

Hidden Jobs

Violet Moreton Cooper

Cracking The Hidden Job Market Donald Asher,2010-12-28 Can't find a job? Maybe you're seeing only half the picture! Half the job market is invisible Are you spending all your time applying to posted job openings—postings that draw hundreds, and in some cases, thousands of applications? No matter how perfect you are for the job, there is always someone else who's a little more qualified, more experienced. The key to success in the current job market is breaking through to the hidden job market. Over half of all jobs go to someone who did not apply to a posted opening at all. What are they doing and how are they doing it? They're finding new jobs before the posting hits the Internet. Career guru Donald Asher offers proven strategies for finding great opportunities in any industry. With Cracking the Hidden Job Market you'll stop wasting time and effort and beat the job-search odds by learning how to: • find jobs that are never posted anywhere • get complete strangers to help you find a job • convince potential employers to give you an interview—even when they're “not hiring” • find—and land—the new jobs in this, or any, economy Every page of Cracking the Hidden Job Market is packed with no-frills fundamentals to change the way you look for a job, this time—and forever!

Unlock the Hidden Job Market Duncan Mathison,Martha I. Finney,2009-09-20 More than 70% of today's job opportunities come through the “hidden job market”: they're never advertised, assigned to search firms or internal recruiters, or displayed at job fairs. What's more, as employers cut recruiting costs, the proportion of “hidden” job opportunities is actually growing. And, since most jobseekers know practically nothing about it, those who do understand it have a powerful inside advantage. Now, two career experts reveal the hidden job market, and show how to use it to dramatically improve your chances of landing a job that fits your passions and skills perfectly. Duncan Mathison and best-selling author Martha Finney help you launch a custom, personal job search that avoids competing with thousands of desperate, laid-off job seekers. Learn how to: Use the hidden job market to leap-frog salary levels or even change professions Uncover hidden market opportunities, and your target employers' unspoken needs and wants Tell your story in two minutes, and make people want to know more Get the interviews that count, and run them like a pro Network without sounding phony, lame or desperate Reframe experiences, passions, and hobbies as “transferrable skills” Build a strategic support team of advisors Identify a “dead-ended” job search, and get it restarted Negotiate compensation for “hidden” jobs.

Cracking The Hidden Job Market Donald Asher,2010-12-28 Can't find a job? Maybe you're seeing only half the picture! Half the job market is invisible Are you spending all your time applying to posted job openings—postings that draw hundreds, and in some cases, thousands of applications? No matter how perfect you are for the job, there is always someone else who's a little more qualified, more experienced. The key to success in the current job market is breaking through to the hidden job market. Over half of all jobs go to someone who did not apply to a posted opening at all. What are they doing and how are they doing it? They're finding new jobs before the posting hits the Internet. Career guru Donald Asher offers proven strategies for finding great opportunities in any industry. With Cracking the Hidden Job Market you'll stop wasting time and effort and beat the job-search odds by learning how to: • find jobs that are never posted anywhere • get complete strangers to help you find a job • convince potential employers to give you an interview—even when they're “not hiring” • find—and land—the new jobs in this, or any, economy Every page of Cracking the Hidden Job Market is packed with no-frills fundamentals to change the way you look for a job, this time—and forever!

Hidden America Jeanne Marie Laskas,2012-09-13 An Oprah.com “Must-Read Book” Award-winning journalist Jeanne Marie Laskas reveals “enlightening, entertaining, and often poignant”* profiles of America's working class—the forgotten men and women who make our country run. Take the men of Hopedale Mining company in Cadiz, Ohio. Laskas spent several weeks with them, both below and above ground, and by the end, you will know not only about their work, but about Pap and his dying mom, Smitty and the mail-order bride who stood him up at the airport, and Scotty and his thwarted dreams of becoming a boxing champion. That is only one hidden world. Others that she explores: an Alaskan oil rig, a migrant labor camp in Maine, the air traffic control center at LaGuardia Airport in New York, a beef ranch in Texas, a landfill in California, a long-haul trucker in Iowa, a gun shop in Arizona, and the Cincinnati Ben-Gals cheerleaders, mere footnotes in the moneymaking spectacle that is professional football. “Jeanne Marie Laskas is a reporting and writing powerhouse. She doesn't just interview the people who dig our coal and extract our oil, she goes deep into the mines and tundra with them. With beauty, wit, curiosity, and grace, she finds the hidden soul of America. Hidden America is essential reading.”—Rebecca Skloot, author of The Immortal Life of Henrietta Lacks

Power Ties Dan Beaudry,2009 Studying in America is a powerful first step towards making employment in the U.S. a reality. But each year, thousands of international students are surprised to discover that it takes more than an American degree to get a job in the United States.In this revealing book, Dan Beaudry, former head of campus recruiting at Monster.com, and former Associate Director of Corporate Recruiting at the Boston University School of Management, shares the potent job search system he's used to help many international students find U.S. employment. What you'll discover in these pages will surprise and empower you.

The Ultimate Job Hunting Book Patricia Scudamore,Hilton Catt,David McWhir,2018-04-19 This is your complete course in finding that perfect job. From crafting the perfect CV and finding the job of your dreams, to writing a great cover letter and winning at interview, THE ULTIMATE JOB HUNTING BOOK is a dynamic collection of tools, techniques, and strategies for success. Short, punchy chapters mean you can read up quickly and start applying what you've learned immediately. * Part 1: Your CVs Masterclass * Part 2: Your Job Hunting Masterclass * Part 3: Your Cover Letters Masterclass * Part 4: Your Job Interviews Masterclass Discover the main themes, key ideas and tools you need and bring it all together with practical exercises. ABOUT THE SERIES ULTIMATE books are for managers, leaders, and business executives who want to succeed at work. From marketing and sales to management and finance, each title gives comprehensive coverage of the essential business skills you need to get ahead in your career. Written in straightforward English, each book is designed to help you quickly master the subject, with fun quizzes embedded so that you can check how you're doing.

Get Hired Fast! Brian Graham,2005-02-01 The Job Search Technique Most Recommended by Top Career Counselors You lost your job six months ago. You've emailed 90 resumes. You've scoured the job boards and the help wanted ads. You've called recruiters, old bosses, former coworkers...but nothing. You're scared. You're beginning to think there are no jobs out there. But there ARE jobs. And you can get one of them--if you're willing to try the job search technique that most people are too timid to try. If you're one of 9 million Americans looking for a job, you don't want to go 12 to 24 months without a job offer (as many do). The trick is to tap into

the hidden job market--where 90 percent of the jobs really are! Get Hired FAST! shows you how to use a direct-calling strategy that will generate at least three interviews in three weeks. It gives you a 15-day Action Plan, complete with charts, scripts, and other tools that will enable you to use the direct-calling technique like a professional. This no-holds-barred book also includes insider advice on how to ace the interview once your calling strategy pays off, negotiate the best offer, and keep the job once you get it. Get Hired FAST! shows you where and how to identify key contacts in target companies, how to uncover crucial data about target companies, how to script calls to hiring managers in advance--and handle any scenario, from voicemail to conversations with contacts' staffers.

Dirty Work Eyal Press,2021-08-17 A groundbreaking, urgent report from the front lines of dirty work—the work that society considers essential but morally compromised. Drone pilots who carry out targeted assassinations. Undocumented immigrants who man the “kill floors” of industrial slaughterhouses. Guards who patrol the wards of the United States’ most violent and abusive prisons. In *Dirty Work*, Eyal Press offers a paradigm-shifting view of the moral landscape of contemporary America through the stories of people who perform society’s most ethically troubling jobs. As Press shows, we are increasingly shielded and distanced from an array of morally questionable activities that other, less privileged people perform in our name. The COVID-19 pandemic has drawn unprecedented attention to essential workers, and to the health and safety risks to which workers in prisons and slaughterhouses are exposed. But *Dirty Work* examines a less familiar set of occupational hazards: psychological and emotional hardships such as stigma, shame, PTSD, and moral injury. These burdens fall disproportionately on low-income workers, undocumented immigrants, women, and people of color. Illuminating the moving, sometimes harrowing stories of the people doing society’s dirty work, and incisively examining the structures of power and complicity that shape their lives, Press reveals fundamental truths about the moral dimensions of work and the hidden costs of inequality in America.

The Career Artisan Series: The Hidden Job Market - Proven Strategies, Done-For-You Letters & Phone Scripts Mary Elizabeth Bradford,2011-05-11

How to Find Those Hidden Jobs Violet Moreton Cooper,1986

A Foot in the Door Katharine Hansen,2013-12-04 This empowering and accessible guide shows career rookies how to get a foot in the door--and then kick it wide open. The revised second edition emphasizes the importance of contemporary social networking, such as discussion groups and forums, online portfolios, and blogging. Featuring a list of networking hot spots, confidence-building advice for the shy or intimidated, and a comprehensive guide to informational interviewing, *A FOOT IN THE DOOR* reveals proven strategies that will help those seeking their first real-world job land the position they've been looking for. A concrete and practical guide to the nuts and bolts of networking, using a step-by-step approach geared to recent grads and young career changers. Helps young professionals identify who they should connect with. Katharine Hansen's books have sold 145,000 copies. ReviewsExtensive chapters on informational interviewing and Internet networking make this a must-have book for job seekers and others trying to connect with people in the workplace. ,ÄiAmy Lindgren, Syndicated Career ColumnistYou name it, if it deals with networking, on any level, Katharine Hansen's book covers it. ...This is a book I wish I had written. It will help you.,ÄiMarvin Walberg, Scrips Howard News Service Syndicated Career ColumnistStrand Media Group's Something You Should Know air date TBA

Executive Job Search in the Hidden Job Market - The Morita Method Rainer Morita,2019-03-23 Research has shown that over 90% of executive jobs come from the Hidden Job Market. Learn how to navigate the Hidden Job Market and secure the next best opportunity in 120 days by learning and applying. The Morita Method gives you access to the Hidden Job Market and makes it your most promising playground. Reach out to the next step in your career: Make use of your full human potential, attract higher rewards, and become an increasingly valuable and desirable resource.About the Author: Rainer Morita is an International Job Search Coach and Hidden Job Market Expert who partners with top-tier executives worldwide to secure perfect jobs based on his proprietary job search system called the Morita Method. As executive search agent, he is working for one of the largest executive search firms in search of mission-critical leadership talent. Rainer has become a gateway to Asia for European firms, and to Europe for Asian firms. He is an International Bestseller Author who authored four books: *Executive Job Search in the Hidden Job Market - The Morita Method*, *Peak Performance Interviewing for Executives*, *Globalization Opportunities for Executives in Japanese Companies* and *Find Your Career Passion*.For more information: www.moritamethod.com

Unlock the Hidden Job Market Duncan Mathison,1900 This is the eBook version of the printed book. If the print book includes a CD-ROM, this content is not included within the eBook version. Over 70% of all jobs are never published. This book will help you discover.

Guerrilla Marketing for Job Hunters 2.0 Jay Conrad Levinson,2009 Jay Conrad Levinson explains how to take advantage of strategies and techniques to improve job hunting skills. He enables readers to become adept at self-promotion in order to land their dream job.

Tell to Win Peter Guber,2011-03-01 Today everyone—whether they know it or not—is in the emotional transportation business. More and more, success is won by creating compelling stories that have the power to move partners, shareholders, customers, and employees to action. Simply put, if you can’t tell it, you can’t sell it. And this book tells you how to do both. Historically, stories have always been igniters of action, moving people to do things. But only recently has it become clear that purposeful stories—those created with a specific mission in mind—are absolutely essential in persuading others to support a vision, dream or cause. Peter Guber, whose executive and entrepreneurial accomplishments have made him a success in multiple industries, has long relied on purposeful story telling to motivate, win over, shape, engage and sell. Indeed, what began as knack for telling stories as an entertainment industry executive has, through years of perspiration and inspiration, evolved into a set of principles that anyone can use to achieve their goals. In *Tell to Win*, Guber shows how to move beyond soulless Power Point slides, facts, and figures to create purposeful stories that can serve as powerful calls to action. Among his techniques: * Capture your audience’s attention first, fast and foremost * Motivate your listeners by demonstrating authenticity * Build your tell around “what’s in it for them” * Change passive listeners into active participants * Use “state-of-the-heart” technology online and offline to make sure audience commitment remains strong To validate the power of telling purposeful stories, Guber includes in this book a remarkably diverse number of “voices” —master tellers with whom he’s shared experiences. They include YouTube founder Chad Hurley, NBA champion Pat Riley, clothing designer Normal Kamali, “Mission to Mars” scientist Gentry Lee, Under Armour CEO Kevin Plank, former South African president Nelson Mandela, magician

David Copperfield, film director Steven Spielberg, novelist Nora Roberts, rock legend Gene Simmons, and physician and author Deepak Chopra. After listening to this extraordinary mix of voices, you'll know how to craft, deliver—and own—a story that is truly compelling, one capable of turning others into viral advocates for your goal.

All the Secrets of Getting a New Job in Dubai! Unleashed! Isabelita Castilho, 2016-11-07 If you're sick and tired of your current job and want desperately a new opportunity in one of the most multicultural and popular cities in the world DUBAI, this is the perfect guide from A to Z to make your dream come true. Isabelita Castilho, a career advisor who has worked with top global headhunting firms, shares the most hidden secrets to getting the best jobs that Dubai has to offer. Even if you want to work somewhere else, you can apply her advice to land a new position. Learn how to: - Get better and faster results by applying the techniques outlined in this book on how to do things differently and think outside of the box; - Make a great impression on LinkedIn(R) and learn the successful way to use it to land your dream job; - Identify and Reach out to hiring managers, HR managers and recruiters; - Network online and in person. You'll also learn the value of asking for help - and how to ask for it. Asking someone to recommend you to a company, a recruiter or simply asking for someone's contact information could mean the difference between a dead-end job and the job opportunity of your dreams. Envision what you want, develop a plan to get it, focus, and commit to changing your life by learning the life-changing strategies in All The Secrets of Getting a New Job in Dubai! UNLEASHED!

Secrets of the Hidden Job Market Bob Rogers, Steve Johnson, Bill Alexander, 1986

Secrets of Successful Job Hunting Tony Lesce, 1994

Information Interviewing Martha Stoodley, 1997 Information interviewing is the network-building, information-gathering phase of a thorough job search. It is also a way to discover jobs that are not publicly advertised. In fact, information interviewing is the only way to uncover 50% of the job market. Mastering the technique of information interviewing will increase your confidence, improve your interviewing skills, and help you find the jobs you didn't know existed.

The Truth about Profiting from Social Networking Patrice-Anne Rutledge, 2008 Examining the popularity of social networking, this title offers advice on making the most of online connections, social networking strategies, tips for guarding privacy, and a look at the future of social networking, all written in a practical, user-friendly style.

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