Dr. Robert Grosse, Dr. Klaus E. Meyer

Entrepreneurs in Every Generation Allan Cohen, Pramodita Sharma, 2016-06-06 Discover What Makes Family Businesses Beat the Odds and Thrive over Generations Families are complicated; family businesses even more so. Like other companies, family-run enterprises must develop leadership and entrepreneurial skills. But they must also manage family dynamics that rarely mirror the best practices in the latest Harvard Business Review. Allan Cohen and Pramodita Sharma, scholars with deep professional and personal roots in family businesses, show how enterprising families can transmit the hunger for excellence across generations. Using examples of firms that flourished and those that failed, they describe the practices that characterize entrepreneurial individuals, families, and organizations and offer pragmatic advice that can be tailored to your unique situation.

Family Firms in Latin America Claudio G. Müller, Isabel C. Botero. Allan Discua Cruz. Ram Subramanian. 2018-09-03 This is one of the first books of its kind to highlight family firms in a Latin American context, helping students to understand the distinctive nature and challenges of Latin American family businesses and how these issues compare to family businesses around the world. Building on their experience in teaching, research, speaking, and consulting on the subject of family firms in Latin America, the editors explain the need to implement and adapt traditional frameworks in the changing Latin American reality. Each section provides background on the most important topics in the management of family firms, including strategy, entrepreneurship, and performance, followed by illustrative cases and a discussion of how this knowledge is similar to or different from other parts of the world. The book's clear writing and in-depth approach will appeal to undergraduate

and graduate students of international business, business in Latin America, and family business.

Family Business Management Rodrigo Basco, 2023-10-02 Family Business Management provides an accessible overview of the core aspects of family business, with an international, practice-based perspective. Structured in four parts, the book covers key topics such as family firm goals, conflict management, human resources, strategy, financial management, family and business governance, and succession planning. A wide variety of cases and examples are used throughout the book to highlight cultural and institutional differences between family businesses in contrasting contexts. Each chapter offers a detailed case study and boxed examples, illustrating real-life family business situations and stimulating students' critical thinking and decision-making. Readers are further supported by learning objectives, discussion questions, and further reading suggestions. Digital supplements for instructors include lecture slides, a test bank, and additional case studies. This textbook is an ideal companion for family business courses, catering to both undergraduate and postgraduate students. It offers valuable insights and practical guidance for business families, as well as professionals working in family businesses.

De Gruyter Handbook of Business Families Michael Carney, Marleen Dieleman, 2023-01-30 The management field increasingly recognizes that most firms in the world are family firms and that these entities operate differently from the non-family firms on which most of our current management theories are based. The De Gruyter Handbook of Business Families brings together work from leading academics who explore emerging research themes relevant to business families, particularly drawing in new insights

from adjacent disciplines that can advance the family business field. The handbook challenges the traditional notion of the single firm-single family that has characterized most early research on family business. Recognizing that families may simultaneously own or control multiple businesses as well as substantial wealth beyond these firms in the form of financial and non-financial assets, this handbook focuses on business families rather than the narrower construct of family business. The contributions in this handbook explore the relatively neglected dynamics between individuals with family ties that shape the interaction between family and business; business families with multiple businesses; how business families adopt formal rules and processes around their joint activities; and the institutionalization of wealth and business families in society. The De Gruyter Handbook of Business Families fills a gap in the family business research literature and is an essential reference work for researchers and graduate-level students in the area of business families

Understanding The Family Business Keanon J.

Alderson,2011-05-19 The purpose of this book is to provide readers with an introductory overview of family business, the most prevalent form of business in the world. The differences between family and nonfamily businesses are emphasized in this book. There are several key audiences: As a supplemental text for university undergraduate or graduate level courses such as small business management, introduction to business, entrepreneurship, or family studies. Members of family businesses will benefit from the book as an introduction to the unique nature of family businesses. Professional advisors to family firms such as accountants, attorneys, bankers, insurance providers, and financial services professionals may develop a better

understanding of their clients. Suppliers to family businesses will gain insight to this important business customer. Much of the literature on family business is from the United States; an attempt has been made to present relevant international information, as well. Chapter one defines a family business and provides an overview of family business. Chapter two explores the many differences between a family owned business and a nonfamily owned business. Chapter three explores the major family business theories. Chapter four discusses how family firms make business decisions. Chapter five explores the significant issues prevalent in a family firm. Chapter six explores the most problematic issue in family firms: succession or the transfer of ownership to the next generation. Chapter seven explores the many differences among the generations of a family firm. Chapter eight presents information on family business strategic planning. Chapter nine focuses on effective family business governance and use of advisors and boards. Chapter ten explores key success tips for long lasting family firms. Chapter eleven discusses trends in family business. Chapter twelve contains key points for family business professionals and suppliers who target or service family firms. Chapter thirteen presents areas for future research to advance the study of family business.

Varieties of Family Business Hartmut Berghoff,Ingo Köhler,2020-12-16 Familienunternehmen sind in Deutschland und in den USA zentrale Bausteine der jeweiligen Volkswirtschaft. Und doch gibt es signifikante Unterschiede in der Unternehmens- und Familienkultur sowie der institutionellen Umwelt. So wird Deutschland in den USA um seine leistungsstarken Familienunternehmen, vor allem die Hidden Champions, beneidet. Zudem bestehen deutsche Familienunternehmen im Durchschnitt deutlich länger. Wie kam es zu diesen Divergenzen? Die von

der Stiftung Familienunternehmen herausgegebene historische Langzeitbetrachtung analysiert die Ursachen und Auswirkungen der Unternehmenslandschaften in beiden Ländern von der Industrialisierung im 19. Jahrhundert bis zur Gegenwart. For an English description see:

https://press.uchicago.edu/ucp/books/book/distributed/V/bo 86151146.html

Family Business Cases Khaula Alkaabi, Veland Ramadani, 2024-01-06 This book provides insights into family businesses in the United Arab Emirates (UAE) using a unique collection of case studies that help gain a comprehensive understanding of UAE family firms' profiles and the ways they respond to everyday challenges and future disruptions. Cases treat different issues from the perspective of family businesses, such as succession, innovation, decision-making, strategic orientation, corporate governance, spatial distribution, SDG alignment, etc. Each case contains learning objectives, discussion questions, and suggested readings in order to help readers understand the topic discussed in the respective cases. This book also showcases the five business ecosystem stakeholders that have supported family businesses in the UAE, such as the UAE Government, free zone authorities, university and research institutions, support agencies, and venture capital companies. Professionals as well as MBA students and researchers involved in the study of family businesses will particularly benefit from this book.

The Routledge Companion to Family Business
Franz W. Kellermanns, Frank Hoy, 2016-09-13 The Routledge
Companion to Family Business offers a definitive survey of a
field that has seen rapid growth in research in recent years.
Edited by leading scholars with contributions from the top
minds in family business from around the world, this volume

provides researchers and scholars with a comprehensive understanding of the state of the discipline. Over 25 chapters address a wide variety of subjects, providing readers with a thorough review of the key research themes in the modern family firm, such as corporate social responsibility and bank debt rationing. International examples cover a wide range of economies including China, Europe, and Latin America. The book will appeal to undergraduates, postgraduates and business instructors seeking a definitive view of the issues and solutions that affect and support family business.

Handbook of Research on the Strategic Management of Family Businesses Palma-Ruiz, Jesús Manuel, Barros-Contreras, Ismael, Gnan, Luca, 2020-01-10 The literature on family business has developed significantly over the last years. However, efforts remain to summarize and systematize the main aspects that affect the behavior of this type of company. In this regard, the topic of strategic management has been developed. In this sense, it is especially important to recognize how the family decisively influences the behavior of the company and also to identify how the existence of the company affects family dynamics. Those who manage family businesses, whether family or not, must reconcile both perspectives (business and family) in the definition of strategic objectives, allowing sustainability and continuity in this type of organization. The Handbook of Research on the Strategic Management of Family Businesses provides emerging research that covers how strategic management in the family business has been developed and identifies the objectives that sustain this strategic behavior, the main areas of analysis (family and business), the definition of strategies, and their implementation. Also, the authors of this book review the different scenarios for family firms and propose strategies

to tackle the challenges and seize the possibilities to grow in a competitive and dynamic environment. Featuring coverage on a broad range of topics such as human capital, organizational leadership, and knowledge creation, this book is ideally designed for family firms, managers, advisors, consultants, policymakers, business professionals, executives, entrepreneurs, researchers, academicians, and students.

The Oxford Handbook of Management in Emerging Markets Dr. Robert Grosse, Dr. Klaus E. Meyer, 2019-01-08 For nearly two decades, emerging markets have been a primary source of growth in the world economy. They have become more international and compete more extensively with companies in developed countries. For these reasons, an understanding of managing businesses in emerging markets is a fundamental skill for competing in the twenty-first century. The Oxford Handbook of Management in Emerging Markets identifies key elements of the business systems and competition in emerging markets around the world, and then looks at competitive strategies of companies going into and coming out of these countries. While business is business, the handbook's focus is on how management differs depending on the different environmental characteristics in emerging markets, such as the role of the government, the potential weakness of infrastructure, and the skill and innovation bases available locally in emerging markets, among other elements. The volume is organized into five sections. The first section establishes conceptual perspectives for exploring the current business environment in emerging markets. The second section focuses on questions surrounding governance and markets. The third explores multinational enterprises (MNEs) in emerging economies, while the fourth section looks at local firms and emerging

market MNEs. The fifth and final section looks at management in emerging markets within specific countries and regions around the world. This handbook is a vital resource for scholars, students, and managers looking to expand into emerging economies by providing comprehensive analyses of functional areas from human resources to finance to marketing, and on issues such as family businesses, state-owned enterprises, and the bottom of the pyramid.

Transforming Corporate Governance and Developing Models for Board Effectiveness Yasser, Qaiser Rafique, Al-Mamun, Abdullah, 2020-12-25 Corporate governance can be considered as an environment of trust, ethics, moral values, and confidence as a synergistic effort of all the constituent parts, including stakeholders, the public, service provides, and the corporate sector. The actions of an organization and the consequences of those actions has become increasingly concerned with corporate governance. As such, it is essential to examine the latest concepts and trends that can lead to the development of effective models for corporate boards. Transforming Corporate Governance and Developing Models for Board Effectiveness is an essential reference source that contains forward-thinking research intended to facilitate effective. entrepreneurial, and prudent management that can deliver the long-term success of the company. The book discusses the different theories and practices surrounding boards of directors' responsibilities and innovative strategies for the governance of their companies that allow them to become and remain successful. Highlighting topics that include board diversity and independence, business ethics, and family business governance, this book is intended for corporate boards, board of directors, executives, managers, business professionals, academicians, researchers,

policymakers, and students.

Attaining the 2030 Sustainable Development Goal of Good Health and Well-Being Naomi Birdthistle, Rob Hales, 2023-12-14 The ebook edition of this title is Open Access and freely available to read online. Generating insights and key takeaways into the role of family businesses in fostering safety and equality in healthcare systems and infrastructure across the globe, this book focuses on SDG#3: good health and well-being.

Handbook of Research on Entrepreneurs Engagement in Philanthropy Marilyn L. Taylor, Robert J. Strom, David O. Renz, 2014-06-27 øCurrently, very little academic research exists on the intersection of entrepreneurship and philanthropy. This unique Handbook fills that gap, exploring how and why entrepreneurs who drive success in the forprofit world become engaged in philanthropy

The Palgrave Handbook of African Entrepreneurship Oluwaseun Kolade, David Rae, Demola Obembe, Kassa Woldesenbet Beta, 2021-11-30 This comprehensive handbook offers a state-of-the-art guide to new frontiers of African entrepreneurship. Written from a Pan-African perspective by a cast of international authors, the book addresses the rapid modernisation and evolution of African entrepreneurship and business practices. It maps new developments in entrepreneurial ecosystems, technology and digital entrepreneurship, entrepreneurship in conflict zones, and gender and diversity issues. It proposes new models for entrepreneurial financing and explores the contrast between entrepreneurship in hightechnology urban centers with peripheral rural districts and conflict zones. Bringing together empirical insights and case studies from countries across Africa, the Handbook illuminates regional and contextual differences and shares theoretical and practical insights which inform policy and

practice. It is an ideal guide for researchers and students working on international business, entrepreneurship and emerging economies. It will also inform policymakers in developing context-informed entrepreneurial policies and initiatives in Africa.

Effective Entrepreneurial Management Robert D. Hisrich, Veland Ramadani, 2016-12-23 This textbook provides a comprehensive overview of the essential issues in effective entrepreneurial management. It first introduces readers to the fundamentals of entrepreneurial management, the nature of entrepreneurial managers and business planning, before exploring the specific topics of creativity and innovation, risk management, entrepreneurial marketing and organization as well as financing. The authors then move to contemporary topics such as entrepreneurial growth strategies, e-commerce challenges, ethical and socially responsible entrepreneurial management, franchising, and managing entrepreneurial family ventures. Each chapter provides a case study and several practice-based examples to help explain the concepts. By providing a truly international approach, this text offers ample theoretical and empirical insights into entrepreneurship and small business management. It is a valuable and up-to-date resource for teachers and students of entrepreneurship.

Family Businesses in Transition Economies Léo-Paul Dana, Veland Ramadani, 2015-03-25 This book presents the reader a comprehensive understanding of the development of family business in transitional economies. Throughout eastern Europe, post-Communist countries transitioning to market-based economies are obtaining a variety of results due to diverse policy approaches. Expert contributions in this book draw from a wealth of information in this context and include thought-provoking policy prescriptions for the future. This book concentrates on the challenges to predict the direction emerging markets will take, particularly when dealing with the wide-ranging social and economic situations taking place in post-Communist Eastern Europe. This reference volume for policymakers, educators, investors, and researchers also provides a much-needed and timely survey of family firms in the transitioning markets of post-Communist Europe.

Context, Policy, and Practices in Indigenous and Cultural Entrepreneurship April, Wilfred Isak, Adeyanju, Anthony, Tafirenyika, Blessing, 2023-05-01 There are ongoing debates on the concepts surrounding the roles of Indigenous people in transforming the entrepreneurial landscape to promote socio-economic development. Arguably, the culture and ways of our lives, in the context of entrepreneurship, have a role in influencing social economic development. The ideals between the entrepreneurial practice of Indigenous people and their culture are somewhat commensal towards sustainable growth and development. The practice of Indigenous and cultural entrepreneurship is embedded in historical findings. Context, Policy, and Practices in Indigenous and Cultural Entrepreneurship provides insights into the policy, culture, and practice that influence the impact of local and Indigenous entrepreneurs within communities which transcends to socio-economic development. This is critical as the knowledge gained from our entrepreneurial diversity can provide a platform to reduce social ills as a result of unemployment and give a sense of belonging within the social context. Covering key topics such as government policy, entrepreneurial education, information technology, and trade, this premier reference source is ideal for policymakers, entrepreneurs, business owners, managers, scholars, researchers, academicians, instructors, and

students.

Pioneering Family Firms' Sustainable **Development Strategies** Pramodita Sharma, Sanjay Sharma. 2021-03-26 This book describes the sustainable development journey of 15 business families committed to using their enterprises as a force of societal good. In turn, each family reaps benefits of high economic returns, while contributing to society and environment. The youngest family firm is in its 20s, while there are others over 100 years of age. Size, industry, locations vary. But all these business families share a deep shared commitment towards sustainable development, control over strategic decisionmaking in their firms and trans-generational continuity intentions. Family values embed their enterprises with a strong sense of purpose to achieve their chosen sustainable development goals. Professionalized systems and processes foster the development of capabilities, and partnerships with a variety of stakeholders ensure the simultaneous achievement of social, environmental and profitability goals.

Attaining the 2030 Sustainable Development Goal of Responsible Consumption and Production Naomi Birdthistle,Rob Hales,2023-06-22 The ebook edition of this title is Open Access and freely available to read online. With a focus on SDG12, this book generates insights and key takeaways into the role of family businesses in sustaining the livelihoods of current and future generations.

Attaining the 2030 Sustainable Development Goal of Sustainable Cities and Communities Naomi
Birdthistle,Rob Hales,2023-08-29 The ebook edition of this title is Open Access and freely available to read online. With a focus on SDG11, this book generates key insights and takeaways into the role of family businesses in developing and encouraging sustainable practices that have a positive

effect on every member of their community.

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