

General Business German

Katrin Kohl, Tristram Carrington-Windo

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Manual of Business German Paul Hartley, Gertrud Robins, 1996 The Manual of Business German is the essential companion for all who use German for business communication. The Manual is divided into five sections covering all the requirements for business communication, whether written or spoken. Fully bilingual, the Manual is of equal value to the relative beginner or the fluent speaker. Features include 40 spoken situations, from booking a ticket to making a sales pitch; 80 written communications covering memos, letters, faxes and resumes; facts and figures on the countries that use the language; a handy summary of the main grammar points; and a 5000-word two-way glossary of the most common business terms. Written by an experienced native and non-native speaker team working in business language education, this unique Manual of Business German is an essential one-stop reference for all students and professionals studying or working in business and management where German is used.

German Means Business Katrin Kohl, Tristram Carrington-Windo, 1993 Aimed at those with rusty

German, this language course is designed to satisfy the immediate needs of anyone paying a business visit to Germany. The language and situations are specifically tailored to the business market, and are appropriate for self-study as well as classroom use. The topics include giving a short presentation on a company and its products, discussing simple associated problems, background information on Germany (such as social customs and the business scene in general), visiting firms, talking about one's job and responsibilities, and company details such as size, location and recent achievements.

Doing Business in Germany Andra Riemhofer, 2019-03-20 The focus of the book is to help readers understand how certain concepts and values influence the way Germans like to do business. Germany is the strongest economy in Europe, and one of the largest worldwide. The business climate is good, people are highly skilled, and consumers have plenty of spending money in their pockets; for companies that are doing business internationally, Germany is a market that simply cannot be overlooked. However, many business relationships with Germans come to an end even before they begin; intercultural differences very often result in misunderstandings, frustration, and an unnecessary loss of time and money. Especially with Germans, even small things can be crucial when you are speaking to a (potential) business contact. This book aims at helping students and professionals avoid the common pitfalls that international business people typically step into when dealing with Germans for the very first time. Unlike with the other business- or text-books focusing on culture, this book will do more than just arm you with some simple "Dos and Don'ts;" it will provide interesting and easy-to-understand descriptions and anecdotes that highlight the cultural standards and dimensions that are (typically) theoretically discussed in scientific texts. Essentially, while talking about what makes "the average" German tick, readers will be equipped with the

relevant background knowledge. The focus of the book is to help readers understand how certain concepts and values influence the way Germans like to do business. It will guide them on how to successfully interact with Germans, whether at trade shows, during virtual and face-to-face meetings, or when they are negotiating their first contract.

German Companies in China Jian-Ping Qin, 2020-07-24 The book German companies in China describes the business experience of a German company in China. The author was the general manager and founded the company and ran it for 20 years. Under his leadership, the Chinese subsidiary developed successfully and grew from small to large, from a sales company to an all-round company with around 300 employees, including almost all functional departments. There are approximately 8,000 German companies in China. Not all are successful for various reasons. The differences in the social system, economic system and market characteristics, culture and customs as well as company management between China and Germany have had a significant impact on the management of German companies in China. Most problems with different processes are due to a simple copy of the German processes in China, regardless of the difference in the living environment. The focus of this book is the adjustment of the management of German companies in China to the Chinese environment. The author personally accompanied the development of a German company in China for 20 years and experienced many good and bad things. In this book, the author wants to objectively analyse the general problems that arise in all processes and to make suggestions for improving the processes from his own experience. With this book, the author would like to offer a reference for German companies in China and open a window for those interested to understand the special features of the Chinese market.

Choosing the Right Business Strategies for Foreign Companies in Germany Okan

Yildiz,2020-09-04 Thesis (M.A.) from the year 2019 in the subject Business economics - Company formation, Business Plans, , language: English, abstract: The main purpose of this dissertation is to study which challenges foreign companies are faced with in Germany and outline the strategies and opportunities for related companies with special focus on the management consulting. When the challenges are taken in a wide view, simultaneously the companies can perform the analysis of opportunities and strengths against threads and weaknesses. The challenge based strategies will create economic and social value for the companies. The dissertation concludes that foreign companies can create competitive positions in Germany when they develop the understanding of challenges they face and innovative strategies based on their different culture and specific advantages. Additionally, management consulting can help to support the implementation of strategies and models. Germany has a leadership role among surrounding European countries and is the fifth largest economy in the world. It has a very high degree of openness for international trade and business. Germany has established itself as a key economic power on the global stage making doing business in Germany more attractive than ever. In Germany, business culture is defined mostly with efficiency, quality and high technical standards and discipline. The business climate is very positive. Furthermore, the consumers have plenty of savings in the pockets. Doing business in Germany without adequate cross-cultural awareness, however, is a risky proposition. Many entrepreneurship and business relationships come to an end even before they begin. The values of German business culture at the root of the country's economic success can also prove a source of cross-cultural misunderstanding for global companies doing business in Germany. The intercultural differences and misunderstandings very often result in critical loss of time and money. The foreign companies in Germany have noteworthy risks and challenges. It is essential to understand the

business environment and partners. Especially with Germans, even small issues can be crucial. If the foreign business partner has not enough understanding or experience about the differences of German business environment and culture, even speaking to a potential German business partner can create unexpected problems and results.

Introduction to Business German and German Business Paul Allen Schons,1983

General Guide for Investigation of Business Enterprises in Germany United States. Department of Justice. War Division,1945

Key Aspects of German Business Law Michael Wendler,2014-01-15

Essential Business German Victoria Woodhall,1992

Key Aspects of German Business Law Michael Wendler,Bernd Tremml,Bernard Buecker,2013-04-17 A clear and precise overview of the key aspects of German business law. Written by attorneys involved in the daily practice of business law in Germany, this book is aimed at people who wish to familiarise themselves quickly with the German legal system and the manner in which it influences business purchases, establishment, operations and liquidations. Throughout, special attention has been paid to highlighting and explaining the differences between the German legal system and that of the United States, although the intention is to provide information that will prove valuable to all foreigners, particularly business people and lawyers advising clients with an interest in doing business in Germany.

Business Companion Tim Dobbins,Paul Westbrook,Living Language (Firm),2001-03 Living Language brings more than 50 years of language expertise to this outstanding series for anyone who does business internationally, whether abroad, on the telephone, or via e-mail. The Living Language Business Companion: German is a perfect phrasebook for any business situation, and provides

cultural information essential to working with German colleagues. Best of all, the audio CD includes dialogues, key words, and over 500 German phrases, used in realistic, up-to-date business settings so the reader doesn't have to guess at pronunciation. Key Features Include: General business situations common to all fields, such as making telephone calls, sending letters or e-mail, conducting interviews, making presentations, attending trade shows, getting around, and even socializing. Industry-specific German terms in over 25 fields such as banking, advertising, pharmaceuticals, engineering, telecommunications, medical and dental, publishing, and more. A two-way glossary of the most common and essential German terms businesspeople will need to know. Appendices full of practical information such as weights and measurements, useful addresses, Web sites, holidays, etc. Includes a 288-page handbook and 60-minute audio CD

Key Aspects of German Business Law Michael Wendler, Bernd Tremml, Bernard John Buecker, 2013-06-05 This book presents a clear and precise overview of the key aspects of German business law. It was written by attorneys involved in the daily practice of business law in Germany and is aimed at people who wish to orient themselves quickly in which it impacts business pur with the German legal system and the manner chases, establishment, operations and liquidations. The first section of the book is devoted to an explanation of the major issues to be considered in acquiring or establishing a business in Germany, whereas the second section focuses on areas of special consideration. In both sections special attention has been paid to highlighting and explaining the differences between the German legal system and that of the United States, though the intention is to pro vide information that will prove valuable to all foreigners, particularly business men and women and lawyers advising clients with an interest in doing business in Germany. Though it is the object of this book to present readers with a general orientation and the foundation for making

informed decisions concerning business transactions in Germany, it cannot possibly function as a substitute for case-specific professional advice and by no means purports to do so. Those readers who wish to follow up on any decisions they may have formed on the basis of the material presented here are well advised to seek the guidance of qualified attorneys and tax advisors before entering into any binding obligations.

German Business Management Toshio Yamazaki, 2013-05-28 How are German capitalism and German business management to be understood from the perspective of Japan? Both Germany and Japan as defeated nations in World War II received significant American leadership and support after the war. Both countries developed their enterprises, industries, and economy by deploying and adapting technology and management methods from the United States while establishing systems of industrial concentration in their own ways. By these means, both nations became major trading countries. However, current economic and business conditions differ greatly between Germany and Japan. In trade, American influence on Japanese business is still strong. Japan could not and cannot establish a complementary relationship with American industrial sectors and their products in the American market. In addition, a common market structure like the E.U. does not exist in Asia. In contrast to Japan, Germany developed independently from the American influence and became part of a well-integrated regional economy. What were the driving forces that created those differences? That question is approached from a Japanese point of view in this book, based on the assumption that the origins of distinct characteristics of German business management after World War II were developed in the 1950s and '60s. The book analyzes the transformation of business management in Germany and explains the characteristics and structures of German management. The author describes how the development of German companies determined the current German condition—

“the Europeanization of Germany”—while the world faced the globalization process. Demonstrating the basic foundation of European integration by analyzing market factors in Europe as well as the internal structural transformation of management in Germany, this book is a valuable resource for undergraduate and graduate students, educators, and researchers in the fields of business management, business history, and economic history.

Wiley's English-German, German-English Business Dictionary Christa Britt, Lilith Schutte, 1995-11-20 The most complete, accessible, and up-to-date German business dictionary available. Compiled by native German speakers who have taught business German for more than twenty years, this unique bilingual dictionary is an invaluable tool for business success. Authoritative and easy to use, it contains: * 16,000 English-German, German-English business words and phrases * Essential terms used in all aspects of international business: economics, banking and finance, management, marketing, accounting, and statistics * Quick access to the terms now required for doing business internationally * Clear, concise translations that make it easy to absorb new words and phrases, and to use them with complete confidence CHRISTA W. BRITT, Ph.D., and LILITH E. SCHUTTE, Ph.D., are professors of German at the world-renowned Thunderbird-American Graduate School of International Management. Ein vollständiges, leicht zugängliches und aktuelles englisch-deutsch, deutsch-englisches Wörterbuch der Wirtschaft. Das vorliegende zweisprachige Wörterbuch wurde von den Verfasserinnen, die eine mehr als zwanzigjährige Erfahrung im Unterricht der deutschen Geschäftssprache in den USA haben, unter besonderer Berücksichtigung der amerikanischen Geschäftssprache zusammengestellt. Es bietet: * 16000 englisch-deutsche, deutsch-englische Geschäftswörter und Geschäftswendungen * Die wichtigsten Ausdrücke aus allen Bereichen des internationalen Geschäftswesens: Wirtschaft, Bank- und Finanzwesen, Management,

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Understanding American and German Business Cultures Patrick L. Schmidt, 1999

Business Companion Tim Dobbins, Paul Westbrook, 2001 Living Language brings more than 50 years of language expertise to this outstanding series for anyone who does business internationally, whether abroad, on the telephone, or via e-mail. The Living Language Business Companion: Spanish Handbook is a perfect phrasebook for any business situation, and provides cultural information essential to working with Spanish speaking colleagues. Key Features Include: General business situations common to all fields, such as making telephone calls, sending letters or e-mail, conducting interviews, making presentations, attending trade shows, getting around, and even socializing. Industry-specific Spanish terms in over 25 fields such as banking, advertising, pharmaceuticals, engineering, telecommunications, medical and dental, publishing, and more. A two-way glossary of the most common and essential Spanish terms businesspeople will need to know. Appendices full of practical information such as weights and measurements, useful addresses, Web sites, holidays, etc.

The German Chambers of Commerce and Industry Eberhard Sasse, 2021 This open access book examines a particular factor in the enduring international success of German companies. Beyond industrial specialization, peaceful labor relations, local financial markets and the miracle of the Mittelstand, it focuses on a characteristic aspect of governance within the German economy: The Chambers of commerce and industry. Important characteristics of the Chamber system are emphasized - including obligatory membership for firms as well as participatory rules of their self-administration. In turn, the book examines the institution's self-governance, its services, and its

mission regarding the general representation of interests. Moreover, the book also identifies the advancement of the dual system of professional education as a central element of the Chamber system. Following an introduction about how the Chamber system works, interviews, case studies and historical explanations help to exemplify the true spirit inherent to this form of representation. In particular, they reveal the essence of how the Chambers contribute to the global success of German companies and foster their corporate responsibility in a practical way. Given its scope, the book will be of particular interest to professionals, policymakers and researchers concerned with how institutional organization can support commerce and industry for the public good. The book was developed in collaboration with Laura Sasse and the Practical Wisdom Society.--

German Corporate Governance in International and European Context Jean J. du Plessis, Bernhard Großfeld, Claus Luttermann, Ingo Saenger, Otto Sandrock, Matthias Casper, 2017-10-07 The book provides readers with an overview of the unique features of German business and enterprise law and an in-depth analysis of the organs of governance of German public limited companies (general meeting, management board, supervisory board). In addition, approaches for reforms required at the international level are also suggested and discussed, including, among others, the unique interplay and dynamics of the German two-tier board model with the system of codetermination, referring to the arrangement of employees sitting on the supervisory boards of German public limited companies and private companies employing more than 500 employees; also covered are significant recent legal developments in Europe. The book highlights the core function of valuation and financial reporting at the international, European and German levels, with accounting as the documentary proof of good corporate governance. Corporate governance encompasses the free enterprise system, which is treated comprehensively in this book

from a German perspective. This distinguishes the book from other books written in English in this subject area, not only because of the comprehensive way it covers German corporate law and corporate governance, but also because of the fact that it provides international and European perspectives on these important topics. The book is addressed to researchers, practitioners and basically anyone with an interest in the complex, but intriguing areas of corporate law and corporate governance.

Routledge German Dictionary of Business, Commerce and Finance Worterbuch Fur Wirtschaft, Handel und Finanzen Sinda Lopez, 2019-07-12 First published in 2002. The German Dictionary of Business, Commerce and Finance is the second dictionary to be published in Routledge's programme of bilingual business dictionaries. The series was launched in December 1995 with the French Dictionary of Business, Commerce and Finance. It would not have been possible to compile this dictionary within a relatively short timescale, and to the standard achieved, without the use of a highly sophisticated, custom-designed database. The database's most significant feature is that it is designed as a relational database: term records for each language are held in separate files, with further files consisting only of link records. Links between terms in different language files represent translations, enabling us to handle various types of one-to-many and many-to-one equivalences. Links between terms within a single language file represent crossreferences between geographical variants and abbreviations. The content of the database for this dictionary was created in three principal phases. A considerable proportion of the English term list was already available following the publication of the French Dictionary of Business, Commerce and Finance. The term list was then sent out to specialist translators - with current practical experience of business translation - who supplied German equivalences and expanded the English and German term lists to include the

main relevant terminology in their particular spheres of work.

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