

HEADHUNTER

WILLIAM FINLAY, JAMES E. COVERDILL

📖 **HEADHUNTER** TIMOTHY FINDLEY,1993

📖 **THE HEADHUNTER’S EDGE** JEFFREY E. CHRISTIAN,2002-08-27 ONE OF THE WORLD’S TOP HEADHUNTERS REVEALS HIS MOST VALUABLE TECHNIQUES FOR GETTING THE BEST JOBS AND FINDING THE RIGHT PEOPLE. THE MOST IMPORTANT THING YOU’LL EVER DO IF YOU ARE TRYING TO BUILD, REBUILD, OR EVEN TURN AROUND AN ORGANIZATION IS HIRE THE BEST PEOPLE—AND KEEP THEM. JEFFREY E. CHRISTIAN HAS LEARNED THIS LESSON BY WORKING ON HUNDREDS OF EXECUTIVE SEARCH ASSIGNMENTS AND BUILDING HIS OWN HEADHUNTING FIRM INTO A NATIONALLY RECOGNIZED COMPANY, ONE OF THE TOP TEN IN THE NATION. IN THE HEADHUNTER’S EDGE, HE REVEALS HIS SECRETS FOR EXCELLING ON EITHER SIDE OF THE DESK—AS A LEADER TRYING TO BUILD A GREAT COMPANY, OR AS A JOB SEEKER IN SEARCH OF THE NEXT BIG POSITION. IN THIS PRACTICAL MANIFESTO, CHRISTIAN SHOWS HOW ESSENTIAL IT IS TO HAVE THE MOST TALENTED PEOPLE ON YOUR SIDE. BUT HOW DO YOU FIND THE BEST? AND HOW DO YOU BECOME THE BEST? CHRISTIAN’S SOLUTION: THINK LIKE A HEADHUNTER. HE GIVES READERS THE BENEFITS OF HIS TWENTY YEARS OF EXPERIENCE INTERVIEWING THOUSANDS OF CEOs AND POTENTIAL CEOs, AND TELLS YOU • HOW TO CONDUCT AN INTERVIEW AND SPOT GREAT LEADERSHIP QUALITIES IN JOB CANDIDATES • EXACTLY WHAT TO DO AND SAY TO KEEP A VALUABLE EMPLOYEE FROM RESIGNING • HOW TO EXPAND YOUR NETWORK TO FIND THE BEST EMERGING TALENT • KEY STRATEGIES AND INSTRUCTIONS FOR CHOOSING AND GETTING THE MOST OUT OF A SEARCH FIRM • WHAT IT TAKES FOR AMBITIOUS AND TALENTED PEOPLE TO GET NOTICED AND GET THE NEXT BIG JOB OR PROMOTION PRACTICAL, IMPASSIONED, AND WISE, THE HEADHUNTER’S EDGE IS AN INDISPENSABLE GUIDE TO ADVANCING YOUR CAREER—AND MAKING YOUR BUSINESS MORE SUCCESSFUL AND PROFITABLE.

📖 **HEADHUNTERS** WILLIAM FINLAY,JAMES E. COVERDILL,2018-10-18 HEADHUNTERS ARE THIRD-PARTY AGENTS PAID A FEE BY COMPANIES FOR LOCATING JOB CANDIDATES PERFORM A UNIQUE SALES ROLE. THE PRODUCT THEY SELL IS PEOPLE, MATCHING CANDIDATES WITH JOBS AND COMPANIES WITH CANDIDATES. HEADHUNTERS AFFECT THE PROFESSIONAL LIVES OF THOUSANDS OF EMPLOYEES EVERY DAY, AND THEIR WORK HAS A PROFOUND, THOUGH HIDDEN, EFFECT ON THE EMPLOYMENT PICTURE IN THE UNITED STATES. WILLIAM FINLAY AND JAMES E. COVERDILL DRAW ON INTERVIEWS WITH AND OBSERVATIONS OF HEADHUNTERS AND ON ANALYSIS OF HEADHUNTING TRAINING SEMINARS, LECTURES, INDUSTRY NEWSLETTERS, AND A MAIL SURVEY OF HEADHUNTING FIRMS. THE RESULT IS A FRANK AND SOMETIMES UNSETTLING PORTRAIT OF THE AIMS, ATTITUDES, AND TACTICS OF PRACTITIONERS. THE PAYMENT OF FEES HAS SHIFTED FROM CANDIDATES TO EMPLOYERS, AND RECRUITERS NOW FIND PEOPLE TO FIT JOBS RATHER THAN THE OTHER WAY AROUND. FINLAY AND COVERDILL ADDRESS WHAT THEY FEEL IS A SERIOUS LACK OF RESEARCH ABOUT THE WORK HEADHUNTERS DO AND HOW THEY DO IT. THEIR BOOK IS BUILT AROUND THREE MAJOR QUESTIONS: WHAT ADVANTAGES DO EMPLOYERS DERIVE FROM USING THIRD-PARTY AGENTS TO HANDLE CANDIDATE SEARCH AND RECRUITMENT? HOW ARE HEADHUNTERS ABLE TO ACCOMPLISH THE DOUBLE SALE (‘SELLING’ CANDIDATES TO EMPLOYERS AND EMPLOYERS TO CANDIDATES)? WHAT CRITERIA DO HEADHUNTERS USE FOR SELECTING CANDIDATES? IN THE PROCESS, FINLAY AND COVERDILL LINK THEIR FINDINGS TO LARGER ISSUES OF INSTITUTIONAL AND HISTORICAL CONTEXT, REVEALING THE ECONOMIC AND POLITICAL REASONS CLIENTS USE HEADHUNTERS, DEMONSTRATING HOW HEADHUNTERS MANIPULATE CLIENTS AND CANDIDATES, AND ASSESSING THE IMPACT OF HEADHUNTERS’ ACTIONS ON HIRING DECISIONS.

📖 **HIGH TECH AND HIGH TOUCH** JAMES E. COVERDILL,WILLIAM FINLAY,2017-11-15 IN HIGH TECH AND HIGH TOUCH, JAMES E. COVERDILL AND WILLIAM FINLAY INVITE READERS INTO THE DYNAMIC WORLD OF HEADHUNTERS, PERSONNEL PROFESSIONALS WHO ACQUIRE TALENT FOR BUSINESSES AND OTHER ORGANIZATIONS ON A CONTINGENT-FEE BASIS. IN A HIGH-TECH WORLD WHERE SOCIAL MEDIA PLATFORMS HAVE SIMPLIFIED DIRECT CONTACT BETWEEN EMPLOYERS AND JOB SEEKERS, COVERDILL AND FINLAY ACKNOWLEDGE, IT IS RELATIVELY EASY TO FIND LARGE NUMBERS OF APPARENTLY QUALIFIED CANDIDATES. HOWEVER, THE AUTHORS DEMONSTRATE THAT HEADHUNTERS SERVE A VALUABLE PURPOSE IN BRINGING HIGH-TOUCH SEARCH INTO THE LABOR MARKET: THEY HELP PARTIES ON BOTH SIDES OF THE TRANSACTION TO DEFINE THEIR NEEDS AND ARTICULATE WHAT THEY HAVE TO OFFER. AS WELL AS PROVIDING VALUABLE INFORMATION FOR SOCIOLOGISTS AND ECONOMISTS, HIGH TECH AND HIGH TOUCH DEMONSTRATES HOW HEADHUNTERS APPROACH PRACTICAL ISSUES SUCH AS IDENTIFYING AND ATTRACTING CANDIDATES; HOW THEY SOLICIT, SECURE, AND EVALUATE SEARCH ASSIGNMENTS FROM CLIENT COMPANIES; AND HOW THEY STRIVE TO BROKER INTERACTIONS BETWEEN CANDIDATES AND CLIENTS TO MAXIMIZE THE LIKELIHOOD THAT THE RIGHT PEOPLE LAND IN THE RIGHT JOBS.

📖 **HEADHUNTER HIRING SECRETS** SKIP FREEMAN,2010 THE ‘HEADHUNTER HIRING SECRETS’ USES A STEP-BY-STEP GUIDE TO TELL YOU WHAT THE NEW RULES ARE. THIS INFORMATIVE GUIDE SHOWS YOU HOW YOU CAN ADAPT TO THESE NEW RULES, AND THEN SHOWS YOU HOW TO APPLY THEM TO YOUR ADVANTAGE AND GET HIRED, FAST!

📖 **HEADHUNTERS CONFIDENTIAL** ALAN R. SCHONBERG,ROBERT L. SHOOK,2000 WHO KNOWS MORE ABOUT WHAT IT TAKES TO LAND A GREAT JOB THAN THE CEO OF THE WORLD’S LARGEST SEARCH FIRM AND THE 3,500 HEADHUNTERS WHO WORK FOR HIM? NOW, THE EXPERTS AT MANAGEMENT RECRUITERS INTERNATIONAL REVEAL THEIR COLLECTIVE WISDOM IN THIS DYNAMIC INSIDER’S GUIDE.

📖 **BE HUNTED! 12 SECRETS TO GETTING ON THE HEADHUNTER’S RADAR SCREEN** SMOOCH S. REYNOLDS,2001-08-03 EVERYTHING YOU NEED TO KNOW TO MAKE THE EXECUTIVE RECRUITMENT PROCESS PAY OFF EXECUTIVE RECRUITERS HAVE BECOME INCREASINGLY IMPORTANT AND INFLUENTIAL IN TODAY’S CORPORATE HIRING PRACTICES. ESTABLISHING AND MAINTAINING A STRONG RELATIONSHIP WITH THE RECRUITER BEST SUITED TO YOUR CAREER GOALS CAN MEAN THE DIFFERENCE BETWEEN FINDING YOUR EXECUTIVE DREAM JOB AND JUST GETTING BY. NOW, A PROFESSIONAL EXECUTIVE RECRUITER SHARES THE SECRETS OF THE PROCESS-- WHAT YOU SHOULD KNOW, WHAT YOU SHOULD EXPECT, AND HOW TO LAND YOUR IDEAL JOB. SMOOCH REYNOLDS PROVIDES THE KEYS TO SUCCESS AND ANSWERS EXECUTIVES’ MOST COMMON QUESTIONS ABOUT RECRUITERS, SUCH AS: * HOW DO I WORK WITH A RECRUITER? * WHEN IN MY CAREER CAN I EXPECT TO GET RECRUITERS’ CALLS? * HOW DO I FIND THE RECRUITER BEST SUITED TO MY NEEDS? * HOW DO I INTERVIEW WITH A RECRUITER? * WILL A RECRUITER HELP ME NEGOTIATE MY COMPENSATION PACKAGE? * WHAT SORT OF REFERENCES DO I NEED? * WHAT IS APPROPRIATE, OR INAPPROPRIATE, TO TELL A RECRUITER? BE HUNTED! OFFERS THE INSIGHT AND GUIDANCE NECESSARY TO MOVE YOUR CAREER IN THE RIGHT DIRECTION. IT DISPELS THE MYTHS AND MISCONCEPTIONS ABOUT EXECUTIVE RECRUITERS AND OFFERS ESSENTIAL TIPS IN BUSINESS ETIQUETTE, INTERVIEWING TECHNIQUES, ASSESSING YOUR WORTH, AND NEGOTIATING YOUR COMPENSATION. WHETHER YOU’RE NEW TO EXECUTIVE RECRUITERS, OR IF YOU’VE WORKED WITH THEM BEFORE, THIS BOOK IS THE ULTIMATE GUIDE TO FINDING THE RECRUITER-- AND THE JOB-- THAT’S RIGHT FOR YOU.

📖 **NEXT JOB, BEST JOB** ROB BARNETT,2021-06-29 THIS GENEROUS AND USEFUL BOOK STRIPS AWAY THE SHAME AND FEAR FROM A JOB SEARCH AND CAN HELP YOU GET PAST THE RESUME AND SEE A BETTER WAY FORWARD. —SETH GODIN, BESTSELLING AUTHOR OF THIS IS MARKETING IF YOU’RE STRUGGLING TO FIND WORK IN AN UNCERTAIN JOB MARKET, NEXT JOB, BEST JOB BY HEADHUNTER ROB BARNETT DELIVERS GAME CHANGING STRATEGIES TO GET YOU HIRED NOW. FOR READERS AT ANY PHASE OF A CAREER, BARNETT SAVES YOU MONTHS OF WASTED TIME SURFING RANDOM JOB POSTINGS AND UPLOADING RESUMES INTO OBLIVION. HIS NEW PROCESS GIVES YOU THE END-TO-END TOOLS TO FIND THE WORK YOU WANT. ROB BARNETT IS AN INNOVATOR, A TWO-TIME ENTREPRENEUR, AND A SENIOR EXECUTIVE WITH FIVE DECADES INSIDE LEGENDARY MEDIA COMPANIES. AS AN ADVISOR TO THOUSANDS OF JOB SEEKERS AND COMPANY HEADS, HE IS UNIQUELY POSITIONED TO DISRUPT THE JOB SEARCH INDUSTRY. HIS INCLUSIVE PLATFORM IS A LIFE-SAVING ESCAPE HATCH DURING THE DARKEST HOURS OF UNEMPLOYMENT AND AN EXPERT GUIDE TO THE WORK YOU DESERVE. WITH HUMOR, COMPASSION, AND A HEALTHY DOSE OF TOUGH LOVE, BARNETT COVERS EVERYTHING FROM THE ESSENTIALS OF A MODERN JOB SEARCH TO AGEISM, GHOSTING, NAVIGATING LINKEDIN AND ZOOM, AND MASTERING THE VODOO OF SOCIAL MEDIA. PIVOT FROM WORRYING TO WINNING WITH INSPIRED STEPS TO: SCORE PERFECT JOB INTERVIEWS NEGOTIATE LIKE A PRO AND GET TO “YES” REBRAND YOURSELF WITH A UNIQUE RESUME, DIGITAL PROFILE, AND KILLER COVER LETTER IGNITE FOCUS AND RESTORE MOTIVATION IDENTIFY THE BEST CAREER PATH DEFINE THE RIGHT JOB TITLE GET IMMEDIATE REPLIES AND CALLBACKS MASTER NETWORKING BANISH SELF-DEFEATING THOUGHTS EMBRACE SUCCESS PAY IT FORWARD NEW STRATEGIES REPLACE ANCIENT JOB SEARCH RULES THAT LEAD NOWHERE. RISE ABOVE EVERY OTHER CANDIDATE WITH AN EMPOWERING, EASY METHOD THAT FINALLY WORKS. “ROB BARNETT REIMAGINES TODAY’S CAREER SEARCH AND OFFERS A PROVEN PROCESS TO LAND THE RIGHT JOB (OR CLIENT) FAST.” —SMALL BUSINESS TRENDS “(BARNETT) LEADS THE READER THROUGH A BIRTH-TO-EARTH VERSION OF JOB SEARCH, STARTING WITH BEING FIRED OR LAID OFF AND CULMINATING IN HIS ADVICE FOR NEGOTIATING THE NEXT OFFER. HE PEPPERS THE STEPS ALONG THE WAY WITH ANECDOTES FROM HIS OWN EXPERIENCE AND THE KIND OF ADVICE MEANT TO HELP YOU KEEP THE JOB ONCE YOU LAND IT.” —ST. PAUL PIONEER PRESS

📖 **THERE’S NO ELEVATOR TO THE TOP** UMESH RAMAKRISHNAN,2008 WOULD YOU LIKE TO HAVE A SERIES OF LUNCH DATES WITH THE WORLD’S TOP CEOs? A CHANCE TO PICK THE BRAINS OF THE PEOPLE WHO RUN AETNA, CADBURY SCHWEPPES, COCA-COLA, CHARLES SCHWAB, STARBUCKS, DELL, FIDELITY, NCR, AND DOZENS OF OTHER COMPANIES? YOU PROBABLY CAN’T GET THAT KIND OF ACCESS TO LEADING C-SUITE EXECUTIVES, BUT UMESH RAMAKRISHNAN CAN - AND HE SHARES WHAT THEY TOLD HIM IN THIS UNIQUE BOOK.--BOOK JACKET.

📖 **HEADHUNTER** MICHAEL SLADE,1984

📖 **HEADHUNTER HIRING SECRETS 2.0** SKIP FREEMAN,2016-01-22 CAN 50,000+ JOB HUNTERS BE WRONG? WELL, MAYBE, BUT HIGHLY DOUBTFUL! OVER 50,000 JOB HUNTERS USED THE GROUND-BREAKING, REVOLUTIONARY TACTICS AND STRATEGIES FEATURED IN THE INTERNATIONAL BEST-SELLING JOB HUNTING BOOK HEADHUNTER HIRING SECRETS: THE RULES OF THE HIRING GAME HAVE CHANGED . . . FOREVER! (FIRST PUBLISHED IN 2010) TO AID THEM IN THEIR JOB SEARCH DURING ONE OF THE MOST CHALLENGING JOB MARKETS IN GENERATIONS. NOW COMES THE MUCH ANTICIPATED SEQUEL TO THIS WIDELY POPULAR JOB-HUNTING BOOK, HEADHUNTER HIRING SECRETS 2.0. IN THIS COMPLETELY UPDATED AND TOTALLY REVISED EDITION OF THE ORIGINAL BOOK, AUTHOR SKIP FREEMAN, ONE OF THE NATION’S TOP HEADHUNTERS, ONCE AGAIN SHOWS TODAY’S JOB HUNTERS PRECISELY WHAT THEY MUST DO TO EFFECTIVELY COMPETE IN THE STILL CHALLENGING JOB MARKET. HE SHOWS THEM HOW TO BE THOROUGHLY PREPARED--BEFORE EVEN THINKING ABOUT VENTURING INTO THE JOB MARKET--AND HOW TO DRAMATICALLY IMPROVE THEIR CHANCES OF LANDING AN EXCITING NEW JOB. USING A STEP-BY-STEP, DETAILED APPROACH, HERE ARE JUST A FEW OF THE PROVEN TACTICS AND STRATEGIES SKIP ADDRESSES IN HEADHUNTER HIRING SECRETS 2.0 . . . HOW TO . . . JUMP START AND TAKE TOTAL CONTROL OF YOUR JOB SEARCH. AVOID THE APPLY ONLINE BLACK HOLE. GET HEADHUNTERS AND OTHER HIRING PROFESSIONALS AND JOBS FINDING YOU. ENSURE THAT YOUR COVER LETTER NOT ONLY GETS READ BUT ALSO LANDS YOU THE INTERVIEW. FIND AND GET TO THE BOSS AHEAD OF YOUR COMPETITION. ACE ANY INTERVIEW. FACT: MOST HIRING MANAGERS DO NOT KNOW HOW TO INTERVIEW. LEARN HOW TO TURN THIS FACT TO YOUR ADVANTAGE. PUTT (PICK UP THE TELEPHONE). WHAT TO SAY AND HOW TO SAY IT. GET YOUR RESUME READ WHEN MOST ARE GONE IN 60 SECONDS. PLAY AND WIN THE HIRING GAME (YES, IT STILL IS A GAME!). DO THE TACTICS AND STRATEGIES FEATURED IN THE HEADHUNTER HIRING SECRETS SERIES OF JOB-HUNTING BOOKS ACTUALLY WORK? YOU BE THE JUDGE: JOB CANDIDATES WHO ARE COACHED BY AND PRESENTED TO HIRING COMPANIES BY SKIP’S MANAGEMENT RECRUITING FIRM, THE HTW (HIRE TO WIN) GROUP, WALK AWAY WITH THE JOB OFFER SEVEN OUT OF TEN TIMES, WHEN COMPARED TO OTHER CANDIDATES VYING FOR THE SAME POSITIONS AND GOING IT ALONE! WITH THE JOB MARKET CONTINUING TO IMPROVE AND EXPAND, MANY GREAT NEW JOBS ARE BEING ADDED ALMOST DAILY TO THE MARKETPLACE. SO, IF YOU HAVE THE DESIRE TO MOVE YOUR CAREER TO THE NEXT LEVEL, BUT AREN’T QUITE CERTAIN HOW YOU CAN--OR SHOULD--GO ABOUT REALIZING THAT GOAL, HEADHUNTER HIRING SECRETS 2.0 IS A JOB-HUNTING BOOK THAT CAN DEFINITELY BENEFIT YOU!

🔍 **THE HEADHUNTER STRATEGY** KENNETH J. COLE, 1985-04-26 USING AN ORIGINAL APPROACH, THIS HOW-TO-DO-IT BOOK DETAILS HOW TO ORGANIZE AND CONDUCT A SYSTEMATIC JOB SEARCH AND HOW TO IMPROVE THE ODDS OF FINDING BETTER, MORE REWARDING EMPLOYMENT. THE AUTHOR EXPLAINS HOW TO USE RECRUITMENT AND SEARCH PROFESSIONALS AND HOW TO AVOID NUMEROUS PITFALLS. PACKED WITH SOURCE MATERIALS, INCLUDING SPECIAL SAMPLE DIRECT MAIL LETTERS TO HEADHUNTERS, DETAILED REFERENCES ON WHERE TO FIND THEM, AND BUDGET AND BUDGETING PROCEDURES TO USE IN THE JOB CAMPAIGN.

🔍 **QSI: HEADHUNTER** GREG COX, 2008-10-28 A PACKAGE WITH NO RETURN ADDRESS IS DELIVERED TO THE UNIVERSITY OF NEVADA’S ANTHROPOLOGY DEPARTMENT, AND A GENUINE SHRUNKEN HEAD IS INSIDE. AT FIRST, GIL GRISSOM AND HIS TEAM CONSIDER IT A GRISLY RELIC, BUT SOON EVIDENCE POINTS OUT THAT IT IS, IN FACT, A MODERN-DAY MURDER. ORIGINAL.

🔍 **THE WHITE HEADHUNTER** NIGEL RANDELL, 2003 THE TRUE STORY OF JACK RENTON, A YOUNG SCOTS SAILOR SHANGHAIED IN SAN FRANCISCO IN 1868. ESCAPING FROM HIS FLOATING PRISON IN AN OPEN WHALEBOAT, HE WAS WASHED UP ON THE SHORES OF MALATIA IN THE SOLOMON ISLANDS - WHERE HE EMBARKED UPON AN EIGHT-YEAR VOYAGE INTO THE HEART OF DARKNESS.

🔍 **HEADHUNTER HIRING SECRETS APPLICATION WORKBOOK** SKIP FREEMAN, MICHAEL GAREE, MICHAEL LITTLE, 2011-09-01 THE HEADHUNTER HIRING SECRETS APPLICATION WORKBOOK IS A STEP-BY-STEP, ACTIONABLE GUIDE FOR TURNING YOUR JOB SEARCH INTO A JOB FOUND HOW? BY ENABLING YOU TO APPLY THE SECRETS USED BY THE WORLD’S BEST HEADHUNTERS FOR YOURSELF HEADHUNTERS ONLY GET PAID WHEN THEY ACTUALLY PLACE A PERSON IN A JOB, SO IF SKIP’S METHODS DON’T WORK, HE DOESN’T EAT THE SECRETS CONTAINED IN HEADHUNTER HIRING SECRETS: THE RULES OF THE HIRING GAME HAVE CHANGED...FOREVER AREN’T SOME PIE IN THE SKY THEORIES ESPOUSED BY CAREER COUNSELORS OR OUTPLACEMENT FIRMS WHO GET PAID THEIR FEES REGARDLESS OF WHETHER OR NOT YOU GET HIRED. THESE ARE NON-CONVENTIONAL, PROVEN METHODS (SECRETS) THE AUTHOR, SKIP FREEMAN, USES EACH AND EVERY BUSINESS DAY HELPING COMPANIES HIRE THE BEST AND HELPING THE BEST GET HIRED WHEREAS HEADHUNTER HIRING SECRETS REVEALS THE SECRETS, THE APPLICATION WORKBOOK ENABLES YOU TO THOROUGHLY ORGANIZE AND PERSONALIZE THESE SECRETS FOR YOURSELF. SUCCESSFUL COMPLETION OF THE STEP-BY-STEP JOB SEARCH/CAREER CHANGE PREPARATION EXERCISES FEATURED THROUGHOUT THE WORKBOOK WILL NOT ONLY SET YOU UP TO BE A TOP CONTENDER FOR VIRTUALLY ANY NEW POSITION YOU SEEK, IT WILL ALSO LITERALLY PROPEL YOU TOWARD YOUR NEXT JOB OPPORTUNITY. THE PROOF FOR THIS CLAIM? OVER 400 CANDIDATES PLACED BY THE HEADHUNTERS IN SKIP’S EXECUTIVE SEARCH FIRM GET OUT FROM BEHIND YOUR COMPUTER, BE BOLD AND GET HIRED THE HEADHUNTER HIRING SECRETS APPLICATION WORKBOOK SHOWS YOU HOW.

🔍 **HEADHUNTERS** Jo Nesbo, 2011-09-06 INTERNATIONAL BESTSELLER • FROM THE #1 NEW YORK TIMES BESTSELLING AUTHOR OF COCKROACHES COMES A FUNNY, DARK, AND TWISTED CAPER WORTHY OF QUENTIN TARANTINO AND THE COEN BROTHERS—ABOUT AN ASPIRING ART THIEF AND THE TARGET WHO’S ABOUT TO DESTROY HIS LIFE. “IF YOU DON’T KNOW NESBO🔍 , IT’S TIME TO GET WITH IT.” —USA TODAY ROGER BROWN IS A CORPORATE HEADHUNTER, AND HE’S A MASTER OF HIS PROFESSION. BUT ONE CAREER SIMPLY CAN’T SUPPORT HIS LUXURIOUS LIFESTYLE AND HIS WIFE’S FLEDGLING ART GALLERY. AT AN ART OPENING ONE NIGHT HE MEETS CLAS GREVE, WHO IS NOT ONLY THE PERFECT CANDIDATE FOR A MAJOR CEO JOB, BUT ALSO, PERHAPS, THE ANSWER TO HIS FINANCIAL WOES: GREVE JUST SO HAPPENS TO MENTION THAT HE OWNS A PRICELESS PETER PAUL RUBENS PAINTING THAT’S BEEN LOST SINCE WORLD WAR II—and ROGER BROWN JUST SO HAPPENS TO DABBLE IN ART THEFT. BUT WHEN HE BREAKS INTO GREVE’S APARTMENT, HE FINDS MORE THAN JUST THE PAINTING. AND CLAS GREVE MAY TURN OUT TO BE THE WORST THING THAT’S EVER HAPPENED TO ROGER BROWN. DON’T MISS JO NESBO’S NEW THRILLER, KILLING MOON, COMING SOON!

🔍 **HOW TO BREAK INTO PHARMACEUTICAL SALES** TOM RUFF, 2007 [THIS BOOK IS AN] ORGANIZED ‘FORMULARY’ WRITTEN FOR THOSE WHO ARE CONSIDERING A SPECIFIC FIELD - ‘DRUG REPS’, AS THEY ARE KNOWN IN THE INDUSTRY.-INTROD.

🔍 **SECRETS OF A CORPORATE HEADHUNTER** JOHN WAREHAM, 1980 A WITTY YET SERIOUS TREATMENT OF THE FABLES AND FOIBLES OF CORPORATE LIFE PROVIDES PSYCHOLOGICAL PROFILES OF CORPORATE CHARACTER TYPES, ANALYZES HOW EXECUTIVES BECOME INCOMPETENT, AND PORTRAYS THE CORPORATE HEADHUNTER IN PURSUIT OF HIGH-LEVEL QUARRY.

🔍 **THE NEW SECRETS OF A CORPORATE HEADHUNTER** JOHN WAREHAM, 1995 UPDATING THE 1980 NEW YORK TIMES BESTSELLER SECRETS OF A CORPORATE HEADHUNTER, THIS INDISPENSABLE BOOK PROVIDES A NEW SET OF SHREWD, SUREFIRE TACTICS FOR STAYING ONE STEP AHEAD IN TODAY’S CORPORATE JUNGLE. BRUTALLY ACCURATE.--PUBLISHERS WEEKLY.

🔍 **HEADHUNTERS AND HOW TO USE THEM** NANCY GARRISON JENN, 2005-04-01 WHEN FIRMS NEED TO FILL MANAGEMENT POSITIONS, WHEN EXPERIENCED MANAGERS WANT A NEW CHALLENGE, OR WHEN MBA GRADUATES ARE LOOKING FOR THEIR FIRST SENIOR MANAGEMENT ROLE, THEY OFTEN TURN TO HEADHUNTERS OR, MORE FORMALLY, EXECUTIVE SEARCH CONSULTANTS. THIS GUIDE PROVIDES A CLEAR OVERVIEW OF THE EXECUTIVE SEARCH MARKET, WITH SPECIFIC GUIDELINES ON USING HEADHUNTERS EFFECTIVELY, BOTH FOR INDIVIDUALS LOOKING FOR A JOB AND ORGANIZATIONS LOOKING TO FILL A ROLE. HEADHUNTERS OFFERS ADVICE ON WHAT’S IMPORTANT IN THE SELECTION OF AN EXECUTIVE SEARCH FIRM AND PROVIDES INVALUABLE NETWORKING TIPS ON GETTING THE BEST SEARCH CONSULTANTS INTERESTED IN YOU AS A CANDIDATE. WITH THE GLOBAL JOB MARKET MORE UNCERTAIN THAN EVER, THE NEED FOR QUALITY CAREER GUIDANCE HAS GROWN CONSIDERABLY. THIS NEW ADDITION TO THE ECONOMIST SERIES HELPS FILL THE VOID FOR ALL THOSE LOOKING FOR A NEW JOB—OR A NEW EMPLOYEE.

DELVE INTO THE EMOTIONAL TAPESTRY WOVEN BY IN **HEADHUNTER** . THIS EBOOK, AVAILABLE FOR DOWNLOAD IN A PDF FORMAT (DOWNLOAD IN PDF: *), IS MORE THAN JUST WORDS ON A PAGE; IT IS A JOURNEY OF CONNECTION AND PROFOUND EMOTION. IMMERSE YOURSELF IN NARRATIVES THAT TUG AT YOUR HEARTSTRINGS. DOWNLOAD NOW TO EXPERIENCE THE PULSE OF EACH PAGE AND LET YOUR EMOTIONS RUN WILD.

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HEADHUNTER INTRODUCTION

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