

Recruitonline 14

James N. Dertouzos, Steven Garber

U.S. Army Recruiting and Career Counseling Journal United States. Army Recruiting Command,1975 The Army recruiter's professional magazine.

Terminology and Definitions United States. Army Recruiting Command,1984

Recruiting Station Management United States. Army Recruiting Command,1983

U.S. Army Recruiting and Reenlisting Journal United States. Army Recruiting Command,1978-11 The Army recruiter's professional magazine.

Success of First-term Soldiers Richard J. Buddin,2005 This monograph examines the relationship between recruiting practices and conditions and the first-term success of Army soldiers. Success in the first term is important because recruiting soldiers is expensive. If soldiers fail to complete their first terms, the Army must recruit others to replace them, effectively doubling the cost. This monograph analyzes how current recruiting policies influence the success of first-term soldiers. It also examines how the Army manages first-term soldiers.

Publicizing Army Recruiting in the Community United States. Army Recruiting Command,1976

U.S. Army Recruiting News ,1921

Recruiter Journal ,1984

Performance Evaluation and Army Recruiting James N. Dertouzos,Steven Garber,2008-03-31 Traditional performance metrics, such as number of contracts signed per month per Army recruiter, do not adequately measure recruiter effort, skill, and productivity. The authors develop a preferred performance metric that takes into account the difficulty of recruiting different types of youth in various markets and propose short-term changes to the system that would more accurately assess recruiter effort and skill.

U.S. Army Recruiting News United States. Adjutant-General's Office,1927

Attitudes, Aptitudes, and Aspirations of American Youth National Research Council,Division of Behavioral and Social Sciences and Education,Board on Behavioral, Cognitive, and Sensory Sciences,Committee on the Youth Population and Military Recruitment,2003-01-01 Recruiting an all-volunteer military is a formidable task. To successfully enlist one eligible recruit, the Army must contact approximately 120 young people. The National Research Council explores the various factors that will determine whether the military can realistically expect to recruit an adequate fighting force-one that will meet its upcoming needs. It also assesses the military's expected manpower needs and projects the numbers of youth who are likely to be available over the next 20 years to meet these needs. With clearly written text and useful graphics, *Attitudes, Aptitudes, and Aspirations of American Youth* offers an overview of important issues for military recruiters, touching on a number of important topics including: sex and race, education and aptitude, physical and moral attributes, and military life and working conditions. In addition, the book looks at how a potential recruit would approach the decision to enlist, considering personal, family, and social values, and the options for other employment or college. Building on the need to increase young Americans' propensity to enlist, this book offers useful recommendations for increasing educational opportunities while in the service and for developing advertising strategies that include concepts of patriotism and duty to country. Of primary value to military policymakers, recruitment officers, and analysts, *Attitudes, Aptitudes, and Aspirations of American Youth* will also interest social scientists and policy makers interested in youth trends.

The Florida Air National Guard, 2006 Effective recruitment strategies are essential to the maintenance of an all-volunteer military. Shortfalls in recruiting, such as those that have been experienced by the Air National Guard, U.S. Army, Army National Guard, and Army Reserve, threaten the viability of national military strategies that call for the U.S. military to be capable of simultaneously fighting two major wars and dealing with catastrophic man-made or natural disasters such as Hurricane Katrina. The Florida Air National Guard has been well ahead of its goals. Through successful recruitment policies, the Florida Air National Guard is, and will continue to be, Ready, Relevant, and Reliable. This research is to identify the best practices that the Florida Air National Guard uses to recruit professional personnel and examine how these practices could be applied to other Air National Guard organizations along with other branches of the service. An empowered Recruiting and Retention Superintendent along with an innovative team approach have been successfully implemented and used by the Florida Air National Guard since June 2000. Many of the recruitment issues that the military faces today can be resolved by adopting the Florida Air National Guard's very successful model of leadership, communication, empowerment, and a team approach. The information presented in this thesis will draw on a variety of sources to show that the effective utilization of the Florida Air National Guard Recruiting and Retention Superintendent has had a dramatic and successful impact on the Florida Air National Guard's recruitment efforts. Based on secondary research, interviews, statistical analysis and an evaluation of present and past practices, this thesis will provide a path for recruiting that is focused, has a streamlined chain of command, along with the entire state recruiters working as a team to meet the needs of the entire state recruiting goals.

Military Recruiting in High Schools Brian W. Lagotte, 2016-07-08 This book focuses exclusively on specific education policy instead of general military recruiting in high schools. When the George W. Bush administration passed its landmark education legislation in 2001, dubbed the No Child Left Behind Act, legislators included a small section containing strict military recruiting mandates for public high schools. The law had two main provisions. First, a data sharing provision requires high schools to distribute the personal directory information of every student to all local armed forces recruiting stations on an annual basis. Second, the equal access provision requires high schools to provide military recruiters access to school grounds equal to university recruiters or career recruiters. For accountability, if these provisions are not fulfilled, the school will lose all federal education funds. Students or parents may "opt out" of the data collection through a bureaucratic process, but no such opt-out option exists for the soldiers visiting schools. When President Barack Obama renewed the omnibus education law in 2015, the name changed to the Every Student Succeeds Act, but the military mandates remained – the provisions were strengthened by including a passage prohibiting any local school board from instituting an "opt-in" bureaucratic structure for parents and students. This book focuses on how the two provisions have been met by parents, school staff, soldiers, and other individuals influenced by high school education policy and military recruiting. The central question is: do military recruiting methods utilized in public high schools work to promote the best interests of the students, or should policy makers rethink the freedom adult soldiers have when interacting with children within schools?

U.S. Marine Corps Recruiting Service United States. Marine Corps, 1984

Going to the Mines to Look for Diamonds Ronald D. Fricker, C. Christine Fair, 2003 Describes RAND's evaluation of performance of a prototype military recruiting station located in an outlet mall in northern Virginia during its first year of operation. Evaluation includes statistical information on performance indicators, description of services' use of station, conclusions on MERS concept potential, and recommendations for experimental use of prototype station.

Fanatical Military Recruiting Jeb Blount, 2019-03-05 Military Recruiting is a war. It's just a different kind of war than what you were prepared and trained to fight for. Recruiting is a war for talent. Smart, competent, and capable people are rare and in high demand. Every organization, from commercial enterprises, healthcare, non-profit, sports, and education, to the military is in an outright battle to recruit and retain these bright and talented people. Rather than bullets and bombs, the war for talent is won through high-impact prospecting activity, time discipline, intellectual agility, emotional intelligence, and human to human relationships. On this highly competitive, ever changing, asymmetrical battlefield, to win, you must operate at a level of excellence beyond anything asked of military recruiters before. Yet, in this new paradigm, many recruiters are struggling, and most recruiting units are staring down the barrel at 50 percent or more of their recruiters consistently missing Mission. It is imperative that we arm military recruiters with the skills they need to win in this challenging environment. The failure to make Mission is an existential threat to the strength and readiness of America's fighting forces and our democracy. Fanatical Military Recruiting begins where the Recruiting and Retention colleges of the various branches of the military leave off. It is an advanced, master's level training resource designed specifically for the unique demands of Military Recruiting. In FMR, you'll learn: The Single Most Important Discipline in Military Recruiting How to Get Out of a Recruiting Slump The 30-Day Rule and Law of Replacement Powerful Time and Territory Management Strategies that Put You in Control of Your Day The 7 Step Telephone Prospecting Framework The 4 Step Email and Direct Messaging Framework The 5 C's of Social Recruiting The 7 Step Text Message Prospecting Framework How to Leverage a Balanced Prospecting Methodology to Keep the Funnel Full of Qualified Applicants Powerful Human Influence Frameworks that Reduce Resistance and Objections The 3 Step Prospecting Objection Turn-Around Framework Mission Drive and the 5 Disciplines of Ultra-High Performing Military Recruiters In his signature right-to-the-point style that has made him the go-to trainer to a who's who of the world's most prestigious organizations, Jeb Blount pulls no punches. He slaps you in the face with the cold, hard truth about what's really holding you back. Then, he pulls you in with stories, examples, and lessons that teach you exactly what you need to do right now to become an ultra-high performing recruiter. Fanatical Military Recruiting is filled with the high-powered strategies, techniques, and tools you need to keep your funnel packed with qualified applicants. As you dive into these powerful insights, and with each new chapter, you'll gain greater and greater confidence. And, with this new-found confidence, your performance as a military recruiter will soar and you will Make Mission, Fast.

Careers Begin Here: Recruiting.jobcorps.gov Labor Dept., Job Corps, Careers Begin Here: Recruiting.jobcorps.gov This full-color booklet filled with photographs and helpful graphics provides all of the basic information anyone considering joining the Job Corps needs to know. It describes hands-on training, living on a Job Corps campus, connecting with teachers/counselors/employers/graduates, how to apply to Job Corps (requirements/eligibility), provides quotes from actual members about what Job Corps is like and how it has helped them, the type of job training available and how this training can translate into real-world success, academic and professional connection opportunities, a United States map with Job Corps campus locations, and a blank page to write any questions one may have to ask one's Job Corps Admissions Representative. ITEM AVAILABLE DATE 02/03/17. Related items: Apprenticeships: Career Training, Credentials, and a Paycheck in Your Pocket can be found here: <https://bookstore.gpo.gov/products/sku/029-001-03405-9> High-Earning Workers Who Don't Have A Bachelor's Degree can be found here: <https://bookstore.gpo.gov/products/sku/029-001-03325-7?ctid=197> Resumes, Applications, and Cover Letters can be found here:

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Recruiting Journal of the United States Army ,1950-04

Human Resource Management and Army Recruiting James N. Dertouzos, Steven Garber, 2006-12-12 U.S. Army Recruiting Command is faced with the challenge of ensuring that the flow of qualified volunteers is adequate to meet future active-duty accession requirements. This report documents research methods, findings, and policy conclusions from a project analyzing human resource management options for improving recruiting production. It details research designed to develop new insights to help guide future recruiter management policies.

Guidebook for Recruiters United States. Marine Corps. Recruiting Command, 1994

The Top Books of the Year Recruitonline 14 The year 2023 has witnessed a remarkable surge in literary brilliance, with numerous compelling novels captivating the hearts of readers worldwide. Lets delve into the realm of top-selling books, exploring the fascinating narratives that have enthralled audiences this year. The Must-Read : Colleen Hoover's "It Ends with Us" This touching tale of love, loss, and resilience has gripped readers with its raw and emotional exploration of domestic abuse. Hoover masterfully weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can triumph. Uncover the Best : Taylor Jenkins Reids "The Seven Husbands of Evelyn Hugo" This intriguing historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reids absorbing storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Discover the Magic : Delia Owens "Where the Crawdads Sing" This evocative coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens weaves a tale of resilience, survival, and the transformative power of nature, entrancing readers with its evocative prose and mesmerizing setting. These bestselling novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of captivating stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a exceptional and thrilling novel that will keep you speculating until the very end. The novel is a cautionary tale about the dangers of obsession and the power of evil.

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