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Actuarial Society of America

#### Handbook of Research on Consumer Behavioral Analytics in Metaverse and the Adoption of a Virtual World Keikhosrokiani,

Pantea,2023-04-05 Although there are various studies on theories and analytical techniques to address consumer behavior change in the current world, tracking consumer behavior change in the metaverse and the adoption of the metaverse remains a challenge that requires discussion. The advent of the metaverse will have a profound influence on consumer behavior, from how people make decisions and create brand connections to how they feel about their avatar embodiment and their purchases in the metaverse. The Handbook of Research on Consumer Behavioral Analytics in Metaverse and the Adoption of a Virtual World investigates the social, behavioral, and psychological factors that influence metaverse adoption. The focus then shifts to concepts, theories, and analytical approaches for detecting changes in consumer behavior in the metaverse. Covering topics such as e-commerce markets, user experience, and immersive technologies, this major reference work is an excellent resource for business executives, entrepreneurs, data analysts, marketers, advertisers, government officials, social media professionals, librarians, students and educators of higher education, researchers, and academicians.

#### Transactions Actuarial Society of America, 1903

Data-Driven Business Intelligence Systems for Socio-Technical Organizations Keikhosrokiani, Pantea,2024-04-09 The convergence of modern technology and social dynamics have shaped the very fabric of today's organizations, making the role of Business Intelligence (BI) profoundly significant. Data-Driven Business Intelligence Systems for Socio-Technical Organizations delves into the heart of this transformative realm, offering an academic exploration of the tools, strategies, and methodologies that propel enterprises toward data-driven decision-making excellence. Socio-technical organizations, with their intricate interplay between human and technological components, require a unique approach to BI. This book embarks on a comprehensive journey, revealing how BI tools empower these entities to decipher the complexities of their data landscape. From user behavior to social interactions, technological systems to environmental factors, this work sheds light on the multifaceted sources of information that inform organizational strategies. Decision-makers within socio-technical organizations leverage BI insights to discern patterns, spot trends, and uncover correlations that influence operations and the intricate social dynamics within their entities. Research covering real-time monitoring and predictive analytics equips these organizations to respond swiftly to demands and anticipate future trends, harnessing the full potential of data. The book delves into their design, development, and architectural nuances, illuminating these concepts through case studies. This book is ideal for business executives, entrepreneurs, data analysts, marketers, government officials, educators, and researchers.

Handbook of Research on Consumer Behavior Change and Data Analytics in the Socio-Digital Era Keikhosrokiani, Pantea,2022-06-24 The emergence of new technologies within the industrial revolution has transformed businesses to a new socio-digital era. In this new era, businesses are concerned with collecting data on customer needs, behaviors, and preferences for driving effective customer engagement and product development, as well as for crucial decision making. However, the ever-shifting behaviors of consumers provide many challenges for businesses to pinpoint the wants and needs of their audience. The Handbook of Research on Consumer Behavior Change and Data Analytics in the Socio-Digital Era focuses on the concepts, theories, and analytical techniques to track consumer behavior change. It provides multidisciplinary research and practice focusing on social and behavioral analytics to track consumer behavior shifts and improve decision making among businesses. Covering topics such as consumer sentiment analysis, emotional intelligence, and online purchase decision making, this premier reference source is a timely resource for business executives, entrepreneurs, data analysts, marketers, advertisers, government officials, social media professionals, libraries, students and educators of higher education, researchers, and academicians.

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