

Huawei It Bookhd

Tian Tao,Yin Zhifeng

The Huawei Story Tian Tao, Wu Chunbo, 2016-09-16 Huawei was founded in 1987 by ex-military officer Ren Zhengfei and formed as a private company owned by its employees. Its core missions are building telecommunications networks, providing operational and consulting services and equipment to enterprises inside and outside of China, and manufacturing communications devices for the consumer market. The book by Tian Tao and Wu Chunbo is an extraordinary research effort, to analyze and describe a very complex reality and a very special entrepreneur. Huawei is a prominent company among the most successful and most internationalized in China. This book offers insights to Western readers, allowing them to truly understand Huawei, its management philosophy and culture, and the special leadership approaches of Ren Zhengfei. It is a very valuable work to understand entrepreneurship in our complex world.

Pioneers Tian Tao, Yin Zhifeng, 2017-11-16 Founded in 1987 by a former engineer in China's People's Liberation Army (Ren Zhengfei), Huawei Technologies is today the world's largest telecoms equipment manufacturer and second behind Apple in smartphones. Its emergence into a multinational with over 175,000 employees all around the world is nothing short of extraordinary. This book gets to the heart of the pioneers within Huawei - the individuals who blazed a trail through unexplored and undeveloped territories, that enabled Huawei to expand globally in such impressive terms. Their personal stories tell us about the extraordinary commitment, determination, and ability required for companies to establish new ground in some of the most difficult parts of the world. This unconventional form of heroism remains a central part of Huawei's culture and makes it stand out in today's business world.

Ren Zhengfei & Huawei Li Hongwen, 2017 China's economic rise and influence has been one of

the most significant developments in the global economy of recent times. A driving force behind this expansion has been the private entrepreneurs and companies of China, some of which have literally redefined the economic and business landscape, both inside and outside of China. Ren Zhengfei is one such entrepreneur, who has become one of China's most revered and inspiring business leaders. His company Huawei Technologies, which was founded in 1987, is today a world-leading supplier of telecommunications equipment and mobile phones that employs over 150,000 people around the world. Low profile and known for his down-to-earth nature, Ren is hugely popular in China. This book tells the story of how he turned Huawei into one of the world's most recognized business brands and the much admired management philosophy behind its success.

The Management Transformation of Huawei Xiaobo Wu, Johann Peter Murmann, Can Huang, Bin Guo, 2020-04-09 Huawei has become China's most prominent multinational company and a leader in the ICT sector. Given unprecedented access to the company, the authors of this book examine the management transformation of Huawei from its inception in 1987 until 2019, observing in detail not only the creation of its organizational routines but also the breaking of routines across most major functional areas: Management, Product Development, HR, Supply Chain, Finance, R&D, Intellectual Property, and International Business. 'Dynamic capabilities' are central to theories of competitive advantage and this book highlights Huawei as an ideal case study for the successful implementation of change routines and change-supporting values. The chapters cover all the major change initiatives the firm has undertaken since 1996 to import best practices from the West, with the help of consultants. The insights presented in the book will be particularly interesting for academics in the field of strategy, management, and business history.

The Huawei Way: Lessons from an International Tech Giant on Driving Growth by Focusing on

Never-Ending Innovation Yang Shaolong, 2016-07-29 Model your company's future on the success of tech's quiet giant BusinessWeek once listed Chinese tech firm Huawei as one of the ten most influential companies on the planet, and Time placed its founder Ren Zhengfei in the top 100 most influential men in the world. Once considered an insignificant upstart bound for failure like so many other early tech companies, Huawei is now a \$62 billion company employing 190,000 people worldwide. Huawei's upward trajectory is the classic story of a company that beat all the odds. Founded in 1987 with 20,000 RMB, Huawei took on all the IT powerhouses during times of major market upheaval and has come out on top—all due to the clarity of vision, powerful sense of purpose, and sheer work ethic of its founder. The Huawei Way provides practical lessons on how Ren Zhengfei led his company to a level of success no one in the world predicted. As telecom's old greats like Motorola, Nokia, and Siemens continue to struggle from the effects of recession, Huawei continues to grow because it never stops innovating. Its success is self-driven because the company, reflecting its founder, maintains a relentless dedication R&D; while other companies, fueled by fear, are scaling down R&D to save money, Huawei is ramping it up. And it's paying off big time. Both entertaining and instructive, The Huawei Way traces the rise of one of today's greatest tech companies to provide valuable business and management lessons anyone can apply to any company, in any industry.

HCNA Networking Study Guide Huawei Technologies Co., Ltd., 2016-07-04 This book is a study guide for Huawei (HCNA) certification. It has been written to help readers understand the principles of network technologies. It covers topics including network fundamentals, Ethernet, various protocols such as those used in routing, and Huawei's own VRP operating system—all essential aspects of HCNA certification. Presenting routing and switching basics in depth, it is a valuable resource for information and communications technology (ICT) practitioners, university students and network technology fans.

Enterprise Data at Huawei Yun Ma,Hao Du,2021-11-22 This book systematically introduces the data governance and digital transformation at Huawei, from the perspectives of technology, process, management, and so on. Huawei is a large global enterprise engaging in multiple types of business in over 170 countries and regions. Its differentiated operation is supported by an enterprise data foundation and corresponding data governance methods. With valuable experience, methodology, standards, solutions, and case studies on data governance and digital transformation, enterprise data at Huawei is ideal for readers to learn and apply, as well as to get an idea of the digital transformation journey at Huawei. This book is organized into four parts and ten chapters. Based on the understanding of “the cognitive world of machines,” the book proposes the prospects for the future of data governance, as well as the imaginations about AI-based governance, data sovereignty, and building a data ecosystem.

Huawei Goes Global Wenxian Zhang,Ilan Alon,Christoph Lattemann,2020-10-22 *Huawei Goes Global* provides a much-needed, comprehensive, and scholarly examination of the business environment and the striving global operations of China’s technology giant. With theoretical research, case studies, data analysis, and empirical studies, this two-volume work tells a fascinating story of internationalization in an emerging economy. As one of the most powerful Chinese companies in the global economy, the largest global telecommunications-equipment producer and a leading consumer-electronics manufacturer, Huawei is a great example of the globalization of the Chinese enterprises in the twenty-first century. In Volume I, scholars critically examine the rise of Huawei as a Chinese global enterprise from the political economy and public policy perspectives, as well as Huawei’s development strategies, innovations, and talent management. In Volume II, multiple authors carefully study the growth of Huawei from regional and geopolitical perspectives, and its corporate

communication and crisis management. Within the framework of the trade conflicts between China and the US, controversies over economic sanctions, intellectual property disputes, and espionage and cyber security concerns, this groundbreaking work makes an important contribution to both academic literature and the ongoing public discourse on Huawei. Volume II is available here:

<https://www.palgrave.com/gp/book/9783030475789>

Dedication Huang Weiwei, Weiwei Huang, 2016 In 2012, the Chinese company Huawei Technologies overtook Ericsson to become the world's largest telecommunications equipment manufacturer, firmly establishing itself on the world business map. Today, it has over 170,000 employees worldwide and in 2014 the company generated a remarkable profit of \$5.5 billion. Whilst research and development and the technology that results from it are core drivers of Huawei's success, the company's amazing growth is also determined by its human resource strategy. This is based on a \customer-first\ attitude, the belief that obtaining opportunities is through hard work and, above all, \a dedication to do the best in anything we do.\ How Huawei promotes this dedication amongst its workforce is the subject of this important book. Through original incentive systems, employee ownership and the mentality to act like a boss, Huawei has managed to create a culture of dedication that has become the bedrock of its growth today.

Huidu - Inside Huawei William B. Plummer, 2018-09-29 China-based Huawei Technologies has experienced rapid success over its 30 year history, reaching around \$92 billion in revenues in 2017. Over the last ten years, however, as tensions between the U.S. and China have grown, and as global concerns related to network and data integrity have exploded, the company has come under intense, perhaps unfair, scrutiny, particularly in the United States. Meanwhile, the company is at an inflection point in its coming of age as a global leader, seeking to blend Western business practices with a

unique Eastern corporate culture - in so doing experiencing monumental success across the globe in terms of sales and operations - but also struggling in terms of branding, communications, transparency and image management. Huidu - Inside Huawei is a personal account of my experiences over the last five years with the company, based on all of the above and more. Myths are unraveled. Frustrations - internal and external - are exposed. The reality and complexity of today's information and communication technology is unveiled, and in the context of national security concerns being wielded as a trade barrier.

The Huawei and Snowden Questions Olav Lysne, 2018-02-19 This open access book answers two central questions: firstly, is it at all possible to verify electronic equipment procured from untrusted vendors? Secondly, can I build trust into my products in such a way that I support verification by untrusting customers? In separate chapters the book takes readers through the state of the art in fields of computer science that can shed light on these questions. In a concluding chapter it discusses realistic ways forward. In discussions on cyber security, there is a tacit assumption that the manufacturer of equipment will collaborate with the user of the equipment to stop third-party wrongdoers. The Snowden files and recent deliberations on the use of Chinese equipment in the critical infrastructures of western countries have changed this. The discourse in both cases revolves around what malevolent manufacturers can do to harm their own customers, and the importance of the matter is on par with questions of national security. This book is of great interest to ICT and security professionals who need a clear understanding of the two questions posed in the subtitle, and to decision-makers in industry, national bodies and nation states.

The American Trap Frédéric Pierucci, 2019-11-14 In 2014, France lost part of the control of its nuclear power plants to the United States. Frédéric Pierucci, former senior executive of one of

Alstom's power company subsidiaries, found himself at the heart of this state scandal. His story goes to the very core of how he plotted the key features of the secret economic war that the United States is waging in Europe. And after being silenced for a long time, he has decided, with the help of journalist Matthieu Aron, to reveal all. In April 2013, Frédéric Pierucci was arrested in New York by the FBI and accused of bribery. The US authorities imprisoned him for more than two years - including fourteen months in a notorious maximum-security prison. In doing so, they forced Alstom to pay the biggest financial penalty ever imposed by the United States. In the end, Alstom also gave up areas of control to General Electric, its biggest American competitor. Frédéric's story unpacks how the United States is using corporate law as an economic weapon against its own allies. One after the other, some of the world's largest companies are being actively destabilised to the benefit of the US, in acts of economic sabotage that seem to be the beginning of what's to come...

Visionaries Tian Tao, Yin Zhifeng, 2018-03-28 Founded in 1987 by a former engineer in China's People's Liberation Army (Ren Zhengfei), Huawei Technologies is the world's largest telecoms equipment manufacturer and second only to Apple in smartphones. Its emergence into a multinational with over 175,000 employees all around the world is nothing short of extraordinary. This book delves into the financial workings and systems within Huawei - and the individuals whose craftsmanship and excellence enabled Huawei to expand globally in such impressive terms. Their personal stories tell us about the extraordinary vision, dedication and perseverance required for companies to establish a robust financial system that supports the growth of a world-class company. Huawei's goal is not just to have profitable income and healthy cash flow. More important is that operating results are sustainable.

Wireless Wars Jonathan Pelson, 2021-09-28 NATIONAL INDIE EXCELLENCE AWARDS WINNER —

TECHNOLOGY As the world rolls out transformational 5G services, it has become increasingly clear that China may be able to disrupt—or even access—the wireless networks that carry our medical, financial, and even military communications. This insider story from a telecommunications veteran uncovers how we got into this mess—and how to change the outcome. In *Wireless Wars: China's Dangerous Domination of 5G and How We're Fighting Back*, author Jon Pelson explains how America invented cellular technology, taught China how to make the gear, and then handed them the market. Pelson shares never-before-told stories from the executives and scientists who built the industry and describes how China undercut and destroyed competing equipment makers, freeing themselves to export their nation's network gear—and their surveillance state. He also reveals China's successful program to purchase the support of the world's leading political, business, and military figures in their effort to control rival nations' networks. What's more, Pelson draws on his lifelong experience in the telecommunications industry and remarkable access to the sector's leaders to reveal how innovative companies can take on the Chinese threat and work with counterintelligence and cybersecurity experts to prevent China from closing the trap. He offers unparalleled insights into how 5G impacts businesses, national security and you. Finally, *Wireless Wars* proposes how America can use its own unique superpower to retake the lead from China. This book is about more than just 5G wireless services, which enable self-driving cars, advanced telemedicine, and transformational industrial capabilities. It's about the dangers of placing our most sensitive information into the hands of foreign companies who answer to the Chinese Communist Party. And it's about the technology giant that China is using to project its power around the world; Huawei, a global super-company that has surged from a local vendor to a \$120 billion-a-year behemoth in just a few years. For anyone curious about the hottest issue at the intersection of technology and geopolitics, *Wireless Wars* offers an immersive

crash course and an unforgettable read.

Explorers Tian Tao, Yin Zhifeng, 2017-11-16 Huawei Technologies is today the world's largest telecoms equipment manufacturer and second behind Apple in smartphones. Its emergence into a multinational today is based on the company's research & development prowess. Of its 175,000 employees around the world, 75,000 are engaged in R&D. This book provides extraordinary insight into Huawei's research, development, and innovation. It contains the stories of the individuals who made the breakthroughs that enabled Huawei to ultimately become a world-class technology company. Their personal stories tell us about the extraordinary perseverance, focus, and thinking required for companies to take innovation to the highest level. One of the cornerstones of Huawei's global success is its embrace of innovation - this book provides an original perspective on that.

Sinophobia Eric C. Anderson, 2013 Sinophobia: The Huawei Story is an exhaustive study of the firm's rise to global prominence and the subsequent difficulties it has encountered in trying to enter the U.S. market. Employing over 1,000 reports from academia, blogs, media sources, and techie news sites, I have been able to assemble the evidence that suggests the U.S. Congress has been engaged in a witch hunt-and reveal some of the warts Huawei has exposed in its business practices over the last 25 years. Prologue: A brief history of Sinophobia in the United States since Chinese immigrants first came to work the California gold rush and its consequences for today's response to news Chinese firms are seeking to do business in this country. Chapter 1: Huawei's failed first attempt to purchase a U.S. business and a brief history of the Chinese company including culture and marketing practices. Chapter 2: Huawei's failure to win a multi-billion dollar contract to upgrade Sprint's U.S. telecommunications network and an in-depth evaluation and refutation of congressional claims the Chinese company is up to widespread nefarious activities. Chapter 3: Huawei's battle with the

Committee for Foreign Investment in the United States-including the Chinese firm's unprecedented decision to initially tell the Committee to drop dead thereby forcing presidential action. I look at Huawei's efforts to start a division in the United States and then close with a discussion on the value of foreign direct investment for Washington and American citizens as a whole. Chapter 4: Huawei's battle with the House Permanent Select Committee on Intelligence, a look at the rumors that fueled this fight, and the final outcome-a disappointed set of House members, who fail to find the smoking gun that substantiates their charges. Chapter 5: Representative Frank Wolf's one-man crusade to sink Huawei and his ridiculous claims. I also examine Huawei's public relations campaign and efforts to put the critics at ease. Chapter 6: Huawei's travails in Australia-echoing the situation in Washington, also without evidence-and the subsequent debates in Canada and New Zealand. I also look at Huawei's effort at perception management with the release of a controversial white paper on cyber security. Epilogue: A discussion of Huawei's 13 Sep 2012 congressional testimony and the crestfallen members of the committee holding the hearing. I examine warts that have yet to be exposed and close with final thoughts on the causes and costs of Sinophobia.

Campus Network Architectures and Technologies Ningguo Shen,Bin Yu,Mingxiang Huang,Hailin Xu,2021-05-05 *Campus Network Architectures and Technologies* begins by describing the service challenges facing campus networks, and then details the intent-driven campus network architectures and technologies of Huawei Cloud Campus Solution. After reading this book, you will have a comprehensive understanding of next-generation campus network solutions, technical implementations, planning, design, and other know-how. Leveraging Huawei's years of technical expertise and practices in the campus network field, this book systematically describes the use of technical solutions such as virtualization, big data, AI, and SDN in campus networks. You will be able

to reconstruct campus networks quickly and efficiently utilizing this informative description. Additionally, this book provides detailed suggestions for campus network design and deployment based on Huawei's extensive project implementation experience, assisting with the construction of automated and intelligent campus networks required to cope with challenges. This is a practical, informative, and easy-to-understand guide for learning about and designing campus networks. It is intended for network planning engineers, network technical support engineers, network administrators, and enthusiasts of campus network technologies. Authors Ningguo Shen is Chief Architect for Huawei's campus network solutions. He has approximately 20 years' experience in campus network product and solution design, as well as a wealth of expertise in network planning and design. Mr. Shen previously served as a system engineer for the campus switch, data center switch, and WLAN product lines, and led the design of Huawei's intent-driven campus network solution. Bin Yu is an Architect for Huawei's campus network solutions. He has 12 years' experience in campus network product and solution design, as well as extensive expertise in network planning and design and network engineering project implementation. Mr. Yu once led the design of multiple features across various campus network solutions. Mingxiang Huang is a Documentation Engineer for Huawei's campus network solutions. He has three years of technical service experience, and four years of expertise in developing campus network product documentation. Mr. Huang was previously in charge of writing manuals for Huawei router and switch products. He has authored many popular technical series, including Be an OSPF Expert, Insight into Routing Policies, and Story behind Default Routes. Hailin Xu is a Documentation Engineer for Huawei's campus network solutions. He has two years of marketing experience in smart campus solutions, and six years of expertise in developing network products and solution documentation. Extremely familiar with Huawei's campus network products and

solutions, Mr. Xu was previously in charge of writing manuals for Huawei routers, switches, and campus network solutions. In addition, he has participated in smart campus marketing projects within such sectors as education, government, and real estate.

Ascend AI Processor Architecture and Programming Xiaoyao Liang, 2020-07-29 Ascend AI Processor Architecture and Programming: Principles and Applications of CANN offers in-depth AI applications using Huawei's Ascend chip, presenting and analyzing the unique performance and attributes of this processor. The title introduces the fundamental theory of AI, the software and hardware architecture of the Ascend AI processor, related tools and programming technology, and typical application cases. It demonstrates internal software and hardware design principles, system tools and programming techniques for the processor, laying out the elements of AI programming technology needed by researchers developing AI applications. Chapters cover the theoretical fundamentals of AI and deep learning, the state of the industry, including the current state of Neural Network Processors, deep learning frameworks, and a deep learning compilation framework, the hardware architecture of the Ascend AI processor, programming methods and practices for developing the processor, and finally, detailed case studies on data and algorithms for AI. Presents the performance and attributes of the Huawei Ascend AI processor Describes the software and hardware architecture of the Ascend processor Lays out the elements of AI theory, processor architecture, and AI applications Provides detailed case studies on data and algorithms for AI Offers insights into processor architecture and programming to spark new AI applications

Customer Centricity Weiwei Huang, 2019-02-19 In 2012, the Chinese company Huawei Technologies overtook Ericsson to become the world's largest telecommunications equipment manufacturer, firmly establishing itself on the world business map. Today, it has more than 180,000

employees worldwide and achieved record profits in 2014 of \$7.3 billion. This book provides a deep and clear understanding of Huawei's management philosophy and strategy. Central to this is the company's orientation towards customers - that customer satisfaction is the base criterion for measuring Huawei's work. The author also examines Huawei's strategy for long-term growth, especially the principles related to organizational design and operations, the constant improvement of end-to-end procedures, and the management of change. In short, the book reveals how to manage and grow a world-class high-tech company.

Digitalization Cases Vol. 2 Nils Urbach, Maximilian Röglinger, Karlheinz Kautz, Rose Alinda Alias, Carol Saunders, Martin Wiener, 2021-10-30 This book presents a rich compilation of real-world cases on digitalization, aiming to share first-hand insights from renowned organizations and to make digitalization tangible. With all economic and societal sectors being challenged by emerging technologies, the digital economy is highly volatile, uncertain, complex, and ambiguous. It confronts established organizations with substantial challenges and opportunities. Against this backdrop, this book reports on best practices and lessons learned from organizations that succeeded in tackling the challenges and seizing the opportunities of the digital economy. It illustrates how twenty organizations leveraged their capabilities to create disruptive innovation, to develop digital business models, and to digitally transform themselves. These cases stem from various industries (e.g. automotive, insurance, consulting, and public services) and countries, covering the many facets that digitalization may have. As all case descriptions follow a unified template, they are easily accessible for readers and provide insightful examples for practitioners as well as interesting cases for researchers, teachers, and students. Almost every organization is trying to figure out how best to respond to the opportunities and threats posed by digitalization. This book provides valuable lessons

from those organizations that have already begun their digital transformation journey. Michael D. Myers, Professor of Information Systems, University of Auckland Digitalization Cases provides firsthand insights into the efforts of renowned companies. The presented actions, results, and lessons learned are a great inspiration for managers, students, and academics. This book gives real pointers on the how and where to start. Anna Kopp, Head of IT Germany, Microsoft The cases compiled in the second volume of Digitalization Cases show how disruption can actively be managed. Further, long-term insights from extended success stories of the first edition highlight that courage to change pays off well. This book represents a motivation for organizations to drive their digital transformation journeys actively. Markus Richter, State Secretary at the Federal Ministry of the Interior, Building and Community and Federal Government Commissioner for Information Technology, Germany

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