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Entrepreneur Magazine

**Start Your Own Business** The Staff of Entrepreneur Media,2021-08-10 Be Your Own Boss Whether you're looking to earn extra money or are ready to grow your side hustle, Start Your Own Business is the first step toward entrepreneurship. With more than 40 years of experience and advice shared on Entrepreneur.com and in Entrepreneur magazine, the team at Entrepreneur Media is uniquely qualified to guide a new generation of bold individuals like you looking to make it happen on their own terms. Coached by business experts, practicing business owners, and thriving entrepreneurs, Start Your Own Business uncovers what you need to know before taking the plunge, securing finances, launching your venture, and growing your business from startup to household name. Learn how to: Avoid analysis paralysis when launching a business Define and research your ideal audience Test ideas in the real world before going to market Pitch and win funding from venture capitalists, apply for loans, and manage cash advances Evaluate if a co-working space is the right move for you Run successful Facebook and Google ads as part of your marketing campaign Use micro-influencers to successfully promote your brand on social media

*Grow Your Business* The Staff of Entrepreneur Media,Eric Butow,2023-08-08 Grow Your Business will provide you with all the tools and blueprints you need to take your business from startup to scale-up. You've sown the seeds, it's time for the fruits of your labor to start producing! With Grow Your Business, Eric Butow and the experts at Entrepreneur give you insider knowledge and step-by-step guides to develop your growth plan and ensure your business thrives for the long-haul. With personal anecdotes, tried-and-true tips of the trade, and detailed blueprints to build out your company the right way, Grow Your Business details every step necessary for successful expansion. Learn the strategies to position your mindset for growth, set up proper management systems for smoother transitions and efficiency, and create multiple revenue streams by identifying the sales funnels and verticals that are right for your unique enterprise. You'll Discover: The 10 essential benchmarks to establish before expansion Advanced marketing and social media techniques to build out your loyal customer base Templates for straight-forward growth plans to keep you and your employees on the same page Your leverage points, value propositions, and identifying your unique audience Grow Your Business is the blueprint that will allow you to trigger explosive growth for your business.

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**Start Your Own Business, Sixth Edition** The Staff of Entrepreneur Media,2015-01-19 Tapping into more than 33 years of small business expertise, the staff at Entrepreneur Media takes today's entrepreneurs beyond opening their doors and through the first three years of ownership. This revised edition features amended chapters on choosing a business, adding partners, getting funded, and managing the business structure and employees, and also includes help understanding the latest tax and healthcare reform information and legalities.

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Start Your Own Business The Staff of Entrepreneur Media, Inc.,2018-08-14 In 2017 34% of the workforce was considered part of the gig economy. This growing workforce of freelancers and side-giggers is also

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*The Entrepreneur Magazine Small Business Advisor* Entrepreneur Magazine,1995-05-01 Like having a team of top business consultants on call, 24 hours a day...but a whole lot cheaper. From the experts at Entrepreneur magazine comes your total guide to starting, managing, and growing a small business. Written to meet all the information needs of entrepreneurs, small business owners, and those thinking about going into business for themselves, this practical, user-friendly guide tells you everything you need to know about setting goals and objectives, assessing risk, finding the right location, financing, marketing, pricing, taxation, insurance, record keeping, personnel management, purchasing, inventory, time and stress management, legal matters, advertising, sales, obtaining expansion capital, and many other topics of vital importance to smart, enterprising business people like you. Proven strategies, techniques, and expert tips on every aspect of starting, managing, and growing a small business. Defines all important terms and clearly explains difficult concepts in plain English. Packed with useful worksheets, checklists, sample forms, and other valuable business tools that you can put to work for you, today. Chapters include listings of trade associations, periodicals, on-line services, software, government agencies, and other valuable sources of business assistance and information. Also available from the Entrepreneur library: Entrepreneur Starting an Import/Export Business, Entrepreneur Making Money With Your Personal Computer.

**Entrepreneur Quick Guide: Creating, Planning, and Funding Your New Business** The Staff of Entrepreneur Media,Stephanie Diamond,2024-03-26 The Step-by-Step Guide to Starting a Successful Business and Becoming Your Own Boss! Entrepreneur Quick Guides were specifically created for modern-day entrepreneurs on the go, providing practical tips and actionable steps that can be swiftly and effectively implemented. Creating, Planning, and Funding Your New Business is a comprehensive guide that will assist you in thinking, planning, funding, and preparing for the launch of your business. This guide offers invaluable insights and solutions to questions such as: How can I determine if my business idea is truly exceptional? Should I start my own business or acquire an existing one? How do I effectively set up and plan my business? Where can I secure funding for my business? How do I assemble a capable team and prepare for a successful launch? Prepare yourself to take the plunge and embark on your entrepreneurial journey! This guide will equip you with the necessary knowledge and guidance to confidently pursue your entrepreneurial dreams and become your own boss.

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**Entrepreneur Magazine's Start Your Own Business** Rieva Lesonsky,1998 Whether you're just thinking of starting a business, have taken the first few steps, or already have your own business, this comprehensive, easy-to-understand guide can help ensure your success.

**Personal Training Business** The Staff of Entrepreneur Media,2016-11-21 Personal Training Business shows you how to create a revenue stream by helping clients build stronger, healthier bodies. This guide features information on how to start a training business, choose a training focus and location, cultivate a client base, and market training services using the latest trends in social media.

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*The Entrepreneur Magazine Small Business Answer Book* Jim Schell, 1996-04-20 What are the most important elements of a business plan? How can I afford the time and money to train my employees? Where do I turn when my company gets into trouble? In this no-nonsense guide, you'll find bull's eye answers to these and a hundred other questions you're bound to ask as you launch, develop, and grow your business. Jim Schell, a grizzled veteran of four successful start-ups, helps you avoid the common pitfalls and adapt proven strategies to your company's needs. He shows you how to find the capital you need, create a working environment that lures and keeps the best employees, and develop management skills that are crucial to continued growth. You'll also learn: What makes a successful entrepreneur How to manage your inventory When and whether to grow, sell, or merge a business How to generate a network What to look for in an accountant, lawyer, consultant, and mentor ENTREPRENEUR Magazine is the banner publication of the Entrepreneur Magazine Group. It has the largest newsstand circulation of any business monthly with a total ABC audited circulation of 410,000. Jim Schell has written two previous books about entrepreneurship and management. He has owned and managed four successful sportswear and sporting goods businesses. Also available from the Entrepreneur Magazine library: The Entrepreneur Magazine Small Business Advisor Guide to Integrated Marketing Making Money with Your Personal Computer Small Business Legal Guide Starting an Import/Export Business Starting a Home-Based Business Successful Advertising for Small Businesses SPECIAL OFFERS! FREE issue of Entrepreneur Magazine 50% Discount on Entrepreneur Magazine subscription 1/2 price admission to any Entrepreneur Magazine Small Business Expo Discount on American Entrepreneurs Association membership See details and coupons in back of book.

*Entrepreneur Magazine* William Sullivan, 1996-11-14 The next best thing to hiring a human resources professional If you need help managing the people side of your small business, you're in luck! This comprehensive, practical guide supplies everything you need to know to manage human resources effectively and avoid legal hassles: \* Easy-to-follow guidelines for job advertising, interviewing, hiring, setting wages and benefits, and conducting performance reviews. \* Important information on civil rights, affirmative action, and the ADA (Americans with Disabilities Act). \* Guidance on developing workplace policies, dealing with layoffs, managing employees with disabilities, and other sensitive issues. \* Sample documents, including performance review forms, job descriptions, and applications. \* Sample letters and memos for key types of formal communication with employees. Also available from the Entrepreneur Magazine library: \* The Entrepreneur Magazine Small Business Advisor \* The Entrepreneur Magazine Small Business Answer Book \* Guide to Integrated Marketing \* Making Money with Your Personal Computer \* Small Business Legal Guide \* Starting an Import/Export Business \* Starting a Home-Based Business \* Successful Advertising for Small Businesses SPECIAL OFFERS! \* Free issue of Entrepreneur Magazine. \* 50% discount on Entrepreneur Magazine subscription. \* 1/2 price admission to any Entrepreneur Magazine Small Business Expo. \* Discount on American Entrepreneurs Association membership. See details and coupons in back of book.

*Entrepreneur Magazine* Entrepreneur Media, Inc., 1998 This guide covers everything you need to know to run a seminar business, including how to identify marketable seminar topics; how to find and recruit qualified speakers; how to plan, promote, market, and price seminars; how to locate facilities; and how to find and work with temporary staff at the event.

*Construction and Contracting Business* Entrepreneur magazine, 2016-07-18 The experts at Entrepreneur provide a two-part guide to success. First, find out how to start your own construction or contracting firm doing remodels, new constructions, home additions, and more. Then, master the fundamentals of business startup including defining your business structure, funding, staffing and more. This kit includes: • Essential industry and business-specific startup steps with worksheets, calculators, checklists and more • Entrepreneur Editors' Start Your Own Business, a guide to starting any business and surviving the first three years • Interviews and advice from successful entrepreneurs in the industry • Worksheets, brainstorming sections, and checklists • Entrepreneur's Startup Resource Kit (downloadable) More about Entrepreneur's Startup Resource Kit Every small business is unique. Therefore, it's essential to have tools that are customizable depending on your business's needs. That's why with Entrepreneur is also offering you access to our Startup Resource Kit. Get instant access to thousands of business letters, sales letters, sample documents and more – all at your fingertips! You'll find the following: The Small Business Legal Toolkit When your business dreams go from idea to reality, you're suddenly faced with laws and regulations governing nearly every move you make. Learn how to stay in compliance and protect your business from legal action. In this essential toolkit, you'll get answers to the "how do I get started?" questions every business owner faces along with a thorough understanding of the legal and tax requirements of your business. Sample Business Letters 1000+ customizable business letters covering each type of written business communication you're likely to encounter as you communicate with customers, suppliers, employees, and others. Plus a complete guide to business communication that covers every question you may have about developing your own business communication style. Sample Sales Letters The experts at Entrepreneur have compiled more than 1000 of the most effective sales letters covering introductions, prospecting, setting up appointments, cover letters, proposal letters, the all-important follow-up letter and letters covering all aspects of sales operations to help you make the sale, generate new customers and huge profits. - See more at: <https://bookstore.entrepreneur.com/product/start-your-own-construction-business-2e/#sthash.R827WvTz.dpuf>

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