More Web Traffic

Bret Ridgway, Frank Deardurff

Growth Hacking with Content Marketing: How to Increase Website Traffic Mike Fishbein, 2014-05-03 So you've got a product, service, e-commerce site, landing page, information product, or blog...now you just need viewers, users and customers! Customer acquisition is one of the biggest challenges of building an online business of any kind. It's become easier to build a product, but it's as hard as ever to acquire customers. You might have the best product ever, but if no one knows about it, no one can use it, and you won't be able to build a business. The first step of acquiring customers is generating traffic. Traffic is the first step in the process of converting the billions of Internet users into paying customers. This book is all about how to drive traffic to your site using content marketing! THE NEW MARKETING There are a few emerging technology trends happening right now that make it an amazing time to be a marketer. These trends present both opportunities and challenges. There are now billions of people using the Internet. And it's no longer for just the young and rich. It's used in emerging markets and by old people too! Not only are people using the Internet, they're finally starting to get comfortable with buying stuff online. E-commerce penetration of total retail sales in the U.S. was only around eight percent in 2012. There's still a ton of opportunity for growth! Online retail has strong cost advantages over its offline competition and is rapidly taking share in many categories through better pricing and selection. The cost of building a product and taking it to market has gotten cheaper and easier. What used to take months if not years and millions of dollars now takes weeks (if not less) and thousands of dollars (if not less). New distribution networks such as Twitter and Facebook. give us access to hundreds of millions of potential customers at the click of a mouse. For free. The Internet is the great equalizer. Anyone with a message or product that people like can and will be found. Consumer buying behaviors are changing. People don't get sold anymore. They buy. Many of the old methods of advertising and customer acquisition are either not performing as well or simply not working. Traditional media buying and advertising is expensive, un-measurable, and less effective than it used to be. Content marketing, social media marketing, and growth hacking are proving to be lean, efficient, and highly effective! Innovation in payments has made it cheaper and easier than ever to transfer money. Paying for something is as easy as sending an email, clicking a hyperlink, or scanning a QR code. Mobile devices have become nearly as powerful as desktops or laptops. Furthermore, there are many things we can do with our phone that we can't do on our desktop/laptop. There has been mass adoption of mobile devices across the world, including in countries with high poverty where people could not previously afford a desktop or laptop. We're all walking around with high-powered computers in our pockets that can be used to buy products and/or consume content! ENTER CONTENT MARKETING A more efficient and effective way to attract, engage, and convert! This book covers strategies and tactics to attract an audience, engage with them, and convert them to customers TOPICS How to Get More Traffic, Exposure, and Views How to Boost Your Authority and Build a Following YouTube Marketing Strategies How to Increase Website Traffic Using Quora How to Use a Blog to Market Your Business Search Engine Optimization (SEO) for Beginners How to Syndicate your Content on New Platforms and Reach Massive New Audiences LinkedIn, Twitter, Google+, and Facebook ...and more! WHO THIS BOOK IS FOR Startups, entrepreneurs, app developers, book marketers, information marketers, affiliate marketers, b2b service companies, consultants and coaches, and more.

<u>The Growth Marketer's Playbook</u> Jim Huffman,2018-10-20 Imagine if you had the exact playbook used by today's top startups to grow a business online. That's what Jim Huffman is giving you with The Growth Marketer's Playbook. In this honest how-to guide, VC advisor & startup founder, Jim Huffman, serves up the exact growth marketing strategies he uses to help companies achieve explosive growth.

<u>Convert!</u> Ben Hunt,2011-02-01 Solve your traffic troubles and turn browsers into buyers When web design expert Ben Hunt set out to quantify the difference between an ordinary web site and a great one, he expected to find the key in design simplicity. But when his team more than doubled the conversion rates for a wide range of sites, they identified simple yet powerful solutions involving design, copy, appropriate analysis, classic optimization techniques, and targeted testing. You'll find the fixes easy to implement, and they're all right here. Understand the essentials - your market, your proposition, and your delivery. Create a site that is seen by the right people, provides a compelling experience, and generates the desired action. Learn how to use testing to improve your site's conversion rate. Discover the holistic nature of web site optimization and why multiplicity matters. Examine dozens of simple techniques for building traffic, engaging your audience, and crafting effective calls to action. Combine creativity with analysis for the best possible results. Ben Hunt is Principal Consultant for Scratchmedia Ltd. He operates webdesignfromscratch.com, which provides tutorials and advice to over 120,000 web developers each month. Ben has been designing, coding, and producing web sites for clients worldwide for more than 15 years, and is considered a leader in the web usability industry. Forewords by Ken McCarthy, founder of the System Seminar, and Drayton Bird, Drayton Bird Associates.

Double Your Website Traffic Ryan Morgan, 2019-10-12 There's no better time than now to focus on increasing your website traffic. Whether you have a new website that isn't yet generating traffic or you need to increase traffic to drive leads and sales, this book will walk you through up-todate, specific examples of strategies and tactics to drive website growth. Double Your Website Traffic will provide you with an actionable game plan to drive more traffic to your website in 2019 and 2020 while improving your Google search engine rankings. The book focuses on four distinct areas that will allow you to build an effective traffic strategy: Content Marketing - Learn how to audit your current content, research ideal topics for new content, and write high-performing pages and blog posts to drive big gains in website traffic. SEO (Search Engine Optimization) - Learn the latest SEO techniques, even with Google's changing algorithm, to increase search rankings and click traffic from search engines. Digital Advertising (PPC) - Understand the different options for cost-effective digital advertising and learn how to maximize your budget, no matter how big or small. Social Media Marketing - Learn how to use social media as a publishing platform to expand your audience and drive more traffic to your website for free. Double Your Website Traffic is easy to read, yet packed with vital information. Inside you'll find: Over 50 specific tools to increase website traffic, many of which are free. Guided activities and templates to work through the strategy outlined in the book. Proven recommendations from 15+ years of firsthand digital marketing experience.

Free and Cheap Ways to Get Traffic, Increase Traffic and Convert Traffic Omar Sanders, 2011-06-19 Website traffic is substantially important to any online business because traffic means visitors. They are people who click on your URL and browse through your website, hopefully to make a purchase in the end. Website traffic stands for potential leads that can turn into highly interested customers who can then turn into buying customers and repeat customers if you treat them right. It is the lifeblood of every online business, without traffic the business closes shop. In the vastly crowded marketplace of internet marketing where there are hundred-thousands of websites, traffic generation has become increasingly difficult. The fight for customers is a struggle day by day. What does the newbie online marketer do? Especially when he is tied up with a shoestring budget? How can he drive in targeted traffic to his site to keep his business rolling? How can he increase traffic to get more sales? How can he turn interested visitors into buying customers? This book will show the new online marketer how to get traffic, increase traffic and convert traffic using free and cheap ways. You will learn some of the interesting info:* A secret way of getting traffic* Top 5 ways to generate low cost website traffic* Free high quality traffic* Wise spending advice when advertising to pull in traffic* Good traffic and bad trafficPlus more effective money-making traffic strategies to help your online business get the traffic it needs to survive and stay alive in the highly competitive field of internet marketing!

<u>Ramp Up Your Website Traffic for Free: Top Methods That Really Work</u> Shu Chen Hou, Looking to drive more traffic to your website without breaking the bank? Look no further than Ramp Up Your Website Traffic for Free: Top Methods That Really Work. This comprehensive guide is packed with proven strategies and techniques to help you attract more visitors to your site, without spending a dime on advertising. Whether you're an established business owner or a new blogger just starting out, this ebook has everything you need to know to take your online presence to the next level. From optimizing your website for search engines to leveraging the power of social media, this guide covers it all. You'll learn how to: Use targeted keywords to improve your search engine rankings Create compelling content that resonates with your audience Build a social media following that drives traffic to your site Connect with influencers in your industry to expand your reach And much more! With Ramp Up Your Website Traffic for Free, you'll discover the most effective ways to drive traffic to your website, all without spending a dime on advertising. So what are you waiting for? Get your copy today and start ramping up your website traffic for free!

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Low Cost Tactics to Get More Blog Traffic Chris Carnell, 2016-05-02 What you'll discover in this eBook: The first thing you'll learn is the number one thing that you have to do before you take a single step towards getting traffic to your website. This thing must be accomplished or else all the traffic in the world won't do any good. You will learn a killer blogging technique that will allow you to get traffic by blogging a very specific way, and how you can make your readership numbers blow up. You'll learn how YouTube works and how it can help you to bring traffic to your website by researching how you're going to label your YouTube videos. You'll also learn some YouTube video creation techniques that will help you specifically with getting views on your YouTube videos and then funneling them towards your website. You'll learn a method for posting a link to your website multiple times a day where could potentially be seen by thousands or even tens of thousands of people, and it won't cost you a single dime. You'll be able to see example emails that will help you approach people so that you can get traffic to your site from other, more popular websites. You'll learn how iTunes can help you turn your trickling website traffic into a huge flowing river of traffic by doing something regularly that is both fun and valuable for people in the same industry as you are. By the end of this book, you will know how to approach another website or blog and get them to allow you to write a guest post and then put it on their website, in front of all of their visitors, with a link to your website as to drive traffic that way. You'll learn a method that will allow you to engage with a large group of people many of whom will want to visit your website when you're all finished. You'll learn something new that you may not have known about social media and how you can take advantage of this particular feature so that you can establish yourself as an expert in your industry and be able to gain not only traffic to your website but also a huge amount of social media followers across multiple platforms. You'll learn what the name dropping method is - a revolutionary new method for getting some of the most influential people on the Internet to link directly to your website without even asking for a link, or anything else for that matter, in return. You'll also learn how to create a guide or report and make it go viral and then have it drive traffic directly back to your website without you spending a single dime. In fact, other people will distribute this report for you, all leading back to driving traffic to your website for free. ...and much, much more! We go over the basics of each model

and provide actionable steps you can follow to start succeeding in each. And if you're already a confident marketer? Then you can set up multiple revenue streams to maximize your income!

Link Building Mastery Julian Goldie, 2021-05-14 Are you ready to dramatically increase your Google rankings fast? Do you want to get more SEO traffic with link building?Would you like to master the MOST important ranking factor for Google?If you ever struggle with getting more traffic from Google, you're not alone...Maybe you've struggled to build backlinks, your website simply isn't ranking on Google, or you have no idea what link building is. The truth is, link building isn't easy. And it's important to remember that this is not your fault! But the 'publish and pray' method doesn't work...If you want higher Google rankings, you need backlinks to your website.And that's how 'Link Building Mastery' will empower you. Here's what you'll learn: - 9 Tried, Tested And Proven Link Building Strategies That Actually Work- The Powerful FREE Link Building Technique That Grew My Client's SEO Traffic From Out Of Nowhere To 70,000+ Per Month- How To Land Powerful Backlinks At Scale (Without Paying For Them)- How I Land Free DR80+ Backlinks In Less Than 5 Minutes- Why Backlinks Are The Most Important Ranking Factor For Your Website's Google Rankings- 1 Easy Outreach Strategy That Will Land You Backlinks (Without Writing A Single Blog Post)- Why Over 90% Of Websites Don't Rank On Google (And How You Can Rank Quickly)PLUS 3 bonus materials:- Bonus 1: 5 Internal Link Building Hacks To Skyrocket Your Organic Traffic- Bonus 2: How To Outsource Content Writing [And Save Hundreds Of Hours]- Bonus 3: FREE access to my link building mastery video courseHow would your life change if you could drive thousands of leads, customers and sales to your website WITHOUT spending a single penny on advertising?No matter how overwhelmed, doubtful or frustrated you may feel about SEO link building, you'll learn how to finally land more backlinks and achieve the 'Google love' you truly deserve. Even if you're already familiar with link building or you've been building backlinks for years, this book will still teach you some new techniques. So if you're ready to increase your Google rankings and grow your website with link building today, then scroll up and click the buy now button.

Business and Website Traffic Noah Daniels, 2014-10-28 Just like most Web Masters and Internet Marketers, we are all trying to gain more traffic. The competition is tough I know! Do you get the feeling like there are no methods that actually work these days, or no methods that have not been completely exhausted! It's WAR out there and you want to wage a war that you can win. A traffic war and some cool, solid traffic solutions are needed RIGHT NOW! What is any one website owner's goal? To harness a steady stream of good targeted traffic and generate an income. The answer is simple so why is it so hard? The truth is it's not hard at all you just have to incorporate the right methods of traffic generation. This is why Simply getting your website indexed by the major search engines is just not enough! These days, we need to take it one step further and use some cast iron techniques to get the traffic. Did you know you can get listed on Google in a matter of hours by using the traffic techniques below? Did you also know that you don't have to rely on Google, bing or Yahoo to generate traffic to your business websites. Once you start to put these systems in place, you will certainly see some amazing differences in traffic to your business. Here Are Just Some of the Things You Will Learn With Business and Website Traffic - Important SEO traffic generation tips you should know about - How to get traffic from social media sites - Essential tips on getting traffic using article marketing - Fast tips on generating traffic using PPC - How to get free traffic from blogs - The 'must' traffic generation tactics for maximum traffic - How to grab explosive traffic to your websites And much, much more...

Traffic Machine David Rush, 2021-10-21

Proven Ways To Drive Traffic To Your Website Theron Hauth,2021-08-12 Quality traffic is a game-changer. It marks the key difference between a successful publisher and a struggling one. As affiliate marketing evolves with more participants, tools, and strategies, the competition becomes stiffer. Publishers and webmasters are now striving to up their game with several strategies to get massive traffic to their websites. Here's What You Will Learn in this book: Chapter 1: Where's My Traffic Dude? Chapter 2: Search Engine Optimization and Keywords. Chapter 3: Your Brand - Your Message: Essential Content Marketing. Chapter 4: How to Show Off Your Amazing Content to the

World! Chapter 5: Bad Ass Email Marketing Strategies. Chapter 6: Freebies and Coupon Sites. Chapter 7: Classifieds Are Still Going Strong. Chapter 8: Local Marketing Tactics. Chapter 9: Growing Your Business Platform. Chapter 10: Affiliate Programs. Chapter 11: Interview The Bad Ass. Chapter 12: Paid Traffic: The Good, Bad and Down Right Ugly. Now is the time to turn your website into a live and kicking web business. These strategies work - and work great. Plus you can even drive hundreds and thousands of visitors even if you don't understand SEO or are a technophobe.

How To Increase Your Website Traffic Khoa Bui,2011-03-16 Khoa Bui presents a series of powerful, practical principles to drive more traffic towards any website and sell more than ever before.

Web Traffic Optimization Benjamin Button,2017-09-05 Internet Marketing Has never been easier, the right Knowledge of how to drive traffic to your website and blog with SEO - search engine optimization to your rescue is the thin line between a highly successful online business and an unsuccessful one. The very aim of online marketing is the conversion of blog and website visitors into customers thereby making the money. This cannot be achieved without adequate webtraffic. The knowledge of internet traffic, website ranking and how to drive traffic to your website cannot be over emphasized. In this highly comprehensive and straight to the point book, I bring to you the expert knowledge of website traffic rankings that will engineer and generate traffic to your website. Learn the science of how to get visitors to your website, how to get traffic to your site and ultimately how to get traffic on your website. Search engine optimization and internet traffic is of phenomenal importance to anyone who has a financial online presence; ranging from wordpress website designers, website developers, e-commerce shop owners to affiliate marketers. Quickly get on the train and lets get that Dollar Rolling! See you on the other side; Where only the well informed pilot the flight of Success - Benjamin Button

Search Engine Optimization Harold Davis, 2006-05-23 SEO--short for Search Engine Optimization-is the art, craft, and science of driving web traffic to web sites. Web traffic is food, drink, and oxygen-in short, life itself--to any web-based business. Whether your web site depends on broad, general traffic, or high-quality, targeted traffic, this PDF has the tools and information you need to draw more traffic to your site. You'll learn how to effectively use PageRank (and Google itself); how to get listed, get links, and get syndicated; and much more. The field of SEO is expanding into all the possible ways of promoting web traffic. This breadth requires a range of understanding. In this PDF you'll find topics that cover that range, so you can use SEO to your benefit. Those topics include: Understanding how to best organize your web pages and websites. Understanding technologic and business tools available that you can use to achieve your SEO goals. Understanding how Google works. (Since Google is far and away the most important search engine, effectively using SEO means effectively using Google. This PDF covers how to boost placement in Google search results, how not to offend Google, how best to use paid Google programs, and more.) Understanding best SEO practices (whether your organization is small and entrepreneurial, or whether you have responsibility for a large web presence). When you approach SEO, you must take some time to understand the characteristics of the traffic that you need to drive your business. Then go out and use the techniques explained in this PDF to grab some traffic--and bring life to your business.

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<u>Do You Own WEBSITE Or Blog? Increase Your Traffic and MAKE MONEY Today</u> Lukasz Sawala,2021-07-04 SEO, Content Strategy, Pro tips - Google Analytics, Google Discover, Facebook The ultimate guide to increasing traffic to your website and blog: strategies, tips and advice from an industry expert. Are you struggling to get to the top of the search results page? Are you far away from receiving the traffic that you wish to have on your website? If so, this book is for you! This easy to read, humorous and relevant book will teach you all the essential information you need to know to increase traffic to your website or blog, for personal or professional use. Written to help those who run their own website, who are responsible for a company's website or if you just want to know how to become successful in the digital industry and earn money. This book will discuss: How to make money online. Insider strategies to increase traffic to your website or blog. Strategies to increase traffic from search engines and Social Media, and the newest trends that are most valuable for search engines in 2021. Strategies for turning around failure. Learn how to develop web articles that engage your readers and make them want more and more from your site. Discover Google's most important algorithm launches so you can know what was, what is and what is going to be important on Google. Gain insights and pro tips on Google's most important tools such as Discover, Analytics and Search Console. Tips on how to get the most out of your social media. Learn about Push notifications, Content marketing, Google Analytics 4, SEO, ads and more! Get the website traffic you have always dreamed of and succeed online, with Do you own a website or blog? Increase your traffic and make money today

SEO, Social Media Strategies, Google Analytics Increase Your Traffic and Make Money Online Today Lukasz Sawala, 2021-07-20 SEO, Content Strategy, Pro tips - Google Analytics, Google Discover, Facebook The ultimate guide to increasing traffic to your website and blog: strategies, tips and advice from an industry expert. Are you struggling to get to the top of the search results page? Are you far away from receiving the traffic that you wish to have on your website? If so, this book is for you! This easy to read, humorous and relevant book will teach you all the essential information you need to know to increase traffic to your website or blog, for personal or professional use. Written to help those who run their own website, who are responsible for a company's website or if you just want to know how to become successful in the digital industry and earn money. This book will discuss: How to make money online. Insider strategies to increase traffic to your website or blog. Strategies to increase traffic from search engines and Social Media, and the newest trends that are most valuable for search engines in 2021. Strategies for turning around failure. Learn how to develop web articles that engage your readers and make them want more and more from your site. Discover Google's most important algorithm launches so you can know what was, what is and what is going to be important on Google. Gain insights and pro tips on Google's most important tools such as Discover, Analytics and Search Console. Tips on how to get the most out of your social media. Learn about Push notifications, Content marketing, Google Analytics 4, SEO, ads and more! Get the website traffic you have always dreamed of and succeed online, with Do you own a website or blog? Increase your traffic and make money today Check out: content marketing, website, online marketing and google

50 Biggest Website Mistakes Bret Ridgway, Frank Deardurff, 2011-08-01 50 Biggest Website Mistakes is for you if: You want to improve the appearance of your website, You want your website to convert more visitors into buyers, You want to get visitors to stay longer on your site, You want to have a better understanding of what your webmaster should be doing for you, and You want to learn some of the trick of the trace that will set your site apart from your competition. This book was written to help people get more success out of their website and online business. The information comes from the combined efforts of Frank Deardurff III and Bret Ridgway, who together have well over 25 years of online marketing experience and have an established presence in the online marketing community. You'll find that the information contained in the book can quickly become your "Checklist" for your online business -- either for yourself or your marketing assistant.

<u>Web Traffic Magnet 2</u> Liam Scanlan,2011-07-01 Updated and expanded from the first edition of Web Traffic Magnet, this is an enhanced step-by-step guide to driving more visitors to your website, and converting those visitors to high quality leads. Focused on the budget-conscious, almost all of the action items recommended here are absolutely free to do. Even if you personally are not technical, you can pass simple instructions to the person or organization who built your site.Web Traffic Magnet 2 has three times the content and is expanded to cover Lead Generation, social media tools (like Facebook and Twitter) and even Google+. Every recommended action item is delivered as a discrete task, so the reader can jump back and forth to tackle any one task or tasks when and if they feel the time or opportunity is right. In addition, each recommended action item is tagged with a Difficulty, Cost and Reward indicator. For those on a limited budget, the cost-free actions can be done first. For those with less technical knowledge, the easier tasks can be done first. Most of the tasks are free to do and most are easy. Use this book to dip your toe into Search Engine Optimization and Lead Generation, or dive straight into the deep end if you are already familiar with the easier steps. Replete with screenshots and supporting evidence from real world businesses and websites, Web Traffic Magnet 2 includes contributions from readers of the original edition. Put your website on a track to success to day by using the wisdom and experience of the author's 17 years of delivering web success to his clients as well as in his own businesses. Have a question? Get in touch with the author on his supporting website for this or any other book in the Small Business Owner series (www.sboseries.com).

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