

# Reputation 13

**Daniel Carpenter**

**Reputation** Gloria Origgi, 2019-11-12 A compelling exploration of how reputation affects every aspect of contemporary life Reputation touches almost everything, guiding our behavior and choices in countless ways. But it is also shrouded in mystery. Why is it so powerful when the criteria by which people and things are defined as good or bad often appear to be arbitrary? Why do we care so much about how others see us that we may even do irrational and harmful things to try to influence their opinion? In this engaging book, Gloria Origgi draws on philosophy, social psychology, sociology, economics, literature, and history to offer an illuminating account of an important yet oddly neglected subject. Compellingly written and filled with surprising insights, Reputation pins down an elusive subject that affects us all.

**Law and Reputation** Roy Shapira, 2020-09-17 The legal system affects behavior not just directly, by imposing sanctions, but also indirectly, by producing information on how people behave. For example, internal company documents exposed during litigation will help third parties assess whether they trust a company and want to keep doing business with it. The law therefore affects behavior by shaping reputations. Drawing on economics, communications, and a nascent multidisciplinary literature on reputation, Roy Shapira highlights how reputation works, and how information from the courtroom affects the court of public opinion, with a particular emphasis on the role of the media. By fleshing out interactions between law and reputation, Shapira corrects common misperceptions about the ability of market forces to discipline corporate behavior and adds to timely, ongoing debates such as the desirability of heightened pleading standards or mandatory arbitration clauses. Law and Reputation should interest any scholar

who invokes notions of market discipline in their work.

Reputation Management in Small and Medium-sized Enterprises Robert Burkhardt, 2008-01-15

Inhaltsangabe: Abstract: Protagonists like Bauhofer proclaim Reputation Management as the strategic asset in the competition of the 21st century. Fombrun observes that since the last decade intangible assets like patents, technology and reputation got more and more into the business focus. Assuming that the reasons for that are similar, he concludes that they enable companies to create competitive advantages. This gains in importance due to increasing competition in global companies as well as in saturated markets. Despite of being an apparently new topic reputation is not new at all. Taking a closer look reputation is even as old as humankind is: Every single person has a reputation. It makes us more predictable for others, which is a necessity for a running society.

Reputation is transferable on organisations, institutions and companies of any size because all of them are characterised by being an artefact of a group of people with similar interests or aims. The roots of Reputation Management go back to the year 578 when the first known company, the Japanese building company Kongo Gumi, started its business by being asked to build a temple. At this time there was no competition in a present sense and the detailed circumstances cannot be reconstructed any more, but it is obvious that this company was ordered due to reasons which convinced the client that they have the potential to make it. More than a millennium later, in 1766, Adam Smith observed two important things in trade: First, cheating is not profitable because one single cheat costs more contracts than it is possible to win at the same time. Second, the disposition to cheat a customer depends on the frequency of deals they make together. Smith recognised

that there is a correlation between the behaviour of traders and their economical success which both are dependent from the amount of information exchanged. With this observation, he laid the cornerstone for Reputation Management. However, it took more than 200 further years until the subject came up on business agendas. Up to the fifties, the SELLERS MARKET situation in western industrialised countries did not request to take much care about reputation issues. Companies were busy to distribute their goods and satisfy basic customer demands. This situation lasted during the following two decades although competition increased and customers became more selective. The eighties finally rang in a paradigm shift. Globalisation was [...]

**Reputation** Sarah Vaughan, 2022-07-05 “Astonishingly timely and clever, utterly gripping.” —Lucy Foley, #1 New York Times bestselling author “Sarah Vaughan has done it again. Superb.” —Shari Lapena, New York Times bestselling author The bestselling author of Anatomy of a Scandal—now a hit Netflix series—returns with a psychological thriller about a politician whose less-than-perfect personal life is thrust into the spotlight when a body is discovered in her home. As a politician, Emma has sacrificed a great deal for her career—including her marriage and her relationship with her daughter, Flora. The glare of the spotlight is unnerving for Emma, particularly when it leads to countless insults, threats, and trolling as she tries to work in the public eye. As a woman, she knows her reputation is worth its weight in gold but as a politician, she discovers it only takes one slip-up to destroy it completely. Fourteen-year-old Flora is learning the same hard lessons at school as she encounters heartless bullying. When another teenager takes her own life, Emma lobbies for a new law to protect women and girls from the effects of

online abuse. Now, Emma and Flora find their personal lives uncomfortably intersected...but then the unthinkable happens. A man is found dead in Emma's home. A man she had every reason to be afraid of and to want gone. Fighting to protect her reputation and determined to protect her family at all costs, Emma is pushed to the limits as the worst happens and her life is torn apart. Another breathless and twisty novel from an absolute "master of suspense" (CrimeReads), *Reputation* brilliantly illustrates that it isn't who you are that matters...it's who people think you are.

#### The Reputation of the Roman Merchant Jane

Sancinito,2024-01-02 Defying a reputation for deceit and greed, Roman merchants strategized to present their good traits and successes

#### *Reputation and International Politics Jonathan*

Mercer,2018-09-05 By approaching an important foreign policy issue from a new angle, Jonathan Mercer comes to a startling, controversial discovery: a nation's reputation is not worth fighting for. He presents the most comprehensive examination to date of what defines a reputation, when it is likely to emerge in international politics, and with what consequences. Mercer examines reputation formation in a series of crises before World War I. He tests competing arguments, one from deterrence theory, the other from social psychology, to see which better predicts and explains how reputations form. Extending his findings to address recent crises such as the Gulf War, he also considers how culture, gender, and nuclear weapons affect reputation. Throughout history, wars have been fought in the name of reputation. Mercer rebuts this politically powerful argument, shows that reputations form differently than we thought, and offers policy advice to decision-makers.

#### **Reputation, Debt, and Policy Conditionality**

Mr.Rodney Ramcharan,2003-09-01 In principle,

international financial institutions (IFIs) can use their leverage as creditors to prompt governments to undertake policy reform. Yet such lending has been frequently linked to unsustainable debt levels and little reform. This paper illustrates how the dual roles of IFIs as purveyors of credit and monitors of reform may help explain these negative outcomes. When debt levels rise, the IFIs reforms goals may become subordinated to its creditor's interest, compromising the enforcement of conditionality. Attracted by this prospect, malevolent governments strategically reform, enhancing their reputation in order to maintain lending and build their debt stock. Once debt levels are sufficiently large, such governments can stop policy reforms, assured that lending will continue.

**Manage Your Reputation** Roger Haywood, 2002 \* Reputation management has become a key issue for all business people. \* First edition, published by McGraw-Hill as *Managing your Reputation* sold over 10,000 copies. \* This new edition is packed with new case studies from around the world. \* Most companies now believe that reputation impacts the bottom line. \* Written by one of Europe's most senior and experienced practitioners. Reputation has a major impact on business performance. Management's remuneration, directors' fees, ethical issues, environmental accountability, employee relations, investor relations, customer care and fiduciary responsibility, all are now under the media spotlight. All organizations, whether in the public or private sector, must not only behave impeccably but also manage their public relations with intelligence and integrity if they are to safeguard their reputation. Here is clear, actionable guidance on how to plan and implement effective public relations programs. Bristling with real-life case studies and candid comment from top executives around the world, you'll find hands-on, practical advice on

how to: avoid PR disasters, set PR objectives, win favorable media coverage, control costs, measure results, and recruit the right public relations people.

**Reputation and Power** Daniel Carpenter, 2014-04-24  
How the FDA became the world's most powerful regulatory agency The U.S. Food and Drug Administration is the most powerful regulatory agency in the world. How did the FDA become so influential? And how exactly does it wield its extraordinary power? *Reputation and Power* traces the history of FDA regulation of pharmaceuticals, revealing how the agency's organizational reputation has been the primary source of its power, yet also one of its ultimate constraints. Daniel Carpenter describes how the FDA cultivated a reputation for competence and vigilance throughout the last century, and how this organizational image has enabled the agency to regulate an industry as powerful as American pharmaceuticals while resisting efforts to curb its own authority. Carpenter explains how the FDA's reputation and power have played out among committees in Congress, and with drug companies, advocacy groups, the media, research hospitals and universities, and governments in Europe and India. He shows how FDA regulatory power has influenced the way that business, medicine, and science are conducted in the United States and worldwide. Along the way, Carpenter offers new insights into the therapeutic revolution of the 1940s and 1950s; the 1980s AIDS crisis; the advent of oral contraceptives and cancer chemotherapy; the rise of antiregulatory conservatism; and the FDA's waning influence in drug regulation today. *Reputation and Power* demonstrates how reputation shapes the power and behavior of government agencies, and sheds new light on how that power is used and contested. Some images inside the book are unavailable due to digital copyright

restrictions.

The Handbook of Communication and Corporate Reputation Craig E. Carroll, 2015-06-22 With the latest insights from the world of communication studies into the nature of corporate reputation, this new addition to Wiley-Blackwell's series of handbooks on communication and media reflects the growing visibility of large businesses' ethical profiles, and tracks the benefits that positive public attitudes can bring. Serves as the definitive research collection for a fast-growing field featuring contributions by key international scholars Brings together state-of-the-art communication studies insights on corporate reputation Identifies and addresses the lacunae in the research literature Applies new theoretical frameworks to corporate reputation

Reputation in Artificial Societies Rosaria Conte, Mario Paolucci, 2002-10-31 Reputation In Artificial Societies discusses the role of reputation in the achievement of social order. The book proposes that reputation is an agent property that results from transmission of beliefs about how the agents are evaluated with regard to a socially desirable conduct. This desirable conduct represents one or another of the solutions to the problem of social order and may consist of cooperation or altruism, reciprocity, or norm obedience. Reputation In Artificial Societies distinguishes between image (direct evaluation of others) and reputation (propagating metabelief, indirectly acquired) and investigates their effects with regard to both natural and electronic societies. The interplay between image and reputation, the processes leading to them and the set of decisions that agents make on their basis are demonstrated with supporting data from agentbased simulations.

**Reputation, Stock Price, and You** Nir  
Kossovsky, Michael D. Greenberg, Robert C.



Brandegge,2013-01-28 "All of our working lives we have heard the mantra, 'a reputation lost is never regained.' Still, the firms we work for, admire and invest in seem to take costly reputation hits all too often. Everyone interested in managing, regulating or investing in public firms will find Nir Kossovsky's book a wonderful read through reputations won, lost and regained over the last 20 years. This is the first book which goes beyond platitudes to explain how to spot value-destroying reputation risk and how to manage it or live with its consequences. Couldn't be more timely."

—Tom Skwarek, Managing Director|Structuring and Solutions Group, Unicredit Bank AG; previously Managing Director|Corporate Strategic Solutions, Swiss Re. "There are fiduciary reasons why corporate directors would benefit from reading this book. There is also a personal benefit. The collapse of a company's reputation can stain the personal reputation of its directors." —George Miles, Member of the Board of Directors, AIG, EQT, Harley Davidson, HFF, and Wesco. "Nir Kossovsky has written a gripping tale, first educating the reader by distinguishing between corporate branding and reputation, then alarming us with case histories of mismanagement of corporate reputational crises, and finally reassuring all with a unique solution, i.e., insuring against the risk of reputational loss."

—John H. Bennett, Partner, Global Brand Positioning, previously Chief Marketing Officer, Visa, Inc. "While directors know reputation is important, it often is treated as a vague 'good' until something bad happens. Nir Kossovsky does a great job, with many examples, of connecting reputation to stock price and to behaviors, before and after crises. If you are a director, a senior manager, or a regulator, you should read this book and remember the lessons it offers. There is no office which will restore reputation, but careful planning and quick response, as Nir points out, can make a big

difference.” —Herbert S. Winokur, Jr., former chairman on Enron’s Board Finance Committee and a director of many for-profits and non-profits A company that takes a hit to its reputation—BP after the Gulf oil spill, Barclays after fiddling LIBOR, News Corp after the phone hacking scandal—enters a world of grief: market value falls along with employee morale, regulatory scrutiny increases, and customers defect and boycott. Reputation, Stock Price, and You: Why the Market Rewards Some Companies and Punishes Others shows how a company’s reputation is created and how reputational value impacts corporate P&L and the personal finances of its many stakeholders. Better yet, it shows what you can do to profit from, increase, protect, monitor, evaluate, restore, and even insure reputational value. If your job, bonus, options, salary, or investments depend on the stock price of a public company—or on the sales, profitability, or value of a private company—you need to read this book to understand the concrete steps you can take to improve your firm’s reputation, reduce risks to its finances and industry standing, and reap the highest reputational dividends. Using dozens of case studies, Reputation, Stock Price, and You: Explains how stakeholders, and their expectations, both shape and are shaped by a company’s reputation Describes how reputations for ethics, innovation, good governance, quality, safety, sustainability, and security are created and lost Explains why both corporate and individual stakeholder behavior affect reputational value Shows how you can influence the expectations and behaviors of stakeholders, which in turn can improve corporate finances, reduce operational risk, and increase stock price or market value Provides sensitive tools for tracking and predicting stock price as a function of reputational value metrics The majority of directors at U.S. public companies now count

reputation as their firm's #1 concern, and with good reason. A firm with a superior reputation gains many benefits: Customers are more willing to pay higher prices, vendors and employees offer better terms for their services, creditors and equity investors offer better terms for capital, and regulators tend to be more forgiving. This book shows how to achieve and sustain a stellar reputation and how to convert it into its tangible form: reputational value.

**Reputation** Sara Shepard, 2019-12-03 In this perfectly-paced new novel from Sara Shepard, the #1 New York Times bestselling author of *Pretty Little Liars*, the women of a tight-knit college town learn through gossip, scandal, betrayal, and even murder, who their neighbors and husbands really are. Aldrich University is rocked to its core when a hacker dumps 40,000 people's e-mails—the entire faculty, staff, students, alums—onto an easily searchable database. Rumors and affairs immediately leak, but things turn explosive when Kit Manning's handsome husband, Dr. Greg Strasser, is found murdered. Kit's sister, Willa, returns for the funeral, setting foot in a hometown she fled fifteen years ago, after a night she wishes she could forget. As an investigative reporter, Willa knows something isn't right about the night Greg was killed, and she's determined to find the truth. What she doesn't expect is that everyone has something to hide. And with a killer on the loose, Willa and Kit must figure out who killed Greg before someone else is murdered. Told from multiple points of view, *Reputation* is full of twists, turns, and shocking reveals. It's a story of intrigue, sabotage, and the secrets we keep—and how far we go to keep them hidden. Number one bestseller Sara Shepard is at the top of her game in this brand-new adult novel.

*Twelfth Annual Report of the Commissioner of Labor*  
1897 ,1898

## **Corporate Reputation** Leslie Gaines-Ross, 2010-01-26

Praise For Corporate Reputation: 12 Steps to Safeguarding and Recovering Reputation In a sea of business books, Corporate Reputation is a beacon of light for all leaders and future leaders looking for direction in the treacherous waters of a volatile business environment. It delivers a message that's provocative, insightful, and needs to be heard. —Heidi Henkel Sinclair, Director of Communications, Bill & Melinda Gates Foundation Every CEO, senior executive, and, increasingly, board member now appreciates the importance of building and protecting a company's reputation. Anyone who depends upon or shapes a company's reputation—customers, employees, news media, NGOs, and bloggers—will benefit from reading Dr. Gaines-Ross's book and will learn more about the influence they wield over corporate reputations. —Dr. Robert G. Eccles, Senior Lecturer, Harvard Business School At a time when companies are facing unprecedented reputation crises comes a timely primer from Dr. Gaines-Ross that tells us what companies need to do to bring their reputations back from the brink. The book's 12-step reputation recovery model captures what we know about effective crisis management, and brings the process to life with a host of detailed case examples. It's right on the mark! —Dr. Charles Fombrun, CEO, Reputation Institute Finally, a book that clearly, realistically, and compellingly explains how companies of all types and sizes can protect and restore an invaluable company asset—corporate reputation. Brilliant insights and practical solutions leap from each page! A definite must-read for business professionals everywhere. —Anthony Sardella, CEO, Evolve24 and Adjunct Professor at the Olin School of Business, Washington University in St. Louis

## **Facets of Corporate Identity, Communication and**

**Reputation** Tc Melewar, 2008-04-03 Corporate branding and communication is big business. Companies throughout the world invest millions in strategies which aim to reinvent their profile in subtle yet important ways. The investment must be working, but what is it being spent on, and how do these rebranding exercises work? Including contributions from academics and practitioners, this important collection unravels the complexities of this growing field of study. The text is split into three coherent sections, focusing in turn on identity, communication and reputation. Case studies are used throughout the book to illustrate important issues, such as the basic principles of visual communication, the importance of reaching both internal and external stakeholders, and the challenges faced by companies working in multi-cultural environments. This book brings clarity and new theoretical insights to an important aspect of modern business. It is an invaluable companion for all students, researchers and practitioners with an interest in marketing, communications and international business.

The Reputation Economy Alessandro

Gandini, 2016-06-02 Exploring the new professional scenes in digital and freelance knowledge, this innovative book provides an account of the subjects and cultures that pertain to knowledge work in the aftermath of the creative class frenzy. Including a broad spectrum of empirical projects, *The Reputation Economy* documents the rise of freelancing and digital professions and argues about the central role held by reputation within this context, offering a comprehensive interpretation of the digital transformation of knowledge work. The book shows how digital technologies are not simply intermediating productive and organizational processes, allowing new ways for supply and demand to meet, but actually enable the diffusion of cultural conceptions of work and value that promise to

become the new standard of the industry.

*Commentaries on the Law of Evidence in Civil Cases*  
Burr W. Jones, James Max Henderson, 1926

*Reputation Management* John Doorley, Helio Fred Garcia, 2015-02-20 Reputation Management is a how-to guide for students and professionals, as well as CEOs and other business leaders. It rests on the premise that reputation can be measured, monitored, and managed. Organized by corporate communication units including media relations, employee communication, government relations, and investor relations, the book provides a field-tested guide to corporate reputation problems such as leaked memos, unfair treatment by the press, and negative rumors, and focuses on practical solutions. Each chapter is fleshed out with the real-world experience of the authors and contributors, who come from a wide range of professional corporate communication backgrounds. Updates to the third edition include: Global content has been incorporated and expanded throughout the book, rather than being restricted to only one chapter. Opening vignettes, examples, and case studies have been updated in each chapter. Additional case studies and examples with an international focus have been added.

**NLT Life Application Study Bible, Third Edition, Personal Size** Tyndale, 2020-04-07 Winner of the 2020 Christian Book Award for Bible of the Year! Trusted & Treasured by Millions of Readers over 30 years, the Life Application(R) Study Bible Is Today's #1-Selling Study Bible, and a Bible for All Times. Now it has been thoroughly updated and expanded, offering even more relevant insights for understanding and applying God's Word to everyday life in today's world. Discover How You Can Apply the Bible to Your Life Today Now with a fresh two-color interior design and meaningfully updated study notes and

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**Reputation 13  
Introduction**

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