Crowdfundings

Samit Patel

The Crowdfunding Revolution: How to Raise Venture Capital Using Social Media Kevin Lawton, Dan Marom, 2012-12-07 THE GROUNDBREAKING NEW METHOD FOR RAISING VENTURE CAPITAL THROUGH SOCIAL NETWORKS "The declaration of independence for our industry!" -MAT DELLORSO, WealthForge Inc. "The Crowdfunding Revolution should be on the mandatory reading list for everybody active in the industry or for everyone who's planning to be." -CROWDFUND NEWS "Kevin Lawton and Dan Marom have done a great job. . . . A must-read for everybody entering the field of crowdfunding!"—GIJSBERT KOREN, Smarter Money "We recommend this book highly to anyone who is fascinated by this new methodology for funding projects and endeavors. . . . A wonderful read." -BRIAN MEECE, RocketHub "Read this book if you want to catch the next wave!" -FRED BRYANT, WealthForge Inc. "A must-read for anyone interested in the early stage funding process." —MANDAR KULKARNI, pluggd.in "The Crowdfunding Revolution offers fundraising inspiration for small business owners and aspiring entrepreneurs." -BUSINESS2COMMUNITY "The Crowdfunding Revolution offers fundraising inspiration for small business owners and aspiring entrepreneurs." -SMALL BUSINESS TRENDS YOUR POOL OF INVESTORS JUST INCREASED BY 2 BILLION . . . Since the day the first human being approached a prospective investor, the province of capital allocation has been controlled by a small and entrenched minority. All this has changed. Now, the power of the Internet-particularly social media-enables anyone to connect with more investors in less time than it used to take to connect with one. The investing pool is open, everyone is in—and The Crowdfunding Revolution shows how to get to the forefront of the new world of venture financing. This groundbreaking guide explains how the explosive growth of connectivity is obviating human-to-human networks and centralized planning of capital allocation—and describes how crowdfunding can be used to tap into a "collective intelligence" for far superior results. Providing a wealth of information that will make your crowdfunding efforts more efficient and productive, the book is organized into three thematic sections: THE ROAD HERE: A thorough overview of what crowdfunding is—and how and why this radical new approach is replacing traditional means of venture financing THE CROWDFUNDING CAMPAIGN: Proven methods for marketing to the crowd, setting clear objectives, building a crowdfunding team, and communicating in a way that inspires action THE ROAD AHEAD: The crowdfunding ecosystem, intellectual property issues, mining collective IQ, new investment models, and regulations More than 2 billion people globally are now active online—and that number is guaranteed to grow at an extraordinary rate. The Crowdfunding Revolution explains all the ins and outs of raising investment capital by using social media and new technologies to draw small sums of money from an almost countless number of sources. Organic. Transparent. Decentralized. This is crowdfunding. This is the future. Read The Crowdfunding Revolution and become the first expert in your crowd on this radical new approach poised to supplant age-old venture financing methods.

The Crowdfunding Book Patty Lennon, 2014-04-25 Crowdfunding allows a large number of people to finance an idea through small individual contributions. By harnessing the power of collective energy, crowdfunding can get a project off the ground and in the public eye with astounding speed and success if its done the right way. In this easy-to-use guide, you'll learn: * Learn how to structure your campaign for maximum funding with the least amount of your

time and energy * Become a magnet to potential funders so they are finding you before you have to go out and find them * Access the insiders secrets that helped author, Patty Lennon reach her goal in 14 days and be featured by Indiegogo! * Springboard your campaign into social media buzz to create an eager following of campaign evangelists * Avoid the mistakes most crowdfunders make so you are part of the elite group of crowdfunders who fund above their goal amount Drawing from her years of experience in marketing, project planning and communications, as well as, her real-life experience in crowdfunding Patty Lennon provides an easy-to-follow guide to launching a crowdfunding project.

Financing from Masses Jiazhuo G. Wang, Hongwei Xu, Jun Ma, Yexia Zhang, Zhi Chen, 2017-10-05 This book addresses the integration of the Internet and finance which recently has been one of the most notable topics of discussion in the media, the business community, academia, and among policymakers, both in China and worldwide. As a comprehensive, in-depth analysis of the one of the fastest growing industries in China, the book covers all the most important areas and issues in the crowdfunding industry in China, including the definition, types, and history of crowdfunding, the scale of the crowdfunding market, the basic business models and risk analysis of crowdfunding, the characteristics of the typical crowdfunding platforms, case studies of the leading crowdfunding platforms in China, and the future development of the crowdfunding industry in China. The book combines theoretical analysis with conceptual discussions and best practices in the crowdfunding industry in China. It is of interest to a variety of readers around the globe, such as (1) existing and potential fund demanders; (2) existing and potential fund providers; (3) investors and professionals running crowdfunding platforms; (4) professionals and major shareholders of traditional financial institutions; (5) staff in regulatory government agencies; (6) academics; and (7) the general public.

Crowdfunding Douglas J. Cumming, Sofia A. Johan, 2019-09-15 Crowdfunding: Fundamental Cases, Facts, and Insights presents fundamental knowledge on this maturing economic field. Assembling and arranging datasets, case analyses, and other foundational materials on subjects associated with crowdfunding, the book systematically, comprehensively and authoritatively provides access to a consistent body of crowdfunding research. With the crowdfunding industry now consolidated, this core reference can serve as the basis for research projects and applied work. Presents a complete scope of crowdfunding areas in the international landscape Combines economics with international business, management, law and finance Enables practitioners and researchers to compare regulatory frameworks, best practices and market opportunities Includes a freely available website of supplementary pedagogical material

Six Figure Crowdfunding Derek Miller, Noelle Pugh, 2018-07-24 Want to know how to crowdfund projects that make hundreds of thousands of dollars? This is how. HOW THE HELL DO YOU CROWDFUND \$100,000? HERE'S THE ULTIMATE HANDBOOK In this bold, irreverent, hilarious how-to guide, bestselling Kickstarter campaign manager Derek Miller takes his millions of dollars of Super Crowdfunding experience and delivers everything you need to know about being a modern entrepreneur in today's global marketplace. In other words, this is not a cheesecake cookbook. Embrace community and learn how to maximize your MESSAGE, MECHANICS, and MARKETING so you can successfully: Get people to give a damn about you and your crazy idea so you can stand out from the noise.

Avoid the mistakes the rest of us made. Discover your creative freedom and make that sweet, sweet cash. Accompanied by laugh-out-loud illustrations by cartoonist Joy Ho, enjoy an exhaustive look into what it takes to manage and execute a successful six-figure crowdfunding campaign with over \$30 million worth of collective advice and pro-tips from the world class asskickers who brought you: Dude Bro Party Massacre 3 (\$241,071) Augie and the Green Knight (\$384,410) OrganATTACK! (\$526,274) The Cyanide & Happiness Show (\$770,309) Bunch of Balloons (\$929,160) Superbook (\$2,952,508) Joking Hazard (\$3,246,588) G-RO (\$3,307,773) Pillars of Eternity (\$3,986,929) Bones I-IV (\$12,380,214) DEREK MILLER is a crowdfunding consultant who helps craft rewards-based strategies for early-stage startup companies focused on raising capital without sacrificing equity. Since 2013, Derek has raised over \$4.7 million through three Cyanide & Happiness Kickstarter campaigns, each of which launched a new, self-sustaining company. He's been featured in Variety, PBS Rewire, USA Today's Moonlighting, and has appeared on Crowdfunding Demystified, Crowdfunding Uncut, and Side Hustle School. Currently, Derek serves as the Business Manager at Explosm while mentoring students at the University of Texas at Dallas

Emotions and Values in Equity Crowdfunding Investment Choices 1 Christian Goglin, 2020-12-09 Equity crowdfunding is a new way for seed stage start-ups to generate initial capital and, as such, raises questions around the choices made by investors within this area. Understanding it is important for investor protection, as investors are generally unaware of the factors that can influence their decisions. However, investing in equity crowdfunding places the investor in a unique decision-making framework, in which resources such as images, videos and storytelling are all mobilized by entrepreneurs and platforms as tools of persuasion. This context thus seems to favor more holistic and emotional decision-making, rather than a process that is rational and analytical. This first volume centers on the emotional and axiological determinants of choice. A transdisciplinary theoretical analysis is carried out, combining different fields within the social sciences, primarily finance, marketing and psychology. This state of the art leads to the emergence of an original theoretical framework for understanding investment choices in equity crowdfunding.

Cultural Crowdfunding Vincent Rouzé, 2019-11-29 This new book analyses the strategies, usages and wider implications of crowdsourcing and crowdfunding platforms in the culture and communication industries that are reshaping economic, organizational and social logics. Platforms are the object of considerable hype with a growing global presence. Relying on individual contributions coordinated by social media to finance cultural production (and carry out promotional tasks) is a significant shift, especially when supported by morphing public policies, supposedly enhancing cultural diversity and accessibility. The aim of this book is to propose a critical analysis of these phenomena by questioning what follows from decisions to outsource modes of creation and funding to consumers. Drawing on research carried out within the 'Collab' programme backed by the French National Research Agency, the book considers how platforms are used to organize cultural labour and/or to control usages, following a logic of suggestion rather than overt injunction. Four key areas are considered: the history of crowdfunding as a system; whose interests crowdfunding may serve; the implications for digital labour and lastly crowdfunding's interface with

globalization and contemporary capitalism. The book concludes with an assessment of claims that crowdfunding can democratize culture.

The Grant Writing And Crowdfunding Guide For Young Investigators In Science Lebrun Jean-luc, Lebrun Justin, 2017-06-27 The Grant Writing and Crowdfunding Guide for Young Investigators in Science is a guide that prepares young investigators in Science to step up to the challenge of funding their own research. Writing a successful grant demands much more than a first-class inquisitive scientific mind, as young investigators soon discover. The book presents the best strategies they should adopt to prepare themselves prior to taking the grant plunge. It then helps them draft a reasonable budget plan, assemble a winning grant team, write a stellar preproposal, and reassure the funding agencies that the financial risk they take in investing in them will produce great returns. The book also helps them write a grant title, abstract, and a specific aims section that highlight the significance, impact, and innovativeness of their project. It presents specific tools to catch problems early and avoid rejection. To improve the submission, the book presents a new source of funding: crowdfunding. It gives the young investigator a way to collect preliminary results and involve the public in their work. New investigators are usually lost when attempting to write their first grant application. The book is dedicated to them. It acts as a coach that supplements the work of the mentor. It is meant to be concrete. Although it considers the review practices of two of the largest grant organizations in the world, NIH and NSF, it is sufficiently generic to apply to other science funding agencies.

Crowdsource Your Library, Engage Your Community Sara A. Fiore, 2018-09-24 This book illustrates crowdsourcing techniques that will help you to raise money and collect community knowledge so your library can be its most impactful. This informative guide teaches you how to strengthen your library's collections and services and develop your relationships with patrons by crowdsourcing ideas, support, and skills from your community. Citing success stories from libraries across the country, it also specifies tactics that will help you to serve specific demographic groups, including children, teens, and adults. You'll learn how to more exactly meet your patrons' needs by welcoming suggestions for improvements to your library. To raise money for special projects, you'll learn how to garner the necessary support; the author explains what types of funding campaigns are particularly suited to crowdsourcing and offers concrete steps for executing crowdfunding library initiatives. Moreover, you'll learn how to act as your community's documentarian by using crowdsourcing to gather and preserve community knowledge such as local history, providing your community with a reservoir of information from which it can draw for years to come.

The Complete Indiegogo Facebook Advertising Playbook - From Beginner to Advanced, Build leads and Boost sales Samit Patel, Samit's knowledge and expertise have been crucial in supporting multiple top-performing campaigns on Indiegogo. His marketing strategy clearly works and I'd recommend his agency to anyone looking to crowdfund. - Joel, Head of Indiegogo Europe The Complete Indiegogo Facebook Advertising Playbook - From Beginner to Advanced, Build Leads and Boost Sales gives you the insight, information, and action plan you need to promote, grow & market your Indiegogo crowdfunding campaign on Facebook. - Transforms a newbie with zero knowledge about Facebook advertising and Indiegogo into someone armed with action plans of advanced

marketers - Step by Step - Provides the complete guide on building a high converting community for any launch on any platform whether on your own website, crowdfunding or opening of a shop. The same principles can be applied anywhere. This book will be the most valuable investment you make if you plan to launch a successful Indiegogo campaign. Samit Patel is a world-recognized leader in crowdfunding and product launches having raised over \$30 million on crowdfunding platforms like Kickstarter and Indiegogo. Featured by Forbes, Alphr and Fast Company, he is also recommended by accelerators and incubators such as Virgin, HAX, Highway 1, Alchemist and Hardware Club. Samit is an official marketing expert listed on Kickstarter and Indiegogo own website for design and technology products. He is also a renowned speaker speaking to thousands around the world in areas of product launches and validation as well as crowdfunding.

Advances in Crowdfunding Rotem Shneor, 2020 This open access book presents a comprehensive and up-to-date collection of knowledge on the state of crowdfunding research and practice. It considers crowdfunding models and their different manifestations across a variety of geographies and sectors, and explores the perspectives of fundraisers, backers, platforms, and regulators. Gathering insights from a wide range of influential researchers in the field, the book balances concepts, theory, and case studies. Going beyond previous research on crowdfunding, the contributors also investigate issues of community, sustainability, education, and ethics. A vital resource for anyone researching crowdfunding, this book offers readers a deep understanding of the characteristics, business models, user-relations, and behavioural patterns of crowdfunding.

A Crowdfunder's Strategy Guide Jamey Stegmaier, 2015-09-14 More Than Money Jamey Stegmaier knows crowdfunding. He's a veteran of seven successful Kickstarter campaigns (and counting) that have raised over \$3.2 million, and he's the proprietor of the widely read Kickstarter Lessons blog. In this book he offers a comprehensive guide to crowdfunding, demonstrating that it can be a powerful way for entrepreneurs to grow their businesses by building community and putting their customers first. This book includes over forty stories of inspiring successes and sobering disasters. Stegmaier uses these examples to demonstrate how to (and how not to) prepare for a campaign, grow a fan base, structure a pitch, find new backers, and execute many other crucially important "nuts and bolts" elements of a successful crowdfunding project. But Stegmaier emphasizes that the benefits of crowdfunding are much more about the "crowd" than the "funding." He shows that if you treat your backers as people, not pocketbooks—communicate regularly and transparently with them, ask their opinions, attend to their needs—they'll become advocates as well as funders, exponentially increasing your project's chances of succeeding.

Kickass Kickstarter Gods Patrice Williams Marks,2016-10-23 From the author of HACKING KICKSTARTER & INDIEGOGO: SECRETS TO RUNNING A SUCCESSFUL CROWDFUNDING CAMPAIGN ON A BUDGET comes a companion book, KICKASS KICKSTARTER GODS: Experts Reveal Their Pathways to Millions Through Crowdfunding. Kickass Kickstarter Gods interviewed creators of mega-successful crowdfunding campaigns that made six and seven figures, and asked them: 1. Why was your campaign successful? 2. If your first campaign was a flop, how did you turn it around the second time? 3. What was your strategy? 4. How did you decide which platform to use (Kickstarter, Indiegogo, GoFundMe, etc.)? 5. Any

unexpected hurdles or hardships? ... and more. CAMPAIGNS PROFILED: CAMPAIGNS PROFILED: Kano Computing Yonatan Raz-Fridman, Co-Creator Raised \$1.5 Million M3D Micro 3D Printer Michael Armani, CEO Raised \$3.4 Million Beam Smart Projector Don Molenaar, Creator Raised \$760,000 The Freedom Journal John Lee Dumas, Creator and Distributor Raised \$453,000 Radmo Or Reznik, Creator Raised \$256,000 CogniToys: Internet-connected Smart Toys that Learn and Grow John Paul Benini, Co-founder Raised: \$275,000 Petzi Treat Cam David Clark, CO-Founder & CEO Raised \$130,000 THIS IS PURE GOLD. Why reinvent the wheel? Learn from successful crowdfunding campaigners who made their dreams a reality and raised millions to make it happen. ** FREE BONUS: Checklist to map out your exact path to success!

Archetypes of Crowdfunding Platforms Florian Danmayr, 2013-12-04 Currently, a new potential paragon of fundraising and financing, in particular crowd funding (CF) attracts a lot of attention. Basically, CF is an open call for capital, mainly via the internet, where the desired campaign can be evaluated and financially supported by a large group of individuals, the crowd. The matchmaking process between campaign creators and potential investors is mainly established by a standardized CF platform (CFP). Scientific discourse on CF is still nascent, since existing studies and papers focus on the potential of CF and its basic principles. Florian Danmayr addresses crowd funding platforms as object of his analysis and contributes to the body of literature by enhancing knowledge on the composition of the CFP market.

The JOBS Act William Michael Cunningham, 2012-12-20 On April 5, 2012, President Barack Obama signed the Jumpstart Our Business Startups Act, better known as the JOBS Act. The act is designed to "reopen American capital markets to small companies," defined in the act as Emerging Growth Companies. This is one of the most significant legislative initiatives in finance since the Securities and Exchange Acts of 1933 and 1934, and it opens up funding to a slew of companies previously shut out of the capital markets. Here's the good news: Small businesses and startups will be able to raise up to \$1 million in equity (or debt) funding online via what are called Crowdfunding Platforms—online communities and websites. Imagine an eBay-like site that allows you to post your idea for a commercial venture online and then allows investors to purchase equity shares or stakes in it. As one journalist put it, it's "social media meets venture capital." How can you get in on the new funding opportunities? That's what The JOBS Act: Crowdfunding for Small Businesses and Startups is all about. Investment expert William Michael Cunningham shows how the new law will enable you to use the internet to raise significant amounts of capital funding for your startup. After discussing briefly the development and implementation of the law, what it means, and how it will impact the business startup marketplace, he delivers the nuts and bolts of how to take advantage of the JOBS Act to access new sources of capital for your small business or startup. As you'll see, the act has the power to unleash a new wave of innovation, increase employment, and set many more average entrepreneurs and investors on the road to wealth. Not just for entrepreneurs, The JOBS Act: Crowdfunding for Small Businesses and Startups will benefit investors, securities lawyers, community development specialists, educators, venture capitalists, and those offering services in the new crowdfunding arena. It is, simply, the most current and most comprehensive compendium of information on the law and its impact on this new market.

Crowdfunding Readiness Assessment Chris Buckingham, 2018-09-19 The Crowdfunding Readiness Assessment is a new approach to campaigning that's having an international impact. It is changing the way crowdfunding campaigns are being designed. This second edition of the Crowdfunding Readiness Assessment is about learning how to create the best campaign you can by extending your knowledge and testing your understanding. Created with input from leading global academics and business thinkers in the crowdfunding ecosystem this is an essential tool for anyone seeking to crowdfund their vision. Now is the time to start planning properly and get crowdfunding ready.

Crowdfund Investing For Dummies Sherwood Neiss, Jason W. Best, Zak Cassady-Dorion,2013-01-29 The easy way to get started in crowdfund investing Crowdfund investing (CFI) is going to be the next big thing on Wall Street. U.S. investment banks, brokerage houses, and law firms are gearing up for the creation and regulation of new financial products that will be available to the general public starting in early 2013. The introduction of these products will revolutionize the financing of small businesses and startups for these key reasons: Entrepreneurs and small business owners, who have had difficulty obtaining capital through traditional means (such as bank loans and angel investors) in recent years, will have access to investors around the world through social media. For the first time, investors (so-called unqualified investors) will be able to purchase an equity stake in a business or new investment vehicle. The Securities and Exchange Commission (SEC) is overseeing the creation of online portals that will allow entrepreneurs and small investors to connect. When these portals go live in 2013, Crowdfund Investing For Dummies will be on the front line to educate business owners, other entrepreneurs, and investors alike. Crowdfund Investing For Dummies will walk entrepreneurs and investors, like yourself, through this new investing experience, beginning with explaining how and why CFI developed and what the 2012 JOBS says about CFI. Entrepreneurs will find out how much funding they can realistically raise through CFI; how to plan and launch a CFI campaign; how to manage the crowd after a campaign is successful; and how to work within the SEC's regulations at every stage. Investors will discover: the benefits and risks of CFI; how much they can invest; how a CFI investment may fit into a broader investment portfolio; how to provide value to the business or project being funded; and how to bow out of an investment when the time is right. Crowdfund Investing For Dummies is an indispensable resource for long time investors and novice investors alike.

Crowdfunding for Filmmakers John T. Trigonis,2016 Crowdfunding for Filmmakers offers practical information, tips, and tactics for launching a successful film campaign by detailing traditional models of fundraising, utilizing today's technological and social innovations, and augmenting each step with an added personal touch. This 2nd edition updates the latest techniques on Social Media to get your projects up and running asap.

Multidisciplinary Approaches to Crowdfunding Platforms Negrão, Carla Sofia Vicente, Brito, João António Furtado, 2021-02-19 An emerging area of study in today's society is the increasing number of crowdfunding platforms across the world. Crowdfunding plays an integral role in global economic development as they are continuing to multiply throughout various professional disciplines. Empirical research is needed that covers the recent growth of crowdfunding projects and assists researchers and experts in providing knowledge on the

economic impact of this trend. Multidisciplinary Approaches to Crowdfunding Platforms is a pivotal reference source that provides vital research on the emerging programs of crowdfunding in the global digital economy and its numerous applications in professional industries. While highlighting topics such as digital entrepreneurship, business intelligence, and e-commerce, this publication explores the latest findings as well as the risks and limitations of crowdfunding. This book is ideally designed for researchers, managers, practitioners, economists, academicians, instructors, sociologists, developers, consultants, policymakers, and students seeking developing research on crowdfunding platforms and the latest trends in various disciplines.

Smart Computing Applications in Crowdfunding Bo Xing, Tshilidzi
Marwala, 2018-12-18 The book covers fundamental concepts of smart computing
and crowdfunding basics for readers without prior knowledge of the subject.
It describes useful applications for utilizing smart computing approaches in
analyzing various crowdfunding activities. An extensive list of references is
attached at the end of each chapter to enrich this book.

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Crowdfundings **Introduction**

In this digital age, the convenience of accessing

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