

# Quick Easy Marketing

Valerie Allen

The Complete Guide to Quick and Easy Marketing that Works David N. Russell, 1996-01 This handbook aims to simplify the concepts of marketing in straightforward, jargon-free language. It contains ideas and tips which should make any sales and marketing effort more effective immediately.

**Social Media for Business** Linda Coles, 2017-10-23 The quick-and-easy guide to effective social media marketing Social Media for Business is the essential guide to navigating the social media maelstrom and effectively promoting your business online. You'll learn how to develop a simple marketing plan, use social media effectively and measure the results of your efforts as you turn contacts and followers into customers. This new third edition has been updated to reflect the expanding influence of Instagram, and includes Snapchat, Security, Social Influence and updated case studies that illustrate the rapid evolution of social media as a business tool. You'll learn about the recent changes to Facebook, LinkedIn, YouTube and Pinterest and how to factor them into your strategy – as well as when to decide to transition toward or away from any specific platform. Social media can help you expand your networks, engage with your customers and help you grow your business, but not all platforms work for all businesses. The best results come from directed effort and stellar execution, and this book shows you how to make it happen from setup to sale. Learn where to focus your efforts for maximum gain Discover the newest platforms, their demographics and their potential Understand key changes that can affect the way you use major platforms Build an effective social media presence that translates into business Not every business needs a Facebook page, but every business does need some sort of online presence – and social media can be a high-impact, cost-effective way to reach thousands of potential customers. From building a profile to creating and curating content, Social Media for Business is packed with guidance every business owner needs.

**Quick Wins in Sales and Marketing** Jackie Jarvis, 2015-04-02 This book is an indispensable guide for those who don't have the time to wade through the theory, but want ideas which can be readily put in practice. 50 'Quick Wins' is packed with no-nonsense advice and proven examples from business owners who have made their sales and marketing work for them. It is set out in 7 easy access chapters with the emphasis on simplicity, practicality and effectiveness - it does exactly what it says on the cover. This book is like having your own pocket business mentor motivating you to take the action to obtain the results your business deserves.

**Marketing Tidbits** Cindy Clemens, Ely Delaney, Morgan Clemens, 2013-12-14 But isn't marketing hard and expensive? That's a question that's all too common. The common myth for most budding entrepreneurs is that marketing is about having big budgets and billboards. The truth is that marketing is in everything we do. Everything from convincing prospects that our products are the best choice to getting our kids to eat their veggies. It's all marketing and it's in everything we do in our daily lives. For those of us that are in business, marketing can seem overwhelming and distracting. If you're in business and are running in a thousand directions to get things rolling, this book is just for you. Every marketing tidbit in this book is designed to keep it simple and show you that marketing is in everything we do. It's not an event, it's a way of life and we're all doing it anyway. Let's do it the right

way and keep things simple. Read this book one chapter at a time and take action immediately. Marketing Tidbits are small chunks of marketing wisdom that you can implement without much effort and without spending even one \$1 more on your current marketing.

Marketing with Social Media Linda Coles, 2014-08-15 Introduce your business to the world with this essential guide to social media marketing Marketing with Social Media: 10 Easy Steps to success for Business is your step-by-step guide to using Facebook, LinkedIn, Twitter, Google+, Pinterest and YouTube to promote your business. In 10 quick and easy steps, you'll learn how to use social media effectively, establish a simple marketing plan and measure the results of your efforts. You'll learn the basics of building profile pages, and how to create appropriate content that can be accessed by thousands of potential customers. This new edition is packed full of tips, traps to avoid and social media success stories, plus information on the newer platforms including Vine and Instagram. Social media is a low-cost marketing strategy that can be a huge bonus to small businesses. With the right technique, you can get to know your customers better, and expand your networks without breaking the bank, all while retaining full control over your message. Marketing with Social Media shows you how best to shape your social media strategy to suit your particular business, with practical advice and expert insight into the components of a successful campaign. You'll learn to: Create a profitable social media strategy for your business Exploit each platform to reap the highest returns Master the basics of each platform, and optimise your content Shape your reputation and promote your social media efforts Early success is important to the longevity of a resource-poor company's campaign. When done correctly, social media can propel a small business into unprecedented profitability, whereas misguided or half-hearted attempts result in wasted time. For small business owners seeking increased exposure without increased expenses, Marketing with Social Media is a roadmap to online social media campaigns.

Write, Publish, Sell! Valerie Allen, 2007-11 Write, Publish, Sell! is for you-the timid, the frugal, and the marketing challenged. You are entering Phase Two of your writing career, marketing and selling your book. Writing may have been a long and difficult struggle, but you finally put the last period on the page. The next step-marketing and selling is an ongoing process. There was pleasure in putting words on paper, expressing your creativity, and feeling a sense of accomplishment. Marketing and selling may not be as satisfying. It takes time away from your writing, can be costly, and is often frustrating; however, it is necessary for book sales. Write, Publish, Sell! presents step-by-step ideas for the newly published and the veteran author. You must tell to sell. This book gives you the nuts and bolts and hands-on activities for your marketing success. Start this no-nonsense approach today with these quick, easy, inexpensive ideas.

Marketing Smart John Gumas, 2010-05-18 Marketing Smart is a collection of quick, easy-to-read tips on how to improve your marketing, advertising and public relations efforts. Written by marketing guru John Gumas, Marketing Smart collects years of proven techniques, industry insight and practical guidelines that you can put to use for your company right away. Increase your marketing know-how ' and your bottom line ' by Marketing Smart!

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**One Hour Marketing** Herman Pool,2016-10-25 “Communicates very complicated ideas in a very simple manner” (Jay Conrad Levinson, author of Guerrilla Marketing). Who says marketing has to takes weeks or months—or even hours—to plan and execute? All you need is sixty minutes, an open mind, and One Hour Marketing. If you’ve been running your business on empty because marketing seemed too confusing, too difficult, or too time-consuming, relax. One Hour Marketing tells you what you need to know to make your marketing work—fast! In a book you can read in one hour, Herman Pool shows you why marketing works, and how you can build a plan in an hour, then execute it without huge time commitments. Read this book and you will: \* learn what steps to take to make your marketing work \* discover how to identify your ideal target market to make sales easier \* build an actionable marketing plan quickly \* understand the essential methods and tools you need to succeed You’ll even learn the secrets to getting the work done—without having to do the work yourself.

**Small Business Marketing For Dummies** Barbara Findlay Schenck,2011-03-04 Having your own business isn’t the same as having customers, and one is useless without the other. Whether your business is a resale store or a high-tech consulting firm, a law office or a home cleaning service, in today’s competitive environment, strategic marketing is essential. Small Business Marketing For Dummies, Second Edition is updated from the original version that won rave reviews and inspired thousands of small businesses on their way to becoming big businesses. Updates include more information on online marketing, a whole new section on getting and keeping customers, new cost-effective, fast-acting ideas for instant impact, and more. The book covers: Marketing basics that prepare you to rev up your business and jumpstart your marketing program Information to help you define your business position and brand Advice on bringing in professionals A quick-reference guide to mass media and a glossary of advertising jargon How-tos for creating print and broadcast ads that work Ideas for getting the word out without advertising, including information on direct mail, brochures, publicity, promotions, and more Ten steps to follow to build your own easy-to-assemble marketing plan With pages of ideas for low-cost, high-impact marketing from author Barbara Findlay Schenck, a marketing consultant with more than 20 years experience with clients ranging from small businesses to Fortune 500 companies, Small Business Marketing For Dummies, Second Edition helps you reach and keep new customers. Whether you’re running a home office, a small firm, a family business, a nonprofit organization, or a retail operation, you’ll discover how to: Custom design your own marketing program Create effective marketing messages Produce marketing communications that work No matter what field you’re in, Small Business Marketing For Dummies, 2nd Edition will help you make your dreams come true. If you buy it, read it, and implement some of the marketing strategies discussed, customers will come.

### The Recipe Deck: Quick & Easy Chain Sales Marketing,2007-01-01

**Marketing for Smart People** Kevin Stirtz, 2006 This book has one purpose: to help you get more customers. I've taken 20 years of my experience in growing businesses and I've put it into one fast-reading book for you. Read this book. Use the ideas you learn from it. You'll get more customers, you'll put more money in your pocket and you'll have more fun. Kevin Stirtz Praise for this Book: Kevin Stirtz knows marketing and he knows business. This book is living proof. It's full of useful advice you can use, no matter what kind of business you have. This book is worth its weight in gold -Jeffrey J. Fox, Best-selling author of How to Become a Marketing Superstar -----  
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Content Marketing In A Week Jane Heaton, 2016-03-10 \*\*\*CIM (CHARTERED INSTITUTE OF MARKETING) BOOK OF THE MONTH MAY 2016\*\*\* Content marketing just got easier Content marketing is one of today's growing marketing trends following fast on the heels of social media. It is marketing through creating and sharing content that potential customers find relevant, useful and valuable in order to attract, engage, convert and retain them. It's a strategy that requires careful thought, clear objectives and goals, and a deep understanding of your audience. It requires you to reach out to them with well-planned and well-produced content - in all forms and formats, offline as well as online. In this book we take a joined-up look at content marketing, the key principles that underpin it, and what it takes to put it into practice in a consistent and fully formed way. And we provide a practical framework for planning it and executing it successfully - whatever the size of your business or your marketing team. Adopting a content marketing approach is certainly not a short term, quick win tactic. But the chances are it could make a big difference to the effectiveness of your marketing. - Sunday: Adopt a content marketing mindset - Monday: Understand the different types of content - Tuesday: Develop your content marketing strategy - Wednesday: Get started with content planning - Thursday: Create compelling content - Friday: Get ready to share - Saturday: Learn how to measure success

**Pimp My Site** Paula Wynne, 2012-03-02 A complete course in do-it-yourself digital marketing in 14 bite-sized lessons The global recession has sent tens of millions scrambling for alternative employment opportunities, and a great many of them have taken the leap into becoming their own bosses. As a result there is a crying need among small business startups, entrepreneurs, and independents working on a shoestring for expert guidance on marketing themselves and their businesses online. Pimp My Site fills that void. It is a complete, do-it-yourself toolkit structured as a fourteen-day course. Rather than fry readers' circuits with a lot of jargon-heavy technical descriptions, Paula Wynne, a successful publicist, marketer and award-winning online entrepreneur, takes a show-and-tell approach. Her step-by-step descriptions are concise and in plain English, and each step is illustrated with vivid screenshots and illustrations, making the coverage eminently digestible, even for complete novices. From keywords and YouTube to search marketing and optimization, Pimp My Site, offers much for beginners and advanced users alike. Notable experts describe, in their own words, quick, easy techniques for driving traffic to

your site and achieving online success An excellent do-it-yourself resource for complete beginners as well as experienced users looking to plug a few holes in their online marketing know-how Provides practical coverage of all important trends and technologies, including optimization, search marketing, social media, YouTube, keywords, email marketing, and more

**Small Business** Amanda Bertha,2015-02-07 Two Web Marketing Books Inside: - Quickly Dominate Social Media Marketing: The Ultimate Guide Top Tips to Pinterest, Google+, Facebook, Twitter, Instagram, LinkedIn and YouTube Viral Marketing. - SEO: Search Engine Optimization - Quickly Learn How to Dominate the Search Engines and What You Need to Know About the Google Panda and Penguin. This book takes a look at Search Engine Optimization and Online Marketing.

**Marketing Your Consulting Services** Elaine Biech,2003-09-22 To keep your competitive edge in the marketplace, you must find practical and inexpensive ways to retain the clients you have, develop new clients, and increase your bottom line. Marketing Your Consulting Services is a complete how-to guide that will help you develop and implement a dynamic marketing plan that will make your consulting business more visible to clients and more competitive in the marketplace. Written by Elaine Biech—one of the foremost experts in the field of consulting—this practical and easy-to-use resource includes useful guidance, practical ideas, special consulting considerations, and creative tips. Marketing Your Consulting Services is filled with the information you need to help you: Develop a successful marketing plan Understand the marketing ins and outs of a small consulting firm Find new clients Get your clients to refer you to other clients Implement inexpensive and effective marketing tools Develop creative marketing ideas Retain the clients you have today Biech urges you to develop a market all the time attitude, and to help you get started, she recommends hundreds of ideas that can be easily implemented. In addition, the book's Fast Fourteen To Do Today are suggestions you can put immediately into practice to help jump-start your business. Written to be a hands-on resource, Marketing Your Consulting Services also includes Quick tips throughout each chapter for easy reference. Marketing Your Consulting Services offers you the practical tools and helpful suggestions necessary to market and sell your consulting services. It includes everything a consultant needs to know about marketing to be—and stay—successful.

*The Quick-and-Easy Web Site* Paula Peters,2008-05-01 Forget the complicated instructions and baffling techspeak found in other guides, The Quick-and-Easy Web Site gives you straightforward instruction on how to build a Web page that really delivers. It's simple. It's fast. And it's certain to take your small business to the next level. Written for the small-business owner on the go, this book gets your Web site up and running in just one day. It walks you through the five easy steps that will get your company the Internet attention it deserves. Learn how to: Purchase your domain name Write powerful Web content Design your page's layout Find a Web host Publish your site Once your new site goes active, you'll attract new customers in no time. This fast and effective guide puts you and your company where you belong—on the Web! Paula Peters is the owner of Peters Writing Services, Inc., a firm that specializes in writing and designing marketing materials, including Web sites. She has written marketing

materials for a variety of Fortune 500 companies across the globe and has published more than 50 articles, essays, and stories. The author of The Ultimate Marketing Toolkit, Peters also has taught thousands of entrepreneurs, leaders, and managers over the past 12 years.

**Brandscaping** Andrew Davis,2012-08 Brandscaping uncovers how unconventional content partnerships lead to unparalleled marketing success. You'll learn how to bring together like-minded brands and undiscovered talent to create content that increases demand and drives sales. Brandscaping is a big, infectious idea designed to be embraced by C-suite executives and implemented by savvy marketing professionals. --Back cover.

**A Quick Start Guide to Mobile Marketing** Neil Richardson,2010-10-03 New technologies such as the internet and mobile communications are changing the face of business communications. With over 2 million enterprises in the UK, incorporating these new approaches has become crucial to avoiding business failure and driving growth. A Quick Start Guide to Mobile Marketing is specifically written for people who wish to improve how their customers perceive them by tapping into the benefits of m-marketing and its links with other forms of digital marketing. It provides a quick and easy understanding of the key concepts and principles applied to social networking, such as the benefits of mobile marketing; the increasing use of mobile technology within social network sites; marketing communications as a research tool; how m-commerce can add value for customers and other micro-environmental stakeholders and crucially, the future of digital marketing tools This 'how to' guide, containing real life examples of good contemporary practice, explains how the theories and tools described work in actual business scenarios to improve customer satisfaction, form better professional relationships and increase marketing effectiveness.

Marketing Kit for Dummies Alexander Hiam,2004-11-26 In his bestselling book Marketing For Dummies, Alexander Hiam revealed the secrets of effective marketing for every kind of business. In the first edition of Marketing Kit For Dummies, he presented a wealth of practical and effective tools and tactics for implementing effective campaigns quickly and cheaply. This new edition of Marketing For Dummies offers all the proven advice as the first edition, but with new information and state-of-the-art Internet marketing techniques. Whether your business is large or small, staffed by a few people, a few hundred, or thousands, Marketing Kit For Dummies, 2nd Edition offers everything you need to know – and all the tools you need to implement – for marketing campaigns that drive business results. Straight to the point and full of common wisdom on what works and what doesn't, this book covers all the bases: Tap into the power of the Internet Create buzz with publicity Research, plan, and budget effectively Set up winning sales promotions Generate sales with action ads Launch winning Web campaigns Expert author Alexander Hiam – marketing specialist, business professor, and operator of an independent consulting firm – gives you the handy specialized tools that make marketing a breeze. The accompanying CD-ROM is packed with practical tools from marketing plans, to advertising objective worksheet, to proven and effective Web page templates, and even free stock photography! With this marketing toolkit in hand, you'll learn how to: Master the five Ps of marketing Evaluate the effectiveness of your marketing plans Design a marketing plan that works Perform customer research Improve your creative skills – and your campaigns Write winning marketing copy Develop a

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