

Quick Win Leadership

George B. Bradt, Jayme A. Check, John A. Lawler

Quick Win Leadership Enda M. Larkin, 2010 QUICK WIN LEADERSHIP is aimed at both experienced and aspiring leaders who are looking for concise, yet informative, answers to the most frequently asked questions about the leadership role. In a meaningful way, this ebook explores complex issues related to leading others, providing simple and practical guidance which can be readily applied, regardless of your current level or seniority as a leader. For the new leader, it offers a roadmap to build your capacity and enhance your performance; for the old-hand, it provides an ideal opportunity to take stock and consider your talents in the light.

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Quick Wins Manuel Rodriguez, Paul Gavoni, 2016-11-18 With a combined 30+ years of experience in behavior, leadership, and organizational improvement, authors Paul Gavoni and Manuel Rodriguez have created an efficient yet comprehensive guide for launching and accelerating school transformation. The first book of its kind in education, *Quick Wins! Accelerating School Transformation through Science, Engagement, and Leadership* is not a flavor of the month program. It is an approach rooted in science. Specifically, the science of human behavior in the workplace, also known as Organizational Behavior Management (OBM). By reading *Quick Wins!*, school leaders or any stakeholder will learn techniques for immediately engaging people in major turnarounds. These simple proven strategies will rapidly strengthen trust in leadership, drastically improve morale, and advance student achievement.

Leading Change John P. Kotter, 2012 From the ill-fated dot-com bubble to unprecedented merger and acquisition activity to scandal, greed, and, ultimately, recession -- we've learned that widespread and difficult change is no longer the exception. By outlining the process organizations have used to achieve transformational goals and by identifying where and how even top performers derail during the change process, Kotter provides a practical resource for leaders and managers charged with making change initiatives work.

Mastering Small Business Employee Engagement Barry Phillips, Jayne Gallagher, 2019-12-12 30 Quick Wins and HR Hacks that led the authors' business to being crowned Best Place to Work (SME) and an Investors in People Platinum employer in 2019.

The Progress Principle Teresa Amabile, Steven Kramer, 2011-07-19 What really sets the best managers above the rest? It's their power to build a cadre of employees who have great inner work lives--consistently positive emotions; strong motivation; and favorable perceptions of the organization, their work, and their colleagues. The worst managers undermine inner work life, often unwittingly. As Teresa Amabile and Steven Kramer explain in *The*

Progress Principle, seemingly mundane workday events can make or break employees' inner work lives. But it's forward momentum in meaningful work—progress—that creates the best inner work lives. Through rigorous analysis of nearly 12,000 diary entries provided by 238 employees in 7 companies, the authors explain how managers can foster progress and enhance inner work life every day. The book shows how to remove obstacles to progress, including meaningless tasks and toxic relationships. It also explains how to activate two forces that enable progress: (1) catalysts—events that directly facilitate project work, such as clear goals and autonomy—and (2) nourishers—interpersonal events that uplift workers, including encouragement and demonstrations of respect and collegiality. Brimming with honest examples from the companies studied, The Progress Principle equips aspiring and seasoned leaders alike with the insights they need to maximize their people's performance.

Winning Well Karin Hurt, David Dye, 2016-04-15 To succeed in today's hypercompetitive economy, managers must master creating a productive work environment for employees while still making numbers. Tense, overextended workplaces force managers to choose between results and relationships. Executives set aggressive goals, so managers drive their teams to deliver, resulting in burnout. Or, employees seek connection and support, so managers focus on relationships and fail to make the numbers. However, managers need to achieve both. In Winning Well, managers will learn how to: Stamp out the corrosive win-at-all-costs mentality Focus on the game, not just the score Reinforce behaviors that produce results Sustain energy and momentum Be the leader people want to work for To prevent burnout and disengagement, while still achieving the necessary success for the company, managers must learn how to get their employees productive while creating an environment that makes them want to produce even more. Winning Well offers a quick, practical action plan for making the workplace productive, rewarding, and even fun.

25 Ways to Win with People John C. Maxwell, Leslie Parrott, 2005-06-05 You've read John Maxwell's best-selling Winning with People, and now you're ready for some specific action steps to build on the knowledge you gained. 25 Ways to Win With People has just what you need! This complementary companion to the full-sized book is ideal for a quick refresher course on interpersonal relationships. A small sampling of the twenty-five specific actions readers can take to build positive, healthy relationships includes: Complimenting People in Front of Others Creating a Memory and Visiting It Often Encouraging the Dreams of Others

The Little Book of Leadership Development Scott J. ALLEN, Mitchell KUSY, 2011-05-30 Great things come in little packages: 50 commonsense (but rarely common) ideas for building the leadership potential of others. How many managers have time to plow through big books of leadership development? None! And they'll never need to with this slender book of 50 simple yet powerful ideas. The Little Book of Leadership Development goes straight to the heart of great leadership. Free of complicated theories, it focuses on what really works to get people motivated, working effectively, and acting as leaders themselves. The book delivers streamlined instructions on modeling behaviors, sharing information, building accountability, stretching teams, providing feedback, and 45 other practical strategies. Readers will be able to design a system of development tailored to their team and

organization. Managers with the ability to self-reflect and a willingness to implement these positive, powerful ideas will see quick improvements in communication, efficiency, morale, and every other measure that points to a committed team of emerging leaders.

Win or Die Bruce Craven, 2019-03-19 A guide to leading without losing your head, inspired by the bestselling books and smash television series Game of Thrones. When you play the game of thrones, you win or you die. There is no middle ground. –Cersei Lannister One of the great joys of Game of Thrones is strategizing what bold moves you'd make in this bloody, volatile world—from the comfort of your living room. And one of the great terrors of being a leader is knowing your real world can be just as brutal—and offices bring no comfort. Every day you're presented with opportunities and challenges, and must decide which roads to follow, which risks to confront, when to deny an opportunity and when to pursue the call to adventure. And you won't know whether you'll profit or fail while you're in the thick of it. In Win or Die: Leadership Secrets from Game of Thrones, Bruce Craven brilliantly analyzes the journeys of the best and worst leaders in Westeros, so that leaders can create their own narratives of success. Craven considers beloved characters such as Ned Stark, Jon Snow, Daenerys Targaryen, and Tyrion Lannister as they make terrible decisions and fatal mistakes, but also achieve incredible victories and surprising successes, learning and growing along their (often bloody) ways. Readers will learn how to face conflict and build resilience, develop contextual and emotional intelligence, develop their vision, and more. This entertaining and accessible guide will show readers how to turn danger into opportunity, even when dragons threaten.

The New Leader's 100-Day Action Plan George B. Bradt, Jayme A. Check, John A. Lawler, 2016-01-20 Entering a new leadership role? Leading a reorganization or integrating teams? Get better results faster by building and implementing your 100-Day Action Plan Your first 100 days in a new leadership position are critical, as they set the foundation for your team's success going forward. The New Leader's 100-Day Action Plan helps you start gaining traction even before your first day in a new job. The playbook gives you a concrete strategy for getting a fast start—engaging the culture, setting direction, aligning the team, avoiding common missteps, and delivering results. This new fourth edition has been updated with new graphics and downloadable tools, and expanded with new information learned from real-world clients over the past twelve years. Many organizations, regardless of size, industry, or geography, realize that it is strategically imperative to effectively onboard leaders into new roles and combine teams during M&A and reorganization. New thinking for new teams provides ways to get quick results with key business initiatives, and new discussions on cultural fit and evolution to help you better contribute to your organization's success. Updated stories and case studies provide real-life glimpses at how successful leaders navigate tricky situations, and extensive online tools point you toward additional resources as the need arises. 40 percent of new leaders fail within the first eighteen months on the job. When a new leader drops the ball, it's at the expense of the team, the organization, and the leader's track record. Successful leaders start leading and delivering immediately. This book shows you how to start getting results right away and dramatically increase your chances for success—by systematically shaping your leadership with intent. Take control from the start Expect the

surprises and avoid the mistakes Manage your message and shape culture Set direction and build an aligned leadership team Fuel momentum and deliver results Your new leadership role begins the moment you accept the offer, the deal is done, or the re-organization is announced. The New Leader's 100-Day Action Plan gives you a concrete framework for successful leadership and a clear roadmap to the critical first 100 days.

Everyone Deserves a Great Manager Scott Jeffrey Miller,Todd Davis,Victoria Roos Olsson,2019-10-08 ***A WALL STREET JOURNAL BESTSELLER*** From the organizational experts at FranklinCovey, an essential guide to becoming the great manager every team deserves. A practical must-read, FranklinCovey's Everyone Deserves a Great Manager is the essential guide for the millions of people all over the world making the challenging and rewarding leap to manager. Based on nearly a decade of research on what makes managers successful—and includes new ways of thinking, tips and techniques—this volume has been field-tested with hundreds of thousands of managers all over the world. Organized under four main roles every manager is expected to fill, Everyone Deserves a Great Manager focuses on how to lead yourself, people, teams, and change. Readers can start anywhere and go everywhere with this guide—depending on their current problem or time constraint. They can pick up a helpful tip in ten minutes or glean an entire skillset with deeper reading. The goal is for the busy manager to know what to do and how to do it without interrupting their regular workflow. Each role highlights the current, authentic problems managers face and briefly explores the limiting mindsets or common mistakes that led to those problems. With skill-based chapters that cover managerial skills like one-on-ones, giving feedback, delegating, hiring, building team culture, and leading remote teams, the book also includes more than thirty unique tools, such as a prep worksheets and a list of behavioral questions for your next interview. An approachable, engaging style using real-world stories, Everyone Deserves a Great Manager provides the blueprint for becoming the great manager every team deserves.

Must Be Present to Win Doug Sterbenz,Paul Heagen,2018-04-24 The sad reality of our stimulus-saturated world today is that, with so much coming at us, we never seem to have enough time. For anything.We and our organizations pay a price. We are no longer in the moment. As a result, we lose touch with what's really going on, we fail to think ahead deeply, and we lose the passion that makes a business great.This book is intended to change that.The premise is disarmingly simple: The leaders who win are those who understand what it means to be fully present - physically, mentally, and emotionally - in the day-to-day of their business.This book takes you inside the working relationship of a senior operations executive and his leadership coach to show how any committed leader can get back in touch with the mind, body, and heart of their organization and discover the real way to win.

42 Rules for Your New Leadership Role Pam Fox Rollin,2012-08-01 Drawing from extensive interviews with corporate leaders and the author's 20 years as a strategy consultant and executive coach, these rules form an essential leadership manual.

Courageous Cultures Karin Hurt,David Dye,2020-07-28 From executives complaining that their teams don't contribute ideas to employees giving up because their input isn't valued--company culture is the culprit.

Courageous Cultures provides a road map to build a high-performance, high-engagement culture around sharing ideas, solving problems, and rewarding contributions from all levels. Many leaders are convinced they have an open environment that encourages employees to speak up and are shocked when they learn that employees are holding back. Employees have ideas and want to be heard. Leadership wants to hear them. Too often, however, employees and leaders both feel that no one cares about making things better. The disconnect typically only widens over time, with both sides becoming more firmly entrenched in their viewpoints. Becoming a courageous culture means building teams of microinnovators, problem solvers, and customer advocates working together. In our world of rapid change, a courageous culture is your competitive advantage. It ensures that your company is “sticky” for both customers and employees. In Courageous Cultures, you’ll learn practical tools that help you: Learn the difference between microinnovators, problem solvers, and customer advocates and how they work together. See how the latest research conducted by the authors confirms why organizations struggle when it comes to creating strong cultures where employees are encouraged to contribute their best thinking. Learn proven models and tools that leaders can apply throughout all levels of the organization, to reengage and motivate employees. Understand best practices from companies around the world and learn how to apply these strategies and techniques in your own organization. This book provides you with the practical tools to uncover, leverage, and scale the best ideas from every level of your organization.

Don Quixote. The Leadership of Near-Win Beppe Carrella, 2019-07-23 What can Don Quixote, patron saint of the resilient, dauntless champion of near-victories, teach us about leadership? And who, much like him, wouldn’t want to be a knight? To live a thousand adventures, to amaze and astonish, to be rewarded with fame, to be the carrier of great ideals and values. What happened to that dream? We are so quick to label believers as fools... and who is more of a dreamer than the don? Someone who lost his marbles, who has started to see beauty in his surroundings. Who calls the “truth” of this world into question. The don has a vision, which compels him to set off with nag and squire, just moving forward. We too might become the heroes of the story, one failure after the other. Uphold our ideals when everything around us is falling apart. Take our talent into our own hands. And well, to quote Will Eisner, it doesn’t matter whether Don Quixote truly existed, what matters is that his dream did. Foreword by Cristina Koch.

100 Great Leadership Ideas Jonathan Gifford, 2010-06-05 If you are a manager in today’s business environment, demonstrating that you have leadership skills is essential to success. But what does it take to become an effective and influential business manager and leader? There are no sure-fire ways, but you can take inspiration and advice from various leaders who have been successful already. This book contains 100 great leaderships ideas, researched from companies and organisations around the world. Each idea is described in some detail. You are then shown how to apply that idea in your own company or work situation. A simple formula which could potentially lead to rich rewards.

Leadership-Driven HR David S. Weiss, 2013-01-04 Presents a new vision for HR's role in business Focusing on

strategic solutions for HR, Leadership-Driven HR challenges the traditional view of HR as a service function and replaces it with a new vision of HR as an internal business accountable for the return on investment of essential corporate assets—people and organizational processes. Leadership-Driven HR provides practical strategies for leveraging HR's role, priorities, accountabilities, and organizational design. Focuses on strategic solutions for HR, addressing current and ongoing concerns in the world of HR Dr. David Weiss is President & CEO of Weiss International Ltd., which leads innovative consulting and HR projects that generate effective strategy, leadership, innovation, and HR solutions for leaders and employees HR serves a critical role in managing your most valuable assets. Discover new ways this department can create significant ROI for your business.

Energy Management in Business Kit Ung, 2016-04-29 The business benefits of lower energy consumption are clear: lower energy costs, energy tax avoidance, selling excess CO2 credits, immediately adding savings to the bottom line and improved competitiveness. However, with a need to focus on day to day business management activities, implementing energy reduction programmes stretches the capabilities and know-how of responsible managers. Kit Ung's *Energy Management in Business* is an expert's guide to energy reduction. It covers four important aspects of managing energy: strategy for successful implementation, available tools and techniques, generating sustainable quick wins and active management involvement. This book offers distilled practical concepts with real life case studies chosen to build insight, and illustrate how managers and engineers can relate to a broad range of energy reduction opportunities. We take energy for granted, like the air we breathe. We need to engage employees with energy management in two ways. In a more general sense, for those using energy for normal working practices, awareness and behaviour change are key. For those with more direct influence over energy using systems, engagement is also fundamental. *Energy Management in Business* places the process firmly in the context of commercial and industrial business practice. The book is an excellent companion for any organisation seeking ISO 50001 certification and a reduced energy consumption, as well as those that simply wish to better understand the options, strategies and risks that every business now faces.

Total Leadership Stewart Friedman, 2014-08-19 National Bestseller "Students talk about Stewart D. Friedman, a management professor at the Wharton School, with a mixture of earnest admiration, gratitude and rock star adoration." —New York Times In this national bestseller, Stew Friedman gives you the tools you need to achieve "four-way wins"—improved performance in all domains of life: work, home, community, and self. Friedman, celebrated professor and founding director of the Wharton School's Leadership Program and its Work/Life Integration Project, explains how three simple yet potent principles—be real, be whole, and be innovative—can help you, no matter what your age or what you do for work, become a better leader and have a richer life. In this engaging adaptation of his hands-on Wharton course, he offers step-by-step instruction to help you create positive, sustainable change in your world. This proven, programmatic method teaches you how to produce stronger results at work, find clearer purpose, feel less stressed, strengthen connections with the people who matter most to you, contribute further to important causes, and gain greater support for your vision of your future. If you're ready to learn to lead in all

parts of your life—this is the book for you. For a full array of Total Leadership tips and tools, visit totalleadership.org. Also look for Stew Friedman’s book, *Leading the Life You Want*, which builds on Total Leadership by profiling well-known leaders—from Bruce Springsteen to Michelle Obama—who exemplify its principles and demonstrate how success in your work is accomplished not at the expense of the rest of your life, but as the result of meaningful attachments to all its parts.

Unveiling the Power of Verbal Art: An Psychological Sojourn through **Quick Win Leadership**

In a world inundated with screens and the cacophony of immediate conversation, the profound power and psychological resonance of verbal art often disappear in to obscurity, eclipsed by the regular onslaught of sound and distractions. However, located within the lyrical pages of **Quick Win Leadership**, a charming work of fictional splendor that pulses with fresh feelings, lies an memorable journey waiting to be embarked upon. Penned by way of a virtuoso wordsmith, that enchanting opus guides readers on an emotional odyssey, gently exposing the latent potential and profound affect stuck within the complex web of language. Within the heart-wrenching expanse with this evocative evaluation, we can embark upon an introspective exploration of the book is key subjects, dissect their charming publishing style, and immerse ourselves in the indelible effect it leaves upon the depths of readers souls.

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