

Cyberposium 16 11

Thomas H. Davenport, Jinho Kim

Cloud Computing -- the Glide OS Story Donald

Leka, Claire Leka, 2013 Cross platform technology could be The Next Big Thing. Glide is a pioneering and award winning cloud-computing service leading the emergence of the cross platform space. If you use any combination of Microsoft Windows, Google Android and Apple iOS/OS X devices and various cloud services like Dropbox, Google Docs and Facebook in your home or business, this book is a must read. Cloud Computing: The Glide OS Story provides a detailed primer on the challenges and opportunities faced by start up companies and how they all relate to major changes in the technology industry and the global financial environment. Experience how Founder and CEO, Donald Leka steers Glide through the ultra competitive technology industry and the Global Financial Crisis. Go behind the scenes and learn what really happened in key meetings, interviews, backstage at major international trade shows and the strategy behind major product releases. The thrills and spills described make this book an educational gem for budding tech entrepreneurs and the seed and venture capital investors who fund them and entertaining reading for the rest of us.

The Art of Video Games Chris Melissinos, Patrick O'Rourke, 2012 Published in cooperation with the Smithsonian American Art Museum.

Do More Faster Brad Feld, David G. Cohen, 2010-10-01 Practical advice from some of today's top early stage investors and entrepreneurs TechStars is a mentorship-driven startup accelerator with operations in three U.S. cities. Once a year in each city, it funds about ten Internet startups with a small amount of capital and surrounds them with around fifty top Internet entrepreneurs and investors. Historically, about seventy-five percent of the

companies that go through TechStars raise a meaningful amount of angel or venture capital. *Do More Faster: TechStars Lessons to Accelerate Your Startup* is a collection of advice that comes from individuals who have passed through, or are part of, this proven program. Each vignette is an exploration of information often heard during the TechStars program and provides practical insights into early stage entrepreneurship. Contains seven sections, each focusing on a major theme within the TechStars program, including idea and vision, fundraising, legal and structure, and work/life balance Created by two highly regarded experts in the world of early stage investing Essays in each section come from the experienced author team as well as TechStar mentors, entrepreneurs, and founders of companies While you'll ultimately have to make your own decisions about what's right for your business, *Do More Faster: TechStars Lessons to Accelerate Your Startup* can get your entrepreneurial endeavor headed in the right direction.

Venture Capital and Private Equity Josh Lerner, 2000
What Explains the Recent Tremendous Growth in Private Equity Funds? How Have These Funds Created so Much Value? Can We Expect This Kind of Growth in Other Countries and Other Types of Investments? The pool of U.S. private equity funds has grown from \$5 billion in 1980 to over \$175 billion in 1999. Private equity's recent growth has outstripped that of almost every class of financial product. Whether you are an entrepreneur seeking private equity finance, a private equity investor grappling with the industry's changes, or an investor interested in private equity as a potential investment, this book is required reading! It presents a collection of real world cases-supplemented by detailed industry notes-that explore the exciting and dynamic world of venture capital and buyout

funds. The organization mirrors that of the venture capital/private equity process itself: * The first part explores the raising and structuring of private equity funds, as well as the perspective of investors. * The second part explores the selection, oversight, and adding value to firms-the 'heart' of the private equity cycle. * The third part describes how private equity groups reap attractive returns from successful investments. * The final section explores the emerging efforts to translate the private equity model into other settings, such as corporate venturing programs.

Managing Startups: Best Blog Posts Thomas Eisenmann, 2013-05-01 If you want salient advice about your startup, you've hit the jackpot with this book. Harvard Business School Professor Tom Eisenmann annually compiles the best posts from many blogs on technology startup management, primarily for the benefit of his students. This book makes his latest collection available to the broader entrepreneur community. You'll find 72 posts from successful entrepreneurs and venture capitalists, such as Fred Wilson, Steve Blank, Ash Maurya, Joel Spolsky, and Ben Yoskovitz. They cover a wide range of topics essential to your startup's success, including:

- Management tasks: Engineering, product management, marketing, sales, and business development
- Organizational issues: Cofounder tensions, recruiting, and career planning
- Funding: The latest developments in capital markets that affect startups

Divided into 13 areas of focus, the book's contributors explore the metrics you need to run your startup, discuss lean prototyping techniques for hardware, identify costly outsourcing mistakes, provide practical tips on user acquisition, offer branding guidelines, and explain how a choir of angel investors often will sing different parts. And that's just for starters.

The Art of Digital Branding Ian Cocoran, 2010-06-29

Here's the definitive guide to building a Web presence that will increase revenue, improve customer relations, and enhance brand loyalty. Author Ian Cocoran, a digital brand expert, explains traditional branding and how the same principles can be applied to Web sites, no matter what the industry. Chapters cover the entire range of site content: color schemes and menu formats and the pivotal roles they play; incorporating essentials such as company history, careers, site maps, search engines, and FAQs; choosing one global portal versus country-specific content; encouraging and retaining traffic flow; adding depth to the Web experience with audio, video, and animation; maximizing site functionality for online shopping or software updates; and much more. Step into the digital age with expert help from *The Art of Digital Branding*. Allworth Press, an imprint of Skyhorse Publishing, publishes a broad range of books on the visual and performing arts, with emphasis on the business of art. Our titles cover subjects such as graphic design, theater, branding, fine art, photography, interior design, writing, acting, film, how to start careers, business and legal forms, business practices, and more. While we don't aspire to publish a New York Times bestseller or a national bestseller, we are deeply committed to quality books that help creative professionals succeed and thrive. We often publish in areas overlooked by other publishers and welcome the author whose expertise can help our audience of readers.

Startup Jerry Kaplan, 2014-07-08 The classic account of the early days of tech, named one of the 10 best business books of the year by Business Week: "Riveting, wry, and often wise."—The Washington Post Jerry Kaplan had a dream: he would redefine the known universe (and get very rich) by creating a new kind of computer. All he

needed was sixty million dollars, a few hundred employees, and a maniacal belief in his ability to win the Silicon Valley startup game. Kaplan, a well-known figure in the computer industry, founded GO Corporation in 1987, and for several years it was one of the hottest new ventures in the Valley. Startup tells the story of Kaplan's wild ride: how he assembled a brilliant but fractious team of engineers, software designers, and investors; pioneered the emerging market for hand-held computers operated with a pen instead of a keyboard; and careened from crisis to crisis without ever losing his passion for his revolutionary idea. Along the way, Kaplan vividly recreates his encounters with eccentric employees, risk-addicted venture capitalists, and industry giants such as Bill Gates and John Sculley. And no one—including Kaplan himself—is spared his sharp wit. "What separates Kaplan's tale from other start-up stories is the insight he provides about dealing with two of America's largest computer companies—IBM and Microsoft...Readers interested in entrepreneurial adventurism will find Kaplan's tale entertaining."—Publishers Weekly "Kaplan tells it with novelistic style replete with races against the clock and sharp character sketches...An insider's well-written story of the death of a new machine."—Kirkus Reviews "A winner."—Wired

F & S Index United States Annual ,2006

Done Deals Udayan,2000 The inside story of the venture capital world is told through the voices of more than 30 of the industry's players as they reveal insights gleaned from their personal experiences in successful deal making.

Softwar Matthew Symonds,2013-04-30 This biography of the outspoken tech billionaire and founder of Oracle offers "a rare window on Ellison's mind" (The New York

Times). In a business where great risks, huge fortunes, and even bigger egos are common, Larry Ellison stood out as one of the most daring and driven leaders of the software industry. Oracle—the company he cofounded and ran—made pioneering advances, dominated the market, and turned Ellison into a Silicon Valley icon whose exploits are the stuff of legend. In *Softwar*, journalist Matthew Symonds gives readers exclusive and intimate insight into both Oracle and the man who made it. As well as relating the story of Oracle's often bumpy path to success, Symonds deals with the private side of Ellison's life. With unlimited insider access granted by Ellison himself, Symonds captures the intensity and, some would say, the recklessness that have made Ellison such a controversial figure. With a new and expanded epilogue that tells the story behind Oracle's epic struggle to win control of PeopleSoft, *Softwar* is the most complete portrait undertaken of the man and his empire—a unique and gripping account of both an extraordinary life and the way the computing industry really works.

Complete Start-to-Finish MBA Admissions Guide
Jeremy Shinewald, 2013-06-11 The MBA admissions process is fiercely competitive, yet success can be remarkably simple: differentiate yourself from a sea of applicants and gain that coveted letter of acceptance. But how do you discover your unique attributes? How do you create an application that will ensure you truly stand out from the pack? The *Complete Start-to-Finish MBA Admissions Guide*, 2nd Ed. is filled with exercises and examples that take you step by step through the entire MBA admissions process. Our guide includes chapters on the following:• Long-term planning to ensure a competitive candidacy• Creative brainstorming to build a foundation for standout essays• Writing dynamic

personal goal statements and essaysâ€¢ Drafting an eye-catching and results-driven resumeâ€¢ Obtaining compelling and supportive recommendationsâ€¢ Preparing for a persuasive and effective interview (including 100 potential interview questions)

Deep Smarts Dorothy Leonard, Walter C. Swap, 2005-01-11 Deep smarts are the engine of any organization as well as the essential value that individuals build throughout their careers. Distinct from IQ, this type of expertise consists of practical wisdom: accumulated knowledge, know-how, and intuition gained through extensive experience. How do such smarts develop? And what happens when people with deep smarts leave a particular job or the organization? Can any of their smarts be transferred? Should they be? Basing their conclusions on a multi-year research project, Dorothy Leonard and Walter Swap argue that cultivating and managing deep smarts are critical parts of any leader's job. The authors draw on examples from firms of all sizes and types to illustrate the connection between deep smarts and organizational viability and continuous innovation. Leonard and Swap describe the origins and limits of deep smarts and outline processes for cultivating and leveraging them across the organization. Developing an experience repertoire and receiving strategic guidance from wise coaches can help individuals move up the ladder of expertise from novice to master. Addressing a topic of increasing importance as the Boomer generation retires, Deep Smarts challenges leaders to take a hands-on approach to managing the experience-based knowledge shaping the future of their organizations.

The Boston Globe Index ,2001

Marketing Lessons from the Grateful Dead David Meerman Scott, Brian Halligan, 2010-08-02 The Grateful

Dead-rock legends, marketing pioneers The Grateful Dead broke almost every rule in the music industry book. They encouraged their fans to record shows and trade tapes; they built a mailing list and sold concert tickets directly to fans; and they built their business model on live concerts, not album sales. By cultivating a dedicated, active community, collaborating with their audience to co-create the Deadhead lifestyle, and giving away freemium content, the Dead pioneered many social media and inbound marketing concepts successfully used by businesses across all industries today. Written by marketing gurus and lifelong Deadheads David Meerman Scott and Brian Halligan, *Marketing Lessons from the Grateful Dead* gives you key innovations from the Dead's approach you can apply to your business. Find out how to make your fans equal partners in your journey, lose control to win, create passionate loyalty, and experience the kind of marketing gains that will not fade away!

Keeping Up with the Quants Thomas H.

Davenport, Jinho Kim, 2013-06-11 A renowned thought-leader and a professor of statistics team up to provide the essential tools for enhancing thinking and decision-making in today's workplace in order to be more competitive and successful. 25,000 first printing.

Harvard Business School Bulletin, 2001

Index; 1904 University of Massachusetts at Amherst, 2021-09-09 This work has been selected by scholars as being culturally important and is part of the knowledge base of civilization as we know it. This work is in the public domain in the United States of America, and possibly other nations. Within the United States, you may freely copy and distribute this work, as no entity (individual or corporate) has a copyright on the body of the work. Scholars believe, and we concur, that this work is

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The Good City Emily Hiestand,Ande

Zellman,2004-07-30 Boston has persevered through the bad old days to thrive, and more, to make a kind of statement about the good city. The good city is innovative and fun, it is prosperous, it strives for justice and sustainability, but above all, it is alive. -From the Introduction by Paul Grogan The Good City presents a vivid new profile of Boston through the work of fifteen of the city's finest writers. Robert Campbell and Jane Holtz Kay on Boston's embrace of lively urban density James Miller on the city's intellectual history Jack Beatty on Boston's colorful political past and present Patricia Powell on the literary landscape and the immigrant experience Susan Orlean on the city she left and now loves John Hanson Mitchell on how nature revives the metropolis Anita Diamant on Boston as a spiritual home Scott Kirsner on Boston as a powerhouse of scientific and technological innovation Alan Chong on the Isabella Stewart Gardner Museum and the arts in Boston Lynda Morgenroth on the city's neighborhoods Michael Patrick MacDonald on gentrification and what it means to old neighborhoods like Southie Derrick Jackson on Boston as a laboratory for advancing race relations Howard Bryant on the city's obsession with sports Irene Smalls on seeing the city through the eyes of a child.

Catching Fire Richard Wrangham,2010-08-06 In this

stunningly original book, Richard Wrangham argues that it was cooking that caused the extraordinary transformation of our ancestors from apelike beings to *Homo erectus*. At the heart of *Catching Fire* lies an explosive new idea: the habit of eating cooked rather than raw food permitted the digestive tract to shrink and the human brain to grow, helped structure human society, and created the male-female division of labour. As our ancestors adapted to using fire, humans emerged as the cooking apes. Covering everything from food-labelling and overweight pets to raw-food faddists, *Catching Fire* offers a startlingly original argument about how we came to be the social, intelligent, and sexual species we are today. This notion is surprising, fresh and, in the hands of Richard Wrangham, utterly persuasive ... Big, new ideas do not come along often in evolution these days, but this is one. -Matt Ridley, author of *Genome*

Odyssey John Sculley, John A. Byrne, 1989

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