Ilyce R. Glink

How to Buy a House in California Ralph E. Warner, Ira Serkes, George Devine, 2000 This bestseller provides effective strategies for buying a house in California's unique real estate market. Home buyers learn how to: -- choose a neighborhood and find a house -- raise money for a down payment -- unearth the best mortgage -- take advantage of creative financing techniques, such as private mortgages and probate sales -- choose and work with a real estate agent -- inspect a house for physical problems and environmental hazards -- make an offer and successfully negotiate a contract -- go through escrow and take titleHow to Buy a House in California provides detailed advice on how to use the Internet to compare mortgages and apply for a loan, find and screen houses, gather community information and much more Includes all necessary real estate forms and worksheets, including offer forms and disclosure statements.

The Millionaire Real Estate Agent Gary Keller, Dave Jenks, Jay Papasan, 2004-04-01 Take your real estate career to the highest level! Whether you are just getting started or a veteran in the business, The Millionaire Real Estate Agent is the step-by-step handbook for seeking excellence in your profession and in your life. --Mark Victor Hansen, cocreator, #1 New York Times bestselling series Chicken Soup for the Soul This book presents a new paradigm for real estate and should be required reading for real estate professionals everywhere. --Robert T. Kiyosaki, New York Times bestselling author of Rich Dad, Poor Dad The Millionaire Real Estate Agent explains: Three concepts that drive production Economic, organizational, and lead generation models that are the foundations of any high-achiever's business How to Earn a Million, Net a Million, and Receive a Million in annual income

Everything You Need to Know Before Buying a Co-op, Condo, Or Townhouse Ken Roth, Kenneth M. Roth, 2006 If you've been thinking about buying a co-op, condo, or townhouse, you probably

know that you can't get much useful information from the books about buying houses. The obstacles you face are different-and often a lot more complicated. If you're not fully prepared and properly informed, the buying process and even ownership itself could turn into a nightmare. Price and financial situation are only part of the equation, and it's important to understand all the factors before deciding what sort of home to pursue. Everything You Need to Know Before Buying a Co-op, Condo, or Townhouse is a one-stop guide to the particular challenges of buying, owning, living in and ultimately selling these homes.

How to Invest in Real Estate Brandon Turner, Joshua Dorkin, 2018-10-31 Over the many years that we've been serving real estate investors, one of the most asked questions on our site has been, How Do I Get Started in Real Estate Investing? New investors will love the fundamentals and even experienced investors will appreciate the high-level view of strategies they may have never even considered. Don't let some guru tell you what the right path is for you. Read How to Invest in Real Estate and see all the paths in one place, so you can make the best choice for you, your family, and your financial future. This book will help new investors get a firm foundation to build their investing business upon. With topics ranging from how to gain a solid real estate education, real estate niches, financing, marketing, and more, this book is truly the definitive guide for helping new investors learn the ropes.

**Portfolio of Homes** Robert L Stevenson,2021-09-09 This work has been selected by scholars as being culturally important and is part of the knowledge base of civilization as we know it. This work is in the public domain in the United States of America, and possibly other nations. Within the United States, you may freely copy and distribute this work, as no entity (individual or corporate) has a copyright on the body of the work. Scholars believe, and we concur, that this work is important enough to be preserved, reproduced, and made generally available to the

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How to Sell Your House, Condo, Co-op Amy Sprecher Bly,Robert W. Bly,1993 Includes setting the price, showing your home, selling on your own, working with an agent, and selling in a slow market.

Buying a Foreclosed Home with Houses for Sale in New York Real Estate Brian Mahoney, 2017-09-19 Buying A Foreclosed Home With Houses for Sale in New York Real EstateFind New York Homes for Sale & Finance Foreclosed Homes & New York ApartmentsThere is not another real estate investing book on the market that gives you as many sources for discount Investment Property in New York, than this book. This book gives you the best real estate web sites & how to finance your investments & How to Sell Your House Fast! You will learn...\* Best Sources to Find Foreclosure Real Estate in New York\* Best Sources to Find Wholesale Residential & Commercial Real Estate Nationwide\* 8 Realistic Ways to Finance Real Estate\* Best Billionaire Blueprint Strategies \* Get Unlimited Knowledge with Real Estate Forums\* How to Sell Your House Fast! Step by Step!\* Millionaire Dollar Real Estate Web Site Rolodex\* A Library of Real Estate Terms Defined to Keep You in the Know People are destroyed for lack of knowledge. For less than the cost of one night at the movies you can get the knowledge you need to start living your business dreams! Don't wait. You'll wait your life away...

*How to Buy Your Home* Mindy Jensen, Scott Trench, 2020-10-15

50 Simple Steps You Can Take to Sell Your Home Faster and for More Money in Any Market Ilyce R. Glink, 2003 If buying a

home is the single biggest investment anyone can make, then successfully selling that home is even more important. In this book, Ilyce Glink presents 50 simple steps that take home sellers through the process of readying a house for sale.

Sell Your Home Now Laura Riddle, 2010 This book is a musthave for any individual looking to effectively sell their home for the best price. Put your home at the head of the market with the help of Laura Riddles expertise. Riddle, a Masters-level, awardwinning real estate broker, walks today's home sellers through everything they need to know to get the best price in today's real estate market. Laura guides readers through the basics of the home selling process. Readers will learn how to determine the value of their home, prepare the home to be sold, stage the home inside and out, know when the time is right to list the home, plan for showings and open houses, accept an offer, and ultimately sell for top dollar. A firm believer in making your home stand out to sell faster by assisting potential buyers through the complicated loan process, the book carefully compares loan options, from low down payment FHA, and 0% down payment USDA, and VA loan programs, allowing readers to choose the loan that works best for their successful sale. Also covered are different Buyer Down Payment Assistance Programs, making this a complete guide to give you everything you need to put your house up for sale. Sell Your Home Now also includes timely information for sellers including resources on: Short sale versus Foreclosure options, Foreclosure prevention programs, The Homeowner Affordability and Stability Act passed in February 2009, and Loan modification options. This complete guide includes information about: selling techniques for selling up to 80 percent faster, and advertising to sell for 15-20% more, and where to list your home online to get the most exposure. Plus the book has a section on staging the home for the guickest sale in order to gain an advantage over other homes (particularly foreclosures) in your neighbourhood. Tips are given on common mistakes home sellers often make that

could hinder your efforts so thoughtfully included are sample real estate contracts, titles, and home inspection reports. Selling the home For Sale By Owner? All of the information the book contains is exceptionally helpful to the do it yourselfer, plus, Laura has included case studies from agents and sellers around the country to provide readers with proven tips and tricks for selling a home in the quickest time possible and for the most money.

Home Buyer's Confidential Maurice Dubois,1991 This book makes homebuyers aware of what they need to know to make the right decisions when it comes to buying a house, condo, or co-op. From assessing the marketplace, to making an offer, to closing the deal, this insightful guide takes readers successfully through every step of the home-buying process.

The Art of Real Estate Debbi DiMaggio, Adam
Betta, 2015-04-21 Debbi DiMaggio's newest book is the first in
The Art of Real Estate series, an upcoming sequence of
convenient and practical guides to specific real estate markets
across the United States. In this East Bay edition, interested local
buyers and sellers find area-specific advice on navigating local
market trends, choosing the ideal real estate agent, successfully
marketing a home for sale, and managing financial concerns,
among many other topics. The book also contains a myth-busting
chapter that addresses common industry misconceptions from a
real estate agent's insider point of view and copies of essential
real estate documents and forms. This extremely localized guide,
focusing on Debbi's major real estate markets in Piedmont,
Oakland, Berkeley, and Montclair, is a must-have for any savvy
buyer or seller looking to do business in the area.

For Sale by Owner in California George Devine,1997 Updated to reflect the most recent changes in the housing market, this third edition guide shows homeowners how to save thousands of dollars by selling their homes on their own. It provides essential contracts and legal forms and includes practical information about pricing, attracting buyers, minimizing tax, negotiating, the contract, escrow, and much more. Illustrated.

The Art of Happy Moving Ali Wenzke, 2019-05-07 A comprehensive, upbeat guide to help you survive the moving process from start to finish, filled with fresh strategies and checklists for timing and supplies, choosing which items to toss and which to keep, determining the best place to live, saying farewell and looking forward to hello. Moving is a major life change—time consuming, expensive, often overwhelming, and sometimes scary. But it doesn't have to be! Instead of looking at it as a burdensome chore, consider it a new adventure. Ali Wenzke and her husband moved ten times in eleven years, living in seven states across the U.S. She created her popular blog, The Art of Happy Moving, to help others build a happier life before, during, and after a move. Infused with her infectious optimistic spirit, The Art of Happy Moving builds on her blog, offering step-by-step quidance, much-needed comfort, practical information, and welcome advice on every step of the process, including: How to stage your home for prospective buyers How to choose your next neighborhood How to discard your belongings and organize your packing How to say goodbye to your friends How to make the transition easier for your kids How to decorate your new home How to build a new community And so much more. Ali shares invaluable personal anecdotes from her many moves, and packs each chapter with a wealth of information and ingenious tips (Did you know that if you have an extra-large welcome mat at the entrance of your home, it's more likely to sell?). Ali also includes checklists for packing and staging, and agendas for the big moving day. Whether you're a relocating professional, newly married, a family with kids and pets, or a retiree looking to downsize, The Art of Happy Moving will help you discover ways to help make your transition an easier one—and be even happier than you were before.

How to Sell Your Home in the '90s Carolyn Janik,1991

Building Big Profits in Real Estate Wade Timmerson, Suzanne Caplan, 2004-07-20 Everyday, people just like you have a real chance to make serious money in real estate. All it requires is the discipline to purchase good property and the motivation to make new purchases that will create growing equity. Filled with indepth insights and practical advice, Building Big Profits in Real Estate will show you the right way to invest in real estate. A successful stock market investor may need to perform extensive research to make a profit, but becoming a successful real estate investor can be more complex and far more hands-on, especially when you're just getting started. The good thing about real estate is that it offers more security as well as greater upside potential than any other investment--mainly because the value of property never goes to zero (unlike some recent stocks) and real estate prices often continue to go up even when general economic conditions are soft. Building Big Profits in Real Estate focuses on the sound strategies that everyone needs to understand before they invest in real estate. It covers important topics, such as analyzing markets, financing your projects, purchasing rental property, managing a real estate portfolio, finding new ways to invest, and understanding wholesale markets. It also reveals some of the most overlooked opportunities in the real estate market, including Section 8 rentals, wholesaling properties, and selling houses on a rent-to-own basis.

What's Lurking in this House?. Nancy Harris,2010 Read Me books are designed to engage reluctant readers with exciting, and even disgusting, subject matter at a low reading level. This series looks at the variety of microscopic life and minibeasts that could be lurking in your house.

Your Dream Home Marguerite Smith,2009-09-26 The experts at Money magazine offer sound advice on everything involved in buying a house, condo, or co-op in this clear, concise guide. This book helps consumers construct a winning game plan when purchasing a home that's also a financial investment.

Becoming A Master At Listing & Selling Bank Owned Properties Dream Street Investments Inc. 2007-07 Make Thousands Listing & Selling REOs and Foreclosures! This year alone there is expected to be over 3 Million Foreclosures Nationwide! Dont be left out of this huge, exploding market! REO and BPO agents are in extremely high demand! Become an REO Agent today! REO) specialists are in extremely high demand today because they have the ability and drive to help lenders sell and market their foreclosed properties. Tired of working so hard for so little return? This valuable guide will show you how to work less hours and make three times the amount of money most real estate agents make in a single month. Youll learn the nuts and bolts of becoming an REO agent, including how the foreclosure industry operates and how to create a healthy relationship with banks and secondary market institutions. You will also learn about the lucrative practice of providing broker price opinions (BPOs), which is the cheapest way to break into the world of REOs. In this book, youll have access to:\*More than 100 direct website links, so you can register with the banks & the outsourcing companies\*More than 25 BPO companies to sign on with\*The hottest new marketing techniques in the REO industryAnd, as a bonus, weve included a brief summary of all 50 states foreclosure lawsHere are the top secrets that the best REO agents in the country dont want you to know!

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