

**GSA**

**Scott Orbach, Judith Nelson**

**GSA's Investigative Activities** United States. Congress. House. Committee on Government Operations. Government Activities and Transportation Subcommittee, 1979

**What is GSA?** , 1988

**GSA Supply Catalog** , 1997

**Getting A GSA Schedule** Scott Orbach, Judith Nelson, 2006-04 The information in this book, presented in as jargon free a manner as possible, provides step by step guidance through the process of completing and negotiating a GSA Schedule proposal.

**GSA Supply Services to Military Activities** United States. General Services Administration, 1962

**GSA Contract Fraud Investigation** United States. Congress. Senate. Committee on Governmental Affairs. Subcommittee on Federal Spending Practices and Open Government, 1979

**The Shortest Path to Federal Dollars: GSA Schedules** Richard White, 2008-07-29 The Shortest Path to Federal Dollars: GSA Schedules is the newest in a series of books that explain both the basics and the intricate nuances of one of the most popular preapproved price methods used by the federal government to buy commercial products and services. GSA schedule contracts are one of the most misunderstood aspects of federal contracting. Schedule purchasing by government agencies speeds up the time it takes to make a buy at the expense of open competition. All of the large federal contractors (the insiders) have GSA schedules so read the book if you want to become an insider. The book reveals what's good, bad, and ugly in the world of GSA schedules and how they are used to close federal sales quickly. The focus is on three key points: What is a GSA schedule? Why are they so popular with federal buyers? How can my company obtain one? The author, Richard J. White, is the CEO of Fedmarket.com and has more than forty years of experience in selling to the federal market.

**Doing Business with GSA.** , 1996

**GSA Procurement : Limited Opportunities to Supply More Common- Use Items to Civil Agencies** United States. General Accounting Office, 1986

**GSA Procurement : Public Utilities' Plans for Small and Small Disadvantaged Subcontractors** United States. General Accounting Office, 1993

The GSA Training Center Catalog and Schedule GSA Training Center (U.S.), 1984

**GSA's Personal Property Repair and Rehabilitation Program -- a Potential for Fraud?** United States. General Accounting Office, 1979

*Ineffective Management of GSA's Multiple Award Schedule Program, a Costly, Serious, and Longstanding Problem* United States. General Accounting Office, 1979

**GSA Board of Contract Appeals** United States. Congress. Senate. Committee on Governmental Affairs, 1992

**Building Purchases** United States. General Accounting Office, 1989

**Lease Acquisition** United States. General Accounting Office, 1989

Changes in Law Recommended to Enable GSA to be More Effective in Selling Excess Properties and in Acquiring Public Building Sites: General Services Administration United States. General Accounting Office, 1974

**Telecommunications Acquisitions** United States. General Accounting Office,1988

*GSA's Investigative Activities* United States. Congress. House. Committee on Government Operations. Government Activities and Transportation Subcommittee,1979

**Doing Business with the World's Biggest Customer: The Gsa Opportunity: ...a Guide to Federal Contracts** David K. Storey,2011-05-01 The GOVtips book, The GSA Opportunity is written by an author who has submitted proposals for GSA Schedules, been awarded those Schedules, has contract managed these GSA awards, and has marketed and won task orders valued in the millions of dollars under those Schedules. It is presented as a how-to guide for those who want to take advantage of the business development opportunity that having a GSA MAS provides to the motivated company and individual. The book presents generally accepted processes and unique insights for selecting, winning, and marketing the GSA MAS that is right for your company. The book includes templates and checklists and fact versus fiction tutorials that will get you started quickly and guide you through the process. The book also details GOVtips approach to making the most of the opportunity provided by being awarded a GSA MAS.

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