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Don Debelak

Start Your Own Business The Staff of Entrepreneur Media, 2021-08-10 Be Your Own Boss Whether you're looking to earn extra money or are ready to grow your side hustle, *Start Your Own Business* is the first step toward entrepreneurship. With more than 40 years of experience and advice shared on Entrepreneur.com and in Entrepreneur magazine, the team at Entrepreneur Media is uniquely qualified to guide a new generation of bold individuals like you looking to make it happen on their own terms. Coached by business experts, practicing business owners, and thriving entrepreneurs, *Start Your Own Business* uncovers what you need to know before taking the plunge, securing finances, launching your venture, and growing your business from startup to household name. Learn how to: Avoid analysis paralysis when launching a business Define and research your ideal audience Test ideas in the real world before going to market Pitch and win funding from venture capitalists, apply for loans, and manage cash advances Evaluate if a co-working space is the right move for you Run successful Facebook and Google ads as part of your marketing campaign Use micro-influencers to successfully promote your brand on social media

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Entrepreneur Magazine Entrepreneur Magazine, 1996-01-26 From the experts at Entrepreneur Magazine— Everything you need to know to start and grow a successful home-based business Extra money, a better lifestyle, the satisfaction of building a business you believe will really take off—whatever your motive, the success of your home-based business depends upon making the right decisions from the very start. And this comprehensive guide will help you do just that. It's packed with expert advice from some of the most experienced and knowledgeable people around—the staff of business consultants at Entrepreneur Magazine. You'll learn: What businesses are best conducted from home How to research your potential markets, analyze the strengths and weaknesses of your competition, and set your prices accordingly How to organize your finances correctly right from the start—and avoid disaster later How to establish effective advertising and promotional strategies without spending a lot of money How to handle the legal aspects of a home-based business—forms of operation, licenses, zoning ordinances and restrictions, and taxes How to control crucial, but often overlooked, issues like time management, business image, and working in isolation How to turn a room into an office and buy equipment, supplies, and fixtures to create an efficient, comfortable work environment Also available from the Entrepreneur Magazine library: The Entrepreneur Magazine Small Business Advisor Making Money with Your Personal Computer Starting an Import/Export Business Small Business Legal Guide Special Offers! Free issue of

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Start Your Own Business, Sixth Edition The Staff of Entrepreneur Media, 2015-01-19 Tapping into more than 33 years of small business expertise, the staff at Entrepreneur Media takes today's entrepreneurs beyond opening their doors and through the first three years of ownership. This revised edition features amended chapters on choosing a business, adding partners, getting funded, and managing the business structure and employees, and also includes help understanding the latest tax and healthcare reform information and legalities.

Entrepreneur Magazine Entrepreneur Magazine, 1995-08-11 From the source you trust most--everything you need to start up, grow, and prosper in international trade... If you're excited by the opportunities you see in international trade but nervous about facing a world of problems you don't understand, you've come to the right place. In *Starting an Import/Export Business*, the experts at Entrepreneur Magazine help you break into this fast-growing field and thrive. You'll find the whole story on the import/export business in this easy-to-use guide--clear concise information that demystifies the foreign trade process and explains precisely what clients expect from import/export services. In addition to all the basics you need to start your own business, this book is loaded with helpful statistics on international trade with 17 countries, sample documents, and resource listings. You'll learn about trade regulations, how to deal with customs services, and the best ways to protect trademarks and copyrights. You'll discover the best places to go for working capital, how to attract clients, and when to hire consultants. You'll also learn how to: * Price goods and services and calculate exchange rates. * Choose the best payment method for each transaction. * Cope with international legal issues. * Manage your company's finances. * Market your services both at home and abroad. * Hook up with import and export distribution systems. There's never been a better time to launch yourself into the exciting world of international trade, and *Starting an Import/Export Business* is the ideal book to get you going. ENTREPRENEUR Magazine is the banner publication of the Entrepreneur Magazine Group. It has the largest newsstand circulation of any business monthly and has a total ABC audited circulation of 385,000. The Entrepreneur Magazine Group also publishes *Business Start-Ups* and *Entrepreneur in Mexico*, as well as videos, audiocassettes, and software that deal with business start-up management. Also available from the Entrepreneur Magazine library: *Making Money With Your Personal Computer*, *The Entrepreneur Magazine Small Business Advisor*.

Entrepreneur Magazine's 168 More Businesses Anyone Can Start and Make a Lot of Money Entrepreneur Magazine, Entrepreneur Magazine Staff, 1991 The editors of Entrepreneur Magazine have compiled 168 great business ideas--all proven money-makers--one just right for that potential entrepreneur. This helpful volume contains no-nonsense business reports which include marketing tips drawn from actual experiences, a breakdown of the possible pitfalls, and how to avoid them, and an analysis of start-up costs plus a profit profile on each business idea.

Grow Your Business The Staff of Entrepreneur Media, 2022-05-10 Take your small business to the next level! So you've successfully launched your business and now it's time to grow. *Grow Your Business* will provide you with the tools and blueprints you need to meet your business goals. With personal anecdotes, practical tips and worksheets to help create your business plan and growth strategy. You will learn key takeaways for expanding your small business, such as: How to position your business for consistent growth Setting up systems to manage your team and business Creating a strategic and focussed business plan Marketing and advertising strategies for growing your business How to build effective sales funnels and verticals to create multiple revenue streams

Personal Training Business The Staff of Entrepreneur Media, 2016-11-21 Personal Training Business shows you how to create a revenue stream by helping clients build stronger, healthier bodies. This guide features information on how to start a training business, choose a training focus and location, cultivate a client base, and market training services using the latest trends in social media.

Start a Business in New York The Staff of Entrepreneur Media, 2015-08-01 This state-specific title in Entrepreneur's evergreen SmartStart series shows the reader how to start a business in New York. The staff of Entrepreneur Media presents essential guidance to aspiring business owners including state-specific rules, regulations, contacts, and statistics. Includes updated forms, worksheets, and tax information.

Entrepreneur Magazine Don Debelak, 1997-02-28 Build an empire step by step Don't risk a small fortune trying to make a big one. Let acclaimed consultant Don Debelak show you how to get your exciting new product off the drawing board and into the marketplace--without losing your shirt! In this book, you'll learn what every inventor and entrepreneur needs to know about manufacturing techniques, product design, distribution channels, patents, licensing, and cash flow. You'll also discover how to handle some very tricky issues that are crucial to your success, including * Knowing when your product is market ready * Creating a step-by-step product-to-market strategy * Adjusting your strategy to changing market conditions * Finding financial help from investors, manufacturers, and distributors * Having manufacturers pay development costs prior to licensing Also available from the Entrepreneur Magazine library: * The Entrepreneur Magazine Small Business Advisor * The Entrepreneur Magazine Small Business Answer Book * Guide to Integrated Marketing * Human Resources for Small Businesses * Making Money with Your Personal Computer * Small Business Legal Guide * Starting a Home-Based Business * Starting an Import/Export Business * Successful Advertising for Small Businesses SPECIAL OFFERS! FREE issue of Entrepreneur Magazine * 50% discount on Entrepreneur Magazine subscription * 1/2 price admission to any Entrepreneur Magazine Small Business Expo * Discount on American Entrepreneurs Association membership See details and coupons in back of book.

The Entrepreneur Magazine Small Business Answer Book Jim Schell, 1996-04-20 What are the most important elements of a business plan? How can I afford the time and money to train my employees? Where do I turn when my company gets into trouble? In this no-nonsense guide, you'll find bull's eye answers to these and a hundred other questions you're bound to ask as you launch, develop, and grow your business. Jim Schell, a grizzled veteran of four successful start-ups, helps you avoid the common pitfalls and adapt proven strategies to your company's needs. He shows you how to find the capital you need, create a working environment that lures and keeps the best employees, and develop management skills that are crucial to continued growth. You'll also learn: What makes a successful entrepreneur How to manage your inventory When and whether to grow, sell, or merge a business How to generate a network What to look for in an accountant, lawyer, consultant, and mentor ENTREPRENEUR Magazine is the banner publication of the Entrepreneur Magazine Group. It has the largest newsstand circulation of any business monthly with a total ABC audited circulation of 410,000. Jim Schell has written two previous books about entrepreneurship and management. He has owned and managed four successful sportswear and sporting goods businesses. Also available from the Entrepreneur Magazine library: The Entrepreneur Magazine Small Business Advisor Guide to Integrated Marketing Making Money with Your Personal Computer Small Business Legal Guide Starting an Import/Export Business Starting a Home-Based Business Successful Advertising for Small Businesses SPECIAL OFFERS! FREE issue of Entrepreneur Magazine 50% Discount on Entrepreneur Magazine subscription 1/2 price admission to any Entrepreneur Magazine Small Business Expo Discount on American Entrepreneurs

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Entrepreneur? Magazine Encyclopedia of Entrepreneurs Anthony Hallett, Diane Hallett, 1997-10-24 A tree expert who made sales calls by strolling through unfamiliar towns and striking up conversations with strangers on the street; a manufacturer of outdoor goods who insisted that his company's label be sewn into all clothing he made for the U.S. Army; a pair of inventors whose new electrical insulation material turned out to be a terrific waterproof laminate for all sorts of household and commercial surfaces: These are just a few of the 500-plus empire builders you'll meet in the Encyclopedia of Entrepreneurs--men and women whose talent, drive, and ingenuity not only made their own dreams come true but also created lasting benefits for their industries, their nation, and, in many cases, the world. This book profiles the most exciting and inspiring American entrepreneurs of the past two centuries, from legendary masters of the business world, such as F. W. Woolworth, Walter Percy Chrysler, and Arthur Andersen, to unsung heroes who sowed the seeds that blossomed into empires. These entrepreneurs made their marks in every conceivable industry, from postage meters to personal fitness, from retailing to recycling, from healthcare to heavy equipment. If their stories have a common theme, it is that there is no single pathway to success, nor a clear set of rules to follow to get there. Each of these entrepreneurs saw opportunities that others missed, responded quickly and effectively to changes in the market, and was willing to be unconventional when circumstances required. Featuring personal background, tales from each entrepreneur's early struggles and eventual success, and the current status of the business empires these pioneers created, the Encyclopedia of Entrepreneurs is an inspiration for those who wish to follow in the footsteps of giants and a valuable reference for researchers, students, and history buffs. ENTREPRENEUR Magazine is the banner publication of Entrepreneur Media, Inc. It has the largest newsstand circulation of any business monthly with a total ABC-audited circulation of 510,000. A deep well of information and inspiration As you read about the more than 500 legendary entrepreneurs profiled in this encyclopedia, you'll learn a great deal about how each of these trailblazers carved a path to success. Many of the lessons that these entrepreneurs learned are timeless truths that can help you achieve success in your own entrepreneurial endeavors. You'll also discover that, for the vast majority of these heroes of free enterprise, success meant more than simply developing a superior product or service, building a solid company, and amassing a great fortune. Virtually every one of these entrepreneurs sought to help build a better world, both through the businesses they founded and through abiding personal commitment to their fellow citizens. Compiled from thousands of sources in business, government, civic life, and academia, this encyclopedia presents an avalanche of information in an extremely user-friendly format, featuring two alphabetical indexes that make it easy to look up a specific company or an entrepreneur whose name may not appear in primary listings. More than 60 photographs bring you closer to many of the entrepreneurs and give you a sense of the environment in which they made their way. After reading even a handful of these compelling profiles, you'll understand that entrepreneurship is more than an avenue through which ambitious people can accomplish their goals: It is a vocation that contributes texture, color, and strength to the fabric of American life and culture. Bringing Your Product to Market * The Entrepreneur Magazine Small Business Advisor * The Entrepreneur Magazine Small Business Answer Book * Guide to Integrated Marketing * Guide to Professional Services * Guide to Raising Money * Human Resources for Small Businesses * Making Money with Your Personal Computer * Organizing and Promoting Seminars * Small Business Legal Guide * Starting a Home-Based Business * Starting an Import/Export Business * Successful Advertising for Small Businesses.

Entrepreneur Magazine's Start Your Own Business Rieva Lesonsky, Entrepreneur Media, Inc, 2007

Entrepreneur Magazine's 111 Businesses You Can Start for Under \$10,000

Entrepreneur Magazine, Entrepreneur Magazine Staff, 1991 Proclaimed The Decade of the Entrepreneur, the 1990s will see thousands of people leave the safety of the corporations, and venture out to start businesses of their own. Now, the editors of Entrepreneur, the best selling magazine for today's business audience, offer 111 ideas for businesses which can be started for \$10,000 or less.

Entrepreneur Quick Guide: Building, Marketing, and Scaling Your New Business The Staff of Entrepreneur Media, Stephanie Diamond, 2024-08-06 Are you ready to launch your business and maximize your profits? Entrepreneur Quick Guides were specifically created for modern-day entrepreneurs on the go, providing practical tips and actionable steps that can be swiftly and effectively implemented. Building, Marketing, and Scaling Your New Business will teach you how to establish an online presence, attract your ideal customers, and maximize your profits. This guide offers invaluable insights and solutions to questions such as: How do I build my web presence? What type of equipment and software will I need? Can I use advertising and marketing to build my brand? How can superior customer service create lifetime customer loyalty? How to pay yourself, employees, and manage your taxes? This guide will take you through the final steps towards launching a successful business. Get your business off the ground and start making money today!

Entrepreneur Magazine Entrepreneur Magazine, 1995-08-09 Let your keyboard unlock the door to financial independence. Do you dream about being your own boss, breaking free of the 9-to-5 grind, working hard to make yourself rich instead of a company you just work for? If you have a computer (or if you have as little as \$1,000 to invest in one) you may already be halfway to your dream. The small-business experts at Entrepreneur Magazine have pulled together everything you need to know to start and run a business built around your personal computer. Inside you'll find business basics, such as how to set up your office, choosing the right legal form for your company, creating a business plan, marketing your products or services, and keeping accurate records. To help you learn the ins, outs and special requirements of computer-based businesses, there is a terrific series of appendices, lists of business resources, technical support phone numbers, specialized software vendors, on-line services, publications, and more. But that's not all! You'll also get the low-down on two dozen of the hottest computer-based businesses, including: * Business consulting. * Electronic clipping services. * Sports forecasting. * Mail order. * Newsletter publishing. * Word processing. * And many more. You'll find detailed information on the hardware and software you'll need, likely start-up costs, and the current market for each of these businesses. You'll discover businesses that allow you to exploit your special skills and others for which hard work and determination are the only requirements. Now you can stop dreaming and start to make your dreams come true, knowing that America's leading experts on small business are there to guide you every step of the way. Also available from the Entrepreneur Magazine library: Starting an Import/Export Business, The Entrepreneur Magazine Small Business Advisor.

Finance Your Business The Staff of Entrepreneur Media, 2016-11-21 Tapping into more than 33 years of small business expertise, the staff of Entrepreneur Media takes today's entrepreneurs beyond financing their idea and opening their doors to keeping the cash flow flowing and the capital coming in through the first three years of ownership. • Defines funding options ranging from small business loans and angel investors to crowdfunding and venture capital. • Real-world examples of funding and financing plans that work. • In-the-trenches financing wisdom that help businesses stay profitable.

Entrepreneur Magazine Conrad Berke, 1996-09-04 How to plan, write, design, and profit from your own advertising! There is nothing mysterious about creating high-quality, effective advertising-but there is a lot to learn. In this remarkable handbook, you'll discover how to plan and carry out an ad campaign that boosts sales, increases profits,

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Entrepreneur Magazine Entrepreneur Magazine, 1997-10-28 The small business authority shows new and would-be entrepreneurs how to find money to grow their businesses. The book describes the pros and cons of a wide variety of funding sources, including banks, SBA offices, venture capitalists, online sources, and even some quirky nontraditional sources of capital.

Entrepreneur Magazine William Sullivan, 1996-11-13 The next best thing to hiring a human resources professional If you need help managing the people side of your small business, you're in luck! This comprehensive, practical guide supplies everything you need to know to manage human resources effectively and avoid legal hassles: * Easy-to-follow guidelines for job advertising, interviewing, hiring, setting wages and benefits, and conducting performance reviews. * Important information on civil rights, affirmative action, and the ADA (Americans with Disabilities Act). * Guidance on developing workplace policies, dealing with layoffs, managing employees with disabilities, and other sensitive issues. * Sample documents, including performance review forms, job descriptions, and applications. * Sample letters and memos for key types of formal communication with employees. Also available from the Entrepreneur Magazine library: * The Entrepreneur Magazine Small Business Advisor * The Entrepreneur Magazine Small Business Answer Book * Guide to Integrated Marketing * Making Money with Your Personal Computer * Small Business Legal Guide * Starting an Import/Export Business * Starting a Home-Based Business * Successful Advertising for Small Businesses **SPECIAL OFFERS!** * Free issue of Entrepreneur Magazine. * 50% discount on Entrepreneur Magazine subscription. * 1/2 price admission to any Entrepreneur Magazine Small Business Expo. * Discount on American Entrepreneurs Association membership. See details and coupons in back of book.

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