

A Z Career Coach 10

Cara Heilmann

Find Your Fit Sue Kaiden,2016-10-20 Master the new world of work. You want—no, you need—a new job. But not just any job. The job. So you polish your resume till it shines. You apply for countless openings, tailoring your message to each. You search for the hidden job market, although it remains very well hidden. And the response? Well, it's underwhelming. To top things off, maze-like online application systems appear designed to keep you and the perfect job apart. What's going on? How people successfully land jobs has changed. You need help from a pro, someone who navigates career data, the labor market, and hot jobs with ease. You want a coach who will tell you what to pursue and what to avoid, and an expert who has mastered job-hunting and career change to offer wisdom gained from experience. What you need is a career coach. Better yet, several. Expert career coaches contributing to this volume include Lakeisha Mathews, Dan Schwartz, Sheila Margolis, Alisa Cohn, Michelle Riklan, Marie Zimenoff, Laura Labovich, Lynne Williams, Thea Kelley, Jean Juchnowicz, Alan DeBack, Marilyn Feldstein, Vivian Blade, David Hosmer, Barbara Seifert, and Nicole Miller. Find Your Fit guides you through answering foundational questions like: What do I want to do with my career? Where should I do it? And how do I get there? As you develop a strong sense of self-awareness, you'll be able to identify the work environment best for you, shape your online identity, and network more effectively by focusing on people instead of openings. You'll learn about coveted employee referrals, and how to get one at your target company. With the help of experienced career coaches, you'll be able to handle any kind of interview. And, you'll become familiar with the pre-employment testing and assessments increasingly common today. What are you waiting for? Your personal coaching session awaits.

Special Challenges in Career Management Alan J. Pickman,2013-02-01 As the practice of outplacement counseling continues to evolve, outplacement professionals are increasingly called upon to respond effectively to a rapidly changing set of counseling and business developments. One of the major trends is that the skills and expertise of outplacement practitioners are of value to individuals still employed within corporate organizations as well as to those who have already lost their jobs. Practitioners are designing programs and delivering services in the areas of executive coaching, organization development, internal career management, and more. Another trend is that career management professionals are challenged to provide effective services to an increasingly diverse group of candidates to ensure that they are maintaining the highest professional standards in their service delivery. And more attention is being given to innovative applications of technology to career management services. As a result of these evolving trends, the need has never been greater for career management professionals to think clearly about the services they deliver, to enhance their own professional development on an ongoing basis, and to respond effectively to changes in the labor market. One of the best ways to accomplish this growth is to fully tap the knowledge and experience of authorities in the field. The contributors to this volume are established industry leaders with demonstrated expertise in their areas of special interest. This volume is a valuable resource to all those interested in the fields of outplacement and career management-- especially current and would-be practitioners. Its contents will benefit candidates receiving career management services and human resources professionals whose organizations provide such services. It is also of interest to those from a variety of academic backgrounds including counseling psychology, organization development, and industrial/organizational psychology. For all of these audiences, this volume assembles practical, state-of-the-art information about important career development topics from a broad range of distinguished practitioners.

Career coaching Marcia Bench,2004-01-01 Increasingly, companies from the Fortune 500 to family-owned private enterprises are incorporating career coaching into their employee development programs. This workbook illustrates that learning to coach need not be long, complex, nor expensive. (Careers/Job Opportunities)

An Insider's Guide to Career Coaching Marcia Bench,2002-10-01 This newly released ?career coaching bible? debunks common misconceptions about career coaching: how is it different from career counseling? Career consulting? What makes career coaching a ?recession-proof? specialty? Includes the acclaimed Authentic Vocation? Model ? an 8-step career discovery process to help mid-life career changers find fulfillment at work. The groundbreaking QuantumShift!? Coaching method will help coaches accelerate client results. Also includes over two dozen forms and worksheets in the Career Coach?s Toolbox.

Career Coach - Getting The Right Job Right Now! Linda Conklin,2008-10-01 Consider this Fact: Did you know that you will likely change jobs a minimum of 7 times during your career? That's mind-blowing. Finding a job that you like can be an overwhelming process. It's like searching for a needle in a haystack. Would you like to understand the secret methods behind the madness? That's only the tip of the iceberg. I hate to say this but Corporate restructuring, Global competition, and inevitable change have had an immense impact on the way we all live and work. That's because lifetime employment with just one employer is a thing of the past. That could be considered bad news. But the good news for you is that the Career Coach Guide can help you eliminate many of the bumps in the road that you will encounter. This straight to the point book is jam packed with 112 pages of common sense strategies, clever tips, and useable examples. You can gain a better advantage right now for less than the cost of dinner and a movie. You will be impressed with your copy of this book.

Confessions of the Accidental Career Coach Cara Heilmann,2019-12-03 Confessions of the Accidental Career Coach helps those who want to start their own self-sustaining business and not worry about money - start now! Cara Heilmann, CEO of Ready Reset Go® and bestselling author of The Art of Finding the Job You Love, has trained many people to become profitable career coaches. Confessions of the Accidental Career Coach helps readers obtain the tools they need to start making a difference in others' lives. Within Confessions of the Accidental Career Coach, readers learn: Why so many coaches fail in their first year—and what they can do to avoid it How getting clear on their ideal client makes everything easier How to help their client answer the question, “What do I want to do when I grow up?” How connecting with love during the sales process is the most effective - even if they hate sales How they can have the confidence to support their clients Begin the journey today of launching a thriving career coaching business and making a difference in this world with iConfessions of the Accidental Career Coach/I./P/P

The Career Coaching Handbook Julia Yates,2022-06-24 Uniquely combining the latest research into careers with the most up-to-date coaching approaches, Julia Yates shows how to effectively apply coaching techniques to the world of career support. Demonstrating how coaching research explains practice and how practice benefits from research, The Career Coaching Handbook is accessibly written with a solid evidence-based foundation. Presented in three parts, this new edition covers developments in theory and research and applies this knowledge to the real world, as well as introducing a few new practical approaches. Part 1, Theories of Career, looks at twenty-first century career paths, job satisfaction and career changes - both planned and unplanned. Part 2, Career Coaching Approaches, looks at coaching strategies that are applicable to career coaching in particular. Part 3, Coaching into the World of Work, covers specific real-world situations in which coaching is beneficial, from job search strategies to CV and interview coaching. Evidence and research is used throughout to demonstrate the most effective strategies for coaching. The Career Coaching Handbook provides an essential introduction for students or practitioners who are interested in developing their own practice, finding new and improved ways to do things and understanding the theories that underpin effective career coaching practice.

The Career Coaching Toolkit Julia Yates,2018-09-05 The Career Coaching Toolkit is a practical guide to 34 effective and relevant career coaching techniques to help practitioners encourage, stretch and clarify their clients' thinking. Structured around ten of the most common career dilemmas clients bring to their coaches, this book provides clear advice to coaches about when to apply the right technique to address all of these problems. With a dual focus on theory and practice, each chapter explores the links between the coaching technique and the scientific research on which it is based. The book explains how and why the technique works, giving the reader a real appreciation of the underlying mechanisms which make these techniques effective. Written specifically for career coaching, this deepened understanding will enhance confidence when working with clients. A practical tool-kit for practitioners and students alike, The Career Coaching Toolkit will add depth to the practice of anyone working with clients facing a career crossroads, or conducting research into occupational identities and career decision making.

The Wall Street Professional's Survival Guide Roy Cohen,2010-05-26 Roy Cohen is America's top Wall Street career coach.--Kate Wendleton, President, The Five O'Clock Club.

Ferguson Career Coach Shelly Field,2010-06-18 Provides tips for career success in education including advice from professionals, career strategies, and insider secrets.

Coaching Career Clients on Salary and Other Workplace Negotiations Karen Chopra,2012-03-08 Career counselors and coaches get a step-by-step tour through the tricky process of coaching clients on salary and other workplace negotiations. From ways to utilize leverage and avoid traps, to sealing the deal, this book will answer questions counselors and coaches face when guiding clients through salary negotiations. Karen Chopra, a private-practice career counselor who was a trade negotiator for the U.S. Government in a previous career, takes the guess work out of salary coaching. Readers will be able to help clients, whether entry level workers or senior executives, improve their negotiating skills. The techniques taught do not impinge on the client's right to remain in control of their negotiating decisions. Although intended as a guide for career professionals, this easy-to-read book can also help the lay reader develop better negotiating skills. Coaching Career Clients on Salary and Other Workplace Negotiations is the first book in the Savvy Career Counselor series of guides for career counselors and coaches.

Career Design John Wojcio,2021-06-10 Packed with wisdom and insights derived from thousands of one-on-one career coaching conversations over the past two decades as well as lessons learned from the author's own workplace experiences good and bad, this start-to-finish career guide is filled with tips, tools, stories, and suggestions for navigating the myriad twists and turns of jobs, career paths, and professional relationships - from career exploration and first job through job/career changes and promotions all the way to retirement prep. Are you ready to make your first career decision and join the workforce - such that you find the kind of work that's right for you? Are you eager to learn, grow, and prepare for a new role or promotion? Are you facing unexpected stressors, such as pandemic-induced unemployment, or other workplace challenges not of your own volition? Might you benefit from better relationships - say, with a coworker or supervisor - that improve your effectiveness and team harmony and professional success? How well do your current job duties meet your needs and expectations? In what way(s) might they not measure up? Are you able to use your special skills and talents to the mutual benefit of the organization and yourself? In what way(s) are you not able to do that? Does the work environment (i.e., role, coworkers, supervisor, culture, conditions) meet your needs? In what way(s) are they not being met? Have you been thinking about changing careers? If so, do you know how to properly assess new job opportunities and identify the ones most suited to you and your skills, interests, experience, and goals? Do your application materials (résumés and cover letters in particular, as well as references and letters of recommendation) focus on the right stuff? Do you know how to properly prepare for interviews so you come across both competently and confidently? Do you find yourself thinking more and more about retirement and wondering if you're adequately prepared - not just financially prepared - to stop working and fully embrace a retired lifestyle? Meanwhile, until you reach retirement age ... might you benefit from establishing and maintaining cordial and successful relationships at work? or ... Get along better with people different from you, especially those exhibiting different behaviors, opinions, beliefs, and values? or ... Be better able to recognize negative emotional reactions in yourself when they occur, especially valuable in moments of high stress? ... Be better able to recognize and manage negative emotional reactions in others? or ... Consistently and effectively communicate a sense of trust, confidence, empathy, openness, respect, authenticity, and other forms of emotional intelligence? or ... Be better able to adjust to and handle change - conflict, surprises, etc.? or ... Be better able to focus and solve problems - on your own and with others? Regardless of where you are now on your career path, the information in this book can help you achieve your aspirational job and career goals!

The 10 Minute Career Coach Marky Stein,2018-03-03 Are you a life coach, a career consultant or someone who is in the middle of a job search?Would you like to learn the secrets which will bring you long lasting success?If you are a coach, do you want to help your clients in just 10 minutes? Landing the job of your dreams is just the beginning of a journey which you will be hoping can bring you success. But for many it is just as likely that their career path could stagnate, leaving them disillusioned and unhappy. But it doesn't have to be like that. The 10 Minute Career Coach: 21 Success Stories, is a book devised by an industry expert and was written specifically for people like you providing you advice on things like:□ Radical reframing□ Asking powerful questions□ Clarifying goals□ Rebranding□ Salary negotiations□ Body language□ Guided Visualization□ And much more...Each of the short but incisive 21 chapters, delves into an important aspect of attaining the success you have always craved and provides the sort of actionable techniques and tips that will enhance every strand of your career. And all of this in just 10 minutes!Transforming your career into one that is filled with success and accomplishment is easier than you think. And with The 10 Minute Career Coach you can take the first steps!

Career Coaching Marcia Bench,2008-05 Increasingly, companies from the Fortune 500 to family-owned private enterprises are incorporating career coaching into their employee development programs. This workbook illustrates that learning to coach need not be long, complex, nor expensive. (Careers/Job Opportunities)

How to Get Unemployed: An A-to-Z Guide on Finding a Career You Like Matthew Warzel,John Meyer,2014-03-03 I wrote this book to help others find a job. I am not going to try to out-intellectualize you — I mean outsmart you. I just want to show you a nice little road map covering all the bases within the employment process. From cradle to grave. I hate that term. Anyway, this road map will be what you will need to do, step by step, to put yourself into the best position to get the career you wish to pursue. These ideas come from a recruiter's perspective. I have spent time in staffing and in human resources both as a contractor and permanent employee and learned a lot. The thing I learned most from the inside is what hiring managers are thinking. What they are looking for in a candidate and, more specifically, what they're not. From what types of resumes are being looked at these days — and, yes, there are ways to easily get yours thrown into the trash, even if you have the skills, if you don't present them properly — to recruiter blacklists that can permanently take you out of the entire recruiting process for companies you may be targeting. Some of the topics I cover may inspire additional research on your end. That would be nice. Some might lead to an entirely new way of setting priorities, developing and managing your schedule, making task lists and networking full time. That would be the goal. Some of this information may build you an entirely new perspective on your life. That would be flattering. I'm not going to change your entire life with this book, as some career experts preach. I mean I will still be giving it a sincere chance. Piggybacking (I hate that term) off that second notion, the goal is to recreate your way of living, because some of you might not know exactly what to do each day when 'you're not being told by some superior. Some of you are already taskmasters and already organize your daily routine on your calendars. That's half the battle. To those folks, this book will help with suggestions about what to plug into that eight hour day. Enough with all these “I's” now. Let's 'get to you. This book isn't going to do the job for you. Like a screenplay, you have to find the right spot to begin your tale. Where in your life do we start? Some of you might be employed, pro-active job-seekers. Some of you might have just receiving their first pink slip after working at the same company for the last 30 years and can't face retirement yet. Let's cover everything.

Career Coach ,

101 Careers in Counseling, Second Edition Shannon Hodges, PhD, LMHC, NCC, ACS,2018-07-28 Praise for the First Edition: “This excellent career guide will be valuable for students, young professionals, and those interested in a second career in counseling.”--Choice Fully updated, the second edition of this comprehensive, easy-to-use guide explores the wealth of diverse career opportunities in both traditional and non-traditional counseling settings. It provides up-to-date information on occupational outlooks, best and most challenging aspects of each job, and profiles of real-life counselors that provide insight into the core of the profession. Each career is consistently formatted to include an overview of the profession, salary range, employment prospects, and educational and licensing requirements. The book also examines the pros and cons of different types of educational programs including online curricula. Additionally, this resource provides guidance for financing your education and the job search process. Helpful checklists and questionnaires for current counseling professionals who seek a change, those in graduate programs, and those new to the profession, help readers to make well-informed choices. New to the Second Edition: Completely updated to reflect significant changes in the field New Bureau of Labor occupational outlook Updated and expanded coverage of educational requirements, licensure, and continuing education Highlights new and emerging careers Special focus on careers in mindfulness practice, trauma counseling, international counseling, art therapy, and in-hospital and in-patient settings New profiles of real-life counselors Enhanced coverage of social media, networking sites, and search

engines Key Features: Includes helpful career development tools such as checklists and questionnaires, job-hunting websites, networking tips, and more Provides salary range, employment prospects, and best and worst aspects of each job Offers guidance on educational requirement, licensure, and continuing education

Ten Things You Need to Know About Coaching Before You Get a Coach G. Scott Graham,2015-02-11 Coaching can be a complex proposition for someone who is looking for help to be more successful. There is a lot of misinformation and marketing talk on the Internet. With a straightforward and direct presentation, this book reviews the critical information that you need to know when shopping for a coach of any kind. Included is a Coach Decision Worksheet to help you make an informed decision in selecting a coach

Career Counseling Larry Cochran,1997-04-08 While personality traits and talents may help to predict a predisposition to a career type, this method of analysis neglects the influences of human purpose, passion, and life history. In Career Counseling, author Larry Cochran fills the void by introducing the theory of narrative construction, a method of counseling that injects personal identity into career development in a practical way. Cochran demonstrates how literary models and constructivist methods can be used in career development to provide the essential subjective dimension that has been lacking in practical counseling. In addition, he provides the innovative materials that are necessary for making this process both efficient and effective. This volume will be widely used by scholars and professionals in the fields of career counseling, clinical/counseling psychology, social psychology, and management.

Career Coaching Marcia Bench,2008 Bench reveals the 26 strategies a person must master to be a successful career coach, one of the most lucrative and rewarding professions to start today. (Careers/Job Opportunities)

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