

Business Idea Generator An Innovation Tool To Help You Create And Explore Concepts For New Product 0

David Kord Murray

The Idea Generator Ken Hudson, 2009-12 Ideas are the lifeblood of any business. But have you ever been stuck for one? If you have, then The Idea Generator is for you. It outlines 60 effective and practical tools to help you create a range of big, new concepts. Each tool is simple to use and includes hints on how and when to use it for the best results. The Idea Generator is a powerful handbook. It will help you solve problems, create new opportunities and improve individual and team performances. It will benefit anyone involved in business: in innovation, sales, marketing, advertising, business development or new product development. Become more confident in your creative abilities. The results will be immediate.

The Idea Generator Chris Thomason, 2016-10-05 Brainstorming is the go-to method for generating ideas and solutions in teams, but it's been proven to be ineffective for over 50 years. The Idea Generator gives you 15 simple, easy-to-use tools that can be used and reused for a variety of purposes to help you generate ideas quickly and focus on developing only the best ideas. Find a more effective, productive, quicker alternative to brainstorming new ideas. Develop and shape your ideas into winning results on your own – or in a group. Achieve more insightful thinking on strategic opportunities. Quickly find solutions to the business issues that affect you. Utilise the time saved to share your best ideas and produce game-changing solutions in a team workshop. The full text downloaded to your computer With eBooks you can: search for key concepts, words and phrases make highlights and notes as you study share your notes with friends eBooks are downloaded to your computer and accessible either offline through the Bookshelf (available as a free download), available online and also via the iPad and Android apps. Upon purchase, you'll gain instant access to this eBook. Time limit The eBooks products do not have an expiry date. You will continue to access your digital ebook products whilst you have your Bookshelf installed.

Business Model Generation Alexander Osterwalder, Yves Pigneur, 2013-02-01 Business Model Generation is a handbook for visionaries, game changers, and challengers striving to defy outmoded business models and design tomorrow's enterprises. If your organization needs to adapt to harsh new realities, but you don't yet have a strategy that will get you out in front of your competitors, you need Business Model Generation. Co-created by 470 Business Model Canvas practitioners from 45 countries, the book features a beautiful, highly visual, 4-color design that takes powerful strategic ideas and tools, and makes them easy to implement in your organization. It explains the most common Business Model patterns, based on concepts from leading business thinkers, and helps you reinterpret them for your own context. You will learn how to systematically understand, design, and implement a game-changing business model--or analyze and renovate an old one. Along the way, you'll understand at a much deeper level your customers, distribution channels, partners, revenue streams, costs, and your core value proposition. Business Model Generation features practical innovation techniques used today by leading consultants and companies worldwide, including 3M, Ericsson, Capgemini, Deloitte, and others. Designed for doers, it is for those ready to abandon outmoded thinking and embrace new models of value creation: for executives, consultants, entrepreneurs, and leaders of all organizations. If you're ready to change the rules, you belong to the business model generation!

IdeaWise Steve Rivkin, Fraser Seitel, 2002-10-15 An easy-to-understand and easy-to-implement method for creating new ideas and new products This book blows the lid off the so-called idea gurus by demystifying the creation of great new innovations. It offers readers a way to look at their company's existing products and services in order to transform them into new ideas. Well-known and respected authors Steve Rivkin and Fraser Seitel take readers into the Idea-Scape, a place where innovation is born from existing ideas transformed and manipulated in inventive ways to produce new products and business solutions. Examples of methods outlined include: What can you combine with an existing idea? What can you adapt? How can you put a product to other uses? What can you eliminate? . . . and much more.

The Art of Opportunity Marc Sniukas, Parker Lee, Matt Morasky, 2016-04-25 Innovate your way toward growth using practical, research-backed frameworks The Art of Opportunity offers a path toward new growth, providing the perspective and methods you need to make innovation happen. Written by a team of experts with both academic and industry experience—and a client roster composed of some of the world's leading companies—this book provides you with the necessary tools to help you capture growth instead of chasing it. The visual frameworks and research-based methodology presented in The Art of Opportunity merge business design thinking and strategic innovation to help you change your growth paradigm. You'll learn creative and practical methods for exploring growth opportunities and employ a new approach for identifying what “opportunity” looks like in the first place. Put aside the old school way of focusing on new products and new markets, to instead applying value creation to find your new opportunity, craft your offering, design your strategy and build new growth ventures. The changing business ecosystem is increasingly pushing traditional thinking out to pasture. New consumers and the new marketplace are demanding a profound adjustment to the way companies plan and execute growth strategies. This book gives you the tools to create your roadmap toward the new state of growth, and gain invaluable insight into a new way of thinking. The Art of Opportunity will help you to: Start looking at business growth from a new perspective Create value for the customers, company and ecosystem Innovate strategically and design new business models Develop a new active business design thinking approach to innovation Your company's goal is to grow, and to turn non-customers into customers. The old ways are becoming less tenable and less cost-effective. The Art of Opportunity outlines the new growth paradigm and gives you a solid framework for putting new ideas into practice.

Exploring Entrepreneurship Richard Blundel, Nigel Lockett, Catherine Wang, Suzanne Mawson, 2021-09-01 A detailed and critical analysis of the multiple types of entrepreneurship, helping students to understand the practical skills and theoretical concepts needed to create their very own entrepreneurial venture. Split into two parts, the book provides an even balance between theory and practice. Part 1 covers the practical activities involved in new entrepreneurial ventures, and Part 2 uses the latest research to explore entrepreneurship from different perspectives. The expanded third edition of Exploring Entrepreneurship includes: • Additional coverage of entrepreneurship and the United Nations Sustainable Development Goals (SDGs), corporate entrepreneurship, variety and diversity in entrepreneurship, and entrepreneurial approaches to the delivery of public services • New and updated Case Studies that tackle cutting-edge practical issues • New and updated Researcher Profiles from leading international scholars • Enhanced Recommended Reading sections in each chapter with concise introductions to the latest research findings Essential online resources for students, including selected SAGE journal articles, pre-reading suggestions, self-assessment questions and revision tips, plus a range

of lecturer resources, are available. Suitable reading for students taking modules in Entrepreneurship or Small Business Management at upper undergraduate and postgraduate levels.

Using Thematic Thinking to Achieve Business Success, Growth, and Innovation Julia Kathi Froehlich, Martin Hoegl, Michael Gibbert, 2014 Leverage hidden similarities and connections to succeed in new markets and avert emerging business risks! Firmly rooted in the latest cognitive science, Thematic Thinking helps you recognize your great opportunities and grave threats in distant but related industries and markets. If you're an executive, entrepreneur, or strategist, it will help you illuminate blind spots on your strategic maps and innovation processes, by radically redefining what you see as similar to your core business. Using Thematic Thinking to Achieve Business Success, Growth, and Innovation explains why this approach to innovation works so well, and how to successfully apply it in your business. Using realistic business cases, the authors show: How Thematic Thinking responds to today's radically shifting business environment, and the collapse of traditional market boundaries Why traditional approaches to innovation can often be counterproductive, and how to go beyond them How to systematically uncover deep similarities where most managers only see differences How to understand these similarities as immense new business opportunities – and uncover emerging risks you wouldn't otherwise notice until too late How to explore and combine themes, identify similarities, create and evaluate thematic ideas, organize for Thematic Thinking, and overcome obstacles to success Which Google manager would have imagined people substituting Facebook for Gmail? Which Nike manager recognizes the huge potential competitive threat now presented by Apple? With Thematic Thinking, linkages like this become clear – and innovative, once-hidden strategic options are revealed!

Creating Innovative Products and Services Gijs van Wulfen, 2016-05-13 Really new products and services are scarce, yet the need for them is huge. That's why Innovation is an important managerial instrument - but many of us struggle with how to approach it. Gijs van Wulfen's *Creating Innovative Products and Services* is an essential read for anyone involved in new product or service design, brand development, new business development or organizational development because it 'unfuzzies' the front end of innovation with practical tools, effective checklists and an inspiring innovation route map. Gijs van Wulfen explains how to: ¢ Build a committed ideation team, compile a concrete innovation assignment and identify opportunities; ¢ Explore trends, technology and potential customers, then choose the most positive opportunities and customer insights to transfer to the next step - raise ideas; ¢ Develop twelve new promising innovative product or service concepts; ¢ Check the concepts in qualitative research among potential clients and improve them; ¢ Work the best into a tangible mini business case per product idea, and present them for decision making and adoption in the regular stage gate development process. The effective 5-step FORTH method presented in this book, will jump start your product and service innovations. The success of this practical approach is highlighted in a case study of one of the largest insurance companies in The Netherlands: Univé VGZ IZA Trias and is suitable for both business-to-consumer and business-to-business markets. *Creating Innovative Products and Services* has been written for directors, managers, advisors and innovation specialists in organisations who are responsible for, or involved in, product innovation. In it you will find practical guidance through every stage.

You Can Kill An Idea, But You Can't Kill An Opportunity Pam Henderson, 2013-10-28 Ideas alone are failing us! They promise growth, but too often lead to products and services that don't deliver. In many companies it can take up to 3,000 ideas to lead to 100 projects, resulting in only 2 launches, producing on average one product that breaks even and of these products only 20% turn a profit. Defining the opportunity first, leads to big ideas that win and increases the odds for success. Pam Henderson, former faculty at Carnegie Mellon University and author of *You Can Kill an Idea, but You Can't Kill An Opportunity!* shows how to apply Opportunity Thinking™ in your own organization to increase speed to market for products, eliminate idea bottlenecks, get crisp on demand space, value open innovation and increase creativity ROI. Opportunity Thinking™, a new approach to innovation developed by author Pam Henderson, has transformed the way companies and organizations, from Fortune 500 to non-profits, find big ideas that win and create sustainable growth. Opportunity Thinking™ is a creative journey that taps six sources - market forces, business models, technology, organizations, environments, and design to discover big places to play. Not your average business book, Henderson's clever narrative, bold visuals and countless stories of companies and brands will inspire you to think in new ways and stretch your mind to consider the possibilities.

How We Make Stuff Now: Turn Ideas into Products That Build Successful Businesses Jules Pieri, 2019-04-23 This step-by-step DIY guide shows entrepreneurs how to create and launch new products, package and market to consumers, and build a thriving business. Do you have an idea for a business but don't know where to start? Thanks to high-speed Internet, game-changing technology, and innovative new platforms, you can go from idea to marketplace on a shoestring budget—and join the growing movement of successful Makers who've built their businesses from the ground up. In *How We Make Stuff Now*, Jules Pieri—cofounder and CEO of The Grommet, a product launch platform that helps innovative products reach a community of millions—guides you through every step of the consumer product creation process. Learn how to: • Develop an idea with vision and heart • Tap into established sources of expertise • Formulate and refine your business plan • Design a product from prototype to perfection • Find the funds you need to launch your business • Explore innovative packaging, manufacturing, and distribution options • Market your product via social media and online sites • Manage your finances and inventory to maximize profits • Expand your business and grow into the global marketplace You'll find fascinating case studies of successful startups—and discover how the smartest entrepreneurs overcome obstacles, solve challenges, and rise above the competition to deliver innovative products that consumers can't resist. It's all here in one easy-to-use action plan. Whether you're a self-starting newcomer to the world of e-commerce, a member of the Maker Movement, or an experienced entrepreneur, the first crucial step in your journey to turning little ideas into big businesses is learning *How We Make Stuff Now*.

The Business Idea Soren Hougaard, 2006-03-20 Successful business ideas are not so much about talent as about a systematic approach. The *Business Idea* encourages new ways of thinking when it comes to entrepreneurship and innovation. Too many ventures originate in the solutions the entrepreneur has to offer and not in the problem the customer needs solved. Business plans done this way can often lead to disappointment. The *Business Idea* leaves behind this product orientated logic. The book presents new, applicable entrepreneurship methods for developing creative market insight, for identifying windows of opportunity, creating business concepts and entrepreneurial strategies for successful market entry. Entrepreneurship is a complex and risky process compared to almost everything else in business life, so it

richly deserves to have its own theoretical and methodological toolbox. The Business Idea provides the tools making it of interest to anyone who works with getting an enterprise off the ground or studies entrepreneurship.

Borrowing Brilliance David Kord Murray, 2009-09-03 In a book poised to become the bible of innovation, a renowned creativity expert reveals the key to the creative process-borrowing. As a former aerospace scientist, Fortune 500 executive, chief innovation officer, inventor, and software entrepreneur, David Kord Murray has made a living by coming up with innovative ideas. In *Borrowing Brilliance* he shows readers how new ideas are merely the combination of existing ones by presenting a simple six-step process that anyone can use to build business innovation: ?Defining-Define the problem you're trying to solve. ?Borrowing-Borrow ideas from places with a similar problem. ?Combining-Connect and combine these borrowed ideas. ?Incubating-Allow the combinations to incubate into a solution. ?Judging-Identify the strength and weakness of the solution. ?Enhancing-Eliminate weak points while enhancing strong ones. Each chapter features real-life examples of brilliant borrowers, including profiles of Larry Page and Sergey Brin (the Google guys), George Lucas, Steve Jobs, and other creative thinkers. Murray used these methods to re-create his own career and he shows readers how to harness them to find creative solutions.

21 Days to a Big Idea! Bryan Mattimore, 2015-11-17 From Bryan Mattimore, innovation guru to Fortune 500 companies, comes a book for aspiring entrepreneurs, corporate "intrapreneurs," and anyone else looking to break the mold. Bryan Mattimore is a big idea guy. For the past twenty-five years, he has helped Fortune 500 companies create over \$3 billion in new innovations using his unique creative-thinking exercises. In *21 DAYS TO A BIG IDEA: CREATING BREAKTHROUGH BUSINESS CONCEPTS*, Mattimore takes readers through a disciplined creative process to create original and practical new business concepts. By investing less than an hour a day for twenty-one days, you will: 1) learn a new toolkit of creative thinking strategies and problem-solving techniques that can be used for solving a wide variety of both personal and professional challenges, and 2) generate more than a dozen new concepts from which to choose the highest potential/winning idea for a new start-up. Entertaining and easy-to-follow, *21 DAYS TO A BIG IDEA* is a must-read for all aspiring entrepreneurs, helping you to discover and implement your first-or your next-biggest idea. Greatness starts with an idea, but the chasm between ideas and truly great ideas is vast. This terrific, approachable book provides a simple and straightforward method for bending and torturing almost any idea until it succumbs to greatness.-Bob Dorf, co-author of *THE START-UP'S OWNER'S MANUAL*

Product Innovation Management Stefano Biazzo, Roberto Filippini, 2021-07-02 This book offers new insights into the complex set of activities and decisions of product innovation management. It provides concepts, methods, and tools that can help accelerate the introduction of successful products to the market in an increasingly competitive and changing business landscape. It also offers examples and case studies, and it is the result of more than 20 years of study, research, and consulting carried out by the two authors in the field of innovation management. The book discusses the demanding challenges of product innovation and offers practitioners guidance on how to respond to these challenges. It presents a three-level framework (the "innovation pyramid"), which reflects the core components of a firm's innovation capability: first, intelligence - absorbing information and knowledge from the outside world by looking beyond the familiar territories of the current market, technology, and customers; second, discovery - exploring opportunities for innovation through creative ideation and technology experimentation; and third, development - transforming opportunities into profitable new products and services.

Business Innovation For Dummies Alexander Hiam, 2010-04-30 Discover how to access your creative power to boost your success in business Success in business demands constant creativity. Generating fresh solutions to problems and the ability to invent new products or services for a changing market are part of the intellectual capital that gives a company its competitive edge. *Business Innovation For Dummies* gives you practical, easy-to-follow information for generating new ideas, using creativity to boost sales, solving problems creatively, mastering the art of invention, honing creative thinking skills, and identifying new opportunities. Advice on how to apply creativity to the workplace Ideas for spicing up presentations Shows you how innovation leads to more productive business *Business Innovation For Dummies* is a must-have guide for anyone in business who is looking to harness their creativity to boost productivity and revenue!

Transforming an Idea Into a Business with Design Thinking Muhammad Mashhood Alam, 2018-10-30 We are living in fascinating times, when the power of technology is not just reshaping, but is transforming the globe in unprecedented ways. These include the ability to connect with anyone across the globe in an instant using a tiny device in the palm of our hands to the availability of self-learning systems to take over, not only the most mundane of tasks, but the most sophisticated tasks previously thought to be performable only by superior human faculties. Regardless of whether you consider this progress to be beneficial to society or harmful, these technological advancements are here to stay. On one hand, these current transformational technological advancements threaten this stability of society. On the other hand, they present an opportunity for all of us to awaken our inner entrepreneurs. This book makes the transition from an employee to an entrepreneur smooth for the masses. Many of us have ideas to improve this world in some way and even feel strongly about some of those ideas at a deeper level. However, we find ourselves perplexed on two levels: 1. Where to start when building an idea into a business? 2. What are the various dimensions and activities needed to launch an idea into a business? This book will introduce you to a structured framework, called Transform3+1, to transform your idea into a business by following simple and specific steps spread across four stages. The framework is grounded in the belief that all solutions solve human problems using technology or otherwise. The first stage will help you understand the problem facing your target user by building empathy. Once you understand the problem, comes the stage of devising a solution in an iterative manner through prototyping the new concept and validating with the user. Most start-ups fail not because they didn't find the right problem to solve for the target user or that their solution lacked technological prowess but because they could not figure out a sustainable business model. Third stage will focus on crafting a business model. And the final stage introduces you to a unique approach of managing risk associated with your venture. This unique framework leverages the principles of Design Thinking, agile development, and lean start-up combined in an easy to follow manner by anyone and helps transform ideas into business in a short timeframe with little or no investment.

The Radical Innovation Playbook Olga Kokshagina, Allen Alexander, 2020-10-12 The Radical Innovation Playbook is a practical guide that helps innovators and entrepreneurs to harness new, extreme ideas despite complex business barriers along the way. Designed to be easy-to-use The Radical Innovation Playbook provides

insight, practical solutions and reusable canvasses to help innovation managers, CEOs, Chief Innovators and directors of innovation labs to develop breakthrough ideas. In this playbook you will learn how to: Make vital decisions about how to plan and share your radical ideas Collect and analyse information to influence and convince others Engage with peers and stakeholders about your innovation project Challenge established company norms and business models Discover, explore and secure investment Gain confidence and skills for a successful launch Reach new markets and commercial channels Build a structure within an organisation that enables innovation to grow Inspire and support future generations to make an impact and achieve success Read The Radical Innovation Playbook and discover how to successfully unleash and develop your breakthrough moment. Olga Kokshagina, RMIT University, Melbourne, Australia Allen Alexander, University of Exeter, UK

Yes, You Can Innovate Natalie Turner, 2018-02-20 YES, YOU CAN INNOVATE! IS A PRACTICAL HOW-TO GUIDE TO HELP YOU DISCOVER YOUR INNOVATION STRENGTHS. USE THE FREE ONLINE ASSESSMENT TO IMPROVE YOUR ABILITY TO CREATE VALUE OUT OF NEW IDEAS. Covering the six stages of innovation, find out which of the 6'I's® is your personal strength: • IDENTIFY opportunities by understanding trends, patterns and future areas of growth • IGNITE ideas by creating novel solutions • INVESTIGATE by prototyping, testing and researching ideas • INVEST by having the courage, to create business models and persuade others to back ideas • IMPLEMENT by making an idea happen and creating value from it • IMPROVE by optimising your ideas and learning from success and failure Discover the skills required to successfully innovate, how to understand the problem you want to solve, and how to cultivate and implement innovative ideas. Whether you work for an organisation or are an entrepreneur, each chapter will equip you with a practical toolkit containing examples, activities and resources to help you build and improve your innovation skills. TAKE THE FREE ONLINE ASSESSMENT TO UNDERSTAND YOUR INNOVATION STRENGTHS, AND CHALLENGES, AND HOW TO HARNESS YOUR SKILLS, AS WELL AS THE SKILLS OF OTHERS, TO MAKE YOUR IDEAS HAPPEN.

The Innovator's Sourcebook Dan Roberts, 2010-01-08 It is not hard to find credible resources on how to start a business once you have a great idea. However, it is extremely hard to find credible resources on how to generate compelling business ideas in the first place. How does innovation happen? Why does it happen? What are the common sources of great ideas? More importantly, how can we use this information to develop great business ideas of our own? THE INNOVATOR'S SOURCEBOOK was written to provide detailed, actionable answers to these questions. This book is about where to look for the sources of innovation and, for once, how to exploit them. What is not in the book: * Vague suggestions for being creative * Random idea generators * Belabored analogies * A rebranding of brainstorming * Claims to a science * Ambiguous implementation steps

The Innovation Book Max Mckeown, 2014-08-06 The Innovation Book is your hands-on guide to turning new thinking into exciting opportunities. The quick-read format features an overview of each topic, what success looks like, the pitfalls to dodge and an action plan of what you can start doing - right now - to achieve success. Includes: Your Creative Self – how to become a more powerful innovator Leading Innovators – how to inspire and motivate creative people Creating Innovation – how to develop and test new concepts Winning with Innovation – how to sell your new ideas The Innovator's Toolkit – 20+ tools to help you create, shape and share your ideas The Innovator's Case Notes – real-life examples of innovation in action; what would you have done? The full text downloaded to your computer With eBooks you can: search for key concepts, words and phrases make highlights and notes as you study share your notes with friends eBooks are downloaded to your computer and accessible either offline through the Bookshelf (available as a free download), available online and also via the iPad and Android apps. Upon purchase, you'll gain instant access to this eBook. Time limit The eBooks products do not have an expiry date. You will continue to access your digital ebook products whilst you have your Bookshelf installed.

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