

# **Bdf Realty**

**David Baud**

**Rent-To-Own and Rent-to-Sell: a Complete Guide** Brett Furniss, 2012-02-02 In tough real estate markets (like today's!), traditional buy and sell methods have been put to the test. There is a much smaller pool of qualified buyers going after a swelling pool of home sellers. This begs 3 questions: What happens to the people who want to buy that can't qualify right now? What happens to the homeowners who can't sell their home at rock-bottom prices? And what happens to the real estate professionals who make their livings transacting real estate? **Rent-To-Own & Rent-To-Sell: A Complete Guide** provides answers to these questions for real estate agents and property managers. Using proven rent-to-own (lease option) techniques, real estate professionals will learn to work profitably with buyers and sellers creating win-win-win transactions. The author, Brett Furniss, outlines step-by-step instructions on how to work with non-qualified buyers (rent-to-own tenants) and place them into vacant homes for sale (rent-to-sell homes) that he has utilized the last 9 years. As the founder of BDF Realty and Rent-To-Sell Realty in Charlotte, NC, he has written and spoken extensively on these subjects and shares his secrets to sales success in this challenging real estate market.

**Rent-To-Sell Your Own Home Manual** Brett Furniss, 2012-02-01 In today's challenging real estate sales market, the same old process of listing a home for sale with a Realtor, waiting a few months, and selling for full price just isn't happening! So what is there to do? **Rent-To-Sell Your Own Home** details innovative methods to get the most potential buyers to your home in this challenging market. From selling to a real estate investor and renting back your home, to using Craig's List to generate rent-to-own tenants,

this book will provide you proactive sales strategies that work! Who wants to be stuck playing a sales waiting game that might never pan out? The Rent-To-Sell Your Own Home book will teach you to:\*Offer your home to tenant-buyers, rent-to-own tenants, buyers, and investors ALL AT THE SAME TIME! Sales is a numbers game- have this work for you!\*Use proven processes we have been using for years to sell homes\*Maximize your real estate professionals\*Harness the power of rent-to-own tenants- willing buyers who cannot buy in this challenging mortgage market\*Sell your home with a tenant in place to investors worldwide!\*Tips by the President and Owner of BDF Realty and Rent-To-Sell Realty whose firm has been using lease options to move real estate for years\*Secrets used by successful real estate agents and property managers to fill homes fast!This book will teach you to maximize your real estate professionals (real estate agents and property managers), as well as showing practical strategies to assist them in selling your home. If you are stuck in home sale limbo, this book is a must-read and could be your ticket to freedom!

*Realtor Magazine* ,2006

The National Real Estate Journal ,1927

**Broker to Broker** Robert Freedman,2005-11-07 Praise for Realtor? Magazine's BROKER to BROKER By providing best practice management tips with thought-provoking ideas, Broker to Broker offers invaluable guidance on virtually every aspect of our dynamic industry. The book's easy-to-read format, with in-depth supporting material available online, is an innovative approach to helping the country's brokers and managers find effective solutions to today's challenges. --Ron Peltier, President and CEO, HomeServices of America, Inc., Minneapolis, Minnesota This compilation of the latest

Realtor? Magazine articles on real estate brokerage management could be of help to brokers and managers looking for practical ideas to boost their operations. The book quotes extensively from veteran brokers and managers who are trying new ways to build sales and tackle problems. Within the book's range of articles could be helpful ideas for you. --J. Lennox Scott, Chairman and CEO, John L. Scott Real Estate, Seattle, Washington The editors did their homework. The pace of change in our business is a constant challenge. Even if you don't want to lead the charge in industry change, brokers would do well to study the innovative concepts (such as the employee-agent model) illustrated here. This section on operations is particularly useful for brokers of a multi-office/multi-region operation. --Steve Brown, ABR?, CRB, Vice President and General Manager, Crye-Leike, Realtors?, Memphis, Tennessee The editors of Realtor? Magazine do a fantastic job of keeping Realtors? on top of all real estate concerns. No issue is more timely or essential to building good business than brokerage practices. --Blanche Evans, Publisher, Agent News, and Editor, Realty Times, Dallas, Texas

Connecticut Law Journal , 1970

**Realty Bluebook** Robert De Herr, Dearborn, 2001-04

*Selling Real Estate* Stanley L. McMichael, 1926

*Real Estate Record and Builders' Guide* , 1924

**Realty Bluebook** Robert De Heer, Robert De heer, Dearborn, 2003-09-26 This portable pocket sized Realty Bluebook, 33 Ed. is organized for quick referencing and instant success. Such topics addressed are: Financing High Tech Selling Risk Management Tax Information Checklists The Realty Bluebook Financial Tables is a companion guide to the Realty Bluebook,

and will help agents quickly calculate monthly mortgage payments, compound interest rates, and loan to value ratios. These companion tools are a must have for all real estate professionals.

**Real Estate Prospecting** Loren K. Keim, 2008 In the Real Estate industry, as in most sales professions, prospecting is a dirty word. Far too many people enter the field of Real Estate believing they can wait for the phone to ring and earn a great living. Unfortunately, many new agents set themselves up for failure by this approach to the business. A real estate professional's goal is to list and sell real estate. One of the primary keys to being successful is to identify those people who truly want or need to move, and find a way to meet with them. This concept of identifying and targeting likely buyers and sellers is called prospecting, and it is a process, not an event.

*Piedmont Residence Property Realty Syndicate, San Francisco, 1909*

*Everyday Real Estate National Institute of Real Estate Brokers (U.S.), 1959*

*Real Estate Asset Inventory Resolution Trust Corporation (U.S.), 1989*

*Jackson's Real Estate Directory, 1904*

*Real Estate Asset Inventory, 1990*

**The Residential Real Estate Brokerage Industry, 1984**

**Realtor for Life** Duane Duggan, 2015-12-11 What's it mean to be a REALTOR(r) for Life? First of all, an agent needs to become a REALTOR(r)! Not all real estate agents are REALTORS(r). The term REALTOR(r) is the exclusive designation of members of the National Association of REALTORS(r) and it's local boards. REALTOR(r) is listed in the US patent office as a registered trademark. Licensing is just the first step in an agent's career. Once an

agent makes the commitment to being a REALTOR(r), they subscribe to the REALTORS(r) Code of Ethics, which was first adopted in 1913. Knowing and following the Code of Ethics sets the REALTOR(r) member apart from other real estate professionals. Since 1913, The Code of Ethics has evolved and changes are usually made each year to keep up with new issues in the real estate industry. REALTORS are required to take an ethics refresher course every four years to keep abreast of the changes. The Code of Ethics is known as the golden thread of the industry, dedicated to raising the standards of professionalism and service in real estate. The Code provides a guide for how REALTORS(r) interact with each other, and work toward furthering clients' interests. Since 2013, The Code consists of 17 Articles, 71 Standards of Practice, and 131 explanatory cases. An individual REALTOR(r) member's local Board of REALTORS(r) is responsible for enforcing the code. REALTOR(r) for Life from my point of view The majority of REALTORS(r) have had other careers before going into real estate. For some reason, my first year of college, I declared my major to be in Business with an emphasis in Real Estate. I became a REALTOR(r) and started selling real estate as my first position out in the work world. As of 2015, I have been a REALTOR(r) for 37 years, truly a REALTOR(r) for my entire business life. REALTOR (r) for Life from the client's point of view One of the most rewarding parts of my career is that many of my clients have chosen me to be their REALTOR(r) for Life. Often, I have met someone and helped them buy their first home. I have helped some clients buy 3 or 4 personal residences in their life. In some cases I am even preparing to work with the 3rd generation of clients in a family! In addition to buying homes, I have also helped them build real estate portfolios. I have helped them save for college or retirement through real estate. I have helped them buy real estate within

their retirement account and do 1031 Exchanges to grow their portfolio. I've helped find college condos for their kids. Because I have met and know thousands of REALTORS(r) personally I help them find a REALTOR(r) wherever they know anyone buying or selling across the country and now the globe. Toward the end of their life, I help with consolidating real estate investments, down sizing, and ultimately working with their estate planning attorney. More than once I have been named in a will to be the REALTOR(r) to sell the house. As REALTORS(r), we always need to keep in mind we are not attorneys, tax experts, mortgage loan officers, security dealers or financial planners. It is important to know about all the various ideas discussed in this book, but also very important to have a team of experts that you can rely upon to help your clients with their decisions relative to the areas that we are not licensed to perform. The main intent of this book is to help you be the trusted advisor for your clients on all matters real estate, and in return they will call you their REALTOR(r) for Life. I want to provide you with a resource that you can read all the way through and then keep ready as a reference. My hope is that you will get an idea from this book that will enhance your or your client's life.

*Real Estate Asset Inventory ,1989-12*

**Stay Out of Real Estate Jail** Barbara Bell-Olsen,2013-07 Stay out of Real Estate Jail is for both seasoned and new real estate professionals. The statements, subjects and property specifics can be adapted to any real estate marketplace in the world. If you follow the guidelines your career will soar, and you will be amazed and excited by the positive changes you will face. You will wonder what you have been doing all these years-or, if you are new, you will realize just how easy and profitable your professional and ethical career in

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