

Linkedin Recruiter

A. J. Robbins

Happy about LinkedIn for Recruiting Bill Vick, Des Walsh, 2006 Over 50 recruitment industry leaders and expert LinkedIn users generously share their secrets to show recruiters, sourcers, and others in the recruitment industry how they can make more effective use of the various tools and resources within LinkedIn. (Careers/Job Opportunities)

People as Merchandise Josef Kadlec, 2013-05-13 DO NOT READ THIS BOOK UNLESS YOU WANT TO BECOME A WORLD-CLASS HEADHUNTER If you want to make significant improvements in your recruitment results and become a member of the top, world headhunters, follow this unorthodox LinkedIn recruitment guide. So-called 'social recruitment' is an inevitable trend in today's recruitment business, and LinkedIn is simply the main part of it. This book reveals many shortcuts and tricks everybody was afraid to unleash, including: How to uncover any full LinkedIn profile view without upgrading to premium How to override the limit of LinkedIn invitations How to search through LinkedIn groups you cannot join How to use search engines to scan LinkedIn for candidates How to automate candidate sourcing How to track the steps of your competition on LinkedIn No matter if you are a recruiter, headhunter, HR personnel, entrepreneur or startuppreneur, this book will help you to: Dramatically increase the efficiency of your recruitment activities Skyrocket the volume of reachable candidates Significantly cut costs of hiring new employees People as Merchandise, with its no-nonsense pragmatic approach, is an indispensable tool for today's recruitment professionals and entrepreneurs. -- Barbara Corcoran, founder of The Corcoran Group, author, and investor on ABC's Shark Tank Josef's book excels where others fail. I highly recommend it to any HR and staffing professional. -- Horst Gallo, Director HR at IBM People as Merchandise is not another vague guide, rather a piece of art among recruitment manuals. Definitely a no-brainer for all recruiters. -- Jeanne E. Branthover, Managing Director at Boyden and the World's Most Influential Headhunter by BusinessWeek Learn more at: www.PeopleAsMerchandise.com

Learning LinkedIn Recruiter (2017). , 2017 Find the candidates you need with LinkedIn Recruiter, the industry-leading recruiting platform. LinkedIn Recruiter is used by hiring managers, HR teams, and staffing recruiters to find the right people for the right jobs. Watch this course to learn how to search for, organize, and contact candidates. Discover how to post jobs and assess the effectiveness of your recruiting efforts with analytics. Plus, find out how to build your skills at the LinkedIn Recruiter Learning Center and become a LinkedIn Certified Professional Recruiter.

LinkedIn Profiles That Don't Suck! LinkedIn Insider, 2013-11-17 Get Hired Today With LinkedIn Profiles That Work! If you're not getting 2 or 3 unsolicited calls a week, your LinkedIn profile sucks - The LinkedIn Insider Are you craving a career change? Do you want to know how to land your dream job? Are you simply looking for work? If so, you need to be on LinkedIn with a profile that stands out from the crowd and gets you noticed. In short, you need a LinkedIn profile that doesn't suck. In a few short years LinkedIn has changed the way recruiters and human resources departments look for future employees. Gone are the days when jobs are posted and you sent in your resume in the hopes of landing an interview. With LinkedIn recruiters can now pro-actively go through potential candidates and find the right fit right away. How do I know this? Because I used to be a recruiter myself. What's more I was a recruiter for LinkedIn. My position as a recruiter at LinkedIn gave me a unique perspective on what makes LinkedIn profiles stand out and what can sink them. I know what recruiters and human resources people are looking for as I've talked to them. What's more I've seen LinkedIn from the inside so I know what kind of profiles get traffic and which ones are ignored. It's really not that difficult. If you do a few things correctly that ANYONE can do with their LinkedIn Profile you can expect the following: Recruiters and potential employers will come to you You'll be in a position of power when they do call (they already want you!) Establish yourself as a thought leader in your industry Your profile will stand out from the overwhelming amount of half assed profiles out there Turn up on the first page of LinkedIn search results Turn online connections into real meetings offline In simple and straightforward language I explain how to do all of the above and more. If you want to gearshift your job search from neutral into overdrive get LinkedIn Profiles that don't Suck! Today. Your dream job awaits!

Linked Omar Garriott, Jeremy Schifeling, 2022-05-03 The LinkedIn insider's guide to how the new job search really works—and how to make it work for you. No one disputes that LinkedIn is the world's biggest job market. So it's about time that someone with the inside scoop explained how to make the most of it. Here, from two LinkedIn experts and former employees, is the definitive guide that demystifies the massive site and gives every reader—from the newly minted college graduate to the midlife career-changer—the most important strategies to win the modern job search game. Clear, lively, and decidedly practical, Linked shows how to burnish your personal brand so recruiters come to you. Tap the power of the network effect and turn anyone into an invaluable referral. Think like employers and focus your profile to get noticed, get considered, and get hired. And game both the search algorithm and Applicant Tracking Systems used by nearly every employer in every economic sector. The result: not just a great job, but the future of your dreams.

How to Get Recruited On LinkedIn! Elizabeth Garzarelli, 2013-10-16 This is a short e-booklet of about 25 pages. You and your colleague have been at the same company for three years, in the same role, and you both have impressive college degrees and work really hard. You're both ready for the next step up. Yet your colleague gets contacted for really sexy jobs by executive recruiters a couple times a month, while you....well, almost never. What's going on? My guess is that your colleague has a LinkedIn profile that looks inviting to recruiters, while yours does not. My name is Elizabeth Garzarelli, and as a researcher at an executive recruiting firm, I literally look at hundreds and hundreds of LinkedIn profiles every day; thousands over the course of a year. The ones that attract my attention share some common elements that I am going to share with you. Making a few small tweaks to the way that your LinkedIn profile appears can mean the difference between career growth with new challenge and additional compensation, or stagnating at a dead-end job where you're bored and underpaid. In this little e-book, I'll share with you the small, easy changes that you can make that will make you much more appealing to recruiters.

Improve Recruiting Efforts Bernie Kalani, 2021-05-21 On most LinkedIn accounts, the above image is what you'll see when you click the 'Advanced' search button next to the top search bar on LinkedIn's homepage. It includes lots of different filters, each with different headings, and each with a different purpose. Today, we're taking you through each one of the main filters from the 'Basic' account and explaining what they do and how you can use each of them most effectively. This book reveals many shortcuts and tricks everybody was afraid to unleash, including: - How to uncover any full LinkedIn profile view without upgrading to a premium - How to override the limit of LinkedIn invitations - How to search through LinkedIn groups you cannot join - How to use search engines to scan LinkedIn for candidates - How to automate candidate sourcing - How to track the steps of your competition on LinkedIn No matter if you are a recruiter, headhunter, HR personnel, entrepreneur, or startuppreneur, this book will help you to: - Dramatically increase the efficiency of your recruitment activities - Skyrocket the volume of reachable candidates - Significantly cut costs of hiring new employees

Stacked Karen Ann Gurney, 2016

Stacked Karen Gurney, 2017-03-08 THE BOOK COMES WITH AN ONLINE CLASS & TEMPLATES If you are looking for easy 'guerilla marketing' alternative techniques that bring recruiters to you, tap the hidden job market, and increase the amount and quality of your job interviews -- then you want this book. My Story and Why This Book is for You I have been working in the recruiting industry as an Executive Search Consultant and Career Coach since 2004, but something happened in 2015 that completely changed how I worked, literally overnight. I had a client who was an Internet Marketing Manager and was seeking a position in E-commerce, social media marketing, or digital marketing; he could barely get a call for an interview after a year of job hunting. Before I started his job search campaign, I checked his LinkedIn.com profile to make sure it looked good. His LinkedIn profile was absolutely horrifying. His picture was a selfie that looked like a bad mugshot after a night of drinking and a subsequent police interrogation. His profile had too much

information that was irrelevant to his goals, his headline was meaningless, and he only had 24 connections. There was no way I could position someone that was supposed to be an expert in digital marketing with this repellent LinkedIn profile. My client was absolutely desperate for job. He was a nice guy and a good job candidate with a lot of related experience. I usually just give my clients tips to improve their profile but I knew time was of the essence and I needed to take control of his online image immediately. I got his login for LinkedIn as well as other online job boards and within two hours, I re-aligned everything, got a new professional profile picture, changed all of his online profiles to match his job search goals, and did a campaign to grow his connections over the LinkedIn 500+ connection display threshold. Within 48 hours he had over 300 connections and one job interview. By the end of the week, he had four job interviews and had hit the 500+ connection mark and ... He had not applied for a single job! Not one! All the calls he got were from his online profiles. This method is now the core of my career coaching practice. So what is the secret? It is just one phrase: Keyword-stacking. Once you learn how to keyword-stack your profiles in the way that recruiters search, you will get calls too. What You Will Be Able to Do After This Book Have recruiters come straight to you for great jobs Get calls for jobs without applying Tap unadvertised jobs in the hidden job market BONUS: You Also Get ... access for FREE to my \$200 Online Class which includes My copyrighted 'Core-3(c)' career assessment Fill-in-the-blank interview preparation scripts Salary negotiation scripts and so much more! Reviews from my 5-Star Online Course The best course I've ever been on. If ever there was a course that you need to go on then it is this. I am very qualified but wasn't getting the phone calls for jobs because my strategy was totally wrong...If you want to get the hits then get the course! by Keith McClean Concise, efficient, effective, With amazingly helpful downloadable content (just copy and paste into document)...Generates results, works for every industry and all job levels. by Kevin Massabni, About The Author Dr. Karen Gurney was born, raised, and lives in Cleveland Ohio with her husband, two Goldendoodles, and a Papillon. As a Clevelander, the economic struggles of the city fostered her interest in urban economic development and why places grow, die, and are re-born and what the people that live there can do about it. One of the greatest joys of coaching across the nation (and even the world) is to understand the job market that creates the demand for her clients' background.

LinkedIn Profile Optimization For Dummies Donna Serdula,2020-03-31 Give your LinkedIn profile the makeover it deserves—and get the attention you deserve Look at your profile: you know it could be a little better. Too many LinkedIn users are just posting a basic resume and hoping for the offers to come flooding in, missing out on the incredible opportunity the platform offers to properly showcase their talents, products, and services to 610 million professionals in over 200 countries. LinkedIn is way more than a resume tool—to display your professional past and present—it's also your career future and personal brand. Used to its fullest extent, it helps you demonstrate the unique value and culture you provide, the skills and aspirations that make you different, to get the outcomes you truly want. But how's it done? Profile branding expert Donna Serdula pioneered the concept of LinkedIn Profile Optimization and through her Website, LinkedIn-Makeover.com, has helped over 5000 professionals use LinkedIn to achieve increased success. In this guide she applies that experience to help you use all of LinkedIn's capabilities to meet your goals, whether they be job search, reputation management, or sales—including how to: Create a memorable, successful profile Optimize personal keywords Showcase your experience, accomplishments, and unique value Use LinkedIn features to grow your network and more You never get a second chance to make a first impression—and people are Googling you right now: Get a fresh online look and get results!

LinkedIn A. J. Robbins,2015-12-18 Most working professionals will have already heard of the LinkedIn social network. What most people are unaware of however, is the power of the platform itself. If used correctly, you can be working for your dream company in no time at all. Fortune 500 companies recruit directly from LinkedIn, as do recruiters and hiring managers. This is testament to the power of the platform and the reason why you NEED this book. Many people underestimate the power of LinkedIn, but with these strategies you will get the recognition you deserve and land the job of your dreams! In this book you will learn: Keyword Optimization How To Use Your Connections to Find a Job Attracting The Attention of Directors/CEO's and Recruiters Making New Connections The LinkedIn Job Board Using Your Alumni To Your Advantageand much more!

The Robot-Proof Recruiter Katrina Collier,2019-08-03 FINALIST: Business Book Awards 2020 - HR & Management Category In a world of work where recruiters are constantly hearing that their role is at risk from AI, robotics and chatbots, it has never been more important to effectively attract and recruit the right people. Leveraging the power of social media and digital sourcing strategies is only part of the solution, and simply posting a job or sending a LinkedIn InMail is no longer enough. The Robot-Proof Recruiter shows you how to use the tools that reveal information that can be used to grab a potential candidate's attention among the overwhelming volume of material online. Full of expert guidance and practical tips, this book explains what works, what doesn't, and how you can stand out and recruit effectively in a world of technology overload. The Robot-Proof Recruiter will enable you to become the recruiter that candidates trust and the one they want to talk to. It contains essential guidance on overcoming obstacles - including how to recruit without an existing online presence, how to work effectively with hiring managers to improve the candidate experience, and how to use technology to support the candidate's journey from initial outreach, to application, to employee, and through to alumnus. This is an indispensable book for all recruitment professionals and HR practitioners who want to recruit the right people for their organization.

Ultimate Guide to LinkedIn for Business Ted Prodromou,2015-03-02 How To Get Connected with More than 300 Million Customers This popular title delivers an in-depth guide to targeting, reaching, and gaining ideal customers using the latest updates on LinkedIn. LinkedIn expert Ted Prodromou offers a wealth of no- or low-cost methods for maximizing this dynamic resource. Following his lead, readers learn to link with the most effective connections for greater exposure. Updates in this edition include: Staying up-to-date with LinkedIn Contacts, Pulse, and Publisher programs Expansion of premium accounts to help optimize business profiles, stand out in search results, and track impact How to implement new features like Showcase and Company Updates pages for extended presence in newsfeeds and with followers Smarter LinkedIn Search that saves time and money with customized, comprehensive results Other important topics covered include: Techniques and tips to easily navigate LinkedIn's interface Time saving tips on finding and matching data from businesses and people Expert guidance on super-charging a business or individual profile Insider advice on getting found through LinkedIn and maximizing search Professional instruction on promoting a LinkedIn profile The latest information is illustrated with current snapshots, fresh examples, and case studies, along with new techniques to easily maneuver LinkedIn's interface.

Become a Recruiter A S NITIN,2023-01-01 This comprehensive book on talent recruiting and hiring provides a step-by-step strategy for employers and recruiters to understand and meet the preferences and expectations of individuals. It addresses the issues of outdated recruitment techniques, question patterns, poor screening, and ghosting candidates that negatively impact the reputations of firms. In the era of COVID and mass layoffs, people's expectations have changed rapidly, and employers must keep up with these changes. Recruiters sometimes struggle to communicate with candidates due to fear of rejection or rude behavior. To overcome these challenges, it is crucial to grasp the fundamental recruitment terms and differences and devise a strategic sourcing and selection plan. This book delves into practical experiences, professional approaches, and effective communication methods for successful candidate recruitment. By understanding the basic terminology and individual unique approaches, recruiters can optimize their strategy for successful hiring. Some of the following topics are covered in this book: Basic terms of recruitment and their differences. Recruitment procedure Qualities of being a recruiter LinkedIn networking and hiring Best follow-up practices Some interesting, unique case studies of hiring candidates you haven't heard of A recruiter has a career. Interview tips for recruiters And much more. What will you learn in this book? Contemporary methods for approaching and engaging candidates in the recruitment process. Effective email communication with follow-ups Brand identity: increase followers and referrals Stay competitive and rank in the business market Employer reputation

management Who should read or have this book? MBA Colleges in HR Management HR Training Institutes HR Professors Recruitment Agencies Business owners and C-level executives Anyone who is interested in learning the basic fundamentals of recruitment

Teach Yourself VISUALLY LinkedIn Lance Whitney, 2014-07-22 A complete visual guide to the world's largest professional network Teach Yourself VISUALLY LinkedIn is your guide to becoming a part of the world's largest professional network, with over 259 million users across 200 countries and territories. Using full-color screen shots, this visually rich guide provides step-by-step instructions that show you how to get the most out of the myriad tools and features LinkedIn has to offer. The book is organized for quick, easy navigation, and written in clear, concise language that allows you to get up to speed quickly. LinkedIn has become the premier destination both for those seeking employment, and those looking to employ others. A professional take on social media, the site allows users to post resume-like profiles and network with others in their fields, connecting with past, present, and potentially future colleagues. LinkedIn is growing at a rate of two users per second, making it a major hub and networking tool for those looking to establish, maintain, or grow a professional network. This guide discusses the purpose and benefits of LinkedIn, and shows you how to set up a professional profile that will stand out from the crowd. Topics include: Setting up your account Adding endorsements and recommendations Networking with colleagues Posting status updates Showing off your strengths, talents, and accomplishments is an important part of networking, and interacting with others in your industry is an excellent way to get your name out there and make new contacts. LinkedIn facilitates both, allowing you to broaden your reach without leaving your desk. Teach Yourself VISUALLY LinkedIn helps you get on board today.

How to Hire A-Players Eric Herrenkohl, 2010-04-12 How to find great employees, make great hires, and take your business to the next level It is always easy to find people who want a job, but it's never easy to find and hire A-players. In How to Hire A-Players, consultant Eric Herrenkohl shows owners, executives, and managers of small and medium-size businesses where and how to find A-player employees. It is these individuals who will help keep quality high and growth and profits strong. Herrenkohl explains how to use your existing marketing, sales, and networking efforts to find top candidates. He provides current examples of companies that consistently hire A-players without big recruiting departments as well as step-by-step explanations for making these strategies work in your own company. Shows you how to find and hire top employees. Ideal for owners of small businesses, executives and managers of large businesses, as well as corporate recruiters and HR specialists who need new ideas Herrenkohl's client list includes privately held businesses in over 50 industries as well as big corporate names like Bank of America, Edward Jones, and Northwestern Mutual Life A-player employees are the life blood of any growing business. This handy hiring guide shows you where to look, what to ask, and who to hire to boost your business today

A Recruiter's Guide to Job Hunting Eric Knott, 2012-03-31 Written by a seasoned recruiting leader, this guide goes beyond job hunting basics to provide candidates with specific, effective strategies to get noticed. With a straight-forward approach, Eric Knott reveals the tactics clever job seekers use to stand-out from the crowd and gain access to recruiters and hiring managers. Learn how to truly integrate social media into your search Discover how students, even returning students, are able to gain unique access to recruiters and hiring managers, allowing them to get to the front of the job-hunting line Manage unemployment or changing careers so they don't hinder your job hunt Leverage job fairs and networking opportunities to gain access to decision makers Effectively use community and professional associations to advance your search Prepare for the most current approaches to interviewing, learning how to effectively navigate phone screens, face-to-face interviews, and the job offer Get the details on free online resources that provide good information for candidates and those that provide the best Gain perspective in how to vet schools as well as degree and certification programs And the list goes on. With the number of candidates vying for each position, this valuable resource empowers you to get ahead of the masses and get results in your search.

Motivated Resumes & LinkedIn Profiles Brian E. Howard, 2017-11-01 Motivated Resumes & LinkedIn Profiles is unlike any resume or LinkedIn profile book ever written! It gives you unprecedented insight and advice from over a dozen of the most credentialed, experienced, and award-winning resume and LinkedIn profile writers in the industry. It contains over 180 pieces of sage advice quoted throughout the book. You will learn how these writers create impactful resumes and LinkedIn profiles that will stand out, get you interviews, and job offers! Get inside the minds of these writers. Learn how they think about keywords, titling, branding, accomplishments, format, color, design, and a host of other resume writing and LinkedIn profile considerations as they create stunning resumes and winning LinkedIn profiles. Some say that Motivated Resumes & LinkedIn Profiles reveals too many secrets of the resume writing industry! Become an "insider" and learn the secrets from some of the very best.

Executive Recruiting For Dummies David E. Perry, Mark J. Haluska, 2017-03-20 Tips and strategies to fill executive-level positions Recruiting for high-end executives requires a special skill-set, and Executive Recruiting For Dummies is here to help you add this niche talent to your arsenal. Whether you're an in-house human resources manager or a professional recruiter at a search firm, this friendly guide walks you through each step of filling that senior, executive, or other highly specialized position. This book covers the globalization of talent and the advantages of executive recruiting. It provides expert guidance on finding the right candidates, conducting hardy screening and interviewing processes, closing deals, and more. There are 10,000,000 businesses in America that hire at least one senior executive a year, and most turn to commissioning a third-party organization, such as an executive search firm. Rather than losing that next top-tier recruiting job, let Executive Recruiting For Dummies show you how to add this highly desirable and sought-after skill to your resume. Learn to recruit with precision Create a robust interview process Close the deal with a winning offer Find out how to work with professional recruiters Discover how to find the best talent and retain and attract clients with the help of Executive Recruiting For Dummies.

Redefining HR Lars Schmidt, 2021-01-03 In these times of change and disruption, HR must adapt, fast. But how can HR professionals critically assess their current processes and activities to identify what areas they need to think differently about in order to drive business results? This book provides the answers to enable all aspects of the people function to perform to their full potential. Redefining HR is a refreshing take on the evolution of the field of Human Resources and People Operations. It's an in-depth guide to the fundamental components of modern HR, and provides a tangible framework of progressive ideas and practices for HR practitioners, people leaders, and business executives. This is not a theoretical examination of HR. This is a book for practitioners, with insights from people professionals at the leading edge of HR's transformation from companies including Hubspot, Reddit, Stripe, Mastercard, Eventbrite, VaynerMedia, Asana. Written by a leading innovator in the HR industry, this book illuminates new perspectives and approaches for rethinking recruitment, talent management, performance and reward to save time, reduce costs and achieve greater business success. It covers key HR practices including diversity and inclusion, people analytics, learning and development (L&D) and employee experience and is supported by global case studies from organizations including Siemens, Upwork, CVS, Schneider Electric, Delivery Hero, and more. Redefining HR is an essential resource for all HR professionals business leaders wanting to create an exceptional people management function.

LinkedIn Recruiter Book Review: Unveiling the Power of Words

In a global driven by information and connectivity, the energy of words has be more evident than ever. They have the capacity to

inspire, provoke, and ignite change. Such could be the essence of the book **Linkedin Recruiter**, a literary masterpiece that delves deep into the significance of words and their impact on our lives. Written by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we shall explore the book is key themes, examine its writing style, and analyze its overall effect on readers.

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Linkedin Recruiter Introduction

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FAQs About Linkedin Recruiter Books

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