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Christiane Maaß

The SAGE Handbook of Intercultural Competence Darla K. Deardorff, 2009-08-31 Containing chapters by some of the world's leading experts and scholars on the subject, this book provides a broad context for intercultural competence. Including the latest research on intercultural models and theories, it presents guidance on assessing intercultural competence through the exploration of key assessment principles.

Classical Rhetoric in the Middle Ages John O. Ward, 2018-12-24 Classical Rhetoric in the Middle Ages: The Medieval Rhetors and Their Art 400-1300, with Manuscript Survey to 1500 CE is a completely updated version of John Ward's much-used doctoral thesis of 1972, and is the definitive treatment of this fundamental aspect of medieval and rhetorical culture.

Simply Said Jay Sullivan, 2016-10-19 Master the art of communication to improve outcomes in any scenario Simply Said is the essential handbook for business communication. Do you ever feel as though your message hasn't gotten across? Do details get lost along the way? Have tense situations ever escalated unnecessarily? Do people buy into your ideas? It all comes down to communication. We all communicate, but few of us do it well. From tough presentations to everyday transactions, there is no scenario that cannot be improved with better communication skills. This book presents an all-encompassing guide to improving your communication, based on the Exec|Comm philosophy: we are all better communicators when we focus less on ourselves and more on other people. More than just a list of tips, this book connects skills with scenarios and purpose to help you hear and be heard. You'll learn the skills to deliver great presentations and clear and persuasive messages, handle difficult conversations, effectively manage, lead with authenticity and more, as you discover the secrets of true communication. Communication affects every interaction every day. Why not learn to do it well? This book provides comprehensive guidance toward getting your message across, and getting the results you want. Shift your focus from yourself to other people Build a reputation as a good listener Develop your written and oral communications for the greatest impact Inspire and influence others Communicate more effectively in any business or social situation Did that email come across as harsh? Did you offend someone unintentionally? Great communication skills give you the power to influence someone's thinking and guide them to where you need them to be. Simply Said teaches you the critical skills that make you more effective in business and in life.

Handbook of Intercultural Communication and Cooperation Alexander Thomas, Eva-Ulrike Kinast, Sylvia Schroll-Machl, 2010-09-15 This handbook provides an overall strategic concept for interculturality.

On Sparta Plutarch, 2005-05-26 Plutarch's vivid and engaging portraits of the Spartans and their customs are a major source of our knowledge about the rise and fall of this remarkable Greek city-state between the sixth and third centuries BC. Through his Lives of Sparta's leaders and his recording of memorable Spartan Sayings he depicts a people who lived frugally and mastered their emotions in all aspects of life, who also disposed of unhealthy babies in a deep chasm, introduced a gruelling regime of military training for boys, and treated their serfs brutally. Rich in anecdote and detail, Plutarch's writing brings to life the personalities and achievements of Sparta with unparalleled flair and humanity.

Zwischen Rhetorik und Philosophie Christian Tornau, 2012-02-13 Entgegen der verbreiteten Auffassung, nach der Augustins Rhetorik dem Verständnis seines theologisch-philosophischen Anliegens eher hinderlich ist, versucht das vorliegende Buch, Augustins rhetorische Technik als hermeneutischen Schlüssel zu seiner philosophischen Argumentation nutzbar zu machen. Mit Hilfe sorgfältiger Analysen

insbesondere zu De civitate Dei 1–5 weist Christian Tornau nach, dass Augustins Aussagen zu zentralen philosophischen Fragen wie dem Theodizeeproblem, der Frage nach Freiheit und Verantwortung und dem Problem der ‚paganen‘, nicht religiös gebundenen Tugend nur dann genau verstanden und angemessen gewürdigt werden können, wenn man ihre argumentative Zielgerichtetheit und ihre Funktion für das Ganze des rhetorischen Überzeugungsprozesses von De civitate Dei berücksichtigt. Um den bildungsgeschichtlichen Hintergrund der Nutzung rhetorischer Technik durch Augustinus aufzuhellen, wird einerseits die Bildungsreflexion Augustins und ihre Auswirkungen auf seine pastorale Praxis untersucht und mit entsprechenden Äußerungen seiner Zeitgenossen (bes. Hieronymus) verglichen; andererseits wird die Herkunft der aufgewiesenen Techniken aus der Tradition der antiken rhetorischen Praxis in Forensik und Apologetik gezeigt. Christian Tornau wurde mit dem Bruno-Snell-Preis 2007 der Mommsen-Gesellschaft zur Förderung des wissenschaftlichen Nachwuchses auf dem Gebiet des griechisch-römischen Altertums ausgezeichnet.

Poetry in Speech Egbert J. Bakker, 2018-03-15 Applying linguistic theory to the study of Homeric style, Egbert J. Bakker offers a highly innovative approach to oral poetry, particularly the poetry of Homer. By situating formulas and other features of oral style within the wider contexts of spoken language and communication, he moves the study of oral poetry beyond the landmark work of Milman Parry and Albert Lord. One of the book's central features, related to the research of the linguist Wallace Chafe, is Bakker's conception of spoken discourse as a sequence of short speech units reflecting the flow of speech through the consciousness of the speaker. Bakker shows that such short speech units are present in Homeric poetry, with significant consequences for Homeric metrics and poetics. Considering Homeric discourse as a speech process rather than as the finished product associated with written discourse, Bakker's book offers a new perspective on Homer as well as on other archaic Greek texts. Here Homeric discourse appears as speech in its own right, and is freed, Bakker suggests, from the bias of modern writing style which too easily views Homeric discourse as archaic, implicitly taking the style of classical period texts as the norm. Bakker's perspective reaches beyond syntax and stylistics into the very heart of Homeric—and, ultimately, oral—poetics, altering the status of key features such as meter and formula, rethinking their relevance to the performance of Homeric poetry, and leading to surprising insights into the relation between speech and text in the encounter of the Homeric tradition with writing.

Rhetorik der Verunsicherung Marcel Humar, 2016-12-05 Die Forschung zu den platonischen Frühdialogen hat vielfach festgestellt, dass der platonische Sokrates eine Rhetorik einsetzt, die auf Aporie, Verunsicherung und Irritation seiner Gesprächspartner zielt. Eine detaillierte Analyse der rhetorischen Strategien, die Verunsicherung induzieren, stellt jedoch bisher ein Desiderat dar. Die Untersuchung nimmt die frühen Dialoge Platons hinsichtlich dieser rhetorischen Strategien, die Verunsicherung auslösen, näher in den Blick. Durch eine eingehende Analyse des Wortfeldes, aber auch verschiedener Formen der Bildersprache wird zuvor erschlossen, wie Irritation und Verunsicherung in den Dialogen ausgedrückt wird. Im Hauptteil, der Analyse ausgewählter Sequenzen, zeigt sich, dass Platon seinen Sokrates bei der Verunsicherung seiner Gesprächspartner ein breites Spektrum an rhetorischen Figuren einsetzen lässt, wie etwa Figuren der Häufung und Wiederholung, den Vergleich, das Beispiel, das Paradox, aber auch Ironie und Suggestion. Damit adressiert der Band neben Altertumswissenschaftlern auch Interessierte der Literaturwissenschaft sowie der rhetorischen Textanalyse.

Plutarch Caesar, 2011-10-27 Plutarch's Life of Caesar deals with the best known Roman of them all, Julius Caesar, and covers virtually all of the major events of the last generation of the Republic. Pelling's volume gives a new translation of the Life, together with an introduction and commentary, while also acknowledging the literary aspects of the narrative.

Debates, Rhetoric and Political Action Claudia Wiesner, Taru Haapala, Kari Palonen, 2017-01-10 This book explicates how debates and documents can be understood, interpreted and analysed as political action. It offers the reader both a theoretical introduction and practical guidance. The authors deploy the perspective that debates are to be understood as political activity, and documents can be regarded as frozen debates. The first chapter discusses what is to be understood as politics and political. The second chapter explains the concept of debate as an exchange of arguments in speaking pro and contra. The third chapter presents concrete approaches, research practices and experiences that help analysing debates and documents as politics. The fourth chapter consists of a number of case studies that demonstrate how researchers can proceed in analysing parliamentary debates, documents, laws, and media articles. This book will be of use to all students and scholars interested in analysing texts and documents, as well as in political rhetoric and parliamentary debates.

Dilettanti Bruce Redford, 2008-08-07 Bruce Redford re-creates the vibrant culture of connoisseurship in Enlightenment England by investigating the multifaceted activities and achievements of the Society of Dilettanti. Elegantly and wittily he dissects the British connoisseurs whose expeditions, collections, and publications laid the groundwork for the Neoclassical revival and for the scholarly study of Graeco-Roman antiquity. After the foundation of the society in 1732, the Dilettanti commissioned portraits of the members. Including a striking group of mock-classical and mock-religious representations, these portraits were painted by George Knapp, Sir Joshua Reynolds, and Sir Thomas Lawrence. During the second half of the century, the society's expeditions to the Levant yielded a series of pioneering architectural folios, beginning with the first volume *The Antiquities of Athens* in 1762. These monumental volumes aspired to empirical exactitude in text and image alike. They prepared the way for *Specimens of Ancient Sculpture* (1809), which combines the didactic (detailed investigations into technique, condition, restoration, and provenance) with the connoisseurial (plates that bring the illustration of ancient sculpture to new artistic heights). The Society of Dilettanti's projects and publications exemplify the Enlightenment ideal of the gentleman amateur, which is linked in turn to a culture of wide-ranging curiosity.

The Rhetoric of Reaction Albert O. Hirschman, 1991-03 Hirschman maps the diffuse and treacherous world of reactionary rhetoric in which conservative public figures, thinkers, and polemicists have been arguing against progressive agendas and reforms for 200 years. Ultimately, he shows that progressives are apt to employ related rhetorical postures, which are as biased as their reactionary counterparts.

Brill's Companion to Cicero James M. May, 2002 This volume is intended as a companion to the study of Cicero's oratory and rhetoric, for both students and experts in the field. A group of impressive Ciceronian scholars have contributed articles that analyze in new and interesting ways the oratorical and rhetorical works of Cicero.

Threads and Traces Carlo Ginzburg, 2012-09-02 This book is a translation of historian Carlo Ginzburg's latest collection of essays. Through the detective work of uncovering a wide variety of stories or microhistories from fragments, Ginzburg takes on the bigger questions: How do we draw the line between truth and fiction? What is the relationship between history and memory? Stories range from medieval Europe, the inquisitional trial of a witch, seventeenth-century antiquarianism, and twentieth-century historians--Provided by publisher.

The Mass Ornament Siegfried Kracauer, 1995 *The Mass Ornament* today remains a refreshing tribute to popular culture, and its impressively interdisciplinary writings continue to shed light not only on Kracauer's later work but also on the ideas of the Frankfurt

School, the genealogy of film theory and cultural studies, Weimar cultural politics, and, not least, the exigencies of intellectual exile.

Rhetorik des klassischen Chinesisch Ulrich Unger, 1994

Digital Roots Gabriele Balbi, Nelson Ribeiro, Valérie Schafer, Christian Schwarzenegger, 2021-09-07 As media environments and communication practices evolve over time, so do theoretical concepts. This book analyzes some of the most well-known and fiercely discussed concepts of the digital age from a historical perspective, showing how many of them have pre-digital roots and how they have changed and still are constantly changing in the digital era. Written by leading authors in media and communication studies, the chapters historicize 16 concepts that have become central in the digital media literature, focusing on three main areas. The first part, Technologies and Connections, historicises concepts like network, media convergence, multimedia, interactivity and artificial intelligence. The second one is related to Agency and Politics and explores global governance, datafication, fake news, echo chambers, digital media activism. The last one, Users and Practices, is finally devoted to telepresence, digital loneliness, amateurism, user generated content, fandom and authenticity. The book aims to shed light on how concepts emerge and are co-shaped, circulated, used and reappropriated in different contexts. It argues for the need for a conceptual media and communication history that will reveal new developments without concealing continuities and it demonstrates how the analogue/digital dichotomy is often a misleading one.

Handbuch Antike Rhetorik Michael Erler, Christian Tornau, 2019-01-14 Rhetorik hat als kommunikativ-persuasive Praxis und als Theorie ihren Ursprung in der griechisch-römischen Antike. Der Band bietet zunächst in historischer Perspektive Beiträge zum institutionellen Kontext antiker Rhetorik, zu ihrer Entwicklung als Praxis und Theorie von der griechischen Poliskultur bis in die römische Kaiserzeit sowie zu den antiken Debatten um ihr Wesen und ihre Verantwortbarkeit. Ein systematischer Teil behandelt dann das Verhältnis von Rhetorik und Literatur, von mündlicher Rede und geschriebenem Text, sowie die Frage außertextlicher Rhetorik. In einem dritten Schritt werden die Rezeptionen und Transformationen der antiken Rhetorik in Mittelalter und früher Neuzeit sowie in Barock und Moderne in den Blick genommen. Der Band verbindet eine umfassende Darstellung der wesentlichen Aspekte antiker Rhetorik mit vertiefenden Einzelanalysen und möchte zugleich zur Einführung dienen und für das Fachpublikum von Interesse sein.

Cultural Techniques Bernhard Siegert, 2015-05-01 In a crucial shift within posthumanistic media studies, Bernhard Siegert dissolves the concept of media into a network of operations that reproduce, displace, process, and reflect the distinctions fundamental for a given culture. Cultural Techniques aims to forget our traditional understanding of media so as to redefine the concept through something more fundamental than the empiricist study of a medium's individual or collective uses or of its cultural semantics or aesthetics. Rather, Siegert seeks to relocate media and culture on a level where the distinctions between object and performance, matter and form, human and nonhuman, sign and channel, the symbolic and the real are still in the process of becoming. The result is to turn ontology into a domain of all that is meant in German by the word Kultur. Cultural techniques comprise not only self-referential symbolic practices like reading, writing, counting, or image-making. The analysis of artifacts as cultural techniques emphasizes their ontological status as "in-betweens," shifting from first-order to second-order techniques, from the technical to the artistic, from object to sign, from the natural to the cultural, from the operational to the representational. Cultural Techniques ranges from seafaring, drafting, and eating to the production of the sign-signal distinction in old and new media, to the reproduction of anthropological difference, to the study of trompe-l'oeils, grids, registers, and doors. Throughout, Siegert addresses fundamental questions of how ontological distinctions can be replaced by chains of operations that process those alleged ontological distinctions within the ontic. Grounding posthumanist

theory both historically and technically, this book opens up a crucial dialogue between new German media theory and American postcybernetic discourses.

Easy Language – Plain Language – Easy Language Plus Christiane Maaß, 2020-09-11 This book shows how accessible communication, and especially easy-to-understand languages, should be designed in order to become instruments of inclusion. It examines two well-established easy-to-understand varieties: Easy Language and Plain Language, and shows that they have complementary profiles with respect to four central qualities: comprehensibility, perceptibility, acceptability and stigmatisation potential. The book introduces Easy and Plain Language and provides an outline of their linguistic, sociological and legal profiles: What is the current legal framework of Easy and Plain Language? What do the texts look like? Who are the users? Which other groups are involved in the production and use of Easy and Plain Language offers? Which qualities are a hazard to acceptability and, thus, enhance their stigmatisation potential? The book also proposes another easy-to-understand variety: Easy Language Plus. This variety balances the four qualities and is modelled in the present book.

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voiceover we now begin a whole new area of circuit analysis called sinusoidal steady state analysis you can also call it ac analysis ac stands for alternating current it means it is a voltage or a current that where the signal actually changes sign it is positive sometimes it is negative sometimes

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about transcript the ratio of a sinusoidal voltage to a sinusoidal current is called impedance this is a generalization of ohm s law for resistors we derive the impedance of a resistor inductor and capacitor the inductor and capacitor impedance includes a term for frequency so the impedance of these components depends on frequency

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ω represents the frequency of a sine wave when we write it this way $\sin \omega t$ if $\omega = 1$ the sin completes one cycle in 2π seconds if $\omega = 2\pi$ the sin completes one cycle sooner every 1 second for $f = 1$ if $\omega = 2\pi f$ the sin completes one cycle even faster every $1/f$ seconds or equivalently sin completes f cycles in 1 second

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