

Jobjuice Strategy Consulting

Jenny Blake

How to Get a Job in Consulting Stephen Pidgeon, 2013 The goal of this book is to help you get a job with a top management consulting company. Its primary audience is current and prospective MBA students, although it should also be very useful to anyone going through one of the other channels into consulting, including undergraduate recruiting and experienced hires. It gives candidates an in-depth, insider look at the entire process of recruiting, including how to get the most out of on-campus events, how to network, how to prepare for interviews, and how to succeed in interviews. Why should you listen to me (or buy this book)? I believe I'm in a fairly unique situation that gives me a lot of insight into consulting recruiting. I've been through it as a student, a consultant, and now a career coach at Tuck, a top Business School, where it's my job to counsel students and help them get their dream consulting job. Each year I provide personal counseling and coaching to over a hundred students who are trying to get a job in consulting. Many of the students I've counseled are now working at top consulting companies like McKinsey, Bain and BCG or are headed there soon. I also work closely with recruiters to help them achieve their goal of hiring the best candidates. Part of my job is to understand the nuances between firms, and to keep abreast of how each firm runs its recruiting and interviewing process. I do this by maintaining close relationships with both senior consultants and recruiting staff at each firm and regularly talking with them about these issues.

Technology Consultant Fast Track Eetu Niemi, 2021-06-08 Jumpstart your IT job search and land your dream job while your peers are still freshening up their resumes! Proven techniques to land your dream job as a high-paid IT consultant--you don't want to miss these, if you are serious about a career in IT! Answers to IT consulting career questions most people fail to ask; actionable advice and real-life stories from seasoned IT consultants! As a fresh graduate looking for your first job, if you just do what almost everybody else is doing...you will land a hellhole job with lousy pay, long hours, nasty coworkers, and exclusively clients from hell (because you thought it was your only option to go forward in your career). If you are serious and can apply simple instructions, this book can help you become a high-paid IT consultant in your dream job by the end of the month! If you already have your first or second job in the field of IT, or even have 20 years of work experience, this book will tell you what a great option a career in IT consulting can be. With this book, you can find out why your current job is not satisfying your career aspirations and turn your career around for the better! Containing lessons from a PhD with 12 years of experience and 15 000 billable hours from Accenture and Coala, this is the book movers and shakers in the IT industry are talking about. Recommended by university professors, last-year students, as well as seasoned consultants. Even my mom says you have to read this book or you have to answer to her! By reading this book, you will learn What your college professor didn't tell you about the consulting business The Pro's and Con's of a career in technology consulting What other options do you have besides working for one of the global consulting giants such as Accenture, Capgemini, Deloitte, Ernst & Young (EY), KPMG, or PricewaterhouseCoopers (PwC) The must-have characteristics to succeed in IT consulting (if you don't have these, you are doomed to FAIL!) How to find your money-making niche in IT consulting How to get the best results with the least possible effort in your job search Best ways to prepare for the job interview in 30 minutes or less What questions to ask in the interview to avoid nasty surprises when you are selected Hear what others are saying: ★★★★★ The book gives a strong and realistic description of IT consultancy. Thus, every IT student should read the book before they graduate as it will increase their probability of landing a dream job. Samuli Pekkola, Professor, PhD, in Information Systems Sciences, Tampere University ★★★★★ The book gives insight into technology consulting and provides great tips for job search. I believe it will be very valuable when I start looking for a position in IT. The section on how to stand out as a candidate for a job was an eyeopener. Saku Sikiö, Information Systems Student, University of Jyväskylä ★★★★★ This is the book I would have needed on the verge of graduation! Teijo Kelder, MSc, Quality Consultant and Agile Coach ★★★★★ If you are serious about IT consultancy as a profession, this book is a must-read! As a recruiter, I would prefer that applicants would better understand what this is all about. Petteri Laamanen, MSc, CEO & Founder, Coala

★★★★★ This book gave me valuable insights into the IT consultant's working life, making it easier to consider the pros and cons in relation to my own values and goals. Janita Kingelin, MSc, Marketing Manager, SoulCore ★ If you want great results in your technology consultant job search, get this book right now! ★

Crafting Your Edge for Today's Job Market Julia Ivy, 2019-10-07 Leading strategy expert, Julia Ivy, presents the EDGE Method. Designed for students in capstone courses and working on consultancy case theses, this method guides students through a process of connecting with potential employers, building a base of trust and value, and crafting their own space in the job market.

Killer Consulting Resumes WetFeet.com (Firm), 2008

The Vault.com Career Guide to Consulting Nici Audhlam-Gardiner, 1999 With management consulting continuing to boom in the '90s, readers can use this hot new guide to learn the secrets to winning a competitive position straight from the consultant's mouth--includes an honest examination of consulting hours, travel, and career development.

Consulting for PhDs, Lawyers, and Doctors WetFeet, 2008

Accenture WetFeet (Firm), 2009

Killer Consulting Resumes, 2000

Job Searching with Social Media For Dummies Joshua Waldman, 2013-10-07 Harness social media to land your dream job For anyone looking for a first job, exploring a career change, or just setting up for future success, social media sites are proven platforms for facilitating connections, demonstrating passions and interests, and ultimately landing the job. Job Searching with Social Media For Dummies enables you to harness the power of the Internet to research and identify job opportunities, and then create a strategy for securing a position. Job Searching with Social Media For Dummies features in-depth coverage of topics such as: creating effective online profiles and resumes to sell your strengths; maintaining your online reputation and understanding electronic etiquette; using the power of personal branding and building your brand online; avoiding common pitfalls, such as jumping into filling out a social media profile without a strategy; getting to know Twitter, the only real-time job board with literally thousands of jobs posted daily; using social media sites to uncover opportunities in the hidden job market ahead of the competition; and much more. Takes the mystery out of Facebook, Twitter, and LinkedIn Offers advice on how to brand yourself online Includes coverage of the latest changes to social platforms and websites If you're a recent graduate, changing careers, or have been away from the job-search scene for a while, turn to the trusted guidance and expert insight of Job Searching with Social Media For Dummies.

Strategic Job Jumping Julia Hartman, 1997 Will reassure those who might be worried that their first job choice has limited their possibilities or those who have been contemplating change.

Case Interview for Engineers Josemaria Siota, 2013-11 PRAISE FOR CASE INTERVIEW FOR ENGINEERS: This book will help you develop the behaviours and the way of looking the World that make you a Consultant and get a job in a Consulting Firm - Luiz Zorzella, McKinsey & Company Alumni (Canada). Josemaria is very useful because he is focusing on behaviours rather than frameworks - Sergi Pereira, Deloitte Consulting Consultant (Spain). Josemaria was extremely helpful, I went from an engineer background to securing an offer with Booz & Company. Highly recommended - Eho Kim, Booz & Company Alumni (Korea). He helped me a lot to improve case interview skills - Seila Osman, Accenture (Slovak Republic). He knows very well how to deal with the case interview process - Marcel Amor

Pivot Jenny Blake, 2016-09-06 "Looking to make a career change? Pivot is a book you will turn to again and again."—Daniel H. Pink, author of To Sell Is Human and Drive If you've got the perfect job or business, congratulations. But if you are even a little bit uncertain that your current gig is the right

one, it is time to start thinking about your next move. In the new world of work, it's the only move that matters. What's next? is a question we all have to ask and answer more frequently in an economy where the average job tenure is only four years, roles change constantly even within that time, and smart, motivated people find themselves hitting professional plateaus. But how do you evaluate options and move forward without getting stuck? Jenny Blake's solution: it's about small steps, not big leaps—and the answer is already right under your feet. This book will teach you how to pivot from a base of your existing strengths. Pivoting is a crucial strategy for Silicon Valley tech companies and startups. Jenny Blake—a former training and career development specialist at Google who now runs her own company as a career and business consultant and speaker—shows how pivoting can also be a successful strategy for individuals looking to make changes in their work lives, whether within their role, organization or business, or setting their sights on bigger shifts. When you pivot, you double down on your existing strengths and interests to move in a new, related direction, instead of looking so far outside of yourself for answers that you skip over your hard-won expertise and experience. It empowers you to navigate changes with flexibility and strength—now and throughout your entire career. Much like the lean business principles that took Silicon Valley by storm, pivoting is the crucial skill you need to stay agile, whether or not you are actively looking for a new position. No matter your age, industry, or bank account balance, Jenny's advice will help you move forward strategically. Her Pivot Method will teach you how to:

- Double down on existing strengths, interests, and experiences. Identify what is working best and where you want to end up, then start to bridge the gap between the two.
- Scan for opportunities and identify new skills without falling prey to analysis paralysis or compare and despair. Explore options by leveraging the network and experience you already have.
- Run small experiments to determine next steps. Do side projects to test ideas for your next move, taking the pressure off so you don't need to have the entire answer up front.
- Take smart risks to launch with confidence in a new direction. Set benchmarks to decide when the time is right to go all-in on your new direction.

Pivot also includes valuable insight for leaders who want to have more frequent career conversations with their teams to help talented people pivot within their roles and the broader organization. No matter your current position, one thing is clear: your career success and satisfaction depends on your ability to determine your next best move. If change is the only constant, let's get better at it.

Killer Consulting Resumes! WetFeet (Firm),2005 A compelling resume is essential to getting a foot in the door of a top consulting firm and putting an applicant's candidacy into serious consideration. That's why the resume must convincingly present the job seeker's consulting skills and capabilities. This WetFeet Insider Guide will show readers how to do just that, even those without any consulting experience. BUS075000

Strategy Consulting Jeroen Kraaijenbrink,2020-08-27 Strategy consulting is one of the most highly respected and at the same time deeply detested jobs on this planet. Despite all the attention and controversy, though, there is surprisingly little written about it specifically. To address this void, this Element provides a comprehensive overview of this fascinating and emerging profession. Relying on existing research and the author's practical experience, it describes what strategy consulting is, where it comes from, how to effectively practice it and where to take it into the future. Taking the position of the individual strategy consultant, it offers an insightful perspective that is useful for scholars, students, consultants and clients of strategy consulting. In doing so it moves away from the dominant corporate practice of analytical strategy consulting. Instead, it offers an idealized whole-brain and whole-person view on what strategy consulting could and should be like in order to fully live up its promise as a profession contributing to society.

Case in Point Evan Piekara,2021-04-04 In Case in Point: Crafting Your Consulting Career, Piekara distills information garnered over his years in the industry by sharing anecdotes, his own experiences, insights gained through hundred of informational interviews, and wisdom from nearly 20 consultants who have had to navigate countless critical decisions throughout their careers. This digestible, reader-friendly guide provides timeless lessons for consultants, no matter their career stage.

When to Hire or Not Hire a Consultant Linda M. Orr,Dave J. Orr,2014-03-01 When to Hire—or Not Hire—a Consultant:Getting Your Money's

Worth from Consulting Relationships is a hands-on, practical guide for anyone thinking about hiring a consultant to set strategy, solve problems, increase profits or revenue, develop new products, open new markets, or improve efficiency. Consulting is one of the fastest growing professions in the United States. According to the U.S. government, there were 719,000 consultants in the U.S. in 2010, and you can expect an additional 274,000 by 2020. Cloaked in “expert” status, consultants might seem to be the answer to many business problems. You call someone in to solve a particular problem or develop new markets, then send them away once the job is done—while reaping the benefits of their expertise. Consultants sometimes do work miracles, but once in a while they wreck a healthy business. And far too often, the benefits gained by calling in consultants disappear far too soon after they leave. Yet as return on investment (ROI) and accountability for results become bigger and bigger issues, business professionals in search of answers to performance or strategy challenges are turning more and more to outside guidance for help. Indeed, few businesses do not use some kind of consultant at some point in their existence. But how can you leverage the skills consultants can bring to the table without adding undue risk to your operations? How can you effectively manage the consultant relationship to get the greatest benefit for the least cost? What metrics can support your decision to hire—or not hire—a consultant? When should you use home-grown talent to solve problems instead? That’s what this book is all about. While there are a multitude of books on how to be a consultant, this is the first to help an executive determine when to hire one. You will learn strategies to decide when a consultant is needed and how to support that decision with hard evidence, how to select the right consultant, how to set clear expectations, and how to know when a consultant is either a valuable resource or a hindrance to the company’s success. The authors of this book bring together two opposing perspectives. Linda Orr has served as a consultant in many companies and situations, while Dave Orr has hired consultants many times. Together, they can help you make the most strategically and financially sound business decisions. This books shows you how to: Work through ROI and other issues to support a decision to hire a consultant. Maximize the benefits consultants can provide. Explore options other than hiring a consultant.

CACE It Moriya Blumenfeld,Irfan Mahmud,2019-08-15 Two recent Harvard grads and McKinsey consultants help you through the management consulting recruiting process in a short, easy-to-digest, and versatile guide book that prepares you for what case interviews will actually feel like. In a world where top consulting firms can predict the usual frameworks and throw you curve balls, our guidebook teaches you how to be flexible in your thinking. Along the way, we also share the basics of the whole process from our experience, top to bottom.The recruiting for management consulting is difficult and laborious. It entails many moving pieces that are unique to the field, including the notorious case interview. If you are going to invest in this process, you want to know you did everything you can to bring your best self to the table. You want to know exactly what you are up against to make sure you allocate energy wisely and don't fall into traps that prevent you from shining. This is why we created cACE it!. We hope to help management consulting recruits put their best foot forward, making sure their resumes get put in the interview pile in the first place and that once they get the interview, they cACE it!

Deloitte Consulting WetFeet (Firm),WetFeet,2008

Cracking Case Interviews Jonathon Yarde,Max Serrano,2020-10-08 Top consulting firms like McKinsey, BCG, and Bain only hire about 1% of their job applicants. Becoming a management consultant is difficult, but it is possible if you use a proven approach at each stage of the process.Cracking Case Interviews is a comprehensive one-stop shop for landing a job in consulting. This book will help you: Write the perfect consulting resume and cover letter that gets multiple interview invitations from top consultancies Learn the 7 different parts of a case interview and exactly what you need to do in each step Master maths tips and tricks to solve market sizing and other case interview questions quickly and accurately Discover the most commonly used frameworks in consulting and how you can use them for inspiration, without over-relying on them Practice with 5 full-length sample cases that are

based on McKinsey, BCG, and Bain case interviews Prepare answers to behavioural interview questions, like Why consulting?, Why McKinsey?, or Tell me about a time you led a team. Max Serrano and Jonathon Yarde are former consultants and instructors at IGotAnOffer, the #1 website for case interview preparation, which has helped place over 2,000 applicants in consulting careers since 2015. This book translates the countless hours the authors have spent coaching undergraduates, MBAs, PhDs, MDs, JDs, and experienced hires on their consulting applications.

Maximizing the Value of Consulting Jack J. Phillips, William D. Trotter, Patricia Pulliam Phillips, 2015-05-19 Provide organized, efficient, relevant consulting with lasting value *Maximizing the Value of Consulting* is an indispensable, practical guide for managing, measuring, and delivering the results that make internal and external consulting a lasting value to clients and the company. Sponsored by the ROI Institute and the Association of Internal Management Consultants, this book provides a roadmap to relevance for consultants operating in the increasingly fast-paced, changing, dynamic environment. Readers will learn how to use resources properly and manage the investment efficiently, while truly connecting to the business, securing appropriate levels of commitment, and providing adequate levels of support. Detailed coverage includes guidance toward calculating the value of consulting in terms that executives understand, including business impact and ROI, and using the appropriate tools to show how things are working throughout the process. Whether organizations are using internal or external consultants, or both, consultants can provide better value to the company. Consultants are needed to provide advice, support, and insight into the processes undertaken to improve the business, and integrate the input of different functional units into a more streamlined strategy. This book is designed to help consultants provide the utmost value to clients by maximizing organization, efficiency, and ultimately, ROI. Manage for value with better organization and cost control Set objectives at multiple levels to deliver useful results Measure implementation, impact, ROI, and intangibles Use final results to drive appropriate actions, creating lasting value The skyrocketing need for internal and external consultants will continue, in almost every functional area ranging from HR and technology, to auditing and risk management. *Maximizing the Value of Consulting* provides a manual for relevant, value-driven consulting, with world-renowned expert insight.

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