

# **Houston Business Coach**

**Kristie Lorette, John N. Peragine (Jr.)**

*Pinpointing Excellence* John Reed, 2011 The executive coaching market has exploded, and it's hard to know which coaches have the expertise that's right for your business, and which ones are just nice people who have done a little time in the business world. Identifying the difference can mean a world of difference to your bottom line. Now, *Pinpointing Excellence* provides anyone thinking about employing an executive coach with an objective way to evaluate the candidates. Busy executives don't have time to take a course on selecting a coach; they need a quick test to determine both the quality and fit of a prospective candidate. The practical data and straightforward tools included here ensure that consumers select only high-quality coaches and generate better returns on their outlay of time, energy, and money. For the executive looking for a coach or the coach looking to fine-tune his or her services, this little book brings the realities of today's executive coaching field into clear perspective.

**Change Agents** Brian Tracy, Dennis McGough, *The World's Leading Experts*, 2013-07-19 Nothing endures but change. This phrase, which we have attributed to Heraclitus, was probably around in one form or another since the beginning of time. Each one of us, without exception, changes as we age. Why do we change? Change is a basic survival mechanism. Changes may be viewed as caused by internal or external factors. Youth and inexperience love change. As we get older, we develop a resistance to change - at times to our detriment. Adopting and promoting change in our lives as well as the lives of others is a progressive and entrepreneurial trait. The Celebrity Experts(r) in this book have attained success by changing both themselves and the world around them to some degree. Descriptively known as Agents of Change, the Celebrity Experts(r) in this book seek to make new inroads into the fields of expertise they represent. Never afraid of change, however difficult, they

know that they will never enjoy the sweet taste of success only doing what everyone else does. (That kind of effortless success is called winning the lottery - not good odds.) Change Agents lead the way. They prefer to be the ones blazing trails and making changes. If you wish to use their proven methods and be guided by these Change Agents, the Celebrity Experts(r) in this book will show you the way. You can avoid having ulcers by adapting to the situation: If you fall in the mud puddle, check your pockets for fish. Author U

The Business Coaching Handbook Curly Martin, 2007-03-23 The Business Coaching Handbook reveals what business coaching IS, how to assess the shape of your business and what steps you need to put in place to grow a successful business. This book has been compiled for business entrepreneurs who have recently achieved the first goal of getting the enterprise up and running or, have been operating their own professional practice or business for a few years and now want to take it to the next level.

**Focal Point** Brian Tracy, 2001-10-26 The true secret of high achievers is that they know how to find their focal point - the one thing they should do, at any given moment, to get the best possible results in each area of their lives. Bestselling author and motivational speaker Brian Tracy brings together the very best ideas on personal management into a simple, easy-to-use plan. Focal Point helps readers analyze their lives in seven key areas and shows them how to develop focused goals and plans in each. This best-selling guide provides timeless truths that have been discovered by the most effective people throughout the ages, answering questions like: In Focal Point, Tracy provides timeless truths that answers questions such as: How can I get control of my time and my life? How can I achieve maximum career success and still balance my personal life? How can I accelerate the achievement of all my goals? Focal Point shows you how to develop absolute clarity about what they

want, and how they can achieve supreme satisfaction, both personally and professionally.

**Business Coaching and Mentoring For Dummies** Marie Taylor, Steve Crabb, 2016-04-18 Don't fall behind—Coach your business toward success! *Business Coaching & Mentoring For Dummies* explores effective coaching strategies that guide you in coaching and mentoring your colleagues. With insight into key coaching concepts and an impressive range of tools, this easy-to-use resource helps you transform your team—and yourself in the process! Written from the perspective of a business coach, this comprehensive book explores the practical coaching skill set, tools, and techniques that will help you along your way, and explains how to identify who to coach, what to coach, how to coach, and when to coach. Whether you have experience in a coaching and mentoring role or you're new to the coaching game, this is a valuable must-have resource. The right approach to business coaching can take your company from good to great—it can also improve employee satisfaction, employee loyalty, team morale, and your bottom line. The trick is to approach business coaching in a way that is effective and flexible, ensuring that you achieve results while meeting the unique needs of your team. This comprehensive text will help you: Understand the foundational concepts of business coaching and mentoring Discover how proper coaching and mentoring methods can help get a business on the right track Identify and leverage tools to develop your business leadership mindset Create a successful personal and business identity with the support and guidance of a coach *Business Coaching & Mentoring For Dummies* is an essential resource for business owners, business leaders, coaches, and mentors who want to take their skills to the next level.

**Reflections from a Business Coach** Keith Barton, 2008-12 Why would anyone want to coach businessmen and women who may be tired of their corporate careers or may just want to turn their hobby into a business? Why would anyone want to be a coach? I've asked myself these and other

questions many times when I left the safe world of being a therapist where the rules of engagement are well prescribed. It's safer in being the expert whose job it is to listen and help reassure folks that they are not losers, that there's meaning in their lives, that all they need is to have a passion for life. The world of coaching is a different arena where coach and client are equal and the coaches job is to ask the right questions to get his or her clients to engage in a plan of action that hopefully will change their lives. My coaching style is non-directive, whereby my executive clients discuss their current project assignments and managerial approaches to staff recruitment, development, and retention. I use the following strategies to optimize executive growth to: Model executive development based on individual and company core values Create a visionary approach to problem-solving Establish accountability structures for change Encourage risk-taking behaviors that foster competition and growth Create new markets for your services and product Thus, coaching involves putting self aside and concentrating on the motivation of your client. The emphasis is on the relationship developed between coach and client where each participates in a process of change that holds the client's agenda using the expertise and experience of the coach. Whereas mentoring involves mirroring for your client what the skill might look like (intention), coaching offers a vision for your client that empowers and holds your client accountable. Success = accountability for change.

*The Business Coach* Bradley J. Sugars, Brad Sugars, 2006-01-09 Put yourself in the hands of the Business Coach-and run your business like a champion! Follow along as the Coach demonstrates how to successfully navigate the challenges and recognize the opportunities business owners face every day. The Business Coach uses strategies developed by Sugars and the business coaches at Action International, who have helped nearly a million business owners worldwide realize their dreams. You'll learn: The story of business basics for beginning and experienced business owners How to pinpoint

problem areas, develop winning strategies, and measure your progress The secrets to true financial freedom by building a successful company that runs itself Get real results right now when you discover all that Instant Success has to offer! Instant Advertising \* Instant Cashflow \* Instant Leads \* Instant Profit \* Instant Promotions \* Instant Referrals \* Instant Repeat Business \* Instant Sales \* Instant Systems \* Instant Team Building \* The Business Coach \* The Real Estate Coach \* Successful Franchising \* Billionaire in Training

**Business Coaching International** Sunny Stout-Rostron, 2018-05-15 You simply must read this book if you are serious about being a top-notch business coach. It is an excellent guide to best practices based on clear theory, experience and business wisdom.'- Carol Kauffman PhD, co-founder and Director of the Coaching and Positive Psychology Initiative at Harvard Medical School, and Co-Editor-in-Chief of Coaching: An International Journal of Theory Research and Practice. 'This is an extraordinarily thorough book. It covers a great range of practical guidance on matters that will concern the new coach and addresses a wide range of approaches to coaching while remaining firmly embedded in an experiential learning tradition.'- David Megginson, Professor of Human Resource Development, Sheffield Hallam University, UK

**The Business Coach** James S. Doyle, 1999-02-22 In this book, author James S. Doyle demonstrates how to apply the coach concept to the game of business and establish a successful coaching relationship with any employee, within any organization. More than just tips and techniques, The Business Coach is a highly practical guide that leads the reader through a step-by-step process of growth and mastery. The coaching relationship, according to Doyle, grows from the inside-out. It is not a role that can be picked up and put on like a uniform. It requires a shift in thinking and behavior, as well as a true commitment to being a coach, not just the desire to act like one. This book provides

the necessary mind set, skills, and attributes needed to allow this internal transformation.

**Business Coaching & Mentoring For Dummies** Marie Taylor, Steve Crabb, 2017-07-03 Shape the leadership of tomorrow Business Coaching & Mentoring For Dummies provides business owners and managers with the insight they need to successfully develop the next generation of leaders. Packed with business-led strategies, key concepts, and effective techniques, this book equips you with the skills to transform both yourself and your team. Whether you're coaching colleagues, employees, or offering your skills as a service, these techniques will help you build a productive relationship that leads to business success. The companion website also features eight bonus videos that will further your mastery by showing you what great coaching looks like in action. Navigate tricky situations and emotional minefields with ease; develop vision, values, and a mission; create a long-term plan—everything you need is here, with expert guidance every step of the way. Understand how mentoring benefits both sides of the relationship Learn key coaching techniques that develop leadership potential Adopt new tools that facilitate coaching and mentoring interactions The modern workplace is a mix of generations, personalities, strengths, weaknesses, and quirks; great leadership can pull it all together toward a common goal, but who leads the leaders? Mentors and coaches fill this essential role, and this book shows you how to be one of the best.

**FT Guide to Business Coaching** Anne Scoular, 2012-09-07 The FT Guide to Business Coaching shows you everything you need to know about becoming a business coach, from how to find out if you've got what it takes, through the basic tools and models that really work. This book gives you a step-by-step guide to the tools, the market knowledge and the crucial new techniques from psychology you need to become an exceptional business coach. Clear, compelling and comprehensive, covering classic and fresh material from both business and psychology, this is the

first book to cover both the critical elements of world-class business coaching. This book takes you through a tried and trusted process developed specifically for senior business leaders. It will help you: Know when to coach and when to lead. Build powerful listening skills. Get to grips with the most useful and up-to-the minute coaching tools and psychological techniques. Calculate if – and crucially, how - you can make a living as a business coach. Decide if, how and when to go for accreditation as a coach.

*Coach Anyone about Anything* Germaine Porché, Jed Niederer, 2010 Executive coaches Jed Niederer and Germaine Porché discuss how organizations also can benefit from having coaches and what you can contribute as a coach. Niederer and Porché provide kernels of wisdom and a variety of coaching tips amid a more than plentiful array of charts, graphs and models. They tell coaches how to help people and their organizations succeed by working with activities already in place that drive high performance and countering those...that dampen it. Though the book could be better organized, it's well informed and good hearted. Organizations and coaches will find beneficial counsel here. getAbstract recommends this commonsense manual to coaches, consultants, their clients, and organizational leaders who plan to use coaches or consultants.

**Becoming Your Own Business Coach** George W. Watts, 2010-02-26 This hands-on, self-coaching program helps aspiring leaders develop their skills, understand themselves, and realize their dreams. In *Becoming Your Own Business Coach*, Dr. George Watts helps readers become their own change agents. His core principle? Exceptional executives possess the ability to hold deep conversations not just with others, but with themselves. The core premise of this book is straightforward: The deeper and better you understand yourself, the more successful an executive you will become. *Becoming Your Own Business Coach* offers clear, practical ways executives can grow



through introspection, self-knowledge, and self-awareness. Dr. Watts employs the time-honored Socratic approach of asking guided, open-ended questions, providing short personality tests, and explaining straightforward concepts to make the reading journey practical, simple, enjoyable—and productive. Self-coaching, done right, can raise one's emotional intelligence, reveal new skills and abilities, and help readers get from where they are in business and life to where they want to be. His book, Watts says, is action learning, challenging readers to become a partner in their own professional journeys, bridging the gap from their current to their ideal selves.

**Developing A Coaching Business** Rogers, Jenny, 2006-06-01 This 'little black book' is a practical book which all coaches should read before they decide to enter the business world of coaching. It is an easy read that is packed with a number of useful tips and practical advice of how to both develop and implement your business. Yvonne Thackray How do I set up a coaching business? How do I find clients? How do I market myself successfully? If you are considering these questions, then this is the book for you. The coaching market is thriving but many coaches need practical help on how to develop and grow their businesses. Being a good coach is never enough. This book gives practical help based on many years of successful experience. Many coaches make the mistake of starting too broadly when the secret is to find a niche - but how do you do this? How do you find your natural clients? How do they find you? What should you charge? Should you have an office or can you work from home? Start-up costs are never as minimal as they might look, so how do you sustain yourself while you are building the business? It is essential to promote your fledgling business but which methods work and which are just a waste of time and money? You must have a web site but what should it contain to carry the right message about you and your coaching practice? Then there is the whole question of selling - a process many coaches dread but which has to be done because word of

mouth on its own will never generate enough clients to earn a decent living. Finally, how big do you ultimately want your business to be? What are the plusses and minuses of growth? This book explains step by step how to build a successful new coaching business using an innovative method of selling with integrity. Using helpful case studies, Jenny Rogers clearly analyses the practical issues that can make or break a new venture. This book is the first step in running a successful coaching business.

**SideHustle Millionaire** Tony Whatley, 2018-05-29 Are you an entrepreneur at heart, but have never stepped out of the comfort zone of having a stable career in the corporate world? Do you feel like you are missing something in your life, or within your job? Have you reached that glass ceiling within your career, with nowhere left to climb? Perhaps you desire a creative outlet, or somewhere to refine your leadership and management capabilities. You may just be looking to increase your income and lifestyle by a couple factors. You just know that you have more potential. Turn your passions into profit! Fuel your desire to be in control of your own destiny. Starting a business may seem an overwhelming task for a busy professional, but it doesn't have to be. With proper guidance and execution, your side business income may exceed your career salary. The best part is that in today's digital society, you won't even have to quit your job to start something that can have a high-earning potential. You can retain that safety net of a career, for as long as you wish -- Amazon.com.

**The 5 Secrets of a Phenomenal Business** Howard Partridge, 2014-02-04 In this book, you will learn... The one and only Reason Your Business Exists (and why it matters). Your business can have a dramatic impact on your personal life. Understanding why you are in business will help you enjoy your business more and will help you build the right kind of business. How to stop being a slave to Your Business by Transforming it into a Predictable, Profitable, Turnkey Operation. Learn the 5 vital components of a system, why you are overwhelmed with your business, and how to streamline it so it

runs like a well-oiled machine. The Proven Secrets of Record Sales and Profits. All of business is about relationships. You will learn the only 3 ways to increase sales, how to truly set yourself apart, the fastest growth tool on the planet, the biggest marketing mistake of all, and how to build a large network of supporters. In The 5 Secrets of a Phenomenal Business, the 5 “secrets” are the key areas of building your business. If any one of them is suffering, the business suffers. The stronger these key areas are the better results you get in your business. Understanding what these secrets are and how to apply them is key to a phenomenal business. The #1 Reason Small Businesses Do not Grow (and what to do about it). Thousands of small business owners around readily agree on the reason they do not grow or do as well as they “could” do. They also agree on the solution. Overcome this challenge and you will be on your way to phenomenal success!

How to Open & Operate a Financially Successful Personal and Executive Coaching Business Kristie Lorette, John N. Peragine (Jr.), 2011 In the United States, the average professional coach makes roughly \$150 to \$200 per hour. It is not uncommon for a seasoned coach to make well over \$100,000 per year. If you are good at motivating and inspiring people, a coaching business might be a great choice for you. As a professional coach, you will recognize and define your clients' goals; construct a realistic strategy for achieving your goals; establish a detailed program of actions and activities; identify, manage, and change business improvements; get effective and timely results; monitor your progress and build on your successes: achieve what might seem impossible; and get the rewards and recognition you deserve. If you are investigating opportunities in this type of business, you should begin by reading this book. If you enjoy working With people, this might be the perfect business for you. Keep in mind that this business looks easy, but as with any business, looks can be deceiving. This complete manual Will arm you with everything you need, including sample business forms;

contracts; worksheets and checklists for planning, opening, and running day-to-day operations; assistance with setting up your office; plans and layouts; and dozens of other valuable, timesaving tools of the trade that no business should be without. You will learn how to set up computer systems to save time and money, meet IRS requirements, generate high-profile public relations and publicity, and implement low-cost internal marketing ideas. You will learn how to build your business by using low- and no-cost ways to satisfy customers, as well as ways to increase sales and have customers refer others to you.

**Managing Up** Mary Abbajay, 2018-03-07 Build vital connections to accelerate your career success **Managing Up** is your guide to the most valuable 'soft skill' your career has ever seen. It's not about sucking up or brown-nosing; it's about figuring out who you are, who your boss is, and finding where you meet. It's about building real relationships with people who have influence over your career. Managing up is good for you, good for your boss, and good for the organization as a whole. This book gives you strategies for developing these all-important connections and building more than rapport; you become able to quickly assess situations, and determine which actions will move you forward; you become your own talent manager, and your boss's top choice for that new opportunity. As a skill, managing up can do more for your career than simply 'networking' ever could—and this book shows you how. Real-world strategies give you a set of actionable steps, supplemented by expert advice from a top leadership consultant that helps you get on track to advancement. It's never too early or too late to start adjusting your alignment, and this book provides the help you need to start accelerating your trajectory. Develop robust relationships with influential people Enhance your self-awareness and become more adaptable Gain new opportunities and accelerate your career Stop 'schmoozing' and develop true, lasting connections **Managing up** helps you build the sort of

relationships that foster more communication, collaboration, cooperation, and understanding between people at different levels of power, with a variety of perspectives and skills. This type of bridge-building builds your reputation for effectiveness and fit, so you can start skipping rungs on the ladder as you build a strong, successful career. Managing Up is your personal manual for building this vital skill so you can begin building your best future.

**Essential Business Coaching** Averil Leimon, Gladeana McMahon, Francois Moscovici, 2005-11-14 Do coaches need to be psychologists, business people or both? Essential Business Coaching offers a much-needed answer to the question of what makes a good business coach. The authors draw on 60 years of combined experience to provide an in-depth review of best practice and theory. They provide a thorough examination of the changing nature of work, the need for new sources of competitive advantage and the benefits of investing in coaching. Useful ideas for further reading are found throughout, along with numerous examples of real business coaching situations. The inclusion of interviews with both corporate sponsors and individual clients provide a unique insight into what makes good coaching in practice. The combination of solid theory and abundant examples make Essential Business Coaching an invaluable tool for all business coaches as well as counsellors, psychotherapists, human resource professionals and senior managers.

The Power of Community: How Phenomenal Leaders Inspire their Teams, Wow their Customers, and Make Bigger Profits Howard Partridge, 2018-01-26 Boost engagement—and profits—by feeding your staff's craving for community It seems the more connected we are through email, smart phones, and social media, the more disconnected we become on a personal, human level—and teamwork suffers tremendously. If this is happening in your company, fear not. The solution is here. The Power of Community provides a step-by-step approach to transforming your organization by tapping into the

human need to connect with and feel valued by others. By creating a company culture based on core community values, you'll empower your workforce, build customer loyalty, and drive profits and growth. This game-changing guide describes why "community" is the answer to employee disengagement—which is now at a record 70 percent—and it explains how to develop the kind of culture that makes an industry leader of your business. It takes hard work and determination, but the rewards will astound you. "When people feel like they belong to one another, when they feel cared for, and they believe that the vision is worth sacrificing for, they will go the extra mile for the company," the author writes. This is true community, and it's at the core of today's most successful companies. Business leaders often tell their people, "We're all in this together," but very few follow through on this sentiment. Separate yourself from the pack by implementing the simple but profoundly effective methods in this book. When people feel they're part of something bigger than themselves, they're more collaborative, creative, and innovative—and this will always drive organizational success. Everyone wins in *The Power of Community*

### Decoding **Houston Business Coach**: Revealing the Captivating Potential of Verbal Expression

In a time characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its capability to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**Houston Business Coach**," a mesmerizing literary creation penned with a celebrated wordsmith, readers embark on an enlightening odyssey, unraveling the intricate significance of

language and its enduring effect on our lives. In this appraisal, we shall explore the book's central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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## **Houston Business Coach**

### **Introduction**

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