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Bill G. Effros

The 11 Commandments of Real Estate Sales Chuck Whitehead,2018-02-02 Most people who get into the real estate business, think it's easy. For an agent without a plan, it's IMPOSSIBLE! Most new and mediocre agents waste their time sitting at their desk, reading through emails, and waiting for business to magically appear. Instead of WAITING, The 11 Commandments of Real Estate Sales lays out a FOOLPROOF SYSTEM that will help you create the 3 most important things in real estate: buyers, sellers, and referrals. Don't waste your time wandering aimlessly through your real estate career, instead, let these 11 commandments lead you to your own financial real estate heaven. Topics covered in these commandments include: THOU SHALT BECOME A WALKING TALKING BILLBOARD THOU SHALT BECOME AN ONLINE ROCKSTAR BE THE JETSONS, NOT THE FLINSTONES BECOME AN EXPERT AT TURNING STRANGERS INTO CLIENTS THOU SHALT CREATE CLIENTS FOR LIFE

The Evening Post Record of Real Estate Sales in Greater New York ,1901

Real Estate Asset Inventory Resolution Trust Corporation (U.S.),1989

I've Got Houses for Sale Notebook Marki Lemons Ryhal,2020-05-21 GIFT IDEAS | TIME MANAGEMENT | ORGANIZATION Have you ever forgotten to complete a real estate task? We plan, we negotiate, we organize, and we provide a valuable service, yet we do not remember every detail of every transaction. Never forget the big or small things with this perfect 120 lined page notebook that provides ample space for your daily to-do list and personal reflections. This sleek matte black notebook is for people in real estate to keep track of your daily, weekly, or monthly real estate tasks, chores, and responsibilities in a simple, organized manner. The PERFECT gift for your favorite real estate professional, real estate team, or real estate office. Buy one or more TODAY! Great Notebook for Real Estate Professionals to Write In Perfect Size Journal - Notebook for people of All Ages: 8.5 x 11 Inches High-Quality Lined White Pages Inside 120 Pages with Lots of Space to Write All Your Thoughts and Ideas Great to Write Down All Your Real Estate To-Do-Lists or Just to Take Notes at Home, in the office, or at a closing Great Notebook to Practice Writing Your Business Goals Matte Black and Trendy High-Quality Cover Design Great for Birthday Gifts for People in Real Estate Great for Christmas Gifts for People in Real Estate Great if You Are Looking for an Affordable and Practical Gift Ideas for your favorite REALTOR Get one or more TODAY! Unleash your creativity with this softcover lined notebook featuring trendy cover art catering to the active Real Estate Professional.

The Encyclopedia of Commercial Real Estate Advice Terry Painter,2020-09-14 The first Encyclopedia of Commercial Real Estate The Encyclopedia of Commercial Real Estate Advice covers everything anyone would ever need to know from A - Z on the subject. The 500+ entries inside not only have hard-hitting advice, but many share enlightening stories from the author's experience working on hundreds of deals. This book pulls off making the subjects enjoyable, interesting, and easy to understand. As a bonus, there are 136 time and money savings tips, many of which could save or make you 6 figures or more. Some of the questions this informative guidebook will answer for you are: How to Buy Foreclosed Commercial Properties at a Discount at Auctions Guidelines for Getting Started in Commercial Real Estate and Choosing Low-Risk Properties How to Value a Property in 15 Minutes How to Fake it Until You Make it When Raising Investors Should You Hold, Sell, 1031 Exchange, or Cash-Out Refinance? How to Reposition a Property to Achieve its Highest Value when Buying or Selling 10 Tested Methods to Recession-Proof Your Property How You Can Soar To The Top by Becoming a Developer Trade Secrets for Getting The Best Rate and Terms on Your Loan - Revealed! 11 Ways Property Managers Will Try and Steal From You - How to Catch and Stop Them! Whenever you have a question on any commercial real estate subject, just open this invaluable book and get the guidance you are looking for. Find author Terry Painter: apartmentloanstore.com businessloanstore.com

Developing Your Real Estate Career By the Numbers Major Cordell,2005-11-17 This book is designed for the new Real Estate Agent - the agent that needs to re-focus on what to do. This guide will help you to ask questions and provide direction resulting in a successful Real Estate Career. Having a guide to assist you will supply you an emotional boost which will keep you positive and motivated. These steps, if used, will provide the reader more confidence and encourage resourcefulness.

Real Estate Handbook United States. Army. Corps of Engineers,1987

How to Sell Your Home in 5 Days Bill G. Effros,2015-03-01 The proof is in the testimonials that have arrived by the thousands: This is a really great book. It's simple. It's straightforward. We read it. We ran our ad. We got over 100 telephone calls. We sold our home.—John Henke, Boise, ID. Our real estate broker was green with envy. In 5 days we got 24 bids higher than the highest bid she got us in 11 1/2 years. You're our hero!—Elizabeth & Tim Hunter, South Berwick, ME. I had a business opportunity I couldn't take advantage of unless I sold my home immediately. I saw your book in a bookstore and sold my home the next weekend. Thanks!—Doug Walker, Salt Lake City, UT. Thanks to your system I sold my home in 5 days at \$1.26 million. You saved me \$78,000 in real estate commission!—V., Potomac, MD. Now in its third edition and timed perfectly to address a challenging real estate market, How to Sell Your Home in 5 Days turns the conventional on its head to present an innovative, practical, and foolproof alternative that makes the market work for you, the seller. Based on the one basic truth of free enterprise—that your home is worth exactly what the highest bidder will pay for it— this step-by-step plan shows exactly how to price your home attractively; make a timetable; write an effective ad; use buyer psychology, price points, and magic numbers to get the best price; and conduct round-robin bidding. It includes new information on the Internet—including a supporting website, www.5-day.com—the most recent testimonials, and updates to every phase of the process, from whether or not to renovate a kitchen before selling to the ins and outs of transferring ownership. Homes sold through the five-day plan sell for an average of 5% more than through conventional sales, plus, the seller doesn't have to pay a broker's fee—making this book among the best deals of the century.

Staged To Sell Aimee Breeden,2021-02-08 STAGING: THE SECRET TO A SUCCESSFUL HOME SALE Are you a realtor who would appreciate maximizing a property's impact to draw potential buyers in? Or perhaps you are a home owner who is interested in learning what you can do in order to sell your home faster and for more money? Expert stager Aimee Breeden will show you how to get better results. Staged to Sell: 11 Reasons Why Staging Your Home is Essential to Your Sale, is a resource unlike any other for home sellers and real estate agents. It covers important topics about staging and shares how-to wisdom about why it is important and followed by what steps should be taken. A few outcomes you could expect are an appealing property, a quicker sale, and a higher price. These are a handful of outcomes that show the power of staging.

Real Estate Sales Agent Log Book: Record Client Details, Information, Viewings, Sales, Etc. Useful Books,2019-01-14 This stylish and attractive Real Estate Sales Agent Log Book (Letter Size: (8.5 x 11 inch; 21.59 x 27.94 cm) has been beautifully hand designed for real estate agents, who needs to keep a log for clients details and information Record personal details, desired location of property, contacts , so you know the preferences and suitable properties for your clients . This journal provides space to record Name, Budget, Desired Location, Property Needs, Viewed Properties, Suitable Properties, Sold Properties, Cost, Comments. Record all properties for sale, information and clients. Note down the information of Desired Location. Parts. Which City/Province? Property Needs . Number of bedrooms, garage, etc., Suitable Properties. Which properties are suitable to client's needs? And how many viewed properties? Plus space for Notes / Comments / Cost, and much more Write it down in your log book and become a more organized person who doesn't sweat the small stuff! Ideal design for Real Estate Sales Agents: Attractive design is perfect for jotting down things that need to be remembered. All lines in the notebook are dark grey, instead of black, so they are less distracting. Functional size: Letter Size: 8.5 x 11 inch; 21.59 x 27.94 cm dimensions; the ideal size for all purposes. Reliable standards: Book industry perfect binding (the same standard binding as the books in your local library). Tough paperback. Crisp white paper, with quality that minimizes ink bleed-through. The book is great for either pen or pencil users.

California Sales and Use Tax Answer Book Richard E. Nielsen,2008 The California Sales and Use Tax Answer Book is the key reference source for which practitioners have been searching. Not only is it comprehensive and clear; it also provides extensive citation to important case and statutory law. The varying rates, the changing jurisdictional boundaries, the different tax bases, and the often inconsistent and

contradictory interpretations of similarly worded statutes are all covered. The book also includes a chapter on sales tax reforms, particularly the Streamlined Sales Tax Project.

The Ultimate Guide to List & Sell Commercial Investment Property Michael Simpson, National Commercial Real Estate Association, The National Co Real Estate Association, 2018-05-02 Are you ready to tap into your share of the 11 trillion dollar Commercial Real Estate industry? Written for residential real estate agents, brokers and investors seeking to transition into Commercial Real Estate, or add it as an additional stream of income to their existing business or portfolio, in this candid and informative book from National Speaker, Author, and Commercial Real Estate Coach, Michael Simpson shares his personal journey that led to him becoming the Top 1% of all agents in the U.S. and earning hundreds of thousands of dollars per year through Commercial Real Estate. An easy and enjoyable read, he shares systems and strategies that he has used to help thousands of agents transition into Commercial Real Estate and build a lucrative career. In this book, you will learn the insider secrets thousands of real estate agents have learned from Michael to generate revenue from Commercial Real Estate sales including: -The language of the investor and how to win an appointment -How to get the appointment -How to calculate CRE formulas such as CAP, ROI, GRM, Vacancy Factors, etc. and most importantly... -How to use the effective scripts to separate yourself from everyone else, get the business and get paid!

11 Tips to Investing in Real Estate Mike Hartley, 2023-04-14 Did you know that real estate is one of the safest investment options available? Unlike other investments, your assets are tangible and cannot be lost overnight. That is apart from the wide range of benefits that come with investing in real estate, such as inflation protection, tax benefits, and funding your retirement. If you are about to start investing in real estate and want tips on how to avoid making the common mistakes, then you need to read this book! On these pages, you'll find tried-and-true ways to use the real estate market to your advantage without risking losing money. Inside these 11 Tips to Investing in Real Estate, you will find: The key to understanding real estate investments. The secret to great property management. How to define your financial goals for success. Steps to finding the best strategy for your investment. How to determine the value of an investment property. ...including so much more that will guide you on your journey to becoming a successful real estate investor without falling victim to the common errors that result in failure. From the where, what, and how of investing to the best marketing strategies for success, 11 Tips to Investing in Real Estate offers practical tips to prevent you from making common investing mistakes from someone who has been there. Top Real Estate Investing Books: Rental Property Investing, House Kit & Investment Guides for the Millionaire Real Estate Investor Comprehensive Real Estate Investing Guide - Our top real estate investing books cover a wide range of topics, from beginner-friendly strategies to advanced techniques for rental property investing. Learn the secrets of the millionaire real estate investor and achieve financial freedom through passive income. Expert Advice - Discover the power of long distance real estate investing and how to invest in real estate with no money down. Aiming for a short-term rental long term wealth; provide practical tips for building a successful real estate portfolio. Maximize Your Investment Potential - Learn how to create wealth investing in real estate and recession-proof your investments with our selection of investment books. Gain valuable insights on passive income aggressive retirement strategies and real estate by the numbers to secure your financial future. Discover the ultimate guide to real estate investing with our top-rated real estate investing books collection. Written in clear English, these books are perfect for beginners and experienced investors alike, covering everything from rental property investing, wholesaling real estate, and achieving financial freedom through passive income. Learn the secrets of successful real estate investing with lessons from books like The Millionaire Real Estate Investor, The Book on Rental Property Investing, and Real Estate by the Numbers. Our real estate books offer practical advice on investing in real estate with no money down, property management, real estate development, and creative financing. Whether you're a first-time homebuyer or a seasoned real estate agent or buyer, these books will help you build a rental property empire, achieve financial freedom with real estate investing, and navigate the world of rental and commercial real estate. Learn the tips and tricks of the trade with real estate investing loopholes, real estate tax secrets, and real estate wholesaling. Don't miss out on this great deal - invest in your future and buy our real estate investing books today! Get your copy today and uncover the tips that will start your real estate investment journey with success.

EZ Investing Dantes Joseph, 2004-06-01 This book is designed to widen anyone's view on the real estate process and offer proven techniques on buying properties with little or no money. There are more techniques in creative real estate investing, but the author focuses on some of the more popular ones, which anyone can begin to use right away, out in the market place. The author decided to put this book together because he believes it is important information everyone should have access to. In this book the author provides, where appropriate, Internet sites that relate to the material being discussed. Very much the same information is taught online at <http://www.universalclass.com/i/crn/3490.htm>. The ultimate goal of this book is to give everyone an avenue in which to widen his or her perspectives on real estate investing and to secure a sound financial future that may otherwise not be available.

The Ultimate Guide to List & Sell Commercial Investment Property Michael Simpson, 2018-05-02 Are you ready to tap into your share of the 11 trillion dollar Commercial Real Estate industry? Written for residential real estate agents, brokers and investors seeking to transition into Commercial Real Estate, or add it as an additional stream of income to their existing business or portfolio, in this candid and informative book from National Speaker, Author, and Commercial Real Estate Coach, Michael Simpson shares his personal journey that led to him becoming the Top 1% of all agents in the U.S. and earning hundreds of thousands of dollars per year through Commercial Real Estate. An easy and enjoyable read, he shares systems and strategies that he has used to help thousands of agents transition into Commercial Real Estate and build a lucrative career. In this book, you will learn the insider secrets thousands of real estate agents have learned from Michael to generate revenue from Commercial Real Estate sales including: -The language of the investor and how to win an appointment -How to get the appointment -How to calculate CRE formulas such as CAP, ROI, GRM, Vacancy Factors, etc. and most importantly... -How to use the effective scripts to separate yourself from everyone else, get the business and get paid!

Real Estate Management Law Richard Card, John Murdoch, Sandi Murdoch, 2011 Rev. ed. of: Law for estate management students. 4th ed. 1994.

Guide to US Real Estate Investing Association of Foreign Investors in Real Estate, 2009

The American and English Encyclopedia of Law John Houston Merrill, Thomas Johnson Michie, Charles Frederic Williams, David Shephard Garland, 1896

State-by-State Guide to Commercial Real Estate Leases, Sixth Edition Mark A. Senn, 2015-12-15 State-by-State Guide to Commercial Real Estate Leases is the only reference that cuts through the tangle of state laws and gathers together—and in one two volume set—and the essential information you need to know. It's all presented in a unique instant-access format that's quick and easy to use. With the new Sixth Edition of State-by-State Guide to Commercial Real Estate Leases, your days of fumbling through multiple titles for the valuable information you need are over. Built around 51 comprehensive charts, State-by-State Guide to Commercial Real Estate Leases reviews the relevant statutes in each state that regulate every facet of commercial real estate leasing. It gives you the statutes themselves, plus commentary explaining how they are used, case law, citations of authority, and more. Whether you're in private practice or part of an in-house legal group, this ready reference to relevant statutes is sure to help you: Cut down research time Spot possible problems early and correct or work around them Avoid costly and embarrassing mistakes Protect yourself, your company, and/or your clients at every step State-by-State Guide to Commercial Real Estate Leases is written by the top real estate lawyers in each state—and pre-eminent practitioners—and so you can be sure it's authoritative and accurate. Each expert contributor has researched over 100 specific aspects of commercial real estate leasing—and from assignments and subleases to tenant's obligations and attorneys' fees—and to bring you the most complete and up-to-date coverage available anywhere today.

Real Estate Reference Guide 5% - 11% John Talamo, 2001-06-01

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