid er verden fortsatt slik vi kjenner den. Men tiden går. Sannheten er at den går fra oss. Noen få mektige personer vet hva som ligger foran oss. De leder oss inn på en vei der vi ikke kan snu. En veg som vil føre til ødeleggelse, som vil ta oss under jorden. Historien om silo er i ferd med å bli skrevet. Fremtiden vår begynner snart.

De 500 Matthew Quirk, 2014-01-29 Nominert til the Edgar, the Anthony, The International Thriller Writers og The Strand Critics Awards. Mike Ford har ikke den mest åpenbare bakgrunnen til en forretningsadvokat. Han var på full fart inn i en kriminell løpebane da han valgte å arbeide seg gjennom jusstudiet på Harvard. Nå har han fått drømmejobben hos The Davies Group, en mektig politisk lobbyist. Mike havner midt i maktens sentrum, og har mer penger og privilegier enn han kunne drømme om. Endelig har brikkene falt på plass. Men bare fordi man arbeider på lovgivernes side, betyr ikke det at arbeidet er lovlig. Og det er ikke plass til etikk og moral når du jobber for fanden selv.

Kongeriget Norges ... ordentlige Storthings forhandlinger in året
Norway. Stortinget, 1960

Hypercrime Michael McGuire, 2007-12-06 Hypercrime develops a new theoretical approach toward current reformulations in criminal behaviours, in particular the phenomenon of cybercrime. Emphasizing a spatialized conception of deviance, one that clarifies the continuities between crime in the traditional, physical context and developing spaces of interaction such as a 'cyberspace', this book analyzes criminal behaviours in terms of the destructions, degradations or incursions to a hierarchy of regions that define our social world. Each chapter outlines violations to the boundaries of each of these

spaces - from those defined by our bodies or our property, to the more subtle borders of the local and global spaces we inhabit. By treating cybercrime as but one instance of various possible criminal virtualities, the book develops a general theoretical framework, as equally applicable to the, as yet unrealized, technologies of criminal behaviour of the next century, as it is to those which relate to contemporary computer networks. Cybercrime is thereby conceptualized as one of a variety of geometries of harm, merely the latest of many that have extended opportunities for illicit gain in the physical world.

Hypercrime offers a radical critique of the narrow conceptions of cybercrime offered by current justice systems and challenges the governing presumptions about the nature of the threat posed by it.

Runner-up for the British Society of Criminology Book Prize (2008).

Marketing Malcolm McDonald, Martin Christopher, Margrit Bass, 2003 Assuming no prior marketing knowledge, *Marketing: A Complete Guide* provides a concise yet comprehensive view of marketing within the context of business and society for anyone seeking a general introduction to the topic. Drawing on their substantial teaching and research experience, Martin Christopher and Malcolm McDonald focus on the important and useful aspects of each topic to provide practical and authoritative insights into significant marketing issues. Assuming no prior marketing knowledge, *Marketing: A Complete Guide* provides a concise yet comprehensive view of marketing within the context of business and society for anyone seeking a general introduction to the topic. Drawing on their substantial teaching and research experience, Martin Christopher and Malcolm McDonald focus on the important and useful aspects of each topic to provide practical and authoritative insights into significant marketing issues.

Selling and Sales Management David Jobber,2008-09

Fundamentals of Selling Charles M. Futrell,2003-07 Includes practical tips and business-examples gleaned from years of experience in sales with Colgate, Upjohn, and Ayerst and from the author's sales consulting business. This book focuses on improving communication skills and emphasizes that selling skills are a valuable asset.

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