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Annelies Wilder-Smith

Chinese Public Diplomacy Falk Hartig,2015-08-27 This book presents the first comprehensive analysis of Confucius Institutes (CIs), situating them as a tool of public diplomacy in the broader context of China's foreign affairs. The study establishes the concept of public diplomacy as the theoretical framework for analysing CIs. By applying this frame to in-depth case studies of CIs in Europe and Oceania, it provides in-depth knowledge of the structure and organisation of CIs, their activities and audiences, as well as problems, challenges and potentials. In addition to examining CIs as the most prominent and most controversial tool of China's charm offensive, this book also explains what the structural configuration of these institutes can tell us about China's understanding of and approaches towards public diplomacy. The study demonstrates that, in contrast to their international counterparts, CIs are normally organised as joint ventures between international and Chinese partners in the field of education or cultural exchange. From this unique setting a more fundamental observation can be made, namely China's willingness to engage and cooperate with foreigners in the context of public diplomacy. Overall, the author argues that by utilizing the current global fascination with Chinese language and culture, the Chinese government has found interested and willing international partners to co-finance the CIs and thus partially fund China's international charm offensive. This book will be of much interest to students of public diplomacy, Chinese politics, foreign policy and international relations in general.

Security-Enriched Urban Computing and Smart Grid Tai-hoon Kim,Adrian Stoica,Ruay-Shiung Chang,2010-09-09 Security-enriched urban computing and smart grids are areas that attracted many a- demic and industry professionals to research and develop. The goal of this conference was to bring together researchers from academia and industry as well as practitioners to share ideas, problems and solutions relating to the multifaceted aspects of urban computing and the smart grid. This conference includes the following special sessions: Signal Processing, Image Processing, Pattern Recognition and Communications (SIPC 2010), Networking, Fault-tolerance and Security For Distributed Computing Systems (NFSDCS 2010), Security Technology Application (STA 2010), Electric Transportation (ElecTrans 2010), Techniques of Bi-directional Power Computing in High Voltage Power Supply (TBPC 2010), Low Power IT and Applications (LPITA 2010), Computational Intel-gence and Soft Computing (CISC 2010), Distributed Computing and Sensor Networks (DCSN 2010), Advanced Fusion IT (AFIT 2010), Social Media and Social Netwo- ing (SMSN 2010), Software Engineering and Medical Information Engineering (SEMIE 2010), Human-Centered Advanced Research/Education (HuCARE 2010), Database Integrity and Security (DIS 2010), Ubiquitous IT Application (UITA 2010) and Smart Grid Applications (SGA 2010). We would like to express our gratitude to all of the authors of the submitted papers and to all attendees, for their contributions and participation. We believe in the need for continuing this undertaking in the future.

Organizational Culture and its Impact on Continuous Improvement in Manufacturing N. Muthukumar,K. Ganesh,Sanjay Mohapatra,K. Tamizhjyothi,R. M. Nachiappan,2022-01-26 Organizational Culture and its Impact on Continuous Improvement in Manufacturing presents detailed insights into recent studies, providing solutions that can be scaled up at a global level.

Strategic Customer Management Adrian Payne,Pennie Frow,2013-03-28 Relationship marketing and customer relationship management (CRM) can be jointly utilised to provide a clear roadmap to excellence in customer management: this is the first textbook to demonstrate how it can be done. Written by two acclaimed experts in the field, it shows how an holistic approach to managing relationships with customers and other key stakeholders leads to increased shareholder value. Taking a practical, step-by-step approach, the authors explain the principles of relationship marketing, apply them to the

development of a CRM strategy and discuss key implementation issues. Its up-to-date coverage includes the latest developments in digital marketing and the use of social media. Topical examples and case studies from around the world connect theory with global practice, making this an ideal text for both students and practitioners keen to keep abreast of changes in this fast-moving field.

Proceedings of Workshops and Posters at the 13th International Conference on Spatial Information Theory (COSIT 2017) Paolo Fogliaroni,Andrea Ballatore,Eliseo Clementini,2017-09-14 This book presents the proceedings of Workshops and Posters at the 13th International Conference on Spatial Information Theory (COSIT 2017), which is concerned with all aspects of space and spatial environments as experienced, represented and elaborated by humans, other animals and artificial agents. Complementing the main conference proceedings, workshop papers and posters investigate specialized research questions or challenges in spatial information theory and closely related topics, including advances in the conceptualization of specific spatio-temporal domains and diverse applications of spatial and temporal information.

Proceedings of 13th European Pathology Congress 2017 ConferenceSeries, August 02-03, 2017 Milan, Italy Key Topics : Surgical Pathology, Clinical Pathology, Diagnostic Pathology, Oncopathology, Digital Pathology, Breast Pathology, Reproductive Pathology, Dermatopathology, Cancer Cytopathology, Comparative Pathology, Head & Neck Pathology, Renal Pathology, Hematopathology, Experimental Pathology, Histopathology, Veterinary pathology, Neuropathology, Plant pathology, Immunopathology, Speech & language pathology, Microbial Pathology, Psychopathology, Pathology Case Reports, Chemical Pathology,

Researches Carnegie Institution of Washington. Dept. of Terrestrial Magnetism,1926

Outcome-Driven Business Architecture Amit Tiwary,Bhuvan Unhelkar,2018-08-06 This book discusses business architecture as a basis for aligning efforts with outcomes. It views BA as complementary to enterprise architecture, where the focus of technological initiatives and inventories is to understand and improve business organization, business direction, and business decision-making. This book provides a practical, long-term view on BA. Based on the authors' consulting experience and industrial research, the material in this book is a valuable addition to the thought processes around BA and EA. The lead author has direct and practical experience with large clients in applying APQC capability framework for undertaking multiple enterprise-wide capability assessments.

Rectal Cancer Surgery Odd Soreide,Jarle Norstein,2012-12-06 Rectal cancer is a major killer. Most of those dying after curative surgery suffer from recurrent disease in the pelvis. Local recurrence is also the only site of failure in up to 50% of patients. A disturbing fact is that the local recurrence rate shows considerably surgeon-related variances. There is now strong evidence that optimizing surgical technique by adopting the principle of total mesorectal excision (TME) will reduce local failure rate, increase the use of sphincter-saving operations, and improve functional results. Surgeons applying this surgical principle will consistently achieve similarly low recurrence rates.

Ci - Customer Intelligence Kevin Roebuck,2011-10 The Knowledge Solution. Stop Searching, Stand Out and Pay Off. The #1 ALL ENCOMPASSING Guide to CI. An Important Message for ANYONE who wants to learn about CI Quickly and Easily... Here's Your Chance To Skip The Struggle and Master CI, With the Least Amount of Effort, In 2 Days Or Less... Customer intelligence (CI) is the process of gathering and analysing information regarding customers; their details and their activities, in order to build deeper and more effective customer relationships and improve strategic decision making . Get the edge, learn EVERYTHING you need to know about CI, and ace any discussion, proposal and implementation with the ultimate book - guaranteed to give you the education that you need, faster than you ever dreamed possible! The information in this book can show you

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   Plotkin's Vaccines,E-Book Walter A. Orenstein,Paul A. Offit,Kathryn M. Edwards,Stanley A. Plotkin,2022-12-21 From the latest vaccination evidence, recommendations, and protocols . . . to new vaccine development and the use of vaccines in reducing disease, Plotkin's Vaccines, 8th Edition, covers every aspect of vaccination. Now completely revised and updated from cover to cover, this award-winning text continues to provide reliable information from global authorities, offering a complete understanding of each disease, as well as the latest knowledge of both existing vaccines and those currently in research and development. Described by Bill Gates as an indispensable guide to the enhancement of the well-being of our world, Plotkin's Vaccines is a must-have reference for current, authoritative information in this fast-moving field. Contains all-new chapters on COVID-19, vaccine hesitancy, and non-specific effects of vaccines, as well as significantly revised content on new vaccine technologies such as mRNA vaccines, emerging vaccines, and technologies to improve immunization. Presents exciting new data on evolution of adjuvants across the centuries, dengue vaccines, human papillomavirus vaccines, respiratory syncytial virus vaccines, tuberculosis vaccines, and zoster vaccines. Provides up-to-date, authoritative information on vaccine production, available preparations, efficacy and safety, and recommendations for vaccine use, with rationales and data on the impact of vaccination programs on morbidity and mortality. Provides complete coverage of each disease, including clinical characteristics, microbiology, pathogenesis, diagnosis, and treatment, as well as epidemiology and public health and regulatory issues. Keeps you up to date with information on each vaccine, including its stability, immunogenicity, efficacy, duration of immunity, adverse events, indications, contraindications, precautions, administration with other vaccines, and disease-control strategies. Covers vaccine-preventable diseases, vaccine science, and licensed vaccine products, as well as product technologies and global regulatory and public health issues. Analyzes the cost-benefit and cost-effectiveness of different vaccine options. Helps you clearly visualize concepts and

objective data through an abundance of tables and figures.

T-box Genes in Development and Disease ,2017-01-02 T-box Genes in Development and Disease looks at the genes encoding the T-box family of transcription factors function as key regulators of many important decision processes during embryonic and tissue development. The importance of these genes is further underlined by the fact that most members of this gene family have been conserved during evolution from worms to humans. This book brings together the current information on conserved aspects with the evolutionary innovations of the functions of these genes during developmental regulation in various animal species and then discusses their important roles in human disease. Brings together current knowledge from a wide variety of animal species and humans Presents commentary from authoritative experts, and includes many prominent scientists and their research Illuminates the connections between developmental biology, evolution, and human disease Allows researchers and newcomers to this research area to gain a thorough picture of the current knowledge

Vaccines E-Book Stanley A. Plotkin,Walter Orenstein,Paul A. Offit,Kathryn M. Edwards,2017-04-07 From the development of each vaccine to its use in reducing disease, Plotkin's Vaccines, 7th Edition, provides the expert information you need to provide optimal care to your patients. This award-winning text offers a complete understanding of each disease, as well as the latest knowledge of both existing vaccines and those currently in research and development. Described by Bill Gates as an indispensable guide to the enhancement of the well-being of our world, Plotkin's Vaccines is a must-have reference for current, authoritative information in this fast-moving field. Includes complete information for each disease, including clinical characteristics, microbiology, pathogenesis, diagnosis, and treatment, epidemiology, and public health and regulatory issues – plus complete information for each vaccine, including its stability, immunogenicity, efficacy, duration of immunity, adverse events, indications, contraindications, precautions, administration with other vaccines, and disease-control strategies. Analyzes the cost-benefit and cost-effectiveness of different vaccine options. Helps you clearly visualize concepts and objective data through an abundance of tables and figures. Covers the new oral cholera and zoster vaccines, as well as newly licensed meningococcal group B vaccines and a newly licensed dengue vaccine. Brings you up to date on successful human trials of Ebola vaccines, an enterovirus 71 vaccine licensed in China, and new recommendations and changes to polio vaccines. Features a new chapter on maternal immunization.

Hacking Marketing Scott Brinker,2016-03-21 Apply software-inspired management concepts to accelerate modern marketing In many ways, modern marketing has more in common with the software profession than it does with classic marketing management. As surprising as that may sound, it's the natural result of the world going digital. Marketing must move faster, adapt more quickly to market feedback, and manage an increasingly complex set of customer experience touchpoints. All of these challenges are shaped by the dynamics of software—from the growing number of technologies in our own organizations to the global forces of the Internet at large. But you can turn that to your advantage. And you don't need to be technical to do it. Hacking Marketing will show you how to conquer those challenges by adapting successful management frameworks from the software industry to the practice of marketing for any business in a digital world. You'll learn about agile and lean management methodologies, innovation techniques used by high-growth technology companies that any organization can apply, pragmatic approaches for scaling up marketing in a fragmented and constantly shifting environment, and strategies to unleash the full potential of talent in a digital age. Marketing responsibilities and tactics have changed dramatically over the past decade. This book now updates marketing management to better serve this rapidly evolving discipline. Increase the tempo of marketing's responsiveness without chaos or burnout Design continuous marketing

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Rough Sets and Current Trends in Computing Chris Cornelis,Marzena Kryszkiewicz,Dominik Slezak,Ernestina Menasalvas Ruiz,Rafael Bello,Lin Shang,2014-06-14 This book constitutes the refereed proceedings of the 9th International Conference on Rough Sets and Current Trends in Computing, RSCTC 2014, held in Granada and Madrid, Spain, in July 2014. RSCTC 2014 together with the Conference on Rough Sets and Emerging Intelligent Systems Paradigms (RSEISP 2014) was held as a major part of the 2014 Joint Rough Set Symposium (JRS 2014) The 23 regular and 17 short papers presented were carefully reviewed and selected from 120 submissions. They are organized in topical sections such as fuzzy logic and rough set: tools for imperfect information; fuzzy-rough hybridization; three way decisions and probabilistic rough sets; new trends in formal concept analysis and related methods; fuzzy decision making and consensus; soft computing for learning from data; web information systems and decision making; image processing and intelligent systems.

Customer Relationship Management Francis Buttle,2009 This title presents an holistic view of CRM, arguing that its essence concerns basic business strategy - developing and maintaining long-term, mutually beneficial relationships with strategically significant customers - rather than the operational tools which achieve these aims.

Building the Network of the Future John Donovan,Krish Prabhu,2017-06-26 From the Foreword: This book lays out much of what we've learned at AT&T about SDN and NFV. Some of the smartest network experts in the industry have drawn a map to help you navigate this journey. Their goal isn't to predict the future but to help you design and build a network that will be ready for whatever that future holds. Because if there's one thing the last decade has taught us, it's that network demand will always exceed expectations. This book will help you get ready. —Randall Stephenson, Chairman, CEO, and President of AT&T Software is changing the world, and networks too. In this in-depth book, AT&T's top networking experts discuss how they're moving software-defined networking from concept to practice, and why it's a business imperative to do this rapidly. —Urs Hölzle, SVP Cloud Infrastructure, Google Telecom operators face a continuous challenge for more agility to serve their customers with a better customer experience and a lower cost. This book is a very inspiring and vivid testimony of the huge transformation this means, not only for the networks but for the entire companies, and how AT&T is leading it. It provides a lot of very deep insights about the technical challenges telecom engineers are facing today. Beyond AT&T, I'm sure this book will be extremely helpful to the whole industry. —Alain Maloberti, Group Chief Network Officer, Orange Labs Networks This new book should be read by any organization faced with a future driven by a shift to software. It is a holistic view of how AT&T has transformed its core infrastructure from hardware based to largely software based to lower costs and speed innovation. To do so, AT&T had to redefine their technology supply chain, retrain their workforce, and move toward open source user-driven innovation; all while managing one of the biggest networks in the world. It is an amazing feat that will put AT&T in a leading position for years to come. —Jim Zemlin, Executive Director, The Linux Foundation This book is based on the lessons learned from AT&T's software transformation journey starting in 2012 when rampant traffic growth necessitated a change in network architecture and design. Using new technologies such as NFV, SDN, Cloud, and Big Data, AT&T's engineers outlined and implemented a radical network transformation program that dramatically reduced capital and operating expenditures. This book describes

the transformation in substantial detail. The subject matter is of great interest to telecom professionals worldwide, as well as academic researchers looking to apply the latest techniques in computer science to solving telecom's big problems around scalability, resilience, and survivability.

Cloud Native Python Manish Sethi,2017-07-21 Build cloud native applications in Python About This Book This is the only reliable resource that showcases the tools and techniques you need build robust and resilient cloud native applications in Python Learn how to architect your application on both, the AWS and Azure clouds for high availability Assess, monitor, and troubleshoot your applications in the cloud Who This Book Is For This book is ideal for developers with a basic knowledge of Python who want to learn to build, test, and scale their Python-based applications. No prior experience of writing microservices in Python is required. What You Will Learn Get to know "the way of the cloud", including why developing good cloud software is fundamentally about mindset and discipline Know what microservices are and how to design them Create reactive applications in the cloud with third-party messaging providers Build massive-scale, user-friendly GUIs with React and Flux Secure cloud-based web applications: the do's, don'ts, and options Plan cloud apps that support continuous delivery and deployment In Detail Businesses today are evolving so rapidly that having their own infrastructure to support their expansion is not feasible. As a result, they have been resorting to the elasticity of the cloud to provide a platform to build and deploy their highly scalable applications. This book will be the one stop for you to learn all about building cloud-native architectures in Python. It will begin by introducing you to cloud-native architecture and will help break it down for you. Then you'll learn how to build microservices in Python using REST APIs in an event driven approach and you will build the web layer. Next, you'll learn about Interacting data services and building Web views with React, after which we will take a detailed look at application security and performance. Then, you'll also learn how to Dockerize your services. And finally, you'll learn how to deploy the application on the AWS and Azure platforms. We will end the book by discussing some concepts and techniques around troubleshooting problems that might occur with your applications after you've deployed them. This book will teach you how to craft applications that are built as small standard units, using all the proven best practices and avoiding the usual traps. It's a practical book: we're going to build everything using Python 3 and its amazing tooling ecosystem. The book will take you on a journey, the destination of which, is the creation of a complete Python application based on microservices over the cloud platform Style and approach Filled with examples, this book takes a step-by-step approach to teach you each and every configuration you need to make your application highly available and fault tolerant.

Crm 93 Success Secrets - 93 Most Asked Questions on Crm - What You Need to Know Sara Pruitt,2014-01 There has never been a CRM Guide like this. It contains 93 answers, much more than you can imagine; comprehensive answers and extensive details and references, with insights that have never before been offered in print. Get the information you need--fast! This all-embracing guide offers a thorough view of key knowledge and detailed insight. This Guide introduces what you want to know about CRM. A quick look inside of some of the subjects covered: Elastix - Extras, Omnicom, End-user development - Examples, Product lifecycle management - Communicate, manage and collaborate, Customer intelligence CI and CRM, Oracle CRM - History, Microsoft Business Division, Quality management - Quality software, Oracle CRM - On Premise solutions, Elastix - Collaboration, Salesforce.com Sales Performance Accelerator, Comparison of CRM systems, Salesforce.com The Sales Cloud, Novell - Products, Pulse (ALM), Closed loop lifecycle management - Communicate, manage and collaborate, Predictive analytics Analytical customer relationship management (CRM), Parallels, Inc. - Automation software, Data center Applications, SAP Solution Manager - Overview, Oracle Corporation Third-party

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Principles of Analytical Chemistry Miguel Valcarcel,2000-08-15 Principles of Analytical Chemistry gives readers a taste of what the field is all about. Using keywords of modern analytical chemistry, it constructs an overview of the discipline, accessible to readers pursuing different scientific and technical studies. In addition to the extremely easy-to-understand presentation, practical exercises, questions, and lessons expound a large number of examples.

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