

Real Estate Pro Sp

Annie R. Pearce,Yong Han Ahn,HanmiGlobal Co, Ltd

Real Estate Development and Investment S. P. Peca, 2009-05-27 Real Estate Development and Investment A Comprehensive Approach Written by real estate industry veteran Stephen Peca, this timely guide skillfully outlines the various phases of the real estate development process and addresses some of the most important issues associated with this discipline. Using numerous illustrations and anecdotes, this book takes you through the development process, from historical considerations and idea formulation to financial feasibility and asset disposition, while covering the entire cycle of real estate development for various property types. Topics touched upon throughout these pages include: The key factors affecting demand for different land uses and development The interaction of market research, financing, planning, contract negotiation, marketing, leasing, and property management The need for universal, current, and broad knowledge The importance of ethics in the development process The role of different professionals and companies involved in the development process Environmental considerations in real estate development And much more Filled with in-depth insights and practical advice, this reliable resource will help you gain a firm understanding of the functional skills necessary to be successful in this field and familiarize you with several often-overlooked-but essential aspects of commercial real estate development.

Virginia Real Estate Postlicensing for Salespersons Stephen Mettling, Ryan Mettling, David Cusic, 2021-06-25 Virginia Real Estate Postlicensing for Salespersons is 30-hour review and applied principles coursebook for newly-licensed salespersons beginning their real estate careers in Virginia. It is designed to satisfy your one-time postlicense requirement as a salesperson actively practicing real estate in Virginia. Virginia Real Estate Postlicensing for Salespersons is used with approved salesperson postlicensing courses throughout Virginia. Table of Contents: Unit 1: Real Estate Law and Regulations Unit 2: Agency Law Unit 3: Escrow Requirements Unit 4: Real Estate Finance Unit 5: Fair Housing, ADA and Civil Rights Unit 6: Ethics and Standards of Conduct Unit 7: Risk Management Unit 8: Contract Writing Unit 9: Current Industry Issues and Trends

Florida Real Estate Continuing Education: the FLA.CE Program Stephen Mettling, David Cusic, Cheryl Davis, 2021-03-25 Performance Programs Company's newly minted Florida Real Estate Continuing Education Course (the "FLA.CE" Program) is a 14-hour course specifically designed for Florida real estate licensees and for their fulfillment of Florida's real estate continuing education requirements. As such, the course carefully complies with FREC requirements and specification for content coverage, organization length, format, and final examinations. The thrust of the course's content is to - provide a comprehensive yet terse review of key concepts and principles undergirding Florida brokerage and management practices - emphasize how to develop and maintain practical yet widely-accepted standards of professional real estate practice as codified by the Realtors Code of Ethics and FREC-promulgated regulations - highlight the more action-oriented aspects of brokerage practice as opposed to legal concepts, including risk mitigation, the basics of managing transactions, pricing property, completing contracts, financial analysis, closing, and, throughout, making conscientious and transparent disclosures. In fulfilling these course content benchmarks, we have tried to keep the topic summaries clear, simple and relevant. Ultimately, we hope they will serve the ongoing purpose of keeping you abreast of the industry's newest trends, developments, and new evolutions. Important note: The FLA.CE Program needs to be purchased through an approved Florida real estate school to receive credit. Buying and completing the FLA.CE book purchased here on Amazon will NOT earn you credit. Our FLA.CE text resource is to be in used in conjunction with a school's FLA.CE course.

Georgia Real Estate Postlicensing for Salespersons Stephen Mettling, Ryan Mettling, David Cusic, 2021-07-07 The Georgia Postlicensing for Real Estate Salespersons Course (the "GAP" Program) has been developed to satisfy Georgia's official 25-hour postlicensing requirement. The course also fulfills the Real Estate Commission's objective of giving Georgia real estate licensees a carefully developed reinforcement of key real estate brokerage principles, concepts, and practices necessary to initiate a productive, professional career in real estate. Beyond an initial review of key principles, the GAP Program takes on a further examination of essential skills and practices that will be necessary to meet client and customer transactional requirements within Georgia's legal framework. Such skills examined include handling trust funds, listing and selling, financial qualification, pricing property, managing closing-related activities, risk management, insurance, safety precautions and other primary activities. Finally, Georgia Postlicensing for Real Estate Salespersons stresses the importance of adopting professional practices. These include compliance with law and regulations, full and proper disclosure to all parties, and maintaining ethical standards as promulgated by the National Association of Realtors® and the Real Estate Commission. By combining a critical concept review with key skills and professional practices, we hope Georgia Postlicensing for Real Estate Salespersons will make a valuable contribution to your early success and fulfillment in the world of Georgia real estate. Good luck!

Calculator Mathematics for the Real Estate Professional Lawrence R. Rosen, 1978 Calculator Mathematics for the Real Estate Professional has two objectives: 1) to show you how to correctly answer the mathematics questions on a real estate licensing examination for salespersons or brokers; 2) to be a time-saving reference for real estate professionals, investors, tenants, accountants, lenders, and attorneys. Even those who are capable of performing complex mathematical computations will welcome the practicality of having the formulas and methods contained in one easy-to-use reference and will benefit from the short-cut, time-saving techniques described, including—how to determine in seconds (without handbooks or tables) the monthly payment on a mortgage loan, the outstanding loan balance at any particular point in time, or the interest portion of mortgage payments for a given year. The first ten chapters explain the various computations one will encounter in licensing examinations and everyday practice. The last three chapters describe how to use a pocket calculator to quickly solve these computations, and provide the method of solving more complex and advanced problems such as: computation of the area of unusually shaped land areas and the various calculations related to 'balloon mortgages. Examples are given for an algebraic language calculator and a reverse Polish calculator as well as for a basic four function model. Real estate practitioners who master the time-saving skills explained will increase their productivity, listings, commissions, and professionalism.

FindAUSAProperty - How to Promote Your Listings Gabriela Dourado, Paula Dias, 2012-06-05 how to promote your listings using findausaproperty.com

Tennessee 30-Hour Course for New Affiliates Stephen Mettling, David Cusic, Kseniya Korneva, 2022-05-16 The Tennessee 30-Hour Course for New Affiliates (the "TN CNA" Program) has been developed to satisfy Tennessee's 30-hour requirement after completion of the 60-hour prelicense course. The course also fulfills the Real Estate Commission's objective of giving Tennessee real estate licensees a carefully developed reinforcement of key real estate brokerage principles, concepts, and practices necessary to initiate a productive, professional career in real estate. Beyond an initial review of key principles, the TN CNA Program takes on a further examination of essential skills and practices that will be necessary to meet client and customer transactional requirements within Tennessee's legal framework. Such skills examined include compliance with Tennessee agency and disclosure laws; how to properly represent and disclose property characteristics; and an intensive look at Tennessee transaction contracts: listings; the sales contract; options and contracts for deed. Beyond its agency and contracts topics, the TN CNA further examines the other key subjects required by the Commission: fairing housing; ethics; regulatory compliance; risk reduction; property management; finance; and critical cornerstones of professional practice. Taken as a whole, the Tennessee 30-Hour Course for New Affiliates program is designed to deepen the new licensee's understanding of how brokerage works in actual practice - and how it is supposed to be undertaken in view of today's standards of professionalism, ethics, and legal compliance.

Foreign Investment in U.S. Real Property , 1992

State Almanac and Official Directory of Missouri Missouri. Office of the Secretary of State, 1891

International Real Estate Mark Lee Levine, 2004 Explores the economic, political, geographic, and cultural issues that impact real estate practice in 33 countries spanning six continents.

English Renaissance Manuscript Culture Steven W. May, 2023-08-14 English Renaissance Manuscript Culture: The Paper Revolution traces the development of a new type of scribal culture in England that emerged

early in the fourteenth century. The main medieval writing surfaces of parchment and wax tablets were augmented by a writing medium that was both lasting and cheap enough to be expendable. Writing was transformed from a near monopoly of professional scribes employed by the upper class to a practice ordinary citizens could afford. Personal correspondence, business records, notebooks on all sorts of subjects, creative writing, and much more flourished at social levels where they had previously been excluded by the high cost of parchment. Steven W. May places literary manuscripts and in particular poetic anthologies in this larger scribal context, showing how its innovative features affected both authorship and readership. As this amateur scribal culture developed, the medieval professional culture expanded as well. Classes of documents formerly restricted to parchment often shifted over to paper, while entirely new classes of documents were added to the records of church and state as these institutions took advantage of relatively inexpensive paper. Paper stimulated original composition by making it possible to draft, revise, and rewrite works in this new, affordable medium. Amateur scribes were soon producing an enormous volume of manuscript works of all kinds--works they could afford to circulate in multiple copies. England's ever-increasing literate population developed an informal network that transmitted all kinds of texts from single sheets to book-length documents efficiently throughout the kingdom. The operation of restrictive coteries had little if any role in the mass circulation of manuscripts through this network. However, paper was cheap enough that manuscripts could also be readily disposed of (unlike expensive parchment). More than 90% of the output from this scribal tradition has been lost, a fact that tends to distort our understanding and interpretation of what has survived. May illustrates these conclusions with close analysis of representative manuscripts.

Sustainable Buildings and Infrastructure Annie R. Pearce, Yong Han Ahn, Hanmi Global Co, Ltd, 2017-12-14 The second edition of Sustainable Buildings and Infrastructure continues to provide students with an introduction to the principles and practices of sustainability as they apply to the construction sector, including both buildings and infrastructure systems. As a textbook, it is aimed at students taking courses in construction management and the built environment, but it is also designed to be a useful reference for practitioners involved in implementing sustainability in their projects or firms. Case studies, best practices and highlights of cutting edge research are included throughout, making the book both a core reference and a practical guide.

Commercial Real Estate Leases Mark A. Senn, 2017 In the fast-changing world of commercial real estate, terms like fair rental value, net lease, or duty of good faith can mean many different things depending on the circumstances of the deal. So, when negotiating and drafting complex leasing agreements, it's imperative you know what these provisions can mean, have alternate provisions readily available, and know when and how to use them properly. Commercial Real Estate Leases: Preparation, Negotiation, and Forms, Sixth Edition can make it easier. Written by nationally recognized real estate attorney Mark Senn, this highly acclaimed guide: Explains the legal principles behind each lease provision in clear, user-friendly terms. Offers balanced discussion of the practical applications of the law from the landlord, tenant and the lender perspectives (where applicable). Provides specific examples of alternate clauses that address each party's precise needs. Logically organized to follow the typical commercial real estate lease, each chapter takes you clause-by-clause through all of the issues you need to understand in order to represent clients effectively in commercial real estate transactions, including: Rent--fixed, market and percentage Operating expenses Options to expand, buy or extend Space measurement--and resulting economics Subordination, non-disturbance and attornment agreements Drafting exclusive provisions Understanding insurance provisions Tax provisions and federal income tax consequences Use issues Condemnation Commercial Real Estate Leases: Preparation, Negotiation, and Forms, Sixth Edition includes a free companion CD-ROM containing all of the leasing forms discussed in the guide. Previous Edition: Commercial Real Estate Leases: Preparation, Negotiation, and Forms, Fifth Edition, ISBN 9781454805304

A Digest of New York Statutes and Reports Austin Abbott, 1889

Foundations of Real Estate Financial Modelling Roger Staiger, 2023-10-13 NAMED ONE OF THE BEST COMMERCIAL REAL ESTATE BOOKS BY THE MOTLEY FOOL Staiger gives us the technical tools needed to build robust pro forma modeling around our real estate assets. -MillionAcres Now in its third edition, Foundations of Real Estate Financial Modelling equips a new generation of students and professionals with a resource MillionAcres guarantees they'll use throughout [their] commercial investing career[s]. Designed to provide increased scalable basis of pro forma modelling for real estate projects, this complete update and revision of the classic text offers a step-by-step introduction to building and understanding the models underlying investments in properties from single-family rentals to large-scale developments. Case studies drawn from the author's storied investment career put models into real-world context while problem sets at the end of each chapter provide hands-on practice for learners at any stage of their real estate careers. This edition employs the innovative financial metric P(Gain) to quantify the probability of a Return of Capital, ensuring readers' ability to answer the most fundamental question of investing—What is the probability I'll get my money back? The fully revised and enhanced third edition is organized in three functional units: (1) Real Estate Valuation Basics, Theory, and Skills, (2) Real Estate Pro Forma Modelling, and (3) Real Estate Pro Forma (Enhancements). Chapters cover: Interest Rates (Prime, LIBOR, SOFR) Amortization (Cash-Out Refinance modelling) ADC (Acquisition, Development, Construction) Module Rent Roll Module (including seasonality) Waterfall Hotel Consolidation Stochastic Modelling and Optimization Additional chapters are dedicated to risk quantification and include scenario, stochastic, and Monte Carlo simulations, equity waterfalls, and integration of US GAAP financial statements. A companion website provides the real estate pro forma models to readers as a reference for their own constructed models, www.pgainllc.com. An ideal companion in the classroom and the boardroom, this new edition of Foundations of Real Estate Financial Modelling will make even novices the experts in the room on [their] chosen asset class (MillionAcres).

Selling Your House Ilona Bray, 2021-01-06 Make the real estate market work for you! Whether your local real estate market is super-heated or sluggish, there are steps you can take to reach the right buyers, pick the best offer, and ultimately get top dollar for your home. Selling Your House: Nolo's Essential Guide will take you through the process from start to finish. And, you'll learn how to do it all in the shortest possible time. Real estate expert and best-selling author Ilona Bray gives you the inside scoop on: setting a price that will attract buyers finding the right real estate agent safely opening your home to visitors determining which repairs and upgrades pay off making legally required disclosures to buyers evaluating purchase offers, and negotiating and closing escrow successfully. Provides tips from industry pros—including real estate agents, attorneys, home stagers, and more—as well as stories from home sellers. The 4th edition also includes changes in industry practices resulting from the COVID-19 pandemic.

Report Transvaal and Orange Free State Chamber of Mines, 1909

Digest of the Laws Respecting Real Property Generally Adopted and in Use in the United States John Tayloe Lomax, George Craighead Cabell, 1855

The Public General Statutes Great Britain, 1925

Real Estate Bulletin, 1998

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